

# TREASURER'S REPORT

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Presenter: Joshua Roser

## Summary of Consolidated Income Statement:

For the month ending 27<sup>th</sup> March 2017, UQU reported a trading profit of \$157,141 compared to the budgeted surplus of \$177,472, an unfavourable variance of \$20,331.

A summary of the consolidated income statement for March is shown below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Sales income	\$1,487,857	\$1,579,863	-\$92,005	\$1,497,184	-\$9,327
Cost of Sales	-\$633,565	-\$686,188	\$52,622	-\$663,214	\$29,648
Gross profit	\$854,292	\$893,675	-\$39,383	\$833,971	\$20,321
Other Income	\$396,033	\$464,809	-\$68,777	\$350,811	\$45,222
GP before expenses	\$1,254,359	\$1,372,485	-\$118,126	\$1,182,949	\$71,410
Wages	-\$704,326	-\$739,174	\$34,848	-\$683,838	-\$20,488
Operating Expenses	-\$381,774	-\$441,566	\$59,792	-\$424,137	\$42,363
Net Surplus	\$157,141	\$177,472	-\$20,331	\$67,456	\$89,684

## Department Report for Business Trading:

The Business Trading arm recorded a net profit of \$158,278 for the month ending 27<sup>th</sup> March 2017 compared to a budgeted profit of \$207,185, an unfavourable variance of \$48,908.

Most of the outlets were trading close or near to budget although Main Course (-\$15,148 YTD below budget) and Darwins (-\$11,159 YTD below budget) are still not performing as well as anticipated.

Specific Business Trading area results for March 2017 are noted below:

The Food Services area recorded a net profit of \$180,525 compared with the budgeted profit of \$183,761, an unfavourable variance of \$3236.

The Hospitality & Entertainment area recorded a net profit of \$21,743 compared with a budgeted profit of \$46,725, yielding an unfavourable variance of \$24,981.

The Retail area recorded a net profit of \$50,154 compared with a budgeted profit of \$70,401, yielding an unfavourable variance of \$20,247.

A summary of the Business Trading arm for March is given below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Sales income	\$1,478,416	\$1,569,863	-\$91,447	\$1,488,223	-\$9,807
Cost of Sales	-\$633,560	-\$682,188	\$48,628	-\$658,331	\$24,772
Gross profit	\$844,856	\$887,675	-\$42,819	\$829,891	\$14,965
Other Income	\$142,990	\$161,742	-\$18,752	\$140,231	\$2,758
GP Before Expenses	\$991,921	\$1,063,417	-\$71,496	\$970,225	\$21,696
Wages	-\$625,354	-\$661,063	\$35,709	-\$617,768	-\$7,586
Operating Expenses	-\$197,298	-\$181,543	-\$15,755	-\$169,343	-\$27,955
<b>Net Profit</b>	\$158,278	\$207,185	-\$48,908	\$176,236	-\$17,958

***Department Report for Student Services and Support:***

The Student Services and Support arm for the month ending 27<sup>th</sup> March 2017 recorded a net loss of \$1,137 compared to the budgeted loss of \$29,714, yielding a favourable variance of \$28,576.

Overall, spending in Student Services is relatively on track but the favourable variance in the Net Surplus is because spending in student services is often hard to predict, but will smooth out as the year progresses.

A summary of the Student Services and Support arm for March is provided below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Sales income	\$9,442	\$10,000	-\$558	\$8,962	\$480
Cost of Sales	-\$6	-\$4,000	\$3,994	-\$4,882	\$4,876
Gross profit	\$9,436	\$6,000	\$3,436	\$4,080	\$5,356
Other Income	\$253,043	\$303,067	-\$50,024	\$210,580	\$42,463
GP Before Expenses	\$262,438	\$309,067	-\$46,629	\$212,724	\$49,714
Wages	-\$78,972	-\$78,112	-\$861	-\$66,070	-\$12,902
Operating Expenses	-\$184,477	-\$260,023	\$75,547	-\$254,794	\$70,318
<b>Net Surplus</b>	-\$1,137	-\$29,714	\$28,576	-\$108,779	\$107,642

A summary of the Student Services portfolio expenditure for March is provided below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Advocacy	-\$55,994	-\$51,251	-\$4,743	-\$26,439	-\$29,555
Gender & Sexuality	-\$5,932	-\$8,045	\$2,113	-\$5,672	-\$261
Student Rights	-\$14,890	-\$9,068	-\$5,822	-\$5,836	-\$9,054
Campus Culture	-\$11,476	\$14,640	-\$26,116	-\$37,248	\$25,772
Campus Bus	-\$538	\$5	-\$543	\$416	-\$954
Clubs & Societies	-\$17,818	-\$36,191	\$18,372	-\$34,003	\$16,184
College Areas	-\$1,141	-\$11,500	\$10,359	-\$3,079	\$1,938
Environment	-\$551	-\$1,815	\$1,264	\$14	-\$565
Executive	-\$16,031	-\$16,590	\$559	-\$21,299	\$5,268
Elections & Referendums	\$0	\$0	\$0	\$0	\$0
Goorie Berrimpa	-\$818	-\$300	-\$518	-\$2,064	\$1,245
International	-\$361	-\$2,632	\$2,271	\$0	-\$361
Postgraduate	-\$409	-\$2,851	\$2,442	-\$3,449	\$3,040
Abilities	-\$179	-\$1,678	\$1,499	-\$305	\$126
Semper Floreat	-\$4,704	-\$5,873	\$1,168	-\$7,898	\$3,193
Building Expenses	-\$60,224	-\$61,458	\$1,235	-\$60,020	-\$203
Professional Expenses	-\$522	-\$18,200	\$17,678	-\$522	\$0
Student Services Overhead	-\$47,335	-\$50,650	\$3,314	-\$44,683	-\$2,653
Gatton	-\$2,406	-\$5,149	\$2,742	-\$2,160	-\$246
Herston	-\$197	-\$1,500	\$1,303	-\$25	-\$171

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for March 2016
- (b) The Business Trading Profit & Loss Summary for March 2016
- (c) The Student Services and Support Profit & Loss Summary for March 2016

Please direct all requests for further documentation to the Treasurer - [treasurer@uqu.com.au](mailto:treasurer@uqu.com.au).

# BUSINESS TRADING

**Monthly Profit And Loss for Queensland Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016				
		Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16	
Account Number	Description											
<b>Sales Income</b>												
40310	Sale Retail (GST Inclusive)	\$172,254.55	\$170,178.75	\$2,075.80	\$225,441.99	\$230,512.50	-\$5,070.51	\$159,923.70	\$203,515.76	\$12,330.85	\$21,926.23	
40320	Sale Retail (GST Free)	\$340.00	\$0.00	\$340.00	\$752.60	\$0.00	\$752.60	\$960.00	\$1,099.25	-\$620.00	-\$346.65	
40400	Sale Food (GST Inclusive)	\$809,728.97	\$909,464.74	-\$99,735.77	\$1,380,063.05	\$1,528,379.44	-\$148,316.39	\$853,251.18	\$1,484,348.50	-\$43,522.21	-\$104,285.45	
40410	Sale Food (GST Free)	\$12,125.52	\$0.00	\$12,125.52	\$25,752.75	\$0.00	\$25,752.75	\$16,299.18	\$35,055.38	-\$4,173.66	-\$9,302.63	
40450	Sale Beverage (GST Inclusive)	\$273,878.56	\$322,686.46	-\$48,807.90	\$497,493.23	\$549,659.79	-\$52,166.56	\$266,704.24	\$467,857.81	\$7,174.32	\$29,635.42	
40460	Sale Beverage (GST Free)	\$42,820.33	\$0.00	\$42,820.33	\$76,859.91	\$0.00	\$76,859.91	\$45,027.90	\$79,437.85	-\$2,207.57	-\$2,577.94	
40500	Sales Liquor (GST Inclusive)	\$158,902.60	\$167,533.06	-\$8,630.46	\$241,876.63	\$247,098.28	-\$5,221.65	\$138,486.22	\$213,308.54	\$20,416.38	\$28,568.09	
40600	Sales Internal Food	\$5,604.64	\$0.00	\$5,604.64	\$12,151.91	\$0.00	\$12,151.91	\$4,396.36	\$7,896.51	\$1,208.28	\$4,255.40	
40605	Sales Internal Beverage	\$1,131.33	\$0.00	\$1,131.33	\$2,520.07	\$0.00	\$2,520.07	\$1,170.06	\$2,235.72	-\$38.73	\$284.35	
40610	Sales Internal Liquor	\$1,027.28	\$0.00	\$1,027.28	\$5,210.27	\$0.00	\$5,210.27	\$1,112.44	\$3,424.99	-\$85.16	\$1,785.28	
40620	Sales Internal Retail	\$602.19	\$0.00	\$602.19	\$3,198.24	\$0.00	\$3,198.24	\$891.54	\$3,389.56	-\$289.35	-\$191.32	
<b>Sales Income Total</b>		<b>\$1,478,415.97</b>	<b>\$1,569,863.01</b>	<b>-\$91,447.04</b>	<b>\$2,471,320.65</b>	<b>\$2,555,650.01</b>	<b>-\$84,329.36</b>	<b>\$1,488,222.82</b>	<b>\$2,501,569.87</b>	<b>-\$9,806.85</b>	<b>-\$30,249.22</b>	
<b>Cost of Sales</b>												
41310	Purchases Retail GST Inclu	-\$52,910.87	-\$93,598.31	\$40,687.44	-\$159,991.69	-\$126,781.88	-\$33,209.81	-\$72,837.73	-\$163,344.54	\$19,926.86	\$3,352.85	
41320	Purchases Retail GST Free	-\$505.80	\$0.00	-\$505.80	-\$751.02	\$0.00	-\$751.02	-\$502.50	-\$711.54	-\$3.30	-\$39.48	
41330	Opening Stock Retail	-\$199,591.73	\$0.00	-\$199,591.73	-\$442,967.69	\$0.00	-\$442,967.69	-\$170,875.54	-\$370,909.42	-\$28,716.19	-\$72,058.27	
41340	Closing Stock Retail	\$156,621.98	\$0.00	\$156,621.98	\$478,383.56	\$0.00	\$478,383.56	\$154,751.07	\$425,075.60	\$1,870.91	\$5,307.96	
41400	Purchases Food GST Inclusive	-\$78,893.68	-\$403,860.51	\$324,966.83	-\$142,416.37	-\$678,418.95	\$536,002.58	-\$122,119.50	-\$214,728.83	\$43,225.82	\$72,312.46	
41410	Purchases Food GST Free	-\$283,313.40	\$0.00	-\$283,313.40	-\$528,923.60	\$0.00	-\$528,923.60	-\$268,848.29	-\$519,120.32	-\$14,465.11	-\$9,803.28	
41420	Opening Stock Food	-\$80,099.16	\$0.00	-\$80,099.16	-\$177,907.28	\$0.00	-\$177,907.28	-\$80,711.35	-\$179,564.56	\$612.19	\$1,657.28	
41430	Closing Stock Food	\$80,992.92	\$0.00	\$80,992.92	\$215,995.14	\$0.00	\$215,995.14	\$70,831.39	\$207,757.68	\$10,161.53	\$8,237.46	
41450	Purchases Beverage GST Includ	-\$56,802.38	-\$112,334.36	\$55,531.98	-\$112,440.21	-\$189,324.14	\$76,883.93	-\$62,461.72	-\$114,130.07	\$1,689.86	\$5,659.34	
41460	Purchases Beverage GST Free	-\$49,425.21	\$0.00	-\$49,425.21	-\$97,200.64	\$0.00	-\$97,200.64	-\$41,380.14	-\$84,701.03	-\$8,045.07	-\$12,499.61	
41470	Opening Stock Bevera	-\$40,976.70	\$0.00	-\$40,976.70	-\$95,213.72	\$0.00	-\$95,213.72	-\$37,228.87	-\$91,965.77	-\$3,747.83	-\$3,247.95	
41480	Closing Stock Bevera	\$38,522.86	\$0.00	\$38,522.86	\$110,825.61	\$0.00	\$110,825.61	\$32,107.26	\$99,999.06	\$6,415.60	\$10,826.55	
41500	Purchases Liquor	-\$59,490.19	-\$67,810.30	\$8,320.11	-\$120,667.48	-\$99,375.30	-\$21,292.18	-\$42,754.58	-\$105,547.46	-\$16,735.61	-\$15,120.02	
41510	Opening Stock Liquor	-\$51,661.80	\$0.00	-\$51,661.80	-\$96,279.77	\$0.00	-\$96,279.77	-\$63,988.98	-\$118,445.55	\$12,327.18	\$22,165.78	
41520	Closing Stock Liquor	\$48,253.00	\$0.00	\$48,253.00	\$121,610.59	\$0.00	\$121,610.59	\$51,970.27	\$142,752.03	-\$3,717.27	-\$21,141.44	
41800	Point of Sale Unders/Overs	\$291.30	\$0.00	\$291.30	\$289.05	\$0.00	\$289.05	-\$33.78	-\$75.36	\$325.08	\$364.41	
41850	Wastage Food	-\$1,927.67	-\$2,126.10	\$198.43	-\$5,664.84	-\$5,244.82	-\$420.02	-\$1,855.73	-\$5,825.42	-\$71.94	\$160.58	
41855	Wastage Drinks	-\$227.21	-\$266.00	\$38.79	-\$936.46	-\$592.03	-\$344.43	-\$419.05	-\$1,119.64	\$191.84	\$183.18	
41860	Wastage Alcohol	-\$815.97	-\$782.81	-\$33.16	-\$1,459.50	-\$1,120.86	-\$338.64	-\$1,061.38	-\$1,339.98	\$245.41	-\$119.52	
41865	Wastage Retail	-\$98.28	\$0.00	-\$98.28	-\$73.03	\$0.00	-\$73.03	-\$307.93	-\$955.42	\$209.65	\$882.39	
41880	Freight	-\$758.15	\$0.00	-\$758.15	-\$1,619.01	\$0.00	-\$1,619.01	-\$569.98	-\$1,239.51	-\$188.17	-\$379.50	
41900	Stocktake Variance Food	-\$1,595.76	-\$992.53	-\$603.23	-\$4,388.78	-\$1,604.45	-\$2,784.33	-\$739.39	-\$1,652.39	-\$856.37	-\$2,736.39	
41905	Stocktake Variance Drinks	\$932.69	\$0.00	\$932.69	\$530.48	\$0.00	\$530.48	\$883.05	\$674.24	\$49.64	-\$143.76	
41910	Stocktake Variance Alcohol	-\$30.56	-\$416.63	\$386.07	-\$394.46	-\$568.02	\$173.56	-\$169.57	-\$433.19	\$139.01	\$38.73	
41915	Stocktake Variance Retail	-\$49.83	\$0.00	-\$49.83	-\$17.61	\$0.00	-\$17.61	-\$8.44	-\$5.06	-\$41.39	-\$12.55	
<b>Total Cost of Sales</b>		<b>-\$633,559.60</b>	<b>-\$682,187.55</b>	<b>\$48,627.95</b>	<b>-\$1,061,678.73</b>	<b>-\$1,103,030.45</b>	<b>\$41,351.72</b>	<b>-\$658,331.41</b>	<b>-\$1,099,556.45</b>	<b>\$24,771.81</b>	<b>\$37,877.72</b>	
41990	<b>Gross Profit</b>	<b>\$844,856.37</b>	<b>\$887,675.46</b>	<b>-\$42,819.09</b>	<b>\$1,409,641.92</b>	<b>\$1,452,619.56</b>	<b>-\$42,977.64</b>	<b>\$829,891.41</b>	<b>\$1,402,013.42</b>	<b>\$14,964.96</b>	<b>\$7,628.50</b>	
<b>Gross Profit % Total Sales</b>		57.1%	56.5%	0.6%	57.0%	56.8%	0.2%	55.8%	56.0%	1.4%	1.0%	
<b>Gross Profit % Total Sales - Retail</b>		44.3%	45.0%	-0.7%	45.3%	45.0%	0.3%	44.5%	46.7%	-0.2%	-1.4%	
<b>Gross Profit % Total Sales - Food</b>		55.9%	55.3%	0.7%	54.6%	55.2%	-0.5%	53.8%	53.3%	2.1%	1.3%	
<b>Gross Profit % Total Sales - Drinks</b>		66.0%	65.1%	0.9%	66.3%	65.4%	0.8%	65.3%	65.2%	0.7%	1.1%	
<b>Gross Profit % Total Sales - Liquor</b>		60.1%	58.8%	1.3%	60.7%	59.1%	1.6%	59.9%	61.7%	0.3%	-1.0%	
<b>Sale on Commission</b>												
42600	Sale Cash Books	\$9,687.45	\$35,000.00	-\$25,312.55	\$17,742.36	\$51,000.00	-\$33,257.64	\$0.00	\$0.00	\$9,687.45	\$17,742.36	
<b>Total Sale on Commission</b>		<b>\$9,687.45</b>	<b>\$35,000.00</b>	<b>-\$25,312.55</b>	<b>\$17,742.36</b>	<b>\$51,000.00</b>	<b>-\$33,257.64</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,687.45</b>	<b>\$17,742.36</b>	
<b>Cost of Sale on Commission</b>												
43300	Cost of Sale Uber	-\$222.71	\$0.00	-\$222.71	-\$501.55	\$0.00	-\$501.55	\$0.00	\$0.00	-\$222.71	-\$501.55	
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$77.91	-\$111.96	\$77.91	\$111.96	
43600	Cost of Cash Books	-\$5,623.64	-\$21,000.00	\$15,376.36	-\$10,733.27	-\$30,600.00	\$19,866.73	\$0.00	\$0.00	-\$5,623.64	-\$10,733.27	
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00	
<b>Total Cost of Sale on Commission</b>		<b>-\$5,846.35</b>	<b>-\$21,000.00</b>	<b>\$15,153.65</b>	<b>-\$11,234.82</b>	<b>-\$30,600.00</b>	<b>\$19,365.18</b>	<b>-\$77.91</b>	<b>-\$2,484.96</b>	<b>-\$5,768.44</b>	<b>-\$8,749.86</b>	
<b>Other Income</b>												
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00	
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$200.00	-\$140.00	\$0.00	\$0.00	\$0.00	\$60.00	
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$1,400.00	\$3,000.00	-\$1,600.00	\$900.00	\$10,155.00	\$500.00	-\$8,755.00	
47100	Commission-Vending / Others	\$11,485.06	\$15,030.00	-\$3,544.94	\$30,467.43	\$34,060.00	-\$3,592.57	\$14,240.84	\$47,690.15	-\$2,755.78	-\$17,222.72	
47110	Commission-Books	\$10,933.59	\$22,865.00	-\$11,931.41	\$28,182.77	\$30,411.00	-\$2,228.23	\$26,861.85	\$54,814.98	-\$15,928.26	-\$26,632.21	
47120	Commission-Pool Table	\$821.27	\$1,666.50	-\$845.23	\$821.27	\$2,272.06	-\$1,450.79	\$1,500.00	\$2,000.00	-\$678.73	-\$1,178.73	
47150	Membership - Gatton	\$500.00	\$0.00	\$500.00	\$4,477.27	\$4,000.00	\$477.27	\$0.00	\$0.00	\$500.00	\$4,477.27	

**Monthly Profit And Loss for Queensland University Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
47240	Hire of Venue	\$16,750.95	\$15,969.92	\$781.03	\$29,993.67	\$30,329.83	-\$336.16	\$18,464.92	\$38,657.64	-\$1,713.97	-\$8,663.97
47250	Hire of Equipment	\$4,457.67	\$5,370.00	-\$912.33	\$11,426.38	\$12,545.00	-\$1,118.62	\$7,265.05	\$15,159.43	-\$2,807.38	-\$3,733.05
47350	Rebates	\$8,652.90	\$11,488.03	-\$2,835.13	\$21,460.57	\$16,560.74	\$4,899.83	\$6,500.00	\$20,534.52	\$2,152.90	\$926.05
47370	Revenue	\$73,004.20	\$69,989.15	\$3,015.05	\$142,509.05	\$142,430.11	\$78.94	\$53,090.00	\$95,174.33	\$19,914.20	\$47,334.72
47550	Sponsorships	\$2,250.00	\$5,316.54	-\$3,066.54	\$8,525.00	\$10,794.93	-\$2,269.93	\$2,080.75	\$2,080.75	\$169.25	\$6,444.25
47570	Sponsorships - Market Day	\$0.00	\$1,382.36	-\$1,382.36	\$116,870.00	\$118,884.67	-\$2,014.67	\$98.89	\$127,557.89	-\$98.89	-\$10,687.89
47700	Ticket Sales	\$8,678.85	\$6,000.00	\$2,678.85	\$17,106.46	\$13,900.00	\$3,206.46	\$4,686.98	\$14,562.89	\$3,991.87	\$2,543.57
47900	Interest Received	\$2,562.35	\$2,414.52	\$147.83	\$7,874.87	\$7,847.19	\$27.68	\$3,052.07	\$13,166.84	-\$489.72	-\$5,291.97
47980	Staff Labour Recoveries	\$1,492.90	\$1,150.00	\$342.90	\$2,317.90	\$2,150.00	\$167.90	\$1,470.00	\$2,350.00	\$22.90	-\$32.10
<b>Total Other Income</b>		<b>\$142,989.74</b>	<b>\$161,742.02</b>	<b>-\$18,752.28</b>	<b>\$497,988.64</b>	<b>\$503,881.53</b>	<b>-\$5,892.89</b>	<b>\$140,211.35</b>	<b>\$446,104.42</b>	<b>\$2,778.39</b>	<b>\$51,884.22</b>
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	-\$50,000.00
49600	Cost of Sales others	\$234.00	\$0.00	\$234.00	\$396.00	\$0.00	\$396.00	\$180.00	\$414.27	\$54.00	-\$18.27
<b>Gross Profit Before Expenses</b>		<b>\$991,921.21</b>	<b>\$1,063,417.48</b>	<b>-\$71,496.27</b>	<b>\$1,914,534.10</b>	<b>\$1,976,901.09</b>	<b>-\$62,366.99</b>	<b>\$970,204.85</b>	<b>\$1,896,047.15</b>	<b>\$21,716.36</b>	<b>\$18,486.95</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$243,665.67	-\$254,997.00	\$11,331.33	-\$721,086.90	-\$751,491.00	\$30,404.10	-\$219,255.45	-\$651,880.50	-\$24,410.22	-\$69,206.40
60040	Allowance	-\$435.60	\$0.00	-\$435.60	-\$1,549.65	\$0.00	-\$1,549.65	\$0.00	-\$141.68	-\$435.60	-\$1,407.97
60070	Annual Leave Provision	-\$24,443.36	-\$24,399.00	-\$44.36	-\$70,199.56	-\$77,958.00	\$7,758.44	-\$20,232.13	-\$72,464.01	-\$4,211.23	\$2,264.45
60090	Long Service Leave Provision	-\$6,586.07	-\$6,749.54	\$163.47	-\$18,493.34	-\$21,524.59	\$3,031.25	-\$5,800.25	-\$17,416.27	-\$785.82	-\$1,077.07
60100	Income Protection Insurance	-\$4,028.42	-\$4,351.91	\$323.49	-\$13,092.38	-\$13,783.27	\$690.89	-\$7,222.01	-\$23,471.53	\$3,193.59	\$10,379.15
60130	Wages - casual	-\$262,694.15	-\$291,436.95	\$28,742.80	-\$520,724.47	-\$529,188.98	\$8,464.51	-\$284,776.49	-\$556,866.18	\$22,082.34	\$36,141.71
60140	Superannuation Guarantee	-\$65,333.91	-\$70,180.62	\$4,846.71	-\$174,167.89	-\$173,010.65	\$842.76	-\$64,404.50	-\$164,498.71	-\$929.41	-\$9,669.18
60150	Other Leave	-\$11,928.05	-\$4,859.00	-\$7,069.05	-\$32,871.05	-\$16,632.00	-\$17,239.05	-\$5,128.05	-\$22,816.94	-\$6,800.00	-\$10,054.11
60155	TOIL	-\$2,092.56	\$0.00	-\$2,092.56	-\$21,347.61	\$0.00	-\$21,347.61	-\$1,490.34	-\$4,852.99	-\$602.22	-\$16,494.62
60160	Workers Compensation	-\$4,041.15	-\$4,088.78	\$47.63	-\$10,423.86	-\$10,170.78	-\$253.08	-\$3,966.79	-\$10,235.40	-\$74.36	-\$188.46
60170	Wages & Oncosts - Agency Staff	-\$105.00	\$0.00	-\$105.00	-\$105.00	\$0.00	-\$105.00	-\$5,491.54	-\$9,346.44	\$5,386.54	\$9,241.44
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$0.00	\$10,116.60
	<b>Total Wages</b>	<b>-\$625,353.94</b>	<b>-\$661,062.80</b>	<b>\$35,708.86</b>	<b>-\$1,584,061.71</b>	<b>-\$1,594,759.27</b>	<b>\$10,697.56</b>	<b>-\$617,767.55</b>	<b>-\$1,544,107.25</b>	<b>-\$7,586.39</b>	<b>-\$39,954.46</b>
	<b>Wages % of Sales</b>	<b>42.30%</b>	<b>42.11%</b>	<b>0.19%</b>	<b>64.10%</b>	<b>62.40%</b>	<b>1.70%</b>	<b>41.51%</b>	<b>61.73%</b>	<b>0.79%</b>	<b>2.37%</b>
<b>Other Labour Cost</b>											
60510	Staff Rewards & Recognition	-\$1,400.00	-\$200.00	-\$1,200.00	-\$4,105.60	-\$400.00	-\$3,705.60	\$0.00	\$0.00	-\$1,400.00	-\$4,105.60
60520	Staff Gifts	-\$99.82	-\$100.00	\$0.18	-\$301.05	-\$300.00	-\$1.05	\$0.00	-\$407.72	-\$99.82	\$106.67
60550	Recruitment	\$0.00	-\$1,500.00	\$1,500.00	-\$2,640.00	-\$5,500.00	\$2,860.00	-\$635.00	-\$1,679.64	\$635.00	-\$960.36
60600	Staff Amenities	-\$768.80	-\$1,536.50	\$767.70	-\$2,864.70	-\$2,844.50	-\$20.20	-\$929.19	-\$2,726.46	\$160.39	-\$138.24
60630	First Aid	-\$419.70	-\$20.00	-\$399.70	-\$419.70	-\$160.00	-\$259.70	\$0.00	\$0.00	-\$419.70	-\$419.70
60750	Staff Training - External	-\$3,491.70	-\$6,050.00	\$2,558.30	-\$7,085.59	-\$10,800.00	\$3,714.41	-\$1,481.37	-\$2,826.37	-\$2,010.33	-\$4,259.22
60760	Staff Training - Internal	-\$3,215.62	-\$2,000.00	-\$1,215.62	-\$9,712.48	-\$8,200.00	-\$1,512.48	-\$1,277.61	-\$7,103.53	-\$1,938.01	-\$2,608.95
60800	Staff Uniforms	-\$1,595.91	-\$2,220.00	\$624.09	-\$3,115.83	-\$5,920.00	\$2,804.17	-\$2,555.91	-\$5,459.52	\$960.00	\$2,343.69
	<b>Other Labour Cost Total</b>	<b>-\$10,991.55</b>	<b>-\$13,626.50</b>	<b>\$2,634.95</b>	<b>-\$30,244.95</b>	<b>-\$33,924.50</b>	<b>\$3,679.55</b>	<b>-\$6,879.08</b>	<b>-\$20,203.24</b>	<b>-\$4,112.47</b>	<b>-\$10,041.71</b>
<b>Operating Expenses</b>											
<b>Advertising</b>											
61010	Advertising / Publicity	-\$23,156.11	-\$18,716.00	-\$4,440.11	-\$27,917.65	-\$25,548.00	-\$2,369.65	-\$22,636.49	-\$26,747.45	-\$519.62	-\$1,170.20
61100	Promotional Merchandise	-\$1,750.00	-\$1,000.00	-\$750.00	-\$5,550.00	-\$4,100.00	-\$1,450.00	\$0.00	\$0.00	-\$1,750.00	-\$5,550.00
	<b>Advertising-Total</b>	<b>-\$24,906.11</b>	<b>-\$19,716.00</b>	<b>-\$5,190.11</b>	<b>-\$33,467.65</b>	<b>-\$29,648.00</b>	<b>-\$3,819.65</b>	<b>-\$22,636.49</b>	<b>-\$26,747.45</b>	<b>-\$2,269.62</b>	<b>-\$6,720.20</b>
<b>Events &amp; Projects</b>											
61600	Concerts/Performances	-\$7,350.00	-\$6,620.00	-\$730.00	-\$7,350.00	-\$8,380.00	\$1,030.00	-\$8,537.50	-\$12,100.00	\$1,187.50	\$4,750.00
61800	Special Projects	-\$2,184.41	-\$2,300.00	\$115.59	-\$2,188.68	-\$4,550.00	\$2,361.32	\$0.00	\$0.00	-\$2,184.41	-\$2,188.68
61900	Student Promotions	-\$2,000.00	-\$1,750.71	-\$249.29	-\$2,970.91	-\$2,705.18	-\$265.73	-\$543.21	-\$4,273.03	-\$1,456.79	\$1,302.12
	<b>Events &amp; Projects - Total</b>	<b>-\$11,534.41</b>	<b>-\$10,670.71</b>	<b>-\$863.70</b>	<b>-\$12,509.59</b>	<b>-\$15,635.18</b>	<b>\$3,125.59</b>	<b>-\$9,080.71</b>	<b>-\$16,373.03</b>	<b>-\$2,453.70</b>	<b>\$3,863.44</b>
<b>Property</b>											
62710	Cleaning Materials	-\$4,458.94	-\$4,487.00	\$28.06	-\$11,134.65	-\$13,227.00	\$2,092.35	-\$3,923.57	-\$11,343.74	-\$535.37	\$209.09
62720	Cleaning Charges	-\$19,846.49	-\$18,555.49	-\$1,291.00	-\$54,170.25	-\$53,858.19	-\$312.06	-\$17,461.17	-\$50,637.00	-\$2,385.32	-\$3,533.25
62730	Cleaning Garbage Disposal	-\$6,623.47	-\$5,415.00	-\$1,208.47	-\$14,761.44	-\$14,763.00	\$1.56	-\$4,357.00	-\$22,321.74	-\$2,266.47	\$7,560.30
62740	Cleaning Equipment	-\$4,212.50	-\$2,838.12	-\$1,374.38	-\$11,566.95	-\$10,273.64	-\$1,293.31	-\$2,928.81	-\$9,601.29	-\$1,283.69	-\$1,965.66
62780	Document Destruction	\$0.00	\$50.00	-\$50.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
62850	Pest Control	-\$760.74	-\$688.60	-\$72.14	-\$1,559.66	-\$2,057.80	\$498.14	-\$799.59	-\$2,378.87	\$38.85	\$819.21
62900	Security	-\$2,400.00	-\$2,400.00	\$0.00	-\$5,646.66	-\$6,800.00	\$1,153.34	\$0.00	-\$3,765.15	-\$2,400.00	-\$1,881.51
62910	Security - Providers	-\$10,723.05	-\$8,000.00	-\$2,723.05	-\$15,723.05	-\$11,000.00	-\$4,723.05	-\$10,215.91	-\$11,219.81	-\$507.14	-\$4,503.24
62920	Security - Property	-\$588.57	-\$50.00	-\$538.57	-\$670.24	-\$150.00	-\$520.24	-\$124.68	-\$1,049.95	-\$463.89	\$379.71
	<b>Property-Total</b>	<b>-\$49,613.76</b>	<b>-\$42,484.21</b>	<b>-\$7,129.55</b>	<b>-\$115,232.90</b>	<b>-\$112,429.63</b>	<b>-\$2,803.27</b>	<b>-\$39,810.79</b>	<b>-\$112,317.55</b>	<b>-\$9,803.03</b>	<b>-\$2,915.35</b>
<b>Utilities</b>											
63010	Electricity	-\$19,288.91	-\$21,980.00	\$2,691.09	-\$50,918.25	-\$62,762.50	\$11,844.25	-\$15,747.38	-\$43,991.46	-\$3,541.53	-\$6,926.79
63050	Gas	-\$6,655.98	-\$8,180.00	\$1,524.02	-\$20,123.47	-\$20,000.00	-\$123.47	-\$7,837.93	-\$19,146.64	\$1,181.95	-\$976.83

