## 2015 ANNUAL BUDGET

The UQ Union treasurer is responsible for recommending an Annual Budget to the Administrative Committee and once passed referred to the UQ union Council for final consideration in accordance with R214 which states:

## R214 Annual Budget

### 214.1 The Treasurer must recommend to the Administrative Committee not later than the second Monday in March an Annual Budget

214.2 Once Administrative Committee has passed the Annual Budget, it must the referred to Union council who will have final authority to consider, amend and pass it
214.3 The Annual Budget must incorporate the First Quarter Supply budget and must cover the period of January 1 - December 31

The UQ Union's Business Trading arm is budgeted to run a $\$ 1,199,103$ net profit while the Student Services and Support arm is budgeted to run a $\$ 1,312,656$ net loss. Therefore, the UQ Union is forecasting a net operating loss of \$113,553 for the period January 1 to December 312015.

The 2015 Annual Budget contains the following documents:
(a) The Proposed 2015 UQ Union Income Statement for period January 1 - December 312015
(b) The Proposed 2015 UQ Union Business Trading Budget (Summary) for period January 1 December 312015
(c) The Proposed 2015 UQ Union Student Services and Support (Summary) for period January 1 - December 312015
(d) The Proposed 2015 UQ Union Student Services and Support Allocation Statement for period January 1 - December 312015
(e) The Proposed 2015 UQ Union Statement of Other Income for period January 1 - December 312015
(f) The Proposed 2015 UQ Union Balance Sheet for period January 1 - December 312015
(g) The Proposed 2015 UQ Union Cash Flow Statement for period January 1 - December 31 2015
(h) The Proposed 2015 UQ Union Capital Expenditure (Summary) for period January 1 December 312015
(i) The Proposed 2015 UQ Union Capital Expenditure (Equipment) for period January 1 December 312015
(j) The Proposed 2015 UQ Union Capital Expenditure (Building) for period January 1 December 312015
(k) The Proposed 2015 UQ Union Business Trading Budget (Comprehensive) for period January 1 - December 312015
(l) The Proposed 2015 UQ Union Student Services and Support Budget (Comprehensive) for period January 1 - December 312015

Please be advised that documents (b) and (e) contain commercial in confidence information. Accordingly these documents have not been made available. These documents will be tabled for consideration at in camera sessions of the UQ Union Administrative Committee and the UQ Union Council. All other documents are attached.

## 2015 ANNUAL BUDGET: STUDENT SERVICES

Presenter: Tom O'Connor

The UQ Union Treasurer is responsible for recommending an Annual Budget to the Administrative Committee and once passed referred to the UQ union Council for final consideration in accordance with R214 which states:

## R214 Annual Budget

214.1 The Treasurer must recommend to the Administrative Committee not later than the second Monday in March an Annual Budget
214.2 Once Administrative Committee has passed the Annual Budget, it must the referred to Union council who will have final authority to consider, amend and pass it
214.3 The Annual Budget must incorporate the First Quarter Supply budget and must cover the period of January 1 - December 31

Please note, the figures listed in the summary tables of this document do not correspond to the Student Services Allocation Statement. This is because the revenues generated from individual portfolios are not allocated to the portfolio in the Student Services Allocation Statement, instead revenues are primarily allocated to the Income lines.

## Advocacy:

The advocacy portfolio funds the staff and activities of the UQ Union's Student Help on Campus (SHOC) Service. The SHOC Service is staffed by professionally trained counsellors who specialise in providing assistance with welfare, migration, employment, education, legal, gender and sexuality issues to students free of charge. SHOC also organises events and campaigns to further engage the student population.

The proposed 2015 Advocacy budget sees additional professional fees within the Administrative Expenses line due to wages allocated to SHOC's legal team member. The wages associated with another part-time position are also included.

A summary of the proposed 2015 Advocacy budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 5,600$ | $-\$ 5,600$ |
| Wages \& Oncosts | $-\$ 320,189$ | $-\$ 337,854$ | $\$ 17,665$ |
| Other Labour Cost | $-\$ 3,160$ | $-\$ 5,520$ | $\$ 2,360$ |
| Advertising | $-\$ 12,705$ | $-\$ 15,005$ | $\$ 2,300$ |
| Events \& Projects | $-\$ 10,080$ | $-\$ 12,180$ | $\$ 2,100$ |
| Property | $-\$ 3,205$ | $-\$ 3,305$ | $\$ 100$ |
| Utilities | $-\$ 1,662$ | $-\$ 1,662$ | $\$ 0$ |
| Motor Vehicles | $-\$ 80$ | $-\$ 80$ | $\$ 0$ |
| Maintenance | $-\$ 600$ | $-\$ 600$ | $\$ 0$ |
| Other Operating Costs | $-\$ 45,595$ | $-\$ 44,385$ | $-\$ 210$ |
| Administrative Expenses | $-\$ 78,846$ | $-\$ 2,520$ | $-\$ 76,326$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 476,123$ | $-\$ 417,511$ | $-\$ 58,612$ |

The Following table details significant expenditure items in the proposed 2015 Advocacy budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| SHOC Promotion | Advertising | $-\$ 1,000$ |
| G\&S Awareness | Advertising | $-\$ 1,650$ |
| Other Promotions | Advertising | $-\$ 1,780$ |
| Promotional Merchandise | Promotional Merchandise | $-\$ 8,600$ |
| National Coming Out Day | Campaigns | $-\$ 1,000$ |
| R U OK Day | Campaigns | $-\$ 1,000$ |
| World Mental Health Day | Campaigns | $-\$ 1,000$ |
| International Women's Day | Campaigns | $-\$ 1,000$ |


| O-Week Market Day | Campaigns | $-\$ 2,000$ |
| :--- | :--- | :--- |
| RSA Courses | Student Promotions | $-\$ 2,800$ |
| Condoms | Student Promotions | $-\$ 1,000$ |

## Gender \& Sexuality:

The Gender and Sexuality portfolio funds the activities of the Union's Women's Department and the Women's Collective (also known as the Women's Rights Action Group) and the Union's Queer Department and Queer Collective (also known as the Queer Rights Action Group). The Gender and Sexuality Vice-Presidents are delegated the general responsibility for this portfolio.

The proposed 2015 budget for the Gender and Sexuality portfolio has increased in light of the expenditure from 2014 due to the additional events and services provided. These funds support ongoing initiatives like Sexual Health Campaign, as well as to allow for key events such as the international Women's Day Breakfast.

A summary of the proposed 2015 Gender \& Sexuality budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 6,800$ | $\$ 28,000$ | $-\$ 21,200$ |
| Wages \& Oncosts | $-\$ 33,724$ | $-\$ 33,420$ | $-\$ 304$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $-\$ 6,650$ | $-\$ 6,650$ | $\$ 0$ |
| Events \& Projects | $-\$ 47,500$ | $-\$ 48,510$ | $\$ 1,010$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $-\$ 780$ | $\$ 780$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $-\$ 110$ | $-\$ 110$ | $\$ 0$ |
| Other Operating Costs | $-\$ 1,000$ | $\$ 0$ | $-\$ 1,000$ |
| Administrative Expenses | $-\$ 840$ | $-\$ 1,000$ | $\$ 260$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 82,824$ | $-\$ 62,470$ | $-\$ 20,154$ |

The Following table details significant expenditure items in the proposed 2015 Gender and Sexuality budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Women's Collective - Banner | Advertising | $-\$ 500$ |
| Queer Collective - Banner | Advertising | $-\$ 500$ |


| Women's Collective - Merchandise | Advertising | $-\$ 2,500$ |
| :--- | :--- | :--- |
| Women's Collective - 50 Consent Awareness Shirts | Advertising | $-\$ 650$ |
| Queer Collective - Merchandise | Advertising | $-\$ 2,500$ |
| Sexual Health Campaign | Campaigns | $-\$ 3,000$ |
| Workplace Discrimination | Campaigns | $-\$ 1,500$ |
| Market Day | Grants | $-\$ 2,000$ |
| Queer Collective - Bursary Coordinated with Equity Office | Grants | $-\$ 4,500$ |
| Women's Collective - Colour Event | Student Promotions | $-\$ 1,500$ |
| Women's Collective - International Women's Day Breakfast | Student Promotions | $-\$ 3,000$ |
| Women's Collective - International Day of the Girl Child | Student Promotions | $-\$ 500$ |
| Women's Collective - Bluestockings Week | Student Promotions | $-\$ 2,500$ |
| Feminism 101 Seminars | Student Promotions | $-\$ 500$ |
| Women's Promotions | Student Promotions | $-\$ 6,500$ |
| Meet \& Greet - Women's | Student Promotions | $-\$ 2,000$ |
| Queer Collective - Queer Ball | Student Promotions | $-\$ 3,000$ |
| Equal Pay Day | Student Promotions | $-\$ 900$ |
| Zine | Student Promotions | $-\$ 600$ |
| Queer Careers | Student Promotions | $-\$ 500$ |
| EOY Halloween Party | Student Promotions | $-\$ 2,000$ |
| Queer Promotions | Student Promotions | $-\$ 8,000$ |

## Student Rights:

The Student Rights portfolio funds the activities of the Education, Welfare, Student Rights and Disabilities Departments of the Union. The Student Rights Vice-Presidents are delegated the general responsibility of this portfolio.

The proposed 2015 Student Rights budget sees an increase largely due to the doubling of the successful initiative from 2014, Morning Marmalade (Welfare Breakfast). This free breakfast from 7:30am-9am on Tuesdays mirrored on Thursdays also. Further to this, there is to be further emphasis placed on Exam Support Stalls.

A summary of the proposed 2015 Student Rights budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 2,000$ | $\$ 0$ | $\$ 2,000$ |
| Wages \& Oncosts | $-\$ 32,736$ | $-\$ 33,420$ | $-\$ 684$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $-\$ 650$ | $-\$ 8,250$ | $-\$ 7,600$ |


| Events \& Projects | $-\$ 43,756$ | $-\$ 30,200$ | $-\$ 13,556$ |
| :--- | :--- | :--- | :--- |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $-\$ 1,140$ | $\$ 1,140$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $-\$ 110$ | $-\$ 110$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $-\$ 640$ | $-\$ 8,500$ | $\$ 7,860$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 75,892$ | $-\$ 81,620$ | $-\$ 5,728$ |

The Following table details significant expenditure items in the proposed 2015 Student Rights budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| $\mathbf{5 0}$ Welfare Breakfast Shirts | Advertising | $-\$ 650$ |
| External Campus Meals | Campaigns | $-\$ 3,360$ |
| Exam Support | Campaigns | $-\$ 1,600$ |
| Social Justice Week | Campaigns | $\$ 1,800$ |
| Student Rights Ball | Campaigns | $-\$ 3,000$ |
| Reactionary Campaign | Campaigns | $-\$ 5,000$ |
| Mental Health | Campaigns | $-\$ 5,000$ |
| Food Co-op | Campaigns | $-\$ 2,000$ |
| Welfare Breakfast | Student Promotions | $-\$ 21,996$ |

## Campus Culture:

The Campus Culture Portfolio funds the activities of the Campus Culture Department of the Union, which supports events such as Ignition, Oktoberfest, themed nights at the Red Room and various other events and initiatives which contribute to the student experience at UQ. The Campus Culture Vice-Presidents are delegated the general responsibility of this portfolio.

The proposed 2015 Campus Culture portfolio sees the return of many successful events from 2014 as well as expansions into new event ideas to celebrate the rich and diverse culture brought by the students of UQ. Another change in 2015 is the major O-Week celebration, this year being the Ignition Party, which is to be held on campus.

Photography has also been organised for Clubs and Colleges whereby each entity is entitled to 8 hours of photography paid for by the Union.

