### 2019 ANNUAL BUDGET

Presenter: Nathan Kerr

The UQ Union Treasurer is responsible for recommending an Annual Budget to the Administrative Committee. Once passed, the budget is referred to the UQ Union Council for final consideration in accordance with R183 which states:

### R183 Annual Budget

183.1 The Treasurer must recommend to the UQ Union Board of Directors no later than the third Friday in March an Annual Budget.

183.2 Once UQ Union Board of Directors has passed the Annual Budget, it must then be referred to Union council who will have final authority to consider, amend and pass it.

183.3 The Annual Budget must incorporate the First Quarter Supply budget and must cover the period of January 1 – December 31.

The UQ Union's Business Trading arm is budgeted to run a net profit of \$301,240 while the Student Services and Support arm is budgeted to run a \$128,240 net loss. Therefore, the UQ Union is forecasting a net operating profit of \$173,000 for the period January 1 to December 31 2019.

#### The 2019 Annual Budget contains the following documents:

- a) The proposed 2019 UQ Union Income Statement for period January 1 December 31 2019.
- b) The proposed 2019 UQ Union Business Trading Budget (Summary) for period January 1 December 31 2019.
- The proposed 2019 UQ Union Student Services and Support (Summary) for period January 1 December 31 2019.
- d) The proposed 2019 UQ Union Student Services and Support Allocation Statement for period January 1 December 31 2019.
- e) The proposed 2018 UQ Union Statement of Other Income for period January 1 December 31 2019.
- f) The proposed 2019 UQ Union Balance Sheet for period January 1 December 31 2019.
- g) The proposed 2019 UQ Union Cash Flow Statement for period January 1 December 31 2019.
- h) The projected 2019 UQ Union Ratios for January 1 December 31 2019.
- i) The proposed 2019 UQ Union Capital Expenditure (Summary) for period January 1 December 31 2019.
- j) The proposed 2019 UQ Union Capital Expenditure (Equipment) for period January 1 December 31 2019.
- k) The proposed 2019 UQ Union Capital Expenditure (Building) for period January 1 December 31 2019.
- The proposed 2019 UQ Union Business Trading Budget (Comprehensive) for period January 1 December 31 2019.
- m) The proposed 2019 UQ Union Student Services and Support Budget (Comprehensive) for period January 1 December 31 2019.
- n) An outline of the proposed 2019 Student Services and Support Budget.

Please note that documents (b), (e) and (l) contain commercially confidential information. Accordingly these documents have not been made available. These documents will be tabled for consideration at an in camera session of the UQ Union Council. All other documents are attached.

### UNIVERSITY OF QUEENSLAND UNION FY 18

### INCOME STATEMENT

2018 ACTUAL Annual \$	2018 BUDGET Annual \$		2019 BUDGET ANNUAL \$	2019 BUDGET Business Trading \$	2019 BUDGET Student Services \$	2019 / 2018 COMPARISON ACTUAL \$
		DEVENUE				
12,067,787	12,696,332	REVENUE Sales Income	9,532,781	9,489,281	43,500	(2,535,006)
(5,200,760)	(5,457,393)	Cost of Sales	(4,013,188)	(3,990,413)	(22,775)	1,187,572
6,867,027	7,238,939	Gross Profit	5,519,594	5,498,869	20,725	(1,347,433)
56.90%	57.02%	Gross Profit % Sales	57.90%	57.95%	47.64%	(1,347,433)
30.90%	37.02%	Gross Profit % Sales	37.90%	37.93%	47.04%	1.04%
		Other Income				
228,884	254,275	Commissions	179,182	179,182		(49,702)
2,613,626	2,396,039	Grants - SSAF	3,035,474		3,035,474	421,848
34,480	31,389	Investments	30,349	30,349		(4,131)
488,642	838,642	Structural Fund	1,300,000		1,300,000	811,358
2,619,222	1,540,698	Other**	2,460,022	2,063,598	396,424	(159,200)
5,984,855	5,061,043	Other Income, Total	7,005,026	2,273,129	4,731,898	1,020,172
12,865,904	12,299,982	Gross Profit, Total	12,524,620	7,771,997	4,752,623	(341,284)
		EXPENDITURE				
(8,002,703)	(7,921,319)	Wages & On Costs	(7,334,323)	(5,879,276)	(1,455,047)	668,380
-66.31%	-54.91%	Wages % Sales	-61.96%	-61.96%		
(853,236)	(888,048)	Depreciation	(860,595)	(564,674)	(295,921)	(7,359)
(220,047)	(231,000)	Grants	(338,000)		(338,000)	(117,953)
(95,241)	(91,128)	Insurance	(109,872)	(79,092)	(30,780)	(14,631)
(256,323)	(208,040)	Packaging	(195,750)	(195,750)		60,573
(609,764)	(536,849)	Power & Water	(580,051)	(457,587)	(122,464)	29,713
(454,476)	(273,757)	Professional Fees	(262,600)	(22,000)	(240,600)	191,876
(350,074)	(353,326)	Repairs & Maintenance	(341,534)	(262,431)	(79,103)	8,539
(121,058)	(94,900)	Security	(133,541)	(116,315)	(17,226)	(12,483)
(63,747)	(72,300)	Staff Training	(82,789)	(74,639)	(8,150)	(19,042)
(2,155,096)	(1,722,812)	Other	(2,112,565)	181,007	(2,293,571)	42,531
(13,181,764)	(12,393,477)	Expenditure, Total	(12,351,620)	(7,470,757)	(4,880,863)	830,144
(315,860)	(93,495)	Net Profit / (Loss)	173,000	301,240	(128,240)	488,860

