

# TREASURER'S REPORT

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*Presenter: Nora Abdalla*

## **Summary of Consolidated Income Statement:**

For the month ending 25 September 2016, UQU reported a trading profit of \$87,150 compared to the budgeted loss of \$28,447, yielding a favourable variance of \$115,598.

A summary of the consolidated income statement for September is shown below:

	2016 Actual	2016 Budget	2016 Variance	2015 Actual	2015 Variance
Sales income	\$1,252,958	\$1,256,792	-\$3,833	\$1,336,549	-\$83,591
Cost of Sales	-\$550,833	-\$542,788	-\$8,044	-\$603,178	\$52,347
Gross profit	\$702,125	\$714,003	-\$11,877	\$733,369	-\$31,243
Other Income	\$505,635	\$523,832	-\$18,197	\$362,102	\$143,532
GP before expenses	\$1,212,952	\$1,242,546	-\$29,593	\$1,112,944	\$100,008
Wages	-\$704,695	-\$744,858	\$40,162	-\$678,548	-\$26,147
Operating Expenses	-\$410,767	-\$505,439	\$94,672	-\$437,581	\$26,814
<b>Net Surplus</b>	<b>\$87,150</b>	<b>-\$28,447</b>	<b>\$115,598</b>	<b>-\$19,565</b>	<b>\$106,716</b>

## **Department Report for Business Trading:**

The Business Trading arm recorded a net profit of \$38,099 for the month ending 25 September 2016 compared to a budgeted profit of \$57,072, yielding an unfavourable variance of \$18,972.

The Food Services area recorded a net profit of \$116,502 compared with the budgeted profit of \$138,800, an unfavourable variance of \$22,297.

The Hospitality & Entertainment area recorded a net profit of \$6,254 compared with a budgeted profit of \$21,741, yielding an unfavourable variance of \$15,486.

The Retail area recorded a net profit of \$7,596 compared with a budgeted profit of \$20,656, yielding an unfavourable variance of \$13,060. A summary of the Business Trading arm for September is given below:

	2016 Actual	2016 Budget	2016 Variance	2015 Actual	2015 Variance
Sales Income	\$1,252,958	\$1,256,792	-\$3,833	\$1,336,549	-\$83,591
Cost of Sales	-\$550,831	-\$542,788	-\$8,042	-\$603,178	\$52,347
Gross Profit	\$702,127	\$714,003	-\$11,875	\$733,371	-\$31,243
Other Income	\$126,468	\$143,109	-\$16,640	\$159,943	-\$33,474
GP Before Expenses	\$833,788	\$862,112	-\$28,324	\$910,889	-\$77,100
Wages	-\$624,777	-\$633,800	\$9,023	-\$604,397	-\$20,379
Operating Expenses	-\$161,626	-\$151,064	-\$10,561	-\$145,839	-\$15,787
Net Profit	\$38,099	\$57,072	-\$18,972	\$147,729	-\$109,629

***Department Report for Student Services and Support:***

The Student Services and Support arm for the month ending 25 September 2016 recorded a net profit of \$49,051 compared to the budgeted loss of \$85,519, yielding a favourable variance of \$134,571.

A summary of the Student Services and Support arm for September is provided below:

	2016 Actual	2016 Budget	2016 Variance	2015 Actual	2015 Variance
Sales income	\$0	\$0	\$0	\$0	\$0
Cost of Sales	-\$1.95	\$0	-\$1.95	-\$1.95	\$0
Gross profit	-\$1.95	\$0	-\$1.95	-\$1.95	\$0
Other Income	\$379,166	\$380,722	-\$1,556	\$202,159	\$177,007
GP Before Expenses	\$379,164	\$380,433	-\$1,269	\$202,055	\$177,109
Wages	-\$79,918	-\$111,057	\$31,138	-\$74,150	-\$5,768
Operating Expenses	-\$249,140	-\$354,375	\$105,234	-\$291,742	\$42,601
<b>Net Surplus</b>	<b>\$49,051</b>	<b>-\$85,519</b>	<b>\$134,571</b>	<b>-\$167,294</b>	<b>\$216,345</b>

A summary of the Student Services portfolio expenditure for September is provided below:

	2016 Actual	2016 Budget	2016 Variance	2015 Actual	2015 Variance
Advocacy	-\$67,299	-\$96,513	\$29,213	-\$39,421	-\$27,878
Gender & Sexuality	-\$5,372	-\$14,235	\$8,862	-\$3,872	-\$1,500
Student Rights	-\$15,827	-\$17,350	\$1,523	\$1,075	-\$16,902
Campus Culture	-\$10,036	-\$29,722	\$19,685	-\$4,881	-\$5,155
Campus Bus	\$788	\$1,355	-\$567	\$1,564	-\$776
Clubs & Societies	-\$37,756	-\$59,807	\$22,051	-\$25,875	-\$11,880
College Areas	-\$1,300	-\$5,500	\$4,200	-\$4,813	\$3,513
Environment	\$185	-\$1,783	\$1,969	-\$365	\$550
Executive	-\$19,266	-\$19,740	\$474	-\$23,889	\$4,622
Elections & Referendums	-\$48,444	-\$52,530	\$4,085	-\$62,363	\$13,918
Goorie Berrimpa	-\$1,050	-\$7,507	\$6,457	-\$2,271	\$1,221
International	-\$2,506	-\$4,188	\$1,682	-\$40,641	\$38,134
Postgraduate	-\$3,809	-\$2,454	-\$1,354	-\$468	-\$3,340
Abilities	-\$312	-\$8,418	\$8,105	\$0	-\$312
Semper Floreat	-\$5,354	-\$9,557	\$4,202	-\$8,962	\$3,608
Building Expenses	-\$60,897	-\$50,195	-\$10,702	-\$52,719	-\$8,178
Professional Expenses	-\$1,400	-\$700	-\$700	-\$522	-\$877
Student Services Overhead	-\$40,297	-\$52,638	\$12,341	-\$26,943	-\$13,353
Gatton	-\$2,195	-\$22,786	\$20,591	-\$12,262	\$10,066
Herston	-\$789	-\$3,238	\$2,449	-\$1,034	\$244

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for September 2016
- (b) The Business Trading Profit & Loss Summary for September 2016
- (c) The Student Services and Support Profit & Loss Summary for September 2016

Please direct all requests for further documentation to the Treasurer - [treasurer@uqu.com.au](mailto:treasurer@uqu.com.au).

## Consolidated Business

31-Aug-2015    27-Sep-2015

## Monthly Profit And Loss for Queensland University Union - Department

Previous Period:

25-Sep-2016

Current Period:

29-Aug-2016

Account Number	Description	Current Year		Current Year		Current Year		Last Year		Last Year		Last Year	
		Actual Month	Budget Month	Actual YTD	Budget YTD	Variance	Actual Month	Actual YTD	Var Month	Actual YTD	Var Month	Actual YTD	Var YTD
		Sep-16	Sep-16	Sep-16	Sep-16	Sep-16	Sep-16	Sep-15	Sep-15	Sep-15	Sep-15	Sep-15	Sep-15
<b>Sales Income</b>													
40310	Sale Retail (GST Inclusive)	\$96,597.95	\$103,711.69	\$781,565.54	\$894,864.63	-\$113,299.09	\$114,617.81	\$931,927.48	\$18,019.86	\$931,927.48	-\$18,019.86	\$150,361.94	-\$150,361.94
40320	Sale Retail (GST Free)	\$746.70	\$0.00	\$5,675.40	\$0.00	\$5,675.40	\$1,774.35	\$12,492.80	-\$1,027.65	\$12,492.80	-\$1,027.65	\$6,817.40	-\$6,817.40
40400	Sale Food (GST Inclusive)	\$753,660.50	\$757,405.75	\$5,711,567.66	\$6,063,020.02	-\$351,452.36	\$827,800.86	\$6,397,943.09	-\$74,140.36	\$6,397,943.09	-\$74,140.36	\$686,375.43	-\$686,375.43
40410	Sale Food (GST Free)	\$12,271.55	\$0.00	\$103,965.65	\$0.00	\$103,965.65	\$12,469.21	\$88,719.04	-\$191.66	\$88,719.04	-\$191.66	\$15,246.61	-\$15,246.61
40450	Sale Beverage (GST Inclusive)	\$230,394.47	\$275,059.56	\$1,731,988.09	\$2,160,087.02	-\$428,098.93	\$220,351.75	\$1,817,982.92	\$10,042.72	\$1,817,982.92	\$10,042.72	\$85,994.83	-\$85,994.83
40460	Sale Beverage (GST Free)	\$34,305.70	\$0.00	\$274,613.01	\$0.00	\$274,613.01	\$36,784.32	\$296,186.13	-\$2,478.62	\$296,186.13	-\$2,478.62	\$21,573.12	-\$21,573.12
40500	Sales Liquor (GST Inclusive)	\$119,046.46	\$120,615.00	\$854,578.31	\$858,017.33	-\$3,439.02	\$121,522.61	\$889,628.54	-\$2,476.15	\$889,628.54	-\$2,476.15	\$35,050.23	-\$35,050.23
40600	Sales Internal Food	\$3,163.19	\$0.00	\$29,585.45	\$0.00	\$29,585.45	\$190.00	\$18,666.54	\$2,973.19	\$18,666.54	\$2,973.19	\$10,918.91	-\$10,918.91
40605	Sales Internal Beverage	\$578.18	\$0.00	\$5,803.79	\$0.00	\$5,803.79	\$176.81	\$3,090.82	\$401.37	\$3,090.82	\$401.37	\$2,712.97	-\$2,712.97
40610	Sales Internal Liquor	\$1,373.90	\$0.00	\$9,394.89	\$0.00	\$9,394.89	\$224.73	\$12,636.27	\$1,149.17	\$12,636.27	\$1,149.17	\$3,241.38	-\$3,241.38
40620	Sales Internal Retail	\$819.98	\$0.00	\$8,736.33	\$0.00	\$8,736.33	\$643.52	\$9,189.19	\$176.46	\$9,189.19	\$176.46	\$452.86	-\$452.86
<b>Sales Income Total</b>		<b>\$1,252,958.58</b>	<b>\$1,256,792.00</b>	<b>\$9,517,474.12</b>	<b>\$9,975,989.00</b>	<b>-\$458,514.88</b>	<b>\$1,336,549.97</b>	<b>\$10,478,462.82</b>	<b>-\$83,591.39</b>	<b>\$10,478,462.82</b>	<b>-\$83,591.39</b>	<b>\$960,988.70</b>	<b>-\$960,988.70</b>
<b>Cost of Sales</b>													
41310	Purchases Retail GST Includ	-\$56,927.06	-\$54,661.20	-\$481,217.56	-\$469,788.98	-\$11,428.58	-\$58,093.24	-\$573,237.62	\$1,166.18	-\$573,237.62	\$1,166.18	\$92,020.06	-\$92,020.06
41320	Purchases Retail GST Free	-\$968.61	\$0.00	-\$4,377.44	\$0.00	-\$4,377.44	-\$1,438.27	-\$11,747.88	\$469.66	-\$11,747.88	\$469.66	\$7,370.44	-\$7,370.44
41330	Opening Stock Retail	-\$145,768.55	\$0.00	-\$1,285,598.66	\$0.00	-\$1,285,598.66	-\$156,962.06	-\$1,243,524.97	\$11,193.51	-\$1,243,524.97	\$11,193.51	\$42,073.69	-\$42,073.69
41340	Closing Stock Retail	\$148,527.18	\$0.00	\$1,333,540.95	\$0.00	\$1,333,540.95	\$152,351.46	\$1,300,951.22	-\$3,824.28	\$1,300,951.22	-\$3,824.28	\$32,589.73	-\$32,589.73
41400	Purchases Food GST Inclusive	-\$78,758.79	-\$340,970.76	-\$657,450.65	-\$2,707,601.85	\$2,050,151.20	-\$112,420.00	-\$839,522.42	\$33,661.21	-\$839,522.42	\$33,661.21	\$182,071.77	-\$182,071.77
41410	Purchases Food GST Free	-\$278,788.40	\$0.00	-\$2,020,344.12	\$0.00	-\$2,020,344.12	-\$253,992.65	-\$2,114,853.87	\$24,795.75	-\$2,114,853.87	\$24,795.75	\$94,509.75	-\$94,509.75
41420	Opening Stock Food	-\$72,901.58	\$0.00	-\$629,091.58	\$0.00	-\$629,091.58	-\$80,091.28	-\$661,854.54	\$7,189.70	-\$661,854.54	\$7,189.70	\$32,839.32	-\$32,839.32
41430	Closing Stock Food	\$75,646.93	\$0.00	\$662,023.88	\$0.00	\$662,023.88	\$69,712.05	\$683,824.69	\$5,934.88	\$683,824.69	\$5,934.88	\$21,800.81	-\$21,800.81
41450	Purchases Beverage GST Includ	-\$42,837.18	-\$98,353.83	-\$351,796.87	-\$768,084.77	\$416,287.90	-\$45,763.10	-\$426,996.67	\$2,925.92	-\$426,996.67	\$2,925.92	\$75,199.80	-\$75,199.80
41460	Purchases Beverage GST Free	-\$48,367.69	\$0.00	-\$345,448.98	\$0.00	-\$345,448.98	-\$37,325.99	-\$326,583.21	-\$11,041.70	-\$326,583.21	-\$11,041.70	\$18,865.77	-\$18,865.77
41470	Opening Stock Beverage	-\$36,422.24	\$0.00	-\$315,220.44	\$0.00	-\$315,220.44	-\$45,119.43	-\$354,819.71	\$8,697.19	-\$354,819.71	\$8,697.19	\$697.94	-\$697.94
41480	Closing Stock Beverage	\$38,320.75	\$0.00	\$329,467.22	\$0.00	\$329,467.22	\$38,922.04	\$354,819.71	-\$601.29	\$354,819.71	-\$601.29	\$25,352.49	-\$25,352.49
41500	Purchases Liquor	-\$43,043.69	-\$46,592.96	-\$356,806.53	-\$327,112.05	-\$29,694.48	-\$54,907.38	-\$397,988.62	\$11,863.69	-\$397,988.62	\$11,863.69	\$41,182.09	-\$41,182.09
41510	Opening Stock Liquor	-\$44,837.13	\$0.00	-\$381,631.82	\$0.00	-\$381,631.82	-\$70,857.82	-\$419,773.00	\$26,020.69	-\$419,773.00	\$26,020.69	\$38,141.18	-\$38,141.18
41520	Closing Stock Liquor	\$43,340.16	\$0.00	\$397,308.19	\$0.00	\$397,308.19	\$60,426.14	\$433,140.17	-\$17,085.98	\$433,140.17	-\$17,085.98	\$35,831.98	-\$35,831.98
41800	Point of Sale Unders/Overs	\$186.69	\$0.00	\$316.20	\$0.00	\$316.20	\$52.35	\$922.59	\$134.34	\$922.59	\$134.34	\$606.39	-\$606.39
41850	Wastage Food	-\$2,215.86	-\$1,660.00	-\$21,028.86	-\$14,985.00	-\$6,043.86	-\$1,103.88	-\$7,636.87	-\$1,111.98	-\$7,636.87	-\$1,111.98	\$13,391.99	-\$13,391.99
41855	Wastage Drinks	-\$387.08	-\$210.00	-\$4,556.63	-\$1,872.50	-\$2,684.13	-\$193.25	-\$1,666.29	-\$193.83	-\$1,666.29	-\$193.83	\$2,890.34	-\$2,890.34
41860	Wastage Alcohol	-\$674.15	\$0.00	-\$5,445.86	\$0.00	-\$5,445.86	\$64.19	-\$2,176.94	-\$738.34	-\$2,176.94	-\$738.34	\$3,268.92	-\$3,268.92
41865	Wastage Retail	-\$369.79	\$0.00	-\$2,177.48	\$0.00	-\$2,177.48	-\$130.55	-\$2,035.60	-\$239.24	-\$2,035.60	-\$239.24	\$141.88	-\$141.88
41880	Freight	-\$594.95	\$0.00	-\$5,067.82	\$0.00	-\$5,067.82	-\$579.18	-\$5,770.06	-\$15.77	-\$5,770.06	-\$15.77	\$702.24	-\$702.24
41900	Stocktake Variance Food	-\$1,230.43	-\$340.00	-\$7,071.09	-\$2,830.00	-\$4,241.09	-\$4,725.26	-\$11,965.19	\$3,494.83	-\$11,965.19	\$3,494.83	\$4,894.10	-\$4,894.10
41905	Stocktake Variance Drinks	-\$1,135.12	\$0.00	-\$8,153.67	\$0.00	-\$8,153.67	-\$616.14	\$237.18	-\$518.98	\$237.18	-\$518.98	\$8,390.85	-\$8,390.85
41910	Stocktake Variance Alcohol	-\$492.05	\$0.00	-\$2,691.39	\$0.00	-\$2,691.39	-\$427.43	-\$3,623.15	-\$64.62	-\$3,623.15	-\$64.62	\$931.76	-\$931.76
41915	Stocktake Variance Retail	-\$134.43	\$0.00	-\$1,058.93	\$0.00	-\$1,058.93	\$38.17	\$592.49	-\$172.60	\$592.49	-\$172.60	\$1,651.42	-\$1,651.42
<b>Total Cost of Sales</b>		<b>-\$550,833.07</b>	<b>-\$542,788.75</b>	<b>-\$4,163,503.58</b>	<b>-\$4,292,275.15</b>	<b>\$128,771.57</b>	<b>-\$603,180.51</b>	<b>-\$4,592,387.23</b>	<b>\$52,347.44</b>	<b>-\$4,592,387.23</b>	<b>\$52,347.44</b>	<b>\$428,883.65</b>	<b>-\$428,883.65</b>
41990	<b>Gross Profit</b>	<b>\$702,125.51</b>	<b>\$714,003.25</b>	<b>\$5,353,970.54</b>	<b>\$5,683,713.85</b>	<b>-\$329,743.31</b>	<b>\$733,369.46</b>	<b>\$5,886,075.59</b>	<b>-\$31,243.95</b>	<b>\$5,886,075.59</b>	<b>-\$31,243.95</b>	<b>\$532,105.05</b>	<b>-\$532,105.05</b>