A summary of the proposed 2015 campus Culture budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 44,000$ | $\$ 101,000$ | $-\$ 57,000$ |
| Wages \& Oncosts | $-\$ 32,736$ | $-\$ 33,420$ | $\$ 684$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $-\$ 3,900$ | $-\$ 6,600$ | $\$ 2,700$ |
| Events \& Projects | $-\$ 229,000$ | $-\$ 260,433$ | $\$ 31,433$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $-\$ 990$ | $\$ 990$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $-\$ 2,360$ | $-\$ 1,952$ | $-\$ 408$ |
| Administrative Expenses | $-\$ 220$ | $-\$ 690$ | $\$ 470$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 224,216$ | $-\$ 203,085$ | $-\$ 21,131$ |

The Following table details significant expenditure items in the proposed 2015 Campus Culture budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Banners | Advertising | $-\$ 3,900$ |
| Ignition Party | Concerts \& Performances | $-\$ 70,000$ |
| Cricket World Cup | Student Promotions | $-\$ 10,000$ |
| St Patrick's Day | Student Promotions | $-\$ 3,500$ |
| Lunar New Year | Student Promotions | $-\$ 10,000$ |
| World's Greatest Shave | Student Promotions | $-\$ 2,000$ |
| Cultural Fiesta | Student Promotions | $-\$ 2,500$ |
| Cultural Festival Cinco De Mayo | Student Promotions | $-\$ 5,000$ |
| Scavenger Hunt | Student Promotions | $-\$ 1,000$ |
| Rodeo | Student Promotions | $-\$ 5,000$ |
| O-Week Promotions | Student Promotions | $-\$ 4,000$ |
| Ramadan | Student Promotions | $-\$ 5,000$ |
| Winter Carnival | Student Promotions | $-\$ 15,000$ |
| Beer Day | Student Promotions | $-\$ 9,000$ |
| Oktoberfest | Student Promotions | $-\$ 5,000$ |
| Comedy Festival | Student Promotions | $-\$ 10,000$ |
| Rugby World Cup | Student Promotions | $-\$ 2,000$ |
| Union Party | Student Promotions | $-\$ 4,000$ |
| Spring Flare | Student Promotions | $-\$ 10,000$ |


| Music in the Main Refectory | Student Promotions | $-\$ 4,000$ |
| :--- | :--- | :--- |
| Photography | Student Promotions | $-\$ 50,000$ |

## Campus Bus (Safety Bus):

The Campus Bus Portfolio funds the Campus Bus Service - a safety initiative run jointly by the University and the Union. Associated costs for this portfolio remain in line with previous years.

A summary of the proposed 2015 Campus Bus is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 19,680$ | $\$ 18,486$ | $\$ 1,194$ |
| Wages \& Oncosts | $-\$ 39,361$ | $-\$ 36,973$ | $-\$ 2,388$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 19,680$ | $-\$ 18,486$ | 194 |

## Clubs and Societies:

The Clubs and Societies budget funds the Clubs departments of the Union. The general responsibility of the Clubs and Societies is delegated to the Vice-Presidents of Campus Culture, the Clubs and Societies committee and the Clubs and Societies administration officer.

In accordance to the funding policy developed in 2014, the 2015 Clubs and Societies grants will be allocated according to the number of members within each club.

A summary of the proposed 2015 Clubs and Societies budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 4,500$ | $\$ 4,500$ | $\$ 0$ |
| Wages \& Oncosts | $-\$ 87,090$ | $-\$ 83,671$ | $-\$ 3,419$ |
| Other Labour Cost | $-\$ 125$ | $-\$ 125$ | $\$ 0$ |


| Advertising | $-\$ 2,500$ | $-\$ 2,500$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Events \& Projects | $-\$ 175,000$ | $-\$ 175,000$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $-\$ 3,520$ | $-\$ 3,780$ | $\$ 260$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $-\$ 100$ | $-\$ 100$ | $\$ 0$ |
| Other Operating Costs | $-\$ 19,939$ | $-\$ 20,275$ | $\$ 336$ |
| Administrative Expenses | $-\$ 4,612$ | $-\$ 5,632$ | $\$ 1,020$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 288,386$ | $-\$ 286,583$ | $-\$ 3,803$ |

The Following table details significant expenditure items in the proposed 2015 Clubs and Societies budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Club Manuals | Advertising | $-\$ 2,500$ |
| Membership Grant | Grants | $-\$ 160,000$ |
| Discretionary Grant | Grants | $-\$ 10,000$ |
| C\&S Awards Night | Special Projects | $-\$ 5,000$ |
| Moreton Island Presidents' Retreat | Conferences \& Seminars | $-\$ 13,000$ |
| St Lucia Presidents' Conference | Conferences \& Seminars | $-\$ 2,000$ |

## College Areas:

The College Area budget funds the Colleges Department of the Union, which supports the ten St Lucia based colleges. The Colleges Officer is delegated the general responsibility for the Colleges Department.

A summary of the proposed 2015 Colleges budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 95,000$ | $-\$ 150,000$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |


| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 95,000$ | $-\$ 150,000$ | $-\$ 55,000$ |

The Following table details significant expenditure items in the proposed 2015 College Areas budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Cromwell College | Grants | $-\$ 8,000$ |
| Duchesne College | Grants | $-\$ 8,000$ |
| Emmanuel College | Grants | $-\$ 8,000$ |
| Grace College | Grants | $-\$ 8,000$ |
| International House | Grants | $-\$ 8,000$ |
| King's College | Grants | $-\$ 8,000$ |
| St John's College | Grants | $-\$ 8,000$ |
| St Leo's College | Grants | $-\$ 8,000$ |
| Union College | Grants | $-\$ 8,000$ |
| Women's College | Grants | $-\$ 8,000$ |
| O-Week Celebrations | Student Promotions | $-\$ 5,000$ |
| Cultural Event | Student Promotions | $-\$ 5,000$ |
| Sporting Event | Student Promotions | $-\$ 5,000$ |

## Environment:

The Environment budget funds the Environment Department of the Union and supports the activities of the Environment Collective. The Environment Officers are delegated the general responsibility for this portfolio.

A summary of the proposed 2015 Environment budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 6,550$ | $-\$ 11,250$ | $\$ 4,700$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |


| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 6,550$ | $-\$ 12,900$ | $-\$ 6,350$ |

The Following table details significant expenditure items in the proposed 2015 Environment budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Earth Hour | Campaigns | $-\$ 2,000$ |
| Eco-Movie Night | Concert/Performances | $-\$ 1,800$ |
| Environmental Collective | Grants | $-\$ 2,250$ |
| Eco-Speak Prizes and Misc. | Student Promotions | $-\$ 500$ |

## Executive:

The Executive budget funds the wages of the President, Union Secretary, Treasurer and associated support staff. Other costs incurred in the Executive line include electricity, depreciation and telephone charges. The Executive line also includes a provision for external and unforseen student promotions.

A summary of the proposed 2015 Executive budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $-\$ 212,570$ | $-\$ 169,587$ | $-\$ 42,983$ |
| Other Labour Cost | $-\$ 1,000$ | $-\$ 1,000$ | $\$ 0$ |
| Advertising | $-\$ 650$ | $-\$ 1,300$ | $\$ 650$ |
| Events \& Projects | $-\$ 40,000$ | $-\$ 40,000$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $-\$ 11,516$ | $-\$ 14,047$ | $\$ 2,531$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $-\$ 1,200$ | $-\$ 1,200$ | $\$ 0$ |
| Other Operating Costs | $-\$ 11,400$ | $-\$ 11,400$ | $\$ 0$ |
| Administrative Expenses | $-\$ 1,540$ | $-\$ 1,540$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 279,877$ | $-\$ 240,074$ | $-\$ 39,803$ |

The Following table details significant expenditure items in the proposed 2015 Executive budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Uniforms | Advertising | $-\$ 1,000$ |
| O-Week | Advertising | $-\$ 650$ |
| Student Promotions | Student Promotions | $-\$ 40,000$ |
| Travel | Other Operating Costs | $-\$ 1,000$ |

## Executive Elections \& Referundums:

The Executive Elections \& Referendums portfolio funds the annual election of the Union Executive and any potential referendums. The Events \& Projects line reads additional expenditure due to the budgeted losses that will come from election vouchers.

A summary of the proposed 2015 Executive Elections \& Referendums budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $-\$ 1,200$ | $-\$ 1,200$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 55,000$ | $\$ 0$ | $-\$ 55,000$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $-\$ 52,530$ | $-\$ 72,530$ | $\$ 20,000$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 108,730$ | $-\$ 73,730$ | $-\$ 35,000$ |

## Goorie Berrimpa Association:

The Goorie Berrimpa portfolio funds the activities of the Indigenous Department and supports the Goorie Berrimpa Student Association. The Goorie Berrimpa Officers are delegated the general responsibility for this portfolio.

A summary of the proposed 2015 Goorie Berrimpa budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 18,750$ | $-\$ 21,500$ | $\$ 2,750$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $-\$ 312$ | $-\$ 312$ | $\$ 0$ |
| Administrative Expenses | $-\$ 10$ | $-\$ 10$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 19,072$ | $-\$ 21,822$ | $\$ 2,750$ |

The Following table details significant expenditure items in the proposed 2015 Goorie Berrimpa budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Naidoc Dinner | Events \& Projects | $-\$ 5,000$ |
| Indigenous Uni Games | Events \& Projects | $-\$ 6,000$ |
| End of Year Gathering | Events \& Projects | $-\$ 1,000$ |
| Social Sports | Events \& Projects | $-\$ 2,000$ |
| Student Promotions | Student Promotions | $-\$ 4,750$ |

## International Students:

The International Students portfolio funds the activities of the International Department and the International Students Board. The International Students Officer is delegated the general responsibility for this portfolio.

A summary of the proposed 2015 International Students budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $-\$ 5,464$ | $\$ 0$ | $-\$ 5,464$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 36,300$ | $-\$ 40,000$ | $\$ 3,700$ |


| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $-\$ 312$ | $-\$ 312$ | $\$ 0$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 42,076$ | $-\$ 40,312$ | $-\$ 1,764$ |

The Following table details significant expenditure items in the proposed 2015 International Students budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Grants | Grants | $-\$ 6,000$ |
| Market Day | Student Promotions | $-\$ 800$ |
| UQ Diner | Student Promotions | $-\$ 2,000$ |
| Cultural Fiesta (50\%) | Student Promotions | $-\$ 2,500$ |
| Budda's Birthday | Student Promotions | $-\$ 2,000$ |
| International Ball | Student Promotions | $-\$ 7,500$ |
| Eid | Student Promotions | $-\$ 3,000$ |
| International Pub Crawl | Student Promotions | $-\$ 2,500$ |
| International Uni Games | Student Promotions | $-\$ 6,000$ |
| International Promotions | Student Promotions | $-\$ 4,000$ |

## Postgraduate Students:

The postgraduate Students portfolio funds the activities of the Postgraduate Department, the Postgraduate Students Board and the Association of Postgraduate Students. The Post graduate Students Officer is delegated the general responsibility of this portfolio.

A summary of the proposed 2015 Postgraduate Students budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $-\$ 5,464$ | $\$ 0$ | $-\$ 5,464$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 31,500$ | $-\$ 29,500$ | $-\$ 2,000$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |


| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $-\$ 312$ | $-\$ 312$ | $\$ 0$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 37,276$ | $-\$ 29,812$ | $-\$ 7,464$ |

The Following table details significant expenditure items in the proposed 2015 Postgraduate Students budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| APS | Grants | $-\$ 8,000$ |
| Welcomes | Student Promotions | $-\$ 5,000$ |
| Elections | Student Promotions | $-\$ 500$ |
| CAPA Membership | Student Promotions | $-\$ 2,000$ |
| Networking Events | Student Promotions | $-\$ 5,000$ |
| Presentation Events | Student Promotions | $-\$ 3,000$ |
| Student Promotions | Student Promotions | $-\$ 5,000$ |
| End of Year Gathering | Student Promotions | $-\$ 2,500$ |
| AGM | Student Promotions | $-\$ 500$ |

## Semper Floreat:

The Semper Floreat portfolio fund the production of the Union newspaper and other associated media initiatives. The Semper Floreat Editor-in-Chief is delegated the general responsibility for this portfolio.

Semper Floreat will produce 6 issues this year, one for each of the months that fall within the academic semesters.

A summary of the proposed 2015 Postgraduate Students budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 17,500$ | $-\$ 17,500$ |
| Wages \& Oncosts | $-\$ 43,652$ | $-\$ 44,552$ | $\$ 900$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $-\$ 8,750$ | $-\$ 8,750$ | $\$ 0$ |
| Events \& Projects | $-\$ 7,000$ | $-\$ 7,000$ | $\$ 0$ |


| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Utilities | $\$ 0$ | $-\$ 312$ | $\$ 312$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $-\$ 312$ | $-\$ 312$ | $\$ 0$ |
| Administrative Expenses | $-\$ 48,852$ | $-\$ 79,837$ | $\$ 30,985$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 108,878$ | $-\$ 123,263$ | $\$ 14,385$ |

The Following table details significant expenditure items in the proposed 2015 Semper Floreat Students budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Photography | Advertising | $-\$ 1,020$ |
| Semper Floreat Monthly Edition | Graphic Design Costs | $-\$ 6,750$ |
| Semper Floreat Website | Graphic Design Costs | $-\$ 500$ |
| Launch Issue | Events \& Projects | $-\$ 5,000$ |
| Semper Speaks | Student Promotions | $-\$ 2,000$ |
| Semper Issues | Printing | $-\$ 48,000$ |

## Building Expenses:

The Building Expenses portfolio funds an allocation, to Student Services, of the expenses incurred to maintain the Union's structures. Costs, for the most part, fall into cleaning, utilities, depreciation and general maintenance.