### UNIVERSITY OF QUEENSLAND UNION FY19

#### BUSINESS TRADING

**COMMERCIAL IN CONFIDENCE** 

					UC	QU Stude	nt Servi	ces 2019	9 Budget							
2018 ACTUAL Annual	2018 BUDGET Annual	BUDGET 2019 Annual	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul	2019 Aug	2019 Sep	2019 Oct	2019 Nov	2019 Dec	2019 BUDGET ANN	FY 19/18 COMPARISON ACTUAL
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	· ·					Ť	Ť		, i	Ť				·		
\$3,102,268	3,212,268	Income	\$390,430	\$312,344	\$312,344	\$390,430	\$312,344	\$312,344	\$390,430	\$312,344	\$312,344	\$390,430	\$312,344	\$312,344	\$4,060,474	\$958,206
\$551,063	298,306	Other Income	\$0	\$22,186	\$383,607	\$19,507	\$14,432	\$10,582	\$50,819	\$30,544	\$39,294	\$92,519	\$1,686	\$6,250	\$671,424	\$120,361
\$3,653,331	3,510,574	Total Income	\$390,430	\$334,530	\$695,951	\$409,937	\$326,776	\$322,926	\$441,249	\$342,888	\$351,638	\$482,949	\$314,030	\$318,594	\$4,731,898	\$1,078,567
-\$633,108	,	Advocacy	-\$60,901	-\$53,463	-\$52,973	-\$66,353	-\$53,206	-\$51,919	-\$62,214	-\$53,747	-\$53,487	-\$66,167	-\$52,228	-\$48,814	-\$675,472	-\$42,364
\$0		Student Opinion	\$0	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$7,273	-\$80,000	
-\$100,328	,	Gender and Sexuality	-\$3,568	-\$5,228	-\$9,878	-\$5,625	-\$13,028	-\$3,328	-\$4,040	-\$5,598	-\$7,428	-\$11,340	-\$3,328	-\$2,855	-\$75,241	\$25,087
-\$106,118		Students Rights (Community)	-\$2,073	-\$8,789	-\$10,449	-\$10,418	-\$8,764	-\$5,734	-\$8,618	-\$10,674	-\$9,124	-\$9,918	-\$5,749	-\$1,879	-\$92,188	\$13,930
0.470.450		Volunteer program	-\$8,163	-\$10,241	-\$9,352	-\$11,007	-\$12,501	-\$17,001	-\$12,859	-\$8,501	-\$9,001	-\$22,209	-\$14,001	-\$7,167	-\$142,000	#400.050
-\$479,153		Campus Culture	-\$3,639	-\$153,974	-\$15,554	-\$4,825	-\$8,693	-\$4,373	-\$3,370	-\$5,137	-\$80,093	-\$61,630	-\$4,098	-\$2,917	-\$348,302	\$130,850
-\$55,480		Campus Bus	-\$1,960	-\$4,838	-\$4,933	-\$6,289	-\$5,031	-\$5,031 -\$36,823	-\$5,531 -\$65,595	-\$5,031	-\$5,031	-\$5,677	-\$5,031	-\$2,000	-\$56,386	-\$906
-\$446,422	,	Clubs & Societies	-\$17,198	-\$110,886	-\$47,160	-\$40,475	-\$36,584		-\$65,595 -\$11.800	-\$36,510	-\$36,510	-\$37,645	-\$68,515	-\$14,302	-\$548,202	-\$101,780
-\$15,356		College Areas	\$0 \$0	-\$3,551	-\$11,800	-\$550	-\$11,800	-\$550	. ,	-\$550	-\$6,800	-\$550	-\$550	\$0	-\$48,501	-\$33,145
\$0		Student Rights (Academic)	\$0 \$0	-\$5,663 -\$200	-\$363	-\$63 -\$200	-\$363 -\$523	- <b>\$63</b> \$0	-\$63 -\$20	-\$563 -\$359	\$1,937	-\$3,112	-\$63 -\$200	\$0	-\$8,377	-\$8,377
-\$2,941 -\$311.766		Environment Executive	-\$43.160	-\$200 -\$54,158	-\$1,746 -\$41.206	-\$200 -\$44.936	-\$523 -\$41.692	-\$51,638	-\$20 -\$44.858	-\$359 -\$36,654	-\$825 -\$51,928	-\$1,041 -\$45,635	-\$200 -\$46.886	\$0 -\$37.384	-\$5,114 -\$540,135	-\$2,173 -\$228,370
-\$311,766 \$0	-275,209	Executive Council	-\$43,160	-\$54,158	-\$41,206	-\$44,936	-\$41,692	-\$51,638	-\$44,858	-\$30,054	-\$51,928	-\$45,635	-\$40,886	-\$37,384	-\$540,135 \$0	-\$228,370 \$0
-\$249.493	76 000	Executive Council Executive Elections & Referendums	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-\$44,500	-\$56,500	-\$3.000	\$0	-\$104.000	\$145,493
-\$42,268		Goorie Berrimpa Student Association	\$0	-\$170	-\$1.117	-\$637	-\$467	-\$16.400	-\$10.437	-\$10.587	-\$44,500 -\$587	-\$30,300 -\$100	-\$3,000 -\$1.000	\$0 \$0	-\$104,000 -\$41,500	\$768
-\$11,398		International Students	-\$10	-\$33,398	-\$1,117 -\$14.455	-\$3.323	-\$5,323	-\$10,400	-\$4,223	-\$3.323	-\$2.823	-\$8.223	-\$1,535	-\$10	-\$78,053	-\$66,655
-\$39,430		Postgraduate Students	-\$30	-\$2,474	-\$3,534	-\$2.030	-\$1,524	-\$3,524	-\$2,480	-\$2,274	-\$2,023 -\$3,284	-\$11,030	-\$1,524	-\$24	-\$33,732	\$5,698
-\$1,875		Abilities	\$0	-\$80	-\$1.185	-\$1.240	-\$585	-\$585	-\$435	-\$1.240	-\$1,335	-\$585	-\$280	\$0	-\$7,550	-\$5,675
-\$62,737		Semper	-\$4,655	-\$5.781	-\$5,481	-\$6.371	-\$5,481	-\$5.481	-\$6.371	-\$5,481	-\$5.325	-\$6,371	-\$5,481	-\$3.765	-\$66,049	-\$3,312
\$0	,	Student Legal Service	<b>ψ1,000</b>	ψο,	ψο, .σ.	40,011	ψο, ιο ι	ψο, το τ	φο,σ	ψο, ιο ι	ψ0,020	φο,σ	ψο, ισ ι	40,100	\$0	\$0
-\$767,268		Building Expenses	-\$65.781	-\$57,253	-\$61,072	-\$70.736	-\$60,472	-\$60.338	-\$71,122	-\$61.971	-\$60.849	-\$72,759	-\$58,643	-\$50.785	-\$751.783	\$15,486
-\$3,657	,	Professional Services	\$0	-\$10,000	\$0	-\$10,000	\$0	-\$10,000	\$0	-\$10,000	\$0	-\$10,000	\$0	\$0	-\$50,000	-\$46,343
-\$25,422	0	Esports	\$0	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3.025	-\$3,025	-\$3,025	\$0	-\$30,245	-\$4,823
\$0		Esports Subsidy	\$0	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	\$0	-\$53,000	-\$53,000
\$0	0	UQIC	\$0	-\$100	-\$2,620	-\$18,496	-\$5,005	-\$100	-\$32,279	-\$35,779	-\$45,079	-\$32,279	-\$100	\$0	-\$171,835	-\$171,835
-\$602,438	-663,119	Student Services Overhead	-\$59,149	-\$68,348	-\$63,401	-\$76,427	-\$63,461	-\$62,718	-\$76,100	-\$61,248	-\$65,706	-\$71,128	-\$56,062	-\$40,919	-\$764,668	-\$162,229
-\$44,200	-56,585	Gatton Campus	-\$4,438	-\$5,051	-\$9,551	-\$6,163	-\$5,130	-\$5,130	-\$6,163	-\$8,130	-\$5,130	-\$6,163	-\$5,130	-\$4,130	-\$70,306	-\$26,106
-\$7,575		Herston Campus	\$0	-\$1,550	-\$1,883	-\$1,883	-\$1,883	-\$1,550	-\$1,883	-\$1,883	-\$1,883	-\$1,550	-\$1,550	\$0	-\$17,500	-\$9,925
		lpswich Campus	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		Turbot St Area	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
-\$4,008,435	-\$3,663,237	Total Expenditure	-\$274,726	-\$610,793	-\$385,310	-\$403,645	-\$357,112	-\$359,292	-\$446,057	-\$380,834	-\$510,386	-\$557,209	-\$350,550	-\$224,223	-\$4,860,137.58	-\$629,703
-\$355,104	-\$152,663	Total Profit/(Loss)	\$115,704	-\$276,263	\$310,640	\$6,292	-\$30,337	-\$36,366	-\$4,808	-\$37,946	-\$158,748	-\$74,260	-\$36,521	\$94,371	-\$128,240	\$448,864

## UNIVERSITY OF QUEENSLAND UNION FY19

### **ALLOCATION STATEMENT**

	EXPENSES	INCOME
GRANT		3,035,474
Advocacy	(675,472)	
Gender & sexuality	(75,241)	
Student Rights (Community)	(92,188)	
Clubs & Soc	(548,202)	
College area	(48,501)	
Goorie Boompa	(41,500)	
Environment	(5,114)	
International Students	(78,053)	
Postgraduate Students	(33,732)	
Abilities	(7,550)	
Campus Culture	(348,302)	
Gatton Campus	(70,306)	
Herston Campus	(17,500)	
Ipswich Campus	(11,000)	
Turbot Street	_	
Student Rights (Academic)	(8,377)	
Student Opinion	(80,000)	
Volunteer Program	(142,000)	
Esports	(30,245)	
Esports Subsidy	(53,000)	
UQIC	(171,835)	
Semper	(66,049)	(2,593,167
Other Income	(00,049)	396,424
Other income		390,424
NET SURPLUS / (SHORTFALL)		838,731
STRUCTURAL FUND		
Rent UQ Collects		1,300,000
Executives	(540, 135)	1,000,000
Buildings	(751,783)	
Professional Services	(50,000)	
Elections	(104,000)	(1,445,918
NET SURPLUS / (SHORTFALL)		(145,918)
UQ UNION FUND		
Student Services Overheads	(764,668)	
Safety Bus	(56,386)	(821,053)
NET SURPLUS / (SHORTFALL)		(821,053
TOTAL SURPLUS / (SHORTFALL)		(128,240)