## Monthly Profit And Loss for Queensland University Union - Department

### Consolidated Business

Current Period: 29-Aug-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

Account Number	Description	Current Year Actual Month Sep-16	Current Year Budget Month Sep-16	Current Year Variance Sep-16	Current Year Actual YTD Sep-16	Current Year Budget YTD Sep-16	Current Year Variance Sep-16	Last Year Actual Month Sep-15	Last Year Actual YTD Sep-15	Last Year Var Month Sep-15	Last Year Var YTD Sep-15	
	<b>Gross Profit % Total Sales</b>	56.0%	56.8%	-0.8%	56.3%	57.0%	-0.7%	54.9%	56.2%	1.2%	0.1%	
	<b>Gross Profit % Total Sales - Books</b>	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%	
	<b>Gross Profit % Total Sales - Food</b>	53.4%	54.7%	-1.3%	54.3%	55.0%	-0.8%	54.5%	54.6%	-1.1%	-0.4%	
	<b>Gross Profit % Total Sales - Drinks</b>	65.8%	64.2%	1.6%	65.4%	64.4%	1.1%	65.0%	66.2%	0.8%	-0.7%	
	<b>Gross Profit % Total Sales - Liquor</b>	62.0%	61.4%	0.7%	59.6%	61.9%	-2.3%	46.0%	56.7%	16.0%	2.8%	
	Sale Phone Cards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	\$0.00	-\$100.00	
	Sale Cash Books	\$355.40	\$0.00	\$355.40	\$14,865.42	\$0.00	\$14,865.42	\$0.00	\$0.00	\$355.40	\$14,865.42	
	<b>Total Sale on Commission</b>	<b>\$355.40</b>	<b>\$0.00</b>	<b>\$355.40</b>	<b>\$14,865.42</b>	<b>\$0.00</b>	<b>\$14,865.42</b>	<b>\$0.00</b>	<b>\$100.00</b>	<b>\$355.40</b>	<b>\$14,765.42</b>	
	<b>Cost of Sale on Commission</b>											
	Cost of Sale Tickets	\$0.00	-\$289.00	\$289.00	-\$2,998.25	-\$289.00	-\$2,709.25	-\$102.28	-\$158.84	\$102.28	-\$2,839.41	
	Cost of Cash Books	\$0.00	\$0.00	\$0.00	-\$9,164.36	\$0.00	-\$9,164.36	\$0.00	\$0.00	\$0.00	-\$9,164.36	
	Cost of Sale Others	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	-\$2,373.00	-\$35.75	-\$35.75	\$35.75	-\$2,337.25	
	<b>Total Cost of Sale on Commission</b>	<b>\$0.00</b>	<b>-\$289.00</b>	<b>\$289.00</b>	<b>-\$14,535.61</b>	<b>-\$289.00</b>	<b>-\$14,246.61</b>	<b>-\$138.03</b>	<b>-\$194.59</b>	<b>\$138.03</b>	<b>-\$14,341.02</b>	
	<b>Other Income</b>											
	Advertising Diary	\$0.00	\$0.00	\$0.00	\$2,200.00	\$34,000.00	-\$31,800.00	\$0.00	\$32,669.50	\$0.00	-\$30,469.50	
	Advertising - Website	\$0.00	\$500.00	-\$500.00	\$1,440.00	\$4,600.00	-\$3,160.00	\$0.00	\$5,100.00	\$0.00	-\$3,660.00	
	Advertising - Other	\$500.00	\$1,000.00	-\$500.00	\$11,155.00	\$15,000.00	-\$3,845.00	\$0.00	\$4,960.00	\$500.00	\$6,195.00	
	Commission-Vending / Others	\$11,197.25	\$18,480.00	-\$7,282.75	\$130,535.64	\$170,900.00	-\$40,364.36	\$16,597.57	\$163,371.46	-\$5,400.32	-\$32,835.82	
	Commission-Books	\$3,417.70	\$3,000.00	\$417.70	\$90,402.06	\$93,500.00	-\$3,097.94	\$2,052.55	\$120,517.24	\$1,365.15	-\$30,115.18	
	Commission-Pool Table	\$1,976.82	\$1,648.00	\$328.82	\$9,175.55	\$10,852.19	-\$1,676.64	\$1,256.09	\$6,585.02	\$720.73	\$2,590.53	
	Grants	\$331,797.32	\$334,297.32	-\$2,500.00	\$1,489,773.46	\$1,498,069.95	-\$8,296.49	\$143,183.18	\$1,076,507.56	\$188,614.14	\$413,265.90	
	Hire of Venue	\$44,926.41	\$45,700.00	-\$773.59	\$241,393.43	\$237,100.00	\$4,293.43	\$48,986.34	\$248,300.51	-\$4,059.93	-\$6,907.08	
	Hire of Equipment	\$3,838.94	\$5,420.00	-\$1,581.06	\$41,067.63	\$48,015.00	-\$6,947.37	\$3,898.94	\$41,151.34	-\$71.82	-\$83.71	
	Rebates	\$6,899.09	\$7,157.72	-\$258.63	\$63,611.47	\$60,851.79	\$2,759.68	\$7,470.91	\$74,218.53	-\$571.82	-\$10,607.06	
	Rents	\$40,197.62	\$40,197.62	\$0.00	\$361,778.58	\$361,778.58	\$0.00	\$39,370.67	\$354,336.03	\$826.95	\$7,442.55	
	Revenue	\$52,679.24	\$55,377.84	-\$2,698.60	\$409,237.28	\$366,360.10	\$42,877.18	\$75,523.86	\$538,691.92	-\$22,844.62	-\$129,454.64	
	Sponsorships	\$70.00	\$3,000.00	-\$2,930.00	\$27,749.75	\$24,500.00	\$3,249.75	\$500.00	\$65,654.64	-\$430.00	-\$37,904.89	
	Sponsorships - Market Day	\$0.00	\$0.00	\$0.00	\$154,849.89	\$103,100.00	\$51,749.89	\$2,200.00	\$89,461.67	-\$2,200.00	\$65,388.22	
	Ticket Sales	\$4,232.75	\$3,000.00	\$1,232.75	\$101,768.65	\$88,700.00	\$13,068.65	\$14,713.25	\$121,965.70	-\$10,480.50	-\$20,197.05	
	Interest Received	\$3,377.02	\$4,153.85	-\$776.83	\$38,097.84	\$40,500.06	-\$2,402.22	\$4,669.19	\$45,507.07	-\$1,292.17	-\$7,409.23	
	Staff Labour Recoveries	\$525.00	\$800.00	-\$275.00	\$5,112.73	\$6,050.00	-\$937.27	\$1,680.19	\$8,630.00	-\$1,155.00	-\$3,517.27	
	<b>Total Other Income</b>	<b>\$505,635.16</b>	<b>\$523,832.35</b>	<b>-\$18,197.19</b>	<b>\$3,179,348.96</b>	<b>\$3,164,677.67</b>	<b>\$14,671.29</b>	<b>\$362,102.55</b>	<b>\$2,997,628.19</b>	<b>\$143,532.61</b>	<b>\$181,720.77</b>	
	Sundry Income	\$0.00	\$0.00	\$0.00	\$100,000.00	\$90,000.00	\$10,000.00	\$17,342.80	\$58,312.80	-\$17,342.80	\$41,687.20	
	Contribution	\$4,599.82	\$5,000.00	-\$400.18	\$93,236.45	\$10,000.00	\$83,236.45	\$0.00	\$4,599.82	\$4,599.82	\$93,236.45	
	Cost of Sales others	\$237.09	\$0.00	\$237.09	\$1,110.36	\$0.00	\$1,110.36	\$267.82	\$1,545.82	-\$30.73	-\$435.46	
	<b>Gross Profit Before Expenses</b>	<b>\$1,212,952.98</b>	<b>\$1,242,546.60</b>	<b>-\$29,593.62</b>	<b>\$8,727,996.12</b>	<b>\$8,948,102.52</b>	<b>-\$220,106.40</b>	<b>\$1,112,944.60</b>	<b>\$8,943,467.81</b>	<b>\$100,008.38</b>	<b>-\$215,471.69</b>	
	<b>Expenditure</b>											
	<b>Wages &amp; Oncosts</b>											
	60030	Wages - permanent	-\$288,510.07	-\$311,394.00	\$22,883.93	-\$2,561,531.11	-\$2,757,647.02	\$196,115.91	-\$261,433.18	-\$2,499,071.70	-\$27,076.89	-\$62,459.41

## Consolidated Business

31-Aug-2015 27-Sep-2015

## Monthly Profit And Loss for Queensland University Union - Department

Previous Period:

25-Sep-2016

Current Period:

29-Aug-2016

Account Number	Description	Current Year		Current Year		Current Year		Last Year		Last Year		Last Year	
		Actual Month Sep-16	Budget Month Sep-16	Variance Sep-16	Actual YTD Sep-16	Budget YTD Sep-16	Variance Sep-16	Actual Month Sep-15	Actual YTD Sep-15	Var Month Sep-15	Actual YTD Sep-15	Var YTD Sep-15	
60040	Allowance	-\$395.73	-\$1,200.00	\$804.27	-\$1,869.31	\$9,830.69	\$0.00	-\$2,545.61	-\$395.73	\$676.30			
60070	Annual Leave Provision	-\$29,356.37	-\$28,844.00	-\$512.37	-\$249,877.82	\$13,805.18	-\$29,349.47	-\$256,453.42	-\$6.90	\$6,575.60			
60090	Long Service Leave Provision	-\$7,799.20	-\$7,799.20	\$0.00	-\$68,263.47	\$2,857.51	-\$7,354.99	-\$39,143.63	-\$444.21	-\$29,119.84			
60100	Income Protection Insurance	-\$4,151.14	-\$6,740.97	\$2,589.83	-\$74,687.40	-\$12,826.79	-\$7,633.12	-\$38,568.22	\$3,481.98	-\$36,119.18			
60110	Paid Trial	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$34.60	\$0.00	\$34.60			
60130	Wages - casual	-\$286,870.27	-\$301,612.04	\$14,741.77	-\$2,255,712.77	-\$53,173.85	-\$283,239.58	-\$2,270,815.52	-\$3,630.69	\$15,102.75			
60140	Superannuation Guarantee	-\$74,740.03	-\$77,316.62	\$2,576.59	-\$639,128.73	-\$1,437.26	-\$70,473.96	-\$625,599.71	-\$4,266.07	-\$13,529.02			
60150	Other Leave	-\$6,593.50	-\$5,516.96	-\$1,076.54	-\$81,924.65	-\$32,086.99	-\$13,142.08	-\$112,646.99	\$6,548.58	\$30,722.34			
60155	TOIL	-\$811.78	\$0.00	-\$811.78	-\$23,794.74	-\$23,794.74	-\$1,342.77	-\$19,954.54	\$530.99	-\$3,840.20			
60160	Workers Compensation	-\$4,716.98	-\$4,434.47	-\$282.51	-\$39,450.16	-\$2,482.69	-\$4,361.50	-\$35,227.16	-\$355.48	-\$4,223.00			
60170	Wages & Oncosts - Agency Staff	-\$750.78	\$0.00	-\$750.78	-\$10,125.66	-\$15,125.66	-\$217.62	-\$4,926.58	-\$533.16	-\$10,199.08			
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$883.40	\$0.00	-\$67,513.10	\$0.00	\$57,396.50			
	<b>Total Wages</b>	<b>-\$704,695.85</b>	<b>-\$744,858.26</b>	<b>\$40,162.41</b>	<b>-\$6,021,482.42</b>	<b>\$82,564.71</b>	<b>-\$678,548.27</b>	<b>-\$5,972,500.78</b>	<b>-\$26,147.58</b>	<b>-\$48,981.64</b>			
	<b>Wages % of Sales</b>	<b>56.24%</b>	<b>59.27%</b>	<b>-3.02%</b>	<b>63.27%</b>	<b>61.19%</b>	<b>50.77%</b>	<b>57.00%</b>	<b>-31.28%</b>	<b>-5.10%</b>			
	<b>Other Labour Cost</b>												
60510	Staff Rewards & Recognition	-\$70.82	-\$11,700.00	\$11,629.18	\$4,362.71	\$28,612.71	\$0.00	-\$3,853.39	-\$70.82	\$8,216.10			
60520	Staff Gifts	\$0.00	-\$100.00	\$100.00	-\$834.04	\$65.96	\$0.00	-\$1,146.11	\$0.00	\$312.07			
60550	Recruitment	-\$1,484.00	-\$1,000.00	-\$484.00	-\$12,942.64	-\$742.64	-\$1,878.33	-\$10,347.24	\$394.33	-\$2,595.40			
60600	Staff Amenities	-\$535.60	-\$586.00	\$50.40	-\$8,759.46	-\$2,094.46	-\$936.35	-\$7,669.69	\$400.75	-\$1,089.77			
60630	First Aid	\$0.00	-\$10.00	\$10.00	-\$1,121.24	-\$561.24	\$0.00	-\$417.60	\$0.00	-\$703.64			
60750	Staff Training - External	-\$4,003.27	-\$4,300.00	\$296.73	-\$32,108.13	\$6,391.87	-\$8,061.12	-\$39,902.13	\$4,057.85	\$7,794.00			
60760	Staff Training - Internal	-\$1,289.94	-\$2,000.00	\$710.06	-\$27,963.89	-\$9,963.89	-\$3,381.98	-\$17,532.79	\$2,092.04	-\$10,431.10			
60800	Staff Uniforms	-\$2,955.41	-\$1,000.00	-\$1,955.41	-\$22,242.03	-\$2,772.03	-\$2,122.36	-\$13,640.14	-\$833.05	-\$8,601.89			
	<b>Other Labour Cost Total</b>	<b>-\$10,339.04</b>	<b>-\$20,696.00</b>	<b>\$10,356.96</b>	<b>-\$101,608.72</b>	<b>\$18,936.28</b>	<b>-\$16,380.14</b>	<b>-\$94,509.09</b>	<b>\$6,041.10</b>	<b>-\$7,099.63</b>			
	<b>Operating Expenses</b>												
61010	Advertising / Publicity	-\$6,436.14	-\$6,206.00	-\$230.14	-\$69,234.36	\$41,594.64	-\$3,655.38	-\$75,005.95	-\$2,780.76	\$5,771.59			
61050	Graphic Designing Costs	\$0.00	-\$750.00	\$750.00	-\$4,450.00	\$2,400.00	\$0.00	\$0.00	\$0.00	-\$4,450.00			
61100	Promotional Merchandise	-\$2,092.13	-\$5,301.48	\$3,209.35	-\$19,852.63	\$1,900.33	\$0.00	-\$11,049.38	-\$2,092.13	-\$8,803.25			
	<b>Advertising-Total</b>	<b>-\$8,528.27</b>	<b>-\$12,257.48</b>	<b>\$3,729.21</b>	<b>-\$93,536.99</b>	<b>\$45,894.97</b>	<b>-\$3,655.38</b>	<b>-\$86,055.33</b>	<b>-\$4,872.89</b>	<b>-\$7,481.66</b>			
	<b>Events &amp; Projects</b>												
61510	Campaigns	-\$904.00	-\$8,157.00	\$7,253.00	-\$6,968.21	\$18,845.79	-\$2,130.08	-\$28,355.30	\$1,226.08	\$21,387.09			
61600	Concerts/Performances	-\$6,880.00	-\$3,200.00	-\$3,680.00	-\$58,507.88	\$39,692.12	-\$4,050.00	-\$83,572.81	-\$2,830.00	\$25,064.93			
61700	Grants	-\$43,185.72	-\$47,488.89	\$4,303.17	-\$209,513.86	\$79,908.37	-\$37,341.15	-\$248,904.55	-\$5,844.57	\$39,390.69			
61800	Special Projects	-\$2,030.82	-\$3,100.00	\$1,069.18	-\$12,311.14	-\$4,111.14	\$0.00	-\$858.79	-\$2,030.82	-\$11,452.35			
61900	Student Promotions	-\$30,801.99	-\$113,698.30	\$82,896.31	-\$403,665.28	\$100,766.87	-\$80,530.08	-\$330,875.30	\$49,728.09	-\$72,789.98			
	<b>Events &amp; Projects - Total</b>	<b>-\$83,802.53</b>	<b>-\$175,644.19</b>	<b>\$91,841.66</b>	<b>-\$690,966.37</b>	<b>\$235,102.01</b>	<b>-\$124,051.31</b>	<b>-\$692,566.75</b>	<b>\$40,248.78</b>	<b>\$1,600.38</b>			
	<b>Property</b>												
62510	Rents	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	-\$1,000.00			
62710	Cleaning Materials	-\$6,347.61	-\$7,082.00	\$734.39	-\$61,171.55	\$1,338.45	-\$6,216.79	-\$54,708.57	-\$130.82	-\$6,462.98			
62720	Cleaning Charges	-\$44,570.77	-\$37,952.51	-\$6,618.26	-\$399,171.79	-\$11,130.08	-\$44,780.58	-\$398,808.60	\$209.81	-\$363.19			
62730	Cleaning Garbage Disposal	-\$7,358.52	-\$4,477.10	-\$2,881.42	-\$61,915.46	-\$18,024.41	-\$6,629.73	-\$55,833.07	-\$728.79	-\$6,082.39			

# Consolidated Business

Current Period:

29-Aug-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

# Monthly Profit And Loss for Queensland University Union - Department

Account Number	Description	Current Year		Current Year		Current Year		Current Year		Last Year		Last Year	
		Actual Month Sep-16	Budget Month Sep-16	Actual YTD Sep-16	Budget YTD Sep-16	Current YTD Sep-16	Variance Sep-16	Actual Month Sep-15	Budget Month Sep-15	Actual YTD Sep-15	Variance Sep-15	Last Year Sep-15	Var YTD Sep-15
62740	Cleaning Equipment	-\$3,468.64	-\$2,273.00	-\$33,125.65	-\$25,615.00	-\$7,510.65	-\$7,510.65	-\$2,646.64	-\$27,297.50	-\$822.00	-\$5,828.15		
62850	Pest Control	-\$831.83	-\$722.60	-\$7,510.85	-\$6,459.40	-\$1,051.45	-\$1,051.45	-\$831.83	-\$7,497.47	\$0.00	-\$13.38		
62900	Security	-\$1,961.84	-\$2,500.00	-\$19,225.18	-\$22,850.00	\$3,624.82	\$3,624.82	-\$2,292.75	-\$20,383.12	\$330.91	\$1,157.94		
62910	Security - Providers	-\$6,597.66	-\$9,500.00	-\$51,279.02	-\$55,000.00	\$3,720.98	\$3,720.98	-\$6,348.00	-\$57,455.89	-\$249.66	\$6,176.87		
62920	Security - Property	-\$453.19	-\$50.00	-\$2,009.25	-\$450.00	-\$1,559.25	-\$1,559.25	-\$869.05	-\$3,130.09	\$415.86	\$1,120.84		
	<b>Property-Total</b>	<b>-\$71,590.06</b>	<b>-\$64,607.21</b>	<b>-\$635,408.75</b>	<b>-\$605,417.16</b>	<b>-\$29,991.59</b>	<b>-\$29,991.59</b>	<b>-\$70,615.37</b>	<b>-\$624,114.31</b>	<b>-\$974.69</b>	<b>-\$11,294.44</b>		
	<b>Utilities</b>												
63010	Electricity	-\$26,877.95	-\$24,857.89	-\$221,644.67	-\$210,160.35	-\$11,484.32	-\$11,484.32	-\$18,687.42	-\$175,211.19	-\$8,190.53	-\$46,433.48		
63050	Gas	-\$8,760.15	-\$7,513.00	-\$69,961.79	-\$72,029.50	\$2,067.71	\$2,067.71	-\$8,667.12	-\$70,306.27	-\$93.03	\$344.48		
63100	Water	-\$7,990.00	-\$7,990.00	-\$68,290.00	-\$68,270.00	-\$20.00	-\$20.00	-\$7,990.00	-\$68,636.00	\$0.00	\$346.00		
63150	Telephone	-\$3,585.64	-\$2,046.00	-\$25,681.38	-\$19,317.50	-\$6,363.88	-\$6,363.88	-\$2,782.84	-\$21,064.47	-\$802.80	-\$4,616.91		
	<b>Utilities-Total</b>	<b>-\$47,213.74</b>	<b>-\$42,406.89</b>	<b>-\$385,577.84</b>	<b>-\$369,777.35</b>	<b>-\$15,800.49</b>	<b>-\$15,800.49</b>	<b>-\$38,127.38</b>	<b>-\$335,217.93</b>	<b>-\$9,086.36</b>	<b>-\$50,359.91</b>		
	<b>Motor Vehicles</b>												
64010	Motor Vehicles R&M	\$0.00	\$0.00	-\$540.91	-\$1,350.00	\$809.09	\$809.09	\$0.00	-\$502.19	\$0.00	-\$38.72		
64050	Motor Vehicle Rego & Ins	-\$745.47	\$0.00	-\$1,659.44	-\$2,550.00	\$890.56	\$890.56	-\$733.48	-\$1,792.20	-\$11.99	\$132.76		
64100	Motor Vehicle Fuel and Oil	-\$174.09	-\$260.00	-\$3,319.55	-\$2,720.00	-\$599.55	-\$599.55	\$0.00	-\$3,145.95	-\$174.09	-\$173.60		
64150	Motor Vehicle Parking & Tolls	-\$219.86	-\$35.00	-\$4,444.74	-\$1,230.00	-\$3,214.74	-\$3,214.74	-\$550.73	-\$3,503.00	\$330.87	-\$941.74		
	<b>Motor Vehicles - Total</b>	<b>-\$1,139.42</b>	<b>-\$295.00</b>	<b>-\$9,964.64</b>	<b>-\$7,850.00</b>	<b>-\$2,114.64</b>	<b>-\$2,114.64</b>	<b>-\$1,284.21</b>	<b>-\$8,943.34</b>	<b>\$144.79</b>	<b>-\$1,021.30</b>		
	<b>Maintenance</b>												
65050	R&M - Building	-\$16,338.17	-\$17,758.17	-\$147,801.69	-\$165,338.53	\$17,536.84	\$17,536.84	-\$15,998.79	-\$155,610.84	-\$339.38	\$7,809.15		
65100	R&M - Furniture	-\$508.06	-\$600.00	-\$3,261.82	-\$7,650.00	\$4,388.18	\$4,388.18	-\$82.09	-\$8,886.23	-\$425.97	\$5,624.41		
65150	R&M - Equipment	-\$2,744.62	-\$4,521.44	-\$31,284.63	-\$36,792.79	\$5,508.16	\$5,508.16	-\$3,658.03	-\$29,942.36	\$913.41	-\$1,342.27		
65200	R&M - Point of Sale	-\$137.00	\$0.00	-\$387.00	-\$600.00	\$213.00	\$213.00	\$0.00	\$0.00	-\$137.00	-\$387.00		
65250	R&M - Refrigeration	-\$2,585.00	-\$1,820.00	-\$17,473.21	-\$20,195.00	\$2,721.79	\$2,721.79	-\$3,909.67	-\$19,558.34	\$1,324.67	\$2,085.13		
65300	Replacements / Minor capital	-\$3,322.55	-\$4,150.00	-\$48,512.51	-\$32,946.00	-\$15,566.51	-\$15,566.51	-\$4,101.32	-\$29,620.83	\$778.77	-\$18,891.68		
	<b>Maintenance-Total</b>	<b>-\$25,635.40</b>	<b>-\$28,849.61</b>	<b>-\$248,720.86</b>	<b>-\$266,322.32</b>	<b>\$17,601.46</b>	<b>\$17,601.46</b>	<b>-\$27,749.90</b>	<b>-\$243,618.60</b>	<b>\$2,114.50</b>	<b>-\$5,102.26</b>		
	<b>Other Operating Costs</b>												
66010	Consumables	-\$4,694.01	-\$6,530.73	-\$35,376.57	-\$51,179.21	\$15,802.64	\$15,802.64	-\$5,349.06	-\$46,183.68	\$655.05	\$10,807.11		
66050	Conf & Seminar Registration	\$0.00	\$0.00	-\$1,872.72	\$0.00	-\$1,872.72	-\$1,872.72	\$0.00	-\$19,285.33	\$0.00	\$17,412.61		
66100	Conf & Seminar Travel & Accom	-\$1,527.25	-\$9,500.00	-\$24,190.20	-\$33,000.00	\$8,809.80	\$8,809.80	-\$702.85	-\$8,738.94	-\$824.40	-\$15,451.26		
66150	Depreciation	-\$64,332.38	-\$61,582.92	-\$637,128.37	-\$598,606.97	-\$38,521.40	-\$38,521.40	-\$59,909.98	-\$588,601.65	-\$4,422.40	-\$48,526.72		
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$363.64	\$0.00	\$363.64	\$363.64	\$0.00	\$0.00	\$0.00	\$363.64		
66200	Entertainment No FBT	\$0.00	\$0.00	\$0.00	-\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	-\$3,307.39	\$0.00	\$3,307.39		
66220	Entertainment FBT	\$0.00	-\$150.00	-\$1,266.55	-\$4,875.00	\$3,608.45	\$3,608.45	\$0.00	-\$2,766.45	\$0.00	\$1,499.90		
66350	Equipment Rent	-\$2,584.76	-\$995.00	-\$15,011.46	-\$11,495.00	-\$3,516.46	-\$3,516.46	-\$152.91	-\$10,546.25	-\$2,431.85	-\$4,465.21		
66400	Film Hire	-\$1,451.35	-\$1,500.00	-\$17,401.39	-\$13,500.00	-\$3,901.39	-\$3,901.39	-\$620.09	-\$16,814.91	-\$831.26	-\$586.48		
66450	Insurance	-\$6,896.85	-\$7,975.90	-\$53,315.32	-\$74,800.10	\$21,484.78	\$21,484.78	-\$6,631.21	-\$75,493.97	-\$265.64	\$22,178.65		
66500	Laundry	-\$746.35	-\$600.00	-\$5,479.72	-\$5,700.00	\$220.28	\$220.28	-\$306.35	-\$3,804.84	-\$440.00	-\$1,674.88		
66550	Library / Resources	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10.00	\$0.00	\$10.00		
66600	Licence Fees / Certificates	-\$10,941.30	-\$8,119.82	-\$76,423.41	-\$69,052.38	-\$7,371.03	-\$7,371.03	-\$4,663.43	-\$54,059.21	-\$6,277.87	-\$22,364.20		
66700	Meetings	-\$121.74	-\$120.00	-\$1,780.54	-\$1,155.00	-\$625.54	-\$625.54	-\$58.37	-\$1,792.01	-\$63.37	\$11.47		
66750	Newspapers & Periodicals	\$0.00	\$0.00	-\$80.91	\$0.00	-\$80.91	-\$80.91	\$0.00	-\$1,219.00	\$0.00	\$1,138.09		