A summary of the proposed 2015 Building expenses budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $-\$ 38,886$ | $-\$ 15,528$ | $-\$ 23,358$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Property | $-\$ 328,591$ | $-\$ 328,591$ | $\$ 0$ |
| Utilities | $-\$ 85,430$ | $-\$ 85,430$ | $\$ 0$ |
| Motor Vehicles | $-\$ 4,480$ | $-\$ 4,480$ | $\$ 0$ |
| Maintenance | $-\$ 76,596$ | $-\$ 76,596$ | $\$ 0$ |
| Other Operating Costs | $-\$ 101,171$ | $-\$ 69,971$ | $-\$ 31,200$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 635,156$ | $-\$ 580,598$ | $-\$ 54,558$ |

## Professional Services:

The professional Services portfolio funds an allocation, to Student Services, of insurance expenses.
A summary of the proposed 2015 Professional Services budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |


| Other Operating Costs | $-\$ 8,954$ | $-\$ 8,954$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 8,954$ | $-\$ 8,954$ | $\$ 0$ |

## Student Services Overhead:

The Student Services Overhead portfolio is the key area through which the recharges from the Business Trading side are passed to the Student Services arm of the Union. This is where allocations of HR, IT, finance and marketing costs are allocated to the Student Services arm.

A summary of the proposed 2015 Student Services Overhead budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $-\$ 1,000$ | $-\$ 1,000$ | $\$ 0$ |
| Other Operating Costs | $-\$ 26,000$ | $-\$ 26,000$ | $\$ 0$ |
| Administrative Expenses | $-\$ 69,200$ | $-\$ 69,200$ | $\$ 0$ |
| Recharges | $-\$ 307,260$ | $-\$ 307,260$ | $\$ 0$ |
| Net Surplus | $-\$ 403,460$ | $-\$ 403,460$ | $\$ 0$ |

## Gatton Campus:

The Gatton Campus portfolio fund the activities of the Gatton Board and the wages of advocacy staff based at Gatton Campus. The Gatton campus Officer is delegated the general responsibility for this portfolio.

A summary of the proposed 2015 Gatton Campus Students budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $-\$ 28,832$ | $-\$ 27,841$ | $-\$ 991$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |


| Advertising | $-\$ 600$ | $-\$ 600$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Events \& Projects | $-\$ 36,500$ | $-\$ 42,500$ | $\$ 6,000$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $-\$ 260$ | $-\$ 260$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $-\$ 520$ | $-\$ 520$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 66,712$ | $-\$ 71,721$ | $\$ 5,009$ |

The Following table details significant expenditure items in the proposed 2015 Gatton Campus budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Gatton Promotions | Advertising | $-\$ 600$ |
| Netball Grant | Grants | $-\$ 2,500$ |
| Sport Grant | Grants | $-\$ 2,000$ |
| Rugby Grant | Grants | $-\$ 4,000$ |
| HOR | Grants | $-\$ 6,000$ |
| GSA Grants | Grants | $-\$ 15,000$ |
| Gatton Fiesta | Student Promotions | $-\$ 2,000$ |
| UQU Day | Student Promotions | $-\$ 3,000$ |

## Herston Campus:

The Herston Campus portfolio fund the activities of the Medical Students Board. In previous years the Herston Campus portfolio received no funding from the UQ Union primarily due to the strength of the non-affiliated University of Queensland Medical Society (UQMS).

A summary of the proposed 2015 Herston Campus budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 12,000$ | $-\$ 12,000$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |


| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| :--- | :--- | :--- | :--- |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 12,000$ | $-\$ 12,000$ | $\$ 0$ |

The Following table details significant expenditure items in the proposed 2015 Herston Campus budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Medical Board | Grants | $-\$ 12,000$ |

## Ipswich Campus:

The Ipswich Campus portfolio pays for services UQU provides at the Ipswich Campus such as, but not limited to, Market Days and wages for the SHOC Advocate.

A summary of the proposed 2015 Ipswich Campus budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $-\$ 14,417$ | $-\$ 13,919$ | $-\$ 498$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $-\$ 500$ | $-\$ 500$ | $\$ 0$ |
| Events \& Projects | $-\$ 4,800$ | $-\$ 7,800$ | $\$ 3,000$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $-\$ 312$ | $\$ 312$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $-\$ 52$ | $-\$ 52$ | $\$ 0$ |
| Recharges | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Surplus | $-\$ 19,769$ | $-\$ 22,583$ | $\$ 2,814$ |

The Following table details significant expenditure items in the proposed 2015 Gatton Campus budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| SHOC Market Day | Advertising | $-\$ 500$ |
| UQU Ipswich | Student Promotions | $-\$ 4,800$ |

## Turbot St Area:

The Turbot Street portfolio funds the activities of the Turbot Street Board. In previous years the Turbot Street portfolio has primarily funded activities of the UQ Dental Students Association. The 2015 budget allocates ten grants (monthly) of \$1,000 to the Turbot St Area to be used on the activities and affairs undertaken by the Turbot Street Officer at the direction of the Turbot Street Board.

A summary of the proposed 2015 Turbot St Area budget is given below:

|  | 2015 Budget | 2014 Budget | Variance (with 2014 budget) |
| :--- | :--- | :--- | :--- |
| Income | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Wages \& Oncosts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Labour Cost | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Advertising | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Events \& Projects | $-\$ 10,000$ | $-\$ 10,000$ | $\$ 0$ |
| Property | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Utilities | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Motor Vehicles | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Maintenance | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Operating Costs | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Administrative Expenses | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Recharges | $\$ 0$ | $-\$ 10,000$ | $\$ 0$ |
| Net Surplus | $-\$ 10,000$ |  | $\$ 0$ |

The Following table details significant expenditure items in the proposed 2015 Gatton Campus budget:

| Item | Budget Line | Expenditure |
| :--- | :--- | :--- |
| Turbot Grants | Grants | $-\$ 10,000$ |

INCOME STATEMENT

|  | 2014 <br> BUDGET <br> Annual \$ |  | $2015$ <br> BUDGET <br> ANNUAL \$ | 2015 BUDGET Business Trading $\$$ | 2015 BUDGET Student Services $\$$ | $\begin{gathered} \text { 2014/2015 } \\ \text { COMPARISON } \\ \text { ACTUAL } \\ \$ \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} 15,016,611 \\ (6,863,185) \\ \hline \end{array}$ | $\begin{array}{r} 15,538,418 \\ (6,954,945) \\ \hline \end{array}$ | REVENUE <br> Sales Income Cost of Sales | $\begin{aligned} & 14,217,218 \\ & (5,959,780) \\ & \hline \end{aligned}$ | $\begin{aligned} & 14,217,218 \\ & (5,959,780) \\ & \hline \end{aligned}$ | 0 | $\begin{array}{r} (799,393) \\ 903,405 \end{array}$ |
| $\begin{array}{r} 8,153,425 \\ 53.88 \% \end{array}$ | $\begin{aligned} & \hline 8,583,473 \\ & 55.24 \% \end{aligned}$ | Gross Profit Gross Profit \% Sales | $\begin{aligned} & 8,257,437 \\ & 58.08 \% \end{aligned}$ | $\begin{aligned} & 8,257,437 \\ & 58.08 \% \end{aligned}$ | \#DIV/0! | $\begin{aligned} & 104,012 \\ & 4.20 \% \end{aligned}$ |
| $\begin{array}{r} 326,103 \\ 1,203,820 \\ 146,022 \\ 470,199 \\ 1,904,800 \end{array}$ | $\begin{array}{r} 422,311 \\ 1,204,984 \\ 173,000 \\ 470,950 \\ 1,588,793 \\ \hline \end{array}$ | Other Income Commissions Grants Investments Rent Other ** | $\begin{array}{r} 329,860 \\ 1,237,530 \\ 88,700 \\ 472,450 \\ 1,506,045 \end{array}$ | $\begin{array}{r} 327,860 \\ 88,700 \\ 1,431,065 \end{array}$ | $\begin{array}{r} 2,000 \\ 1,237,530 \\ \\ 472,450 \\ 74,981 \end{array}$ | $\begin{array}{r} 3,757 \\ 33,710 \\ (57,322) \\ 2,251 \\ (398,754) \end{array}$ |
| 4,050,943.26 | 3,860,039 | Other Income, Total | 3,634,586 | 1,847,625 | 1,786,961 | $(416,357)$ |
| 12,204,369 | 12,443,512 | Gross Profit, Total | 11,892,023 | 10,105,062 | 1,786,961 | $(312,345)$ |
| $(7,992,609)$ $-53.23 \%$ $(793,365)$ $(326,402)$ $(106,221)$ $(242,234)$ $(533,406)$ $(123,415)$ $(341,348)$ $(104,995)$ $(63,789)$ $(1,523,953)$ | $\begin{array}{r} (8,278,237) \\ -52.16 \% \\ (780,351) \\ (375,250) \\ (107,939) \\ (224,793) \\ (442,949) \\ (98,560) \\ (384,558) \\ (120,992) \\ (83,360) \\ (1,411,457) \\ \hline \end{array}$ | EXPENDITURE <br> Wages \& On Costs <br> Wages \% Sales <br> Depreciation <br> Grants <br> Insurance <br> Packaging <br> Power \& Water <br> Professional Fees <br> Repairs \& Maintenance <br> Security <br> Staff Training <br> Other | $\begin{array}{r} (7,680,927) \\ -54.03 \% \\ (825,213) \\ (324,250) \\ (104,220) \\ (264,644) \\ (505,954) \\ (150,536) \\ (356,837) \\ (109,784) \\ (63,460) \\ (1,619,752) \\ \hline \end{array}$ | $\begin{array}{r} (6,785,802) \\ -47.73 \% \\ (663,754) \\ \\ (68,281) \\ (264,644) \\ (409,767) \\ (23,160) \\ (277,121) \\ (109,784) \\ (60,300) \\ (243,347) \\ \hline \end{array}$ | $\begin{array}{r} (895,125) \\ 0.00 \% \\ (161,459) \\ (324,250) \\ (35,939) \\ \\ (96,187) \\ (127,376) \\ (79,716) \\ 0 \\ (3,160) \\ (1,376,404) \\ \hline \end{array}$ | $\begin{array}{r}311,682 \\ -0.80 \% \\ (31,848) \\ 2,152 \\ 2,001 \\ (22,409) \\ 27,453 \\ (27,121) \\ (15,489) \\ (4,789) \\ 329 \\ (95,799) \\ \hline\end{array}$ |
| $(12,151,737)$ | $(12,308,447)$ | Expenditure, Total | $(12,005,576)$ | (8,905,959) | $(3,099,617)$ | 146,162 |
| 52,631 | 135,065 | Net Profit / (Loss) | $(113,553)$ | 1,199,103 | $(1,312,656)$ | $(166,184)$ |