# UNIVERSITY OF QUEENSLAND UNION FY19

### OTHER INCOME

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COMMERCIAL IN CONFIDENCE

### UNIVERSITY OF QUEENSLAND UNION ANNUAL as at Dec-18

### **Balance Sheet**

2018 ACTUAL \$	2018 ANNUAL* BUDGET \$		2019 ANNUAL* BUDGET \$
		CURRENT ASSETS	
\$2,055,784 \$599,834 (\$2,348) \$197,813 \$357,630	\$125,000 (\$3,500) \$220,000 \$483,762	Cash and cash equivalents Trade and other receivables Provision for Doubtful Debts Inventories Other current assets	\$2,788,993 \$474,369 (\$3,500) \$250,000 \$400,000
\$3,208,712	\$4,557,977	NON CURRENT ASSETS	\$3,909,862
\$0 <u>\$5,114,208</u> \$5,114,208	\$5,098,600	Other financial assets Property, plant and equipment TOTAL NON CURRENT ASSETS	\$0 <u>\$4,582,323</u> \$4,582,323
\$8,322,921	\$9,656,577	TO THE NOTE OF THE NAME OF THE	\$8,492,185
		CURRENT LIABILITIES	
(\$338,912) (\$720,580) ( <u>\$482,758)</u> (\$1,542,250)	(\$685,000) (\$480,000)	Trade and other payables Other Current Liabilities Provisions TOTAL CURRENT LIABILITIES	(\$400,000) (\$650,000) (\$480,000) (\$1,530,000)
		NON CURRENT LIABILITIES	
<u>(\$191,486)</u> (\$191,486)		Provisions TOTAL NON CURRENT LIABILITIES	(\$200,000) (\$200,000)
(\$1,733,735)	(\$1,865,000)		(\$1,730,000)
\$6,589,185	\$7,791,577		\$6,762,185
\$7,622,632 (\$1,033,447)		EQUITY Retained Surplus/Deficit Current Year Surplus/Deficit	\$6,589,185 \$173,000
\$6,589,185	\$7,791,577		\$6,762,185

# UNIVERSITY OF QUEENSLAND UNION 2018-19 BUDGET

### **CASH FLOW STATEMENT**

2018 ACTUAL YTD Dec	2018 Annual Budget		2019 BUDGET Annual
\$	\$		\$
		CASH FLOWS FROM OPERATING ACTIVITIES	
2,613,626	2,396,039	Cranta received & atudent convice charge	3,035,474
15,404,535	15,361,336	Grants received & student service charge Receipts from Customers	13,502,334
(\$17,374,512)	(\$16,713,283)	•	(\$15,507,948)
34,480	31,389	Interest Received	30,349
34,400	01,000	indiest Neceived	30,043
\$678,129	1,075,481	Net Cash Provided by Operating Activities	1,060,208
		CASH FLOWS FROM INVESTING ACTIVITIES	
\$258,299	591,512	Structural Fund	
\$0	125,000	Proceeds from Sales of Property,Plant & Equipment	0
(\$470,622)	(\$731,512)	· · · · · · · · · · · · · · · · · · ·	(\$327,000)
(\$110,022)	(\$101,012)	cachi according a distribution of the policy, thank a Equipment	(\$621,666)
(\$212,322)	(\$15,000)	Net Cash Provided by Investing Activities	(\$327,000)
\$465,807		NET INCREASE (DECREASE) IN CASH HELD	733,208
2,313,848		CASH AT BEGINNING OF THE YEAR	2,055,784
2,055,784	3,374,329	CASH AT THE END OF THE YEAR	2,788,993

### UNIVERSITY OF QUEENSLAND UNION FY 19 ANNUAL

### **RATIOS**

	2016 Actual as at Dec-16	2017 Actual as at Dec-17	2018 Actual as at Dec-18	2019 Budget
	\$	\$	\$	\$
UQ Union Total - Operating Statement				
UQ Grant as % of Total Income	13.9%	17.5%	14.5%	18.4%
Depreciation as % of Total Sales Income	4.8%	6.2%	4.7%	5.2%
Balance Sheet				
Current Ratio	1.77	- 1.91	2.08	2.56
Quick Ratio	1.64	- 1.78	1.95	2.39
Stock Turnover Ratio	25.86	23.77	26.29	15.96
Average stock holding in Days	14.11	15.35	13.88	22.87
Fixed Asset Turnover Ratio	1.35	1.34	1.45	1.12
Business Trading				
Gross Profit %	56.4%	57.7%	57.0%	57.9%
Total Wages as % of Sales Revenue	56.8%	55.7%	57.9%	62.0%
Total Expenditure (incl Wages) as % of Total Income	61.5%	62.0%	63.8%	63.5%
Contribution on Total Income %	2.2%	2.3%	6.1%	3.2%
Student Areas, Administration, Support and Buildings				
Wages as % of Total Expenditure	25.7%	26.4%	25.8%	29.8%
Total Spend as a % of UQ Grant & Structural Fund	142.1%	149.3%	153.6%	160.8%
Total Expenditure (excl depn) as % of UQ Grant & Struct fund	131.0%	137.5%	142.3%	151.0%

# UNIVERSITY OF QUEENSLAND UNION FY 19 Annual Budget

### CAPITAL EXPENDITURE

	2019 ANNUAL BUDGET \$
EQUIPMENT	
TOTAL EXPENDITURE	127,000
BUILDINGS	
TOTAL EXPENDITURE	200,000
TOTAL CAPITAL	327,000

# UNIVERSITY OF QUEENSLAND UNION FY 19 Annual Budget

### **CAPITAL EXPENDITURE**

	2019 ANNUAL BUDGET* \$
COMPUTER SERVICES Renew desktops	10,000
	,
OTHER	
Pizza Café Refurbishment UQU Website MY UQU Rewards card APP	12,000 80,000 25,000
	20,000
TOTAL EXPENDITURE	127,000

# UNIVERSITY OF QUEENSLAND UNION FY 19 Annual Budget

### **CAPITAL EXPENDITURE**

	2019 ANNUAL BUDGET* \$
BUILDINGS	
	200,000
Pantry 063	200,000
TOTAL EXPENDITURE	200,000

### Consolidated Budget Sheet- Business Trading 2019

COMMERCIAL IN CONFIDENCE

### Consolidated Budget Sheet- Student Services 2019

		Budget Jan-18	Budget Feb-18	Budget Mar-18	Budget Apr-18	Budget May-18	Budget Jun-18	Budget Jul-18	Budget Aug-18	Budget Sep-18	Budget Oct-18	Budget Nov-18	Budget Dec-18	Budget FY 18
Account Number Sales Income	Description	5	4	4	5	4	4	5	4	4	5	4	4	52
40310	Sale Books (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40320	Sale Books (GST Free)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40400	Sales Food GST Inclusive	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40410	Sales Food GST Free	\$0.00	\$3,000.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00
40450	Sale Beverages (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40460	Sale Beverages (GST free)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40500	Sales Liquor	\$0.00	\$0.00	\$15,000.00	\$0.00	\$0.00	\$0.00	\$9,500.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00	\$34,500.00
40600	Sales Internal Liquor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40610	Sales Internal Food	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
40620	Sales Internal Beverages	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sales Income Tot	al	\$0.00	\$3,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$9,500.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00	\$40,500.00
Cost of Sales														
41310	Purchases Books GST Inclusive	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41320	Purchases Books GST Free	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41330	Opening Stock Books	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41340	Closing Stock Books	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41400	Purchases Food GST Inclusive	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41410	Purchases Food GST Free	\$0.00	-\$1,630.00	-\$1,630.00	-\$30.00	-\$30.00	-\$30.00	-\$30.00	-\$30.00	-\$30.00	-\$30.00	-\$30.00	\$0.00	-\$3,500.00
41420	Opening Stock Food	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41430	Closing Stock Food	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41450	Purchases Beverages GST Inclusive	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41460	Purchases Beverages GST Free	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41470	Opening Stock Beverages	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41480	Closing Stock Beverages	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41500	Purchases Liquor	\$0.00	\$0.00	-\$5,000.00	\$0.00	\$0.00	\$0.00	-\$3,500.00	\$0.00	\$0.00	-\$4,000.00	\$0.00	\$0.00	-\$12,500.00
41510	Opening Stock Liquor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41520	Closing Stock Liquor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