# Monthly Profit And Loss for Queensland University Union - Department

## Consolidated Business

Current Period: 29-Aug-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

Account Number	Description	Current Year		Current Year		Current Year		Last Year		Last Year		Last Year	
		Actual Month	Budget Month	Actual YTD	Budget YTD	Variance	Actual YTD	Budget YTD	Actual Month	Actual YTD	Var Month	Var YTD	
		Sep-16	Sep-16	Sep-16	Sep-16	Sep-16	Sep-16	Sep-15	Sep-15	Sep-15	Sep-15	Sep-15	Sep-15
66800	Packaging												
66850	Subscriptions												
66900	Travel (local)												
66950	Workplace Health & Safety												
	<b>Other Operating Costs-Total</b>	<b>-\$24,218.17</b>	<b>-\$19,478.43</b>	<b>-\$4,739.74</b>	<b>-\$154,953.88</b>	<b>-\$4,429.35</b>	<b>-\$154,953.88</b>	<b>-\$4,429.35</b>	<b>-\$19,403.71</b>	<b>-\$162,635.52</b>	<b>-\$4,814.46</b>	<b>-\$162,635.52</b>	<b>\$3,252.29</b>
		<b>-\$1,486.88</b>	<b>-\$2,913.66</b>	<b>\$1,426.78</b>	<b>-\$24,389.67</b>	<b>\$2,559.06</b>	<b>-\$24,389.67</b>	<b>\$2,559.06</b>	<b>-\$2,183.80</b>	<b>-\$22,553.12</b>	<b>\$696.92</b>	<b>-\$22,553.12</b>	<b>\$722.51</b>
		<b>-\$129.64</b>	<b>-\$200.00</b>	<b>\$70.36</b>	<b>-\$1,450.00</b>	<b>-\$301.90</b>	<b>-\$1,450.00</b>	<b>-\$301.90</b>	<b>-\$62.26</b>	<b>-\$3,022.42</b>	<b>-\$67.38</b>	<b>-\$3,022.42</b>	<b>\$1,270.52</b>
		<b>-\$513.30</b>	<b>-\$810.00</b>	<b>\$296.70</b>	<b>-\$8,895.00</b>	<b>\$3,910.25</b>	<b>-\$8,895.00</b>	<b>\$3,910.25</b>	<b>-\$540.66</b>	<b>-\$5,210.40</b>	<b>\$27.36</b>	<b>-\$5,210.40</b>	<b>\$225.65</b>
		<b>-\$119,643.98</b>	<b>-\$120,476.46</b>	<b>\$832.48</b>	<b>-\$1,056,052.21</b>	<b>-\$861.80</b>	<b>-\$1,056,052.21</b>	<b>-\$861.80</b>	<b>-\$100,584.68</b>	<b>-\$1,026,045.09</b>	<b>-\$19,059.30</b>	<b>-\$1,026,045.09</b>	<b>-\$30,868.92</b>
	<b>Administration Expenses</b>												
67010	Bad Debts												
67050	Doubtful debts provision												
67060	Donations												
67100	Photocopying												
67300	Plants - Hire												
67400	Postage & Freight												
67500	Printing												
67600	Stationery												
67700	Audit Fees												
67900	Legal Fees												
68050	Penalties And Fines												
68100	Professional Fees												
68200	Bank Charges												
68300	Interest												
	<b>Administration Expenses Total</b>	<b>-\$94,743.48</b>	<b>-\$102,432.73</b>	<b>\$7,689.25</b>	<b>-\$377,803.21</b>	<b>-\$96,495.59</b>	<b>-\$377,803.21</b>	<b>-\$96,495.59</b>	<b>-\$113,042.74</b>	<b>-\$439,699.93</b>	<b>\$18,299.26</b>	<b>-\$439,699.93</b>	<b>-\$34,598.87</b>
	<b>Recharges</b>												
68990	Re-charge												
69030	Human Resources Recharge												
69040	IT Recharge												
69050	Financial Services Recharge												
69060	Marketing Recharge												
	<b>Recharges-Total</b>	<b>\$79,157.42</b>	<b>\$79,157.42</b>	<b>\$0.00</b>	<b>\$713,516.36</b>	<b>\$370.80</b>	<b>\$713,516.36</b>	<b>\$370.80</b>	<b>\$63,963.54</b>	<b>\$590,763.09</b>	<b>\$15,193.88</b>	<b>\$590,763.09</b>	<b>\$123,124.07</b>
		<b>-\$5,038.78</b>	<b>-\$5,038.78</b>	<b>\$0.00</b>	<b>-\$45,651.23</b>	<b>\$0.00</b>	<b>-\$45,651.23</b>	<b>\$0.00</b>	<b>-\$2,264.95</b>	<b>-\$21,448.01</b>	<b>-\$2,773.83</b>	<b>-\$21,448.01</b>	<b>-\$24,203.22</b>
		<b>-\$2,274.42</b>	<b>-\$2,274.42</b>	<b>\$0.00</b>	<b>-\$22,065.06</b>	<b>\$0.00</b>	<b>-\$22,065.06</b>	<b>\$0.00</b>	<b>-\$2,333.26</b>	<b>-\$22,302.51</b>	<b>\$58.84</b>	<b>-\$22,302.51</b>	<b>\$237.45</b>
		<b>-\$9,953.79</b>	<b>-\$9,953.79</b>	<b>\$0.00</b>	<b>-\$86,162.00</b>	<b>\$0.00</b>	<b>-\$86,162.00</b>	<b>\$0.00</b>	<b>-\$9,533.77</b>	<b>-\$82,182.50</b>	<b>-\$420.02</b>	<b>-\$82,182.50</b>	<b>-\$3,979.50</b>
		<b>-\$20,360.66</b>	<b>-\$20,360.66</b>	<b>\$0.00</b>	<b>-\$177,282.33</b>	<b>\$0.00</b>	<b>-\$177,282.33</b>	<b>\$0.00</b>	<b>-\$8,301.80</b>	<b>-\$81,266.53</b>	<b>-\$12,058.86</b>	<b>-\$81,266.53</b>	<b>-\$96,015.80</b>
		<b>\$41,529.77</b>	<b>\$41,529.77</b>	<b>\$0.00</b>	<b>\$382,355.74</b>	<b>\$370.80</b>	<b>\$382,355.74</b>	<b>\$370.80</b>	<b>\$41,529.76</b>	<b>\$383,563.54</b>	<b>\$0.01</b>	<b>\$383,563.54</b>	<b>-\$837.00</b>
	<b>Total Operating Expenses</b>	<b>-\$410,767.11</b>	<b>-\$505,439.80</b>	<b>\$94,672.69</b>	<b>-\$3,366,366.85</b>	<b>\$153,705.13</b>	<b>-\$3,366,366.85</b>	<b>\$153,705.13</b>	<b>-\$437,581.21</b>	<b>-\$3,072,697.74</b>	<b>\$26,814.10</b>	<b>-\$3,072,697.74</b>	<b>-\$139,963.98</b>
	<b>Total Expenses</b>	<b>-\$1,125,802.00</b>	<b>-\$1,270,994.06</b>	<b>\$145,192.06</b>	<b>-\$9,590,958.98</b>	<b>\$255,206.12</b>	<b>-\$9,590,958.98</b>	<b>\$255,206.12</b>	<b>-\$1,132,509.62</b>	<b>-\$9,139,707.61</b>	<b>\$6,707.62</b>	<b>-\$9,139,707.61</b>	<b>-\$196,045.25</b>
99999	Net Profit	<b>\$87,150.98</b>	<b>-\$28,447.46</b>	<b>\$115,598.44</b>	<b>\$642,856.46</b>	<b>\$35,099.72</b>	<b>\$642,856.46</b>	<b>\$35,099.72</b>	<b>-\$19,565.02</b>	<b>-\$196,239.80</b>	<b>\$106,716.00</b>	<b>-\$196,239.80</b>	<b>-\$411,516.94</b>
	<b>Total Income Checker = 0</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>



## Monthly Profit And Loss for Queensland University Union - Department

## Business Trading

**Current Period:** 25-Sep-2016

**Previous Period:** 27-Sep-2015

31-Aug-2015

Account Number	Description	Current Year Actual Month Sep-16	Current Year Budget Month Sep-16	Current Year Actual YTD Sep-16	Current Year Budget YTD Sep-16	Current Year Variance Sep-16	Last Year Actual Month Sep-15	Last Year Actual YTD Sep-15	Last Year Var YTD Sep-15
<b>Sales Income</b>									
40310	Sale Retail (GST Inclusive)	\$96,597.95	\$103,711.69	\$781,565.54	\$894,864.63	-\$113,299.09	\$114,617.81	\$931,927.48	-\$150,361.94
40320	Sale Retail (GST Free)	\$746.70	\$0.00	\$5,675.40	\$0.00	\$5,675.40	\$1,774.35	\$12,492.80	-\$1,027.65
40400	Sale Food (GST Inclusive)	\$753,660.50	\$757,405.75	\$5,711,567.66	\$6,063,020.02	-\$351,452.36	\$827,800.86	\$6,397,943.09	-\$686,375.43
40410	Sale Food (GST Free)	\$12,271.55	\$0.00	\$103,965.65	\$0.00	\$103,965.65	\$12,463.21	\$88,719.04	-\$191.66
40450	Sale Beverage (GST Inclusive)	\$230,394.47	\$275,059.56	\$1,731,931.27	\$2,160,087.02	-\$428,155.75	\$220,351.75	\$1,817,982.92	\$10,042.72
40460	Sale Beverage (GST Free)	\$34,305.70	\$0.00	\$274,575.01	\$0.00	\$274,575.01	\$36,784.32	\$296,186.13	-\$2,478.62
40500	Sales Liquor (GST Inclusive)	\$119,046.46	\$120,615.00	\$845,711.49	\$848,017.33	-\$2,305.84	\$121,522.61	\$889,628.54	-\$2,476.15
40600	Sales Internal Food	\$3,163.19	\$0.00	\$29,585.45	\$0.00	\$29,585.45	\$190.00	\$18,666.54	\$2,973.19
40605	Sales Internal Beverage	\$578.18	\$0.00	\$5,803.79	\$0.00	\$5,803.79	\$176.81	\$3,090.82	\$401.37
40610	Sales Internal Liquor	\$1,373.90	\$0.00	\$9,394.89	\$0.00	\$9,394.89	\$224.73	\$12,636.27	\$1,149.17
40620	Sales Internal Retail	\$819.98	\$0.00	\$8,736.33	\$0.00	\$8,736.33	\$643.52	\$9,189.19	-\$452.86
<b>Sales Income Total</b>		<b>\$1,252,958.58</b>	<b>\$1,256,792.00</b>	<b>\$9,508,512.48</b>	<b>\$9,965,989.00</b>	<b>-\$457,476.52</b>	<b>\$1,336,549.97</b>	<b>\$10,478,462.82</b>	<b>-\$83,919.39</b>
<b>Cost of Sales</b>									
41310	Purchases Retail GST Includ	-\$56,927.06	-\$54,661.20	-\$481,217.56	-\$469,788.98	-\$11,428.58	-\$58,093.24	-\$573,237.62	\$9,020.06
41320	Purchases Retail GST Free	-\$968.61	\$0.00	-\$4,377.44	\$0.00	-\$4,377.44	-\$1,438.27	-\$11,747.88	\$7,370.44
41330	Opening Stock Retail	-\$145,768.55	\$0.00	-\$1,285,598.66	\$0.00	-\$1,285,598.66	-\$156,962.06	-\$1,243,524.92	\$11,193.51
41340	Closing Stock Retail	\$148,527.18	\$0.00	\$1,333,540.95	\$0.00	\$1,333,540.95	\$152,351.46	\$1,300,951.22	\$32,589.73
41400	Purchases Food GST Inclusive	-\$78,758.79	-\$340,970.76	-\$657,450.65	-\$2,707,601.85	\$2,050,151.20	-\$112,420.00	-\$839,522.42	\$33,661.21
41410	Purchases Food GST Free	-\$278,788.40	\$0.00	-\$2,019,684.73	\$0.00	-\$2,019,684.73	-\$253,992.65	-\$2,114,853.87	\$95,169.14
41420	Opening Stock Food	-\$72,901.58	\$0.00	-\$629,015.22	\$0.00	-\$629,015.22	-\$80,091.28	-\$661,854.54	\$7,189.70
41430	Closing Stock Food	\$75,646.93	\$0.00	\$662,023.88	\$0.00	\$662,023.88	\$69,712.05	\$683,824.69	\$5,934.88
41450	Purchases Beverage GST Includ	-\$42,837.18	-\$98,353.83	-\$350,318.80	-\$764,084.77	\$413,765.97	-\$45,763.10	-\$426,996.67	\$76,677.87
41460	Purchases Beverage GST Free	-\$48,367.69	\$0.00	-\$345,448.98	\$0.00	-\$345,448.98	-\$37,325.99	-\$326,583.21	\$11,041.70
41470	Opening Stock Beverage	-\$36,422.24	\$0.00	-\$45,119.43	\$0.00	-\$45,119.43	-\$315,918.38	\$8,697.92	\$697.94
41480	Closing Stock Beverage	\$38,320.75	\$0.00	\$329,467.22	\$0.00	\$329,467.22	\$38,922.04	\$354,819.71	-\$601.29
41500	Purchases Liquor	-\$43,043.69	-\$46,592.96	-\$353,409.18	-\$327,112.05	-\$26,297.13	-\$54,907.38	-\$397,988.62	\$44,579.44
41510	Opening Stock Liquor	-\$44,837.13	\$0.00	-\$381,631.82	\$0.00	-\$381,631.82	-\$70,857.82	-\$419,773.00	\$38,141.18
41520	Closing Stock Liquor	\$43,340.16	\$0.00	\$397,308.19	\$0.00	\$397,308.19	\$60,426.14	\$433,140.17	-\$35,831.98
41800	Point of Sale Unders/Overs	\$186.69	\$0.00	\$316.20	\$0.00	\$316.20	\$52.34	\$931.39	-\$615.19
41850	Wastage Food	-\$2,215.86	-\$1,660.00	-\$21,028.86	-\$14,985.00	-\$6,043.86	-\$1,103.88	-\$7,636.87	-\$13,391.99
41855	Wastage Drinks	-\$387.08	-\$210.00	-\$4,556.63	-\$1,872.50	-\$2,684.13	-\$193.25	-\$1,666.29	-\$2,890.34
41860	Wastage Alcohol	-\$674.15	\$0.00	-\$5,445.86	\$0.00	-\$5,445.86	\$64.19	-\$2,176.94	-\$3,268.92
41865	Wastage Retail	-\$369.79	\$0.00	-\$2,177.48	\$0.00	-\$2,177.48	-\$130.55	-\$2,095.60	-\$141.88
41880	Freight	-\$593.00	\$0.00	-\$5,048.37	\$0.00	-\$5,048.37	-\$577.23	-\$5,678.86	\$15.77
41900	Stocktake Variance Food	-\$1,230.43	-\$340.00	-\$7,071.09	-\$2,830.00	-\$4,241.09	-\$4,725.26	-\$11,965.19	\$630.49
41905	Stocktake Variance Drinks	-\$1,135.12	\$0.00	-\$8,153.67	\$0.00	-\$8,153.67	-\$616.14	\$237.18	\$4,894.10
41910	Stocktake Variance Alcohol	-\$492.05	\$0.00	-\$2,691.39	\$0.00	-\$2,691.39	-\$427.43	-\$3,623.15	-\$8,390.85
41915	Stocktake Variance Retail	-\$134.43	\$0.00	-\$1,058.93	\$0.00	-\$1,058.93	\$38.17	\$592.49	-\$1,651.42
<b>Total Cost of Sales</b>		<b>-\$550,831.12</b>	<b>-\$542,788.75</b>	<b>-\$4,157,949.32</b>	<b>-\$4,288,275.15</b>	<b>\$130,325.83</b>	<b>-\$603,178.56</b>	<b>-\$4,592,287.23</b>	<b>\$52,347.44</b>
41990	<b>Gross Profit</b>	<b>\$702,127.46</b>	<b>\$714,003.25</b>	<b>\$5,350,563.16</b>	<b>\$5,677,713.85</b>	<b>-\$327,150.69</b>	<b>\$733,371.41</b>	<b>\$5,886,175.59</b>	<b>-\$535,612.43</b>
<b>Gross Profit % Total Sales</b>		<b>56.0%</b>	<b>56.8%</b>	<b>56.3%</b>	<b>57.0%</b>	<b>-0.7%</b>	<b>54.9%</b>	<b>56.2%</b>	<b>1.2%</b>
<b>Gross Profit % Total Sales - Books</b>		<b>33.3%</b>	<b>27.5%</b>	<b>33.3%</b>	<b>27.5%</b>	<b>5.9%</b>	<b>33.3%</b>	<b>27.5%</b>	<b>0.0%</b>
<b>Gross Profit % Total Sales - Food</b>		<b>53.4%</b>	<b>54.7%</b>	<b>54.3%</b>	<b>55.0%</b>	<b>-0.8%</b>	<b>54.5%</b>	<b>54.6%</b>	<b>-1.1%</b>
<b>Gross Profit % Total Sales - Drinks</b>		<b>65.8%</b>	<b>64.2%</b>	<b>65.5%</b>	<b>65.0%</b>	<b>1.0%</b>	<b>66.2%</b>	<b>66.2%</b>	<b>0.8%</b>
<b>Gross Profit % Total Sales - Liquor</b>		<b>62.0%</b>	<b>61.4%</b>	<b>59.6%</b>	<b>61.4%</b>	<b>-1.9%</b>	<b>46.0%</b>	<b>56.7%</b>	<b>16.0%</b>
42400	Sale Phone Cards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	-\$100.00
42600	Sale Cash Books	\$355.40	\$0.00	\$14,865.42	\$0.00	\$14,865.42	\$0.00	\$0.00	\$355.40