Monthly Profit And Loss for Queensland University Union - Department										Business Trading			
Current Period:			27-Feb-2017		26-Mar-2017		Previous Period:			29-Feb-2016		27-Mar-2016	
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
63100	Water	-\$4,490.00	-\$4,510.00	\$20.00	-\$11,730.00	-\$11,870.00	\$140.00	-\$4,490.00	-\$11,730.00	\$0.00	\$0.00		
63150	Telephone	-\$3,331.63	-\$1,818.00	-\$1,513.63	-\$9,903.04	-\$5,581.00	-\$4,322.04	-\$1,864.60	-\$5,948.67	-\$1,467.03	-\$3,954.37		
	<b>Utilities-Total</b>	<b>-\$33,766.52</b>	<b>-\$36,488.00</b>	<b>\$2,721.48</b>	<b>-\$92,674.76</b>	<b>-\$100,213.50</b>	<b>\$7,538.74</b>	<b>-\$29,939.91</b>	<b>-\$80,816.77</b>	<b>-\$3,826.61</b>	<b>-\$11,857.99</b>		
	<b>Motor Vehicles</b>												
64010	Motor Vehicles R&M	-\$348.18	\$0.00	-\$348.18	-\$348.18	\$0.00	-\$348.18	\$0.00	\$0.00	-\$348.18	-\$348.18		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	\$0.00	-\$900.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00		
64100	Motor Vehicle Fuel and Oil	-\$114.17	-\$100.00	-\$14.17	-\$511.04	-\$300.00	-\$211.04	\$0.00	-\$74.09	-\$114.17	-\$436.95		
64150	Motor Vehicle Parking & Tolls	-\$373.23	-\$334.23	-\$39.00	-\$1,009.73	-\$886.79	-\$122.94	-\$257.95	-\$2,281.14	-\$115.28	\$1,271.41		
	<b>Motor Vehicles - Total</b>	<b>-\$835.58</b>	<b>-\$434.23</b>	<b>-\$401.35</b>	<b>-\$1,868.95</b>	<b>-\$2,086.79</b>	<b>\$217.84</b>	<b>-\$257.95</b>	<b>-\$2,355.23</b>	<b>-\$577.63</b>	<b>\$486.28</b>		
	<b>Maintenance</b>												
65050	R&M - Building	-\$12,073.49	-\$12,201.00	\$127.51	-\$36,328.71	-\$40,453.00	\$4,124.29	-\$11,382.23	-\$34,560.86	-\$691.26	-\$1,767.85		
65100	R&M - Furniture	\$0.00	-\$1,650.00	\$1,650.00	\$0.00	-\$2,400.00	\$2,400.00	\$0.00	-\$99.09	\$0.00	\$99.09		
65150	R&M - Equipment	-\$2,649.85	-\$4,886.44	\$2,236.59	-\$5,727.53	-\$11,320.93	\$5,593.40	-\$2,037.79	-\$4,712.63	-\$612.06	-\$1,014.90		
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00		
65250	R&M - Refrigeration	-\$3,584.33	-\$2,844.00	-\$740.33	-\$7,422.33	-\$6,063.00	-\$1,359.33	-\$812.00	-\$3,587.00	-\$2,772.33	-\$3,835.33		
65300	Replacements / Minor capital	-\$6,068.49	-\$3,080.00	-\$2,988.49	-\$14,327.65	-\$9,970.00	-\$4,357.65	-\$4,754.36	-\$10,922.17	-\$1,314.13	-\$3,405.48		
	<b>Maintenance-Total</b>	<b>-\$24,376.16</b>	<b>-\$24,661.44</b>	<b>\$285.28</b>	<b>-\$63,806.22</b>	<b>-\$70,506.93</b>	<b>\$6,700.71</b>	<b>-\$18,986.38</b>	<b>-\$53,881.75</b>	<b>-\$5,389.78</b>	<b>-\$9,924.47</b>		
	<b>Other Operating Costs</b>												
66010	Consumables	-\$4,196.83	-\$6,363.81	\$2,166.98	-\$8,785.08	-\$10,735.87	\$1,950.79	-\$4,682.05	-\$10,987.63	\$485.22	\$2,202.55		
66150	Depreciation	-\$47,935.71	-\$45,054.80	-\$2,880.91	-\$148,307.22	-\$146,365.10	-\$1,942.12	-\$47,556.65	-\$146,751.19	-\$379.06	-\$1,556.03		
66220	Entertainment FBT	\$0.00	-\$150.00	\$150.00	\$0.00	-\$375.00	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00		
66350	Equipment Rent	-\$1,108.03	-\$1,331.75	\$223.72	-\$2,369.50	-\$3,744.75	\$1,375.25	-\$1,669.56	-\$3,797.40	\$561.53	\$1,427.90		
66400	Film Hire	-\$2,097.39	-\$2,400.00	\$302.61	-\$4,681.29	-\$5,560.00	\$878.71	-\$4,086.52	-\$6,317.37	\$1,989.13	\$999.60		
66450	Insurance	-\$4,221.30	-\$4,970.04	\$748.74	-\$12,663.90	-\$15,220.12	\$2,556.22	-\$4,554.50	-\$13,663.50	\$333.20	\$1,636.08		
66500	Laundry	-\$942.50	-\$800.00	-\$142.50	-\$942.50	-\$2,550.00	\$1,607.50	-\$847.44	-\$1,423.47	-\$95.06	\$480.97		
66600	Licence Fees / Certificates	-\$5,907.53	-\$7,202.82	\$1,295.29	-\$18,631.44	-\$22,014.46	\$3,383.02	-\$7,226.60	-\$18,306.83	\$1,319.07	-\$324.61		
66700	Meetings	-\$137.00	-\$120.00	-\$17.00	-\$488.67	-\$385.00	-\$103.67	-\$80.74	-\$244.13	-\$56.26	-\$244.54		
66800	Packaging	-\$25,252.80	-\$24,576.66	-\$676.14	-\$43,112.69	-\$42,850.25	-\$262.44	-\$19,166.41	-\$38,812.18	-\$6,086.39	-\$4,300.51		
66850	Subscriptions	-\$4,340.39	-\$3,278.66	-\$1,061.73	-\$8,178.56	-\$9,358.89	\$1,180.33	-\$3,224.07	-\$9,404.06	-\$1,116.32	\$1,225.50		
66900	Travel (local)	-\$210.06	-\$900.00	\$689.94	-\$510.11	-\$1,800.00	\$1,289.89	-\$137.24	-\$143.24	-\$72.82	-\$366.87		
66950	Workplace Health & Safety	-\$446.71	-\$860.00	\$413.29	-\$1,589.10	-\$2,860.00	\$1,270.90	-\$894.31	-\$1,839.04	\$447.60	\$249.94		
	<b>Other Operating Costs-Total</b>	<b>-\$96,796.25</b>	<b>-\$98,008.54</b>	<b>\$1,212.29</b>	<b>-\$250,260.06</b>	<b>-\$263,819.44</b>	<b>\$13,559.38</b>	<b>-\$94,126.09</b>	<b>-\$251,690.04</b>	<b>-\$2,670.16</b>	<b>\$1,429.98</b>		
	<b>Administration Expenses</b>												
67100	Photocopying	-\$2,180.00	-\$843.94	-\$1,336.06	-\$6,491.83	-\$2,577.97	-\$3,913.86	-\$1,177.07	-\$3,531.22	-\$1,002.93	-\$2,960.61		
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$131.82	-\$131.82	\$131.82	\$131.82		
67400	Postage & Freight	-\$50.45	-\$25.00	-\$25.45	-\$106.50	-\$75.00	-\$31.50	\$1.40	\$1.40	-\$51.85	-\$107.90		
67500	Printing	-\$59.50	\$0.00	-\$59.50	-\$798.05	-\$1,400.00	\$601.95	-\$2,370.02	-\$4,433.54	\$2,310.52	\$3,635.49		
67600	Stationery	-\$1,878.57	-\$1,500.00	-\$378.57	-\$5,406.09	-\$4,168.00	-\$1,238.09	-\$1,925.43	-\$4,138.03	\$46.86	-\$1,268.06		
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$6,750.00	-\$6,750.00	\$0.00	-\$2,200.00	-\$6,600.00	-\$50.00	-\$150.00		
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$320.00	-\$320.00	\$320.00	\$320.00		
68100	Professional Fees	-\$4,490.52	-\$4,450.00	-\$40.52	-\$13,110.00	-\$11,350.00	-\$1,760.00	-\$1,871.95	-\$2,418.51	-\$2,618.57	-\$10,691.49		
68200	Bank Charges	-\$32,186.55	-\$26,711.95	-\$5,474.60	-\$60,156.52	-\$44,322.51	-\$15,834.01	-\$19,362.22	-\$33,849.69	-\$12,824.33	-\$26,306.83		
	<b>Administration Expenses Total</b>	<b>-\$43,095.59</b>	<b>-\$35,780.89</b>	<b>-\$7,314.70</b>	<b>-\$92,818.99</b>	<b>-\$70,643.48</b>	<b>-\$22,175.51</b>	<b>-\$29,357.11</b>	<b>-\$55,421.41</b>	<b>-\$13,738.48</b>	<b>-\$37,397.58</b>		
	<b>Recharges</b>												
68990	Re-charge	\$87,626.53	\$86,701.31	\$925.22	\$244,712.27	\$244,712.26	\$0.01	\$74,852.64	\$216,396.34	\$12,773.89	\$28,315.93		
	<b>Recharges-Total</b>	<b>\$87,626.53</b>	<b>\$86,701.31</b>	<b>\$925.22</b>	<b>\$244,712.27</b>	<b>\$244,712.26</b>	<b>\$0.01</b>	<b>\$74,852.64</b>	<b>\$216,396.34</b>	<b>\$12,773.89</b>	<b>\$28,315.93</b>		
	<b>Total Operating Expenses</b>	<b>-\$197,297.85</b>	<b>-\$181,542.71</b>	<b>-\$15,755.14</b>	<b>-\$417,926.85</b>	<b>-\$420,270.69</b>	<b>\$2,343.84</b>	<b>-\$169,342.73</b>	<b>-\$383,206.89</b>	<b>-\$27,955.12</b>	<b>-\$34,719.96</b>		
	<b>Total Expenses</b>	<b>-\$833,643.34</b>	<b>-\$856,232.01</b>	<b>\$22,588.67</b>	<b>-\$2,032,233.51</b>	<b>-\$2,048,954.46</b>	<b>\$16,720.95</b>	<b>-\$793,989.36</b>	<b>-\$1,947,517.38</b>	<b>-\$39,653.98</b>	<b>-\$84,716.13</b>		
99999	Net Profit	\$158,277.87	\$207,185.47	-\$48,907.60	-\$117,699.41	-\$72,053.37	-\$45,646.04	\$176,215.49	-\$51,470.23	-\$17,937.62	-\$66,229.18		
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>		

**Monthly Profit And Loss for Queensland Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
		Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
Account Number	Description										
<b>Sales Income</b>											
40310	Sale Retail (GST Inclusive)	\$172,254.55	\$170,178.75	\$2,075.80	\$225,441.99	\$230,512.50	-\$5,070.51	\$159,923.70	\$203,515.76	\$12,330.85	\$21,926.23
40320	Sale Retail (GST Free)	\$340.00	\$0.00	\$340.00	\$752.60	\$0.00	\$752.60	\$960.00	\$1,099.25	-\$620.00	-\$346.65
40400	Sale Food (GST Inclusive)	\$809,728.97	\$909,464.74	-\$99,735.77	\$1,380,063.05	\$1,528,379.44	-\$148,316.39	\$853,251.18	\$1,484,348.50	-\$43,522.21	-\$104,285.45
40410	Sale Food (GST Free)	\$12,125.52	\$0.00	\$12,125.52	\$25,752.75	\$0.00	\$25,752.75	\$16,299.18	\$35,055.38	-\$4,173.66	-\$9,302.63
40450	Sale Beverage (GST Inclusive)	\$273,878.56	\$322,686.46	-\$48,807.90	\$497,493.23	\$549,659.79	-\$52,166.56	\$266,704.24	\$467,857.81	\$7,174.32	\$29,635.42
40460	Sale Beverage (GST Free)	\$42,820.33	\$0.00	\$42,820.33	\$76,859.91	\$0.00	\$76,859.91	\$45,027.90	\$79,437.85	-\$2,207.57	-\$2,577.94
40500	Sales Liquor (GST Inclusive)	\$158,902.60	\$167,533.06	-\$8,630.46	\$241,876.63	\$247,098.28	-\$5,221.65	\$138,486.22	\$213,308.54	\$20,416.38	\$28,568.09
40600	Sales Internal Food	\$5,604.64	\$0.00	\$5,604.64	\$12,151.91	\$0.00	\$12,151.91	\$4,396.36	\$7,896.51	\$1,208.28	\$4,255.40
40605	Sales Internal Beverage	\$1,131.33	\$0.00	\$1,131.33	\$2,520.07	\$0.00	\$2,520.07	\$1,170.06	\$2,235.72	-\$38.73	\$284.35
40610	Sales Internal Liquor	\$1,027.28	\$0.00	\$1,027.28	\$5,210.27	\$0.00	\$5,210.27	\$1,112.44	\$3,424.99	-\$85.16	\$1,785.28
40620	Sales Internal Retail	\$602.19	\$0.00	\$602.19	\$3,198.24	\$0.00	\$3,198.24	\$891.54	\$3,389.56	-\$289.35	-\$191.32
<b>Sales Income Total</b>		<b>\$1,478,415.97</b>	<b>\$1,569,863.01</b>	<b>-\$91,447.04</b>	<b>\$2,471,320.65</b>	<b>\$2,555,650.01</b>	<b>-\$84,329.36</b>	<b>\$1,488,222.82</b>	<b>\$2,501,569.87</b>	<b>-\$9,806.85</b>	<b>-\$30,249.22</b>
<b>Cost of Sales</b>											
41310	Purchases Retail GST Inclu	-\$52,910.87	-\$93,598.31	\$40,687.44	-\$159,991.69	-\$126,781.88	-\$33,209.81	-\$72,837.73	-\$163,344.54	\$19,926.86	\$3,352.85
41320	Purchases Retail GST Free	-\$505.80	\$0.00	-\$505.80	-\$751.02	\$0.00	-\$751.02	-\$502.50	-\$711.54	-\$3.30	-\$39.48
41330	Opening Stock Retail	-\$199,591.73	\$0.00	-\$199,591.73	-\$442,967.69	\$0.00	-\$442,967.69	-\$170,875.54	-\$370,909.42	-\$28,716.19	-\$72,058.27
41340	Closing Stock Retail	\$156,621.98	\$0.00	\$156,621.98	\$478,383.56	\$0.00	\$478,383.56	\$154,751.07	\$425,075.60	\$1,870.91	\$5,307.96
41400	Purchases Food GST Inclusive	-\$78,893.68	-\$403,860.51	\$324,966.83	-\$142,416.37	-\$678,418.95	\$536,002.58	-\$122,119.50	-\$214,728.83	\$43,225.82	\$72,312.46
41410	Purchases Food GST Free	-\$283,313.40	\$0.00	-\$283,313.40	-\$528,923.60	\$0.00	-\$528,923.60	-\$268,848.29	-\$519,120.32	-\$14,465.11	-\$9,803.28
41420	Opening Stock Food	-\$80,099.16	\$0.00	-\$80,099.16	-\$177,907.28	\$0.00	-\$177,907.28	-\$80,711.35	-\$179,564.56	\$612.19	\$1,657.28
41430	Closing Stock Food	\$80,992.92	\$0.00	\$80,992.92	\$215,995.14	\$0.00	\$215,995.14	\$70,831.39	\$207,757.68	\$10,161.53	\$8,237.46
41450	Purchases Beverage GST Includ	-\$56,802.38	-\$112,334.36	\$55,531.98	-\$112,440.21	-\$189,324.14	\$76,883.93	-\$62,461.72	-\$114,130.07	\$1,689.86	\$5,659.34
41460	Purchases Beverage GST Free	-\$49,425.21	\$0.00	-\$49,425.21	-\$97,200.64	\$0.00	-\$97,200.64	-\$41,380.14	-\$84,701.03	-\$8,045.07	-\$12,499.61
41470	Opening Stock Bever	-\$40,976.70	\$0.00	-\$40,976.70	-\$95,213.72	\$0.00	-\$95,213.72	-\$37,228.87	-\$91,965.77	-\$3,747.83	-\$3,247.95
41480	Closing Stock Bever	\$38,522.86	\$0.00	\$38,522.86	\$110,825.61	\$0.00	\$110,825.61	\$32,107.26	\$99,999.06	\$6,415.60	\$10,826.55
41500	Purchases Liquor	-\$59,490.19	-\$67,810.30	\$8,320.11	-\$120,667.48	-\$99,375.30	-\$21,292.18	-\$42,754.58	-\$105,547.46	-\$16,735.61	-\$15,120.02
41510	Opening Stock Liquor	-\$51,661.80	\$0.00	-\$51,661.80	-\$96,279.77	\$0.00	-\$96,279.77	-\$63,988.98	-\$118,445.55	\$12,327.18	\$22,165.78
41520	Closing Stock Liquor	\$48,253.00	\$0.00	\$48,253.00	\$121,610.59	\$0.00	\$121,610.59	\$51,970.27	\$142,752.03	-\$3,717.27	-\$21,141.44
41800	Point of Sale Unders/Overs	\$291.30	\$0.00	\$291.30	\$289.05	\$0.00	\$289.05	-\$33.78	-\$75.36	\$325.08	\$364.41
41850	Wastage Food	-\$1,927.67	-\$2,126.10	\$198.43	-\$5,664.84	-\$5,244.82	-\$420.02	-\$1,855.73	-\$5,825.42	-\$71.94	\$160.58
41855	Wastage Drinks	-\$227.21	-\$266.00	\$38.79	-\$936.46	-\$592.03	-\$344.43	-\$419.05	-\$1,119.64	\$191.84	\$183.18
41860	Wastage Alcohol	-\$815.97	-\$782.81	-\$33.16	-\$1,459.50	-\$1,120.86	-\$338.64	-\$1,061.38	-\$1,339.98	\$245.41	-\$119.52
41865	Wastage Retail	-\$98.28	\$0.00	-\$98.28	-\$73.03	\$0.00	-\$73.03	-\$307.93	-\$955.42	\$209.65	\$882.39
41880	Freight	-\$758.15	\$0.00	-\$758.15	-\$1,619.01	\$0.00	-\$1,619.01	-\$569.98	-\$1,239.51	-\$188.17	-\$379.50
41900	Stocktake Variance Food	-\$1,595.76	-\$992.53	-\$603.23	-\$4,388.78	-\$1,604.45	-\$2,784.33	-\$739.39	-\$1,652.39	-\$856.37	-\$2,736.39
41905	Stocktake Variance Drinks	\$932.69	\$0.00	\$932.69	\$530.48	\$0.00	\$530.48	\$883.05	\$674.24	\$49.64	-\$143.76
41910	Stocktake Variance Alcohol	-\$30.56	-\$416.63	\$386.07	-\$394.46	-\$568.02	\$173.56	-\$169.57	-\$433.19	\$139.01	\$38.73
41915	Stocktake Variance Retail	-\$49.83	\$0.00	-\$49.83	-\$17.61	\$0.00	-\$17.61	-\$8.44	-\$5.06	-\$41.39	-\$12.55
<b>Total Cost of Sales</b>		<b>-\$633,559.60</b>	<b>-\$682,187.55</b>	<b>\$48,627.95</b>	<b>-\$1,061,678.73</b>	<b>-\$1,103,030.45</b>	<b>\$41,351.72</b>	<b>-\$658,331.41</b>	<b>-\$1,099,556.45</b>	<b>\$24,771.81</b>	<b>\$37,877.72</b>
41990	<b>Gross Profit</b>	<b>\$844,856.37</b>	<b>\$887,675.46</b>	<b>-\$42,819.09</b>	<b>\$1,409,641.92</b>	<b>\$1,452,619.56</b>	<b>-\$42,977.64</b>	<b>\$829,891.41</b>	<b>\$1,402,013.42</b>	<b>\$14,964.96</b>	<b>\$7,628.50</b>
<b>Gross Profit % Total Sales</b>		57.1%	56.5%	0.6%	57.0%	56.8%	0.2%	55.8%	56.0%	1.4%	1.0%
<b>Gross Profit % Total Sales - Retail</b>		44.3%	45.0%	-0.7%	45.3%	45.0%	0.3%	44.5%	46.7%	-0.2%	-1.4%
<b>Gross Profit % Total Sales - Food</b>		55.9%	55.3%	0.7%	54.6%	55.2%	-0.5%	53.8%	53.3%	2.1%	1.3%
<b>Gross Profit % Total Sales - Drinks</b>		66.0%	65.1%	0.9%	66.3%	65.4%	0.8%	65.3%	65.2%	0.7%	1.1%
<b>Gross Profit % Total Sales - Liquor</b>		60.1%	58.8%	1.3%	60.7%	59.1%	1.6%	59.9%	61.7%	0.3%	-1.0%
<b>Sale on Commission</b>											
42600	Sale Cash Books	\$9,687.45	\$35,000.00	-\$25,312.55	\$17,742.36	\$51,000.00	-\$33,257.64	\$0.00	\$0.00	\$9,687.45	\$17,742.36
<b>Total Sale on Commission</b>		<b>\$9,687.45</b>	<b>\$35,000.00</b>	<b>-\$25,312.55</b>	<b>\$17,742.36</b>	<b>\$51,000.00</b>	<b>-\$33,257.64</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,687.45</b>	<b>\$17,742.36</b>
<b>Cost of Sale on Commission</b>											
43300	Cost of Sale Uber	-\$222.71	\$0.00	-\$222.71	-\$501.55	\$0.00	-\$501.55	\$0.00	\$0.00	-\$222.71	-\$501.55
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$77.91	-\$111.96	\$77.91	\$111.96
43600	Cost of Cash Books	-\$5,623.64	-\$21,000.00	\$15,376.36	-\$10,733.27	-\$30,600.00	\$19,866.73	\$0.00	\$0.00	-\$5,623.64	-\$10,733.27
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00
<b>Total Cost of Sale on Commission</b>		<b>-\$5,846.35</b>	<b>-\$21,000.00</b>	<b>\$15,153.65</b>	<b>-\$11,234.82</b>	<b>-\$30,600.00</b>	<b>\$19,365.18</b>	<b>-\$77.91</b>	<b>-\$2,484.96</b>	<b>-\$5,768.44</b>	<b>-\$8,749.86</b>
<b>Other Income</b>											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$200.00	-\$140.00	\$0.00	\$0.00	\$0.00	\$60.00
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$1,400.00	\$3,000.00	-\$1,600.00	\$900.00	\$10,155.00	\$500.00	-\$8,755.00
47100	Commission-Vending / Others	\$11,485.06	\$15,030.00	-\$3,544.94	\$30,467.43	\$34,060.00	-\$3,592.57	\$14,240.84	\$47,690.15	-\$2,755.78	-\$17,222.72
47110	Commission-Books	\$10,933.59	\$22,865.00	-\$11,931.41	\$28,182.77	\$30,411.00	-\$2,228.23	\$26,861.85	\$54,814.98	-\$15,928.26	-\$26,632.21
47120	Commission-Pool Table	\$821.27	\$1,666.50	-\$845.23	\$821.27	\$2,272.06	-\$1,450.79	\$1,500.00	\$2,000.00	-\$678.73	-\$1,178.73
47150	Membership - Gatton	\$500.00	\$0.00	\$500.00	\$4,477.27	\$4,000.00	\$477.27	\$0.00	\$0.00	\$500.00	\$4,477.27

**Monthly Profit And Loss for Queensland University Union - Department**

**Business Trading**

		Current Period:			Previous Period:			29-Feb-2016		27-Mar-2016	
		27-Feb-2017	26-Mar-2017								
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
47240	Hire of Venue	\$16,750.95	\$15,969.92	\$781.03	\$29,993.67	\$30,329.83	-\$336.16	\$18,464.92	\$38,657.64	-\$1,713.97	-\$8,663.97
47250	Hire of Equipment	\$4,457.67	\$5,370.00	-\$912.33	\$11,426.38	\$12,545.00	-\$1,118.62	\$7,265.05	\$15,159.43	-\$2,807.38	-\$3,733.05
47350	Rebates	\$8,652.90	\$11,488.03	-\$2,835.13	\$21,460.57	\$16,560.74	\$4,899.83	\$6,500.00	\$20,534.52	\$2,152.90	\$926.05
47370	Revenue	\$73,004.20	\$69,989.15	\$3,015.05	\$142,509.05	\$142,430.11	\$78.94	\$53,090.00	\$95,174.33	\$19,914.20	\$47,334.72
47550	Sponsorships	\$2,250.00	\$5,316.54	-\$3,066.54	\$8,525.00	\$10,794.93	-\$2,269.93	\$2,080.75	\$2,080.75	\$169.25	\$6,444.25
47570	Sponsorships - Market Day	\$0.00	\$1,382.36	-\$1,382.36	\$116,870.00	\$118,884.67	-\$2,014.67	\$98.89	\$127,557.89	-\$98.89	-\$10,687.89
47700	Ticket Sales	\$8,678.85	\$6,000.00	\$2,678.85	\$17,106.46	\$13,900.00	\$3,206.46	\$4,686.98	\$14,562.89	\$3,991.87	\$2,543.57
47900	Interest Received	\$2,562.35	\$2,414.52	\$147.83	\$7,874.87	\$7,847.19	\$27.68	\$3,052.07	\$13,166.84	-\$489.72	-\$5,291.97
47980	Staff Labour Recoveries	\$1,492.90	\$1,150.00	\$342.90	\$2,317.90	\$2,150.00	\$167.90	\$1,470.00	\$2,350.00	\$22.90	-\$32.10
<b>Total Other Income</b>		<b>\$142,989.74</b>	<b>\$161,742.02</b>	<b>-\$18,752.28</b>	<b>\$497,988.64</b>	<b>\$503,881.53</b>	<b>-\$5,892.89</b>	<b>\$140,211.35</b>	<b>\$446,104.42</b>	<b>\$2,778.39</b>	<b>\$51,884.22</b>
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	-\$50,000.00
49600	Cost of Sales others	\$234.00	\$0.00	\$234.00	\$396.00	\$0.00	\$396.00	\$180.00	\$414.27	\$54.00	-\$18.27
<b>Gross Profit Before Expenses</b>		<b>\$991,921.21</b>	<b>\$1,063,417.48</b>	<b>-\$71,496.27</b>	<b>\$1,914,534.10</b>	<b>\$1,976,901.09</b>	<b>-\$62,366.99</b>	<b>\$970,204.85</b>	<b>\$1,896,047.15</b>	<b>\$21,716.36</b>	<b>\$18,486.95</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$243,665.67	-\$254,997.00	\$11,331.33	-\$721,086.90	-\$751,491.00	\$30,404.10	-\$219,255.45	-\$651,880.50	-\$24,410.22	-\$69,206.40
60040	Allowance	-\$435.60	\$0.00	-\$435.60	-\$1,549.65	\$0.00	-\$1,549.65	\$0.00	-\$141.68	-\$435.60	-\$1,407.97
60070	Annual Leave Provision	-\$24,443.36	-\$24,399.00	-\$44.36	-\$70,199.56	-\$77,958.00	\$7,758.44	-\$20,232.13	-\$72,464.01	-\$4,211.23	\$2,264.45
60090	Long Service Leave Provision	-\$6,586.07	-\$6,749.54	\$163.47	-\$18,493.34	-\$21,524.59	\$3,031.25	-\$5,800.25	-\$17,416.27	-\$785.82	-\$1,077.07
60100	Income Protection Insurance	-\$4,028.42	-\$4,351.91	\$323.49	-\$13,092.38	-\$13,783.27	\$690.89	-\$7,222.01	-\$23,471.53	\$3,193.59	\$10,379.15
60130	Wages - casual	-\$262,694.15	-\$291,436.95	\$28,742.80	-\$520,724.47	-\$529,188.98	\$8,464.51	-\$284,776.49	-\$556,866.18	\$22,082.34	\$36,141.71
60140	Superannuation Guarantee	-\$65,333.91	-\$70,180.62	\$4,846.71	-\$174,167.89	-\$173,010.65	\$842.76	-\$64,404.50	-\$164,498.71	-\$929.41	-\$9,669.18
60150	Other Leave	-\$11,928.05	-\$4,859.00	-\$7,069.05	-\$32,871.05	-\$16,632.00	-\$17,239.05	-\$5,128.05	-\$22,816.94	-\$6,800.00	-\$10,054.11
60155	TOIL	-\$2,092.56	\$0.00	-\$2,092.56	-\$21,347.61	\$0.00	-\$21,347.61	-\$1,490.34	-\$4,852.99	-\$602.22	-\$16,494.62
60160	Workers Compensation	-\$4,041.15	-\$4,088.78	\$47.63	-\$10,423.86	-\$10,170.78	-\$253.08	-\$3,966.79	-\$10,235.40	-\$74.36	-\$188.46
60170	Wages & Oncosts - Agency Staff	-\$105.00	\$0.00	-\$105.00	-\$105.00	\$0.00	-\$105.00	-\$5,491.54	-\$9,346.44	\$5,386.54	\$9,241.44
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$0.00	\$10,116.60
	<b>Total Wages</b>	<b>-\$625,353.94</b>	<b>-\$661,062.80</b>	<b>\$35,708.86</b>	<b>-\$1,584,061.71</b>	<b>-\$1,594,759.27</b>	<b>\$10,687.56</b>	<b>-\$617,767.55</b>	<b>-\$1,544,107.25</b>	<b>-\$7,586.39</b>	<b>-\$39,954.46</b>
	<b>Wages % of Sales</b>	<b>42.30%</b>	<b>42.11%</b>	<b>0.19%</b>	<b>64.10%</b>	<b>62.40%</b>	<b>1.70%</b>	<b>41.51%</b>	<b>61.73%</b>	<b>0.79%</b>	<b>2.37%</b>
<b>Other Labour Cost</b>											
60510	Staff Rewards & Recognition	-\$1,400.00	-\$200.00	-\$1,200.00	-\$4,105.60	-\$400.00	-\$3,705.60	\$0.00	\$0.00	-\$1,400.00	-\$4,105.60
60520	Staff Gifts	-\$99.82	-\$100.00	\$0.18	-\$301.05	-\$300.00	-\$1.05	\$0.00	-\$407.72	-\$99.82	\$106.67
60550	Recruitment	\$0.00	-\$1,500.00	\$1,500.00	-\$2,640.00	-\$5,500.00	\$2,860.00	-\$635.00	-\$1,679.64	\$635.00	-\$960.36
60600	Staff Amenities	-\$768.80	-\$1,536.50	\$767.70	-\$2,864.70	-\$2,844.50	-\$20.20	-\$929.19	-\$2,726.46	\$160.39	-\$138.24
60630	First Aid	-\$419.70	-\$20.00	-\$399.70	-\$419.70	-\$160.00	-\$259.70	\$0.00	\$0.00	-\$419.70	-\$419.70
60750	Staff Training - External	-\$3,491.70	-\$6,050.00	\$2,558.30	-\$7,085.59	-\$10,800.00	\$3,714.41	-\$1,481.37	-\$2,826.37	-\$2,010.33	-\$4,259.22
60760	Staff Training - Internal	-\$3,215.62	-\$2,000.00	-\$1,215.62	-\$9,712.48	-\$8,200.00	-\$1,512.48	-\$1,277.61	-\$7,103.53	-\$1,938.01	-\$2,608.95
60800	Staff Uniforms	-\$1,595.91	-\$2,220.00	\$624.09	-\$3,115.83	-\$5,920.00	\$2,804.17	-\$2,555.91	-\$5,459.52	\$960.00	\$2,343.69
	<b>Other Labour Cost Total</b>	<b>-\$10,991.55</b>	<b>-\$13,626.50</b>	<b>\$2,634.95</b>	<b>-\$30,244.95</b>	<b>-\$33,924.50</b>	<b>\$3,679.55</b>	<b>-\$6,879.08</b>	<b>-\$20,203.24</b>	<b>-\$4,112.47</b>	<b>-\$10,041.71</b>
<b>Operating Expenses</b>											
<b>Advertising</b>											
61010	Advertising / Publicity	-\$23,156.11	-\$18,716.00	-\$4,440.11	-\$27,917.65	-\$25,548.00	-\$2,369.65	-\$22,636.49	-\$26,747.45	-\$519.62	-\$1,170.20
61100	Promotional Merchandise	-\$1,750.00	-\$1,000.00	-\$750.00	-\$5,550.00	-\$4,100.00	-\$1,450.00	\$0.00	\$0.00	-\$1,750.00	-\$5,550.00
	<b>Advertising-Total</b>	<b>-\$24,906.11</b>	<b>-\$19,716.00</b>	<b>-\$5,190.11</b>	<b>-\$33,467.65</b>	<b>-\$29,648.00</b>	<b>-\$3,819.65</b>	<b>-\$22,636.49</b>	<b>-\$26,747.45</b>	<b>-\$2,269.62</b>	<b>-\$6,720.20</b>
<b>Events &amp; Projects</b>											
61600	Concerts/Performances	-\$7,350.00	-\$6,620.00	-\$730.00	-\$7,350.00	-\$8,380.00	\$1,030.00	-\$8,537.50	-\$12,100.00	\$1,187.50	\$4,750.00
61800	Special Projects	-\$2,184.41	-\$2,300.00	\$115.59	-\$2,188.68	-\$4,550.00	\$2,361.32	\$0.00	\$0.00	-\$2,184.41	-\$2,188.68
61900	Student Promotions	-\$2,000.00	-\$1,750.71	-\$249.29	-\$2,970.91	-\$2,705.18	-\$265.73	-\$543.21	-\$4,273.03	-\$1,456.79	\$1,302.12
	<b>Events &amp; Projects - Total</b>	<b>-\$11,534.41</b>	<b>-\$10,670.71</b>	<b>-\$863.70</b>	<b>-\$12,509.59</b>	<b>-\$15,635.18</b>	<b>\$3,125.59</b>	<b>-\$9,080.71</b>	<b>-\$16,373.03</b>	<b>-\$2,453.70</b>	<b>\$3,863.44</b>
<b>Property</b>											
62710	Cleaning Materials	-\$4,458.94	-\$4,487.00	\$28.06	-\$11,134.65	-\$13,227.00	\$2,092.35	-\$3,923.57	-\$11,343.74	-\$535.37	\$209.09
62720	Cleaning Charges	-\$19,846.49	-\$18,555.49	-\$1,291.00	-\$54,170.25	-\$53,858.19	-\$312.06	-\$17,461.17	-\$50,637.00	-\$2,385.32	-\$3,533.25
62730	Cleaning Garbage Disposal	-\$6,623.47	-\$5,415.00	-\$1,208.47	-\$14,761.44	-\$14,763.00	\$1.56	-\$4,357.00	-\$22,321.74	-\$2,266.47	\$7,560.30
62740	Cleaning Equipment	-\$4,212.50	-\$2,838.12	-\$1,374.38	-\$11,566.95	-\$10,273.64	-\$1,293.31	-\$2,928.81	-\$9,601.29	-\$1,283.69	-\$1,965.66
62780	Document Destruction	\$0.00	-\$50.00	\$50.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
62850	Pest Control	-\$760.74	-\$688.60	-\$72.14	-\$1,559.66	-\$2,057.80	\$498.14	-\$799.59	-\$2,378.87	\$38.85	\$819.21
62900	Security	-\$2,400.00	-\$2,400.00	\$0.00	-\$5,646.66	-\$6,800.00	\$1,153.34	\$0.00	-\$3,765.15	-\$2,400.00	-\$1,881.51
62910	Security - Providers	-\$10,723.05	-\$8,000.00	-\$2,723.05	-\$15,723.05	-\$11,000.00	-\$4,723.05	-\$10,215.91	-\$11,219.81	-\$507.14	-\$4,503.24
62920	Security - Property	-\$588.57	-\$50.00	-\$538.57	-\$670.24	-\$150.00	-\$520.24	-\$124.68	-\$1,049.95	-\$463.89	\$379.71
	<b>Property-Total</b>	<b>-\$49,613.76</b>	<b>-\$42,484.21</b>	<b>-\$7,129.55</b>	<b>-\$115,232.90</b>	<b>-\$112,429.63</b>	<b>-\$2,803.27</b>	<b>-\$39,810.79</b>	<b>-\$112,317.55</b>	<b>-\$9,803.03</b>	<b>-\$2,915.35</b>
<b>Utilities</b>											
63010	Electricity	-\$19,288.91	-\$21,980.00	\$2,691.09	-\$50,918.25	-\$62,762.50	\$11,844.25	-\$15,747.38	-\$43,991.46	-\$3,541.53	-\$6,926.79
63050	Gas	-\$6,655.98	-\$8,180.00	\$1,524.02	-\$20,123.47	-\$20,000.00	-\$123.47	-\$7,837.93	-\$19,146.64	\$1,181.95	-\$976.83