** please refer to other income Tab for detail.

STUDENT AND SUPPORT SERVICES (EXPENDITURE)/INCOME

| 2014 ACTUAL Annual \$ | $\begin{gathered} 2014 \\ \text { BUDGET } \\ \text { Annual } \\ \$ \end{gathered}$ |  | 2015 JANUARY $\$$ | 2015 FEBRUARY $\$$ | $\begin{gathered} 2015 \\ \text { MARCH } \\ \$ \end{gathered}$ | $\begin{gathered} 2015 \\ \text { APRIL } \\ \$ \end{gathered}$ | $\begin{gathered} 2015 \\ \text { MAY } \\ \$ \end{gathered}$ | 2015 <br> JUNE \$ | $\begin{gathered} 2015 \\ \text { JULY } \\ \$ \end{gathered}$ | $\begin{gathered} 2015 \\ \text { AUGUST } \\ \$ \$ \end{gathered}$ | 2015 SEPTEMBER $\$$ | 2015 OCTOBER $\$$ | 2015 NOVEMBER $\$$ | 2015 DECEMBER $\$$ | $\begin{gathered} 2015 \\ \text { BUDGET } \\ \text { ANNUAL } \\ \$ \end{gathered}$ | F14/F15 COMPARISON ACTUAL $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \$ 1,674,019 \\ \$ 106,285 \end{array}$ | \$1,675,934 $\$ 175,087$ | Income <br> Other Income | \$142,498 $\$ 0$ | $\begin{array}{r} \$ 142,498 \\ \$ 2,000 \end{array}$ | $\begin{array}{r} \$ 142,498 \\ \$ 48,870 \end{array}$ | $\begin{array}{r} \$ 142,498 \\ \$ 1,400 \end{array}$ | $\begin{array}{r} \$ 142,498 \\ \$ 3,000 \end{array}$ | $\$ 142,498$ $\$ 6,177$ | \$142,498 \$0 | $\begin{array}{r} \$ 142,498 \\ \$ 800 \end{array}$ | \$142,498 $\$ 4,881$ | $\$ 142,498$ $\$ 2,900$ | \$142,498 $\$ 0$ | \$142,498 $\$ 4,953$ | \$1,709,980 $\$ 74,981$ | $\$ 35,962$ $-\$ 31,304$ |
| \$1,780,304 | \$1,851,021 | Total Income | \$142,498 | \$144,498 | \$191,368 | \$143,898 | \$145,498 | \$148,675 | \$142,498 | \$143,298 | \$147,379 | \$145,398 | \$142,498 | \$147,451 | \$1,784,961 | \$4,658 |
| -\$415,175 | -\$423,112 | Advocacy | -\$38,730 | -\$41,283 | -\$40,433 | -\$44,226 | -\$36,155 | -\$35,835 | -\$47,632 | -\$35,708 | -\$37,393 | -\$47.402 | -\$36,218 | -\$35,108 | -\$476,124 | -\$60,948 |
| -\$76,922 | -\$90,610 | Gender and Sexuality | -\$3,303 | -\$5,674 | -\$12,904 | -\$11,088 | -\$5,404 | -\$9,174 | -\$6,963 | -\$7,924 | -\$11,304 | -\$8,588 | -\$4,654 | -\$2,644 | -\$89,624 | -\$12,702 |
| -\$60,730 | -\$81,620 | Students Rights | -\$3,209 | -\$5,538 | -\$7,294 | -\$7,960 | -\$7,294 | -\$6,388 | -\$3,709 | -\$10,314 | -\$9,294 | -\$10,460 | -\$3,868 | -\$2,568 | -\$77,892 | -\$17,163 |
| -\$256,315 | -\$304,085 | Campus Culture | -\$3,389 | -\$8,123 | -\$106,123 | -\$12,889 | -\$13,623 | -\$8,623 | -\$14,389 | -\$39,623 | -\$20,623 | -\$26,389 | -\$11,723 | -\$2,703 | -\$268,216 | -\$11,901 |
| -\$19,700 | -\$36,974 | Campus Bus | -\$1,563 | -\$2,093 | -\$3,683 | -\$4,752 | -\$3,801 | -\$3,801 | -\$2,160 | -\$3,801 | -\$3,801 | -\$4,377 | -\$3,801 | -\$1,728 | -\$39,361 | -\$19,662 |
| -\$257,819 | -\$291,084 | Clubs \& Societies | -\$8,438 | -\$20,866 | -\$37,316 | -\$29,960 | -\$28,027 | -\$28,102 | -\$30,043 | -\$31,143 | -\$28,093 | -\$35,043 | -\$8,093 | -\$7,763 | -\$292,887 | -\$35,067 |
| -\$147,348 | -\$137,500 | College Areas | \$0 | \$0 | -\$45,000 | -\$18,000 | -\$8,000 | -\$4,000 | -\$4,000 | -\$4,000 | -\$4,000 | -\$4,000 | -\$4,000 | \$0 | -\$95,000 | \$52,348 |
| -\$4,896 | -\$12,900 | Environment | \$0 | \$0 | -\$3,150 | -\$250 | -\$250 | -\$750 | -\$250 | -\$1,150 | -\$250 | -\$250 | -\$250 | \$0 | -\$6,550 | -\$1,654 |
| -\$253,842 | -\$240,075 | Executive <br> Executive Council | -\$21,076 | -\$19,901 | -\$23,501 | -\$28,086 | -\$23,701 | -\$23,701 | -\$28,086 | -\$24,451 | -\$23,701 | -\$28,086 | -\$18,701 | -\$16,886 | - 279,877 $\$ 0$ | \$26,035 $\$ 0$ |
| -\$105,860 | -\$73,730 | Executive Elections \& Referendums | \$0 | -\$1,200 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | -\$52,530 | -\$50,000 | -\$5,000 | \$0 | -\$108,730 | -\$2,870 |
| -\$14,057 | -\$21,822 | Goorie Berrimpa Student Association | -\$280 | -\$1,024 | -\$524 | -\$530 | -\$524 | -\$524 | -\$530 | -\$1,524 | -\$5,524 | -\$6,540 | -\$1,524 | -\$24 | -\$19,072 | -\$5,015 |
| -\$28,792 | -\$38,312 | International Students | -\$555 | -\$2,245 | -\$3,445 | -\$10,055 | -\$3,445 | -\$3,945 | -\$4,555 | -\$1,445 | -\$8,945 | -\$1,555 | -\$1,445 | -\$445 | -\$42,076 | -\$13,284 |
| -\$16,278 | -\$29,812 | Postgraduate Students | -\$555 | -\$6,445 | -\$5,445 | -\$3,555 | -\$1,945 | -\$1,945 | -\$2,055 | -\$4,445 | -\$3,445 | -\$2,055 | -\$4,945 | -\$445 | -\$37,276 | -\$20,998 |
| -\$104,741 | -\$140,763 | Semper <br> Student Legal Service | -\$4,357 | -\$5,320 | -\$17,340 | -\$13,207 | -\$12,340 | -\$4,340 | -\$5,147 | -\$14,340 | -\$12,340 | -\$13,207 | -\$3,470 | -\$3,470 | -\$108,878 | - $\$ 4,137$ \$0 |
| -\$613,098 | -\$580,459 | Building Expenses | -\$48,843 | -\$51,182 | -\$50,677 | -\$57,740 | -\$51,413 | -\$50,733 | -\$60,540 | -\$52,488 | -\$51,063 | -\$60,670 | -\$51,133 | -\$48,673 | -\$635,156 | -\$22,058 |
| -\$13,637 | -\$8,954 | Professional Services | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$746 | -\$8,954 | \$4,683 |
| -\$350,800 | -\$403,461 | Student Services Overhead | -\$24,396 | -\$26,870 | -\$27,018 | -\$48,806 | -\$61,760 | -\$41,192 | -\$33,698 | -\$26,461 | -\$28,931 | -\$32,537 | -\$25,971 | -\$25,821 | -\$403,461 | -\$52,660 |
| -\$61,357 | -\$71,721 | Gatton Campus | -\$2,468 | -\$2,351 | -\$6,451 | -\$6,653 | -\$9,322 | -\$7,072 | -\$6,753 | -\$8,522 | -\$5,072 | -\$5,653 | -\$4,072 | -\$2,322 | -\$66,712 | -\$5,356 |
| -\$6,872 | -\$12,000 | Herston Campus | \$0 | \$0 | \$0 | -\$1,500 | -\$1,500 | -\$1,500 | -\$1,500 | -\$1,500 | -\$1,500 | -\$1,500 | -\$1,500 | \$0 | -\$12,000 | -\$5,128 |
| -\$11,224 | -\$22,583 | Ipswich Campus | -\$1,201 | -\$1,351 | -\$1,901 | -\$2,219 | -\$1,935 | -\$1,135 | -\$1,419 | -\$2,185 | -\$1,935 | -\$2,219 | -\$1,135 | -\$1,135 | -\$19,770 | -\$8,546 |
| -\$10,000 | -\$10,000 | Turbot St Area | \$0 | -\$1,000 | -\$1,000 | -\$1,000 | -\$1,000 | -\$1,000 | -\$1,000 | -\$1,000 | -\$1,000 | -\$1,000 | -\$1,000 | \$0 | -\$10,000 | \$0 |
| -\$2,938,102 | -\$3,031,576 | Total Expenditure | -\$163,107 | -\$203,211 | -\$393,951 | -\$303,220 | -\$272,185 | -\$234,506 | -\$255,173 | -\$272,771 | -\$311,490 | -\$342,275 | -\$193,249 | -\$152,480 | -\$3,097,617 | -\$268,154 |
| -\$1,157,798 | -\$1,180,555 | Total Profit/(Loss) | -\$20,609 | -\$58,712 | -\$202,583 | -\$159,321 | -\$126,687 | -\$85,830 | -\$112,675 | -\$129,472 | -\$164,111 | -\$196,877 | -\$50,751 | -\$5,029 | -\$1,312,656 | -\$154,857 |

## ALLOCATION STATEMENT

|  | EXPENSES | INCOME |
| :---: | :---: | :---: |
| GRANT |  | 1,237,530 |
| Advocacy <br> Gender \& sexuality <br> Student Rights <br> Clubs \& Soc <br> College area <br> Goorie Boompa <br> Environment <br> International Students <br> Postgraduate Students <br> Campus culture <br> Gatton Campus <br> Herston Campus <br> Ipswich Campus <br> Turbot Street <br> Semper | $(476,124)$ $(89,624)$ $(77,892)$ $(292,887)$ $(9,000)$ $(19,072)$ $(6,550)$ $(42,076)$ $(37,276)$ $(268,216)$ $(66,712)$ $(12,000)$ $(19,770)$ $(10,000)$ $(108,878)$ | $(1,622,077)$ |
| Income From Sale of Tickets |  | 74,981 |
| NET SURPLUS / (SHORTFALL) |  | $(309,566)$ |
| STRUCTURAL FUND <br> Rent UQU Collects <br> Executives <br> Buildings <br> Professional Services Elections | $\begin{array}{r} (279,877) \\ (635,156) \\ (8,954) \\ (108,730) \\ \hline \end{array}$ | $(1,032,718)$ |
| NET SURPLUS / (SHORTFALL) |  | $(560,268)$ |
| UQ UNION FUND <br> Student Services Overheads Safety Bus | $\begin{array}{r} (403,461) \\ (39,361) \\ \hline \end{array}$ | $(442,822)$ |
| Adjustments <br> Depreciation |  | 161,459 |
| NET SURPLUS / (SHORTFALL) |  | $(281,363)$ |
| TOTAL SURPLUS / (SHORTFALL) |  | $(1,151,197)$ |

Balance Sheet

| $2014$ ACTUAL $\qquad$ <br> \$ | 2014 ANNUAL* BUDGET $\$$ |  | 2014 ANNUAL* BUDGET $\$$ | $\begin{gathered} 2015 \\ \text { ANNUAL* } \\ \text { BUDGET } \\ \$ \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | CURRENT ASSETS |  |  |
| \$2,575,330 | \$2,202,732 | Cash and cash equivalents | \$2,202,732 | \$2,500,000 |
| \$119,059 | \$200,000 | Trade and other receivables | \$200,000 | \$120,000 |
| $(\$ 40,316)$ | (\$15,000) | Provision for Doubtful Debts | $(\$ 15,000)$ | (\$15,000) |
| \$189,772 | \$600,000 | Inventories | \$600,000 | \$200,000 |
| \$457,046 | \$410,000 | Other current assets | \$410,000 | \$450,000 |
| \$3,300,891 | \$3,397,732 | TOTAL CURRENT ASSETS | \$3,397,732 | \$3,255,000 |
|  |  | NON CURRENT ASSETS |  |  |
| \$0 | \$0 | Other financial assets | \$0 | \$0 |
| \$5,889,676 | \$5,990,219 | Property, plant and equipment | \$5,990,219 | \$5,914,964 |
| \$5,889,676 | \$5,990,219 | TOTAL NON CURRENT ASSETS | \$5,990,219 | \$5,914,964 |
| \$9,190,566 | \$9,387,951 |  | \$9,387,951 | \$9,169,964 |
|  |  | CURRENT LIABILITIES |  |  |
| (\$297, 150) | $(\$ 250,000)$ | Trade and other payables | $(\$ 250,000)$ | $(\$ 250,000)$ |
| $(\$ 604,213)$ | $(\$ 650,000)$ | Other Current Liabilities | $(\$ 650,000)$ | $(\$ 650,000)$ |
| $(\$ 402,703)$ | $(\$ 550,000)$ | Provisions | (\$550,000) | $(\$ 500,000)$ |
| (\$1,304,066) | (\$1,450,000) | TOTAL CURRENT LIABILITIES | (\$1,450,000) | (\$1,400,000) |
|  |  | NON CURRENT LIABILITIES |  |  |
| (\$180,985) | (\$110,000) | Provisions | (\$110,000) | (\$180,000) |
| $(\$ 180,985)$ | (\$110,000) | TOTAL NON CURRENT LIABILITIES | $(\$ 110,000)$ | $(\$ 180,000)$ |
| (\$1,485,050) | (\$1,560,000) |  | (\$1,560,000) | $(\$ 1,580,000)$ |
| \$7,705,516 | \$7,827,951 |  | \$7,827,951 | \$7,589,964 |
|  |  | EQUITY |  |  |
| \$7,652,885 | \$7,653,885 | Retained Surplus/Deficit | \$7,653,885 | \$7,705,516 |
| \$52,631 | \$174,066 | Current Year Surplus/Deficit | \$174,066 | $(\$ 113,553)$ |
| \$7,705,516 | \$7,827,951 |  | \$7,827,951 | \$7,591,964 |