41800	Point of Sale Unders/Overs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41850	Recorded Waste	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
41900	Stocktake Variance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Cost of Sa	eles	\$0.00	-\$1,630.00	-\$6,630.00	-\$30.00	-\$30.00	-\$30.00	-\$3,530.00	-\$30.00	-\$30.00	-\$4,030.00	-\$30.00	\$0.00	-\$16,000.00
41990	Gross Profit	\$0.00	\$1,370.00	\$11,370.00	-\$30.00	-\$30.00	-\$30.00	\$5,970.00	-\$30.00	-\$30.00	\$5,970.00	-\$30.00	\$0.00	\$24,500.00
	Gross Profit % Total Sales	#DIV/0!	45.67%	63.17%	#DIV/0!	#DIV/0!	#DIV/0!	62.84%	#DIV/0!	#DIV/0!	59.70%	#DIV/0!	#DIV/0!	#DIV/0!
	Gross Profit % Total Sales - Books	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Gross Profit % Total Sales - Food Gross Profit % Total Sales -	#DIV/0!	45.67%	45.67%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Bevereges	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Gross Profit % Total Sales - Liquor	#DIV/0!	#DIV/0!	66.67%	#DIV/0!	#DIV/0!	#DIV/0!	63.16%	#DIV/0!	#DIV/0!	60.00%	#DIV/0!	#DIV/0!	#DIV/0!
Sale on Commis	ssion													
12300	Sales Bus Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
12400	Sales Phone Cards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2500	Sales Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$1,000.00	\$0.00	\$0.00	\$3,000.00
2600	Sales Postage Stamps	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2700	Sales Other	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 \$0.00
otal Sale on Co	ommission	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$1,000.00	\$0.00	\$0.00	\$3,000.00
Cost of Sale on	Commission													
13300	Cost of Sales Tickets	\$0.00	-\$500.00	-\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,000.00
3400	Cost of Sales Phone Cards	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13500	Cost of Sales Tickets	\$0.00	-\$500.00	-\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$125.00	\$0.00	\$0.00	\$0.00	-\$775.00
13600	Cost of Sales Postage Stamps	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
43700	Cost of Sales Other	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$5,000.00	\$0.00	-\$5,000.00
														\$0.00
Total Cost of Sa	ele on Commission	\$0.00	-\$1,000.00	-\$650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$125.00	\$0.00	-\$5,000.00	\$0.00	-\$6,775.00
Other Income														
7000	Advertising - Diary	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47010	Advertising - Semper	\$0.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$0.00	\$1,000.00

47030	Advertising - Other	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47100	Commission-Vending	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47110	Commission-Books	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47120	Commission-Pool Table	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47150	Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47190	Grants	\$265,430.1 9	\$212,344.1 5	\$487,344.1 5	\$265,430.1 9	\$212,344.1 5	\$212,344.1 5	\$265,430.1 9	\$212,344.1 5	\$212,344.1 5	\$265,430.1 9	\$212,344.1 5	\$212,344.1 5	\$3,035,474.0 0
47240	Hire of Venue	\$0.00	\$954.55	\$1,954.55	\$1,054.55	\$1,954.55	\$1,054.55	\$1,954.55	\$1,054.55	\$1,954.55	\$1,054.55	\$954.55	\$0.00	\$13,945.45
47250	Hire of Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47310	Freight and Delivery	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47350	Rebates	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47360	Rent	\$125,000.0 0	\$100,000.0 0	\$100,000.0 0	\$125,000.0 0	\$100,000.0 0	\$100,000.0 0	\$125,000.0 0	\$100,000.0 0	\$100,000.0 0	\$125,000.0 0	\$100,000.0 0	\$100,000.0 0	\$1,300,000.0 0
47370	Revenue	\$0.00	\$96.00	\$65,117.02	\$17,267.02	\$2,542.02	\$7,792.02	\$27,729.52	\$25,554.52	\$31,804.52	\$25,329.52	\$596.00	\$6,250.00	\$210,078.18
47550	Sponsorships	\$0.00	\$35.00	\$1,535.00	\$235.00	\$35.00	\$35.00	\$15,035.00	\$35.00	\$235.00	\$10,035.00	\$35.00	\$0.00	\$27,250.00
47570	Sponsorships Market Day	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47700	Ticket Sales	\$0.00	\$21,000.00	\$39,900.00	\$850.00	\$9,800.00	\$1,600.00	\$6,000.00	\$3,800.00	\$5,200.00	\$56,000.00	\$0.00	\$0.00	\$144,150.00
47900	Investments	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
47980	Staff Labour Recoveries	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
49500	Sundry Income													
														¢4 721 907 6
Total Other Inco	оте	\$390,430.19	\$334,529.70	\$695,950.72	\$409,936.76	\$326,775.72	\$322,925.72	\$441,249.26	\$342,888.22	\$351,638.22	\$482,949.26	\$314,029.70	\$318,594.15	\$4,731,897.6 3
Total Other Inco	ome	\$390,430.19	\$334,529.70	\$695,950.72	\$409,936.76	\$326,775.72	\$322,925.72	\$441,249.26	\$342,888.22	\$351,638.22	\$482,949.26	\$314,029.70	\$318,594.15	3
Gross Profit Bef		\$390,430.19 \$390,430.19	\$334,529.70 \$334,899.70	\$695,950.72 \$706,670.72	\$409,936.76 \$409,906.76	\$326,775.72 \$326,745.72	\$322,925.72 \$322,895.72	\$441,249.26 \$447,219.26	\$342,888.22 \$342,858.22	\$351,638.22 \$353,483.22	\$482,949.26 \$489,919.26	\$314,029.70 \$308,999.70	\$318,594.15 \$318,594.15	
Gross Profit Bef														3 \$4,752,622.6
Gross Profit Befo	ore Expenses													3 \$4,752,622.6
Gross Profit Bef					\$409,906.76			\$447,219.26			\$489,919.26			3 \$4,752,622.6 3
Gross Profit Befo	ore Expenses													3 \$4,752,622.6
Gross Profit Before Expenditure 60020	ore Expenses  Wages & Oncosts	\$390,430.19	\$334,899.70	\$706,670.72	\$409,906.76 \$103,930.4	\$326,745.72	\$322,895.72	\$447,219.26 \$100,208.7	\$342,858.22	\$353,483.22	\$489,919.26	\$308,999.70	\$318,594.15	\$4,752,622.6 3
Gross Profit Before Expenditure 60020 60030	Wages & Oncosts Wages - permanent	\$390,430.19 \$95,922.53	\$334,899.70 -\$82,130.80	\$706,670.72 \$82,130.80	\$409,906.76 \$103,930.4 3	\$326,745.72 \$82,894.43	\$322,895.72 \$81,653.85	\$447,219.26 \$100,208.7 0	\$342,858.22 \$82,894.43	\$353,483.22	\$489,919.26 \$100,977.4 3	\$308,999.70	\$318,594.15 \$78,050.28	\$4,752,622.6 3 \$1,056,582.5
Expenditure 60020 60030 60040	Wages & Oncosts Wages - permanent Allowance	\$390,430.19 \$95,922.53 \$0.00	\$334,899.70 -\$82,130.80 \$0.00	\$706,670.72 \$82,130.80 \$0.00	\$409,906.76 \$103,930.4 3 \$0.00	\$326,745.72 \$82,894.43 \$0.00	\$322,895.72 \$81,653.85 \$0.00	\$447,219.26 \$100,208.7 0 \$0.00	\$342,858.22 \$82,894.43 \$0.00	\$353,483.22 -\$82,894.43 \$0.00	\$489,919.26 \$100,977.4 3 \$0.00	\$308,999.70 \$82,894.43 \$0.00	\$318,594.15 \$78,050.28 \$0.00	\$4,752,622.6 3 \$1,056,582.5 1 \$0.00
<b>Expenditure 60020</b> 60030 60040 60060	Wages & Oncosts  Wages - permanent  Allowance  Study Leave	\$390,430.19 \$95,922.53 \$0.00 \$0.00	\$334,899.70 -\$82,130.80 \$0.00 \$0.00	\$706,670.72 \$82,130.80 \$0.00 \$0.00	\$409,906.76 \$103,930.4 3 \$0.00	\$326,745.72 \$82,894.43 \$0.00 \$0.00	\$322,895.72 \$81,653.85 \$0.00 \$0.00	\$447,219.26 \$100,208.7 0 \$0.00	\$342,858.22 \$82,894.43 \$0.00 \$0.00	\$353,483.22 -\$82,894.43 \$0.00 \$0.00	\$489,919.26 \$100,977.4 3 \$0.00	\$308,999.70 \$82,894.43 \$0.00 \$0.00	\$318,594.15 \$78,050.28 \$0.00 \$0.00	\$4,752,622.6 3 \$1,056,582.5 1 \$0.00 \$0.00
Expenditure 60020 60030 60040 60060 60070	Wages & Oncosts  Wages - permanent  Allowance  Study Leave  Annual Leave Provision	\$390,430.19 \$95,922.53 \$0.00 \$0.00 -\$9,512.00	\$334,899.70 -\$82,130.80 \$0.00 \$0.00 -\$7,609.00	\$706,670.72 \$82,130.80 \$0.00 \$0.00 -\$7,609.00	\$409,906.76 \$103,930.4 3 \$0.00 \$0.00 -\$9,601.00	\$326,745.72 \$82,894.43 \$0.00 \$0.00 -\$7,680.00	\$322,895.72 \$81,653.85 \$0.00 \$0.00 -\$7,680.00	\$447,219.26 \$100,208.7 0 \$0.00 \$0.00 -\$9,601.00	\$342,858.22 \$82,894.43 \$0.00 \$0.00 -\$7,680.00	\$353,483.22 -\$82,894.43 \$0.00 \$0.00 -\$7,680.00	\$489,919.26 \$100,977.4 3 \$0.00 \$0.00 -\$9,601.00	\$308,999.70 \$82,894.43 \$0.00 \$0.00 -\$7,680.00	\$318,594.15 \$78,050.28 \$0.00 \$0.00 -\$7,680.00	\$4,752,622.6 3 \$1,056,582.5 1 \$0.00 \$0.00
Expenditure 60020 60030 60040 60060 60070 60080	Wages & Oncosts  Wages - permanent  Allowance  Study Leave  Annual Leave Provision  Family Leave	\$390,430.19 \$95,922.53 \$0.00 \$0.00 -\$9,512.00 \$0.00	\$334,899.70 -\$82,130.80 \$0.00 \$0.00 -\$7,609.00 \$0.00	\$706,670.72 \$82,130.80 \$0.00 \$0.00 -\$7,609.00 \$0.00	\$103,930.4 3 \$0.00 \$0.00 \$0.00	\$326,745.72 \$82,894.43 \$0.00 \$0.00 -\$7,680.00 \$0.00	\$322,895.72 \$81,653.85 \$0.00 \$0.00 -\$7,680.00	\$100,208.7 0 \$0.00 \$0.00 -\$9,601.00 \$0.00	\$342,858.22 \$82,894.43 \$0.00 \$0.00 -\$7,680.00	\$353,483.22 -\$82,894.43 \$0.00 \$0.00 -\$7,680.00	\$489,919.26 \$100,977.4 3 \$0.00 \$0.00 \$0.00	\$308,999.70 \$82,894.43 \$0.00 \$0.00 -\$7,680.00	\$318,594.15 \$78,050.28 \$0.00 \$0.00 -\$7,680.00	\$4,752,622.6 3 \$1,056,582.5 1 \$0.00 \$0.00 -\$99,613.00 \$0.00