Monthly Profit And Loss for Queensland University Union - Department										Business Trading			
Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016					
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
63100	Water	-\$4,490.00	-\$4,510.00	\$20.00	-\$11,730.00	-\$11,870.00	\$140.00	-\$4,490.00	-\$11,730.00	\$0.00	\$0.00		
63150	Telephone	-\$3,331.63	-\$1,818.00	-\$1,513.63	-\$9,903.04	-\$5,581.00	-\$4,322.04	-\$1,864.60	-\$5,948.67	-\$1,467.03	-\$3,954.37		
	<b>Utilities-Total</b>	<b>-\$33,766.52</b>	<b>-\$36,488.00</b>	<b>\$2,721.48</b>	<b>-\$92,674.76</b>	<b>-\$100,213.50</b>	<b>\$7,538.74</b>	<b>-\$29,939.91</b>	<b>-\$80,816.77</b>	<b>-\$3,826.61</b>	<b>-\$11,857.99</b>		
	<b>Motor Vehicles</b>												
64010	Motor Vehicles R&M	-\$348.18	\$0.00	-\$348.18	-\$348.18	\$0.00	-\$348.18	\$0.00	\$0.00	-\$348.18	-\$348.18		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	\$0.00	-\$900.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00		
64100	Motor Vehicle Fuel and Oil	-\$114.17	-\$100.00	-\$14.17	-\$511.04	-\$300.00	-\$211.04	\$0.00	-\$74.09	-\$114.17	-\$436.95		
64150	Motor Vehicle Parking & Tolls	-\$373.23	-\$334.23	-\$39.00	-\$1,009.73	-\$886.79	-\$122.94	-\$257.95	-\$2,281.14	-\$115.28	\$1,271.41		
	<b>Motor Vehicles - Total</b>	<b>-\$835.58</b>	<b>-\$434.23</b>	<b>-\$401.35</b>	<b>-\$1,868.95</b>	<b>-\$2,086.79</b>	<b>\$217.84</b>	<b>-\$257.95</b>	<b>-\$2,355.23</b>	<b>-\$577.63</b>	<b>\$486.28</b>		
	<b>Maintenance</b>												
65050	R&M - Building	-\$12,073.49	-\$12,201.00	\$127.51	-\$36,328.71	-\$40,453.00	\$4,124.29	-\$11,382.23	-\$34,560.86	-\$691.26	-\$1,767.85		
65100	R&M - Furniture	\$0.00	-\$1,650.00	\$1,650.00	\$0.00	-\$2,400.00	\$2,400.00	\$0.00	-\$99.09	\$0.00	\$99.09		
65150	R&M - Equipment	-\$2,649.85	-\$4,886.44	\$2,236.59	-\$5,727.53	-\$11,320.93	\$5,593.40	-\$2,037.79	-\$4,712.63	-\$612.06	-\$1,014.90		
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00		
65250	R&M - Refrigeration	-\$3,584.33	-\$2,844.00	-\$740.33	-\$7,422.33	-\$6,063.00	-\$1,359.33	-\$812.00	-\$3,587.00	-\$2,772.33	-\$3,835.33		
65300	Replacements / Minor capital	-\$6,068.49	-\$3,080.00	-\$2,988.49	-\$14,327.65	-\$9,970.00	-\$4,357.65	-\$4,754.36	-\$10,922.17	-\$1,314.13	-\$3,405.48		
	<b>Maintenance-Total</b>	<b>-\$24,376.16</b>	<b>-\$24,661.44</b>	<b>\$285.28</b>	<b>-\$63,806.22</b>	<b>-\$70,506.93</b>	<b>\$6,700.71</b>	<b>-\$18,986.38</b>	<b>-\$53,881.75</b>	<b>-\$5,389.78</b>	<b>-\$9,924.47</b>		
	<b>Other Operating Costs</b>												
66010	Consumables	-\$4,196.83	-\$6,363.81	\$2,166.98	-\$8,785.08	-\$10,735.87	\$1,950.79	-\$4,682.05	-\$10,987.63	\$485.22	\$2,202.55		
66150	Depreciation	-\$47,935.71	-\$45,054.80	-\$2,880.91	-\$148,307.22	-\$146,365.10	-\$1,942.12	-\$47,556.65	-\$146,751.19	-\$379.06	-\$1,556.03		
66220	Entertainment FBT	\$0.00	-\$150.00	\$150.00	\$0.00	-\$375.00	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00		
66350	Equipment Rent	-\$1,108.03	-\$1,331.75	\$223.72	-\$2,369.50	-\$3,744.75	\$1,375.25	-\$1,669.56	-\$3,797.40	\$561.53	\$1,427.90		
66400	Film Hire	-\$2,097.39	-\$2,400.00	\$302.61	-\$4,681.29	-\$5,560.00	\$878.71	-\$4,086.52	-\$6,317.37	\$1,989.13	\$999.60		
66450	Insurance	-\$4,221.30	-\$4,970.04	\$748.74	-\$12,663.90	-\$15,220.12	\$2,556.22	-\$4,554.50	-\$13,663.50	\$333.20	\$1,636.08		
66500	Laundry	-\$942.50	-\$800.00	-\$142.50	-\$942.50	-\$2,550.00	\$1,607.50	-\$847.44	-\$1,423.47	-\$95.06	\$480.97		
66600	Licence Fees / Certificates	-\$5,907.53	-\$7,202.82	\$1,295.29	-\$18,631.44	-\$22,014.46	\$3,383.02	-\$7,226.60	-\$18,306.83	\$1,319.07	-\$324.61		
66700	Meetings	-\$137.00	-\$120.00	-\$17.00	-\$488.67	-\$385.00	-\$103.67	-\$80.74	-\$244.13	-\$56.26	-\$244.54		
66800	Packaging	-\$25,252.80	-\$24,576.66	-\$676.14	-\$43,112.69	-\$42,850.25	-\$262.44	-\$19,166.41	-\$38,812.18	-\$6,086.39	-\$4,300.51		
66850	Subscriptions	-\$4,340.39	-\$3,278.66	-\$1,061.73	-\$8,178.56	-\$9,358.89	\$1,180.33	-\$3,224.07	-\$9,404.06	-\$1,116.32	\$1,225.50		
66900	Travel (local)	-\$210.06	-\$900.00	\$689.94	-\$510.11	-\$1,800.00	\$1,289.89	-\$137.24	-\$143.24	-\$72.82	-\$366.87		
66950	Workplace Health & Safety	-\$446.71	-\$860.00	\$413.29	-\$1,589.10	-\$2,860.00	\$1,270.90	-\$894.31	-\$1,839.04	\$447.60	\$249.94		
	<b>Other Operating Costs-Total</b>	<b>-\$96,796.25</b>	<b>-\$98,008.54</b>	<b>\$1,212.29</b>	<b>-\$250,260.06</b>	<b>-\$263,819.44</b>	<b>\$13,559.38</b>	<b>-\$94,126.09</b>	<b>-\$251,690.04</b>	<b>-\$2,670.16</b>	<b>\$1,429.98</b>		
	<b>Administration Expenses</b>												
67100	Photocopying	-\$2,180.00	-\$843.94	-\$1,336.06	-\$6,491.83	-\$2,577.97	-\$3,913.86	-\$1,177.07	-\$3,531.22	-\$1,002.93	-\$2,960.61		
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$131.82	-\$131.82	\$131.82	\$131.82		
67400	Postage & Freight	-\$50.45	-\$25.00	-\$25.45	-\$106.50	-\$75.00	-\$31.50	\$1.40	\$1.40	-\$51.85	-\$107.90		
67500	Printing	-\$59.50	\$0.00	-\$59.50	-\$798.05	-\$1,400.00	\$601.95	-\$2,370.02	-\$4,433.54	\$2,310.52	\$3,635.49		
67600	Stationery	-\$1,878.57	-\$1,500.00	-\$378.57	-\$5,406.09	-\$4,168.00	-\$1,238.09	-\$1,925.43	-\$4,138.03	\$46.86	-\$1,268.06		
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$6,750.00	-\$6,750.00	\$0.00	-\$2,200.00	-\$6,600.00	-\$50.00	-\$150.00		
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$320.00	-\$320.00	\$320.00	\$320.00		
68100	Professional Fees	-\$4,490.52	-\$4,450.00	-\$40.52	-\$13,110.00	-\$11,350.00	-\$1,760.00	-\$1,871.95	-\$2,418.51	-\$2,618.57	-\$10,691.49		
68200	Bank Charges	-\$32,186.55	-\$26,711.95	-\$5,474.60	-\$60,156.52	-\$44,322.51	-\$15,834.01	-\$19,362.22	-\$33,849.69	-\$12,824.33	-\$26,306.83		
	<b>Administration Expenses Total</b>	<b>-\$43,095.59</b>	<b>-\$35,780.89</b>	<b>-\$7,314.70</b>	<b>-\$92,818.99</b>	<b>-\$70,643.48</b>	<b>-\$22,175.51</b>	<b>-\$29,357.11</b>	<b>-\$55,421.41</b>	<b>-\$13,738.48</b>	<b>-\$37,397.58</b>		
	<b>Recharges</b>												
68990	Re-charge	\$87,626.53	\$86,701.31	\$925.22	\$244,712.27	\$244,712.26	\$0.01	\$74,852.64	\$216,396.34	\$12,773.89	\$28,315.93		
	<b>Recharges-Total</b>	<b>\$87,626.53</b>	<b>\$86,701.31</b>	<b>\$925.22</b>	<b>\$244,712.27</b>	<b>\$244,712.26</b>	<b>\$0.01</b>	<b>\$74,852.64</b>	<b>\$216,396.34</b>	<b>\$12,773.89</b>	<b>\$28,315.93</b>		
	<b>Total Operating Expenses</b>	<b>-\$197,297.85</b>	<b>-\$181,542.71</b>	<b>-\$15,755.14</b>	<b>-\$417,926.85</b>	<b>-\$420,270.69</b>	<b>\$2,343.84</b>	<b>-\$169,342.73</b>	<b>-\$383,206.89</b>	<b>-\$27,955.12</b>	<b>-\$34,719.96</b>		
	<b>Total Expenses</b>	<b>-\$833,643.34</b>	<b>-\$856,232.01</b>	<b>\$22,588.67</b>	<b>-\$2,032,233.51</b>	<b>-\$2,048,954.46</b>	<b>\$16,720.95</b>	<b>-\$793,989.36</b>	<b>-\$1,947,517.38</b>	<b>-\$39,653.98</b>	<b>-\$84,716.13</b>		
99999	Net Profit	\$158,277.87	\$207,185.47	-\$48,907.60	-\$117,699.41	-\$72,053.37	-\$45,646.04	\$176,215.49	-\$51,470.23	-\$17,937.62	-\$66,229.18		
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>		

**Monthly Profit And Loss for Queensland Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
		Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
Account Number	Description										
<b>Sales Income</b>											
40310	Sale Retail (GST Inclusive)	\$172,254.55	\$170,178.75	\$2,075.80	\$225,441.99	\$230,512.50	-\$5,070.51	\$159,923.70	\$203,515.76	\$12,330.85	\$21,926.23
40320	Sale Retail (GST Free)	\$340.00	\$0.00	\$340.00	\$752.60	\$0.00	\$752.60	\$960.00	\$1,099.25	-\$620.00	-\$346.65
40400	Sale Food (GST Inclusive)	\$809,728.97	\$909,464.74	-\$99,735.77	\$1,380,063.05	\$1,528,379.44	-\$148,316.39	\$853,251.18	\$1,484,348.50	-\$43,522.21	-\$104,285.45
40410	Sale Food (GST Free)	\$12,125.52	\$0.00	\$12,125.52	\$25,752.75	\$0.00	\$25,752.75	\$16,299.18	\$35,055.38	-\$4,173.66	-\$9,302.63
40450	Sale Beverage (GST Inclusive)	\$273,878.56	\$322,686.46	-\$48,807.90	\$497,493.23	\$549,659.79	-\$52,166.56	\$266,704.24	\$467,857.81	\$7,174.32	\$29,635.42
40460	Sale Beverage (GST Free)	\$42,820.33	\$0.00	\$42,820.33	\$76,859.91	\$0.00	\$76,859.91	\$45,027.90	\$79,437.85	-\$2,207.57	-\$2,577.94
40500	Sales Liquor (GST Inclusive)	\$158,902.60	\$167,533.06	-\$8,630.46	\$241,876.63	\$247,098.28	-\$5,221.65	\$138,486.22	\$213,308.54	\$20,416.38	\$28,568.09
40600	Sales Internal Food	\$5,604.64	\$0.00	\$5,604.64	\$12,151.91	\$0.00	\$12,151.91	\$4,396.36	\$7,896.51	\$1,208.28	\$4,255.40
40605	Sales Internal Beverage	\$1,131.33	\$0.00	\$1,131.33	\$2,520.07	\$0.00	\$2,520.07	\$1,170.06	\$2,235.72	-\$38.73	\$284.35
40610	Sales Internal Liquor	\$1,027.28	\$0.00	\$1,027.28	\$5,210.27	\$0.00	\$5,210.27	\$1,112.44	\$3,424.99	-\$85.16	\$1,785.28
40620	Sales Internal Retail	\$602.19	\$0.00	\$602.19	\$3,198.24	\$0.00	\$3,198.24	\$891.54	\$3,389.56	-\$289.35	-\$191.32
<b>Sales Income Total</b>		<b>\$1,478,415.97</b>	<b>\$1,569,863.01</b>	<b>-\$91,447.04</b>	<b>\$2,471,320.65</b>	<b>\$2,555,650.01</b>	<b>-\$84,329.36</b>	<b>\$1,488,222.82</b>	<b>\$2,501,569.87</b>	<b>-\$9,806.85</b>	<b>-\$30,249.22</b>
<b>Cost of Sales</b>											
41310	Purchases Retail GST Inclu	-\$52,910.87	-\$93,598.31	\$40,687.44	-\$159,991.69	-\$126,781.88	-\$33,209.81	-\$72,837.73	-\$163,344.54	\$19,926.86	\$3,352.85
41320	Purchases Retail GST Free	-\$505.80	\$0.00	-\$505.80	-\$751.02	\$0.00	-\$751.02	-\$502.50	-\$711.54	-\$3.30	-\$39.48
41330	Opening Stock Retail	-\$199,591.73	\$0.00	-\$199,591.73	-\$442,967.69	\$0.00	-\$442,967.69	-\$170,875.54	-\$370,909.42	-\$28,716.19	-\$72,058.27
41340	Closing Stock Retail	\$156,621.98	\$0.00	\$156,621.98	\$478,383.56	\$0.00	\$478,383.56	\$154,751.07	\$425,075.60	\$1,870.91	\$5,307.96
41400	Purchases Food GST Inclusive	-\$78,893.68	-\$403,860.51	\$324,966.83	-\$142,416.37	-\$678,418.95	\$536,002.58	-\$122,119.50	-\$214,728.83	\$43,225.82	\$72,312.46
41410	Purchases Food GST Free	-\$283,313.40	\$0.00	-\$283,313.40	-\$528,923.60	\$0.00	-\$528,923.60	-\$268,848.29	-\$519,120.32	-\$14,465.11	-\$9,803.28
41420	Opening Stock Food	-\$80,099.16	\$0.00	-\$80,099.16	-\$177,907.28	\$0.00	-\$177,907.28	-\$80,711.35	-\$179,564.56	\$612.19	\$1,657.28
41430	Closing Stock Food	\$80,992.92	\$0.00	\$80,992.92	\$215,995.14	\$0.00	\$215,995.14	\$70,831.39	\$207,757.68	\$10,161.53	\$8,237.46
41450	Purchases Beverage GST Includ	-\$56,802.38	-\$112,334.36	\$55,531.98	-\$112,440.21	-\$189,324.14	\$76,883.93	-\$62,461.72	-\$114,130.07	\$1,689.86	\$5,659.34
41460	Purchases Beverage GST Free	-\$49,425.21	\$0.00	-\$49,425.21	-\$97,200.64	\$0.00	-\$97,200.64	-\$41,380.14	-\$84,701.03	-\$8,045.07	-\$12,499.61
41470	Opening Stock Bever	-\$40,976.70	\$0.00	-\$40,976.70	-\$95,213.72	\$0.00	-\$95,213.72	-\$37,228.87	-\$91,965.77	-\$3,747.83	-\$3,247.95
41480	Closing Stock Bever	\$38,522.86	\$0.00	\$38,522.86	\$110,825.61	\$0.00	\$110,825.61	\$32,107.26	\$99,999.06	\$6,415.60	\$10,826.55
41500	Purchases Liquor	-\$59,490.19	-\$67,810.30	\$8,320.11	-\$120,667.48	-\$99,375.30	-\$21,292.18	-\$42,754.58	-\$105,547.46	-\$16,735.61	-\$15,120.02
41510	Opening Stock Liquor	-\$51,661.80	\$0.00	-\$51,661.80	-\$96,279.77	\$0.00	-\$96,279.77	-\$63,988.98	-\$118,445.55	\$12,327.18	\$22,165.78
41520	Closing Stock Liquor	\$48,253.00	\$0.00	\$48,253.00	\$121,610.59	\$0.00	\$121,610.59	\$51,970.27	\$142,752.03	-\$3,717.27	-\$21,141.44
41800	Point of Sale Unders/Overs	\$291.30	\$0.00	\$291.30	\$289.05	\$0.00	\$289.05	-\$33.78	-\$75.36	\$325.08	\$364.41
41850	Wastage Food	-\$1,927.67	-\$2,126.10	\$198.43	-\$5,664.84	-\$5,244.82	-\$420.02	-\$1,855.73	-\$5,825.42	-\$71.94	\$160.58
41855	Wastage Drinks	-\$227.21	-\$266.00	\$38.79	-\$936.46	-\$592.03	-\$344.43	-\$419.05	-\$1,119.64	\$191.84	\$183.18
41860	Wastage Alcohol	-\$815.97	-\$782.81	-\$33.16	-\$1,459.50	-\$1,120.86	-\$338.64	-\$1,061.38	-\$1,339.98	\$245.41	-\$119.52
41865	Wastage Retail	-\$98.28	\$0.00	-\$98.28	-\$73.03	\$0.00	-\$73.03	-\$307.93	-\$955.42	\$209.65	\$882.39
41880	Freight	-\$758.15	\$0.00	-\$758.15	-\$1,619.01	\$0.00	-\$1,619.01	-\$569.98	-\$1,239.51	-\$188.17	-\$379.50
41900	Stocktake Variance Food	-\$1,595.76	-\$992.53	-\$603.23	-\$4,388.78	-\$1,604.45	-\$2,784.33	-\$739.39	-\$1,652.39	-\$856.37	-\$2,736.39
41905	Stocktake Variance Drinks	\$932.69	\$0.00	\$932.69	\$530.48	\$0.00	\$530.48	\$883.05	\$674.24	\$49.64	-\$143.76
41910	Stocktake Variance Alcohol	-\$30.56	-\$416.63	\$386.07	-\$394.46	-\$568.02	\$173.56	-\$169.57	-\$433.19	\$139.01	\$38.73
41915	Stocktake Variance Retail	-\$49.83	\$0.00	-\$49.83	-\$17.61	\$0.00	-\$17.61	-\$8.44	-\$5.06	-\$41.39	-\$12.55
<b>Total Cost of Sales</b>		<b>-\$633,559.60</b>	<b>-\$682,187.55</b>	<b>\$48,627.95</b>	<b>-\$1,061,678.73</b>	<b>-\$1,103,030.45</b>	<b>\$41,351.72</b>	<b>-\$658,331.41</b>	<b>-\$1,099,556.45</b>	<b>\$24,771.81</b>	<b>\$37,877.72</b>
41990	<b>Gross Profit</b>	<b>\$844,856.37</b>	<b>\$887,675.46</b>	<b>-\$42,819.09</b>	<b>\$1,409,641.92</b>	<b>\$1,452,619.56</b>	<b>-\$42,977.64</b>	<b>\$829,891.41</b>	<b>\$1,402,013.42</b>	<b>\$14,964.96</b>	<b>\$7,628.50</b>
<b>Gross Profit % Total Sales</b>		57.1%	56.5%	0.6%	57.0%	56.8%	0.2%	55.8%	56.0%	1.4%	1.0%
<b>Gross Profit % Total Sales - Retail</b>		44.3%	45.0%	-0.7%	45.3%	45.0%	0.3%	44.5%	46.7%	-0.2%	-1.4%
<b>Gross Profit % Total Sales - Food</b>		55.9%	55.3%	0.7%	54.6%	55.2%	-0.5%	53.8%	53.3%	2.1%	1.3%
<b>Gross Profit % Total Sales - Drinks</b>		66.0%	65.1%	0.9%	66.3%	65.4%	0.8%	65.3%	65.2%	0.7%	1.1%
<b>Gross Profit % Total Sales - Liquor</b>		60.1%	58.8%	1.3%	60.7%	59.1%	1.6%	59.9%	61.7%	0.3%	-1.0%
<b>Sale on Commission</b>											
42600	Sale Cash Books	\$9,687.45	\$35,000.00	-\$25,312.55	\$17,742.36	\$51,000.00	-\$33,257.64	\$0.00	\$0.00	\$9,687.45	\$17,742.36
<b>Total Sale on Commission</b>		<b>\$9,687.45</b>	<b>\$35,000.00</b>	<b>-\$25,312.55</b>	<b>\$17,742.36</b>	<b>\$51,000.00</b>	<b>-\$33,257.64</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,687.45</b>	<b>\$17,742.36</b>
<b>Cost of Sale on Commission</b>											
43300	Cost of Sale Uber	-\$222.71	\$0.00	-\$222.71	-\$501.55	\$0.00	-\$501.55	\$0.00	\$0.00	-\$222.71	-\$501.55
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$77.91	-\$111.96	\$77.91	\$111.96
43600	Cost of Cash Books	-\$5,623.64	-\$21,000.00	\$15,376.36	-\$10,733.27	-\$30,600.00	\$19,866.73	\$0.00	\$0.00	-\$5,623.64	-\$10,733.27
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00
<b>Total Cost of Sale on Commission</b>		<b>-\$5,846.35</b>	<b>-\$21,000.00</b>	<b>\$15,153.65</b>	<b>-\$11,234.82</b>	<b>-\$30,600.00</b>	<b>\$19,365.18</b>	<b>-\$77.91</b>	<b>-\$2,484.96</b>	<b>-\$5,768.44</b>	<b>-\$8,749.86</b>
<b>Other Income</b>											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$200.00	-\$140.00	\$0.00	\$0.00	\$0.00	\$60.00
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$1,400.00	\$3,000.00	-\$1,600.00	\$900.00	\$10,155.00	\$500.00	-\$8,755.00
47100	Commission-Vending / Others	\$11,485.06	\$15,030.00	-\$3,544.94	\$30,467.43	\$34,060.00	-\$3,592.57	\$14,240.84	\$47,690.15	-\$2,755.78	-\$17,222.72
47110	Commission-Books	\$10,933.59	\$22,865.00	-\$11,931.41	\$28,182.77	\$30,411.00	-\$2,228.23	\$26,861.85	\$54,814.98	-\$15,928.26	-\$26,632.21
47120	Commission-Pool Table	\$821.27	\$1,666.50	-\$845.23	\$821.27	\$2,272.06	-\$1,450.79	\$1,500.00	\$2,000.00	-\$678.73	-\$1,178.73
47150	Membership - Gatton	\$500.00	\$0.00	\$500.00	\$4,477.27	\$4,000.00	\$477.27	\$0.00	\$0.00	\$500.00	\$4,477.27

**Monthly Profit And Loss for Queensland University Union - Department**

**Business Trading**

<b>Current Period:</b>		27-Feb-2017	26-Mar-2017	<b>Previous Period:</b>			29-Feb-2016	27-Mar-2016			
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
47240	Hire of Venue	\$16,750.95	\$15,969.92	\$781.03	\$29,993.67	\$30,329.83	-\$336.16	\$18,464.92	\$38,657.64	-\$1,713.97	-\$8,663.97
47250	Hire of Equipment	\$4,457.67	\$5,370.00	-\$912.33	\$11,426.38	\$12,545.00	-\$1,118.62	\$7,265.05	\$15,159.43	-\$2,807.38	-\$3,733.05
47350	Rebates	\$8,652.90	\$11,488.03	-\$2,835.13	\$21,460.57	\$16,560.74	\$4,899.83	\$6,500.00	\$20,534.52	\$2,152.90	\$926.05
47370	Revenue	\$73,004.20	\$69,989.15	\$3,015.05	\$142,509.05	\$142,430.11	\$78.94	\$53,090.00	\$95,174.33	\$19,914.20	\$47,334.72
47550	Sponsorships	\$2,250.00	\$5,316.54	-\$3,066.54	\$8,525.00	\$10,794.93	-\$2,269.93	\$2,080.75	\$2,080.75	\$169.25	\$6,444.25
47570	Sponsorships - Market Day	\$0.00	\$1,382.36	-\$1,382.36	\$116,870.00	\$118,884.67	-\$2,014.67	\$98.89	\$127,557.89	-\$98.89	-\$10,687.89
47700	Ticket Sales	\$8,678.85	\$6,000.00	\$2,678.85	\$17,106.46	\$13,900.00	\$3,206.46	\$4,686.98	\$14,562.89	\$3,991.87	\$2,543.57
47900	Interest Received	\$2,562.35	\$2,414.52	\$147.83	\$7,874.87	\$7,847.19	\$27.68	\$3,052.07	\$13,166.84	-\$489.72	-\$5,291.97
47980	Staff Labour Recoveries	\$1,492.90	\$1,150.00	\$342.90	\$2,317.90	\$2,150.00	\$167.90	\$1,470.00	\$2,350.00	\$22.90	-\$32.10
<b>Total Other Income</b>		<b>\$142,989.74</b>	<b>\$161,742.02</b>	<b>-\$18,752.28</b>	<b>\$497,988.64</b>	<b>\$503,881.53</b>	<b>-\$5,892.89</b>	<b>\$140,211.35</b>	<b>\$446,104.42</b>	<b>\$2,778.39</b>	<b>\$51,884.22</b>
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	-\$50,000.00
49600	Cost of Sales others	\$234.00	\$0.00	\$234.00	\$396.00	\$0.00	\$396.00	\$180.00	\$414.27	\$54.00	-\$18.27
<b>Gross Profit Before Expenses</b>		<b>\$991,921.21</b>	<b>\$1,063,417.48</b>	<b>-\$71,496.27</b>	<b>\$1,914,534.10</b>	<b>\$1,976,901.09</b>	<b>-\$62,366.99</b>	<b>\$970,204.85</b>	<b>\$1,896,047.15</b>	<b>\$21,716.36</b>	<b>\$18,486.95</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$243,665.67	-\$254,997.00	\$11,331.33	-\$721,086.90	-\$751,491.00	\$30,404.10	-\$219,255.45	-\$651,880.50	-\$24,410.22	-\$69,206.40
60040	Allowance	-\$435.60	\$0.00	-\$435.60	-\$1,549.65	\$0.00	-\$1,549.65	\$0.00	-\$141.68	-\$435.60	-\$1,407.97
60070	Annual Leave Provision	-\$24,443.36	-\$24,399.00	-\$44.36	-\$70,199.56	-\$77,958.00	\$7,758.44	-\$20,232.13	-\$72,464.01	-\$4,211.23	\$2,264.45
60090	Long Service Leave Provision	-\$6,586.07	-\$6,749.54	\$163.47	-\$18,493.34	-\$21,524.59	\$3,031.25	-\$5,800.25	-\$17,416.27	-\$785.82	-\$1,077.07
60100	Income Protection Insurance	-\$4,028.42	-\$4,351.91	\$323.49	-\$13,092.38	-\$13,783.27	\$690.89	-\$7,222.01	-\$23,471.53	\$3,193.59	\$10,379.15
60130	Wages - casual	-\$262,694.15	-\$291,436.95	\$28,742.80	-\$520,724.47	-\$529,188.98	\$8,464.51	-\$284,776.49	-\$556,866.18	\$22,082.34	\$36,141.71
60140	Superannuation Guarantee	-\$65,333.91	-\$70,180.62	\$4,846.71	-\$174,167.89	-\$173,010.65	\$842.76	-\$64,404.50	-\$164,498.71	-\$929.41	-\$9,669.18
60150	Other Leave	-\$11,928.05	-\$4,859.00	-\$7,069.05	-\$32,871.05	-\$16,632.00	-\$17,239.05	-\$5,128.05	-\$22,816.94	-\$6,800.00	-\$10,054.11
60155	TOIL	-\$2,092.56	\$0.00	-\$2,092.56	-\$21,347.61	\$0.00	-\$21,347.61	-\$1,490.34	-\$4,852.99	-\$602.22	-\$16,494.62
60160	Workers Compensation	-\$4,041.15	-\$4,088.78	\$47.63	-\$10,423.86	-\$10,170.78	-\$253.08	-\$3,966.79	-\$10,235.40	-\$74.36	-\$188.46
60170	Wages & Oncosts - Agency Staff	-\$105.00	\$0.00	-\$105.00	-\$105.00	\$0.00	-\$105.00	-\$5,491.54	-\$9,346.44	\$5,386.54	\$9,241.44
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$0.00	\$10,116.60
	<b>Total Wages</b>	<b>-\$625,353.94</b>	<b>-\$661,062.80</b>	<b>\$35,708.86</b>	<b>-\$1,584,061.71</b>	<b>-\$1,594,759.27</b>	<b>\$10,697.56</b>	<b>-\$617,767.55</b>	<b>-\$1,544,107.25</b>	<b>-\$7,586.39</b>	<b>-\$39,954.46</b>
	<b>Wages % of Sales</b>	<b>42.30%</b>	<b>42.11%</b>	<b>0.19%</b>	<b>64.10%</b>	<b>62.40%</b>	<b>1.70%</b>	<b>41.51%</b>	<b>61.73%</b>	<b>0.79%</b>	<b>2.37%</b>
<b>Other Labour Cost</b>											
60510	Staff Rewards & Recognition	-\$1,400.00	-\$200.00	-\$1,200.00	-\$4,105.60	-\$400.00	-\$3,705.60	\$0.00	\$0.00	-\$1,400.00	-\$4,105.60
60520	Staff Gifts	-\$99.82	-\$100.00	\$0.18	-\$301.05	-\$300.00	-\$1.05	\$0.00	-\$407.72	-\$99.82	-\$106.67
60550	Recruitment	\$0.00	-\$1,500.00	\$1,500.00	-\$2,640.00	-\$5,500.00	\$2,860.00	-\$635.00	-\$1,679.64	\$635.00	-\$960.36
60600	Staff Amenities	-\$768.80	-\$1,536.50	\$767.70	-\$2,864.70	-\$2,844.50	-\$20.20	-\$929.19	-\$2,726.46	\$160.39	-\$138.24
60630	First Aid	-\$419.70	-\$20.00	-\$399.70	-\$419.70	-\$160.00	-\$259.70	\$0.00	\$0.00	-\$419.70	-\$419.70
60750	Staff Training - External	-\$3,491.70	-\$6,050.00	\$2,558.30	-\$7,085.59	-\$10,800.00	\$3,714.41	-\$1,481.37	-\$2,826.37	-\$2,010.33	-\$4,259.22
60760	Staff Training - Internal	-\$3,215.62	-\$2,000.00	-\$1,215.62	-\$9,712.48	-\$8,200.00	-\$1,512.48	-\$1,277.61	-\$7,103.53	-\$1,938.01	-\$2,608.95
60800	Staff Uniforms	-\$1,595.91	-\$2,220.00	\$624.09	-\$3,115.83	-\$5,920.00	\$2,804.17	-\$2,555.91	-\$5,459.52	\$960.00	\$2,343.69
	<b>Other Labour Cost Total</b>	<b>-\$10,991.55</b>	<b>-\$13,626.50</b>	<b>\$2,634.95</b>	<b>-\$30,244.95</b>	<b>-\$33,924.50</b>	<b>\$3,679.55</b>	<b>-\$6,879.08</b>	<b>-\$20,203.24</b>	<b>-\$4,112.47</b>	<b>-\$10,041.71</b>
<b>Operating Expenses</b>											
<b>Advertising</b>											
61010	Advertising / Publicity	-\$23,156.11	-\$18,716.00	-\$4,440.11	-\$27,917.65	-\$25,548.00	-\$2,369.65	-\$22,636.49	-\$26,747.45	-\$519.62	-\$1,170.20
61100	Promotional Merchandise	-\$1,750.00	-\$1,000.00	-\$750.00	-\$5,550.00	-\$4,100.00	-\$1,450.00	\$0.00	\$0.00	-\$1,750.00	-\$5,550.00
	<b>Advertising-Total</b>	<b>-\$24,906.11</b>	<b>-\$19,716.00</b>	<b>-\$5,190.11</b>	<b>-\$33,467.65</b>	<b>-\$29,648.00</b>	<b>-\$3,819.65</b>	<b>-\$22,636.49</b>	<b>-\$26,747.45</b>	<b>-\$2,269.62</b>	<b>-\$6,720.20</b>
<b>Events &amp; Projects</b>											
61600	Concerts/Performances	-\$7,350.00	-\$6,620.00	-\$730.00	-\$7,350.00	-\$8,380.00	\$1,030.00	-\$8,537.50	-\$12,100.00	\$1,187.50	\$4,750.00
61800	Special Projects	-\$2,184.41	-\$2,300.00	\$115.59	-\$2,188.68	-\$4,550.00	\$2,361.32	\$0.00	\$0.00	-\$2,184.41	-\$2,188.68
61900	Student Promotions	-\$2,000.00	-\$1,750.71	-\$249.29	-\$2,970.91	-\$2,705.18	-\$265.73	-\$543.21	-\$4,273.03	-\$1,456.79	\$1,302.12
	<b>Events &amp; Projects - Total</b>	<b>-\$11,534.41</b>	<b>-\$10,670.71</b>	<b>-\$863.70</b>	<b>-\$12,509.59</b>	<b>-\$15,635.18</b>	<b>\$3,125.59</b>	<b>-\$9,080.71</b>	<b>-\$16,373.03</b>	<b>-\$2,453.70</b>	<b>\$3,863.44</b>
<b>Property</b>											
62710	Cleaning Materials	-\$4,458.94	-\$4,487.00	\$28.06	-\$11,134.65	-\$13,227.00	\$2,092.35	-\$3,923.57	-\$11,343.74	-\$535.37	\$209.09
62720	Cleaning Charges	-\$19,846.49	-\$18,555.49	-\$1,291.00	-\$54,170.25	-\$53,858.19	-\$312.06	-\$17,461.17	-\$50,637.00	-\$2,385.32	-\$3,533.25
62730	Cleaning Garbage Disposal	-\$6,623.47	-\$5,415.00	-\$1,208.47	-\$14,761.44	-\$14,763.00	\$1.56	-\$4,357.00	-\$22,321.74	-\$2,266.47	\$7,560.30
62740	Cleaning Equipment	-\$4,212.50	-\$2,838.12	-\$1,374.38	-\$11,566.95	-\$10,273.64	-\$1,293.31	-\$2,928.81	-\$9,601.29	-\$1,283.69	-\$1,965.66
62780	Document Destruction	\$0.00	\$50.00	-\$50.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
62850	Pest Control	-\$760.74	-\$688.60	-\$72.14	-\$1,559.66	-\$2,057.80	\$498.14	-\$799.59	-\$2,378.87	\$38.85	\$819.21
62900	Security	-\$2,400.00	-\$2,400.00	\$0.00	-\$5,646.66	-\$6,800.00	\$1,153.34	\$0.00	-\$3,765.15	-\$2,400.00	-\$1,881.51
62910	Security - Providers	-\$10,723.05	-\$8,000.00	-\$2,723.05	-\$15,723.05	-\$11,000.00	-\$4,723.05	-\$10,215.91	-\$11,219.81	-\$507.14	-\$4,503.24
62920	Security - Property	-\$588.57	-\$50.00	-\$538.57	-\$670.24	-\$150.00	-\$520.24	-\$124.68	-\$1,049.95	-\$463.89	\$379.71
	<b>Property-Total</b>	<b>-\$49,613.76</b>	<b>-\$42,484.21</b>	<b>-\$7,129.55</b>	<b>-\$115,232.90</b>	<b>-\$112,429.63</b>	<b>-\$2,803.27</b>	<b>-\$39,810.79</b>	<b>-\$112,317.55</b>	<b>-\$9,803.03</b>	<b>-\$2,915.35</b>
<b>Utilities</b>											
63010	Electricity	-\$19,288.91	-\$21,980.00	\$2,691.09	-\$50,918.25	-\$62,762.50	\$11,844.25	-\$15,747.38	-\$43,991.46	-\$3,541.53	-\$6,926.79
63050	Gas	-\$6,655.98	-\$8,180.00	\$1,524.02	-\$20,123.47	-\$20,000.00	-\$123.47	-\$7,837.93	-\$19,146.64	\$1,181.95	-\$976.83