**Sale on Commission**

## Monthly Profit And Loss for Queensland University Union - Department

## Business Trading

Current Period: 29-Aug-2016

25-Sep-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

Account Number	Description	Current Year			Current Year			Last Year			Last Year		
		Actual Month Sep-16	Budget Month Sep-16	Variance Sep-16	Actual YTD Sep-16	Budget YTD Sep-16	Variance Sep-16	Actual Month Sep-15	Actual YTD Sep-15	Var Month Sep-15	Actual YTD Sep-15	Var YTD Sep-15	
<b>13700</b>	<b>Total Sale on Commission</b>	\$355.40	\$0.00	\$355.40	\$14,865.42	\$0.00	\$14,865.42	\$0.00	\$100.00	\$355.40	\$14,765.42		
<b>13700</b>	<b>Cost of Sale on Commission</b>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$111.96	\$0.00	\$0.00	\$0.00	-\$111.96		
43600	Cost of Cash Books	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$9,164.36	\$0.00	\$0.00	\$0.00	-\$9,164.36		
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	-\$35.75	-\$35.75	\$35.75	-\$2,337.25		
<b>13700</b>	<b>Total Cost of Sale on Commission</b>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$11,649.32	-\$35.75	-\$35.75	\$35.75	-\$11,613.57		
<b>20000</b>	<b>Other Income</b>	\$0.00	\$0.00	\$0.00	\$34,000.00	\$0.00	-\$31,800.00	\$0.00	\$32,669.50	\$0.00	-\$30,469.50		
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$4,600.00	\$0.00	-\$3,160.00	\$0.00	\$5,100.00	\$0.00	-\$3,660.00		
47020	Advertising - Website	\$500.00	\$1,000.00	-\$500.00	\$15,000.00	\$0.00	-\$3,845.00	\$0.00	\$4,960.00	\$500.00	\$6,195.00		
47030	Advertising - Other	\$11,197.25	\$18,480.00	-\$7,282.75	\$130,535.64	\$170,900.00	-\$40,364.36	\$16,597.57	\$163,371.46	-\$5,400.32	-\$32,835.82		
47100	Commission-Vending / Others	\$3,417.70	\$3,000.00	\$417.70	\$90,402.06	\$93,500.00	-\$3,097.94	\$2,052.55	\$120,517.24	\$1,365.15	-\$30,115.18		
47120	Commission-Pool Table	\$1,976.82	\$1,648.00	\$328.82	\$9,175.55	\$10,852.19	-\$1,676.64	\$1,256.09	\$6,885.02	\$720.73	\$2,590.53		
47240	Hire of Venue	\$44,926.41	\$45,700.00	-\$773.59	\$241,393.43	\$237,100.00	\$4,293.43	\$48,986.34	\$248,300.51	-\$4,009.93	-\$6,907.08		
47250	Hire of Equipment	\$3,838.94	\$5,420.00	-\$1,581.06	\$41,067.63	\$48,015.00	-\$6,947.37	\$3,898.94	\$41,151.34	-\$60.00	-\$83.71		
47350	Rebates	\$6,899.09	\$7,157.72	-\$258.63	\$63,611.47	\$60,851.79	\$2,759.68	\$7,470.91	\$74,218.53	-\$571.82	-\$10,607.06		
47370	Revenue	\$45,507.87	\$49,250.00	-\$3,742.13	\$379,727.01	\$384,650.00	-\$4,922.99	\$68,580.77	\$510,553.92	-\$23,072.90	-\$130,826.89		
47380	Sponsorships	\$70.00	\$3,000.00	-\$2,930.00	\$26,249.75	\$24,500.00	\$1,749.75	\$500.00	\$63,472.82	-\$430.00	-\$37,223.07		
47570	Sponsorships - Market Day	\$0.00	\$0.00	\$0.00	\$154,849.89	\$100,000.00	\$54,849.89	\$2,200.00	\$89,461.67	-\$2,200.00	\$65,388.22		
47700	Ticket Sales	\$4,232.75	\$3,000.00	\$1,232.75	\$45,299.31	\$40,500.00	\$4,799.31	\$2,050.95	\$42,199.32	\$2,181.80	\$27,199.99		
47900	Interest Received	\$3,377.02	\$4,153.85	-\$776.83	\$38,097.84	\$40,500.00	-\$2,402.17	\$4,669.19	\$45,507.07	-\$1,292.17	-\$7,409.23		
47980	Staff Labour Recoveries	\$525.00	\$800.00	-\$275.00	\$5,112.73	\$6,050.00	-\$937.27	\$1,680.00	\$8,630.00	-\$1,155.00	-\$3,517.27		
<b>20000</b>	<b>Total Other Income</b>	\$126,468.85	\$143,109.57	-\$16,640.72	\$1,240,317.31	\$1,235,019.04	\$5,298.27	\$159,943.31	\$1,457,078.38	-\$33,474.46	-\$216,761.07		
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$100,000.00	\$90,000.00	\$10,000.00	\$17,342.80	\$58,312.80	-\$17,342.80	\$41,687.20		
49550	Contribution	\$4,599.82	\$5,000.00	-\$400.18	\$93,236.45	\$10,000.00	\$83,236.45	\$0.00	\$0.00	\$4,599.82	\$93,236.45		
49600	Cost of Sales others	\$237.09	\$0.00	\$237.09	\$1,110.36	\$0.00	\$1,110.36	\$267.82	\$1,545.82	-\$30.73	-\$435.46		
<b>50000</b>	<b>Gross Profit Before Expenses</b>	\$833,788.62	\$862,112.82	-\$28,324.20	\$6,788,443.38	\$7,012,732.89	-\$224,289.51	\$910,889.59	\$7,403,176.84	-\$771,000.97	-\$614,733.46		
<b>60000</b>	<b>Expenditure</b>	\$233,596.52	\$238,714.00	\$5,117.48	\$2,115,345.50	-\$2,257,147.00	\$141,801.50	-\$214,807.26	-\$2,065,719.01	-\$18,789.26	-\$49,626.49		
60030	Allowance	\$395.73	\$1,200.00	-\$804.27	-\$557.62	-\$11,700.00	\$11,142.38	\$0.00	-\$2,140.70	-\$395.73	\$1,583.08		
60070	Annual Leave Provision	\$23,774.40	-\$22,183.00	-\$1,591.40	-\$206,897.31	-\$216,644.00	\$9,746.69	-\$24,598.55	-\$214,452.43	\$824.15	\$7,555.12		
60090	Long Service Leave Provision	\$6,316.21	-\$6,135.95	-\$180.26	-\$56,546.31	-\$59,923.32	\$3,377.01	-\$6,164.39	-\$27,574.93	-\$151.82	-\$28,971.38		
60100	Income Protection Insurance	\$3,610.98	-\$5,670.05	-\$2,059.07	-\$64,954.07	-\$55,128.61	-\$9,825.46	-\$7,058.81	-\$35,553.19	\$3,447.83	-\$29,400.88		
60110	Paid Trial	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$34.60	\$0.00	\$34.60		
60130	Wages - casual	\$278,563.07	-\$285,277.43	\$6,714.36	-\$2,190,836.22	-\$2,122,486.71	\$68,349.51	-\$271,894.72	-\$2,198,049.57	-\$6,668.35	\$7,213.95		
60140	Superannuation Guarantee	\$67,051.85	-\$66,339.68	-\$712.17	-\$575,037.80	-\$564,922.88	-\$1,114.92	-\$63,640.72	-\$565,789.92	-\$5,038.12	-\$9,247.88		
60150	Other Leave	\$5,709.87	-\$4,418.00	-\$1,291.87	-\$70,924.39	-\$43,148.00	-\$27,776.39	-\$10,747.99	-\$102,926.82	\$5,038.12	\$32,002.43		
60155	TOLL	\$811.78	\$0.00	-\$811.78	-\$21,764.09	\$0.00	-\$21,764.09	-\$1,342.77	-\$18,061.63	\$50.99	-\$3,702.46		
60160	Workers Compensation	\$4,196.13	-\$3,862.75	-\$333.38	-\$35,343.36	-\$32,915.43	-\$2,427.93	-\$3,924.91	-\$31,619.82	-\$271.22	-\$3,723.54		
60170	Wages & Oncosts - Agency Staff	\$750.78	\$0.00	-\$750.78	-\$15,125.66	\$0.00	-\$15,125.66	-\$217.62	-\$4,926.58	-\$533.16	-\$10,199.08		
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	-\$10,116.60	-\$11,000.00	\$883.40	\$0.00	-\$67,513.10	\$0.00	\$57,396.50		
<b>60000</b>	<b>Total Wages</b>	\$624,777.32	\$633,800.86	-\$9,023.54	\$5,363,448.93	-\$5,375,015.95	\$11,567.02	-\$604,397.74	-\$5,334,362.30	-\$20,379.58	-\$29,086.63		
<b>60000</b>	<b>Wages % of Sales</b>	49.86%	50.43%	-0.57%	56.41%	53.93%	2.47%	45.22%	50.91%	-24.38%	-3.00%		
<b>60500</b>	<b>Other Labour Cost</b>	\$70.82	-\$11,700.00	\$11,629.18	\$4,362.71	-\$24,250.00	\$28,612.71	\$0.00	-\$3,853.39	-\$70.82	\$8,216.10		
60520	Staff Rewards & Recognition	\$0.00	-\$100.00	\$100.00	-\$834.04	-\$900.00	\$65.96	\$0.00	-\$1,146.11	\$0.00	\$312.07		
60550	Recruitment	-\$1,484.00	-\$1,000.00	-\$484.00	-\$12,942.64	-\$11,000.00	-\$1,942.64	-\$878.33	-\$9,074.97	-\$605.67	-\$3,867.67		
60600	Staff Amenities	-\$432.10	-\$565.00	\$132.90	-\$7,827.22	-\$6,330.00	-\$1,497.22	-\$894.35	-\$7,058.75	\$462.25	-\$768.47		