60120	Superannuation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
60130	Wages - casual	-\$3,220.92	-\$8,538.62	-\$6,053.48	-\$7,525.67	-\$6,051.09	-\$6,588.66	-\$7,321.19	-\$6,061.80	-\$6,219.21	-\$7,175.50	-\$6,234.76	-\$3,292.97	-\$74,283.88
60140	Superannuation Guarantee	\$13,489.61	-\$11,459.96	\$11,225.68	-\$14,152.71	\$11,324.39	\$11,391.58	-\$14,127.15	\$11,325.72	-\$11,345.40	-\$14,108.94	\$11,347.35	\$10,979.62	-\$146,278.11
60150	Other Leave	-\$1,032.68	-\$848.83	-\$829.71	-\$1,054.01	-\$843.04	-\$847.15	-\$1,057.45	-\$843.12	-\$844.33	-\$1,055.38	-\$844.45	-\$841.98	-\$10,942.14
60160	Workers Compensation	-\$815.96	-\$673.97	-\$674.60	-\$850.56	-\$680.25	-\$680.25	-\$845.55	-\$680.25	-\$680.25	-\$846.51	-\$680.25	-\$660.21	-\$8,768.61
60170	Wages & Oncosts - Agency Staff	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
60180	TOIL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
														\$0.00
	Total Wages	- \$127,644.48	-\$114,252.32	- \$111,516.46	-\$140,897.05	- \$112,499.23	- \$111,867.53	-\$137,035.15	- \$112,597.59	-\$112,775.88	-\$137,642.00	- \$112,793.50	- \$104,551.85	\$1,436,073.0 4
	Wages % of Sales	#DIV/0!	3808.41%	619.54%	#DIV/0!	#DIV/0!	#DIV/0!	1442.48%	#DIV/0!	#DIV/0!	1376.42%	#DIV/0!	#DIV/0!	#DIV/0!
60500	Other Labour Cost													
60510	Staff Rewards & Recognition	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$15,000.00	\$0.00	\$0.00	\$0.00	-\$15,000.00
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
60550	Recruitment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
60600	Staff Amenities	-\$115.00	-\$97.50	-\$86.00	-\$115.00	-\$97.50	-\$86.00	-\$126.50	-\$86.00	-\$86.00	-\$126.50	-\$86.00	-\$86.00	-\$1,194.00
60630	First Aid	-\$75.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$400.00
60750	Staff Training - External	\$0.00	-\$250.00	-\$4,900.00	-\$250.00	-\$650.00	-\$250.00	-\$250.00	-\$250.00	-\$250.00	-\$250.00	-\$250.00	\$0.00	-\$7,550.00
60760	Staff Training - Internal	-\$25.00	-\$360.00	-\$20.00	-\$25.00	-\$20.00	-\$20.00	-\$25.00	-\$20.00	-\$20.00	-\$25.00	-\$20.00	-\$20.00	-\$600.00
60800	Staff Uniforms	-\$12.50	-\$2,260.00	-\$10.00	-\$12.50	-\$10.00	-\$10.00	-\$12.50	-\$10.00	-\$10.00	-\$12.50	-\$10.00	-\$10.00	-\$2,380.00
60990	Other Labour Cost-Total	-\$227.50	-\$2,967.50	-\$5,016.00	-\$402.50	-\$777.50	-\$691.00	-\$414.00	-\$366.00	-\$15,366.00	-\$414.00	-\$366.00	-\$116.00	-\$27,124.00
Operating Expen	11505													
61000	Advertising													
61010	Advertising / Publicity	\$0.00	-\$19,845.00	-\$850.00	-\$1,350.00	-\$5,850.00	-\$850.00	-\$350.00	-\$1,350.00	-\$850.00	-\$1,350.00	-\$250.00	-\$500.00	-\$33,395.00
61050	Graphic Designing Costs	\$0.00	-\$3,738.18	-\$238.18	-\$238.18	-\$238.18	-\$238.18	-\$238.18	-\$238.18	-\$238.18	-\$238.18	-\$238.18	-\$218.18	-\$6,100.00
61100	Promotional Merchandise	\$0.00	-\$500.00	-\$2,051.33	-\$700.00	-\$200.00	-\$200.00	-\$2,051.33	-\$700.00	-\$700.00	-\$1,551.33	-\$200.00	\$0.00	-\$8,854.00
61490	Advertsing-Total	\$0.00	-\$24,083.18	-\$3,139.52	-\$2,288.18	-\$6,288.18	-\$1,288.18	-\$2,639.52	-\$2,288.18	-\$1,788.18	-\$3,139.52	-\$688.18	-\$718.18	-\$48,349.00
61500	Events and Projects													
61510	Campaigns	\$0.00	-\$7,442.73	\$20,788.73	-\$8,392.73	-\$7,965.73	-\$7,442.73	-\$7,462.73	-\$8,551.23	-\$8,892.73	-\$36,983.73	\$10,642.73	-\$6,872.73	-\$131,438.50