## CASH FLOW STATEMENT

| 2014 <br> ACTUAL <br> YTD Dec <br> \$ | 2014 ANNUAL BUDGET \$ |  | 2015 BUDGET Annual $\$$ |
| :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |
| 1,203,820 | 1,204,984 | Grants received \& student service charge | 1,237,530 |
| 17,717,712 | 17,917,140 | Receipts from Customers | 16,555,012 |
| (\$18,221,557) | (\$18,431,910) | Payments to Suppliers and employees | (\$17,104,814) |
| 146,022 | 173,000 | Interest Received | 88,700 |
| \$845,997 | 863,214 | Net Cash Provided by Operating Activities | 776,429 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |
| (\$1,453,225) | 0 | Cash used for Purchase of Property, Plant \& Equipment | 0 |
|  | (\$1,896,540) |  | (\$849,760) |
| (\$1,453,225) | (\$1,896,540) | Net Cash Provided by Investing Activities | $(\$ 849,760)$ |
| (\$607,228) | -1,033,326 | NET INCREASE (DECREASE) IN CASH HELD | -73,331 |
| 3,182,558 | 3,182,558 | CASH AT BEGINNING OF THE YEAR | 2,575,330 |
| 2,575,330 | 2,149,232 | CASH AT THE END OF THE YEAR | 2,502,000 |

# UNIVERSITY OF QUEENSLAND UNION 

FY 15 Annual Budget
CAPITAL EXPENDITURE

|  | 2015 <br> ANNUAL <br> BUDGET <br> \$ |
| :--- | ---: |
| EQUIPMENT |  |
| TOTAL EXPENDITURE |  |
| BUILDINGS |  |
| TOTAL EXPENDITURE |  |
| TOTAL CAPITAL | 534,760 |

## CAPITAL EXPENDITURE

NEW EQUIPMENT


FY 15 Annual Budget
CAPITAL EXPENDITURE
BUILDINGS

|  | 2015 ACTUAL 0 $\$$ | 2015 <br> ANNUAL <br> BUDGET* <br> \$ | BALANCE REMAINING \$ |
| :---: | :---: | :---: | :---: |
| BUILDINGS <br> Pizza caffe Deck <br> New entrance <br> Physio café new coffee shop New student area Tenancy Refits ( Bakery) Gusman \& Gomez fitout |  | $\begin{gathered} 0 \\ 0 \\ 0 \\ 50,000 \\ 250,000 \\ 75,000 \\ 140,000 \end{gathered}$ |  |
| TOTAL EXPENDITURE | 0 | 515,000 | 0 |


|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Budget } \\ & \text { Jan-15 } \end{aligned}$ | $\begin{aligned} & \text { Budget } \\ & \text { Feb-15 } \end{aligned}$ | Budget <br> Mar-15 | $\begin{aligned} & \text { Budget } \\ & \text { Apr-15 } \end{aligned}$ | Budget May-15 | Budget Jun-15 | $\begin{aligned} & \text { Budget } \\ & \text { Jul-15 } \end{aligned}$ | Budget <br> Aug-15 | $\begin{aligned} & \text { Budget } \\ & \text { Sep-15 } \end{aligned}$ | Budget Oct-15 | Budget Nov-15 | Budget Dec-15 | Budget FY15 |
| Account Number | Description | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 52 |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Books (GST Inclusive) | \$17,830.80 | \$65,871.40 | \$210,593.50 | \$139,233.38 | \$111,627.00 | \$97,356.30 | \$108,112.30 | \$138,782.00 | \$119,461.10 | \$117,821.40 | \$75,174.80 | \$30,667.80 | \$1,232,531.78 |
| 40320 | Sale Books (GST Free) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40400 | Sales Food GST Inclusive | \$307,993.17 | \$454,685.20 | \$1,008,227.42 | \$963,018.85 | \$938,619.80 | \$700,373.45 | \$593,664.81 | \$895,155.97 | \$936,004.52 | \$1,014,716.55 | \$623,014.46 | \$355,695.95 | \$8,791,170.14 |
| 40410 | Sales Food GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40450 | Sale Beverages (GST Inclusive) | \$105,784.43 | \$151,982.10 | \$333,835.38 | \$326,698.68 | \$316,439.60 | \$244,141.35 | \$195,454.89 | \$298,805.83 | \$318,760.78 | \$340,769.76 | \$211,091.95 | \$117,889.45 | \$2,961,654.19 |
| 40460 | Sale Beverages (GST free) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40500 | Sales Liquor | \$7,212.60 | \$66,771.30 | \$171,663.70 | \$130,678.60 | \$131,243.60 | \$112,053.90 | \$58,884.00 | \$125,510.20 | \$140,019.60 | \$157,026.30 | \$99,980.80 | \$30,816.80 | \$1,231,861.40 |
| 40600 | Sales Internal Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40610 | Sales Internal Food | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40620 | Sales Internal Beverages | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Sales Income Total |  | \$438,821.00 | \$739,310.00 | \$1,724,320.00 | \$1,559,629.50 | \$1,497,930.00 | \$1,153,925.00 | \$956,116.00 | \$1,458,254.00 | \$1,514,246.00 | \$1,630,334.00 | \$1,009,262.00 | \$535,070.00 | \$14,217,217.50 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Goods GST Inclusive | -\$9,355.63 | - $\$ 34,430.56$ | -\$110,270.49 | - $773,598.42$ | - $599,314.68$ | - $\$ 51,432.40$ | - \$56,506.24 | - \$73,246.95 | -563,488.99 | - $562,688.01$ | - \$39,658.84 | - \$16,305.46 | -5650,296.68 |
| 41320 | Purchases Goods GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41330 | Opening Stock Books | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41340 | Closing Stock Books | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41400 | Purchases Food GST Inclusive | -\$135,081.30 | -\$196,155.36 | - \$439,281.30 | -\$419,930.88 | -\$409,466.89 | - $\$ 300,274.15$ | -\$257,577.09 | -\$391,208.59 | -\$406,867.18 | -\$439,540.71 | -\$268,107.84 | - \$151,756.65 | -\$3,815,247.93 |
| 41410 | Purchases Food GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41420 | Opening Stock Food | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41430 | Closing Stock Food | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41450 | Purchases Beverages GST Inclusive | - \$35,658.19 | -\$51,986.87 | - \$115,819.77 | -\$112,087.76 | -\$108,521.87 | - $\$ 82,222.55$ | -\$67,177.50 | -\$103,099.47 | -\$109,297.53 | -\$117,279.82 | -\$71,531.51 | - $\$ 39,973.04$ | -\$1,014,655.89 |
| 41460 | Purchases Beverages GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41470 | Opening Stock Beverages | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41480 | Closing Stock Beverages | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41500 | Purchases Liquor | -\$2,800.92 | - $\$ 26,003.74$ | -\$66,865.92 | -\$50,847.89 | -\$51,111.90 | - \$43,626.52 | - $\$ 22,885.46$ | -\$48,856.57 | -\$54,552.41 | -\$61,132.43 | -\$38,915.51 | - $111,980.40$ | -\$479,579.65 |
| 41510 | Opening Stock Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41520 | Closing Stock Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41800 | Point of Sale Unders/Overs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41850 | Recorded Waste | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41900 | Stocktake Variance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Cost of Sales |  | -\$182,896.04 | - \$308,576.52 | -\$732,237.47 | -\$656,464.95 | -5628,415.34 | - $\$ 477,555.63$ | - $\$ 404,146.30$ | -5616,411.58 | -\$634,206.11 | -\$680,640.96 | -5418,213.71 | - $5220,015.55$ | -\$5,959,780.15 |
| 41990 | Gross Profit | \$255,924.96 | \$430,733.48 | \$992,082.53 | \$903,164.55 | \$869,514.66 | \$676,369.37 | \$551,969.70 | \$841,842.42 | \$880,039.89 | \$949,693.04 | \$591,048.29 | \$315,054.45 | \$8,257,437.35 |
|  | Gross Profit \% Total Sales | 58.32\% | 58.26\% | 57.53\% | 57.91\% | 58.05\% | 58.61\% | 57.73\% | 57.73\% | 58.12\% | 58.25\% | 58.56\% | 58.88\% | 58.08\% |
|  | Gross Profit \% Total Sales - Books | 47.53\% | 47.73\% | 47.64\% | 47.14\% | 46.86\% | 47.17\% | 47.73\% | 47.22\% | 46.85\% | 46.79\% | 47.24\% | 46.83\% | 47.24\% |
|  | Gross Profit\% Total Sales - Food | 56.14\% | 56.86\% | 56.43\% | 56.39\% | 56.38\% | 57.13\% | 56.61\% | 56.30\% | 56.53\% | 56.68\% | 56.97\% | 57.34\% | 56.60\% |
|  | Gross Profit \% Total Sales - Bevereges | 66.29\% | 65.79\% | 65.31\% | 65.69\% | 65.71\% | 66.32\% | 65.63\% | 65.50\% | 65.71\% | 65.58\% | 66.11\% | 66.09\% | 65.74\% |
|  | Gross Profit \% Total Sales - Liquor | 61.17\% | 61.06\% | 61.05\% | 61.09\% | 61.06\% | 61.07\% | 61.13\% | 61.07\% | 61.04\% | 61.07\% | 61.08\% | 61.12\% | 61.07\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 42300 | Sales Bus Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42400 | Sales Phone Cards | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42500 | Sales Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42600 | Sales Postage Stamps | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42700 | Sales Other | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 43300 | Cost of Sales Bus Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 43400 | Cost of Sales Phone Cards | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 43500 | Cost of Sales Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 43600 | Cost of Sales Postage Stamps | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 43700 | Cost of Sales Other | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |


| Total Cost of Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising - Diary | \$0.00 | \$30,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,000.00 |
| 47010 | Advertising - Semper | \$0.00 | \$2,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,000.00 |
| 47020 | Advertising-Website | \$0.00 | \$1,500.00 | \$500.00 | \$500.00 | \$500.00 | \$500.00 | \$500.00 | \$100.00 | \$500.00 | \$500.00 | \$0.00 | \$0.00 | \$5,100.00 |
| 47030 | Advertising - Other | \$0.00 | \$2,000.00 | \$3,000.00 | \$3,000.00 | \$3,000.00 | \$1,50.00 | \$0.00 | \$1,500.00 | \$1,000.00 | \$2,000.00 | \$500.00 | \$0.00 | \$17,500.00 |
| 47100 | Commission-Vending | \$11,775.00 | \$11,775.00 | \$14,775.00 | \$11,775.00 | \$14,775.00 | \$11,775.00 | \$11,775.00 | \$14,775.00 | \$11,775.00 | \$14,775.00 | \$11,775.00 | \$17,775.00 | \$159,300.00 |
| 47110 | Commission-Books | \$8,000.00 | \$40,000.00 | \$30,00.00 | \$3,000.00 | \$2,500.00 | \$3,00.00 | \$40,000.00 | \$16,000.00 | \$3,500.00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$152,00.00 |
| 47120 | Commission-Pool Table | \$0.00 | \$864.00 | \$2,416.00 | \$1,756.80 | \$1,804.80 | \$1,507.20 | \$691.20 | \$1,728.00 | \$1,958.40 | \$2,176.00 | \$1,353.60 | \$304.00 | \$16,560.00 |
| 47150 | Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47190 | Grants | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47240 | Hire of Venue | \$840.00 | \$9,085.00 | \$12,380.00 | \$49,760.00 | \$17,200.00 | \$51,750.00 | \$15,580.00 | \$27,380.00 | \$33,990.00 | \$24,380.00 | \$53,440.00 | \$21,840.00 | \$317,625.00 |
| 47250 | Hire of Equipment | \$3,880.00 | \$5,315.00 | \$5,315.00 | \$5,895.00 | \$5,315.00 | \$3,815.00 | \$5,955.00 | \$5,315.00 | \$5,315.00 | \$5,955.00 | \$3,815.00 | \$3,615.00 | \$59,505.00 |
| 47310 | Freight and Delivery | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47350 | Rebates | \$500.00 | \$5,884.00 | \$6,384.00 | \$7,230.00 | \$5,884.00 | \$5,884.00 | \$7,230.00 | \$5,884.00 | \$5,884.00 | \$7,230.00 | \$5,884.00 | \$6,734.00 | \$70,612.00 |
| 47360 | Rent | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47370 | Revenue | \$35,040.87 | \$41,063.89 | \$78,764.89 | \$72,340.93 | \$73,815.69 | \$63,915.69 | \$57,191.48 | \$65,916.69 | \$73,917.69 | \$77,993.93 | \$58,417.54 | \$45,843.48 | \$744,222.76 |
| 47550 | Sponsorships | \$0.00 | \$2,000.00 | \$8,000.00 | \$5,000.00 | \$5,000.00 | \$0.00 | \$0.00 | \$1,500.00 | \$3,000.00 | \$3,000.00 | \$0.00 | \$0.00 | \$27,500.00 |
| 47570 | Sponsorships Market Day | \$0.00 | \$70,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90,000.00 |
| 47700 | Ticket Sales | \$1,000.00 | \$4,000.00 | \$5,000.00 | \$5,500.00 | \$3,50.00 | \$5,000.00 | \$6,000.00 | \$8,000.00 | \$6,000.00 | \$5,000.00 | \$4,50.00 | \$1,500.00 | \$55,000.00 |
| 47900 | Investments | \$8,528.86 | \$6,823.09 | \$6,823.09 | \$8,528.86 | \$6,823.09 | \$6,823.09 | \$8,528.86 | \$6,823.09 | \$6,823.09 | \$8,528.86 | \$6,823.09 | \$6,823.09 | \$88,700.12 |
| 47980 | Staff Labour Recoveries | \$0.00 | \$1,500.00 | \$1,500.00 | \$1,500.00 | \$1,50.00 | \$0.00 | \$1,500.00 | \$1,500.00 | \$1,500.00 | \$1,500.00 | \$0.00 | \$0.00 | \$12,000.00 |
| Total Other Income |  | \$69,564.73 | \$233,809.97 | \$174,857.97 | \$175,786.58 | \$141,617.58 | \$155,469.98 | \$174,951.53 | \$156,421.78 | \$155,163.18 | \$155,038.78 | \$148,508.22 | \$106,434.56 | \$1,847,624.88 |
| Gross Profit Before Expenses |  | \$325,489.68 | \$664,543.45 | \$1,166,940.50 | \$1,078,951.13 | \$1,011,132.24 | \$831,839.35 | \$726,921.24 | \$998,264.20 | \$1,035,203.07 | \$1,104,731.82 | \$739,566.51 | \$421,489.01 | \$10,105,062.22 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 60020 | Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$218,052.00 | - $\$ 238,452.00$ | -\$240,392.00 | -\$301,688.00 | -\$245,198.00 | -\$232,097.00 | -\$290,570.00 | - \$240,341.00 | -\$242,392.00 | -\$302,125.00 | -\$241,055.00 | - $\$ 241,609.00$ | -53,033,971.00 |
| 60040 | Allowance | -\$1,500.00 | -\$1,200.00 | - \$1,200.00 | -\$1,500.00 | -\$1,200.00 | -\$1,200.00 | -\$1,500.00 | -\$1,200.00 | -\$1,200.00 | -\$1,500.00 | -\$1,200.00 | - \$1,200.00 | -\$15,600.00 |
| 60060 | Study Leave | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60070 | Annual Leave Provision | - $\$ 27,882.00$ | - \$22,679.00 | - \$21,774.00 | - $\$ 27,754.00$ | - $\$ 22,209.00$ | - $\$ 22,209.00$ | - \$27,765.00 | -\$21,835.00 | - $\$ 22,224.00$ | - \$27,784.00 | - $\$ 22,224.00$ | - \$22,307.00 | - \$288,646.00 |
| 60080 | Family Leave | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60090 | Long Service Leave Provision | -\$7,711.10 | -\$6,273.13 | - $\$ 6,022.68$ | - $\$ 7,675.90$ | - $56,143.03$ | -\$6,143.03 | - $\$ 7,678.90$ | -\$6,039.50 | - $56,147.18$ | - \$7,684.10 | -\$6,147.18 | - $\$ 6,170.08$ | - $\$ 79,835.78$ |
| 60100 | Income Protection Insurance | -\$6,048.44 | -\$4,934.66 | -\$4,704.25 | -\$5,986.91 | -\$4,790.31 | -\$4,790.31 | -\$6,586.80 | -\$5,164.57 | -\$5,273.54 | -\$6,592.06 | -\$5,273.54 | -55,296.71 | -\$65,442.09 |
| 60110 | Payroll Tax | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60120 | Superannuation | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60130 | Wages - casual | -\$70,888.72 | - \$146,414.80 | -\$257,040.52 | - $\$ 267,157.56$ | -\$264,744.17 | -\$222,657.67 | - $\$ 202,259.83$ | - $\$ 244,820.56$ | -\$243,521.91 | - \$258,260.59 | -\$182,989.98 | - $\$ 92,672.65$ | - $\$ 2,453,428.97$ |
| 60140 | Superannuation Guarantee | -\$47,147.22 | - \$49,237.55 | -\$61,512.55 | -\$70,982.29 | -\$63,021.08 | -\$57,896.70 | -\$63,078.29 | - $\$ 60,089.78$ | -\$60,444.80 | -\$69,922.42 | -\$53,075.38 | - \$42,130.40 | -\$698,538.48 |
| 60150 | Other Leave | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60160 | Workers Compensation | -\$2,579.25 | -\$2,702.23 | -\$3,385.36 | -\$3,901.94 | -\$3,471.47 | -\$3,185.84 | - $\$ 3,462.40$ | -\$3,308.33 | -\$3,328.37 | - $\$ 3,843.45$ | -\$2,917.56 | -\$2,253.01 | - $\$ 38,339.22$ |
| 60170 | Wages \& Oncosts - Agency Staff | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60180 | Wages - Redundancy | \$0.00 | - $\$ 112,000.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | - $\$ 112,000.00$ |
|  | Total Wages | - \$381,808.72 | - $5883,893.38$ | -\$596,031.36 | -\$686,646.60 | -\$610,777.05 | -\$550,179.55 | -\$602,901.22 | - \$582,798.74 | -\$584,531.80 | -\$677,711.64 | -\$514,882.63 | - $\$ 413,638.85$ | -56,785,801.54 |
|  | Wages \% of Sales | 87.01\% | 78.98\% | 34.57\% | 44.03\% | 40.77\% | 47.68\% | 63.06\% | 39.97\% | 38.60\% | 41.57\% | 51.02\% | 77.31\% | 47.73\% |
| 60500 | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 60510 | Staff Rewards \& Recognition | -\$500.00 | -\$500.00 | -\$10,600.00 | - $\$ 3,700.00$ | -\$3,500.00 | -\$1,100.00 | -\$3,500.00 | -\$4,500.00 | -\$7,800.00 | -\$500.00 | - \$1,100.00 | - \$500.00 | - \$37,800.00 |
| 60520 | Staff Gifts | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | - \$100.00 | -\$1,200.00 |
| 60550 | Recruitment | -\$1,000.00 | -\$3,000.00 | -\$1,500.00 | - \$1,000.00 | \$0.00 | -\$1,500.00 | -\$1,000.00 | -\$1,000.00 | -\$1,000.00 | \$0.00 | \$0.00 | \$0.00 | - \$11,000.00 |
| 60600 | Staff Amenities | -\$769.20 | -\$820.36 | -5880.36 | -\$909.20 | -\$710.36 | -\$1,320.36 | -\$809.20 | -\$700.36 | -\$680.36 | -\$859.20 | -\$980.36 | -\$705.36 | - \$10,144.68 |
| 60630 | First Aid | -\$10.00 | -\$160.00 | -\$10.00 | -\$10.00 | -\$60.00 | -\$10.00 | -\$10.00 | -\$280.00 | -\$10.00 | -\$60.00 | -\$10.00 | -\$10.00 | -\$640.00 |
| 60750 | Staff Training - External | - \$3,200.00 | - \$2,000.00 | - $\$ 3,200.00$ | -\$4,500.00 | -\$4,500.00 | - $\$ 2,700.00$ | -\$4,500.00 | -\$2,000.00 | -\$3,000.00 | - $\$ 3,000.00$ | -\$3,700.00 | - \$2,000.00 | - $\$ 38,300.00$ |
| 60760 | Staff Training - Internal | \$0.00 | -\$6,000.00 | - $\$ 2,000.00$ | - \$2,000.00 | -\$1,000.00 | -\$1,000.00 | -\$2,000.00 | -\$2,000.00 | -\$2,000.00 | -\$2,000.00 | -\$2,000.00 | \$0.00 | - \$22,000.00 |
| 60800 | Staff Uniforms | -\$400.00 | -\$6,750.00 | - $\$ 2,570.00$ | -\$500.00 | -\$200.00 | \$0.00 | - 5700.00 | - $\$ 3,800.00$ | - \$2,000.00 | -\$250.00 | \$0.00 | \$0.00 | - \$17,170.00 |
| 60990 | Other Labour Cost-Total | -\$5,979.20 | - \$19,330.36 | - \$20,860.36 | - \$12,719.20 | -\$10,070.36 | -\$7,730.36 | - \$12,619.20 | -\$14,380.36 | - \$16,590.36 | -\$6,769.20 | -\$7,890.36 | -\$3,315.36 | - \$138,254.68 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 61000 | Advertising |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$1,241.00 | -\$6,076.00 | -\$30,766.00 | -\$6,791.00 | -\$5,316.00 | -\$3,776.00 | -\$5,681.00 | -\$5,146.00 | -\$4,916.00 | -\$4,351.00 | -\$3,466.00 | -\$1,466.00 | - \$78,992.00 |
| 61050 | Graphic Designing Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |



| $\$ 0.00$ |  |
| ---: | ---: |
| $\$ 3,200.00$ | $-\$ 2.10$ |
| $\$ 0.00$ |  |
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| $\$ 3,200.00$ | $-\$ 22.80$ |



| \$2,000.00 |  |
| :---: | :---: |
|  | -\$4,660.00 |
|  | -\$24,777.99 |
|  | -\$3,766.47 |
|  | -\$3,743.00 |
|  | - $\$ 50.00$ |
|  | -\$688.60 |
|  | -\$3,437.00 |
|  | -\$1,000.00 |
|  | -\$30.00 |
|  | -\$40,153.06 |



| \$1,600.00 | \$2,000.00 |
| :---: | :---: |
| - $\$ 4,347.00$ | -55,408.00 |
| -\$19,796.39 | -\$23,777.98 |
| -\$3,596.47 | -\$5,198.97 |
| -\$2,273.00 | - \$2,447.00 |
| -\$50.00 | - 550.00 |
| -\$688.60 | - 5688.60 |
| -\$2,750.00 | -\$3,437.00 |
| -\$9,000.00 | - \$9,000.00 |
| - $\$ 3.00$ | - $\$ 30.00$ |
| -\$40,931.46 | -\$48,037.56 |


| $\$ 1,600.00$ | $\$ 1,600.00$ |
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| $-\$ 3,999.00$ | $-\$ 2,518.00$ |

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| $-44,400.00$ | $-\$ 4,400.00$ |
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| $\$ 0.00$ | $\$ 400.00$ |
| $\$ 0.00$ | $\$ 0.00$ |
| $-44,400.00$ | $-\$ 4,800.00$ |
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$-\$ 12,400.0$
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| $-\$ 2,000.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ |
| $-\$ 400.00$ | $\$ 0.00$ |
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| $-\$ 2,400.00$ | $\$ 0.00$ |


|  |  |
| ---: | ---: |
| $\$ 0.00$ | $\$ 0.00$ |
| 50.00 | $\$ 0.00$ |
| $-\$ 0.00$ | $-\$ 100.00$ |
| 35.00 | $-\$ 35.00$ |
|  | $-\$ 135.00$ |

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| - 131301.00 |
| -\$600.00 |
| -\$5,665.00 |
| -\$300.00 |
| -\$2,618.00 |
| \$3,415.00 |
| \$28,699.00 |
| -\$4,315.67 |
| \$0.00 |