**Monthly Profit And Loss for Queensland University Union - Department**

**Business Trading**

Current Period: 29-Aug-2016

25-Sep-2016

Current Year

Actual Month

Budget Month

Current Year

Actual Month

Current Year

Actual Month

Last Year

Var YTD

Sep-15

Account Number	Description	Current Year Actual Month Sep-16	Current Year Budget Month Sep-16	Current Year Actual YTD Sep-16	Current Year Budget YTD Sep-16	Current Year Variance Sep-16	Last Year Actual Month Sep-15	Last Year Actual YTD Sep-15	Last Year Var YTD Sep-15	
60630	First Aid	\$0.00	-\$10.00	-\$1,121.24	-\$56.00	-\$561.24	\$0.00	-\$417.60	\$0.00	-\$703.64
60750	Staff Training - External	-\$3,053.27	-\$3,800.00	-\$27,205.40	-\$34,500.00	\$7,294.60	-\$5,734.76	-\$34,915.77	\$2,681.49	\$7,710.37
60760	Staff Training - Internal	-\$1,289.94	-\$2,000.00	-\$27,325.16	-\$18,000.00	-\$9,325.16	-\$3,381.98	-\$17,532.78	\$2,092.04	-\$9,792.37
60800	Staff Uniforms	-\$2,955.41	-\$1,000.00	-\$20,967.93	-\$18,470.00	-\$2,497.93	-\$2,034.00	-\$12,405.79	-\$921.41	-\$8,562.15
	<b>Other Labour Cost Total</b>	<b>-\$9,285.54</b>	<b>-\$20,175.00</b>	<b>-\$93,860.92</b>	<b>-\$114,010.00</b>	<b>\$20,149.08</b>	<b>-\$12,923.42</b>	<b>-\$86,405.16</b>	<b>\$3,637.88</b>	<b>-\$7,455.76</b>

**Operating Expenses**

61010	Advertising / Publicity	-\$5,197.83	-\$5,706.00	-\$56,419.82	-\$65,679.00	\$9,259.18	-\$2,628.95	-\$66,614.89	-\$2,568.88	\$10,195.07
61100	Promotional Merchandise	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$508.95	\$0.00	\$508.95
	<b>Advertising Total</b>	<b>-\$5,197.83</b>	<b>-\$5,706.00</b>	<b>-\$56,419.82</b>	<b>-\$65,679.00</b>	<b>\$9,259.18</b>	<b>-\$2,628.95</b>	<b>-\$67,123.84</b>	<b>-\$2,568.88</b>	<b>\$10,704.02</b>
61510	Events & Projects	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$147.06	\$0.00	\$147.06
61600	Campaigns	-\$3,400.00	-\$3,200.00	-\$43,690.00	-\$28,200.00	-\$15,490.00	-\$4,050.00	-\$31,162.55	\$650.00	-\$12,527.45
61700	Concerts/Performances	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	\$750.00	-\$750.00	-\$750.00
61800	Special Projects	-\$1,610.82	-\$400.00	-\$8,598.75	-\$1,600.00	-\$6,998.75	\$0.00	-\$833.79	-\$1,610.82	-\$7,764.96
61900	Student Promotions	-\$619.20	-\$500.00	-\$7,020.86	-\$2,000.00	-\$5,020.86	\$0.00	-\$5,456.85	-\$619.20	-\$1,564.01
	<b>Events &amp; Projects - Total</b>	<b>-\$5,630.02</b>	<b>-\$4,100.00</b>	<b>-\$59,309.61</b>	<b>-\$31,800.00</b>	<b>-\$27,509.61</b>	<b>-\$3,300.00</b>	<b>-\$36,850.25</b>	<b>-\$2,330.02</b>	<b>-\$22,459.36</b>

62510	Property	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	-\$1,000.00
62710	Rents	-\$4,897.87	-\$4,622.00	-\$42,191.27	-\$40,205.00	-\$1,986.27	-\$4,666.45	-\$40,527.89	-\$231.42	-\$1,663.38
62720	Cleaning Materials	-\$19,157.38	-\$18,539.12	-\$165,416.61	-\$166,286.54	\$869.93	-\$19,367.19	-\$165,053.43	\$209.81	-\$363.18
62730	Cleaning Charges	-\$7,358.52	-\$4,357.10	-\$59,952.52	-\$41,421.05	-\$18,531.47	-\$6,629.73	-\$54,456.82	-\$5,495.70	-\$5,495.70
62740	Cleaning Garbage Disposal	-\$3,468.64	-\$2,273.00	-\$33,125.65	-\$25,615.00	-\$7,510.65	-\$2,646.64	-\$27,222.40	-\$822.00	-\$5,903.25
62850	Cleaning Equipment	-\$787.83	-\$678.60	-\$7,114.85	-\$6,063.40	-\$1,051.45	-\$787.83	-\$7,101.47	-\$822.00	-\$5,903.25
62900	Pest Control	-\$1,961.84	-\$2,500.00	-\$19,225.18	-\$22,850.00	\$3,624.82	-\$2,292.75	-\$20,383.12	\$330.91	\$1,157.94
62910	Security - Providers	-\$6,597.66	-\$8,000.00	-\$45,289.38	-\$52,000.00	\$6,710.62	-\$6,348.00	-\$51,618.59	-\$249.66	\$6,329.21
62920	Security - Property	-\$453.19	-\$50.00	-\$1,999.43	-\$450.00	-\$1,549.43	-\$238.88	-\$2,409.92	-\$214.31	\$410.49
	<b>Property Total</b>	<b>-\$44,682.93</b>	<b>-\$41,069.82</b>	<b>-\$374,314.89</b>	<b>-\$355,490.99</b>	<b>-\$18,823.90</b>	<b>-\$42,977.47</b>	<b>-\$367,773.64</b>	<b>-\$1,705.46</b>	<b>-\$6,541.25</b>

63010	Utilities	-\$19,686.86	-\$20,332.00	-\$167,262.52	-\$168,903.34	\$1,639.82	-\$14,171.80	-\$134,570.61	-\$5,515.06	-\$32,691.91
63050	Electricity	-\$7,977.04	-\$7,213.00	-\$66,757.63	-\$69,629.50	\$2,871.87	-\$8,039.28	-\$67,165.33	\$62.24	\$407.70
63100	Gas	-\$4,490.00	-\$4,490.00	-\$38,290.00	-\$38,270.00	-\$20.00	-\$4,490.00	-\$38,636.00	\$0.00	\$346.00
63150	Water	-\$3,294.65	-\$1,818.00	-\$21,703.73	-\$17,157.00	-\$4,546.73	-\$2,160.32	-\$16,911.77	-\$1,134.33	-\$4,791.96
	<b>Utilities Total</b>	<b>-\$35,448.55</b>	<b>-\$33,853.00</b>	<b>-\$294,013.88</b>	<b>-\$293,958.84</b>	<b>-\$55.04</b>	<b>-\$28,861.40</b>	<b>-\$257,283.71</b>	<b>-\$6,587.15</b>	<b>-\$36,730.17</b>

64010	Motor Vehicles	\$0.00	\$0.00	-\$367.28	\$0.00	-\$367.28	\$0.00	\$0.00	\$0.00	-\$367.28
64050	Motor Vehicles R&M	-\$745.47	\$0.00	-\$745.47	-\$1,650.00	\$904.53	-\$733.48	-\$809.84	-\$11.99	\$64.37
64100	Motor Vehicle Rego & Ins	-\$174.09	-\$100.00	-\$395.61	-\$900.00	\$506.39	\$0.00	-\$324.65	-\$174.09	-\$68.96
64150	Motor Vehicle Fuel and Oil	-\$212.50	-\$35.00	-\$4,366.15	-\$1,230.00	-\$3,136.15	-\$550.73	-\$3,453.00	\$38.23	-\$913.15
	<b>Motor Vehicle Parking &amp; Tolls</b>	<b>-\$1,132.06</b>	<b>-\$135.00</b>	<b>-\$5,872.51</b>	<b>-\$3,780.00</b>	<b>-\$2,092.51</b>	<b>-\$1,284.21</b>	<b>-\$4,587.49</b>	<b>\$152.15</b>	<b>-\$1,285.02</b>

65050	Maintenance	-\$11,951.00	-\$12,151.00	-\$107,586.86	-\$113,959.00	\$6,372.14	-\$11,611.62	-\$115,738.91	-\$339.38	\$8,152.05
65100	R&M - Building	-\$508.06	-\$600.00	-\$3,244.46	-\$7,650.00	\$4,405.54	-\$82.09	-\$8,886.23	-\$425.97	\$5,641.77
65150	R&M - Furniture	-\$2,744.62	-\$4,321.44	-\$30,842.67	-\$34,842.79	\$4,000.12	-\$3,520.81	-\$28,813.18	\$776.19	-\$1,370.89
65200	R&M - Equipment	-\$137.00	\$0.00	-\$387.00	-\$600.00	\$213.00	\$0.00	\$0.00	\$0.00	-\$387.00
65250	R&M - Point of Sale	-\$2,585.00	-\$1,820.00	-\$17,473.21	-\$20,195.00	\$2,721.79	-\$3,909.67	-\$19,290.34	-\$137.00	\$1,817.13
65300	R&M - Refrigeration	-\$2,422.03	-\$3,500.00	-\$40,427.57	-\$30,200.00	-\$10,227.57	-\$4,037.39	-\$27,454.09	\$1,615.36	-\$12,966.48
65350	Replacements / Minor capital	-\$20,347.71	-\$22,392.44	-\$199,296.17	-\$210,246.79	\$10,950.62	-\$23,161.58	-\$200,182.75	\$2,813.87	\$86.58
	<b>Maintenance Total</b>	<b>-\$20,347.71</b>	<b>-\$22,392.44</b>	<b>-\$199,296.17</b>	<b>-\$210,246.79</b>	<b>\$10,950.62</b>	<b>-\$23,161.58</b>	<b>-\$200,182.75</b>	<b>\$2,813.87</b>	<b>\$86.58</b>

Monthly Profit And Loss for Queensland University Union - Department											
Current Period:			Previous Period:			31-Aug-2015			27-Sep-2015		
29-Aug-2016			25-Sep-2016								
Account Number	Description	Current Year Actual Month Sep-16	Current Year Budget Month Sep-16	Current Year Variance Sep-16	Current Year Actual YTD Sep-16	Current Year Budget YTD Sep-16	Current Year Variance Sep-16	Last Year Actual Month Sep-15	Last Year Actual YTD Sep-15	Last Year Var Month Sep-15	Last Year Var YTD Sep-15
66010	Other Operating Costs										
66050	Consumables	\$-4,694.01	\$-6,430.73	\$1,736.72	\$-35,376.57	\$-50,379.21	\$15,002.64	\$-5,349.06	\$-45,448.32	\$655.05	\$10,071.75
66100	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	\$-1,554.54	\$0.00	\$-1,554.54	\$0.00	\$-522.50	\$0.00	\$-1,032.04
66150	Conf & Seminar Travel & Accom	\$-1,527.25	\$-9,500.00	\$7,972.75	\$-1,527.25	\$-15,000.00	\$13,472.75	\$-1,125.57	\$-5,221.73	\$-401.68	\$3,694.48
66160	Depreciation	\$-43,206.38	\$-45,303.00	\$2,096.62	\$-435,625.28	\$-439,877.75	\$4,252.47	\$-45,022.98	\$-450,945.52	\$1,816.60	\$15,320.24
66200	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$363.64	\$0.00	\$363.64	\$0.00	\$0.00	\$0.00	\$363.64
66220	Entertainment No FBT	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	\$3,000.00	\$0.00	\$-3,307.39	\$0.00	\$3,307.39
66350	Entertainment FBT	\$0.00	\$-150.00	\$150.00	\$-1,266.55	\$-4,875.00	\$3,608.45	\$0.00	\$-2,766.45	\$0.00	\$1,499.90
66400	Equipment Rent	\$-2,584.76	\$-995.00	\$1,589.76	\$-14,897.46	\$-11,495.00	\$-3,402.46	\$-152.91	\$-16,546.25	\$-2,431.85	\$-4,351.21
66450	Film Hire	\$-1,451.35	\$-1,500.00	\$48.65	\$-17,401.39	\$-13,500.00	\$-3,901.39	\$-620.09	\$-16,814.91	\$-831.26	\$-586.48
66500	Insurance	\$-5,496.85	\$-5,845.85	\$349.00	\$-37,378.35	\$-54,559.65	\$17,181.30	\$-4,554.50	\$-56,496.41	\$-942.35	\$19,118.06
66550	Laundry	\$-746.35	\$-600.00	\$-146.35	\$-5,479.72	\$-5,700.00	\$220.28	\$-306.35	\$-3,315.02	\$-440.00	\$-2,164.70
66600	Library / Resources	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$-10.00	\$0.00	\$10.00
66650	Licence Fees / Certificates	\$-9,078.88	\$-7,759.82	\$1,319.06	\$-66,626.59	\$-65,812.38	\$-814.21	\$4,555.67	\$-52,369.88	\$-4,523.21	\$-14,256.71
66700	Meetings	\$-63.74	\$-120.00	\$56.26	\$-1,151.34	\$-1,155.00	\$3.66	\$-58.37	\$-1,516.38	\$-55.37	\$365.04
66750	Newspapers & Periodicals	\$0.00	\$0.00	\$0.00	\$-80.91	\$0.00	\$-80.91	\$0.00	\$-1,219.00	\$0.00	\$1,138.09
66800	Packaging	\$-2,218.17	\$-19,478.43	\$4,739.74	\$-159,383.23	\$-154,953.88	\$-4,429.35	\$-19,403.71	\$-162,635.52	\$-4,814.46	\$3,252.29
66850	Subscriptions	\$-1,305.45	\$-2,488.66	\$1,183.21	\$-20,778.52	\$-23,964.67	\$3,186.15	\$-2,183.80	\$-22,092.69	\$878.35	\$1,314.17
66900	Travel (local)	\$-129.64	\$-100.00	\$-29.64	\$-1,751.90	\$-650.00	\$-1,101.90	\$-62.26	\$-2,726.86	\$-67.38	\$974.96
66950	Workplace Health & Safety	\$-513.30	\$-810.00	\$296.70	\$-4,968.40	\$-8,820.00	\$3,851.60	\$-540.66	\$-5,210.40	\$27.36	\$242.00
	<b>Other Operating Costs-Total</b>	<b>-\$95,016.13</b>	<b>-\$101,081.49</b>	<b>\$6,065.36</b>	<b>-\$804,884.36</b>	<b>-\$853,742.54</b>	<b>\$48,858.18</b>	<b>-\$83,935.93</b>	<b>-\$843,165.23</b>	<b>-\$11,080.20</b>	<b>\$38,280.87</b>
	<b>Administration Expenses</b>										
67010	Bad Debts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$-4,082.91	\$0.00	\$4,082.91
67050	Doubtful debts/provision	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$-1,363.63	\$0.00	\$1,363.63
67100	Photocopying	\$-1,288.82	\$-624.60	\$-664.22	\$-10,897.40	\$-5,834.85	\$-5,062.55	\$-936.52	\$-10,050.18	\$-332.30	\$-847.22
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$-131.82	\$0.00	\$-131.82	\$0.00	\$0.00	\$0.00	\$-131.82
67400	Postage & Freight	\$-3.55	\$-25.00	\$21.45	\$-55.71	\$-225.00	\$169.29	\$-209.99	\$-3,295.93	\$206.44	\$3,240.22
67500	Printing	\$-470.66	\$0.00	\$-470.66	\$-10,415.53	\$-11,175.00	\$-9,240.53	\$-554.03	\$-3,288.98	\$83.37	\$-7,126.55
67600	Stationery	\$-1,792.85	\$-1,590.00	\$-202.85	\$-12,088.57	\$-14,138.00	\$2,049.43	\$-1,161.05	\$-7,561.07	\$-631.80	\$-4,527.50
67700	Audit Fees	\$-2,250.00	\$-2,250.00	\$0.00	\$-20,050.00	\$-20,250.00	\$200.00	\$-2,200.00	\$-19,800.00	\$-50.00	\$-250.00
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$-1,744.27	\$0.00	\$-1,744.27	\$0.00	\$-802.76	\$0.00	\$-941.51
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$-117.80	\$0.00	\$-117.80	\$0.00	\$0.00	\$0.00	\$-117.80
68100	Professional Fees	\$-4,705.82	\$-1,150.00	\$-3,555.82	\$-26,168.07	\$-10,350.00	\$-15,818.07	\$-1,842.68	\$-12,403.35	\$-2,863.14	\$-13,764.72
68200	Bank Charges	\$-22,816.64	\$-16,244.81	\$-6,571.83	\$-147,752.88	\$-109,386.22	\$-38,366.66	\$-16,748.83	\$-118,379.00	\$-6,067.81	\$-29,373.88
68300	Interest	\$0.00	\$0.00	\$0.00	\$-799.55	\$0.00	\$-799.55	\$0.00	\$0.00	\$0.00	\$-799.55
	<b>Administration Expenses Total</b>	<b>-\$33,328.34</b>	<b>-\$21,884.41</b>	<b>-\$11,443.93</b>	<b>-\$230,221.60</b>	<b>-\$161,359.07</b>	<b>-\$68,862.53</b>	<b>-\$23,653.10</b>	<b>-\$181,027.81</b>	<b>-\$9,675.24</b>	<b>-\$49,193.79</b>
68990	Recharges	\$79,157.42	\$79,157.42	\$0.00	\$713,887.16	\$713,516.36	\$370.80	\$63,963.54	\$590,763.09	\$15,193.88	\$123,124.07
	<b>Recharges-Total</b>	<b>\$79,157.42</b>	<b>\$79,157.42</b>	<b>\$0.00</b>	<b>\$713,887.16</b>	<b>\$713,516.36</b>	<b>\$370.80</b>	<b>\$63,963.54</b>	<b>\$590,763.09</b>	<b>\$15,193.88</b>	<b>\$123,124.07</b>
	<b>Total Operating Expenses</b>	<b>-\$161,626.15</b>	<b>-\$151,064.74</b>	<b>-\$10,561.41</b>	<b>-\$1,310,445.68</b>	<b>-\$1,262,540.87</b>	<b>-\$47,904.81</b>	<b>-\$145,839.10</b>	<b>-\$1,367,231.63</b>	<b>-\$15,787.05</b>	<b>\$56,785.95</b>
	<b>Total Expenses</b>	<b>-\$795,689.01</b>	<b>-\$805,040.60</b>	<b>\$9,351.59</b>	<b>\$-6,767,755.53</b>	<b>-\$6,751,566.82</b>	<b>-\$16,188.71</b>	<b>-\$763,160.26</b>	<b>-\$6,787,999.09</b>	<b>-\$32,528.75</b>	<b>\$20,243.56</b>
99999	Net Profit	\$38,099.61	\$57,072.22	\$-18,972.61	\$20,687.85	\$26,116.07	-\$240,478.22	\$147,729.33	\$61,517.75	-\$109,629.72	-\$594,489.90
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:

29-Aug-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

Account Number	Description	Current Year Actual Month Sep-16	Current Year Budget Month Sep-16	Current Year Variance Sep-16	Current Year Actual YTD Sep-16	Current Year Budget YTD Sep-16	Current Year Variance Sep-16	Last Year Actual Month Sep-15	Last Year Actual YTD Sep-15	Last Year Var Month Sep-15	Last Year Var YTD Sep-15
<b>Sales Income</b>											
40450	Sale Beverage (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$56.82	\$0.00	\$56.82	\$0.00	\$0.00	\$0.00	\$56.82
40460	Sale Beverage (GST free)	\$0.00	\$0.00	\$0.00	\$38.00	\$0.00	\$38.00	\$0.00	\$0.00	\$0.00	\$38.00
40500	Sales Liquor (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$8,866.82	\$10,000.00	-\$1,133.18	\$0.00	\$0.00	\$0.00	\$8,866.82
<b>Sales Income Total</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$8,961.64</b>	<b>\$10,000.00</b>	<b>-\$1,038.36</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$8,961.64</b>
<b>Cost of Sales</b>											
41410	Purchases Food GST Free	\$0.00	\$0.00	\$0.00	-\$659.39	\$0.00	-\$659.39	\$0.00	\$0.00	\$0.00	-\$659.39
41450	Purchases Beverage GST Includ	\$0.00	\$0.00	\$0.00	-\$1,478.07	-\$4,000.00	\$2,521.93	\$0.00	\$0.00	\$0.00	-\$1,478.07
41500	Purchases Liquor	\$0.00	\$0.00	\$0.00	-\$3,397.35	\$0.00	-\$3,397.35	\$0.00	\$0.00	\$0.00	-\$3,397.35
41800	Point of Sale Unders/Overs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.80
41880	Freight	-\$1.95	\$0.00	-\$1.95	-\$19.45	\$0.00	-\$19.45	-\$1.95	-\$91.20	\$0.00	\$71.75
<b>Total Cost of Sales</b>		<b>-\$1.95</b>	<b>\$0.00</b>	<b>-\$1.95</b>	<b>-\$5,554.26</b>	<b>-\$4,000.00</b>	<b>-\$1,554.26</b>	<b>-\$1.95</b>	<b>-\$100.00</b>	<b>\$0.00</b>	<b>-\$5,454.26</b>
41990	Gross Profit	-\$1.95	\$0.00	-\$1.95	\$3,407.38	\$6,000.00	-\$2,592.62	-\$1.95	-\$100.00	\$0.00	\$3,507.38
<b>Sale on Commission</b>											
<b>Gross Profit % Total Sales - Books</b>		#DIV/0!	#DIV/0!	#DIV/0!	38.0%	60.0%	-22.0%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>Gross Profit % Total Sales - Food</b>		33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
<b>Gross Profit % Total Sales - Drinks</b>		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>Gross Profit % Total Sales - Liquor</b>		#DIV/0!	#DIV/0!	#DIV/0!	61.7%	100.0%	-38.3%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
43500	Cost of Sale Tickets	\$0.00	-\$289.00	\$289.00	-\$2,886.29	-\$289.00	-\$2,597.29	-\$102.28	-\$158.84	\$102.28	-\$2,727.45
<b>Total Cost of Sale on Commission</b>		<b>\$0.00</b>	<b>-\$289.00</b>	<b>\$289.00</b>	<b>-\$2,886.29</b>	<b>-\$289.00</b>	<b>-\$2,597.29</b>	<b>-\$102.28</b>	<b>-\$158.84</b>	<b>\$102.28</b>	<b>-\$2,727.45</b>
<b>Other Income</b>											
47190	Grants	\$331,797.32	\$334,297.32	-\$2,500.00	\$1,489,773.46	\$1,498,069.95	-\$8,296.49	\$143,183.18	\$1,076,507.56	\$188,614.14	\$413,265.90
47360	Rents	\$40,197.62	\$40,197.62	\$0.00	\$361,778.58	\$361,778.58	\$0.00	\$39,370.67	\$354,336.03	\$826.95	\$7,442.55
47370	Revenue	\$7,171.37	\$6,127.84	\$1,043.53	\$29,510.27	\$17,710.10	\$11,800.17	\$6,943.09	\$28,138.02	\$228.28	\$1,372.25
47550	Sponsorships	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$2,181.82	-\$681.82
47700	Ticket Sales	\$0.00	\$0.00	\$0.00	\$56,469.34	\$48,200.00	\$8,269.34	\$12,662.30	\$79,386.38	-\$12,662.30	-\$22,917.04
<b>Total Other Income</b>		<b>\$379,166.31</b>	<b>\$380,722.78</b>	<b>-\$1,556.47</b>	<b>\$1,939,031.65</b>	<b>\$1,929,658.63</b>	<b>\$9,373.02</b>	<b>\$202,159.24</b>	<b>\$1,540,549.81</b>	<b>\$177,007.07</b>	<b>\$398,481.84</b>
<b>Gross Profit Before Expenses</b>											
<b>Gross Profit Before Expenses</b>		<b>\$379,166.36</b>	<b>\$380,433.78</b>	<b>-\$1,269.42</b>	<b>\$1,939,552.74</b>	<b>\$1,935,369.63</b>	<b>\$4,183.11</b>	<b>\$202,055.01</b>	<b>\$1,540,290.97</b>	<b>\$177,109.35</b>	<b>\$399,261.77</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$54,913.55	-\$72,680.00	\$17,766.45	-\$446,185.61	-\$500,500.02	\$54,314.41	-\$46,625.92	-\$433,352.69	-\$8,287.63	-\$12,832.92
60040	Allowance	\$0.00	\$0.00	\$0.00	-\$1,311.69	\$0.00	-\$1,311.69	\$0.00	-\$404.91	\$0.00	-\$906.78
60070	Annual Leave Provision	-\$5,581.97	-\$6,661.00	\$1,079.03	-\$42,980.51	-\$47,039.00	\$4,058.49	-\$4,750.92	-\$42,000.99	-\$831.05	-\$979.52

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:

29-Aug-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

Account Number	Description	Current Year		Current Year		Current Year		Last Year		Last Year	
		Actual Month	Budget Month	Actual YTD	Budget YTD	Variance	Actual Month	Actual YTD	Var Month	Var YTD	
		Sep-16	Sep-16	Sep-16	Sep-16	Sep-16	Sep-15	Sep-15	Sep-15	Sep-15	
60090	Long Service Leave Provision	-\$1,482.99	-\$1,663.25	\$180.26	-\$1,197.66	-\$519.50	-\$1,190.60	-\$11,568.70	-\$292.39	-\$148.46	
60100	Income Protection Insurance	-\$540.16	-\$1,070.92	\$530.76	-\$6,732.00	-\$3,001.33	-\$574.31	-\$3,015.03	\$34.15	-\$6,718.30	
60130	Wages - casual	-\$8,307.20	-\$16,334.61	\$8,027.41	-\$80,052.21	\$15,175.66	-\$11,344.86	-\$72,765.95	\$3,037.66	\$7,889.40	
60140	Superannuation Guarantee	-\$7,688.18	-\$10,976.94	\$3,288.76	-\$72,768.59	\$8,677.66	-\$6,833.24	-\$59,809.79	-\$854.94	-\$4,281.14	
60150	Other Leave	-\$883.63	-\$1,098.96	\$215.33	-\$11,000.26	-\$4,310.60	-\$2,394.09	-\$9,720.17	\$1,510.46	-\$1,280.09	
60155	TOIL	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,030.65	\$0.00	-\$1,892.91	\$0.00	-\$137.74	
60160	Workers Compensation	-\$520.85	-\$571.72	\$50.87	-\$4,106.80	-\$4,052.04	-\$436.59	-\$3,607.34	-\$84.26	-\$499.46	
	<b>Total Wages</b>	<b>-\$79,918.53</b>	<b>-\$111,057.40</b>	<b>\$31,138.87</b>	<b>-\$729,031.18</b>	<b>\$70,997.69</b>	<b>-\$74,150.53</b>	<b>-\$638,138.48</b>	<b>-\$5,768.00</b>	<b>-\$19,895.01</b>	
	<b>Wages % of Sales</b>	#DIV/0!	#DIV/0!	#DIV/0!	7342.78%	7290.31%	#DIV/0!	#DIV/0!	#DIV/0!	222.00%	
	<b>Other Labour Cost</b>										
60550	Recruitment	\$0.00	\$0.00	\$0.00	-\$1,200.00	\$1,200.00	-\$1,000.00	-\$1,272.27	\$1,000.00	\$1,272.27	
60600	Staff Amenities	-\$103.50	-\$21.00	-\$82.50	-\$932.24	-\$597.24	-\$42.00	-\$610.94	-\$61.50	-\$321.30	
60750	Staff Training - External	-\$950.00	-\$500.00	-\$450.00	-\$4,902.73	-\$902.73	-\$2,326.36	-\$4,986.36	\$1,376.36	\$83.63	
60760	Staff Training - Internal	\$0.00	\$0.00	\$0.00	-\$638.73	-\$638.73	\$0.00	\$0.00	\$0.00	-\$638.73	
60800	Staff Uniforms	\$0.00	\$0.00	\$0.00	-\$1,274.10	-\$274.10	-\$88.36	-\$1,234.36	\$88.36	-\$39.74	
	<b>Other Labour Cost Total</b>	<b>-\$1,053.50</b>	<b>-\$521.00</b>	<b>-\$532.50</b>	<b>-\$7,747.80</b>	<b>-\$1,212.80</b>	<b>-\$3,456.72</b>	<b>-\$8,103.93</b>	<b>\$2,403.22</b>	<b>\$356.13</b>	
	<b>Operating Expenses</b>										
61010	Advertising / Publicity	-\$1,238.31	-\$500.00	-\$738.31	-\$12,814.54	-\$32,335.46	-\$1,026.43	-\$8,391.06	-\$211.88	-\$4,423.48	
61050	Graphic Designing Costs	\$0.00	-\$750.00	\$750.00	-\$4,450.00	\$2,400.00	\$0.00	\$0.00	\$0.00	-\$4,450.00	
61100	Promotional Merchandise	-\$2,092.13	-\$5,301.48	\$3,209.35	-\$19,852.63	-\$1,900.33	\$0.00	-\$10,540.43	-\$2,092.13	-\$9,312.20	
	<b>Advertising-Total</b>	<b>-\$3,330.44</b>	<b>-\$6,551.48</b>	<b>\$3,221.04</b>	<b>-\$37,117.17</b>	<b>\$36,635.79</b>	<b>-\$1,026.43</b>	<b>-\$18,931.49</b>	<b>-\$2,304.01</b>	<b>-\$18,185.68</b>	
	<b>Events &amp; Projects</b>										
61510	Campaigns	-\$904.00	-\$8,157.00	\$7,253.00	-\$6,968.21	-\$25,814.00	-\$2,130.08	-\$28,208.24	\$1,226.08	\$21,240.03	
61600	Concerts/Performances	-\$3,480.00	\$0.00	-\$3,480.00	-\$14,817.88	-\$70,000.00	\$0.00	-\$52,410.26	-\$3,480.00	\$37,592.38	
61700	Grants	-\$43,185.72	-\$47,488.89	\$4,303.17	-\$209,513.86	-\$289,422.23	-\$38,091.15	-\$249,654.55	-\$5,094.57	\$40,140.69	
61800	Special Projects	-\$420.00	-\$2,700.00	\$2,280.00	-\$3,712.39	-\$6,600.00	\$0.00	-\$25.00	-\$420.00	-\$3,687.39	
61900	Student Promotions	-\$30,182.79	-\$113,198.30	\$83,015.51	-\$396,644.42	-\$502,432.15	-\$80,530.08	-\$325,418.45	\$50,347.29	-\$71,225.97	
	<b>Events &amp; Projects - Total</b>	<b>-\$78,172.51</b>	<b>-\$171,544.19</b>	<b>\$93,371.68</b>	<b>-\$631,656.76</b>	<b>-\$894,268.38</b>	<b>-\$120,751.31</b>	<b>-\$655,716.50</b>	<b>\$42,578.80</b>	<b>\$24,059.74</b>	
	<b>Property</b>										
62710	Cleaning Materials	-\$1,449.74	-\$2,460.00	\$1,010.26	-\$1,980.28	-\$22,305.00	-\$1,550.34	-\$14,180.68	\$100.60	-\$4,799.60	
62720	Cleaning Charges	-\$25,413.39	-\$19,413.39	-\$6,000.00	-\$233,755.18	-\$221,755.17	-\$25,413.39	-\$233,755.17	\$0.00	-\$0.01	
62730	Cleaning Garbage Disposal	\$0.00	-\$120.00	\$120.00	-\$1,962.94	-\$2,470.00	\$0.00	-\$1,376.25	\$0.00	-\$586.69	
62740	Cleaning Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$75.10	\$0.00	\$75.10	
62850	Pest Control	-\$44.00	-\$44.00	\$0.00	-\$396.00	-\$396.00	-\$44.00	-\$396.00	\$0.00	\$0.00	
62910	Security - Providers	\$0.00	-\$1,500.00	\$1,500.00	-\$5,989.64	-\$3,000.00	\$0.00	-\$5,837.30	\$0.00	-\$152.34	
62920	Security - Property	\$0.00	\$0.00	\$0.00	-\$9.82	\$0.00	-\$630.17	-\$720.17	\$630.17	\$710.35	
	<b>Property-Total</b>	<b>-\$26,907.13</b>	<b>-\$23,537.39</b>	<b>-\$3,369.74</b>	<b>-\$261,093.86</b>	<b>-\$249,926.17</b>	<b>-\$22,637.90</b>	<b>-\$256,340.67</b>	<b>\$730.77</b>	<b>-\$4,753.19</b>	
	<b>Utilities</b>										
63010	Electricity	-\$7,191.09	-\$4,525.89	-\$2,665.20	-\$54,382.15	-\$41,258.01	-\$4,515.62	-\$40,640.58	-\$2,675.47	-\$13,741.57	