			-											
61600	Concerts/Performances	\$0.00	\$104,787.6 5	\$19,570.00	\$0.00	-\$4,570.00	\$0.00	-\$4,570.00	\$0.00	-\$4,570.00	-\$15,000.00	\$0.00	\$0.00	-\$152,067.65
61700	Grants	\$0.00	-\$48,800.00	\$36,175.00	-\$24,925.00	\$36,175.00	\$24,800.00	-\$61,175.00	\$24,925.00	-\$31,175.00	-\$24,925.00	\$24,925.00	\$0.00	-\$338,000.00
61800	Special Projects	-\$166.67	-\$766.67	-\$766.67	-\$766.67	-\$766.67	-\$766.67	-\$766.67	-\$766.67	-\$766.67	-\$766.67	-\$766.67	-\$166.67	-\$8,000.00
61900	Student Promotions	\$0.00	-\$57,956.36	\$50,857.30	-\$43,639.69	\$39,303.69	- \$20,281.19	-\$63,632.19	\$75,796.52	\$140,986.5 4	\$130,426.6 9	\$48,491.19	\$0.00	-\$671,371.37
		4455.57	4040 750 40	-	477 704 00	400 704 00	452.200.50	4407.000.50	-	4405 200 04	4200 402 00	404.005.50	47.000.00	\$1,300,877.5
61990	Events & Projects-Total	-\$166.67	-\$218,753.40	\$128,157.70	-\$77,724.09	-\$88,781.09	-\$53,290.59	-\$137,606.59	\$110,039.41	-\$186,390.94	-\$208,102.09	-\$84,825.59	-\$7,039.39	2
62500	Property													
62510	Rents	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
62710	Cleaning Materials	-\$1,125.00	-\$1,005.00	-\$1,255.00	-\$1,140.00	-\$1,005.00	-\$1,255.00	-\$1,140.00	-\$1,005.00	-\$1,255.00	-\$1,140.00	-\$1,005.00	-\$1,240.00	-\$13,570.00
62720	Cleaning Charges	\$23,748.15	-\$20,498.38	\$24,256.90	-\$27,761.44	\$23,757.62	\$23,757.62	-\$27,983.85	\$24,275.78	-\$24,275.78	-\$29,699.75	\$21,588.98	- \$15,528.11	-\$287,132.37
62730	Cleaning Garbage Disposal	-\$262.50	-\$1,300.00	-\$10.00	-\$12.50	-\$550.00	-\$260.00	\$0.00	-\$810.00	\$0.00	-\$512.50	-\$550.00	\$0.00	-\$4,267.50
62740	Cleaning Equipment	-\$50.00	-\$60.00	-\$60.00	-\$70.00	-\$60.00	-\$60.00	-\$70.00	-\$60.00	-\$60.00	-\$70.00	-\$60.00	-\$60.00	-\$740.00
62780	Document Destruction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
62850	Pest Control	-\$161.30	-\$145.30	-\$145.30	-\$161.30	-\$145.30	-\$145.30	-\$161.30	-\$145.30	-\$145.30	-\$161.30	-\$145.30	-\$145.30	-\$1,807.60
62900	Security - Cash	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
62910	Security - Providers	\$0.00	-\$10,981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$6,065.00	\$0.00	\$0.00	-\$17,046.00
62920	Security - Property	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$15.00	-\$180.00
62990	Property-Total	-\$25,361.95	-\$34,004.68	-\$25,742.20	-\$29,160.24	-\$25,532.92	-\$25,492.92	-\$29,370.15	-\$26,311.08	-\$25,751.08	-\$37,663.55	-\$23,364.28	-\$16,988.41	-\$324,743.47
63000	Utilities													
63010	Electricity	-\$6,375.00	-\$5,715.00	-\$5,715.00	-\$6,925.00	-\$5,715.00	-\$5,715.00	-\$6,925.00	-\$5,715.00	-\$5,990.00	-\$7,650.00	-\$6,440.00	-\$7,840.00	-\$76,720.00
63050	Gas (incl Beer and Bottled)	\$0.00	-\$300.00	-\$300.00	-\$300.00	-\$300.00	-\$300.00	-\$300.00	-\$300.00	-\$300.00	-\$300.00	-\$300.00	\$0.00	-\$3,000.00
63100	Water	-\$2,100.00	-\$3,600.00	-\$3,500.00	-\$3,500.00	-\$3,500.00	-\$3,500.00	-\$3,500.00	-\$3,500.00	-\$3,500.00	-\$3,500.00	-\$3,500.00	-\$2,000.00	-\$39,200.00
63150	Telephone	-\$340.00	-\$275.46	-\$273.77	-\$367.55	-\$308.86	-\$255.17	-\$288.74	-\$270.56	-\$269.34	-\$341.25	-\$277.41	-\$276.09	-\$3,544.20
63290	Utilities-Total	-\$8,815.00	-\$9,890.46	-\$9,788.77	-\$11,092.55	-\$9,823.86	-\$9,770.17	-\$11,013.74	-\$9,785.56	-\$10,059.34	-\$11,791.25	\$10,517.41	\$10,116.09	-\$122,464.20
64000	Motor Vehicles													
64010	Motor Vehicles Repairs And Maintenance	\$0.00	\$0.00	-\$350.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,000.00	\$0.00	\$0.00	\$0.00	-\$100.00	-\$1,450.00
64050	Motor Vehicle Rego & Insurance	-\$950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$950.00
64100	Motor Vehcile Fuel and Oil	-\$300.00	-\$560.00	-\$560.00	-\$660.00	-\$560.00	-\$560.00	-\$660.00	-\$560.00	-\$560.00	-\$660.00	-\$560.00	-\$400.00	-\$6,600.00
64150	Motor Vehcile Parking	\$0.00	-\$2.50	-\$12.50	-\$12.50	-\$12.50	-\$12.50	-\$12.50	-\$12.50	-\$12.50	-\$12.50	-\$12.50	\$0.00	-\$115.00
64300	Motor Vehices - Total	-\$1,250.00	-\$562.50	-\$922.50	-\$672.50	-\$572.50	-\$572.50	-\$672.50	-\$1,572.50	-\$572.50	-\$672.50	-\$572.50	-\$500.00	-\$9,115.00