$\$ 0.00$
$\$ 0.00$
$-\$ 100.00$
$-\$ 35.00$
$-\$ 135.00$

$\$ 0.00$

| 66750 | Newspapers \& Periodicals | -\$185.00 | -\$160.00 | -\$160.00 | -\$185.00 | -\$160.00 | -\$160.00 | -\$185.00 | -\$160.00 | -\$160.00 | -\$185.00 | -\$160.00 | -\$160.00 | -\$2,020.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 66800 | Packaging | - \$10,035.52 | - \$14,266.35 | - \$29,606.50 | - $\$ 28,538.91$ | - \$28,040.42 | - \$21,162.89 | - \$17,907.48 | - \$26,467.97 | - \$28,138.90 | - $\$ 30,614.79$ | - \$19,066.36 | - \$10,797.66 | - $\$ 264,643.75$ |
| 66850 | Subscriptions | -\$1,630.27 | -\$1,534.82 | -\$1,534.82 | - \$1,630.27 | -\$1,534.82 | - $\$ 2,624.82$ | -\$1,630.27 | -\$1,534.82 | -\$1,534.82 | -\$1,630.27 | -\$1,534.82 | -\$1,534.82 | -\$19,889.64 |
| 66900 | Travel (local) | -\$50.00 | -\$50.00 | -\$100.00 | -\$50.00 | -\$100.00 | -\$50.00 | -\$100.00 | -\$50.00 | -\$100.00 | -\$50.00 | -\$100.00 | \$0.00 | -\$800.00 |
| 66950 | Workplace Heath \& Safety | - \$1,220.00 | - \$1,320.00 | - \$1,320.00 | - 770.00 | -\$770.00 | -\$770.00 | -\$770.00 | -\$770.00 | -\$70.00 | - \$1,320.00 | - 7770.00 | -\$690.00 | - \$11,260.00 |
| 66990 | Other Operating Costs-Total | - $\$ 93,739.39$ | - \$88,304.73 | -\$105,663.76 | - \$18,402.76 | - \$109,133.92 | - $\$ 96,145.33$ | - \$107,396.59 | - \$101,445.25 | - \$110,498.95 | - \$123,234.74 | - \$92,046.81 | - $\$ 81,141.67$ | -\$1,227,153.91 |
| 67000 | Administration Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 67010 | Bad Debts | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67050 | Doubtful debts provision` | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67100 | Photocopying | -\$230.75 | -\$319.60 | -\$219.60 | -\$230.75 | -\$219.60 | - $\$ 219.60$ | -\$230.75 | -\$319.60 | -\$219.60 | -\$230.75 | -\$199.60 | -\$199.60 | - \$2,839.80 |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67400 | Postage \& Freight | -\$25.00 | -\$25.00 | -\$25.00 | -\$25.00 | -\$25.00 | -\$25.00 | -\$25.00 | -\$25.00 | -\$25.00 | -\$25.00 | - \$25.00 | -\$25.00 | - 300.00 |
| 67500 | Printing | - $\$ 360.00$ | - 5810.00 | -\$56.00 | - $\$ 360.00$ | -\$2,360.00 | -\$460.00 | - 5785.00 | - 5660.00 | - 366.00 | - $\$ 360.00$ | - \$360.00 | - \$360.00 | -\$7,695.00 |
| 67600 | Stationery | - \$1,133.00 | - \$1,410.00 | - \$1,410.00 | -\$1,590.00 | - \$1,410.00 | - \$1,410.00 | -\$1,590.00 | -\$1,410.00 | -\$1,410.00 | -\$1,590.00 | - \$1,410.00 | -5828.00 | - \$16,601.00 |
| 67700 | Audit Fees | -\$2,250.00 | -\$2,250.00 | -\$2,250.00 | -\$2,250.00 | -\$2,250.00 | - $\$ 2,250.00$ | -\$2,250.00 | -\$2,250.00 | -\$2,250.00 | -\$2,250.00 | -\$2,250.00 | - \$2,250.00 | -\$27,000.00 |
| 67800 | Debt Collection | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67900 | Legal Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 68000 | Payroll | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 68050 | Penalties and Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 68100 | Professional Fees | -\$1,930.00 | -\$1,930.00 | -\$1,930.00 | -\$1,930.00 | - \$1,930.00 | -\$1,930.00 | -\$1,930.00 | -\$1,930.00 | -\$1,930.00 | -\$1,930.00 | -\$1,930.00 | -\$1,930.00 | - \$23,160.00 |
| 68200 | Bank Charges | -\$4,753.01 | -\$8,026.87 | -\$15,707.21 | -\$14,704.46 | - \$14,602.71 | -\$11,201.24 | - \$10,199.58 | - \$13,764.25 | - \$14,944.32 | -\$15,113.04 | - \$10,215.27 | -\$5,877.33 | - \$139,109.28 |
| 68300 | Interest | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 68500 | Administration Expenses Total | -\$10,681.76 | - \$14,771.47 | - \$22,101.81 | - $\$ 21,090.21$ | - $\$ 22,797.31$ | -\$17,495.84 | -\$17,010.33 | - \$20,258.85 | - $\$ 21,138.92$ | -\$21,498.79 | - \$16,389.87 | -\$11,469.93 | - $\$ 216,705.08$ |
| 68900 | Recharges |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 68990 | Re-charges | \$54,230.22 | \$64,297.98 | \$62,655.78 | \$74,583.24 | \$63,816.35 | \$63,437.36 | \$79,332.30 | \$63,238.54 | \$63,963.54 | \$75,631.39 | \$61,931.54 | \$60,470.23 | \$787,588.46 |
| 69020 | Administration Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 69030 | Human Resources Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 69040 | $1 T$ Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 69050 | Financial Services Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 69060 | Marketing Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 69250 | Recharges-Total | \$54,230.22 | \$64,297.98 | \$62,655.78 | \$74,583.24 | \$63,816.35 | \$63,437.36 | \$79,332.30 | \$63,238.54 | \$63,963.54 | \$75,631.39 | \$61,931.54 | \$60,470.23 | \$787,588.46 |
| Total Operating Expenses |  | -\$127,689.73 | -\$147,755.08 | - $\$ 217,980.77$ | - $\$ 186,986.90$ | - $\$ 174,148.87$ | -\$153,247.29 | -\$158,811.09 | - $\$ 179,970.04$ | - $\$ 177,909.32$ | -\$199,903.10 | -\$142,957.11 | -\$114,543.37 | -\$1,981,902.66 |
| Total Expenses |  | -\$515,477.65 | - $\$ 750,978.81$ | - $5834,872.49$ | - $5886,352.71$ | - $\mathbf{\$ 7 4}, 996.28$ | - $5711,157.20$ | -\$774,331.51 | - $\mathbf{5 7 7 7 , 1 4 9 . 1 4}$ | -\$779,031.47 | - $5884,383.93$ | -5665,730.11 | -5331,497.58 | - $\$ 8,905,958.88$ |
| 99990 | Net Profit | -\$189,987.97 | - $\$ 86,435.36$ | \$332,068.01 | \$192,598.43 | \$216,135.96 | \$120,682.15 | -\$47,410.27 | \$221,115.06 | \$256,171.60 | \$220,347.89 | \$73,826.41 | -\$110,008.56 | \$1,199,103.35 |
| come |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

|  |  | Budget Jan-15 | Budget Feb-15 | Budget <br> Mar-15 | Budget <br> Apr-15 | Budget <br> May-15 | Budget Jun-15 | Budget Jul-15 | Budget <br> Aug-15 | $\begin{aligned} & \text { Budget } \\ & \text { Sep-15 } \end{aligned}$ | Budget Oct-15 | Budget <br> Nov-15 | Budget Dec-15 | $\begin{gathered} \text { Budget } \\ \text { FY } 15 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 52 |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Books (GST Inclusive) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40320 | Sale Books (GST Free) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40400 | Sales Food GST Inclusive | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40410 | Sales Food GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40450 | Sale Beverages (GST Inclusiv) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40460 | Sale Beverages (GST free) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40500 | Sales Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40600 | Sales Internal Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40610 | Sales Internal Food | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 40620 | Sales Internal Beverages | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Sales Income Total |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Books GST Inclusive | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41320 | Purchases Books GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41330 | Opening Stock Books | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41340 | Closing Stock Books | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41400 | Purchases Food GST Inclusive | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41410 | Purchases Food GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41420 | Opening Stock Food | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41430 | Closing Stock Food | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41450 | Purchases Beverages GST Inclusive | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41460 | Purchases Beverages GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41470 | Opening Stock Beverages | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41480 | Closing Stock Beverages | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41500 | Purchases Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41510 | Opening Stock Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41520 | Closing Stock Liquor | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41800 | Point of Sale Unders/Overs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41850 | Recorded Waste | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41900 | Stocktake Variance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Cost of Sales |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 41990 | Gross Profit | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | Gross Profit \% Total Sales | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#Div/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
|  | Gross Profit\% Total Sales - Books | \#Div/0! | \#Div/0! | \#Div/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#Div/0! | \#DIV/0! | \#DIV/0! | \#Div/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
|  | Gross Profit\% Total Sales - Food | \#DIV/0! | \#Div/0! | \#Div/0! | \#Div/0! | \#DIV/0! | \#DIV/0! | \#Div/0! | \#DV/0! | \#DIV/0! | \#Div/0! | \#DV/0! | \#Div/0! | \#DIV/0! |
|  | Gross Profit \% Total Sales - Bevereges | \#DIV/0! | \#Div/0! | \#Div/0! | \#Div/0! | \#Div/0! | \#DIV/0! | \#Div/0! | \#Div/0! | \#DIV/0! | \#Div/0! | \#Div/0! | \#Div/0! | \#Div/0! |
|  | Gross Profit \% Total Sales - Liquor | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#Div/0! | \#DIV/0! | \#DV/0! | \#Div/0! | \#DiV/0! | \#DV/0! | \#DIV/0! | \#DIV/0! |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 42300 | Sales Bus Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42400 | Sales Phone Cards | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42500 | Sales Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42600 | Sales Postage Stamps | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 42700 | Sales Other | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 $\$ 0.00$ |
| Total Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 43300 | Cost of Sales Bus Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 43400 | Cost of Sales Phone Cards | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 43500 | Cost of Sales Tickets | \$0.00 | \$0.00 | \$1,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 |
| 43600 | Cost of Sales Postage Stamps | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 43700 | Cost of Sales Other | \$0.00 | \$0.00 | \$500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$500.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$0.00 |


| Total Cost of Sale on Commission |  | \$0.00 | \$0.00 | \$2,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,000.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising - Diary | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47010 | Advertising - Semper | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47020 | Advertising - Website | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47030 | Advertising - Other | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47100 | Commission-Vending | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47110 | Commission-Books | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47120 | Commission-Pool Table | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47150 | Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47190 | Grants | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$103,127.52 | \$1,237,530.24 |
| 47240 | Hire of Venue | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47250 | Hire of Equipment | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47310 | Freight and Delivery | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47350 | Rebates | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47360 | Rent | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$39,370.83 | \$472,450.00 |
| 47370 | Revenue | \$0.00 | \$0.00 | \$3,669.41 | \$0.00 | \$0.00 | \$6,177.00 | \$0.00 | \$0.00 | \$4,881.13 | \$0.00 | \$0.00 | \$4,953.12 | \$19,680.67 |
| 47550 | Sponsorships | \$0.00 | \$0.00 | \$4,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 |
| 47570 | Sponsorships Market Day | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47700 | Ticket Sales | \$0.00 | \$2,000.00 | \$41,200.00 | \$1,400.00 | \$3,00.00 | \$0.00 | \$0.00 | \$800.00 | \$0.00 | \$2,900.00 | \$0.00 | \$0.00 | \$51,300.00 |
| 47900 | Investments | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 47980 | Staff Labour Recoveries | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income |  | \$142,498.35 | \$144,498.35 | \$191,367.77 | \$143,898.35 | \$145,498.35 | \$148,675.36 | \$142,498.35 | \$143,298.35 | \$147,379.48 | \$145,398.35 | \$142,498.35 | \$147,451.48 | \$1,784,960.91 |
| Gross Profit Before Expenses |  | \$142,498.35 | \$144,498.35 | \$193,367.77 | \$143,898.35 | \$145,498.35 | \$148,675.36 | \$142,498.35 | \$143,298.35 | \$147,379.48 | \$145,398.35 | \$142,498.35 | \$147,451.48 | \$1,786,960.91 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 60020 | Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$56,883.31 | -\$49,819.00 | -\$49,819.00 | - $\$ 63,446.00$ | -\$50,758.00 | -\$50,758.00 | - $\$ 63,446.00$ | -\$50,758.00 | -\$50,758.00 | -\$63,446.00 | -\$50,758.00 | -\$50,758.00 | -\$651,407.31 |
| 60040 | Allowance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60060 | Study Leave | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60070 | Annual Leave Provision | -\$5,629.00 | -\$4,503.00 | -\$4,503.00 | -\$5,736.00 | -\$4,588.00 | -\$4,588.00 | -\$5,736.00 | -\$4,588.00 | -\$4,588.00 | -\$5,736.00 | -\$4,588.00 | -\$4,588.00 | -\$59,371.00 |
| 60080 | Family Leave | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60090 | Long Service Leave Provision | -\$1,372.52 | -\$1,145.40 | -\$1,180.67 | -\$1,509.64 | - \$1,207.73 | -\$1,207.73 | - \$1,452.17 | -\$1,207.73 | -\$1,207.73 | -\$1,501.34 | -\$1,207.73 | -\$1,124.71 | -\$15,325.11 |
| 60100 | Income Protection Insurance | -\$400.93 | -\$320.73 | -\$320.73 | -\$412.51 | -\$330.01 | -\$330.01 | -\$724.51 | -\$579.60 | -\$579.60 | -\$724.51 | -\$579.60 | -\$579.60 | -\$5,882.33 |
| 60110 | Payroll Tax | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60120 | Superannuation | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60130 | Wages-casual | -\$3,539.70 | -\$4,727.85 | -\$6,138.60 | -\$7,918.79 | -\$6,335.04 | -\$6,335.04 | -\$5,620.01 | -\$6,335.04 | -\$6,335.04 | -\$7,586.75 | -\$6,335.04 | -\$3,014.27 | -\$70,221.15 |
| 60140 | Superannuation Guarantee | -\$7,934.88 | -\$6,560.29 | -\$6,694.32 | -\$8,549.42 | -\$6,837.73 | -\$6,837.73 | -\$8,331.03 | -\$6,837.73 | -\$6,837.73 | -\$8,517.87 | -\$6,837.73 | -\$6,477.81 | -\$87,254.28 |
| 60150 | Other Leave | -\$16.48 | -\$21.97 | -\$21.97 | -\$28.34 | -\$22.67 | -\$22.67 | -\$28.34 | - \$22.67 | -\$22.67 | - $\$ 28.34$ | -\$22.67 | -\$11.34 | - \$270.12 |
| 60160 | Workers Compensation | -\$496.32 | -\$402.82 | -5413.33 | -\$527.38 | -\$422.10 | -\$422.10 | -\$510.26 | -\$422.10 | -\$422.10 | -\$524.91 | -\$422.10 | -\$408.41 | -\$5,393.95 |
| 60170 | Wages \& Oncosts - Agency Staff | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60180 | Wages - Redundancy | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$0.00 |
|  | Total Wages | -\$76,273.14 | -\$67,501.06 | -\$69,091.61 | - \$88,128.08 | - $\$ 70,501.28$ | -\$70,501.28 | - $\$ 85,848.32$ | - $\$ 70,750.88$ | -\$70,750.88 | -\$88,065.71 | - $\$ 70,750.88$ | -\$66,962.14 | - $\$ 895,125.26$ |
|  | Wages \% of Sales | \#DIV/0! | \#DIV0! | \#Div/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#Div/0! | \#DIV/0! | \#Div0! | \#Div/0! |
| 60500 | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 60510 | Staff Rewards \& Recognition | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60520 | Staff fifts | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60550 | Recruitment | \$0.00 | -\$1,200.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,200.00 |
| 60600 | Staff Amenities | -\$125.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$125.00 |
| 60630 | First Aid | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60750 | Staff Training Exxternal | \$0.00 | -\$440.00 | \$0.00 | -\$440.00 | - $\$ 350.00$ | -\$550.00 | -\$440.00 | \$0.00 | \$0.00 | -\$440.00 | -\$500.00 | \$0.00 | -\$3,160.00 |
| 60760 | Staff Training-Internal | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 60800 | Staff Uniforms | \$0.00 | -\$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | - \$1,000.00 |
| 60990 | Other Labour Cost-Total | -\$125.00 | -\$2,640.00 | \$0.00 | -\$440.00 | -\$350.00 | -\$550.00 | -\$440.00 | \$0.00 | \$0.00 | -\$440.00 | -\$500.00 | \$0.00 | -\$5,485.00 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 61000 | Advertising |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | \$0.00 | -\$3,045.00 | -\$4,745.00 | -\$1,175.00 | -\$545.00 | -\$545.00 | -5685.00 | - $\$ 1,645.00$ | -\$545.00 | -\$1,395.00 | -\$525.00 | - \$25.00 | -\$14,875.00 |
| 61050 | Graphic Designing Costs | \$0.00 | -\$1,730.00 | -\$750.00 | -\$750.00 | -\$750.00 | -\$750.00 | -\$750.00 | -\$750.00 | -\$750.00 | -\$750.00 | \$0.00 | \$0.00 | - \$7,730.00 |