Monthly Profit And Loss for Queensland University Union - Department										Business Trading			
Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016					
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
63100	Water	-\$4,490.00	-\$4,510.00	\$20.00	-\$11,730.00	-\$11,870.00	\$140.00	-\$4,490.00	-\$11,730.00	\$0.00	\$0.00		
63150	Telephone	-\$3,331.63	-\$1,818.00	-\$1,513.63	-\$9,903.04	-\$5,581.00	-\$4,322.04	-\$1,864.60	-\$5,948.67	-\$1,467.03	-\$3,954.37		
	<b>Utilities-Total</b>	<b>-\$33,766.52</b>	<b>-\$36,488.00</b>	<b>\$2,721.48</b>	<b>-\$92,674.76</b>	<b>-\$100,213.50</b>	<b>\$7,538.74</b>	<b>-\$29,939.91</b>	<b>-\$80,816.77</b>	<b>-\$3,826.61</b>	<b>-\$11,857.99</b>		
	<b>Motor Vehicles</b>												
64010	Motor Vehicles R&M	-\$348.18	\$0.00	-\$348.18	-\$348.18	\$0.00	-\$348.18	\$0.00	\$0.00	-\$348.18	-\$348.18		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	\$0.00	-\$900.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00		
64100	Motor Vehicle Fuel and Oil	-\$114.17	-\$100.00	-\$14.17	-\$511.04	-\$300.00	-\$211.04	\$0.00	-\$74.09	-\$114.17	-\$436.95		
64150	Motor Vehicle Parking & Tolls	-\$373.23	-\$334.23	-\$39.00	-\$1,009.73	-\$886.79	-\$122.94	-\$257.95	-\$2,281.14	-\$115.28	\$1,271.41		
	<b>Motor Vehicles - Total</b>	<b>-\$835.58</b>	<b>-\$434.23</b>	<b>-\$401.35</b>	<b>-\$1,868.95</b>	<b>-\$2,086.79</b>	<b>\$217.84</b>	<b>-\$257.95</b>	<b>-\$2,355.23</b>	<b>-\$577.63</b>	<b>\$486.28</b>		
	<b>Maintenance</b>												
65050	R&M - Building	-\$12,073.49	-\$12,201.00	\$127.51	-\$36,328.71	-\$40,453.00	\$4,124.29	-\$11,382.23	-\$34,560.86	-\$691.26	-\$1,767.85		
65100	R&M - Furniture	\$0.00	-\$1,650.00	\$1,650.00	\$0.00	-\$2,400.00	\$2,400.00	\$0.00	-\$99.09	\$0.00	\$99.09		
65150	R&M - Equipment	-\$2,649.85	-\$4,886.44	\$2,236.59	-\$5,727.53	-\$11,320.93	\$5,593.40	-\$2,037.79	-\$4,712.63	-\$612.06	-\$1,014.90		
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00		
65250	R&M - Refrigeration	-\$3,584.33	-\$2,844.00	-\$740.33	-\$7,422.33	-\$6,063.00	-\$1,359.33	-\$812.00	-\$3,587.00	-\$2,772.33	-\$3,835.33		
65300	Replacements / Minor capital	-\$6,068.49	-\$3,080.00	-\$2,988.49	-\$14,327.65	-\$9,970.00	-\$4,357.65	-\$4,754.36	-\$10,922.17	-\$1,314.13	-\$3,405.48		
	<b>Maintenance-Total</b>	<b>-\$24,376.16</b>	<b>-\$24,661.44</b>	<b>\$285.28</b>	<b>-\$63,806.22</b>	<b>-\$70,506.93</b>	<b>\$6,700.71</b>	<b>-\$18,986.38</b>	<b>-\$53,881.75</b>	<b>-\$5,389.78</b>	<b>-\$9,924.47</b>		
	<b>Other Operating Costs</b>												
66010	Consumables	-\$4,196.83	-\$6,363.81	\$2,166.98	-\$8,785.08	-\$10,735.87	\$1,950.79	-\$4,682.05	-\$10,987.63	\$485.22	\$2,202.55		
66150	Depreciation	-\$47,935.71	-\$45,054.80	-\$2,880.91	-\$148,307.22	-\$146,365.10	-\$1,942.12	-\$47,556.65	-\$146,751.19	-\$379.06	-\$1,556.03		
66220	Entertainment FBT	\$0.00	-\$150.00	\$150.00	\$0.00	-\$375.00	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00		
66350	Equipment Rent	-\$1,108.03	-\$1,331.75	\$223.72	-\$2,369.50	-\$3,744.75	\$1,375.25	-\$1,669.56	-\$3,797.40	\$561.53	\$1,427.90		
66400	Film Hire	-\$2,097.39	-\$2,400.00	\$302.61	-\$4,681.29	-\$5,560.00	\$878.71	-\$4,086.52	-\$6,317.37	\$1,989.13	\$999.60		
66450	Insurance	-\$4,221.30	-\$4,970.04	\$748.74	-\$12,663.90	-\$15,220.12	\$2,556.22	-\$4,554.50	-\$13,663.50	\$333.20	\$1,636.08		
66500	Laundry	-\$942.50	-\$800.00	-\$142.50	-\$942.50	-\$2,550.00	\$1,607.50	-\$847.44	-\$1,423.47	-\$95.06	\$480.97		
66600	Licence Fees / Certificates	-\$5,907.53	-\$7,202.82	\$1,295.29	-\$18,631.44	-\$22,014.46	\$3,383.02	-\$7,226.60	-\$18,306.83	\$1,319.07	-\$324.61		
66700	Meetings	-\$137.00	-\$120.00	-\$17.00	-\$488.67	-\$385.00	-\$103.67	-\$80.74	-\$244.13	-\$56.26	-\$244.54		
66800	Packaging	-\$25,252.80	-\$24,576.66	-\$676.14	-\$43,112.69	-\$42,850.25	-\$262.44	-\$19,166.41	-\$38,812.18	-\$6,086.39	-\$4,300.51		
66850	Subscriptions	-\$4,340.39	-\$3,278.66	-\$1,061.73	-\$8,178.56	-\$9,358.89	\$1,180.33	-\$3,224.07	-\$9,404.06	-\$1,116.32	\$1,225.50		
66900	Travel (local)	-\$210.06	-\$900.00	\$689.94	-\$510.11	-\$1,800.00	\$1,289.89	-\$137.24	-\$143.24	-\$72.82	-\$366.87		
66950	Workplace Health & Safety	-\$446.71	-\$860.00	\$413.29	-\$1,589.10	-\$2,860.00	\$1,270.90	-\$894.31	-\$1,839.04	\$447.60	\$249.94		
	<b>Other Operating Costs-Total</b>	<b>-\$96,796.25</b>	<b>-\$98,008.54</b>	<b>\$1,212.29</b>	<b>-\$250,260.06</b>	<b>-\$263,819.44</b>	<b>\$13,559.38</b>	<b>-\$94,126.09</b>	<b>-\$251,690.04</b>	<b>-\$2,670.16</b>	<b>\$1,429.98</b>		
	<b>Administration Expenses</b>												
67100	Photocopying	-\$2,180.00	-\$843.94	-\$1,336.06	-\$6,491.83	-\$2,577.97	-\$3,913.86	-\$1,177.07	-\$3,531.22	-\$1,002.93	-\$2,960.61		
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$131.82	-\$131.82	\$131.82	\$131.82		
67400	Postage & Freight	-\$50.45	-\$25.00	-\$25.45	-\$106.50	-\$75.00	-\$31.50	\$1.40	\$1.40	-\$51.85	-\$107.90		
67500	Printing	-\$59.50	\$0.00	-\$59.50	-\$798.05	-\$1,400.00	\$601.95	-\$2,370.02	-\$4,433.54	\$2,310.52	\$3,635.49		
67600	Stationery	-\$1,878.57	-\$1,500.00	-\$378.57	-\$5,406.09	-\$4,168.00	-\$1,238.09	-\$1,925.43	-\$4,138.03	\$46.86	-\$1,268.06		
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$6,750.00	-\$6,750.00	\$0.00	-\$2,200.00	-\$6,600.00	-\$50.00	-\$150.00		
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$320.00	-\$320.00	\$320.00	\$320.00		
68100	Professional Fees	-\$4,490.52	-\$4,450.00	-\$40.52	-\$13,110.00	-\$11,350.00	-\$1,760.00	-\$1,871.95	-\$2,418.51	-\$2,618.57	-\$10,691.49		
68200	Bank Charges	-\$32,186.55	-\$26,711.95	-\$5,474.60	-\$60,156.52	-\$44,322.51	-\$15,834.01	-\$19,362.22	-\$33,849.69	-\$12,824.33	-\$26,306.83		
	<b>Administration Expenses Total</b>	<b>-\$43,095.59</b>	<b>-\$35,780.89</b>	<b>-\$7,314.70</b>	<b>-\$92,818.99</b>	<b>-\$70,643.48</b>	<b>-\$22,175.51</b>	<b>-\$29,357.11</b>	<b>-\$55,421.41</b>	<b>-\$13,738.48</b>	<b>-\$37,397.58</b>		
	<b>Recharges</b>												
68990	Re-charge	\$87,626.53	\$86,701.31	\$925.22	\$244,712.27	\$244,712.26	\$0.01	\$74,852.64	\$216,396.34	\$12,773.89	\$28,315.93		
	<b>Recharges-Total</b>	<b>\$87,626.53</b>	<b>\$86,701.31</b>	<b>\$925.22</b>	<b>\$244,712.27</b>	<b>\$244,712.26</b>	<b>\$0.01</b>	<b>\$74,852.64</b>	<b>\$216,396.34</b>	<b>\$12,773.89</b>	<b>\$28,315.93</b>		
	<b>Total Operating Expenses</b>	<b>-\$197,297.85</b>	<b>-\$181,542.71</b>	<b>-\$15,755.14</b>	<b>-\$417,926.85</b>	<b>-\$420,270.69</b>	<b>\$2,343.84</b>	<b>-\$169,342.73</b>	<b>-\$383,206.89</b>	<b>-\$27,955.12</b>	<b>-\$34,719.96</b>		
	<b>Total Expenses</b>	<b>-\$833,643.34</b>	<b>-\$856,232.01</b>	<b>\$22,588.67</b>	<b>-\$2,032,233.51</b>	<b>-\$2,048,954.46</b>	<b>\$16,720.95</b>	<b>-\$793,989.36</b>	<b>-\$1,947,517.38</b>	<b>-\$39,653.98</b>	<b>-\$84,716.13</b>		
99999	Net Profit	\$158,277.87	\$207,185.47	-\$48,907.60	-\$117,699.41	-\$72,053.37	-\$45,646.04	\$176,215.49	-\$51,470.23	-\$17,937.62	-\$66,229.18		
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>		

**Monthly Profit And Loss for Queensland Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
		Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
Account Number	Description										
<b>Sales Income</b>											
40310	Sale Retail (GST Inclusive)	\$172,254.55	\$170,178.75	\$2,075.80	\$225,441.99	\$230,512.50	-\$5,070.51	\$159,923.70	\$203,515.76	\$12,330.85	\$21,926.23
40320	Sale Retail (GST Free)	\$340.00	\$0.00	\$340.00	\$752.60	\$0.00	\$752.60	\$960.00	\$1,099.25	-\$620.00	-\$346.65
40400	Sale Food (GST Inclusive)	\$809,728.97	\$909,464.74	-\$99,735.77	\$1,380,063.05	\$1,528,379.44	-\$148,316.39	\$853,251.18	\$1,484,348.50	-\$43,522.21	-\$104,285.45
40410	Sale Food (GST Free)	\$12,125.52	\$0.00	\$12,125.52	\$25,752.75	\$0.00	\$25,752.75	\$16,299.18	\$35,055.38	-\$4,173.66	-\$9,302.63
40450	Sale Beverage (GST Inclusive)	\$273,878.56	\$322,686.46	-\$48,807.90	\$497,493.23	\$549,659.79	-\$52,166.56	\$266,704.24	\$467,857.81	\$7,174.32	\$29,635.42
40460	Sale Beverage (GST Free)	\$42,820.33	\$0.00	\$42,820.33	\$76,859.91	\$0.00	\$76,859.91	\$45,027.90	\$79,437.85	-\$2,207.57	-\$2,577.94
40500	Sales Liquor (GST Inclusive)	\$158,902.60	\$167,533.06	-\$8,630.46	\$241,876.63	\$247,098.28	-\$5,221.65	\$138,486.22	\$213,308.54	\$20,416.38	\$28,568.09
40600	Sales Internal Food	\$5,604.64	\$0.00	\$5,604.64	\$12,151.91	\$0.00	\$12,151.91	\$4,396.36	\$7,896.51	\$1,208.28	\$4,255.40
40605	Sales Internal Beverage	\$1,131.33	\$0.00	\$1,131.33	\$2,520.07	\$0.00	\$2,520.07	\$1,170.06	\$2,235.72	-\$38.73	\$284.35
40610	Sales Internal Liquor	\$1,027.28	\$0.00	\$1,027.28	\$5,210.27	\$0.00	\$5,210.27	\$1,112.44	\$3,424.99	-\$85.16	\$1,785.28
40620	Sales Internal Retail	\$602.19	\$0.00	\$602.19	\$3,198.24	\$0.00	\$3,198.24	\$891.54	\$3,389.56	-\$289.35	-\$191.32
<b>Sales Income Total</b>		<b>\$1,478,415.97</b>	<b>\$1,569,863.01</b>	<b>-\$91,447.04</b>	<b>\$2,471,320.65</b>	<b>\$2,555,650.01</b>	<b>-\$84,329.36</b>	<b>\$1,488,222.82</b>	<b>\$2,501,569.87</b>	<b>-\$9,806.85</b>	<b>-\$30,249.22</b>
<b>Cost of Sales</b>											
41310	Purchases Retail GST Inclu	-\$52,910.87	-\$93,598.31	\$40,687.44	-\$159,991.69	-\$126,781.88	-\$33,209.81	-\$72,837.73	-\$163,344.54	\$19,926.86	\$3,352.85
41320	Purchases Retail GST Free	-\$505.80	\$0.00	-\$505.80	-\$751.02	\$0.00	-\$751.02	-\$502.50	-\$711.54	-\$3.30	-\$39.48
41330	Opening Stock Retail	-\$199,591.73	\$0.00	-\$199,591.73	-\$442,967.69	\$0.00	-\$442,967.69	-\$170,875.54	-\$370,909.42	-\$28,716.19	-\$72,058.27
41340	Closing Stock Retail	\$156,621.98	\$0.00	\$156,621.98	\$478,383.56	\$0.00	\$478,383.56	\$154,751.07	\$425,075.60	\$1,870.91	\$5,307.96
41400	Purchases Food GST Inclusive	-\$78,893.68	-\$403,860.51	\$324,966.83	-\$142,416.37	-\$678,418.95	\$536,002.58	-\$122,119.50	-\$214,728.83	\$43,225.82	\$72,312.46
41410	Purchases Food GST Free	-\$283,313.40	\$0.00	-\$283,313.40	-\$528,923.60	\$0.00	-\$528,923.60	-\$268,848.29	-\$519,120.32	-\$14,465.11	-\$9,803.28
41420	Opening Stock Food	-\$80,099.16	\$0.00	-\$80,099.16	-\$177,907.28	\$0.00	-\$177,907.28	-\$80,711.35	-\$179,564.56	\$612.19	\$1,657.28
41430	Closing Stock Food	\$80,992.92	\$0.00	\$80,992.92	\$215,995.14	\$0.00	\$215,995.14	\$70,831.39	\$207,757.68	\$10,161.53	\$8,237.46
41450	Purchases Beverage GST Includ	-\$56,802.38	-\$112,334.36	\$55,531.98	-\$112,440.21	-\$189,324.14	\$76,883.93	-\$62,461.72	-\$114,130.07	\$1,689.86	\$5,659.34
41460	Purchases Beverage GST Free	-\$49,425.21	\$0.00	-\$49,425.21	-\$97,200.64	\$0.00	-\$97,200.64	-\$41,380.14	-\$84,701.03	-\$8,045.07	-\$12,499.61
41470	Opening Stock Beverage	-\$40,976.70	\$0.00	-\$40,976.70	-\$95,213.72	\$0.00	-\$95,213.72	-\$37,228.87	-\$91,965.77	-\$3,747.83	-\$3,247.95
41480	Closing Stock Beverage	\$38,522.86	\$0.00	\$38,522.86	\$110,825.61	\$0.00	\$110,825.61	\$32,107.26	\$99,999.06	\$6,415.60	\$10,826.55
41500	Purchases Liquor	-\$59,490.19	-\$67,810.30	\$8,320.11	-\$120,667.48	-\$99,375.30	-\$21,292.18	-\$42,754.58	-\$105,547.46	-\$16,735.61	-\$15,120.02
41510	Opening Stock Liquor	-\$51,661.80	\$0.00	-\$51,661.80	-\$96,279.77	\$0.00	-\$96,279.77	-\$63,988.98	-\$118,445.55	\$12,327.18	\$22,165.78
41520	Closing Stock Liquor	\$48,253.00	\$0.00	\$48,253.00	\$121,610.59	\$0.00	\$121,610.59	\$51,970.27	\$142,752.03	-\$3,717.27	-\$21,141.44
41800	Point of Sale Unders/Overs	\$291.30	\$0.00	\$291.30	\$289.05	\$0.00	\$289.05	-\$33.78	-\$75.36	\$325.08	\$364.41
41850	Wastage Food	-\$1,927.67	-\$2,126.10	\$198.43	-\$5,664.84	-\$5,244.82	-\$420.02	-\$1,855.73	-\$5,825.42	-\$71.94	\$160.58
41855	Wastage Drinks	-\$227.21	-\$266.00	\$38.79	-\$936.46	-\$592.03	-\$344.43	-\$419.05	-\$1,119.64	\$191.84	\$183.18
41860	Wastage Alcohol	-\$815.97	-\$782.81	-\$33.16	-\$1,459.50	-\$1,120.86	-\$338.64	-\$1,061.38	-\$1,339.98	\$245.41	-\$119.52
41865	Wastage Retail	-\$98.28	\$0.00	-\$98.28	-\$73.03	\$0.00	-\$73.03	-\$307.93	-\$955.42	\$209.65	\$882.39
41880	Freight	-\$758.15	\$0.00	-\$758.15	-\$1,619.01	\$0.00	-\$1,619.01	-\$569.98	-\$1,239.51	-\$188.17	-\$379.50
41900	Stocktake Variance Food	-\$1,595.76	-\$992.53	-\$603.23	-\$4,388.78	-\$1,604.45	-\$2,784.33	-\$739.39	-\$1,652.39	-\$856.37	-\$2,736.39
41905	Stocktake Variance Drinks	\$932.69	\$0.00	\$932.69	\$530.48	\$0.00	\$530.48	\$883.05	\$674.24	\$49.64	-\$143.76
41910	Stocktake Variance Alcohol	-\$30.56	-\$416.63	\$386.07	-\$394.46	-\$568.02	\$173.56	-\$169.57	-\$433.19	\$139.01	\$38.73
41915	Stocktake Variance Retail	-\$49.83	\$0.00	-\$49.83	-\$17.61	\$0.00	-\$17.61	-\$8.44	-\$5.06	-\$41.39	-\$12.55
<b>Total Cost of Sales</b>		<b>-\$633,559.60</b>	<b>-\$682,187.55</b>	<b>\$48,627.95</b>	<b>-\$1,061,678.73</b>	<b>-\$1,103,030.45</b>	<b>\$41,351.72</b>	<b>-\$658,331.41</b>	<b>-\$1,099,556.45</b>	<b>\$24,771.81</b>	<b>\$37,877.72</b>
41990	<b>Gross Profit</b>	<b>\$844,856.37</b>	<b>\$887,675.46</b>	<b>-\$42,819.09</b>	<b>\$1,409,641.92</b>	<b>\$1,452,619.56</b>	<b>-\$42,977.64</b>	<b>\$829,891.41</b>	<b>\$1,402,013.42</b>	<b>\$14,964.96</b>	<b>\$7,628.50</b>
<b>Gross Profit % Total Sales</b>		57.1%	56.5%	0.6%	57.0%	56.8%	0.2%	55.8%	56.0%	1.4%	1.0%
<b>Gross Profit % Total Sales - Retail</b>		44.3%	45.0%	-0.7%	45.3%	45.0%	0.3%	44.5%	46.7%	-0.2%	-1.4%
<b>Gross Profit % Total Sales - Food</b>		55.9%	55.3%	0.7%	54.6%	55.2%	-0.5%	53.8%	53.3%	2.1%	1.3%
<b>Gross Profit % Total Sales - Drinks</b>		66.0%	65.1%	0.9%	66.3%	65.4%	0.8%	65.3%	65.2%	0.7%	1.1%
<b>Gross Profit % Total Sales - Liquor</b>		60.1%	58.8%	1.3%	60.7%	59.1%	1.6%	59.9%	61.7%	0.3%	-1.0%
<b>Sale on Commission</b>											
42600	Sale Cash Books	\$9,687.45	\$35,000.00	-\$25,312.55	\$17,742.36	\$51,000.00	-\$33,257.64	\$0.00	\$0.00	\$9,687.45	\$17,742.36
<b>Total Sale on Commission</b>		<b>\$9,687.45</b>	<b>\$35,000.00</b>	<b>-\$25,312.55</b>	<b>\$17,742.36</b>	<b>\$51,000.00</b>	<b>-\$33,257.64</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,687.45</b>	<b>\$17,742.36</b>
<b>Cost of Sale on Commission</b>											
43300	Cost of Sale Uber	-\$222.71	\$0.00	-\$222.71	-\$501.55	\$0.00	-\$501.55	\$0.00	\$0.00	-\$222.71	-\$501.55
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$77.91	-\$111.96	\$77.91	\$111.96
43600	Cost of Cash Books	-\$5,623.64	-\$21,000.00	\$15,376.36	-\$10,733.27	-\$30,600.00	\$19,866.73	\$0.00	\$0.00	-\$5,623.64	-\$10,733.27
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00
<b>Total Cost of Sale on Commission</b>		<b>-\$5,846.35</b>	<b>-\$21,000.00</b>	<b>\$15,153.65</b>	<b>-\$11,234.82</b>	<b>-\$30,600.00</b>	<b>\$19,365.18</b>	<b>-\$77.91</b>	<b>-\$2,484.96</b>	<b>-\$5,768.44</b>	<b>-\$8,749.86</b>
<b>Other Income</b>											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$200.00	-\$140.00	\$0.00	\$0.00	\$0.00	\$60.00
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$1,400.00	\$3,000.00	-\$1,600.00	\$900.00	\$10,155.00	\$500.00	-\$8,755.00
47100	Commission-Vending / Others	\$11,485.06	\$15,030.00	-\$3,544.94	\$30,467.43	\$34,060.00	-\$3,592.57	\$14,240.84	\$47,690.15	-\$2,755.78	-\$17,222.72
47110	Commission-Books	\$10,933.59	\$22,865.00	-\$11,931.41	\$28,182.77	\$30,411.00	-\$2,228.23	\$26,861.85	\$54,814.98	-\$15,928.26	-\$26,632.21
47120	Commission-Pool Table	\$821.27	\$1,666.50	-\$845.23	\$821.27	\$2,272.06	-\$1,450.79	\$1,500.00	\$2,000.00	-\$678.73	-\$1,178.73
47150	Membership - Gatton	\$500.00	\$0.00	\$500.00	\$4,477.27	\$4,000.00	\$477.27	\$0.00	\$0.00	\$500.00	\$4,477.27

**Monthly Profit And Loss for Queensland University Union - Department**

**Business Trading**

<b>Current Period:</b>		27-Feb-2017	26-Mar-2017	<b>Previous Period:</b>			29-Feb-2016	27-Mar-2016			
<b>Account Number</b>	<b>Description</b>	<b>Current Year Actual Month Mar-17</b>	<b>Current Year Budget Month Mar-17</b>	<b>Current Year Variance Mar-17</b>	<b>Current Year Actual YTD Mar-17</b>	<b>Current Year Budget YTD Mar-17</b>	<b>Current Year Variance Mar-17</b>	<b>Last Year Actual Month Mar-16</b>	<b>Last Year Actual YTD Mar-16</b>	<b>Last Year Var Month Mar-16</b>	<b>Last Year Var YTD Mar-16</b>
47240	Hire of Venue	\$16,750.95	\$15,969.92	\$781.03	\$29,993.67	\$30,329.83	-\$336.16	\$18,464.92	\$38,657.64	-\$1,713.97	-\$8,663.97
47250	Hire of Equipment	\$4,457.67	\$5,370.00	-\$912.33	\$11,426.38	\$12,545.00	-\$1,118.62	\$7,265.05	\$15,159.43	-\$2,807.38	-\$3,733.05
47350	Rebates	\$8,652.90	\$11,488.03	-\$2,835.13	\$21,460.57	\$16,560.74	\$4,899.83	\$6,500.00	\$20,534.52	\$2,152.90	\$926.05
47370	Revenue	\$73,004.20	\$69,989.15	\$3,015.05	\$142,509.05	\$142,430.11	\$78.94	\$53,090.00	\$95,174.33	\$19,914.20	\$47,334.72
47550	Sponsorships	\$2,250.00	\$5,316.54	-\$3,066.54	\$8,525.00	\$10,794.93	-\$2,269.93	\$2,080.75	\$2,080.75	\$169.25	\$6,444.25
47570	Sponsorships - Market Day	\$0.00	\$1,382.36	-\$1,382.36	\$116,870.00	\$118,884.67	-\$2,014.67	\$98.89	\$127,557.89	-\$98.89	-\$10,687.89
47700	Ticket Sales	\$8,678.85	\$6,000.00	\$2,678.85	\$17,106.46	\$13,900.00	\$3,206.46	\$4,686.98	\$14,562.89	\$3,991.87	\$2,543.57
47900	Interest Received	\$2,562.35	\$2,414.52	\$147.83	\$7,874.87	\$7,847.19	\$27.68	\$3,052.07	\$13,166.84	-\$489.72	-\$5,291.97
47980	Staff Labour Recoveries	\$1,492.90	\$1,150.00	\$342.90	\$2,317.90	\$2,150.00	\$167.90	\$1,470.00	\$2,350.00	\$22.90	-\$32.10
<b>Total Other Income</b>		<b>\$142,989.74</b>	<b>\$161,742.02</b>	<b>-\$18,752.28</b>	<b>\$497,988.64</b>	<b>\$503,881.53</b>	<b>-\$5,892.89</b>	<b>\$140,211.35</b>	<b>\$446,104.42</b>	<b>\$2,778.39</b>	<b>\$51,884.22</b>
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	-\$50,000.00
49600	Cost of Sales others	\$234.00	\$0.00	\$234.00	\$396.00	\$0.00	\$396.00	\$180.00	\$414.27	\$54.00	-\$18.27
<b>Gross Profit Before Expenses</b>		<b>\$991,921.21</b>	<b>\$1,063,417.48</b>	<b>-\$71,496.27</b>	<b>\$1,914,534.10</b>	<b>\$1,976,901.09</b>	<b>-\$62,366.99</b>	<b>\$970,204.85</b>	<b>\$1,896,047.15</b>	<b>\$21,716.36</b>	<b>\$18,486.95</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$243,665.67	-\$254,997.00	\$11,331.33	-\$721,086.90	-\$751,491.00	\$30,404.10	-\$219,255.45	-\$651,880.50	-\$24,410.22	-\$69,206.40
60040	Allowance	-\$435.60	\$0.00	-\$435.60	-\$1,549.65	\$0.00	-\$1,549.65	\$0.00	-\$141.68	-\$435.60	-\$1,407.97
60070	Annual Leave Provision	-\$24,443.36	-\$24,399.00	-\$44.36	-\$70,199.56	-\$77,958.00	\$7,758.44	-\$20,232.13	-\$72,464.01	-\$4,211.23	\$2,264.45
60090	Long Service Leave Provision	-\$6,586.07	-\$6,749.54	\$163.47	-\$18,493.34	-\$21,524.59	\$3,031.25	-\$5,800.25	-\$17,416.27	-\$785.82	-\$1,077.07
60100	Income Protection Insurance	-\$4,028.42	-\$4,351.91	\$323.49	-\$13,092.38	-\$13,783.27	\$690.89	-\$7,222.01	-\$23,471.53	\$3,193.59	\$10,379.15
60130	Wages - casual	-\$262,694.15	-\$291,436.95	\$28,742.80	-\$520,724.47	-\$529,188.98	\$8,464.51	-\$284,776.49	-\$556,866.18	\$22,082.34	\$36,141.71
60140	Superannuation Guarantee	-\$65,333.91	-\$70,180.62	\$4,846.71	-\$174,167.89	-\$173,010.65	\$842.76	-\$64,404.50	-\$164,498.71	-\$929.41	-\$9,669.18
60150	Other Leave	-\$11,928.05	-\$4,859.00	-\$7,069.05	-\$32,871.05	-\$16,632.00	-\$17,239.05	-\$5,128.05	-\$22,816.94	-\$6,800.00	-\$10,054.11
60155	TOIL	-\$2,092.56	\$0.00	-\$2,092.56	-\$21,347.61	\$0.00	-\$21,347.61	-\$1,490.34	-\$4,852.99	-\$602.22	-\$16,494.62
60160	Workers Compensation	-\$4,041.15	-\$4,088.78	\$47.63	-\$10,423.86	-\$10,170.78	-\$253.08	-\$3,966.79	-\$10,235.40	-\$74.36	-\$188.46
60170	Wages & Oncosts - Agency Staff	-\$105.00	\$0.00	-\$105.00	-\$105.00	\$0.00	-\$105.00	-\$5,491.54	-\$9,346.44	\$5,386.54	\$9,241.44
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$0.00	\$10,116.60
	<b>Total Wages</b>	<b>-\$625,353.94</b>	<b>-\$661,062.80</b>	<b>\$35,708.86</b>	<b>-\$1,584,061.71</b>	<b>-\$1,594,759.27</b>	<b>\$10,697.56</b>	<b>-\$617,767.55</b>	<b>-\$1,544,107.25</b>	<b>-\$7,586.39</b>	<b>-\$39,954.46</b>
	<b>Wages % of Sales</b>	<b>42.30%</b>	<b>42.11%</b>	<b>0.19%</b>	<b>64.10%</b>	<b>62.40%</b>	<b>1.70%</b>	<b>41.51%</b>	<b>61.73%</b>	<b>0.79%</b>	<b>2.37%</b>
<b>Other Labour Cost</b>											
60510	Staff Rewards & Recognition	-\$1,400.00	-\$200.00	-\$1,200.00	-\$4,105.60	-\$400.00	-\$3,705.60	\$0.00	\$0.00	-\$1,400.00	-\$4,105.60
60520	Staff Gifts	-\$99.82	-\$100.00	\$0.18	-\$301.05	-\$300.00	-\$1.05	\$0.00	-\$407.72	-\$99.82	\$106.67
60550	Recruitment	\$0.00	-\$1,500.00	\$1,500.00	-\$2,640.00	-\$5,500.00	\$2,860.00	-\$635.00	-\$1,679.64	\$635.00	-\$960.36
60600	Staff Amenities	-\$768.80	-\$1,536.50	\$767.70	-\$2,864.70	-\$2,844.50	-\$20.20	-\$929.19	-\$2,726.46	\$160.39	-\$138.24
60630	First Aid	-\$419.70	-\$20.00	-\$399.70	-\$419.70	-\$160.00	-\$259.70	\$0.00	\$0.00	-\$419.70	-\$419.70
60750	Staff Training - External	-\$3,491.70	-\$6,050.00	\$2,558.30	-\$7,085.59	-\$10,800.00	\$3,714.41	-\$1,481.37	-\$2,826.37	-\$2,010.33	-\$4,259.22
60760	Staff Training - Internal	-\$3,215.62	-\$2,000.00	-\$1,215.62	-\$9,712.48	-\$8,200.00	-\$1,512.48	-\$1,277.61	-\$7,103.53	-\$1,938.01	-\$2,608.95
60800	Staff Uniforms	-\$1,595.91	-\$2,220.00	\$624.09	-\$3,115.83	-\$5,920.00	\$2,804.17	-\$2,555.91	-\$5,459.52	\$960.00	\$2,343.69
	<b>Other Labour Cost Total</b>	<b>-\$10,991.55</b>	<b>-\$13,626.50</b>	<b>\$2,634.95</b>	<b>-\$30,244.95</b>	<b>-\$33,924.50</b>	<b>\$3,679.55</b>	<b>-\$6,879.08</b>	<b>-\$20,203.24</b>	<b>-\$4,112.47</b>	<b>-\$10,041.71</b>
<b>Operating Expenses</b>											
<b>Advertising</b>											
61010	Advertising / Publicity	-\$23,156.11	-\$18,716.00	-\$4,440.11	-\$27,917.65	-\$25,548.00	-\$2,369.65	-\$22,636.49	-\$26,747.45	-\$519.62	-\$1,170.20
61100	Promotional Merchandise	-\$1,750.00	-\$1,000.00	-\$750.00	-\$5,550.00	-\$4,100.00	-\$1,450.00	\$0.00	\$0.00	-\$1,750.00	-\$5,550.00
	<b>Advertising-Total</b>	<b>-\$24,906.11</b>	<b>-\$19,716.00</b>	<b>-\$5,190.11</b>	<b>-\$33,467.65</b>	<b>-\$29,648.00</b>	<b>-\$3,819.65</b>	<b>-\$22,636.49</b>	<b>-\$26,747.45</b>	<b>-\$2,269.62</b>	<b>-\$6,720.20</b>
<b>Events &amp; Projects</b>											
61600	Concerts/Performances	-\$7,350.00	-\$6,620.00	-\$730.00	-\$7,350.00	-\$8,380.00	\$1,030.00	-\$8,537.50	-\$12,100.00	\$1,187.50	\$4,750.00
61800	Special Projects	-\$2,184.41	-\$2,300.00	\$115.59	-\$2,188.68	-\$4,550.00	\$2,361.32	\$0.00	\$0.00	-\$2,184.41	-\$2,188.68
61900	Student Promotions	-\$2,000.00	-\$1,750.71	-\$249.29	-\$2,970.91	-\$2,705.18	-\$265.73	-\$543.21	-\$4,273.03	-\$1,456.79	\$1,302.12
	<b>Events &amp; Projects - Total</b>	<b>-\$11,534.41</b>	<b>-\$10,670.71</b>	<b>-\$863.70</b>	<b>-\$12,509.59</b>	<b>-\$15,635.18</b>	<b>\$3,125.59</b>	<b>-\$9,080.71</b>	<b>-\$16,373.03</b>	<b>-\$2,453.70</b>	<b>\$3,863.44</b>
<b>Property</b>											
62710	Cleaning Materials	-\$4,458.94	-\$4,487.00	\$28.06	-\$11,134.65	-\$13,227.00	\$2,092.35	-\$3,923.57	-\$11,343.74	-\$535.37	\$209.09
62720	Cleaning Charges	-\$19,846.49	-\$18,555.49	-\$1,291.00	-\$54,170.25	-\$53,858.19	-\$312.06	-\$17,461.17	-\$50,637.00	-\$2,385.32	-\$3,533.25
62730	Cleaning Garbage Disposal	-\$6,623.47	-\$5,415.00	-\$1,208.47	-\$14,761.44	-\$14,763.00	\$1.56	-\$4,357.00	-\$22,321.74	-\$2,266.47	\$7,560.30
62740	Cleaning Equipment	-\$4,212.50	-\$2,838.12	-\$1,374.38	-\$11,566.95	-\$10,273.64	-\$1,293.31	-\$2,928.81	-\$9,601.29	-\$1,283.69	-\$1,965.66
62780	Document Destruction	\$0.00	-\$50.00	\$50.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
62850	Pest Control	-\$760.74	-\$688.60	-\$72.14	-\$1,559.66	-\$2,057.80	\$498.14	-\$799.59	-\$2,378.87	\$38.85	\$819.21
62900	Security	-\$2,400.00	-\$2,400.00	\$0.00	-\$5,646.66	-\$6,800.00	\$1,153.34	\$0.00	-\$3,765.15	-\$2,400.00	-\$1,881.51
62910	Security - Providers	-\$10,723.05	-\$8,000.00	-\$2,723.05	-\$15,723.05	-\$11,000.00	-\$4,723.05	-\$10,215.91	-\$11,219.81	-\$507.14	-\$4,503.24
62920	Security - Property	-\$588.57	-\$50.00	-\$538.57	-\$670.24	-\$150.00	-\$520.24	-\$124.68	-\$1,049.95	-\$463.89	\$379.71
	<b>Property-Total</b>	<b>-\$49,613.76</b>	<b>-\$42,484.21</b>	<b>-\$7,129.55</b>	<b>-\$115,232.90</b>	<b>-\$112,429.63</b>	<b>-\$2,803.27</b>	<b>-\$39,810.79</b>	<b>-\$112,317.55</b>	<b>-\$9,803.03</b>	<b>-\$2,915.35</b>
<b>Utilities</b>											
63010	Electricity	-\$19,288.91	-\$21,980.00	\$2,691.09	-\$50,918.25	-\$62,762.50	\$11,844.25	-\$15,747.38	-\$43,991.46	-\$3,541.53	-\$6,926.79
63050	Gas	-\$6,655.98	-\$8,180.00	\$1,524.02	-\$20,123.47	-\$20,000.00	-\$123.47	-\$7,837.93	-\$19,146.64	\$1,181.95	-\$976.83