65050 Repairs & Maintenance - Buildings -\$5,447.76 -\$5,292.76 -\$5,292.76 -\$5,447.76 -\$5,292.76 -\$5,	\$0.00
65100 Repairs & Maintenance - Furniture \$0.00 \$0	
65150 Repairs & Maintenance - Equipment -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$50.00 -\$40.00 -\$40.00 -\$50.00 -\$40.0	33.12
65200 Repairs & Maintenance - Point of Sale \$0.00 \$0.0	\$0.00
65250 Repairs & Mainenance - Refrigeration \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	20.00
	\$0.00
65300 Replacements -\$100.00 -\$1,375.00 -\$1,3	\$0.00
	50.00
65900 Maintenance-Total -\$5,597.76 -\$6,707.76 -\$6,707.76 -\$6,707.76 -\$6,707.76 -\$6,872.7	03.12
66000 Other Operating Costs	
66010 Consumables \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66050 Conferences & Seminars Registrations -\$250.00 -\$6,000.00 -\$250.00 \$0.00 -\$250.00 \$15,000.00 -\$250.00 \$0.00 -\$250.00 \$0.00 -\$9,750.00 \$0.00 -\$32,00 \$0.	00.00
Conferences & Seminars Travel &	50.00
66150 Depreciation \$28,416.25 -\$22,782.00 \$22,782.00 -\$28,416.25 \$20	21.00
66160 Dep'n Recouped/Gain on Disposa \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66200 Entertainment External No FBT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66210 Entertainment Staff FBT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66220 Entertainment Staff No FBT \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66300 Equipment Leases \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66350 Equipment Rent \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66400 Film Hire \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66450 Insurance -\$2,769.23 -\$2,400.38 -\$2,400.38 -\$2,69.23 -\$2,400.38 -\$2,400.38 -\$2,400.38 -\$2,400.38 -\$2,400.38 -\$3,269.23 -\$2,400.38 -\$2,400.38 -\$3,269.23 -\$2,400.38 -\$2,400	80.00
66500 Laundry \$0.00 -\$500.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	00.00
66550 Library / Resources \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66600 Licence Fees / Certificates -\$2,444.67 -\$1,729.67	71.00
66700 Meetings -\$150.00 -\$215.00 -\$215.00 -\$215.00 -\$215.00 -\$215.00 -\$225.00 -\$215.	70.00
66750 Newspapers & Periodicals \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66800 Packaging \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66850 Subscriptions -\$1,445.29 -\$1,655.93 -\$	60.56
66900 Travel (local) \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00
66950 Workplace Health & Safety \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	75.00

66990	Other Operating Costs-Total	-\$35,475.44	-\$107,939.98	-\$30,709.98	-\$34,973.08	-\$31,709.98	-\$65,934.98	-\$37,223.08	-\$28,959.98	-\$29,209.98	-\$35,673.08	-\$38,709.98	-\$28,707.98	-\$505,227.56
67000	Administration Expenses													
67010	Bad Debts	\$0.00	-\$150.00	-\$150.00	-\$150.00	-\$150.00	-\$150.00	-\$150.00	-\$150.00	-\$150.00	-\$150.00	-\$150.00	\$0.00	-\$1,500.00
67050	Doubtful debts provision`	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
67100	Photocopying	-\$967.50	-\$885.00	-\$1,415.00	-\$1,767.50	-\$1,415.00	-\$1,415.00	-\$1,767.50	-\$1,415.00	-\$1,415.00	-\$1,767.50	-\$885.00	-\$845.00	-\$15,960.00
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
67400	Postage & Freight	-\$6.25	-\$5.50	-\$5.50	-\$6.25	-\$5.50	-\$5.50	-\$6.25	-\$5.50	-\$5.50	-\$6.25	-\$5.50	-\$5.50	-\$69.00
67500	Printing	-\$53.50	-\$1,792.82	-\$1,792.82	-\$1,795.32	-\$1,792.82	-\$1,792.82	-\$1,795.32	-\$1,792.82	-\$1,792.82	-\$1,795.32	-\$1,792.82	-\$232.82	-\$18,222.00
67600	Stationery	-\$212.50	-\$254.00	-\$254.00	-\$312.50	-\$254.00	-\$254.00	-\$312.50	-\$254.00	-\$254.00	-\$312.50	-\$264.00	-\$234.00	-\$3,172.00
67700	Audit Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
67800	Debt Collection	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
68000	Payroll	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
68050	Penalties and Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
68100	Professional Fees	\$10,875.00	-\$21,200.00	-\$8,700.00	-\$20,875.00	-\$8,700.00	\$18,700.00	-\$10,875.00	\$18,700.00	-\$55,700.00	-\$48,875.00	-\$8,700.00	-\$8,700.00	-\$240,600.00
68200	Bank Charges	-\$212.50	-\$461.00	-\$236.00	-\$237.50	-\$236.00	-\$236.00	-\$212.50	-\$236.00	-\$211.00	-\$212.50	-\$211.00	-\$211.00	-\$2,913.00
68300	Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
68500	Administration Expenses Total	-\$12,327.25	-\$24,748.32	-\$12,553.32	-\$25,144.07	-\$12,553.32	-\$22,553.32	-\$15,119.07	-\$22,553.32	-\$59,528.32	-\$53,119.07	-\$12,008.32	-\$10,228.32	-\$282,436.00
68900	Recharges													
68990	Re-charges	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
69020	BTOH Recharge	\$0.00	-\$9,300.00	-\$9,300.00	-\$11,625.00	-\$9,300.00	-\$9,300.00	-\$11,625.00	-\$9,300.00	-\$9,300.00	-\$11,625.00	-\$9,300.00	-\$25.00	-\$100,000.00
69030	Human Resources Recharge	-\$7,721.01	-\$10,891.92	-\$8,802.04	-\$8,559.06	-\$7,855.71	-\$8,702.63	-\$10,579.82	-\$7,615.71	-\$11,255.71	-\$8,159.06	-\$7,215.71	-\$6,526.19	-\$103,884.57
69040	IT Recharge	-\$4,855.64	-\$5,045.33	-\$4,475.33	-\$5,136.79	-\$4,489.18	-\$4,489.18	-\$5,140.09	-\$4,492.48	-\$4,507.48	-\$5,140.09	-\$4,492.48	-\$4,027.44	-\$56,291.51
69050	Financial Services Recharge	\$15,559.49	-\$14,288.38	\$14,436.38	-\$16,919.89	\$14,228.38	\$15,068.38	-\$16,919.89	\$14,228.38	-\$16,348.38	-\$16,919.89	\$11,646.27	\$10,979.19	-\$177,542.89
69060	Marketing Recharge	\$29,723.78	-\$27,726.95	\$24,762.35	-\$31,897.35	\$25,962.66	\$23,532.66	-\$29,795.76	\$23,985.95	-\$22,419.57	-\$27,245.07	\$22,312.53	\$18,266.08	-\$307,630.71
69250	Recharges-Total	-\$57,859.92	-\$67,252.59	-\$61,776.11	-\$74,138.09	-\$61,835.92	-\$61,092.84	-\$74,060.56	-\$59,622.51	-\$63,831.13	-\$69,089.11	-\$54,966.98	-\$39,823.91	-\$745,349.68
		-		_					-			-	-	\$3,417,665.5
Total Operating	Expenses	\$146,853.98	-\$493,942.88	\$279,497.85	-\$262,315.55	\$243,805.53	\$246,703.27	-\$314,577.96	\$267,840.31	-\$384,089.24	-\$426,122.92	\$232,361.00	\$119,555.05	4
Total Expenses		\$274,725.97	-\$611,162.70	\$396,030.31	-\$403,615.10	- \$357,082.26	- \$359,261.80	-\$452,027.11	\$380,803.90	-\$512,231.11	-\$564,178.92	- \$345,520.49	\$224,222.90	\$4,880,862.5 8
99990	Net Profit	\$115,704.23	-\$276,263.00	\$310,640.41	\$6,291.66	-\$30,336.54	-\$36,366.08	-\$4,807.85	-\$37,945.68	-\$158,747.89	-\$74,259.66	-\$36,520.79	\$94,371.25	-\$128,239.95