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:

29-Aug-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

Account Number	Description	Current Year Actual Month Sep-16	Current Year Budget Month Sep-16	Current Year Variance Sep-16	Current Year Actual YTD Sep-16	Current Year Budget YTD Sep-16	Current Year Variance Sep-16	Last Year Actual Month Sep-15	Last Year Actual YTD Sep-15	Last Year Var Month Sep-15	Last Year Var YTD Sep-15
63050	Gas	-\$783.11	-\$300.00	-\$483.11	-\$3,204.16	-\$2,400.00	-\$804.16	-\$627.84	-\$3,140.94	-\$155.27	-\$63.22
63100	Water	-\$3,500.00	-\$3,500.00	\$0.00	-\$30,000.00	-\$30,000.00	\$0.00	-\$3,500.00	-\$30,000.00	\$0.00	\$0.00
63150	Telephone	-\$290.99	-\$228.00	-\$62.99	-\$3,977.65	-\$2,160.50	-\$1,817.15	-\$622.52	-\$4,152.70	\$331.53	\$175.05
	<b>Utilities-Total</b>	<b>-\$11,765.19</b>	<b>-\$8,533.89</b>	<b>-\$3,231.30</b>	<b>-\$91,563.96</b>	<b>-\$75,818.51</b>	<b>-\$15,745.45</b>	<b>-\$9,265.98</b>	<b>-\$77,934.22</b>	<b>-\$2,499.21</b>	<b>-\$13,629.74</b>
64010	<b>Motor Vehicles</b>										
64050	Motor Vehicles R&M	\$0.00	\$0.00	\$0.00	-\$173.63	-\$1,350.00	\$1,176.37	\$0.00	-\$502.19	\$0.00	\$328.56
64100	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$913.97	-\$900.00	-\$13.97	\$0.00	-\$982.36	\$0.00	\$68.39
64150	Motor Vehicle Fuel and Oil	\$0.00	-\$160.00	\$160.00	-\$2,925.94	-\$1,820.00	-\$1,105.94	\$0.00	-\$2,821.30	\$0.00	-\$104.64
	Motor Vehicle Parking & Tolls	-\$7.36	\$0.00	-\$7.36	-\$78.59	\$0.00	-\$78.59	\$0.00	-\$50.00	-\$7.36	-\$28.59
	<b>Motor Vehicles - Total</b>	<b>-\$7.36</b>	<b>-\$160.00</b>	<b>\$152.64</b>	<b>-\$4,092.13</b>	<b>-\$4,070.00</b>	<b>-\$22.13</b>	<b>\$0.00</b>	<b>-\$4,355.85</b>	<b>-\$7.36</b>	<b>\$263.72</b>
65050	<b>Maintenance</b>										
65100	R&M - Building	-\$4,387.17	-\$5,607.17	\$1,220.00	-\$40,214.83	-\$51,379.53	\$11,164.70	-\$4,387.17	-\$39,871.93	\$0.00	-\$342.90
65150	R&M - Furniture	\$0.00	\$0.00	\$0.00	-\$17.36	\$0.00	-\$17.36	\$0.00	\$0.00	\$0.00	-\$17.36
65250	R&M - Equipment	\$0.00	-\$200.00	\$200.00	-\$1,100.56	-\$1,950.00	\$849.44	-\$137.22	-\$1,129.18	\$137.22	\$28.62
65300	R&M - Refrigeration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$268.00	\$0.00	\$268.00
	Replacements / Minor capital	-\$900.52	-\$650.00	-\$250.52	-\$8,091.94	-\$2,746.00	-\$5,345.94	-\$63.93	-\$2,166.74	-\$836.59	-\$5,925.20
	<b>Maintenance-Total</b>	<b>-\$5,287.69</b>	<b>-\$6,457.17</b>	<b>\$1,169.48</b>	<b>-\$49,424.69</b>	<b>-\$56,075.53</b>	<b>\$6,650.84</b>	<b>-\$4,588.32</b>	<b>-\$43,435.85</b>	<b>-\$699.37</b>	<b>-\$5,988.84</b>
66010	<b>Other Operating Costs</b>										
66050	Consumables	\$0.00	-\$100.00	\$100.00	\$0.00	-\$800.00	\$800.00	\$0.00	-\$735.36	\$0.00	\$735.36
66100	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$318.18	\$0.00	-\$318.18	\$0.00	-\$18,762.83	\$0.00	\$18,444.65
66150	Conf & Seminar Travel & Accom	\$0.00	\$0.00	\$0.00	-\$22,662.95	-\$18,000.00	-\$4,662.95	\$422.72	-\$3,517.21	-\$422.72	-\$19,145.74
66350	Depreciation	-\$24,126.00	-\$16,279.92	-\$4,846.08	-\$201,503.09	-\$158,729.22	-\$42,773.87	-\$14,887.00	-\$137,656.13	-\$6,239.00	-\$63,846.96
66450	Equipment Rent	\$0.00	\$0.00	\$0.00	-\$114.00	\$0.00	-\$114.00	\$0.00	\$0.00	\$0.00	-\$114.00
66500	Insurance	-\$1,400.00	-\$2,130.05	\$730.05	-\$15,936.97	-\$20,240.45	\$4,303.48	-\$2,076.71	-\$18,997.56	\$676.71	\$3,060.59
66600	Laundry	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$489.82	\$0.00	\$489.82
66700	Licence Fees / Certificates	-\$1,862.42	-\$360.00	-\$1,502.42	-\$9,796.82	-\$3,240.00	-\$6,556.82	-\$107.76	-\$1,689.33	-\$1,754.66	-\$8,107.49
66850	Meetings	-\$58.00	\$0.00	-\$58.00	-\$629.20	\$0.00	-\$629.20	\$0.00	-\$275.63	-\$58.00	-\$353.57
66900	Subscriptions	-\$181.43	-\$425.00	\$243.57	-\$1,052.09	-\$425.00	-\$627.09	\$0.00	-\$460.43	-\$181.43	-\$591.66
66950	Travel (local)	\$0.00	-\$100.00	\$100.00	\$0.00	-\$800.00	\$800.00	\$0.00	-\$295.56	\$0.00	\$295.56
	Workplace Health & Safety	\$0.00	\$0.00	\$0.00	-\$16.35	-\$75.00	\$58.65	\$0.00	\$0.00	\$0.00	-\$16.35
	<b>Other Operating Costs-Total</b>	<b>-\$24,627.85</b>	<b>-\$19,394.97</b>	<b>-\$5,232.88</b>	<b>-\$252,029.65</b>	<b>-\$202,309.67</b>	<b>-\$49,719.98</b>	<b>-\$16,648.75</b>	<b>-\$182,879.86</b>	<b>-\$7,979.10</b>	<b>-\$69,149.79</b>
67060	<b>Administration Expenses</b>										
67100	Donations	\$0.00	\$0.00	\$0.00	-\$50.00	\$0.00	-\$50.00	\$0.00	-\$50.00	\$0.00	\$0.00
67400	Photocopying	-\$1,837.12	-\$1,268.00	-\$569.12	-\$15,533.47	-\$10,788.00	-\$4,745.47	-\$2,707.40	-\$12,819.44	\$870.28	-\$2,714.03
67500	Postage & Freight	-\$3.00	\$0.00	-\$3.00	-\$22.20	\$0.00	-\$22.20	-\$1.40	-\$48.00	-\$1.60	\$25.80
67600	Printing	-\$2,806.34	-\$3,234.00	\$427.66	-\$23,387.60	-\$15,794.00	-\$7,593.60	-\$5,598.33	-\$46,605.60	\$2,791.99	\$23,218.00
67700	Stationery	-\$496.76	-\$797.00	\$300.24	-\$3,301.39	-\$3,313.50	\$12.11	-\$390.36	-\$4,751.03	-\$106.40	\$1,449.64
67900	Audit Fees	\$0.00	\$0.00	\$0.00	-\$679.00	\$0.00	-\$679.00	\$0.00	\$0.00	\$0.00	-\$679.00
68050	Legal Fees	\$0.00	-\$11,500.00	\$11,500.00	-\$44,190.00	-\$47,000.00	\$2,810.00	\$0.00	-\$18,464.00	\$0.00	-\$25,726.00
68100	Penalties And Fines	\$0.00	\$0.00	\$0.00	-\$2,341.50	\$0.00	-\$2,341.50	\$0.00	\$0.00	\$0.00	-\$2,341.50
	Professional Fees	-\$56,320.11	-\$63,679.32	\$7,359.21	-\$154,676.96	-\$138,908.64	-\$15,768.32	-\$80,457.70	-\$171,577.18	\$24,137.59	\$16,900.22

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:

29-Aug-2016

25-Sep-2016

Previous Period:

31-Aug-2015

27-Sep-2015

Account Number	Description	Current Year		Current Year		Current Year		Last Year		Last Year	
		Actual Month	Budget Month	Actual YTD	Budget YTD	Actual YTD	Var Month	Actual YTD	Var YTD		
		Sep-16	Sep-16	Sep-16	Sep-16	Sep-16	Sep-16	Sep-15	Sep-15	Sep-15	Sep-15
68200	Bank Charges	\$48.19	-\$20.00	\$104.92	-\$160.00	\$264.92		-\$234.45	-\$4,356.87	\$282.64	\$4,461.79
	<b>Administration Expenses Total</b>	<b>-\$61,415.14</b>	<b>-\$80,548.32</b>	<b>-\$244,077.20</b>	<b>-\$216,444.14</b>	<b>-\$27,633.06</b>		<b>-\$89,389.64</b>	<b>-\$258,672.12</b>	<b>\$27,974.50</b>	<b>\$14,594.92</b>
	<b>Recharges</b>										
69030	Human Resources Recharge	-\$5,038.78	-\$5,038.78	-\$45,651.23	-\$45,651.23	\$0.00		-\$2,264.95	-\$21,448.01	-\$2,773.83	-\$24,203.22
69040	IT Recharge	-\$2,274.42	-\$2,274.42	-\$2,065.06	-\$2,065.06	\$0.00		-\$2,333.26	-\$22,302.51	\$58.84	\$237.45
69050	Financial Services Recharge	-\$9,953.79	-\$9,953.79	-\$86,162.00	-\$86,162.00	\$0.00		-\$9,533.77	-\$82,182.50	-\$420.02	-\$3,979.50
69060	Marketing Recharge	-\$20,360.66	-\$20,360.66	-\$177,282.33	-\$177,282.33	\$0.00		-\$8,301.80	-\$81,266.53	-\$12,058.86	-\$96,015.80
	<b>Recharges-Total</b>	<b>-\$37,627.65</b>	<b>-\$37,627.65</b>	<b>-\$331,160.62</b>	<b>-\$331,160.62</b>	<b>\$0.00</b>		<b>-\$22,433.78</b>	<b>-\$207,199.55</b>	<b>-\$15,193.87</b>	<b>-\$123,961.07</b>
	<b>Total Operating Expenses</b>	<b>-\$249,140.96</b>	<b>-\$354,375.06</b>	<b>-\$1,902,216.04</b>	<b>-\$2,103,825.98</b>	<b>\$201,609.94</b>		<b>-\$291,742.11</b>	<b>-\$1,705,466.11</b>	<b>\$42,601.15</b>	<b>-\$196,749.93</b>
	<b>Total Expenses</b>	<b>-\$330,112.99</b>	<b>-\$465,953.46</b>	<b>-\$2,567,997.33</b>	<b>-\$2,839,392.16</b>	<b>\$271,394.83</b>		<b>-\$369,349.36</b>	<b>-\$2,351,708.52</b>	<b>\$39,236.37</b>	<b>-\$216,288.81</b>
99999	Net Profit	\$49,051.37	-\$85,519.68	-\$628,444.59	-\$904,022.53	\$275,577.94		-\$167,294.35	-\$811,417.55	\$216,345.72	\$182,972.96
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>