Monthly Profit And Loss for Queensland University Union - Department										Business Trading			
Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016					
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
63100	Water	-\$4,490.00	-\$4,510.00	\$20.00	-\$11,730.00	-\$11,870.00	\$140.00	-\$4,490.00	-\$11,730.00	\$0.00	\$0.00		
63150	Telephone	-\$3,331.63	-\$1,818.00	-\$1,513.63	-\$9,903.04	-\$5,581.00	-\$4,322.04	-\$1,864.60	-\$5,948.67	-\$1,467.03	-\$3,954.37		
	<b>Utilities-Total</b>	<b>-\$33,766.52</b>	<b>-\$36,488.00</b>	<b>\$2,721.48</b>	<b>-\$92,674.76</b>	<b>-\$100,213.50</b>	<b>\$7,538.74</b>	<b>-\$29,939.91</b>	<b>-\$80,816.77</b>	<b>-\$3,826.61</b>	<b>-\$11,857.99</b>		
	<b>Motor Vehicles</b>												
64010	Motor Vehicles R&M	-\$348.18	\$0.00	-\$348.18	-\$348.18	\$0.00	-\$348.18	\$0.00	\$0.00	-\$348.18	-\$348.18		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	\$0.00	-\$900.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00		
64100	Motor Vehicle Fuel and Oil	-\$114.17	-\$100.00	-\$14.17	-\$511.04	-\$300.00	-\$211.04	\$0.00	-\$74.09	-\$114.17	-\$436.95		
64150	Motor Vehicle Parking & Tolls	-\$373.23	-\$334.23	-\$39.00	-\$1,009.73	-\$886.79	-\$122.94	-\$257.95	-\$2,281.14	-\$115.28	\$1,271.41		
	<b>Motor Vehicles - Total</b>	<b>-\$835.58</b>	<b>-\$434.23</b>	<b>-\$401.35</b>	<b>-\$1,868.95</b>	<b>-\$2,086.79</b>	<b>\$217.84</b>	<b>-\$257.95</b>	<b>-\$2,355.23</b>	<b>-\$577.63</b>	<b>\$486.28</b>		
	<b>Maintenance</b>												
65050	R&M - Building	-\$12,073.49	-\$12,201.00	\$127.51	-\$36,328.71	-\$40,453.00	\$4,124.29	-\$11,382.23	-\$34,560.86	-\$691.26	-\$1,767.85		
65100	R&M - Furniture	\$0.00	-\$1,650.00	\$1,650.00	\$0.00	-\$2,400.00	\$2,400.00	\$0.00	-\$99.09	\$0.00	\$99.09		
65150	R&M - Equipment	-\$2,649.85	-\$4,886.44	\$2,236.59	-\$5,727.53	-\$11,320.93	\$5,593.40	-\$2,037.79	-\$4,712.63	-\$612.06	-\$1,014.90		
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00		
65250	R&M - Refrigeration	-\$3,584.33	-\$2,844.00	-\$740.33	-\$7,422.33	-\$6,063.00	-\$1,359.33	-\$812.00	-\$3,587.00	-\$2,772.33	-\$3,835.33		
65300	Replacements / Minor capital	-\$6,068.49	-\$3,080.00	-\$2,988.49	-\$14,327.65	-\$9,970.00	-\$4,357.65	-\$4,754.36	-\$10,922.17	-\$1,314.13	-\$3,405.48		
	<b>Maintenance-Total</b>	<b>-\$24,376.16</b>	<b>-\$24,661.44</b>	<b>\$285.28</b>	<b>-\$63,806.22</b>	<b>-\$70,506.93</b>	<b>\$6,700.71</b>	<b>-\$18,986.38</b>	<b>-\$53,881.75</b>	<b>-\$5,389.78</b>	<b>-\$9,924.47</b>		
	<b>Other Operating Costs</b>												
66010	Consumables	-\$4,196.83	-\$6,363.81	\$2,166.98	-\$8,785.08	-\$10,735.87	\$1,950.79	-\$4,682.05	-\$10,987.63	\$485.22	\$2,202.55		
66150	Depreciation	-\$47,935.71	-\$45,054.80	-\$2,880.91	-\$148,307.22	-\$146,365.10	-\$1,942.12	-\$47,556.65	-\$146,751.19	-\$379.06	-\$1,556.03		
66220	Entertainment FBT	\$0.00	-\$150.00	\$150.00	\$0.00	-\$375.00	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00		
66350	Equipment Rent	-\$1,108.03	-\$1,331.75	\$223.72	-\$2,369.50	-\$3,744.75	\$1,375.25	-\$1,669.56	-\$3,797.40	\$561.53	\$1,427.90		
66400	Film Hire	-\$2,097.39	-\$2,400.00	\$302.61	-\$4,681.29	-\$5,560.00	\$878.71	-\$4,086.52	-\$6,317.37	\$1,989.13	\$999.60		
66450	Insurance	-\$4,221.30	-\$4,970.04	\$748.74	-\$12,663.90	-\$15,220.12	\$2,556.22	-\$4,554.50	-\$13,663.50	\$333.20	\$1,636.08		
66500	Laundry	-\$942.50	-\$800.00	-\$142.50	-\$942.50	-\$2,550.00	\$1,607.50	-\$847.44	-\$1,423.47	-\$95.06	\$480.97		
66600	Licence Fees / Certificates	-\$5,907.53	-\$7,202.82	\$1,295.29	-\$18,631.44	-\$22,014.46	\$3,383.02	-\$7,226.60	-\$18,306.83	\$1,319.07	-\$324.61		
66700	Meetings	-\$137.00	-\$120.00	-\$17.00	-\$488.67	-\$385.00	-\$103.67	-\$80.74	-\$244.13	-\$56.26	-\$244.54		
66800	Packaging	-\$25,252.80	-\$24,576.66	-\$676.14	-\$43,112.69	-\$42,850.25	-\$262.44	-\$19,166.41	-\$38,812.18	-\$6,086.39	-\$4,300.51		
66850	Subscriptions	-\$4,340.39	-\$3,278.66	-\$1,061.73	-\$8,178.56	-\$9,358.89	\$1,180.33	-\$3,224.07	-\$9,404.06	-\$1,116.32	\$1,225.50		
66900	Travel (local)	-\$210.06	-\$900.00	\$689.94	-\$510.11	-\$1,800.00	\$1,289.89	-\$137.24	-\$143.24	-\$72.82	-\$366.87		
66950	Workplace Health & Safety	-\$446.71	-\$860.00	\$413.29	-\$1,589.10	-\$2,860.00	\$1,270.90	-\$894.31	-\$1,839.04	\$447.60	\$249.94		
	<b>Other Operating Costs-Total</b>	<b>-\$96,796.25</b>	<b>-\$98,008.54</b>	<b>\$1,212.29</b>	<b>-\$250,260.06</b>	<b>-\$263,819.44</b>	<b>\$13,559.38</b>	<b>-\$94,126.09</b>	<b>-\$251,690.04</b>	<b>-\$2,670.16</b>	<b>\$1,429.98</b>		
	<b>Administration Expenses</b>												
67100	Photocopying	-\$2,180.00	-\$843.94	-\$1,336.06	-\$6,491.83	-\$2,577.97	-\$3,913.86	-\$1,177.07	-\$3,531.22	-\$1,002.93	-\$2,960.61		
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$131.82	-\$131.82	\$131.82	\$131.82		
67400	Postage & Freight	-\$50.45	-\$25.00	-\$25.45	-\$106.50	-\$75.00	-\$31.50	\$1.40	\$1.40	-\$51.85	-\$107.90		
67500	Printing	-\$59.50	\$0.00	-\$59.50	-\$798.05	-\$1,400.00	\$601.95	-\$2,370.02	-\$4,433.54	\$2,310.52	\$3,635.49		
67600	Stationery	-\$1,878.57	-\$1,500.00	-\$378.57	-\$5,406.09	-\$4,168.00	-\$1,238.09	-\$1,925.43	-\$4,138.03	\$46.86	-\$1,268.06		
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$6,750.00	-\$6,750.00	\$0.00	-\$2,200.00	-\$6,600.00	-\$50.00	-\$150.00		
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$320.00	-\$320.00	\$320.00	\$320.00		
68100	Professional Fees	-\$4,490.52	-\$4,450.00	-\$40.52	-\$13,110.00	-\$11,350.00	-\$1,760.00	-\$1,871.95	-\$2,418.51	-\$2,618.57	-\$10,691.49		
68200	Bank Charges	-\$32,186.55	-\$26,711.95	-\$5,474.60	-\$60,156.52	-\$44,322.51	-\$15,834.01	-\$19,362.22	-\$33,849.69	-\$12,824.33	-\$26,306.83		
	<b>Administration Expenses Total</b>	<b>-\$43,095.59</b>	<b>-\$35,780.89</b>	<b>-\$7,314.70</b>	<b>-\$92,818.99</b>	<b>-\$70,643.48</b>	<b>-\$22,175.51</b>	<b>-\$29,357.11</b>	<b>-\$55,421.41</b>	<b>-\$13,738.48</b>	<b>-\$37,397.58</b>		
	<b>Recharges</b>												
68990	Re-charge	\$87,626.53	\$86,701.31	\$925.22	\$244,712.27	\$244,712.26	\$0.01	\$74,852.64	\$216,396.34	\$12,773.89	\$28,315.93		
	<b>Recharges-Total</b>	<b>\$87,626.53</b>	<b>\$86,701.31</b>	<b>\$925.22</b>	<b>\$244,712.27</b>	<b>\$244,712.26</b>	<b>\$0.01</b>	<b>\$74,852.64</b>	<b>\$216,396.34</b>	<b>\$12,773.89</b>	<b>\$28,315.93</b>		
	<b>Total Operating Expenses</b>	<b>-\$197,297.85</b>	<b>-\$181,542.71</b>	<b>-\$15,755.14</b>	<b>-\$417,926.85</b>	<b>-\$420,270.69</b>	<b>\$2,343.84</b>	<b>-\$169,342.73</b>	<b>-\$383,206.89</b>	<b>-\$27,955.12</b>	<b>-\$34,719.96</b>		
	<b>Total Expenses</b>	<b>-\$833,643.34</b>	<b>-\$856,232.01</b>	<b>\$22,588.67</b>	<b>-\$2,032,233.51</b>	<b>-\$2,048,954.46</b>	<b>\$16,720.95</b>	<b>-\$793,989.36</b>	<b>-\$1,947,517.38</b>	<b>-\$39,653.98</b>	<b>-\$84,716.13</b>		
99999	Net Profit	\$158,277.87	\$207,185.47	-\$48,907.60	-\$117,699.41	-\$72,053.37	-\$45,646.04	\$176,215.49	-\$51,470.23	-\$17,937.62	-\$66,229.18		
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>		

**Monthly Profit And Loss for Queensland Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
		Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
Account Number	Description										
<b>Sales Income</b>											
40310	Sale Retail (GST Inclusive)	\$172,254.55	\$170,178.75	\$2,075.80	\$225,441.99	\$230,512.50	-\$5,070.51	\$159,923.70	\$203,515.76	\$12,330.85	\$21,926.23
40320	Sale Retail (GST Free)	\$340.00	\$0.00	\$340.00	\$752.60	\$0.00	\$752.60	\$960.00	\$1,099.25	-\$620.00	-\$346.65
40400	Sale Food (GST Inclusive)	\$809,728.97	\$909,464.74	-\$99,735.77	\$1,380,063.05	\$1,528,379.44	-\$148,316.39	\$853,251.18	\$1,484,348.50	-\$43,522.21	-\$104,285.45
40410	Sale Food (GST Free)	\$12,125.52	\$0.00	\$12,125.52	\$25,752.75	\$0.00	\$25,752.75	\$16,299.18	\$35,055.38	-\$4,173.66	-\$9,302.63
40450	Sale Beverage (GST Inclusive)	\$273,878.56	\$322,686.46	-\$48,807.90	\$497,493.23	\$549,659.79	-\$52,166.56	\$266,704.24	\$467,857.81	\$7,174.32	\$29,635.42
40460	Sale Beverage (GST Free)	\$42,820.33	\$0.00	\$42,820.33	\$76,859.91	\$0.00	\$76,859.91	\$45,027.90	\$79,437.85	-\$2,207.57	-\$2,577.94
40500	Sales Liquor (GST Inclusive)	\$158,902.60	\$167,533.06	-\$8,630.46	\$241,876.63	\$247,098.28	-\$5,221.65	\$138,486.22	\$213,308.54	\$20,416.38	\$28,568.09
40600	Sales Internal Food	\$5,604.64	\$0.00	\$5,604.64	\$12,151.91	\$0.00	\$12,151.91	\$4,396.36	\$7,896.51	\$1,208.28	\$4,255.40
40605	Sales Internal Beverage	\$1,131.33	\$0.00	\$1,131.33	\$2,520.07	\$0.00	\$2,520.07	\$1,170.06	\$2,235.72	-\$38.73	\$284.35
40610	Sales Internal Liquor	\$1,027.28	\$0.00	\$1,027.28	\$5,210.27	\$0.00	\$5,210.27	\$1,112.44	\$3,424.99	-\$85.16	\$1,785.28
40620	Sales Internal Retail	\$602.19	\$0.00	\$602.19	\$3,198.24	\$0.00	\$3,198.24	\$891.54	\$3,389.56	-\$289.35	-\$191.32
<b>Sales Income Total</b>		<b>\$1,478,415.97</b>	<b>\$1,569,863.01</b>	<b>-\$91,447.04</b>	<b>\$2,471,320.65</b>	<b>\$2,555,650.01</b>	<b>-\$84,329.36</b>	<b>\$1,488,222.82</b>	<b>\$2,501,569.87</b>	<b>-\$9,806.85</b>	<b>-\$30,249.22</b>
<b>Cost of Sales</b>											
41310	Purchases Retail GST Inclu	-\$52,910.87	-\$93,598.31	\$40,687.44	-\$159,991.69	-\$126,781.88	-\$33,209.81	-\$72,837.73	-\$163,344.54	\$19,926.86	\$3,352.85
41320	Purchases Retail GST Free	-\$505.80	\$0.00	-\$505.80	-\$751.02	\$0.00	-\$751.02	-\$502.50	-\$711.54	-\$3.30	-\$39.48
41330	Opening Stock Retail	-\$199,591.73	\$0.00	-\$199,591.73	-\$442,967.69	\$0.00	-\$442,967.69	-\$170,875.54	-\$370,909.42	-\$28,716.19	-\$72,058.27
41340	Closing Stock Retail	\$156,621.98	\$0.00	\$156,621.98	\$478,383.56	\$0.00	\$478,383.56	\$154,751.07	\$425,075.60	\$1,870.91	\$5,307.96
41400	Purchases Food GST Inclusive	-\$78,893.68	-\$403,860.51	\$324,966.83	-\$142,416.37	-\$678,418.95	\$536,002.58	-\$122,119.50	-\$214,728.83	\$43,225.82	\$72,312.46
41410	Purchases Food GST Free	-\$283,313.40	\$0.00	-\$283,313.40	-\$528,923.60	\$0.00	-\$528,923.60	-\$268,848.29	-\$519,120.32	-\$14,465.11	-\$9,803.28
41420	Opening Stock Food	-\$80,099.16	\$0.00	-\$80,099.16	-\$177,907.28	\$0.00	-\$177,907.28	-\$80,711.35	-\$179,564.56	\$612.19	\$1,657.28
41430	Closing Stock Food	\$80,992.92	\$0.00	\$80,992.92	\$215,995.14	\$0.00	\$215,995.14	\$70,831.39	\$207,757.68	\$10,161.53	\$8,237.46
41450	Purchases Beverage GST Includ	-\$56,802.38	-\$112,334.36	\$55,531.98	-\$112,440.21	-\$189,324.14	\$76,883.93	-\$62,461.72	-\$114,130.07	\$1,689.86	\$5,659.34
41460	Purchases Beverage GST Free	-\$49,425.21	\$0.00	-\$49,425.21	-\$97,200.64	\$0.00	-\$97,200.64	-\$41,380.14	-\$84,701.03	-\$8,045.07	-\$12,499.61
41470	Opening Stock Bever	-\$40,976.70	\$0.00	-\$40,976.70	-\$95,213.72	\$0.00	-\$95,213.72	-\$37,228.87	-\$91,965.77	-\$3,747.83	-\$3,247.95
41480	Closing Stock Bever	\$38,522.86	\$0.00	\$38,522.86	\$110,825.61	\$0.00	\$110,825.61	\$32,107.26	\$99,999.06	\$6,415.60	\$10,826.55
41500	Purchases Liquor	-\$59,490.19	-\$67,810.30	\$8,320.11	-\$120,667.48	-\$99,375.30	-\$21,292.18	-\$42,754.58	-\$105,547.46	-\$16,735.61	-\$15,120.02
41510	Opening Stock Liquor	-\$51,661.80	\$0.00	-\$51,661.80	-\$96,279.77	\$0.00	-\$96,279.77	-\$63,988.98	-\$118,445.55	\$12,327.18	\$22,165.78
41520	Closing Stock Liquor	\$48,253.00	\$0.00	\$48,253.00	\$121,610.59	\$0.00	\$121,610.59	\$51,970.27	\$142,752.03	-\$3,717.27	-\$21,141.44
41800	Point of Sale Unders/Overs	\$291.30	\$0.00	\$291.30	\$289.05	\$0.00	\$289.05	-\$33.78	-\$75.36	\$325.08	\$364.41
41850	Wastage Food	-\$1,927.67	-\$2,126.10	\$198.43	-\$5,664.84	-\$5,244.82	-\$420.02	-\$1,855.73	-\$5,825.42	-\$71.94	\$160.58
41855	Wastage Drinks	-\$227.21	-\$266.00	\$38.79	-\$936.46	-\$592.03	-\$344.43	-\$419.05	-\$1,119.64	\$191.84	\$183.18
41860	Wastage Alcohol	-\$815.97	-\$782.81	-\$33.16	-\$1,459.50	-\$1,120.86	-\$338.64	-\$1,061.38	-\$1,339.98	\$245.41	-\$119.52
41865	Wastage Retail	-\$98.28	\$0.00	-\$98.28	-\$73.03	\$0.00	-\$73.03	-\$307.93	-\$955.42	\$209.65	\$882.39
41880	Freight	-\$758.15	\$0.00	-\$758.15	-\$1,619.01	\$0.00	-\$1,619.01	-\$569.98	-\$1,239.51	-\$188.17	-\$379.50
41900	Stocktake Variance Food	-\$1,595.76	-\$992.53	-\$603.23	-\$4,388.78	-\$1,604.45	-\$2,784.33	-\$739.39	-\$1,652.39	-\$856.37	-\$2,736.39
41905	Stocktake Variance Drinks	\$932.69	\$0.00	\$932.69	\$530.48	\$0.00	\$530.48	\$883.05	\$674.24	\$49.64	-\$143.76
41910	Stocktake Variance Alcohol	-\$30.56	-\$416.63	\$386.07	-\$394.46	-\$568.02	\$173.56	-\$169.57	-\$433.19	\$139.01	\$38.73
41915	Stocktake Variance Retail	-\$49.83	\$0.00	-\$49.83	-\$17.61	\$0.00	-\$17.61	-\$8.44	-\$5.06	-\$41.39	-\$12.55
<b>Total Cost of Sales</b>		<b>-\$633,559.60</b>	<b>-\$682,187.55</b>	<b>\$48,627.95</b>	<b>-\$1,061,678.73</b>	<b>-\$1,103,030.45</b>	<b>\$41,351.72</b>	<b>-\$658,331.41</b>	<b>-\$1,099,556.45</b>	<b>\$24,771.81</b>	<b>\$37,877.72</b>
41990	<b>Gross Profit</b>	<b>\$844,856.37</b>	<b>\$887,675.46</b>	<b>-\$42,819.09</b>	<b>\$1,409,641.92</b>	<b>\$1,452,619.56</b>	<b>-\$42,977.64</b>	<b>\$829,891.41</b>	<b>\$1,402,013.42</b>	<b>\$14,964.96</b>	<b>\$7,628.50</b>
<b>Gross Profit % Total Sales</b>		57.1%	56.5%	0.6%	57.0%	56.8%	0.2%	55.8%	56.0%	1.4%	1.0%
<b>Gross Profit % Total Sales - Retail</b>		44.3%	45.0%	-0.7%	45.3%	45.0%	0.3%	44.5%	46.7%	-0.2%	-1.4%
<b>Gross Profit % Total Sales - Food</b>		55.9%	55.3%	0.7%	54.6%	55.2%	-0.5%	53.8%	53.3%	2.1%	1.3%
<b>Gross Profit % Total Sales - Drinks</b>		66.0%	65.1%	0.9%	66.3%	65.4%	0.8%	65.3%	65.2%	0.7%	1.1%
<b>Gross Profit % Total Sales - Liquor</b>		60.1%	58.8%	1.3%	60.7%	59.1%	1.6%	59.9%	61.7%	0.3%	-1.0%
<b>Sale on Commission</b>											
42600	Sale Cash Books	\$9,687.45	\$35,000.00	-\$25,312.55	\$17,742.36	\$51,000.00	-\$33,257.64	\$0.00	\$0.00	\$9,687.45	\$17,742.36
<b>Total Sale on Commission</b>		<b>\$9,687.45</b>	<b>\$35,000.00</b>	<b>-\$25,312.55</b>	<b>\$17,742.36</b>	<b>\$51,000.00</b>	<b>-\$33,257.64</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,687.45</b>	<b>\$17,742.36</b>
<b>Cost of Sale on Commission</b>											
43300	Cost of Sale Uber	-\$222.71	\$0.00	-\$222.71	-\$501.55	\$0.00	-\$501.55	\$0.00	\$0.00	-\$222.71	-\$501.55
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$77.91	-\$111.96	\$77.91	\$111.96
43600	Cost of Cash Books	-\$5,623.64	-\$21,000.00	\$15,376.36	-\$10,733.27	-\$30,600.00	\$19,866.73	\$0.00	\$0.00	-\$5,623.64	-\$10,733.27
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00
<b>Total Cost of Sale on Commission</b>		<b>-\$5,846.35</b>	<b>-\$21,000.00</b>	<b>\$15,153.65</b>	<b>-\$11,234.82</b>	<b>-\$30,600.00</b>	<b>\$19,365.18</b>	<b>-\$77.91</b>	<b>-\$2,484.96</b>	<b>-\$5,768.44</b>	<b>-\$8,749.86</b>
<b>Other Income</b>											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$200.00	-\$140.00	\$0.00	\$0.00	\$0.00	\$60.00
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$1,400.00	\$3,000.00	-\$1,600.00	\$900.00	\$10,155.00	\$500.00	-\$8,755.00
47100	Commission-Vending / Others	\$11,485.06	\$15,030.00	-\$3,544.94	\$30,467.43	\$34,060.00	-\$3,592.57	\$14,240.84	\$47,690.15	-\$2,755.78	-\$17,222.72
47110	Commission-Books	\$10,933.59	\$22,865.00	-\$11,931.41	\$28,182.77	\$30,411.00	-\$2,228.23	\$26,861.85	\$54,814.98	-\$15,928.26	-\$26,632.21
47120	Commission-Pool Table	\$821.27	\$1,666.50	-\$845.23	\$821.27	\$2,272.06	-\$1,450.79	\$1,500.00	\$2,000.00	-\$678.73	-\$1,178.73
47150	Membership - Gatton	\$500.00	\$0.00	\$500.00	\$4,477.27	\$4,000.00	\$477.27	\$0.00	\$0.00	\$500.00	\$4,477.27

**Monthly Profit And Loss for Queensland University Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
47240	Hire of Venue	\$16,750.95	\$15,969.92	\$781.03	\$29,993.67	\$30,329.83	-\$336.16	\$18,464.92	\$38,657.64	-\$1,713.97	-\$8,663.97
47250	Hire of Equipment	\$4,457.67	\$5,370.00	-\$912.33	\$11,426.38	\$12,545.00	-\$1,118.62	\$7,265.05	\$15,159.43	-\$2,807.38	-\$3,733.05
47350	Rebates	\$8,652.90	\$11,488.03	-\$2,835.13	\$21,460.57	\$16,560.74	\$4,899.83	\$6,500.00	\$20,534.52	\$2,152.90	\$926.05
47370	Revenue	\$73,004.20	\$69,989.15	\$3,015.05	\$142,509.05	\$142,430.11	\$78.94	\$53,090.00	\$95,174.33	\$19,914.20	\$47,334.72
47550	Sponsorships	\$2,250.00	\$5,316.54	-\$3,066.54	\$8,525.00	\$10,794.93	-\$2,269.93	\$2,080.75	\$2,080.75	\$169.25	\$6,444.25
47570	Sponsorships - Market Day	\$0.00	\$1,382.36	-\$1,382.36	\$116,870.00	\$118,884.67	-\$2,014.67	\$98.89	\$127,557.89	-\$98.89	-\$10,687.89
47700	Ticket Sales	\$8,678.85	\$6,000.00	\$2,678.85	\$17,106.46	\$13,900.00	\$3,206.46	\$4,686.98	\$14,562.89	\$3,991.87	\$2,543.57
47900	Interest Received	\$2,562.35	\$2,414.52	\$147.83	\$7,874.87	\$7,847.19	\$27.68	\$3,052.07	\$13,166.84	-\$489.72	-\$5,291.97
47980	Staff Labour Recoveries	\$1,492.90	\$1,150.00	\$342.90	\$2,317.90	\$2,150.00	\$167.90	\$1,470.00	\$2,350.00	\$22.90	-\$32.10
<b>Total Other Income</b>		<b>\$142,989.74</b>	<b>\$161,742.02</b>	<b>-\$18,752.28</b>	<b>\$497,988.64</b>	<b>\$503,881.53</b>	<b>-\$5,892.89</b>	<b>\$140,211.35</b>	<b>\$446,104.42</b>	<b>\$2,778.39</b>	<b>\$51,884.22</b>
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	-\$50,000.00
49600	Cost of Sales others	\$234.00	\$0.00	\$234.00	\$396.00	\$0.00	\$396.00	\$180.00	\$414.27	\$54.00	-\$18.27
<b>Gross Profit Before Expenses</b>		<b>\$991,921.21</b>	<b>\$1,063,417.48</b>	<b>-\$71,496.27</b>	<b>\$1,914,534.10</b>	<b>\$1,976,901.09</b>	<b>-\$62,366.99</b>	<b>\$970,204.85</b>	<b>\$1,896,047.15</b>	<b>\$21,716.36</b>	<b>\$18,486.95</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$243,665.67	-\$254,997.00	\$11,331.33	-\$721,086.90	-\$751,491.00	\$30,404.10	-\$219,255.45	-\$651,880.50	-\$24,410.22	-\$69,206.40
60040	Allowance	-\$435.60	\$0.00	-\$435.60	-\$1,549.65	\$0.00	-\$1,549.65	\$0.00	-\$141.68	-\$435.60	-\$1,407.97
60070	Annual Leave Provision	-\$24,443.36	-\$24,399.00	-\$44.36	-\$70,199.56	-\$77,958.00	\$7,758.44	-\$20,232.13	-\$72,464.01	-\$4,211.23	\$2,264.45
60090	Long Service Leave Provision	-\$6,586.07	-\$6,749.54	\$163.47	-\$18,493.34	-\$21,524.59	\$3,031.25	-\$5,800.25	-\$17,416.27	-\$785.82	-\$1,077.07
60100	Income Protection Insurance	-\$4,028.42	-\$4,351.91	\$323.49	-\$13,092.38	-\$13,783.27	\$690.89	-\$7,222.01	-\$23,471.53	\$3,193.59	\$10,379.15
60130	Wages - casual	-\$262,694.15	-\$291,436.95	\$28,742.80	-\$520,724.47	-\$529,188.98	\$8,464.51	-\$284,776.49	-\$556,866.18	\$22,082.34	\$36,141.71
60140	Superannuation Guarantee	-\$65,333.91	-\$70,180.62	\$4,846.71	-\$174,167.89	-\$173,010.65	\$842.76	-\$64,404.50	-\$164,498.71	-\$929.41	-\$9,669.18
60150	Other Leave	-\$11,928.05	-\$4,859.00	-\$7,069.05	-\$32,871.05	-\$16,632.00	-\$17,239.05	-\$5,128.05	-\$22,816.94	-\$6,800.00	-\$10,054.11
60155	TOIL	-\$2,092.56	\$0.00	-\$2,092.56	-\$21,347.61	\$0.00	-\$21,347.61	-\$1,490.34	-\$4,852.99	-\$602.22	-\$16,494.62
60160	Workers Compensation	-\$4,041.15	-\$4,088.78	\$47.63	-\$10,423.86	-\$10,170.78	-\$253.08	-\$3,966.79	-\$10,235.40	-\$74.36	-\$188.46
60170	Wages & Oncosts - Agency Staff	-\$105.00	\$0.00	-\$105.00	-\$105.00	\$0.00	-\$105.00	-\$5,491.54	-\$9,346.44	\$5,386.54	\$9,241.44
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$0.00	\$10,116.60
<b>Total Wages</b>		<b>-\$625,353.94</b>	<b>-\$661,062.80</b>	<b>\$35,708.86</b>	<b>-\$1,584,061.71</b>	<b>-\$1,594,759.27</b>	<b>\$10,687.56</b>	<b>-\$617,767.55</b>	<b>-\$1,544,107.25</b>	<b>-\$7,586.39</b>	<b>-\$39,954.46</b>
	<b>Wages % of Sales</b>	42.30%	42.11%	0.19%	64.10%	62.40%	1.70%	41.51%	61.73%	0.79%	2.37%
<b>Other Labour Cost</b>											
60510	Staff Rewards & Recognition	-\$1,400.00	-\$200.00	-\$1,200.00	-\$4,105.60	-\$400.00	-\$3,705.60	\$0.00	\$0.00	-\$1,400.00	-\$4,105.60
60520	Staff Gifts	-\$99.82	-\$100.00	\$0.18	-\$301.05	-\$300.00	-\$1.05	\$0.00	-\$407.72	-\$99.82	\$106.67
60550	Recruitment	\$0.00	-\$1,500.00	\$1,500.00	-\$2,640.00	-\$5,500.00	\$2,860.00	-\$635.00	-\$1,679.64	\$635.00	-\$960.36
60600	Staff Amenities	-\$768.80	-\$1,536.50	\$767.70	-\$2,864.70	-\$2,844.50	-\$20.20	-\$929.19	-\$2,726.46	\$160.39	-\$138.24
60630	First Aid	-\$419.70	-\$20.00	-\$399.70	-\$419.70	-\$160.00	-\$259.70	\$0.00	\$0.00	-\$419.70	-\$419.70
60750	Staff Training - External	-\$3,491.70	-\$6,050.00	\$2,558.30	-\$7,085.59	-\$10,800.00	\$3,714.41	-\$1,481.37	-\$2,826.37	-\$2,010.33	-\$4,259.22
60760	Staff Training - Internal	-\$3,215.62	-\$2,000.00	-\$1,215.62	-\$9,712.48	-\$8,200.00	-\$1,512.48	-\$1,277.61	-\$7,103.53	-\$1,938.01	-\$2,608.95
60800	Staff Uniforms	-\$1,595.91	-\$2,220.00	\$624.09	-\$3,115.83	-\$5,920.00	\$2,804.17	-\$2,555.91	-\$5,459.52	\$960.00	\$2,343.69
<b>Other Labour Cost Total</b>		<b>-\$10,991.55</b>	<b>-\$13,626.50</b>	<b>\$2,634.95</b>	<b>-\$30,244.95</b>	<b>-\$33,924.50</b>	<b>\$3,679.55</b>	<b>-\$6,879.08</b>	<b>-\$20,203.24</b>	<b>-\$4,112.47</b>	<b>-\$10,041.71</b>
<b>Operating Expenses</b>											
<b>Advertising</b>											
61010	Advertising / Publicity	-\$23,156.11	-\$18,716.00	-\$4,440.11	-\$27,917.65	-\$25,548.00	-\$2,369.65	-\$22,636.49	-\$26,747.45	-\$519.62	-\$1,170.20
61100	Promotional Merchandise	-\$1,750.00	-\$1,000.00	-\$750.00	-\$5,550.00	-\$4,100.00	-\$1,450.00	\$0.00	\$0.00	-\$1,750.00	-\$5,550.00
<b>Advertising-Total</b>		<b>-\$24,906.11</b>	<b>-\$19,716.00</b>	<b>-\$5,190.11</b>	<b>-\$33,467.65</b>	<b>-\$29,648.00</b>	<b>-\$3,819.65</b>	<b>-\$22,636.49</b>	<b>-\$26,747.45</b>	<b>-\$2,269.62</b>	<b>-\$6,720.20</b>
<b>Events &amp; Projects</b>											
61600	Concerts/Performances	-\$7,350.00	-\$6,620.00	-\$730.00	-\$7,350.00	-\$8,380.00	\$1,030.00	-\$8,537.50	-\$12,100.00	\$1,187.50	\$4,750.00
61800	Special Projects	-\$2,184.41	-\$2,300.00	\$115.59	-\$2,188.68	-\$4,550.00	\$2,361.32	\$0.00	\$0.00	-\$2,184.41	-\$2,188.68
61900	Student Promotions	-\$2,000.00	-\$1,750.71	-\$249.29	-\$2,970.91	-\$2,705.18	-\$265.73	-\$543.21	-\$4,273.03	-\$1,456.79	\$1,302.12
<b>Events &amp; Projects - Total</b>		<b>-\$11,534.41</b>	<b>-\$10,670.71</b>	<b>-\$863.70</b>	<b>-\$12,509.59</b>	<b>-\$15,635.18</b>	<b>\$3,125.59</b>	<b>-\$9,080.71</b>	<b>-\$16,373.03</b>	<b>-\$2,453.70</b>	<b>\$3,863.44</b>
<b>Property</b>											
62710	Cleaning Materials	-\$4,458.94	-\$4,487.00	\$28.06	-\$11,134.65	-\$13,227.00	\$2,092.35	-\$3,923.57	-\$11,343.74	-\$535.37	\$209.09
62720	Cleaning Charges	-\$19,846.49	-\$18,555.49	-\$1,291.00	-\$54,170.25	-\$53,858.19	-\$312.06	-\$17,461.17	-\$50,637.00	-\$2,385.32	-\$3,533.25
62730	Cleaning Garbage Disposal	-\$6,623.47	-\$5,415.00	-\$1,208.47	-\$14,761.44	-\$14,763.00	\$1.56	-\$4,357.00	-\$22,321.74	-\$2,266.47	\$7,560.30
62740	Cleaning Equipment	-\$4,212.50	-\$2,838.12	-\$1,374.38	-\$11,566.95	-\$10,273.64	-\$1,293.31	-\$2,928.81	-\$9,601.29	-\$1,283.69	-\$1,965.66
62780	Document Destruction	\$0.00	\$50.00	-\$50.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
62850	Pest Control	-\$760.74	-\$688.60	-\$72.14	-\$1,559.66	-\$2,057.80	\$498.14	-\$799.59	-\$2,378.87	\$38.85	\$819.21
62900	Security	-\$2,400.00	-\$2,400.00	\$0.00	-\$5,646.66	-\$6,800.00	\$1,153.34	\$0.00	-\$3,765.15	-\$2,400.00	-\$1,881.51
62910	Security - Providers	-\$10,723.05	-\$8,000.00	-\$2,723.05	-\$15,723.05	-\$11,000.00	-\$4,723.05	-\$10,215.91	-\$11,219.81	-\$507.14	-\$4,503.24
62920	Security - Property	-\$588.57	-\$50.00	-\$538.57	-\$670.24	-\$150.00	-\$520.24	-\$124.68	-\$1,049.95	-\$463.89	\$379.71
<b>Property-Total</b>		<b>-\$49,613.76</b>	<b>-\$42,484.21</b>	<b>-\$7,129.55</b>	<b>-\$115,232.90</b>	<b>-\$112,429.63</b>	<b>-\$2,803.27</b>	<b>-\$39,810.79</b>	<b>-\$112,317.55</b>	<b>-\$9,803.03</b>	<b>-\$2,915.35</b>
<b>Utilities</b>											
63010	Electricity	-\$19,288.91	-\$21,980.00	\$2,691.09	-\$50,918.25	-\$62,762.50	\$11,844.25	-\$15,747.38	-\$43,991.46	-\$3,541.53	-\$6,926.79
63050	Gas	-\$6,655.98	-\$8,180.00	\$1,524.02	-\$20,123.47	-\$20,000.00	-\$123.47	-\$7,837.93	-\$19,146.64	\$1,181.95	-\$976.83