| $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | -\$3,650 |
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|  | -\$8,425 |
| \$0.00 | -\$4,600 |
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| \$0.00 | \$0 |
| -\$250.00 | -\$13,880 |
| -\$250.00 | - \$21,080 |
| \$0.00 | \$0 |
| -\$700.00 | \$700 |
| -\$22,183,44 | -\$24,670 |
| -\$150.00 | -\$5 |
| \$0.00 |  |
| \$0.00 |  |
| -\$44.00 | -\$4. |
| \$0.00 |  |
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| \$0.00 |  |
| -\$23,077.44 | -\$25,93 |
| - $54,515.62$ | -\$4,515 |
| \$0.00 | - \$300 |
| -\$2,000.00 | \$3,500 |
| -\$512.50 | - 533 |
| -\$7,028.12 | - $\$ 8,849$ |
| \$0.00 |  |
| \$0.00 | 85 |
| - \$400.00 | -\$180 |
| \$0.00 | \$0 |
| -\$400.00 | O30 |
| \$0.00 | \$0, |
| -\$6,437.17 | \$6, |
| \$0.00 |  |
| -\$250.00 | -\$200 |
| \$0.00 |  |
| \$0.00 | \$0 |
| -\$250.00 | - 266 |
| -\$6,937.17 | -\$6,502 |
| \$0.00 | -\$100 |
| \$0.00 | \$0 |
| \$0.00 | - \$15,000 |
| -\$15,524.90 | -\$12,419 |
| \$0.00 | \$0 |
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| \$0.00 | \$0. |
| - $\$ 2,953.25$ | -\$2,953 |
| \$0.00 | \$500 |
| \$0.00 |  |
| - $\$ 360.00$ |  |

- $\$ 3,650.00$

| $-\$ 8,4$ |
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$-\$ 57,9600000$
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$\$ 0.00$
$-\$ 66176.00$
$-\$ 219,036.00$
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$-\$ 6,925.00$

$-\$ 1,360.00$
$\$ 0.00$
$-\$ 6,850.0$
$\$ 0.00$
$-\$ 41,476.0$
$-\$ 79.686$
$-\$ 1,295$

$-\$ 1,360$
$\$ 0$
$-\$ 37,100$
$\$ 0$
$-\$ 28,746$
-6720.0

| \$0.00 |
| :---: |
| - \$1,120.00 |
| -\$24,670.98 |
| -\$120.00 |
| \$0.00 |
| \$0.00 |
| -\$44.00 |
| \$0.00 |
| \$0.00 |
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| -\$25,954.98 |
| -\$4,515.62 |
| -\$300.00 |
| - $\$ 3,500.00$ |
| -\$534.00 |
| -\$8,849.62 |
| -\$350.00 |
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| $\$ 0.00$ |  |
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| $-\$ 12,419.92$ | $-\$ 15$, |
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| $-\$ 360.00$ | $-\$$ |


| 66750 | Newspapers \& Periodicals | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 66800 | Packaging | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 66850 | Subscriptions | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$175.00 | \$0.00 | \$0.00 | \$0.00 | -\$175.00 |
| 66900 | Travel (local) | \$0.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | -\$100.00 | - \$100.00 | \$0.00 | -\$1,000.00 |
| 66950 | Workplace Health \& Safety | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$75.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | - $\$ 75.00$ |
| 66990 | Other Operating Costs-Total | - $\$ 18,838.15$ | -\$31,433.17 | -\$15,933.17 | - \$19,038.15 | -\$15,933.17 | - \$16,008.17 | -\$19,038.15 | -\$15,933.17 | - \$16,108.17 | - \$19,738.15 | -\$15,933.17 | -\$15,733.17 | - $\$ 219,688.00$ |
| 67000 | Administration Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 67010 | Bad Debts | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$500.00 |
| 67050 | Doubtful debts provision' | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67100 | Photocopying | -\$820.00 | - $\$ 740.00$ | -\$740.00 | -5830.00 | -\$740.00 | -\$740.00 | - 583.00 | -\$740.00 | -\$770.00 | - \$840.00 | -\$740.00 | -5740.00 | - $\$ 9,270.00$ |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67400 | Postage \& Freight | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67500 | Printing | \$0.00 | -\$250.00 | -58,000.00 | -\$8,000.00 | -\$8,000.00 | -\$250.00 | \$0.00 | - $\$ 8,000.00$ | -\$8,250.00 | -\$8,000.00 | \$0.00 | \$0.00 | - $\$ 48,750.00$ |
| 67600 | Stationery | -\$372.50 | -\$313.00 | -\$313.00 | -\$380.00 | -\$313.00 | -\$313.00 | -\$380.00 | - \$313.00 | -\$2,813.00 | -\$380.00 | - \$313.00 | -\$263.00 | -\$6,466.50 |
| 67700 | Audit Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 67800 | Debt Collection | \$0.00 | - \$20.00 | \$0.00 | - \$20.00 | \$0.00 | - \$20.00 | \$0.00 | -\$20.00 | \$0.00 | - \$20.00 | \$0.00 | \$0.00 | -\$100.00 |
| 67900 | Legal Fees | \$0.00 | \$0.00 | \$0.00 | - \$15,000.00 | -\$35,000.00 | - \$15,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$65,000.00 |
| 68000 | Payroll | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 68050 | Penalties and Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 68100 | Professional Fees | -\$7,440.00 | -\$5,952.00 | -\$5,952.00 | -\$7,440.00 | -\$5,952.00 | -\$5,952.00 | -\$7,440.00 | -\$5,952.00 | -\$55,952.00 | -\$7,440.00 | -\$5,952.00 | -\$5,952.00 | -\$127,376.00 |
| 68200 | Bank Charges | \$0.00 | - \$20.00 | - \$20.00 | - \$20.00 | -\$20.00 | -\$20.00 | - \$20.00 | -\$20.00 | -\$20.00 | - \$20.00 | - \$20.00 | \$0.00 | -\$200.00 |
| 68300 | Interest | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 68500 | Administration Expenses Total | -\$8,632.50 | -\$18,555.00 | -\$14,550.00 | - $\$ 31,215.00$ | - \$49,550.00 | - \$29,820.00 | -\$16,195.00 | -\$15,070.00 | -\$67,330.00 | - \$16,225.00 | -\$14,550.00 | -\$6,955.00 | - $\$ 257,662.50$ |
| 68900 | Recharges |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 68990 | Re-charges | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 69020 | Administration Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 69030 | Human Resources Recharge | - $\$ 2,406.81$ | -\$2,606.34 | -\$2,606.34 | -\$3,127.39 | -\$3,260.60 | - $\$ 2,710.60$ | - $\$ 3,677.39$ | -\$2,660.60 | - \$2,660.60 | -\$3,177.39 | -\$2,510.60 | - \$2,652.10 | -\$34,056.73 |
| 69040 | $1{ }^{\text {IT Recharge }}$ | -\$2,615.22 | -\$2,491.34 | -\$2,386.34 | - \$2,874.27 | -\$2,342.81 | -\$2,410.31 | -\$2,913.55 | -\$2,374.06 | -\$2,374.06 | -\$2,981.05 | -\$2,374.06 | - $\$ 2,452.66$ | - \$30,589.73 |
| 69050 | Financial Services Recharge | -\$8,959.75 | -\$9,778.46 | -\$10,790.96 | - \$12,944.14 | -\$9,650.87 | -\$9,825.87 | -\$11,819.14 | -\$9,650.87 | - \$11,025.87 | -\$12,569.14 | -\$9,825.87 | - $\$ 9,650.87$ | - \$126,491.81 |
| 69060 | Marketing Recharge | - $\$ 7,563.86$ | -\$9,643.53 | -58,884.53 | -\$11,510.44 | -\$9,155.97 | -\$8,895.22 | - \$12,438.20 | -\$9,425.97 | - \$10,020.22 | -\$10,958.94 | -\$8,910.22 | -58,715.22 | - \$116,122.31 |
| 69250 | Recharges-Total | - \$21,545.64 | - \$24,519.66 | - \$24,668.16 | - \$30,456.24 | - \$24,410.25 | - $\$ 23,842.00$ | -\$30,848.27 | - \$24,111.50 | - \$26,080.75 | - \$29,686.52 | -\$23,620.75 | - $23,470.85$ | - \$ $307,260.58$ |
| Total Operating Expenses |  | - $\$ 86,709.02$ | -\$135,069.61 | -\$324,859.11 | - $\$ 214,651.63$ | - \$201,333.61 | -\$163,454.36 | -\$168,884.96 | - \$202,019.85 | -\$240,739.10 | -\$253,769.21 | - \$121,998.10 | - $\$ 85,518.20$ | -\$2,199,006.76 |
| Total Expenses |  | -\$163,107.16 | -\$205,210.67 | -\$393,950.71 | - $\$ 303,219.71$ | -\$272,184.89 | -\$234,505.64 | -\$255,173.28 | -\$272,770.73 | -\$311,489.98 | -\$342,274.92 | -\$193,248.98 | -\$152,480, 34 | -\$3,099,617.02 |
| 99990 | Net Profit | - $\$ 20,608.80$ | - $\$ 16,712.31$ | -\$244,582.94 | -\$159,321.36 | -\$126,686.54 | -585,830.28 | - $\$ 112,674.93$ | -\$129,472.38 | -\$164,110.50 | - \$196,876.56 | -\$50,750.63 | -55,028.86 | -\$1,312,656.11 |
| Total Income Checker $=0$ |  | \$0.00 | \$0.0 | 0.0 | \$0.0 | \$0.0 | 0.0 | \$0.0 | \$0.0 | \$0.00 | \$0.0 | \$0.0 | \$0.0 | \$0.0 |