Monthly Profit And Loss for Queensland University Union - Department										Business Trading			
Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016					
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
63100	Water	-\$4,490.00	-\$4,510.00	\$20.00	-\$11,730.00	-\$11,870.00	\$140.00	-\$4,490.00	-\$11,730.00	\$0.00	\$0.00		
63150	Telephone	-\$3,331.63	-\$1,818.00	-\$1,513.63	-\$9,903.04	-\$5,581.00	-\$4,322.04	-\$1,864.60	-\$5,948.67	-\$1,467.03	-\$3,954.37		
	<b>Utilities-Total</b>	<b>-\$33,766.52</b>	<b>-\$36,488.00</b>	<b>\$2,721.48</b>	<b>-\$92,674.76</b>	<b>-\$100,213.50</b>	<b>\$7,538.74</b>	<b>-\$29,939.91</b>	<b>-\$80,816.77</b>	<b>-\$3,826.61</b>	<b>-\$11,857.99</b>		
	<b>Motor Vehicles</b>												
64010	Motor Vehicles R&M	-\$348.18	\$0.00	-\$348.18	-\$348.18	\$0.00	-\$348.18	\$0.00	\$0.00	-\$348.18	-\$348.18		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	\$0.00	-\$900.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00		
64100	Motor Vehicle Fuel and Oil	-\$114.17	-\$100.00	-\$14.17	-\$511.04	-\$300.00	-\$211.04	\$0.00	-\$74.09	-\$114.17	-\$436.95		
64150	Motor Vehicle Parking & Tolls	-\$373.23	-\$334.23	-\$39.00	-\$1,009.73	-\$886.79	-\$122.94	-\$257.95	-\$2,281.14	-\$115.28	\$1,271.41		
	<b>Motor Vehicles - Total</b>	<b>-\$835.58</b>	<b>-\$434.23</b>	<b>-\$401.35</b>	<b>-\$1,868.95</b>	<b>-\$2,086.79</b>	<b>\$217.84</b>	<b>-\$257.95</b>	<b>-\$2,355.23</b>	<b>-\$577.63</b>	<b>\$486.28</b>		
	<b>Maintenance</b>												
65050	R&M - Building	-\$12,073.49	-\$12,201.00	\$127.51	-\$36,328.71	-\$40,453.00	\$4,124.29	-\$11,382.23	-\$34,560.86	-\$691.26	-\$1,767.85		
65100	R&M - Furniture	\$0.00	-\$1,650.00	\$1,650.00	\$0.00	-\$2,400.00	\$2,400.00	\$0.00	-\$99.09	\$0.00	\$99.09		
65150	R&M - Equipment	-\$2,649.85	-\$4,886.44	\$2,236.59	-\$5,727.53	-\$11,320.93	\$5,593.40	-\$2,037.79	-\$4,712.63	-\$612.06	-\$1,014.90		
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00		
65250	R&M - Refrigeration	-\$3,584.33	-\$2,844.00	-\$740.33	-\$7,422.33	-\$6,063.00	-\$1,359.33	-\$812.00	-\$3,587.00	-\$2,772.33	-\$3,835.33		
65300	Replacements / Minor capital	-\$6,068.49	-\$3,080.00	-\$2,988.49	-\$14,327.65	-\$9,970.00	-\$4,357.65	-\$4,754.36	-\$10,922.17	-\$1,314.13	-\$3,405.48		
	<b>Maintenance-Total</b>	<b>-\$24,376.16</b>	<b>-\$24,661.44</b>	<b>\$285.28</b>	<b>-\$63,806.22</b>	<b>-\$70,506.93</b>	<b>\$6,700.71</b>	<b>-\$18,986.38</b>	<b>-\$53,881.75</b>	<b>-\$5,389.78</b>	<b>-\$9,924.47</b>		
	<b>Other Operating Costs</b>												
66010	Consumables	-\$4,196.83	-\$6,363.81	\$2,166.98	-\$8,785.08	-\$10,735.87	\$1,950.79	-\$4,682.05	-\$10,987.63	\$485.22	\$2,202.55		
66150	Depreciation	-\$47,935.71	-\$45,054.80	-\$2,880.91	-\$148,307.22	-\$146,365.10	-\$1,942.12	-\$47,556.65	-\$146,751.19	-\$379.06	-\$1,556.03		
66220	Entertainment FBT	\$0.00	-\$150.00	\$150.00	\$0.00	-\$375.00	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00		
66350	Equipment Rent	-\$1,108.03	-\$1,331.75	\$223.72	-\$2,369.50	-\$3,744.75	\$1,375.25	-\$1,669.56	-\$3,797.40	\$561.53	\$1,427.90		
66400	Film Hire	-\$2,097.39	-\$2,400.00	\$302.61	-\$4,681.29	-\$5,560.00	\$878.71	-\$4,086.52	-\$6,317.37	\$1,989.13	\$999.60		
66450	Insurance	-\$4,221.30	-\$4,970.04	\$748.74	-\$12,663.90	-\$15,220.12	\$2,556.22	-\$4,554.50	-\$13,663.50	\$333.20	\$1,636.08		
66500	Laundry	-\$942.50	-\$800.00	-\$142.50	-\$942.50	-\$2,550.00	\$1,607.50	-\$847.44	-\$1,423.47	-\$95.06	\$480.97		
66600	Licence Fees / Certificates	-\$5,907.53	-\$7,202.82	\$1,295.29	-\$18,631.44	-\$22,014.46	\$3,383.02	-\$7,226.60	-\$18,306.83	\$1,319.07	-\$324.61		
66700	Meetings	-\$137.00	-\$120.00	-\$17.00	-\$488.67	-\$385.00	-\$103.67	-\$80.74	-\$244.13	-\$56.26	-\$244.54		
66800	Packaging	-\$25,252.80	-\$24,576.66	-\$676.14	-\$43,112.69	-\$42,850.25	-\$262.44	-\$19,166.41	-\$38,812.18	-\$6,086.39	-\$4,300.51		
66850	Subscriptions	-\$4,340.39	-\$3,278.66	-\$1,061.73	-\$8,178.56	-\$9,358.89	\$1,180.33	-\$3,224.07	-\$9,404.06	-\$1,116.32	\$1,225.50		
66900	Travel (local)	-\$210.06	-\$900.00	\$689.94	-\$510.11	-\$1,800.00	\$1,289.89	-\$137.24	-\$143.24	-\$72.82	-\$366.87		
66950	Workplace Health & Safety	-\$446.71	-\$860.00	\$413.29	-\$1,589.10	-\$2,860.00	\$1,270.90	-\$894.31	-\$1,839.04	\$447.60	\$249.94		
	<b>Other Operating Costs-Total</b>	<b>-\$96,796.25</b>	<b>-\$98,008.54</b>	<b>\$1,212.29</b>	<b>-\$250,260.06</b>	<b>-\$263,819.44</b>	<b>\$13,559.38</b>	<b>-\$94,126.09</b>	<b>-\$251,690.04</b>	<b>-\$2,670.16</b>	<b>\$1,429.98</b>		
	<b>Administration Expenses</b>												
67100	Photocopying	-\$2,180.00	-\$843.94	-\$1,336.06	-\$6,491.83	-\$2,577.97	-\$3,913.86	-\$1,177.07	-\$3,531.22	-\$1,002.93	-\$2,960.61		
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$131.82	-\$131.82	\$131.82	\$131.82		
67400	Postage & Freight	-\$50.45	-\$25.00	-\$25.45	-\$106.50	-\$75.00	-\$31.50	\$1.40	\$1.40	-\$51.85	-\$107.90		
67500	Printing	-\$59.50	\$0.00	-\$59.50	-\$798.05	-\$1,400.00	\$601.95	-\$2,370.02	-\$4,433.54	\$2,310.52	\$3,635.49		
67600	Stationery	-\$1,878.57	-\$1,500.00	-\$378.57	-\$5,406.09	-\$4,168.00	-\$1,238.09	-\$1,925.43	-\$4,138.03	\$46.86	-\$1,268.06		
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$6,750.00	-\$6,750.00	\$0.00	-\$2,200.00	-\$6,600.00	-\$50.00	-\$150.00		
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$320.00	-\$320.00	\$320.00	\$320.00		
68100	Professional Fees	-\$4,490.52	-\$4,450.00	-\$40.52	-\$13,110.00	-\$11,350.00	-\$1,760.00	-\$1,871.95	-\$2,418.51	-\$2,618.57	-\$10,691.49		
68200	Bank Charges	-\$32,186.55	-\$26,711.95	-\$5,474.60	-\$60,156.52	-\$44,322.51	-\$15,834.01	-\$19,362.22	-\$33,849.69	-\$12,824.33	-\$26,306.83		
	<b>Administration Expenses Total</b>	<b>-\$43,095.59</b>	<b>-\$35,780.89</b>	<b>-\$7,314.70</b>	<b>-\$92,818.99</b>	<b>-\$70,643.48</b>	<b>-\$22,175.51</b>	<b>-\$29,357.11</b>	<b>-\$55,421.41</b>	<b>-\$13,738.48</b>	<b>-\$37,397.58</b>		
	<b>Recharges</b>												
68990	Re-charge	\$87,626.53	\$86,701.31	\$925.22	\$244,712.27	\$244,712.26	\$0.01	\$74,852.64	\$216,396.34	\$12,773.89	\$28,315.93		
	<b>Recharges-Total</b>	<b>\$87,626.53</b>	<b>\$86,701.31</b>	<b>\$925.22</b>	<b>\$244,712.27</b>	<b>\$244,712.26</b>	<b>\$0.01</b>	<b>\$74,852.64</b>	<b>\$216,396.34</b>	<b>\$12,773.89</b>	<b>\$28,315.93</b>		
	<b>Total Operating Expenses</b>	<b>-\$197,297.85</b>	<b>-\$181,542.71</b>	<b>-\$15,755.14</b>	<b>-\$417,926.85</b>	<b>-\$420,270.69</b>	<b>\$2,343.84</b>	<b>-\$169,342.73</b>	<b>-\$383,206.89</b>	<b>-\$27,955.12</b>	<b>-\$34,719.96</b>		
	<b>Total Expenses</b>	<b>-\$833,643.34</b>	<b>-\$856,232.01</b>	<b>\$22,588.67</b>	<b>-\$2,032,233.51</b>	<b>-\$2,048,954.46</b>	<b>\$16,720.95</b>	<b>-\$793,989.36</b>	<b>-\$1,947,517.38</b>	<b>-\$39,653.98</b>	<b>-\$84,716.13</b>		
99999	Net Profit	\$158,277.87	\$207,185.47	-\$48,907.60	-\$117,699.41	-\$72,053.37	-\$45,646.04	\$176,215.49	-\$51,470.23	-\$17,937.62	-\$66,229.18		
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>		

**Monthly Profit And Loss for Queensland Union - Department**

**Business Trading**

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016	Business Trading		
		Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
Account Number	Description										
<b>Sales Income</b>											
40310	Sale Retail (GST Inclusive)	\$172,254.55	\$170,178.75	\$2,075.80	\$225,441.99	\$230,512.50	-\$5,070.51	\$159,923.70	\$203,515.76	\$12,330.85	\$21,926.23
40320	Sale Retail (GST Free)	\$340.00	\$0.00	\$340.00	\$752.60	\$0.00	\$752.60	\$960.00	\$1,099.25	-\$620.00	-\$346.65
40400	Sale Food (GST Inclusive)	\$809,728.97	\$909,464.74	-\$99,735.77	\$1,380,063.05	\$1,528,379.44	-\$148,316.39	\$853,251.18	\$1,484,348.50	-\$43,522.21	-\$104,285.45
40410	Sale Food (GST Free)	\$12,125.52	\$0.00	\$12,125.52	\$25,752.75	\$0.00	\$25,752.75	\$16,299.18	\$35,055.38	-\$4,173.66	-\$9,302.63
40450	Sale Beverage (GST Inclusive)	\$273,878.56	\$322,686.46	-\$48,807.90	\$497,493.23	\$549,659.79	-\$52,166.56	\$266,704.24	\$467,857.81	\$7,174.32	\$29,635.42
40460	Sale Beverage (GST Free)	\$42,820.33	\$0.00	\$42,820.33	\$76,859.91	\$0.00	\$76,859.91	\$45,027.90	\$79,437.85	-\$2,207.57	-\$2,577.94
40500	Sales Liquor (GST Inclusive)	\$158,902.60	\$167,533.06	-\$8,630.46	\$241,876.63	\$247,098.28	-\$5,221.65	\$138,486.22	\$213,308.54	\$20,416.38	\$28,568.09
40600	Sales Internal Food	\$5,604.64	\$0.00	\$5,604.64	\$12,151.91	\$0.00	\$12,151.91	\$4,396.36	\$7,896.51	\$1,208.28	\$4,255.40
40605	Sales Internal Beverage	\$1,131.33	\$0.00	\$1,131.33	\$2,520.07	\$0.00	\$2,520.07	\$1,170.06	\$2,235.72	-\$38.73	\$284.35
40610	Sales Internal Liquor	\$1,027.28	\$0.00	\$1,027.28	\$5,210.27	\$0.00	\$5,210.27	\$1,112.44	\$3,424.99	-\$85.16	\$1,785.28
40620	Sales Internal Retail	\$602.19	\$0.00	\$602.19	\$3,198.24	\$0.00	\$3,198.24	\$891.54	\$3,389.56	-\$289.35	-\$191.32
<b>Sales Income Total</b>		<b>\$1,478,415.97</b>	<b>\$1,569,863.01</b>	<b>-\$91,447.04</b>	<b>\$2,471,320.65</b>	<b>\$2,555,650.01</b>	<b>-\$84,329.36</b>	<b>\$1,488,222.82</b>	<b>\$2,501,569.87</b>	<b>-\$9,806.85</b>	<b>-\$30,249.22</b>
<b>Cost of Sales</b>											
41310	Purchases Retail GST Inclu	-\$52,910.87	-\$93,598.31	\$40,687.44	-\$159,991.69	-\$126,781.88	-\$33,209.81	-\$72,837.73	-\$163,344.54	\$19,926.86	\$3,352.85
41320	Purchases Retail GST Free	-\$505.80	\$0.00	-\$505.80	-\$751.02	\$0.00	-\$751.02	-\$502.50	-\$711.54	-\$3.30	-\$39.48
41330	Opening Stock Retail	-\$199,591.73	\$0.00	-\$199,591.73	-\$442,967.69	\$0.00	-\$442,967.69	-\$170,875.54	-\$370,909.42	-\$28,716.19	-\$72,058.27
41340	Closing Stock Retail	\$156,621.98	\$0.00	\$156,621.98	\$478,383.56	\$0.00	\$478,383.56	\$154,751.07	\$425,075.60	\$1,870.91	\$5,307.96
41400	Purchases Food GST Inclusive	-\$78,893.68	-\$403,860.51	\$324,966.83	-\$142,416.37	-\$678,418.95	\$536,002.58	-\$122,119.50	-\$214,728.83	\$43,225.82	\$72,312.46
41410	Purchases Food GST Free	-\$283,313.40	\$0.00	-\$283,313.40	-\$528,923.60	\$0.00	-\$528,923.60	-\$268,848.29	-\$519,120.32	-\$14,465.11	-\$9,803.28
41420	Opening Stock Food	-\$80,099.16	\$0.00	-\$80,099.16	-\$177,907.28	\$0.00	-\$177,907.28	-\$80,711.35	-\$179,564.56	\$612.19	\$1,657.28
41430	Closing Stock Food	\$80,992.92	\$0.00	\$80,992.92	\$215,995.14	\$0.00	\$215,995.14	\$70,831.39	\$207,757.68	\$10,161.53	\$8,237.46
41450	Purchases Beverage GST Includ	-\$56,802.38	-\$112,334.36	\$55,531.98	-\$112,440.21	-\$189,324.14	\$76,883.93	-\$62,461.72	-\$114,130.07	\$1,689.86	\$5,659.34
41460	Purchases Beverage GST Free	-\$49,425.21	\$0.00	-\$49,425.21	-\$97,200.64	\$0.00	-\$97,200.64	-\$41,380.14	-\$84,701.03	-\$8,045.07	-\$12,499.61
41470	Opening Stock Bever	-\$40,976.70	\$0.00	-\$40,976.70	-\$95,213.72	\$0.00	-\$95,213.72	-\$37,228.87	-\$91,965.77	-\$3,747.83	-\$3,247.95
41480	Closing Stock Bever	\$38,522.86	\$0.00	\$38,522.86	\$110,825.61	\$0.00	\$110,825.61	\$32,107.26	\$99,999.06	\$6,415.60	\$10,826.55
41500	Purchases Liquor	-\$59,490.19	-\$67,810.30	\$8,320.11	-\$120,667.48	-\$99,375.30	-\$21,292.18	-\$42,754.58	-\$105,547.46	-\$16,735.61	-\$15,120.02
41510	Opening Stock Liquor	-\$51,661.80	\$0.00	-\$51,661.80	-\$96,279.77	\$0.00	-\$96,279.77	-\$63,988.98	-\$118,445.55	\$12,327.18	\$22,165.78
41520	Closing Stock Liquor	\$48,253.00	\$0.00	\$48,253.00	\$121,610.59	\$0.00	\$121,610.59	\$51,970.27	\$142,752.03	-\$3,717.27	-\$21,141.44
41800	Point of Sale Unders/Overs	\$291.30	\$0.00	\$291.30	\$289.05	\$0.00	\$289.05	-\$33.78	-\$75.36	\$325.08	\$364.41
41850	Wastage Food	-\$1,927.67	-\$2,126.10	\$198.43	-\$5,664.84	-\$5,244.82	-\$420.02	-\$1,855.73	-\$5,825.42	-\$71.94	\$160.58
41855	Wastage Drinks	-\$227.21	-\$266.00	\$38.79	-\$936.46	-\$592.03	-\$344.43	-\$419.05	-\$1,119.64	\$191.84	\$183.18
41860	Wastage Alcohol	-\$815.97	-\$782.81	-\$33.16	-\$1,459.50	-\$1,120.86	-\$338.64	-\$1,061.38	-\$1,339.98	\$245.41	-\$119.52
41865	Wastage Retail	-\$98.28	\$0.00	-\$98.28	-\$73.03	\$0.00	-\$73.03	-\$307.93	-\$955.42	\$209.65	\$882.39
41880	Freight	-\$758.15	\$0.00	-\$758.15	-\$1,619.01	\$0.00	-\$1,619.01	-\$569.98	-\$1,239.51	-\$188.17	-\$379.50
41900	Stocktake Variance Food	-\$1,595.76	-\$992.53	-\$603.23	-\$4,388.78	-\$1,604.45	-\$2,784.33	-\$739.39	-\$1,652.39	-\$856.37	-\$2,736.39
41905	Stocktake Variance Drinks	\$932.69	\$0.00	\$932.69	\$530.48	\$0.00	\$530.48	\$883.05	\$674.24	\$49.64	-\$143.76
41910	Stocktake Variance Alcohol	-\$30.56	-\$416.63	\$386.07	-\$394.46	-\$568.02	\$173.56	-\$169.57	-\$433.19	\$139.01	\$38.73
41915	Stocktake Variance Retail	-\$49.83	\$0.00	-\$49.83	-\$17.61	\$0.00	-\$17.61	-\$8.44	-\$5.06	-\$41.39	-\$12.55
<b>Total Cost of Sales</b>		<b>-\$633,559.60</b>	<b>-\$682,187.55</b>	<b>\$48,627.95</b>	<b>-\$1,061,678.73</b>	<b>-\$1,103,030.45</b>	<b>\$41,351.72</b>	<b>-\$658,331.41</b>	<b>-\$1,099,556.45</b>	<b>\$24,771.81</b>	<b>\$37,877.72</b>
41990	<b>Gross Profit</b>	<b>\$844,856.37</b>	<b>\$887,675.46</b>	<b>-\$42,819.09</b>	<b>\$1,409,641.92</b>	<b>\$1,452,619.56</b>	<b>-\$42,977.64</b>	<b>\$829,891.41</b>	<b>\$1,402,013.42</b>	<b>\$14,964.96</b>	<b>\$7,628.50</b>
<b>Gross Profit % Total Sales</b>		57.1%	56.5%	0.6%	57.0%	56.8%	0.2%	55.8%	56.0%	1.4%	1.0%
<b>Gross Profit % Total Sales - Retail</b>		44.3%	45.0%	-0.7%	45.3%	45.0%	0.3%	44.5%	46.7%	-0.2%	-1.4%
<b>Gross Profit % Total Sales - Food</b>		55.9%	55.3%	0.7%	54.6%	55.2%	-0.5%	53.8%	53.3%	2.1%	1.3%
<b>Gross Profit % Total Sales - Drinks</b>		66.0%	65.1%	0.9%	66.3%	65.4%	0.8%	65.3%	65.2%	0.7%	1.1%
<b>Gross Profit % Total Sales - Liquor</b>		60.1%	58.8%	1.3%	60.7%	59.1%	1.6%	59.9%	61.7%	0.3%	-1.0%
<b>Sale on Commission</b>											
42600	Sale Cash Books	\$9,687.45	\$35,000.00	-\$25,312.55	\$17,742.36	\$51,000.00	-\$33,257.64	\$0.00	\$0.00	\$9,687.45	\$17,742.36
<b>Total Sale on Commission</b>		<b>\$9,687.45</b>	<b>\$35,000.00</b>	<b>-\$25,312.55</b>	<b>\$17,742.36</b>	<b>\$51,000.00</b>	<b>-\$33,257.64</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,687.45</b>	<b>\$17,742.36</b>
<b>Cost of Sale on Commission</b>											
43300	Cost of Sale Uber	-\$222.71	\$0.00	-\$222.71	-\$501.55	\$0.00	-\$501.55	\$0.00	\$0.00	-\$222.71	-\$501.55
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$77.91	-\$111.96	\$77.91	\$111.96
43600	Cost of Cash Books	-\$5,623.64	-\$21,000.00	\$15,376.36	-\$10,733.27	-\$30,600.00	\$19,866.73	\$0.00	\$0.00	-\$5,623.64	-\$10,733.27
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00
<b>Total Cost of Sale on Commission</b>		<b>-\$5,846.35</b>	<b>-\$21,000.00</b>	<b>\$15,153.65</b>	<b>-\$11,234.82</b>	<b>-\$30,600.00</b>	<b>\$19,365.18</b>	<b>-\$77.91</b>	<b>-\$2,484.96</b>	<b>-\$5,768.44</b>	<b>-\$8,749.86</b>
<b>Other Income</b>											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$200.00	-\$140.00	\$0.00	\$0.00	\$0.00	\$60.00
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$1,400.00	\$3,000.00	-\$1,600.00	\$900.00	\$10,155.00	\$500.00	-\$8,755.00
47100	Commission-Vending / Others	\$11,485.06	\$15,030.00	-\$3,544.94	\$30,467.43	\$34,060.00	-\$3,592.57	\$14,240.84	\$47,690.15	-\$2,755.78	-\$17,222.72
47110	Commission-Books	\$10,933.59	\$22,865.00	-\$11,931.41	\$28,182.77	\$30,411.00	-\$2,228.23	\$26,861.85	\$54,814.98	-\$15,928.26	-\$26,632.21
47120	Commission-Pool Table	\$821.27	\$1,666.50	-\$845.23	\$821.27	\$2,272.06	-\$1,450.79	\$1,500.00	\$2,000.00	-\$678.73	-\$1,178.73
47150	Membership - Gatton	\$500.00	\$0.00	\$500.00	\$4,477.27	\$4,000.00	\$477.27	\$0.00	\$0.00	\$500.00	\$4,477.27

**Monthly Profit And Loss for Queensland University Union - Department**

**Business Trading**

<b>Current Period:</b>		27-Feb-2017	26-Mar-2017	<b>Previous Period:</b>			29-Feb-2016	27-Mar-2016			
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
47240	Hire of Venue	\$16,750.95	\$15,969.92	\$781.03	\$29,993.67	\$30,329.83	-\$336.16	\$18,464.92	\$38,657.64	-\$1,713.97	-\$8,663.97
47250	Hire of Equipment	\$4,457.67	\$5,370.00	-\$912.33	\$11,426.38	\$12,545.00	-\$1,118.62	\$7,265.05	\$15,159.43	-\$2,807.38	-\$3,733.05
47350	Rebates	\$8,652.90	\$11,488.03	-\$2,835.13	\$21,460.57	\$16,560.74	\$4,899.83	\$6,500.00	\$20,534.52	\$2,152.90	\$926.05
47370	Revenue	\$73,004.20	\$69,989.15	\$3,015.05	\$142,509.05	\$142,430.11	\$78.94	\$53,090.00	\$95,174.33	\$19,914.20	\$47,334.72
47550	Sponsorships	\$2,250.00	\$5,316.54	-\$3,066.54	\$8,525.00	\$10,794.93	-\$2,269.93	\$2,080.75	\$2,080.75	\$169.25	\$6,444.25
47570	Sponsorships - Market Day	\$0.00	\$1,382.36	-\$1,382.36	\$116,870.00	\$118,884.67	-\$2,014.67	\$98.89	\$127,557.89	-\$98.89	-\$10,687.89
47700	Ticket Sales	\$8,678.85	\$6,000.00	\$2,678.85	\$17,106.46	\$13,900.00	\$3,206.46	\$4,686.98	\$14,562.89	\$3,991.87	\$2,543.57
47900	Interest Received	\$2,562.35	\$2,414.52	\$147.83	\$7,874.87	\$7,847.19	\$27.68	\$3,052.07	\$13,166.84	-\$489.72	-\$5,291.97
47980	Staff Labour Recoveries	\$1,492.90	\$1,150.00	\$342.90	\$2,317.90	\$2,150.00	\$167.90	\$1,470.00	\$2,350.00	\$22.90	-\$32.10
<b>Total Other Income</b>		<b>\$142,989.74</b>	<b>\$161,742.02</b>	<b>-\$18,752.28</b>	<b>\$497,988.64</b>	<b>\$503,881.53</b>	<b>-\$5,892.89</b>	<b>\$140,211.35</b>	<b>\$446,104.42</b>	<b>\$2,778.39</b>	<b>\$51,884.22</b>
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	-\$50,000.00
49600	Cost of Sales others	\$234.00	\$0.00	\$234.00	\$396.00	\$0.00	\$396.00	\$180.00	\$414.27	\$54.00	-\$18.27
<b>Gross Profit Before Expenses</b>		<b>\$991,921.21</b>	<b>\$1,063,417.48</b>	<b>-\$71,496.27</b>	<b>\$1,914,534.10</b>	<b>\$1,976,901.09</b>	<b>-\$62,366.99</b>	<b>\$970,204.85</b>	<b>\$1,896,047.15</b>	<b>\$21,716.36</b>	<b>\$18,486.95</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$243,665.67	-\$254,997.00	\$11,331.33	-\$721,086.90	-\$751,491.00	\$30,404.10	-\$219,255.45	-\$651,880.50	-\$24,410.22	-\$69,206.40
60040	Allowance	-\$435.60	\$0.00	-\$435.60	-\$1,549.65	\$0.00	-\$1,549.65	\$0.00	-\$141.68	-\$435.60	-\$1,407.97
60070	Annual Leave Provision	-\$24,443.36	-\$24,399.00	-\$44.36	-\$70,199.56	-\$77,958.00	\$7,758.44	-\$20,232.13	-\$72,464.01	-\$4,211.23	\$2,264.45
60090	Long Service Leave Provision	-\$6,586.07	-\$6,749.54	\$163.47	-\$18,493.34	-\$21,524.59	\$3,031.25	-\$5,800.25	-\$17,416.27	-\$785.82	-\$1,077.07
60100	Income Protection Insurance	-\$4,028.42	-\$4,351.91	\$323.49	-\$13,092.38	-\$13,783.27	\$690.89	-\$7,222.01	-\$23,471.53	\$3,193.59	\$10,379.15
60130	Wages - casual	-\$262,694.15	-\$291,436.95	\$28,742.80	-\$520,724.47	-\$529,188.98	\$8,464.51	-\$284,776.49	-\$556,866.18	\$22,082.34	\$36,141.71
60140	Superannuation Guarantee	-\$65,333.91	-\$70,180.62	\$4,846.71	-\$174,167.89	-\$173,010.65	\$842.76	-\$64,404.50	-\$164,498.71	-\$929.41	-\$9,669.18
60150	Other Leave	-\$11,928.05	-\$4,859.00	-\$7,069.05	-\$32,871.05	-\$16,632.00	-\$17,239.05	-\$5,128.05	-\$22,816.94	-\$6,800.00	-\$10,054.11
60155	TOIL	-\$2,092.56	\$0.00	-\$2,092.56	-\$21,347.61	\$0.00	-\$21,347.61	-\$1,490.34	-\$4,852.99	-\$602.22	-\$16,494.62
60160	Workers Compensation	-\$4,041.15	-\$4,088.78	\$47.63	-\$10,423.86	-\$10,170.78	-\$253.08	-\$3,966.79	-\$10,235.40	-\$74.36	-\$188.46
60170	Wages & Oncosts - Agency Staff	-\$105.00	\$0.00	-\$105.00	-\$105.00	\$0.00	-\$105.00	-\$5,491.54	-\$9,346.44	\$5,386.54	\$9,241.44
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$0.00	\$10,116.60
	<b>Total Wages</b>	<b>-\$625,353.94</b>	<b>-\$661,062.80</b>	<b>\$35,708.86</b>	<b>-\$1,584,061.71</b>	<b>-\$1,594,759.27</b>	<b>\$10,687.56</b>	<b>-\$617,767.55</b>	<b>-\$1,544,107.25</b>	<b>-\$7,586.39</b>	<b>-\$39,954.46</b>
	<b>Wages % of Sales</b>	<b>42.30%</b>	<b>42.11%</b>	<b>0.19%</b>	<b>64.10%</b>	<b>62.40%</b>	<b>1.70%</b>	<b>41.51%</b>	<b>61.73%</b>	<b>0.79%</b>	<b>2.37%</b>
<b>Other Labour Cost</b>											
60510	Staff Rewards & Recognition	-\$1,400.00	-\$200.00	-\$1,200.00	-\$4,105.60	-\$400.00	-\$3,705.60	\$0.00	\$0.00	-\$1,400.00	-\$4,105.60
60520	Staff Gifts	-\$99.82	-\$100.00	\$0.18	-\$301.05	-\$300.00	-\$1.05	\$0.00	-\$407.72	-\$99.82	-\$106.67
60550	Recruitment	\$0.00	-\$1,500.00	\$1,500.00	-\$2,640.00	-\$5,500.00	\$2,860.00	-\$635.00	-\$1,679.64	\$635.00	-\$960.36
60600	Staff Amenities	-\$768.80	-\$1,536.50	\$767.70	-\$2,864.70	-\$2,844.50	-\$20.20	-\$929.19	-\$2,726.46	\$160.39	-\$138.24
60630	First Aid	-\$419.70	-\$20.00	-\$399.70	-\$419.70	-\$160.00	-\$259.70	\$0.00	\$0.00	-\$419.70	-\$419.70
60750	Staff Training - External	-\$3,491.70	-\$6,050.00	\$2,558.30	-\$7,085.59	-\$10,800.00	\$3,714.41	-\$1,481.37	-\$2,826.37	-\$2,010.33	-\$4,259.22
60760	Staff Training - Internal	-\$3,215.62	-\$2,000.00	-\$1,215.62	-\$9,712.48	-\$8,200.00	-\$1,512.48	-\$1,277.61	-\$7,103.53	-\$1,938.01	-\$2,608.95
60800	Staff Uniforms	-\$1,595.91	-\$2,220.00	\$624.09	-\$3,115.83	-\$5,920.00	\$2,804.17	-\$2,555.91	-\$5,459.52	\$960.00	\$2,343.69
	<b>Other Labour Cost Total</b>	<b>-\$10,991.55</b>	<b>-\$13,626.50</b>	<b>\$2,634.95</b>	<b>-\$30,244.95</b>	<b>-\$33,924.50</b>	<b>\$3,679.55</b>	<b>-\$6,879.08</b>	<b>-\$20,203.24</b>	<b>-\$4,112.47</b>	<b>-\$10,041.71</b>
<b>Operating Expenses</b>											
<b>Advertising</b>											
61010	Advertising / Publicity	-\$23,156.11	-\$18,716.00	-\$4,440.11	-\$27,917.65	-\$25,548.00	-\$2,369.65	-\$22,636.49	-\$26,747.45	-\$519.62	-\$1,170.20
61100	Promotional Merchandise	-\$1,750.00	-\$1,000.00	-\$750.00	-\$5,550.00	-\$4,100.00	-\$1,450.00	\$0.00	\$0.00	-\$1,750.00	-\$5,550.00
	<b>Advertising-Total</b>	<b>-\$24,906.11</b>	<b>-\$19,716.00</b>	<b>-\$5,190.11</b>	<b>-\$33,467.65</b>	<b>-\$29,648.00</b>	<b>-\$3,819.65</b>	<b>-\$22,636.49</b>	<b>-\$26,747.45</b>	<b>-\$2,269.62</b>	<b>-\$6,720.20</b>
<b>Events &amp; Projects</b>											
61600	Concerts/Performances	-\$7,350.00	-\$6,620.00	-\$730.00	-\$7,350.00	-\$8,380.00	\$1,030.00	-\$8,537.50	-\$12,100.00	\$1,187.50	\$4,750.00
61800	Special Projects	-\$2,184.41	-\$2,300.00	\$115.59	-\$2,188.68	-\$4,550.00	\$2,361.32	\$0.00	\$0.00	-\$2,184.41	-\$2,188.68
61900	Student Promotions	-\$2,000.00	-\$1,750.71	-\$249.29	-\$2,970.91	-\$2,705.18	-\$265.73	-\$543.21	-\$4,273.03	-\$1,456.79	\$1,302.12
	<b>Events &amp; Projects - Total</b>	<b>-\$11,534.41</b>	<b>-\$10,670.71</b>	<b>-\$863.70</b>	<b>-\$12,509.59</b>	<b>-\$15,635.18</b>	<b>\$3,125.59</b>	<b>-\$9,080.71</b>	<b>-\$16,373.03</b>	<b>-\$2,453.70</b>	<b>\$3,863.44</b>
<b>Property</b>											
62710	Cleaning Materials	-\$4,458.94	-\$4,487.00	\$28.06	-\$11,134.65	-\$13,227.00	\$2,092.35	-\$3,923.57	-\$11,343.74	-\$535.37	\$209.09
62720	Cleaning Charges	-\$19,846.49	-\$18,555.49	-\$1,291.00	-\$54,170.25	-\$53,858.19	-\$312.06	-\$17,461.17	-\$50,637.00	-\$2,385.32	-\$3,533.25
62730	Cleaning Garbage Disposal	-\$6,623.47	-\$5,415.00	-\$1,208.47	-\$14,761.44	-\$14,763.00	\$1.56	-\$4,357.00	-\$22,321.74	-\$2,266.47	\$7,560.30
62740	Cleaning Equipment	-\$4,212.50	-\$2,838.12	-\$1,374.38	-\$11,566.95	-\$10,273.64	-\$1,293.31	-\$2,928.81	-\$9,601.29	-\$1,283.69	-\$1,965.66
62780	Document Destruction	\$0.00	\$50.00	-\$50.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
62850	Pest Control	-\$760.74	-\$688.60	-\$72.14	-\$1,559.66	-\$2,057.80	\$498.14	-\$799.59	-\$2,378.87	\$38.85	\$819.21
62900	Security	-\$2,400.00	-\$2,400.00	\$0.00	-\$5,646.66	-\$6,800.00	\$1,153.34	\$0.00	-\$3,765.15	-\$2,400.00	-\$1,881.51
62910	Security - Providers	-\$10,723.05	-\$8,000.00	-\$2,723.05	-\$15,723.05	-\$11,000.00	-\$4,723.05	-\$10,215.91	-\$11,219.81	-\$507.14	-\$4,503.24
62920	Security - Property	-\$588.57	-\$50.00	-\$538.57	-\$670.24	-\$150.00	-\$520.24	-\$124.68	-\$1,049.95	-\$463.89	\$379.71
	<b>Property-Total</b>	<b>-\$49,613.76</b>	<b>-\$42,484.21</b>	<b>-\$7,129.55</b>	<b>-\$115,232.90</b>	<b>-\$112,429.63</b>	<b>-\$2,803.27</b>	<b>-\$39,810.79</b>	<b>-\$112,317.55</b>	<b>-\$9,803.03</b>	<b>-\$2,915.35</b>
<b>Utilities</b>											
63010	Electricity	-\$19,288.91	-\$21,980.00	\$2,691.09	-\$50,918.25	-\$62,762.50	\$11,844.25	-\$15,747.38	-\$43,991.46	-\$3,541.53	-\$6,926.79
63050	Gas	-\$6,655.98	-\$8,180.00	\$1,524.02	-\$20,123.47	-\$20,000.00	-\$123.47	-\$7,837.93	-\$19,146.64	\$1,181.95	-\$976.83

Monthly Profit And Loss for Queensland University Union - Department										Business Trading			
Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016					
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
63100	Water	-\$4,490.00	-\$4,510.00	\$20.00	-\$11,730.00	-\$11,870.00	\$140.00	-\$4,490.00	-\$11,730.00	\$0.00	\$0.00		
63150	Telephone	-\$3,331.63	-\$1,818.00	-\$1,513.63	-\$9,903.04	-\$5,581.00	-\$4,322.04	-\$1,864.60	-\$5,948.67	-\$1,467.03	-\$3,954.37		
	<b>Utilities-Total</b>	<b>-\$33,766.52</b>	<b>-\$36,488.00</b>	<b>\$2,721.48</b>	<b>-\$92,674.76</b>	<b>-\$100,213.50</b>	<b>\$7,538.74</b>	<b>-\$29,939.91</b>	<b>-\$80,816.77</b>	<b>-\$3,826.61</b>	<b>-\$11,857.99</b>		
	<b>Motor Vehicles</b>												
64010	Motor Vehicles R&M	-\$348.18	\$0.00	-\$348.18	-\$348.18	\$0.00	-\$348.18	\$0.00	\$0.00	-\$348.18	-\$348.18		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	\$0.00	-\$900.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00		
64100	Motor Vehicle Fuel and Oil	-\$114.17	-\$100.00	-\$14.17	-\$511.04	-\$300.00	-\$211.04	\$0.00	-\$74.09	-\$114.17	-\$436.95		
64150	Motor Vehicle Parking & Tolls	-\$373.23	-\$334.23	-\$39.00	-\$1,009.73	-\$886.79	-\$122.94	-\$257.95	-\$2,281.14	-\$115.28	\$1,271.41		
	<b>Motor Vehicles - Total</b>	<b>-\$835.58</b>	<b>-\$434.23</b>	<b>-\$401.35</b>	<b>-\$1,868.95</b>	<b>-\$2,086.79</b>	<b>\$217.84</b>	<b>-\$257.95</b>	<b>-\$2,355.23</b>	<b>-\$577.63</b>	<b>\$486.28</b>		
	<b>Maintenance</b>												
65050	R&M - Building	-\$12,073.49	-\$12,201.00	\$127.51	-\$36,328.71	-\$40,453.00	\$4,124.29	-\$11,382.23	-\$34,560.86	-\$691.26	-\$1,767.85		
65100	R&M - Furniture	\$0.00	-\$1,650.00	\$1,650.00	\$0.00	-\$2,400.00	\$2,400.00	\$0.00	-\$99.09	\$0.00	\$99.09		
65150	R&M - Equipment	-\$2,649.85	-\$4,886.44	\$2,236.59	-\$5,727.53	-\$11,320.93	\$5,593.40	-\$2,037.79	-\$4,712.63	-\$612.06	-\$1,014.90		
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00		
65250	R&M - Refrigeration	-\$3,584.33	-\$2,844.00	-\$740.33	-\$7,422.33	-\$6,063.00	-\$1,359.33	-\$812.00	-\$3,587.00	-\$2,772.33	-\$3,835.33		
65300	Replacements / Minor capital	-\$6,068.49	-\$3,080.00	-\$2,988.49	-\$14,327.65	-\$9,970.00	-\$4,357.65	-\$4,754.36	-\$10,922.17	-\$1,314.13	-\$3,405.48		
	<b>Maintenance-Total</b>	<b>-\$24,376.16</b>	<b>-\$24,661.44</b>	<b>\$285.28</b>	<b>-\$63,806.22</b>	<b>-\$70,506.93</b>	<b>\$6,700.71</b>	<b>-\$18,986.38</b>	<b>-\$53,881.75</b>	<b>-\$5,389.78</b>	<b>-\$9,924.47</b>		
	<b>Other Operating Costs</b>												
66010	Consumables	-\$4,196.83	-\$6,363.81	\$2,166.98	-\$8,785.08	-\$10,735.87	\$1,950.79	-\$4,682.05	-\$10,987.63	\$485.22	\$2,202.55		
66150	Depreciation	-\$47,935.71	-\$45,054.80	-\$2,880.91	-\$148,307.22	-\$146,365.10	-\$1,942.12	-\$47,556.65	-\$146,751.19	-\$379.06	-\$1,556.03		
66220	Entertainment FBT	\$0.00	-\$150.00	\$150.00	\$0.00	-\$375.00	\$375.00	\$0.00	\$0.00	\$0.00	\$0.00		
66350	Equipment Rent	-\$1,108.03	-\$1,331.75	\$223.72	-\$2,369.50	-\$3,744.75	\$1,375.25	-\$1,669.56	-\$3,797.40	\$561.53	\$1,427.90		
66400	Film Hire	-\$2,097.39	-\$2,400.00	\$302.61	-\$4,681.29	-\$5,560.00	\$878.71	-\$4,086.52	-\$6,317.37	\$1,989.13	\$999.60		
66450	Insurance	-\$4,221.30	-\$4,970.04	\$748.74	-\$12,663.90	-\$15,220.12	\$2,556.22	-\$4,554.50	-\$13,663.50	\$333.20	\$1,636.08		
66500	Laundry	-\$942.50	-\$800.00	-\$142.50	-\$942.50	-\$2,550.00	\$1,607.50	-\$847.44	-\$1,423.47	-\$95.06	\$480.97		
66600	Licence Fees / Certificates	-\$5,907.53	-\$7,202.82	\$1,295.29	-\$18,631.44	-\$22,014.46	\$3,383.02	-\$7,226.60	-\$18,306.83	\$1,319.07	-\$324.61		
66700	Meetings	-\$137.00	-\$120.00	-\$17.00	-\$488.67	-\$385.00	-\$103.67	-\$80.74	-\$244.13	-\$56.26	-\$244.54		
66800	Packaging	-\$25,252.80	-\$24,576.66	-\$676.14	-\$43,112.69	-\$42,850.25	-\$262.44	-\$19,166.41	-\$38,812.18	-\$6,086.39	-\$4,300.51		
66850	Subscriptions	-\$4,340.39	-\$3,278.66	-\$1,061.73	-\$8,178.56	-\$9,358.89	\$1,180.33	-\$3,224.07	-\$9,404.06	-\$1,116.32	\$1,225.50		
66900	Travel (local)	-\$210.06	-\$900.00	\$689.94	-\$510.11	-\$1,800.00	\$1,289.89	-\$137.24	-\$143.24	-\$72.82	-\$366.87		
66950	Workplace Health & Safety	-\$446.71	-\$860.00	\$413.29	-\$1,589.10	-\$2,860.00	\$1,270.90	-\$894.31	-\$1,839.04	\$447.60	\$249.94		
	<b>Other Operating Costs-Total</b>	<b>-\$96,796.25</b>	<b>-\$98,008.54</b>	<b>\$1,212.29</b>	<b>-\$250,260.06</b>	<b>-\$263,819.44</b>	<b>\$13,559.38</b>	<b>-\$94,126.09</b>	<b>-\$251,690.04</b>	<b>-\$2,670.16</b>	<b>\$1,429.98</b>		
	<b>Administration Expenses</b>												
67100	Photocopying	-\$2,180.00	-\$843.94	-\$1,336.06	-\$6,491.83	-\$2,577.97	-\$3,913.86	-\$1,177.07	-\$3,531.22	-\$1,002.93	-\$2,960.61		
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$131.82	-\$131.82	\$131.82	\$131.82		
67400	Postage & Freight	-\$50.45	-\$25.00	-\$25.45	-\$106.50	-\$75.00	-\$31.50	\$1.40	\$1.40	-\$51.85	-\$107.90		
67500	Printing	-\$59.50	\$0.00	-\$59.50	-\$798.05	-\$1,400.00	\$601.95	-\$2,370.02	-\$4,433.54	\$2,310.52	\$3,635.49		
67600	Stationery	-\$1,878.57	-\$1,500.00	-\$378.57	-\$5,406.09	-\$4,168.00	-\$1,238.09	-\$1,925.43	-\$4,138.03	\$46.86	-\$1,268.06		
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$6,750.00	-\$6,750.00	\$0.00	-\$2,200.00	-\$6,600.00	-\$50.00	-\$150.00		
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$320.00	-\$320.00	\$320.00	\$320.00		
68100	Professional Fees	-\$4,490.52	-\$4,450.00	-\$40.52	-\$13,110.00	-\$11,350.00	-\$1,760.00	-\$1,871.95	-\$2,418.51	-\$2,618.57	-\$10,691.49		
68200	Bank Charges	-\$32,186.55	-\$26,711.95	-\$5,474.60	-\$60,156.52	-\$44,322.51	-\$15,834.01	-\$19,362.22	-\$33,849.69	-\$12,824.33	-\$26,306.83		
	<b>Administration Expenses Total</b>	<b>-\$43,095.59</b>	<b>-\$35,780.89</b>	<b>-\$7,314.70</b>	<b>-\$92,818.99</b>	<b>-\$70,643.48</b>	<b>-\$22,175.51</b>	<b>-\$29,357.11</b>	<b>-\$55,421.41</b>	<b>-\$13,738.48</b>	<b>-\$37,397.58</b>		
	<b>Recharges</b>												
68990	Re-charge	\$87,626.53	\$86,701.31	\$925.22	\$244,712.27	\$244,712.26	\$0.01	\$74,852.64	\$216,396.34	\$12,773.89	\$28,315.93		
	<b>Recharges-Total</b>	<b>\$87,626.53</b>	<b>\$86,701.31</b>	<b>\$925.22</b>	<b>\$244,712.27</b>	<b>\$244,712.26</b>	<b>\$0.01</b>	<b>\$74,852.64</b>	<b>\$216,396.34</b>	<b>\$12,773.89</b>	<b>\$28,315.93</b>		
	<b>Total Operating Expenses</b>	<b>-\$197,297.85</b>	<b>-\$181,542.71</b>	<b>-\$15,755.14</b>	<b>-\$417,926.85</b>	<b>-\$420,270.69</b>	<b>\$2,343.84</b>	<b>-\$169,342.73</b>	<b>-\$383,206.89</b>	<b>-\$27,955.12</b>	<b>-\$34,719.96</b>		
	<b>Total Expenses</b>	<b>-\$833,643.34</b>	<b>-\$856,232.01</b>	<b>\$22,588.67</b>	<b>-\$2,032,233.51</b>	<b>-\$2,048,954.46</b>	<b>\$16,720.95</b>	<b>-\$793,989.36</b>	<b>-\$1,947,517.38</b>	<b>-\$39,653.98</b>	<b>-\$84,716.13</b>		
99999	Net Profit	\$158,277.87	\$207,185.47	-\$48,907.60	-\$117,699.41	-\$72,053.37	-\$45,646.04	\$176,215.49	-\$51,470.23	-\$17,937.62	-\$66,229.18		
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>		

STUDENT SERVICES

MARCH 2017

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:		27-Feb-2017	26-Mar-2017				Previous Period:	29-Feb-2016	27-Mar-2016		
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
<b>Sales Income</b>											
40450	Sale Beverage (GST Inclusive)	\$107.27	\$0.00	\$107.27	\$107.27	\$0.00	\$107.27	\$56.82	\$56.82	\$50.45	\$50.45
40460	Sale Beverage (GST free)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.00	\$38.00	-\$38.00	-\$38.00
40500	Sales Liquor (GST Inclusive)	\$9,334.54	\$10,000.00	-\$665.46	\$9,334.54	\$10,000.00	-\$665.46	\$8,866.82	\$8,866.82	\$467.72	\$467.72
<b>Sales Income Total</b>		<b>\$9,441.81</b>	<b>\$10,000.00</b>	<b>-\$558.19</b>	<b>\$9,441.81</b>	<b>\$10,000.00</b>	<b>-\$558.19</b>	<b>\$8,961.64</b>	<b>\$8,961.64</b>	<b>\$480.17</b>	<b>\$480.17</b>
<b>Cost of Sales</b>											
41450	Purchases Beverage GST Includ	\$0.00	\$0.00	\$0.00	-\$594.53	\$0.00	-\$594.53	-\$1,478.07	-\$1,478.07	\$1,478.07	\$883.54
41460	Purchases Beverage GST Free	\$0.00	\$0.00	\$0.00	-\$7.16	\$0.00	-\$7.16	\$0.00	\$0.00	\$0.00	-\$7.16
41500	Purchases Liquor	\$0.00	-\$4,000.00	\$4,000.00	-\$2,330.33	-\$4,000.00	\$1,669.67	-\$3,397.35	-\$3,397.35	\$3,397.35	\$1,067.02
41880	Freight	-\$5.85	\$0.00	-\$5.85	-\$8.30	\$0.00	-\$8.30	-\$6.70	-\$6.70	\$0.85	-\$1.60
<b>Total Cost of Sales</b>		<b>-\$5.85</b>	<b>-\$4,000.00</b>	<b>\$3,994.15</b>	<b>-\$2,940.32</b>	<b>-\$4,000.00</b>	<b>\$1,059.68</b>	<b>-\$4,882.12</b>	<b>-\$4,882.12</b>	<b>\$4,876.27</b>	<b>\$1,941.80</b>
41990	<b>Gross Profit</b>	<b>\$9,435.96</b>	<b>\$6,000.00</b>	<b>\$3,435.96</b>	<b>\$6,501.49</b>	<b>\$6,000.00</b>	<b>\$501.49</b>	<b>\$4,079.52</b>	<b>\$4,079.52</b>	<b>\$5,356.44</b>	<b>\$2,421.97</b>
<b>Gross Profit % Total Sales</b>		99.9%	60.0%	39.9%	68.9%	60.0%	8.9%	45.5%	45.5%	54.4%	23.3%
<b>Gross Profit % Total Sales - Books</b>		33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
<b>Gross Profit % Total Sales - Food</b>		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>Gross Profit % Total Sales - Drinks</b>		100.0%	#DIV/0!	#DIV/0!	-460.9%	#DIV/0!	#DIV/0!	-1458.8%	-1458.8%	1558.8%	997.9%
<b>Gross Profit % Total Sales - Liquor</b>		100.0%	60.0%	40.0%	75.0%	60.0%	15.0%	61.7%	61.7%	38.3%	13.4%
<b>Sale on Commission</b>											
<b>Cost of Sale on Commission</b>											
43500	Cost of Sale Tickets	-\$40.99	\$0.00	-\$40.99	-\$917.51	\$0.00	-\$917.51	-\$1,934.92	-\$1,934.92	\$1,893.93	\$1,017.41
<b>Total Cost of Sale on Commission</b>		<b>-\$40.99</b>	<b>\$0.00</b>	<b>-\$40.99</b>	<b>-\$917.51</b>	<b>\$0.00</b>	<b>-\$917.51</b>	<b>-\$1,934.92</b>	<b>-\$1,934.92</b>	<b>\$1,893.93</b>	<b>\$1,017.41</b>
<b>Other Income</b>											
47190	Grants	\$199,669.91	\$199,669.92	-\$0.01	\$599,009.73	\$599,009.74	-\$0.01	\$117,241.18	\$352,398.58	\$82,428.73	\$246,611.15
47360	Rents	\$40,720.18	\$40,720.18	\$0.00	\$122,160.54	\$122,160.54	\$0.00	\$40,197.62	\$120,592.86	\$522.56	\$1,567.68
47370	Revenue	\$6,074.50	\$4,907.21	\$1,167.29	\$10,574.24	\$5,107.21	\$5,467.03	\$6,883.58	\$10,110.84	-\$809.08	\$463.40
47550	Sponsorships	\$0.00	\$5,000.00	-\$5,000.00	\$0.00	\$5,000.00	-\$5,000.00	\$1,500.00	\$1,500.00	-\$1,500.00	-\$1,500.00
47700	Ticket Sales	\$6,578.28	\$52,670.00	-\$46,091.72	\$48,693.90	\$52,690.00	-\$3,996.10	\$44,757.25	\$44,757.25	-\$38,178.97	\$3,936.65
<b>Total Other Income</b>		<b>\$253,042.87</b>	<b>\$303,067.31</b>	<b>-\$50,024.44</b>	<b>\$780,438.41</b>	<b>\$784,167.49</b>	<b>-\$3,729.08</b>	<b>\$210,579.63</b>	<b>\$529,359.53</b>	<b>\$42,463.24</b>	<b>\$251,078.88</b>
<b>Gross Profit Before Expenses</b>		<b>\$262,437.84</b>	<b>\$309,067.31</b>	<b>-\$46,629.47</b>	<b>\$786,022.39</b>	<b>\$795,167.49</b>	<b>-\$9,145.10</b>	<b>\$212,724.23</b>	<b>\$531,504.13</b>	<b>\$49,713.61</b>	<b>\$254,518.26</b>
<b>Expenditure</b>											
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	-\$50,440.40	-\$55,275.04	\$4,834.64	-\$169,446.80	-\$173,578.32	\$4,131.52	-\$42,319.12	-\$134,354.53	-\$8,121.28	-\$35,092.27
60040	Allowance	\$0.00	\$0.00	\$0.00	-\$413.21	\$0.00	-\$413.21	\$0.00	-\$941.47	\$0.00	\$528.26
60070	Annual Leave Provision	-\$5,025.33	-\$5,160.00	\$134.67	-\$15,596.44	-\$16,631.00	\$1,034.56	-\$3,918.70	-\$14,510.30	-\$1,106.63	-\$1,086.14

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
60090	Long Service Leave Provision	-\$1,354.05	-\$1,190.58	-\$163.47	-\$4,096.08	-\$3,764.25	-\$331.83	-\$1,123.43	-\$3,469.41	-\$230.62	-\$626.67
60100	Income Protection Insurance	-\$532.78	-\$864.63	\$331.85	-\$1,731.52	-\$2,796.08	\$1,064.56	-\$1,080.29	-\$3,510.95	\$547.51	\$1,779.43
60130	Wages - casual	-\$11,286.23	-\$6,777.86	-\$4,508.37	-\$27,505.73	-\$10,158.54	-\$17,347.19	-\$9,846.70	-\$25,036.92	-\$1,439.53	-\$2,468.81
60140	Superannuation Guarantee	-\$7,446.74	-\$7,721.20	\$274.46	-\$24,550.38	-\$23,458.78	-\$1,091.60	-\$5,967.89	-\$19,320.69	-\$1,478.85	-\$5,229.69
60150	Other Leave	-\$2,255.56	-\$677.72	-\$1,577.84	-\$6,634.53	-\$2,146.72	-\$4,487.81	-\$1,407.11	-\$2,581.91	-\$848.45	-\$4,052.62
60155	TOIL	-\$141.70	\$0.00	-\$141.70	-\$4,446.91	\$0.00	-\$4,446.91	\$0.00	-\$342.37	-\$141.70	-\$4,104.54
60160	Workers Compensation	-\$489.34	-\$444.58	-\$44.76	-\$1,554.05	-\$1,401.23	-\$152.82	-\$407.15	-\$1,251.85	-\$82.19	-\$302.20
	<b>Total Wages</b>	<b>-\$78,972.13</b>	<b>-\$78,111.61</b>	<b>-\$860.52</b>	<b>-\$255,975.65</b>	<b>-\$233,934.92</b>	<b>-\$22,040.73</b>	<b>-\$66,070.39</b>	<b>-\$205,320.40</b>	<b>-\$12,901.74</b>	<b>-\$50,655.25</b>
	<b>Wages % of Sales</b>	836.41%	781.12%	55.29%	2711.09%	2339.35%	371.74%	737.26%	2291.10%	2686.91%	10549.44%
	<b>Other Labour Cost</b>										
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	-\$28.14	\$0.00	-\$28.14	\$0.00	\$0.00	\$0.00	-\$28.14
60600	Staff Amenities	-\$126.50	-\$21.00	-\$105.50	-\$276.00	-\$188.00	-\$88.00	-\$69.00	-\$536.40	-\$57.50	\$260.40
60750	Staff Training - External	\$0.00	-\$500.00	\$500.00	-\$16.00	-\$1,000.00	\$984.00	-\$570.00	-\$950.00	\$570.00	\$934.00
60800	Staff Uniforms	\$0.00	-\$125.00	\$125.00	-\$1,059.37	-\$125.00	-\$934.37	\$0.00	-\$923.00	\$0.00	-\$136.37
	<b>Other Labour Cost Total</b>	<b>-\$126.50</b>	<b>-\$646.00</b>	<b>\$519.50</b>	<b>-\$1,379.51</b>	<b>-\$2,513.00</b>	<b>\$1,133.49</b>	<b>-\$639.00</b>	<b>-\$2,409.40</b>	<b>\$512.50</b>	<b>\$1,029.89</b>
	<b>Operating Expenses</b>										
	<b>Advertising</b>										
61010	Advertising / Publicity	-\$6,713.70	-\$8,000.00	\$1,286.30	-\$34,746.36	-\$40,000.00	\$5,253.64	-\$983.97	-\$32,778.47	-\$5,729.73	-\$1,967.89
61050	Graphic Designing Costs	\$0.00	-\$500.00	\$500.00	-\$2,425.00	-\$500.00	-\$1,925.00	-\$2,000.00	-\$2,000.00	\$2,000.00	-\$425.00
61100	Promotional Merchandise	-\$400.00	-\$4,000.00	\$3,600.00	-\$38,575.90	-\$10,927.00	-\$27,648.90	-\$1,000.00	-\$1,000.00	\$600.00	-\$37,575.90
	<b>Advertising-Total</b>	<b>-\$7,113.70</b>	<b>-\$12,500.00</b>	<b>\$5,386.30</b>	<b>-\$75,747.26</b>	<b>-\$51,427.00</b>	<b>-\$24,320.26</b>	<b>-\$3,983.97</b>	<b>-\$35,778.47</b>	<b>-\$3,129.73</b>	<b>-\$39,968.79</b>
	<b>Events &amp; Projects</b>										
61510	Campaigns	\$0.00	-\$3,900.00	\$3,900.00	\$0.00	-\$8,600.00	\$8,600.00	-\$1,000.00	-\$2,200.00	\$1,000.00	\$2,200.00
61600	Concerts/Performances	-\$1,109.65	-\$30,000.00	\$28,890.35	-\$10,939.55	-\$30,000.00	\$19,060.45	-\$11,337.88	-\$11,337.88	\$10,228.23	\$398.33
61700	Grants	-\$4,913.64	-\$34,300.00	\$29,386.36	-\$13,958.64	-\$37,600.00	\$23,641.36	-\$24,438.98	-\$26,438.98	\$19,525.34	\$12,480.34
61800	Special Projects	-\$80.00	-\$1,175.00	\$1,095.00	-\$1,084.55	-\$1,325.00	\$240.45	-\$283.30	-\$283.30	\$203.30	-\$801.25
61900	Student Promotions	-\$27,600.45	-\$30,737.00	\$3,136.55	-\$50,392.04	-\$53,534.00	\$3,141.96	-\$87,346.38	-\$116,054.05	\$59,745.93	\$65,662.01
	<b>Events &amp; Projects - Total</b>	<b>-\$33,703.74</b>	<b>-\$100,112.00</b>	<b>\$66,408.26</b>	<b>-\$76,374.78</b>	<b>-\$131,059.00</b>	<b>\$54,684.22</b>	<b>-\$124,406.54</b>	<b>-\$156,314.21</b>	<b>\$90,702.80</b>	<b>\$79,939.43</b>
	<b>Property</b>										
62710	Cleaning Materials	-\$1,778.80	-\$2,460.00	\$681.20	-\$2,371.91	-\$6,875.00	\$4,503.09	-\$2,700.00	-\$5,902.20	\$921.20	\$3,530.29
62720	Cleaning Charges	-\$24,256.90	-\$24,256.89	-\$0.01	-\$71,213.37	-\$68,503.42	-\$2,709.95	-\$24,670.98	-\$71,525.40	\$414.08	\$312.03
62730	Cleaning Garbage Disposal	-\$718.50	\$0.00	-\$718.50	-\$718.50	-\$650.00	-\$68.50	\$0.00	-\$487.70	-\$718.50	-\$230.80
62740	Cleaning Equipment	-\$182.50	\$0.00	-\$182.50	-\$182.50	\$0.00	-\$182.50	\$0.00	\$0.00	-\$182.50	-\$182.50
62850	Pest Control	-\$154.00	-\$44.00	-\$110.00	-\$308.00	-\$132.00	-\$176.00	-\$44.00	-\$132.00	-\$110.00	-\$176.00
62910	Security - Providers	-\$6,697.25	\$0.00	-\$6,697.25	-\$6,697.25	\$0.00	-\$6,697.25	-\$5,989.64	-\$5,989.64	-\$707.61	-\$707.61
62920	Security - Property	-\$103.14	\$0.00	-\$103.14	-\$227.75	\$0.00	-\$227.75	-\$9.82	-\$9.82	-\$93.32	-\$217.93
	<b>Property-Total</b>	<b>-\$33,891.09</b>	<b>-\$26,760.89</b>	<b>-\$7,130.20</b>	<b>-\$81,719.28</b>	<b>-\$76,160.42</b>	<b>-\$5,558.86</b>	<b>-\$33,414.44</b>	<b>-\$84,046.76</b>	<b>-\$476.65</b>	<b>\$2,327.48</b>
	<b>Utilities</b>										
63010	Electricity	-\$5,280.33	-\$5,900.00	\$619.67	-\$15,844.03	-\$18,825.00	\$2,980.97	-\$4,515.62	-\$13,546.86	-\$764.71	-\$2,297.17

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
63050	Gas	-\$68.68	-\$300.00	\$231.32	-\$172.09	-\$600.00	\$427.91	-\$58.03	-\$225.19	-\$10.65	\$53.10
63100	Water	-\$3,500.00	-\$3,500.00	\$0.00	-\$9,000.00	-\$9,000.00	\$0.00	-\$3,500.00	-\$9,000.00	\$0.00	\$0.00
63150	Telephone	-\$281.13	-\$228.00	-\$53.13	-\$909.76	-\$668.50	-\$241.26	-\$447.15	-\$983.29	\$166.02	\$73.53
	<b>Utilities-Total</b>	<b>-\$9,130.14</b>	<b>-\$9,928.00</b>	<b>\$797.86</b>	<b>-\$25,925.88</b>	<b>-\$29,093.50</b>	<b>\$3,167.62</b>	<b>-\$8,520.80</b>	<b>-\$23,755.34</b>	<b>-\$609.34</b>	<b>-\$2,170.54</b>
	<b>Motor Vehicles</b>										
64010	Motor Vehicles R&M	-\$690.63	-\$350.00	-\$340.63	-\$690.63	-\$350.00	-\$340.63	\$0.00	\$0.00	-\$690.63	-\$690.63
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$975.05	-\$900.00	-\$75.05	\$0.00	-\$913.97	\$0.00	-\$61.08
64100	Motor Vehicle Fuel and Oil	\$0.00	-\$250.00	\$250.00	-\$1,136.90	-\$650.00	-\$486.90	\$0.00	-\$1,076.37	\$0.00	-\$60.53
64150	Motor Vehicle Parking & Tolls	\$0.00	\$0.00	\$0.00	-\$22.46	\$0.00	-\$22.46	\$0.00	-\$38.51	\$0.00	\$16.05
	<b>Motor Vehicles - Total</b>	<b>-\$690.63</b>	<b>-\$600.00</b>	<b>-\$90.63</b>	<b>-\$2,825.04</b>	<b>-\$1,900.00</b>	<b>-\$925.04</b>	<b>\$0.00</b>	<b>-\$2,028.85</b>	<b>-\$690.63</b>	<b>-\$796.19</b>
	<b>Maintenance</b>										
65050	R&M - Building	-\$4,467.90	-\$5,607.17	\$1,139.27	-\$13,454.21	-\$17,126.51	\$3,672.30	-\$4,387.17	-\$13,224.16	-\$80.73	-\$230.05
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	-\$4.14	\$0.00	-\$4.14	\$0.00	\$0.00	\$0.00	-\$4.14
65150	R&M - Equipment	-\$71.00	-\$200.00	\$129.00	-\$82.27	-\$650.00	\$567.73	\$0.00	\$0.00	-\$71.00	-\$82.27
65250	R&M - Refrigeration	-\$153.00	\$0.00	-\$153.00	-\$153.00	\$0.00	-\$153.00	\$0.00	\$0.00	-\$153.00	-\$153.00
65300	Replacements / Minor capital	-\$1,797.24	-\$500.00	-\$1,297.24	-\$6,826.91	-\$1,190.00	-\$5,636.91	-\$331.20	-\$685.61	-\$1,466.04	-\$6,141.30
	<b>Maintenance-Total</b>	<b>-\$6,489.14</b>	<b>-\$6,307.17</b>	<b>-\$181.97</b>	<b>-\$20,520.53</b>	<b>-\$18,966.51</b>	<b>-\$1,554.02</b>	<b>-\$4,718.37</b>	<b>-\$13,909.77</b>	<b>-\$1,770.77</b>	<b>-\$6,610.76</b>
	<b>Other Operating Costs</b>										
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$20,577.57	\$0.00	-\$20,577.57	\$0.00	-\$318.18	\$0.00	-\$20,259.39
66100	Conf & Seminar Travel & Accom	\$0.00	\$0.00	\$0.00	-\$3,444.45	-\$26,000.00	\$22,555.55	\$0.00	-\$21,016.14	\$0.00	\$17,571.69
66150	Depreciation	-\$23,420.00	-\$23,276.00	-\$144.00	-\$71,116.50	-\$75,647.00	\$4,530.50	-\$20,600.65	-\$63,656.52	-\$2,819.35	-\$7,459.98
66400	Film Hire	\$0.00	\$0.00	\$0.00	-\$1,686.07	\$0.00	-\$1,686.07	\$0.00	\$0.00	\$0.00	-\$1,686.07
66450	Insurance	-\$2,040.46	-\$2,390.05	\$349.59	-\$6,121.38	-\$7,425.15	\$1,303.77	-\$2,076.71	-\$6,230.13	\$36.25	\$108.75
66600	Licence Fees / Certificates	-\$6,166.62	-\$1,000.00	-\$5,166.62	-\$9,151.14	-\$3,000.00	-\$6,151.14	-\$732.42	-\$3,185.78	-\$5,434.20	-\$5,965.36
66700	Meetings	-\$24.54	-\$45.00	\$20.46	-\$193.36	-\$135.00	-\$58.36	-\$65.01	-\$331.28	\$40.47	\$137.92
66850	Subscriptions	-\$1,187.59	-\$181.43	-\$1,006.16	-\$1,936.27	-\$544.29	-\$1,391.98	\$0.00	-\$326.37	-\$1,187.59	-\$1,609.90
66900	Travel (local)	\$0.00	-\$100.00	\$100.00	-\$20.90	-\$200.00	\$179.10	\$0.00	\$0.00	\$0.00	-\$20.90
66950	Workplace Health & Safety	-\$80.00	\$0.00	-\$80.00	-\$80.00	\$0.00	-\$80.00	\$0.00	\$0.00	-\$80.00	-\$80.00
	<b>Other Operating Costs-Total</b>	<b>-\$32,919.21</b>	<b>-\$27,042.48</b>	<b>-\$5,876.73</b>	<b>-\$114,327.64</b>	<b>-\$113,501.44</b>	<b>-\$826.20</b>	<b>-\$23,474.79</b>	<b>-\$95,064.40</b>	<b>-\$9,444.42</b>	<b>-\$19,263.24</b>
	<b>Administration Expenses</b>										
67100	Photocopying	-\$1,942.44	-\$1,238.00	-\$704.44	-\$3,882.51	-\$2,716.00	-\$1,166.51	-\$1,677.84	-\$5,033.51	-\$264.60	\$1,151.00
67400	Postage & Freight	\$0.00	\$0.00	\$0.00	-\$21.91	\$0.00	-\$21.91	-\$1.40	-\$1.40	\$1.40	-\$20.51
67500	Printing	-\$1,567.00	-\$1,000.00	-\$567.00	-\$1,916.95	-\$1,250.00	-\$666.95	-\$3,021.04	-\$3,021.04	\$1,454.04	\$1,104.09
67600	Stationery	-\$144.71	-\$297.00	\$152.29	-\$1,331.31	-\$839.50	-\$491.81	-\$231.51	-\$1,317.25	\$86.80	-\$14.06
67900	Legal Fees	\$0.00	-\$4,000.00	\$4,000.00	-\$5,036.02	-\$8,000.00	\$2,963.98	-\$7,866.00	-\$7,866.00	\$7,866.00	\$2,829.98
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,170.75	-\$2,341.50	\$1,170.75	\$2,341.50
68100	Professional Fees	-\$10,941.07	-\$26,279.28	\$15,338.21	-\$44,199.61	-\$63,532.66	\$19,333.05	-\$8,015.37	-\$24,046.11	-\$2,925.70	-\$20,153.50
68200	Bank Charges	-\$1,129.56	-\$20.00	-\$1,109.56	-\$1,758.02	-\$40.00	-\$1,718.02	-\$279.92	-\$854.95	-\$849.64	-\$903.07
	<b>Administration Expenses Total</b>	<b>-\$15,724.78</b>	<b>-\$32,884.28</b>	<b>\$17,159.50</b>	<b>-\$58,146.33</b>	<b>-\$76,498.16</b>	<b>\$18,351.83</b>	<b>-\$22,263.83</b>	<b>-\$44,481.76</b>	<b>\$6,539.05</b>	<b>-\$13,664.57</b>

## Monthly Profit And Loss for Queensland University Union - Department

## Student Services

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016			
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
	<b>Recharges</b>										
69020	BTOH Recharge	-\$9,300.00	-\$9,300.00	\$0.00	-\$18,600.00	-\$18,600.00	\$0.00	\$0.00	\$0.00	-\$9,300.00	-\$18,600.00
69030	Human Resources Recharge	-\$4,196.17	-\$4,696.17	\$500.00	-\$14,130.70	-\$14,130.70	\$0.00	-\$4,660.90	-\$14,460.67	\$464.73	\$329.97
69040	IT Recharge	-\$2,385.37	-\$2,385.37	\$0.00	-\$7,007.93	-\$7,007.93	\$0.00	-\$2,218.54	-\$8,186.03	-\$166.83	\$1,178.10
69050	Financial Services Recharge	-\$9,055.45	-\$9,054.61	-\$0.84	-\$27,326.45	-\$27,325.19	-\$1.26	-\$10,379.72	-\$28,288.50	\$1,324.27	\$962.05
69060	Marketing Recharge	-\$19,877.15	-\$18,452.35	-\$1,424.80	-\$55,285.57	-\$55,285.57	\$0.00	-\$16,752.33	-\$48,947.99	-\$3,124.82	-\$6,337.58
	<b>Recharges-Total</b>	<b>-\$44,814.14</b>	<b>-\$43,888.50</b>	<b>-\$925.64</b>	<b>-\$122,350.65</b>	<b>-\$122,349.39</b>	<b>-\$1.26</b>	<b>-\$34,011.49</b>	<b>-\$99,883.19</b>	<b>-\$10,802.65</b>	<b>-\$22,467.46</b>
	<b>Total Operating Expenses</b>	<b>-\$184,476.57</b>	<b>-\$260,023.32</b>	<b>\$75,546.75</b>	<b>-\$577,937.39</b>	<b>-\$620,955.42</b>	<b>\$43,018.03</b>	<b>-\$254,794.23</b>	<b>-\$555,262.75</b>	<b>\$70,317.66</b>	<b>-\$22,674.64</b>
	<b>Total Expenses</b>	<b>-\$263,575.20</b>	<b>-\$338,780.93</b>	<b>\$75,205.73</b>	<b>-\$835,292.55</b>	<b>-\$857,403.34</b>	<b>\$22,110.79</b>	<b>-\$321,503.62</b>	<b>-\$762,992.55</b>	<b>\$57,928.42</b>	<b>-\$72,300.00</b>
99999	<b>Net Profit</b>	<b>-\$1,137.36</b>	<b>-\$29,713.62</b>	<b>\$28,576.26</b>	<b>-\$49,270.16</b>	<b>-\$62,235.85</b>	<b>\$12,965.69</b>	<b>-\$108,779.39</b>	<b>-\$231,488.42</b>	<b>\$107,642.03</b>	<b>\$182,218.26</b>
<b>Total Income Checker = 0</b>		<b>-\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>

CONSOLIDATED

MARCH 2017

## Monthly Profit And Loss for Queensland University Union - Department

## Consolidated Business

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016					
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
<b>Sales Income</b>													
40310	Sale Retail (GST Inclusive)	\$172,254.55	\$170,178.75	\$2,075.80	\$225,441.99	\$230,512.50	-\$5,070.51	\$159,923.70	\$203,515.76	\$12,330.85	\$21,926.23		
40320	Sale Retail (GST Free)	\$340.00	\$0.00	\$340.00	\$752.60	\$0.00	\$752.60	\$960.00	\$1,099.25	-\$620.00	-\$346.65		
40400	Sale Food (GST Inclusive)	\$809,728.97	\$909,464.74	-\$99,735.77	\$1,380,063.05	\$1,528,379.44	-\$148,316.39	\$853,251.18	\$1,484,348.50	-\$43,522.21	-\$104,285.45		
40410	Sale Food (GST Free)	\$12,125.52	\$0.00	\$12,125.52	\$25,752.75	\$0.00	\$25,752.75	\$16,299.18	\$35,055.38	-\$4,173.66	-\$9,302.63		
40450	Sale Beverage (GST Inclusive)	\$273,985.83	\$322,686.46	-\$48,700.63	\$497,600.50	\$549,659.79	-\$52,059.29	\$266,761.06	\$467,914.63	\$7,224.77	\$29,685.87		
40460	Sale Beverage (GST free)	\$42,820.33	\$0.00	\$42,820.33	\$76,859.91	\$0.00	\$76,859.91	\$45,065.90	\$79,475.85	-\$2,245.57	-\$2,615.94		
40500	Sales Liquor (GST Inclusive)	\$168,237.14	\$177,533.06	-\$9,295.92	\$251,211.17	\$257,098.28	-\$5,887.11	\$147,353.04	\$222,175.36	\$20,884.10	\$29,035.81		
40600	Sales Internal Food	\$5,604.64	\$0.00	\$5,604.64	\$12,151.91	\$0.00	\$12,151.91	\$4,396.36	\$7,896.51	\$1,208.28	\$4,255.40		
40605	Sales Internal Beverage	\$1,131.33	\$0.00	\$1,131.33	\$2,520.07	\$0.00	\$2,520.07	\$1,170.06	\$2,235.72	-\$38.73	\$284.35		
40610	Sales Internal Liquor	\$1,027.28	\$0.00	\$1,027.28	\$5,210.27	\$0.00	\$5,210.27	\$1,112.44	\$3,424.99	-\$85.16	\$1,785.28		
40620	Sales Internal Retail	\$602.19	\$0.00	\$602.19	\$3,198.24	\$0.00	\$3,198.24	\$891.54	\$3,389.56	-\$289.35	-\$191.32		
<b>Sales Income Total</b>		<b>\$1,487,857.78</b>	<b>\$1,579,863.01</b>	<b>-\$92,005.23</b>	<b>\$2,480,762.46</b>	<b>\$2,565,650.01</b>	<b>-\$84,887.55</b>	<b>\$1,497,184.46</b>	<b>\$2,510,531.51</b>	<b>-\$9,326.68</b>	<b>-\$29,769.05</b>		
<b>Cost of Sales</b>													
41310	Purchases Retail GST Inclu	-\$52,910.87	-\$93,598.31	\$40,687.44	-\$159,991.69	-\$126,781.88	-\$33,209.81	-\$72,837.73	-\$163,344.54	\$19,926.86	\$3,352.85		
41320	Purchases Retail GST Free	-\$505.80	\$0.00	-\$505.80	-\$751.02	\$0.00	-\$751.02	-\$502.50	-\$711.54	-\$3.30	-\$39.48		
41330	Opening Stock Retail	-\$199,591.73	\$0.00	-\$199,591.73	-\$442,967.69	\$0.00	-\$442,967.69	-\$170,875.54	-\$370,909.42	-\$28,716.19	-\$72,058.27		
41340	Closing Stock Retail	\$156,621.98	\$0.00	\$156,621.98	\$478,383.56	\$0.00	\$478,383.56	\$154,751.07	\$425,075.60	\$1,870.91	\$53,307.96		
41400	Purchases Food GST Inclusive	-\$78,893.68	-\$403,860.51	\$324,966.83	-\$142,323.47	-\$678,418.95	\$536,095.48	-\$122,119.50	-\$214,728.83	\$43,225.82	\$72,405.36		
41410	Purchases Food GST Free	-\$283,313.40	\$0.00	-\$283,313.40	-\$528,902.00	\$0.00	-\$528,902.00	-\$268,848.29	-\$519,120.32	-\$14,465.11	-\$9,781.68		
41420	Opening Stock Food	-\$80,099.16	\$0.00	-\$80,099.16	-\$177,907.28	\$0.00	-\$177,907.28	-\$80,711.35	-\$179,564.56	\$612.19	\$1,657.28		
41430	Closing Stock Food	\$80,992.92	\$0.00	\$80,992.92	\$215,995.14	\$0.00	\$215,995.14	\$70,831.39	\$207,757.68	\$10,161.53	\$8,237.46		
41450	Purchases Beverage GST Includ	-\$56,802.38	-\$112,334.36	\$55,531.98	-\$113,034.74	-\$189,324.14	\$76,289.40	-\$63,939.79	-\$115,608.14	\$7,137.41	\$2,573.40		
41460	Purchases Beverage GST Free	-\$49,425.21	\$0.00	-\$49,425.21	-\$97,207.80	\$0.00	-\$97,207.80	-\$41,380.14	-\$84,701.03	-\$8,045.07	-\$12,506.77		
41470	Opening Stock Bever	-\$40,976.70	\$0.00	-\$40,976.70	-\$95,213.72	\$0.00	-\$95,213.72	-\$37,228.87	-\$91,965.77	-\$3,747.83	-\$3,247.95		
41480	Closing Stock Bever	\$38,522.86	\$0.00	\$38,522.86	\$110,825.61	\$0.00	\$110,825.61	\$32,107.26	\$99,999.06	\$6,415.60	\$10,826.55		
41500	Purchases Liquor	-\$59,490.19	-\$71,810.30	\$12,320.11	-\$122,997.81	-\$103,375.30	-\$19,622.51	-\$46,151.93	-\$108,944.81	-\$13,338.26	-\$14,053.00		
41510	Opening Stock Liquor	-\$51,661.80	\$0.00	-\$51,661.80	-\$96,279.77	\$0.00	-\$96,279.77	-\$63,988.98	-\$118,445.55	\$12,327.18	\$22,165.78		
41520	Closing Stock Liquor	\$48,253.00	\$0.00	\$48,253.00	\$121,610.59	\$0.00	\$121,610.59	\$51,970.27	\$142,752.03	-\$3,717.27	-\$21,141.44		
41800	Point of Sale Unders/Overs	\$291.30	\$0.00	\$291.30	\$289.05	\$0.00	\$289.05	-\$33.78	-\$75.36	\$325.08	\$364.41		
41850	Wastage Food	-\$1,927.67	-\$2,126.10	\$198.43	-\$5,664.84	-\$5,244.82	-\$420.02	-\$1,855.73	-\$5,825.42	-\$71.94	\$160.58		
41855	Wastage Drinks	-\$227.21	-\$266.00	\$38.79	-\$936.46	-\$592.03	-\$344.43	-\$419.05	-\$1,119.64	\$191.84	\$183.18		
41860	Wastage Alcohol	-\$815.97	-\$782.81	-\$33.16	-\$1,459.50	-\$1,120.86	-\$338.64	-\$1,061.38	-\$1,339.98	\$245.41	-\$119.52		
41865	Wastage Retail	-\$98.28	\$0.00	-\$98.28	-\$73.03	\$0.00	-\$73.03	-\$307.93	-\$955.42	\$209.65	\$882.39		
41880	Freight	-\$764.00	\$0.00	-\$764.00	-\$1,624.81	\$0.00	-\$1,624.81	-\$576.68	-\$1,246.21	-\$187.32	-\$378.60		
41900	Stocktake Variance Food	-\$1,595.76	-\$992.53	-\$603.23	-\$4,388.78	-\$1,604.45	-\$2,784.33	-\$739.39	-\$1,652.39	-\$856.37	-\$2,736.39		
41905	Stocktake Variance Drinks	\$932.69	\$0.00	\$932.69	\$530.48	\$0.00	\$530.48	\$883.05	\$674.24	\$49.64	-\$143.76		
41910	Stocktake Variance Alcohol	-\$30.56	-\$416.63	\$386.07	-\$394.46	-\$568.02	\$173.56	-\$169.57	-\$433.19	\$139.01	\$38.73		
41915	Stocktake Variance Retail	-\$49.83	\$0.00	-\$49.83	-\$17.61	\$0.00	-\$17.61	-\$8.44	-\$5.06	-\$41.39	-\$12.55		
<b>Total Cost of Sales</b>		<b>-\$633,565.45</b>	<b>-\$686,187.55</b>	<b>\$52,622.10</b>	<b>-\$1,064,502.05</b>	<b>-\$1,107,030.45</b>	<b>\$42,528.40</b>	<b>-\$663,213.53</b>	<b>-\$1,104,438.57</b>	<b>\$29,648.08</b>	<b>\$39,936.52</b>		

## Monthly Profit And Loss for Queensland University Union - Department

## Consolidated Business

Current Period:		27-Feb-2017	26-Mar-2017				Previous Period:	29-Feb-2016	27-Mar-2016		
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
41990	Gross Profit	\$854,292.33	\$893,675.46	-\$39,383.13	\$1,416,260.41	\$1,458,619.56	-\$42,359.15	\$833,970.93	\$1,406,092.94	\$20,321.40	\$10,167.47
	<b>Gross Profit % Total Sales</b>	57.4%	56.6%	0.9%	57.1%	56.9%	0.2%	55.7%	56.0%	1.7%	1.1%
	<b>Gross Profit % Total Sales - Books</b>	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	<b>Gross Profit % Total Sales - Food</b>	55.9%	55.3%	0.7%	54.6%	55.2%	-0.5%	53.8%	53.3%	2.1%	1.3%
	<b>Gross Profit % Total Sales - Drinks</b>	66.0%	65.1%	0.9%	66.2%	65.4%	0.7%	64.9%	64.9%	1.2%	1.3%
	<b>Gross Profit % Total Sales - Liquor</b>	62.3%	58.9%	3.5%	61.2%	59.1%	2.1%	60.0%	61.7%	2.4%	-0.5%
<b>Sale on Commission</b>											
42600	Sale Cash Books	\$9,687.45	\$35,000.00	-\$25,312.55	\$17,742.36	\$51,000.00	-\$33,257.64	\$0.00	\$0.00	\$9,687.45	\$17,742.36
	<b>Total Sale on Commission</b>	<b>\$9,687.45</b>	<b>\$35,000.00</b>	<b>-\$25,312.55</b>	<b>\$17,742.36</b>	<b>\$56,000.00</b>	<b>-\$38,257.64</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$9,687.45</b>	<b>\$17,742.36</b>
<b>Cost of Sale on Commission</b>											
43300	Cost of Sale Uber	-\$222.71	\$0.00	-\$222.71	-\$501.55	\$0.00	-\$501.55	\$0.00	\$0.00	-\$222.71	-\$501.55
43500	Cost of Sale Tickets	-\$40.99	\$0.00	-\$40.99	-\$917.51	\$0.00	-\$917.51	-\$2,012.83	-\$2,046.88	\$1,971.84	\$1,129.37
43600	Cost of Cash Books	-\$5,623.64	-\$21,000.00	\$15,376.36	-\$10,733.27	-\$30,600.00	\$19,866.73	\$0.00	\$0.00	-\$5,623.64	-\$10,733.27
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00
	<b>Total Cost of Sale on Commission</b>	<b>-\$5,887.34</b>	<b>-\$21,000.00</b>	<b>\$15,112.66</b>	<b>-\$12,152.33</b>	<b>-\$30,600.00</b>	<b>\$18,447.67</b>	<b>-\$2,012.83</b>	<b>-\$4,419.88</b>	<b>-\$3,874.51</b>	<b>-\$7,732.45</b>
<b>Other Income</b>											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$200.00	-\$140.00	\$0.00	\$0.00	\$0.00	\$60.00
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$1,400.00	\$3,000.00	-\$1,600.00	\$900.00	\$10,155.00	\$500.00	-\$8,755.00
47100	Commission-Vending / Others	\$11,485.06	\$15,030.00	-\$3,544.94	\$30,467.43	\$34,060.00	-\$3,592.57	\$14,240.84	\$47,690.15	-\$2,755.78	-\$17,222.72
47110	Commission-Books	\$10,933.59	\$22,865.00	-\$11,931.41	\$28,182.77	\$30,411.00	-\$2,228.23	\$26,861.85	\$54,814.98	-\$15,928.26	-\$26,632.21
47120	Commission-Pool Table	\$821.27	\$1,666.50	-\$845.23	\$821.27	\$2,272.06	-\$1,450.79	\$1,500.00	\$2,000.00	-\$678.73	-\$1,178.73
47150	Membership - Gattton	\$500.00	\$0.00	\$500.00	\$4,477.27	\$4,000.00	\$477.27	\$0.00	\$0.00	\$500.00	\$4,477.27
47190	Grants	\$199,669.91	\$199,669.92	-\$0.01	\$599,009.73	\$599,009.74	-\$0.01	\$117,241.18	\$352,398.58	\$82,428.73	\$246,611.15
47240	Hire of Venue	\$16,750.95	\$15,969.92	\$781.03	\$29,993.67	\$30,329.83	-\$336.16	\$18,464.92	\$38,657.64	-\$1,713.97	-\$8,663.97
47250	Hire of Equipment	\$4,457.67	\$5,370.00	-\$912.33	\$11,426.38	\$12,545.00	-\$1,118.62	\$7,265.05	\$15,159.43	-\$2,807.38	-\$3,733.05
47350	Rebates	\$8,652.90	\$11,488.03	-\$2,835.13	\$21,460.57	\$16,560.74	\$4,899.83	\$6,500.00	\$20,534.52	\$2,152.90	\$926.05
47360	Rents	\$40,720.18	\$40,720.18	\$0.00	\$122,160.54	\$122,160.54	\$0.00	\$40,197.62	\$120,592.86	\$522.56	\$1,567.68
47370	Revenue	\$79,078.70	\$74,896.36	\$4,182.34	\$153,083.29	\$147,537.32	\$5,545.97	\$59,973.58	\$105,285.17	\$19,105.12	\$47,798.12
47550	Sponsorships	\$2,250.00	\$10,316.54	-\$8,066.54	\$8,525.00	\$15,794.93	-\$7,269.93	\$3,580.75	\$3,580.75	-\$1,330.75	\$4,944.25
47570	Sponsorships - Market Day	\$0.00	\$1,382.36	-\$1,382.36	\$116,870.00	\$118,884.67	-\$2,014.67	\$98.89	\$127,557.89	-\$98.89	-\$10,687.89
47700	Ticket Sales	\$15,257.13	\$58,670.00	-\$43,412.87	\$65,800.36	\$66,590.00	-\$789.64	\$49,444.23	\$59,320.14	-\$34,187.10	\$6,480.22
47900	Interest Received	\$2,562.35	\$2,414.52	\$147.83	\$7,864.10	\$7,847.19	\$16.91	\$3,072.08	\$13,186.85	-\$509.73	-\$5,322.75
47980	Staff Labour Recoveries	\$1,492.90	\$1,150.00	\$342.90	\$2,317.90	\$2,150.00	\$167.90	\$1,470.00	\$2,350.00	\$22.90	-\$32.10
	<b>Total Other Income</b>	<b>\$396,032.61</b>	<b>\$464,809.33</b>	<b>-\$68,776.72</b>	<b>\$1,278,416.28</b>	<b>\$1,288,049.02</b>	<b>-\$9,632.74</b>	<b>\$350,810.99</b>	<b>\$975,483.96</b>	<b>\$45,221.62</b>	<b>\$302,932.32</b>
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	-\$50,000.00
49600	Cost of Sales others	\$234.00	\$0.00	\$234.00	\$396.00	\$0.00	\$396.00	\$180.00	\$414.27	\$54.00	-\$18.27
	<b>Gross Profit Before Expenses</b>	<b>\$1,254,359.05</b>	<b>\$1,372,484.79</b>	<b>-\$118,125.74</b>	<b>\$2,700,662.72</b>	<b>\$2,772,068.58</b>	<b>-\$71,405.86</b>	<b>\$1,182,949.09</b>	<b>\$2,427,571.29</b>	<b>\$71,409.96</b>	<b>\$273,091.43</b>

## Monthly Profit And Loss for Queensland University Union - Department

## Consolidated Business

Current Period:		27-Feb-2017	26-Mar-2017	Previous Period:			29-Feb-2016	27-Mar-2016					
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16		
<b>Expenditure</b>													
<b>Wages &amp; Oncosts</b>													
60030	Wages - permanent	-\$294,106.07	-\$310,272.04	\$16,165.97	-\$890,533.70	-\$925,069.32	\$34,535.62	-\$261,574.57	-\$786,235.03	-\$32,531.50	-\$104,298.67		
60040	Allowance	-\$435.60	\$0.00	-\$435.60	-\$1,962.86	\$0.00	-\$1,962.86	\$0.00	-\$1,083.15	-\$435.60	-\$879.71		
60070	Annual Leave Provision	-\$29,468.69	-\$29,559.00	\$90.31	-\$85,796.00	-\$94,589.00	\$8,793.00	-\$24,150.83	-\$86,974.31	-\$5,317.86	\$1,178.31		
60090	Long Service Leave Provision	-\$7,940.12	-\$7,940.12	\$0.00	-\$22,589.42	-\$25,288.84	\$2,699.42	-\$6,923.68	-\$20,885.68	-\$1,016.44	-\$1,703.74		
60100	Income Protection Insurance	-\$4,561.20	-\$5,216.54	\$655.34	-\$14,823.90	-\$16,579.35	\$1,755.45	-\$8,302.30	-\$26,982.48	\$3,741.10	\$12,158.58		
60130	Wages - casual	-\$273,980.38	-\$298,214.81	\$24,234.43	-\$548,230.20	-\$539,347.52	-\$8,882.68	-\$294,623.19	-\$581,903.10	\$20,642.81	\$33,672.90		
60140	Superannuation Guarantee	-\$72,780.65	-\$77,901.82	\$5,121.17	-\$198,718.27	-\$198,469.43	-\$248.84	-\$70,372.39	-\$183,819.40	-\$2,408.26	-\$14,898.87		
60150	Other Leave	-\$14,183.61	-\$5,536.72	-\$8,646.89	-\$39,505.58	-\$17,778.72	-\$21,726.86	-\$6,535.16	-\$25,398.85	-\$7,648.45	-\$14,106.73		
60155	TOIL	-\$2,234.26	\$0.00	-\$2,234.26	-\$25,794.52	\$0.00	-\$25,794.52	-\$1,490.34	-\$5,195.36	-\$743.92	-\$20,599.16		
60160	Workers Compensation	-\$4,530.49	-\$4,533.36	\$2.87	-\$11,977.91	-\$11,572.01	-\$405.90	-\$4,373.94	-\$11,487.25	-\$156.55	-\$490.66		
60170	Wages & Oncosts - Agency Staff	-\$105.00	\$0.00	-\$105.00	-\$105.00	\$0.00	-\$105.00	-\$5,491.54	-\$9,346.44	\$5,386.54	\$9,241.44		
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,116.60	\$0.00	\$10,116.60		
	<b>Total Wages</b>	<b>-\$704,326.07</b>	<b>-\$739,174.41</b>	<b>\$34,848.34</b>	<b>-\$1,840,037.36</b>	<b>-\$1,828,694.19</b>	<b>-\$11,343.17</b>	<b>-\$683,837.94</b>	<b>-\$1,749,427.65</b>	<b>-\$20,488.13</b>	<b>-\$90,609.71</b>		
	<b>Wages % of Sales</b>	47.34%	46.79%	0.55%	74.17%	71.28%	2.90%	45.67%	69.68%	-219.67%	-304.38%		
	<b>Other Labour Cost</b>												
60510	Staff Rewards & Recognition	-\$1,400.00	-\$200.00	-\$1,200.00	-\$4,105.60	-\$400.00	-\$3,705.60	\$0.00	\$0.00	-\$1,400.00	-\$4,105.60		
60520	Staff Gifts	-\$99.82	-\$100.00	\$0.18	-\$329.19	-\$300.00	-\$29.19	\$0.00	-\$407.72	-\$99.82	\$78.53		
60550	Recruitment	\$0.00	-\$1,500.00	\$1,500.00	-\$2,640.00	-\$6,700.00	\$4,060.00	-\$635.00	-\$1,679.64	\$635.00	-\$960.36		
60600	Staff Amenities	-\$895.30	-\$1,557.50	\$662.20	-\$3,140.70	-\$3,032.50	-\$108.20	-\$998.19	-\$3,262.86	\$102.89	\$122.16		
60630	First Aid	-\$419.70	-\$20.00	-\$399.70	-\$419.70	-\$160.00	-\$259.70	\$0.00	\$0.00	-\$419.70	-\$419.70		
60750	Staff Training - External	-\$3,491.70	-\$6,550.00	\$3,058.30	-\$7,101.59	-\$11,800.00	\$4,698.41	-\$2,051.37	-\$3,776.37	-\$1,440.33	-\$3,325.22		
60760	Staff Training - Internal	-\$3,215.62	-\$2,000.00	-\$1,215.62	-\$9,712.48	-\$8,000.00	-\$1,712.48	-\$1,277.61	-\$7,103.53	-\$1,938.01	-\$2,608.95		
60800	Staff Uniforms	-\$1,595.91	-\$2,345.00	\$749.09	-\$4,175.20	-\$6,045.00	\$1,869.80	-\$2,555.91	-\$6,382.52	\$960.00	\$2,207.32		
	<b>Other Labour Cost Total</b>	<b>-\$11,118.05</b>	<b>-\$14,272.50</b>	<b>\$3,154.45</b>	<b>-\$31,624.46</b>	<b>-\$36,437.50</b>	<b>\$4,813.04</b>	<b>-\$7,518.08</b>	<b>-\$22,612.64</b>	<b>-\$3,599.97</b>	<b>-\$9,011.82</b>		
<b>Operating Expenses</b>													
	<b>Advertising</b>												
61010	Advertising / Publicity	-\$29,869.81	-\$26,716.00	-\$3,153.81	-\$62,664.01	-\$65,548.00	\$2,883.99	-\$23,620.46	-\$59,525.92	-\$6,249.35	-\$3,138.09		
61050	Graphic Designing Costs	\$0.00	-\$500.00	\$500.00	-\$2,425.00	-\$500.00	-\$1,925.00	-\$2,000.00	-\$2,000.00	\$2,000.00	-\$425.00		
61100	Promotional Merchandise	-\$2,150.00	-\$5,000.00	\$2,850.00	-\$44,125.90	-\$15,027.00	-\$29,098.90	-\$1,000.00	-\$1,000.00	-\$1,150.00	-\$43,125.90		
	<b>Advertising-Total</b>	<b>-\$32,019.81</b>	<b>-\$32,216.00</b>	<b>\$196.19</b>	<b>-\$109,214.91</b>	<b>-\$81,075.00</b>	<b>-\$28,139.91</b>	<b>-\$26,620.46</b>	<b>-\$62,525.92</b>	<b>-\$5,399.35</b>	<b>-\$46,688.99</b>		
	<b>Events &amp; Projects</b>												
61510	Campaigns	\$0.00	-\$3,900.00	\$3,900.00	\$0.00	-\$8,600.00	\$8,600.00	-\$1,000.00	-\$2,200.00	\$1,000.00	\$2,200.00		
61600	Concerts/Performances	-\$8,459.65	-\$36,620.00	\$28,160.35	-\$18,289.55	-\$38,380.00	\$20,090.45	-\$19,875.38	-\$23,437.88	\$11,415.73	\$5,148.33		
61700	Grants	-\$4,913.64	-\$34,300.00	\$29,386.36	-\$13,958.64	-\$37,600.00	\$23,641.36	-\$24,438.98	-\$26,438.98	\$19,525.34	\$12,480.34		
61800	Special Projects	-\$2,264.41	-\$3,475.00	\$1,210.59	-\$3,273.23	-\$5,875.00	\$2,601.77	-\$283.30	-\$283.30	-\$1,981.11	-\$2,989.93		
61900	Student Promotions	-\$29,600.45	-\$32,487.71	\$2,887.26	-\$53,362.95	-\$56,239.18	\$2,876.23	-\$87,889.59	-\$120,327.08	\$58,289.14	\$66,964.13		
	<b>Events &amp; Projects - Total</b>	<b>-\$45,238.15</b>	<b>-\$110,782.71</b>	<b>\$65,544.56</b>	<b>-\$88,884.37</b>	<b>-\$146,694.18</b>	<b>\$57,809.81</b>	<b>-\$133,487.25</b>	<b>-\$172,687.24</b>	<b>\$88,249.10</b>	<b>\$83,802.87</b>		

## Monthly Profit And Loss for Queensland University Union - Department

## Consolidated Business

Current Period:

27-Feb-2017

26-Mar-2017

Previous Period:

29-Feb-2016

27-Mar-2016

Account Number	Description	Current Year	Current Year	Current Year	Current Year	Current Year	Current Year	Last Year	Last Year	Last Year	Last Year
		Actual Month Mar-17	Budget Month Mar-17	Variance Mar-17	Actual YTD Mar-17	Budget YTD Mar-17	Variance Mar-17	Actual Month Mar-16	Actual YTD Mar-16	Var Month Mar-16	Var YTD Mar-16
<b>Property</b>											
62710	Cleaning Materials	-\$6,237.74	-\$6,947.00	\$709.26	-\$16,857.47	-\$20,102.00	\$3,244.53	-\$6,623.57	-\$17,245.94	\$385.83	\$388.47
62720	Cleaning Charges	-\$44,103.39	-\$42,812.38	-\$1,291.01	-\$125,383.62	-\$122,361.61	-\$3,022.01	-\$42,132.15	-\$122,162.40	-\$1,971.24	-\$3,221.22
62730	Cleaning Garbage Disposal	-\$7,341.97	-\$5,415.00	-\$1,926.97	-\$10,846.61	-\$15,413.00	\$4,566.39	-\$4,357.00	-\$22,809.44	-\$2,984.97	\$11,962.83
62740	Cleaning Equipment	-\$4,395.00	-\$2,838.12	-\$1,556.88	-\$13,232.72	-\$10,273.64	-\$2,959.08	-\$2,928.81	-\$9,601.29	-\$1,466.19	-\$3,631.43
62850	Pest Control	-\$914.74	-\$732.60	-\$182.14	-\$1,867.66	-\$2,189.80	\$322.14	-\$843.59	-\$2,510.87	-\$71.15	\$643.21
62900	Security	-\$2,400.00	-\$2,400.00	\$0.00	-\$5,646.66	-\$6,800.00	\$1,153.34	\$0.00	-\$3,765.15	-\$2,400.00	-\$1,881.51
62910	Security - Providers	-\$17,420.30	-\$8,000.00	-\$9,420.30	-\$27,521.55	-\$11,000.00	-\$16,521.55	-\$16,205.55	-\$17,209.45	-\$1,214.75	-\$10,312.10
62920	Security - Property	-\$691.71	-\$50.00	-\$641.71	-\$897.99	-\$1,150.00	-\$247.99	-\$134.50	-\$1,059.77	-\$557.21	\$161.78
	<b>Property-Total</b>	<b>-\$83,504.85</b>	<b>-\$69,245.10</b>	<b>-\$14,259.75</b>	<b>-\$202,254.28</b>	<b>-\$188,590.05</b>	<b>-\$13,664.23</b>	<b>-\$73,225.17</b>	<b>-\$196,364.31</b>	<b>-\$10,279.68</b>	<b>-\$5,889.97</b>
<b>Utilities</b>											
63010	Electricity	-\$24,569.24	-\$27,880.00	\$3,310.76	-\$66,762.28	-\$81,587.50	\$14,825.22	-\$20,263.00	-\$57,538.32	-\$4,306.24	-\$9,223.96
63050	Gas	-\$6,724.66	-\$8,480.00	\$1,755.34	-\$20,295.56	-\$20,600.00	\$304.44	-\$7,895.96	-\$19,371.83	\$1,171.30	-\$923.73
63100	Water	-\$7,990.00	-\$8,010.00	\$20.00	-\$20,730.00	-\$20,870.00	\$140.00	-\$7,990.00	-\$20,730.00	\$0.00	\$0.00
63150	Telephone	-\$3,612.76	-\$2,046.00	-\$1,566.76	-\$10,812.80	-\$6,249.50	-\$4,563.30	-\$2,311.75	-\$6,931.96	-\$1,301.01	-\$3,880.84
	<b>Utilities-Total</b>	<b>-\$42,896.66</b>	<b>-\$46,416.00</b>	<b>\$3,519.34</b>	<b>-\$118,600.64</b>	<b>-\$129,307.00</b>	<b>\$10,706.36</b>	<b>-\$38,460.71</b>	<b>-\$104,572.11</b>	<b>-\$4,435.95</b>	<b>-\$14,028.53</b>
<b>Motor Vehicles</b>											
64010	Motor Vehicles R&M	-\$1,038.81	-\$350.00	-\$688.81	-\$1,038.81	-\$350.00	-\$688.81	\$0.00	\$0.00	-\$1,038.81	-\$1,038.81
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$975.05	-\$1,800.00	\$824.95	\$0.00	-\$913.97	\$0.00	-\$61.08
64100	Motor Vehicle Fuel and Oil	-\$114.17	-\$350.00	\$235.83	-\$1,647.94	-\$950.00	-\$697.94	\$0.00	-\$1,150.46	-\$114.17	-\$497.48
64150	Motor Vehicle Parking & Tolls	-\$373.23	-\$334.23	-\$39.00	-\$1,032.19	-\$886.79	-\$145.40	-\$257.95	-\$2,319.65	-\$115.28	\$1,287.46
	<b>Motor Vehicles - Total</b>	<b>-\$1,526.21</b>	<b>-\$1,034.23</b>	<b>-\$491.98</b>	<b>-\$4,693.99</b>	<b>-\$3,986.79</b>	<b>-\$707.20</b>	<b>-\$257.95</b>	<b>-\$4,384.08</b>	<b>-\$1,268.26</b>	<b>-\$309.91</b>
<b>Maintenance</b>											
65050	R&M - Building	-\$16,541.39	-\$17,808.17	\$1,266.78	-\$49,782.92	-\$57,579.51	\$7,796.59	-\$15,769.40	-\$47,785.02	-\$771.99	-\$1,997.90
65100	R&M - Furniture	\$0.00	-\$1,650.00	\$1,650.00	-\$4.14	-\$2,400.00	\$2,395.86	\$0.00	-\$99.09	\$0.00	\$94.95
65150	R&M - Equipment	-\$2,720.85	-\$5,086.44	\$2,365.59	-\$7,825.80	-\$11,970.93	\$4,145.13	-\$2,037.79	-\$4,712.63	-\$683.06	-\$3,113.17
65250	R&M - Refrigeration	-\$3,737.33	-\$2,844.00	-\$893.33	-\$7,575.33	-\$6,063.00	-\$1,512.33	-\$812.00	-\$3,587.00	-\$2,925.33	-\$3,988.33
65300	Replacements / Minor capital	-\$7,865.73	-\$3,580.00	-\$4,285.73	-\$21,950.56	-\$11,160.00	-\$10,790.56	-\$5,085.56	-\$11,607.78	-\$2,780.17	-\$10,342.78
	<b>Maintenance-Total</b>	<b>-\$30,865.30</b>	<b>-\$30,968.61</b>	<b>\$103.31</b>	<b>-\$87,138.75</b>	<b>-\$89,473.44</b>	<b>\$2,334.69</b>	<b>-\$23,704.75</b>	<b>-\$67,791.52</b>	<b>-\$7,160.55</b>	<b>-\$19,347.23</b>
<b>Other Operating Costs</b>											
66010	Consumables	-\$4,196.83	-\$6,413.81	\$2,216.98	-\$8,785.08	-\$10,785.87	\$2,000.79	-\$4,682.05	-\$10,987.63	\$485.22	\$2,202.55
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$20,577.57	\$0.00	-\$20,577.57	\$0.00	-\$318.18	\$0.00	-\$20,259.39
66100	Conf & Seminar Travel & Accom	\$0.00	\$0.00	\$0.00	-\$3,444.45	-\$26,000.00	\$22,555.55	\$0.00	-\$21,016.14	\$0.00	\$17,571.69
66150	Depreciation	-\$71,355.71	-\$68,330.80	-\$3,024.91	-\$219,423.72	-\$222,012.10	\$2,588.38	-\$68,157.30	-\$210,407.71	-\$3,198.41	-\$9,016.01
66350	Equipment Rent	-\$1,108.03	-\$1,331.75	\$223.72	-\$2,369.50	-\$3,744.75	\$1,375.25	-\$1,669.56	-\$3,797.40	\$561.53	\$1,427.90
66400	Film Hire	-\$2,097.39	-\$2,400.00	\$302.61	-\$6,367.36	-\$5,560.00	-\$807.36	-\$4,086.52	-\$6,317.37	\$1,989.13	-\$49.99
66450	Insurance	-\$6,261.76	-\$7,360.09	\$1,098.33	-\$18,785.28	-\$22,645.27	\$3,859.99	-\$6,631.21	-\$19,893.63	\$369.45	\$1,108.35
66500	Laundry	-\$942.50	-\$800.00	-\$142.50	-\$942.50	-\$3,050.00	\$2,107.50	-\$847.44	-\$1,423.47	-\$95.06	\$480.97
66600	Licence Fees / Certificates	-\$12,074.15	-\$8,202.82	-\$3,871.33	-\$27,782.58	-\$25,014.46	-\$2,768.12	-\$7,959.02	-\$21,492.61	-\$4,115.13	-\$6,289.97
66700	Meetings	-\$161.54	-\$165.00	\$3.46	-\$682.03	-\$520.00	-\$162.03	-\$145.75	-\$575.41	-\$15.79	-\$106.62

## Monthly Profit And Loss for Queensland University Union - Department

## Consolidated Business

Current Period:		27-Feb-2017	26-Mar-2017				Previous Period:	29-Feb-2016	27-Mar-2016		
Account Number	Description	Current Year Actual Month Mar-17	Current Year Budget Month Mar-17	Current Year Variance Mar-17	Current Year Actual YTD Mar-17	Current Year Budget YTD Mar-17	Current Year Variance Mar-17	Last Year Actual Month Mar-16	Last Year Actual YTD Mar-16	Last Year Var Month Mar-16	Last Year Var YTD Mar-16
66800	Packaging	-\$25,252.80	-\$24,576.66	-\$676.14	-\$43,112.69	-\$42,850.25	-\$262.44	-\$19,166.41	-\$38,812.18	-\$6,086.39	-\$4,300.51
66850	Subscriptions	-\$5,527.98	-\$3,460.09	-\$2,067.89	-\$10,114.83	-\$9,903.18	-\$211.65	-\$3,224.07	-\$9,730.43	-\$2,303.91	-\$384.40
66900	Travel (local)	-\$210.06	-\$1,000.00	\$789.94	-\$531.01	-\$2,000.00	\$1,468.99	-\$137.24	-\$143.24	-\$72.82	-\$387.77
66950	Workplace Health & Safety	-\$526.71	-\$860.00	\$333.29	-\$1,669.10	-\$2,860.00	\$1,190.90	-\$894.31	-\$1,839.04	\$367.60	\$169.94
	<b>Other Operating Costs-Total</b>	<b>-\$129,715.46</b>	<b>-\$125,051.02</b>	<b>-\$4,664.44</b>	<b>-\$364,587.70</b>	<b>-\$377,320.88</b>	<b>\$12,733.18</b>	<b>-\$117,600.88</b>	<b>-\$346,754.44</b>	<b>-\$12,114.58</b>	<b>-\$17,833.26</b>
	<b>Administration Expenses</b>										
67100	Photocopying	-\$4,122.44	-\$2,081.94	-\$2,040.50	-\$10,374.34	-\$5,293.97	-\$5,080.37	-\$2,854.91	-\$8,564.73	-\$1,267.53	-\$1,809.61
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$131.82	-\$131.82	\$131.82	\$131.82
67400	Postage & Freight	-\$50.45	-\$25.00	-\$25.45	-\$128.41	-\$75.00	-\$53.41	\$0.00	\$0.00	-\$50.45	-\$128.41
67500	Printing	-\$1,626.50	-\$1,000.00	-\$626.50	-\$2,715.00	-\$2,650.00	-\$65.00	-\$5,391.06	-\$7,454.58	\$3,764.56	\$4,739.58
67600	Stationery	-\$2,023.28	-\$1,797.00	-\$226.28	-\$9,328.40	-\$5,007.50	-\$4,320.90	-\$2,156.94	-\$5,455.28	\$133.66	-\$3,873.12
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$6,750.00	-\$6,750.00	\$0.00	-\$2,200.00	-\$6,600.00	-\$50.00	-\$150.00
67900	Legal Fees	\$0.00	-\$4,000.00	\$4,000.00	-\$5,036.02	-\$8,000.00	\$2,963.98	-\$8,186.00	-\$8,186.00	\$8,186.00	\$3,149.98
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,170.75	-\$2,341.50	\$1,170.75	\$2,341.50
68100	Professional Fees	-\$15,431.59	-\$30,729.28	\$15,297.69	-\$57,309.61	-\$74,882.66	\$17,573.05	-\$9,887.32	-\$26,464.62	-\$5,544.27	-\$30,844.99
68200	Bank Charges	-\$33,316.11	-\$26,731.95	-\$6,584.16	-\$54,551.17	-\$44,362.51	-\$10,188.66	-\$19,642.14	-\$34,704.64	-\$13,673.97	-\$19,846.53
	<b>Administration Expenses Total</b>	<b>-\$58,820.37</b>	<b>-\$68,665.17</b>	<b>\$9,844.80</b>	<b>-\$146,192.95</b>	<b>-\$147,141.64</b>	<b>\$948.69</b>	<b>-\$51,620.94</b>	<b>-\$99,903.17</b>	<b>-\$7,199.43</b>	<b>-\$46,289.78</b>
	<b>Recharges</b>										
68990	Re-charge	\$87,626.53	\$86,701.31	\$925.22	\$244,712.27	\$244,712.26	\$0.01	\$74,852.64	\$216,396.34	\$12,773.89	\$28,315.93
69020	BTOH Recharge	-\$9,300.00	-\$9,300.00	\$0.00	-\$18,600.00	-\$18,600.00	\$0.00	\$0.00	\$0.00	-\$9,300.00	-\$18,600.00
69030	Human Resources Recharge	-\$4,196.17	-\$4,696.17	\$500.00	-\$14,130.70	-\$14,130.70	\$0.00	-\$4,660.90	-\$14,460.67	\$464.73	\$329.97
69040	IT Recharge	-\$2,385.37	-\$2,385.37	\$0.00	-\$7,007.93	-\$7,007.93	\$0.00	-\$2,218.54	-\$8,186.03	-\$166.83	\$1,178.10
69050	Financial Services Recharge	-\$9,055.45	-\$9,054.61	-\$0.84	-\$27,326.45	-\$27,325.19	-\$1.26	-\$10,379.72	-\$28,288.50	\$1,324.27	\$962.05
69060	Marketing Recharge	-\$19,877.15	-\$18,452.35	-\$1,424.80	-\$55,285.57	-\$55,285.57	\$0.00	-\$16,752.33	-\$48,947.99	-\$3,124.82	-\$6,337.58
	<b>Recharges-Total</b>	<b>\$42,812.39</b>	<b>\$42,812.81</b>	<b>-\$0.42</b>	<b>\$122,361.62</b>	<b>\$122,362.87</b>	<b>-\$1.25</b>	<b>\$40,841.15</b>	<b>\$116,513.15</b>	<b>\$1,971.24</b>	<b>\$5,848.47</b>
	<b>Total Operating Expenses</b>	<b>-\$381,774.42</b>	<b>-\$441,566.03</b>	<b>\$59,791.61</b>	<b>-\$999,205.97</b>	<b>-\$1,041,226.11</b>	<b>\$42,020.14</b>	<b>-\$424,136.96</b>	<b>-\$938,469.64</b>	<b>\$42,362.54</b>	<b>-\$60,736.33</b>
	<b>Total Expenses</b>	<b>-\$1,097,218.54</b>	<b>-\$1,195,012.94</b>	<b>\$97,794.40</b>	<b>-\$2,870,867.79</b>	<b>-\$2,906,357.80</b>	<b>\$35,490.01</b>	<b>-\$1,115,492.98</b>	<b>-\$2,710,509.93</b>	<b>\$18,274.44</b>	<b>-\$160,357.86</b>
99999	Net Profit	\$157,140.51	\$177,471.85	-\$20,331.34	-\$170,205.07	-\$134,289.22	-\$35,915.85	\$67,456.11	-\$282,938.64	\$89,684.40	\$112,733.57
<b>Total Income Checker = 0</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>