# 2019 STUDENT SERVICES BUDGET OVERVIEW

### 12 Month Student Services Cost Breakdown

2018	2018		2019	2019	2019	2019	2019	2019	2019	2019	2019	2019	2019	2019	2019
ACTUAL	BUDGET	BUDGET 2019	2019												BUDGET
Annual	Annual	Annual	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	ANN
\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
<b>#0.400.000</b>	0.040.000		0000 400	0040.044	0040.044	<b>#</b> 000 400	0040 044	0040.044	<b>#</b> 000 400	0040 044	0040.044	4000 400	0040.044	0040.044	04.000.474
\$3,102,268	3,212,268	Income	\$390,430	\$312,344	\$312,344	\$390,430	\$312,344	\$312,344	\$390,430	\$312,344	\$312,344	\$390,430	\$312,344	\$312,344	\$4,060,474
\$551,063	298,306	Other Income	\$0	\$22,186	\$383,607	\$19,507	\$14,432	\$10,582	\$50,819	\$30,544	\$39,294	\$92,519	\$1,686	\$6,250	\$671,424
\$3.653.331	3.510.574	Total Income	\$390.430	\$334.530	\$695.951	\$409.937	\$326,776	\$322,926	\$441,249	\$342.888	\$351.638	\$482.949	\$314.030	\$318,594	\$4.731.898
\$3,033,331	3,510,574	Total income	\$390,430	<b>\$334,330</b>	\$09J,9J1	\$405,53 <i>1</i>	\$320,110	<b>\$322,920</b>	\$44 I,Z45	\$34Z,000	\$331,030	\$40Z,343	<b>\$314,030</b>	<b>₹310,334</b>	\$4,731,090
-\$633,108	610 570	Advocacy	-\$60,901	-\$53.463	-\$52.973	-\$66.353	-\$53,206	-\$51,919	-\$62,214	-\$53,747	-\$53.487	-\$66.167	-\$52,228	-\$48,814	-\$675,472
- <del>\$0000,100</del>	,	Student Opinion	-\$00,901 \$0	-\$55,465 -\$7,273	-\$52,973 -\$7.273	-\$00,333 -\$7,273	-\$55,200 -\$7,273	-\$51,919 -\$7,273	-\$02,214 -\$7.273	-\$55,747 -\$7,273	-\$55,467 -\$7.273	-\$00,107 -\$7,273	-\$52,226 -\$7,273	-\$40,014	-\$80.000
-\$100.328	-	Gender and Sexuality	-\$3.568	-\$7,273 -\$5.228	-\$1,213 -\$9,878	-\$1,213 -\$5.625	-\$13,028	-\$3,328	-\$1,213 -\$4,040	-\$1,213 -\$5,598	-\$7,273 -\$7.428	-\$11,340	-\$7,273 -\$3,328	-\$7,273 -\$2,855	-\$60,000 -\$75.241
-\$100,320		Students Rights (Community)	-\$2.073	-\$3,220 -\$8.789	-\$10.449	-\$10.418	-\$8.764	-\$5,734	-\$8.618	-\$10.674	-\$9.124	-\$9.918	-\$5,749	-\$2,033 -\$1,879	-\$73,241
-φ100,110		Volunteer program	-\$2,073 -\$8,163	-\$10,241	-\$10,443 -\$9,352	-\$10,410	-\$12,501	-\$17,001	-\$12,859	-\$8,501	-\$9,001	-\$22,209	-\$14,001	-\$7,167	-\$142,000
-\$479,153		Campus Culture	-\$3,639	-\$153,974	-\$15.554	-\$4.825	-\$8,693	-\$4,373	-\$3,370	-\$5,137	-\$80.093	-\$61.630	-\$4,001	-\$2,917	-\$348,302
-\$55.480	,	Campus Bus	-\$1,960	-\$4.838	-\$4.933	-\$6,289	-\$5,031	-\$5.031	-\$5,531	-\$5,031	-\$5,031	-\$5.677	-\$5,031	-\$2,000	-\$56,386
-\$446,422	,	Clubs & Societies	-\$17,198	-\$110,886	-\$47,160	-\$40,475	-\$36,584	-\$36,823	-\$65,595	-\$36,510	-\$36,510	-\$37,645	-\$68,515	-\$14,302	-\$548,202
-\$15,356		College Areas	\$0	-\$3,551	-\$11.800	-\$550	-\$11,800	-\$550	-\$11,800	-\$550	-\$6.800	-\$550	-\$550	\$0	-\$48,501
\$0		Student Rights (Academic)	\$0	-\$5.663	-\$363	-\$63	-\$363	-\$63	-\$63	-\$563	\$1.937	-\$3.112	-\$63	\$0	-\$8.377
-\$2,941		Environment	\$0	-\$200	-\$1.746	-\$200	-\$523	\$0	-\$20	-\$359	-\$825	-\$1,041	-\$200	\$0	-\$5,114
-\$311.766	,	Executive	-\$43,160	-\$54.158	-\$41,206	-\$44,936	-\$41,692	-\$51.638	-\$44,858	-\$36,654	-\$51.928	-\$45,635	-\$46,886	-\$37,384	-\$540,135
\$0	,	Executive Council	ψ10,100	ψο 1, 100	ψ11,200	ψ11,000	Ψ11,002	ψο 1,000	ψ11,000	ψου,ου ι	ψο 1,020	ψ10,000	ψ10,000	ψ01,001	\$0
-\$249,493	-	Executive Elections & Referendums	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-\$44,500	-\$56,500	-\$3,000	\$0	-\$104,000
-\$42,268	,	Goorie Berrimpa Student Association	\$0	-\$170	-\$1.117	-\$637	-\$467	-\$16.400	-\$10.437	-\$10.587	-\$587	-\$100	-\$1.000	\$0	-\$41,500
-\$11,398	,	International Students	-\$10	-\$33,398	-\$14,455	-\$3,323	-\$5,323	-\$1,410	-\$4,223	-\$3,323	-\$2,823	-\$8,223	-\$1,535	-\$10	-\$78,053
-\$39,430	,	Postgraduate Students	-\$30	-\$2,474	-\$3,534	-\$2,030	-\$1,524	-\$3,524	-\$2,480	-\$2,274	-\$3,284	-\$11,030	-\$1,524	-\$24	-\$33,732
-\$1,875		Abilities	\$0	-\$80	-\$1.185	-\$1,240	-\$585	-\$585	-\$435	-\$1,240	-\$1,335	-\$585	-\$280	\$0	-\$7.550
-\$62,737		Semper	-\$4,655	-\$5,781	-\$5,481	-\$6,371	-\$5,481	-\$5,481	-\$6,371	-\$5,481	-\$5,325	-\$6,371	-\$5,481	-\$3,765	-\$66,049
\$0	0	Student Legal Service	. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,	. ,		\$0
-\$767,268		Building Expenses	-\$65,781	-\$57,253	-\$61,072	-\$70,736	-\$60,472	-\$60,338	-\$71,122	-\$61,971	-\$60,849	-\$72,759	-\$58,643	-\$50,785	-\$751,783
-\$3,657		Professional Services	\$0	-\$10,000	\$0	-\$10,000	\$0	-\$10,000	\$0	-\$10,000	\$0	-\$10,000	\$0	\$0	-\$50,000
-\$25,422	0	Esports	\$0	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	-\$3,025	\$0	-\$30,245
\$0	0	Esports Subsidy	\$0	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	-\$5,300	\$0	-\$53,000
\$0	0	UQIC	\$0	-\$100	-\$2,620	-\$18,496	-\$5,005	-\$100	-\$32,279	-\$35,779	-\$45,079	-\$32,279	-\$100	\$0	-\$171,835
-\$602,438	-663,119	Student Services Overhead	-\$59,149	-\$68,348	-\$63,401	-\$76,427	-\$63,461	-\$62,718	-\$76,100	-\$61,248	-\$65,706	-\$71,128	-\$56,062	-\$40,919	-\$764,668
-\$44,200	-56,585	Gatton Campus	-\$4,438	-\$5,051	-\$9,551	-\$6,163	-\$5,130	-\$5,130	-\$6,163	-\$8,130	-\$5,130	-\$6,163	-\$5,130	-\$4,130	-\$70,306
-\$7,575	-15,500	Herston Campus	\$0	-\$1,550	-\$1,883	-\$1,883	-\$1,883	-\$1,550	-\$1,883	-\$1,883	-\$1,883	-\$1,550	-\$1,550	\$0	-\$17,500
		lpswich Campus	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		Turbot St Area	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
-\$4,008,435	-\$3,663,237	Total Expenditure	-\$274,726	<b>-</b> \$610,793	-\$385,310	-\$403,645	-\$357,112	-\$359,292	-\$446,057	-\$380,834	-\$510,386	-\$557,209	-\$350,550	-\$224,223	-\$4,860,137.58
-\$355,104	-\$152,663	Total Profit/(Loss)	\$115,704	-\$276,263	\$310,640	\$6,292	-\$30,337	-\$36,366	-\$4,808	-\$37,946	-\$158,748	-\$74,260	-\$36,521	\$94,371	-\$128,240

### 2018/2019 Cost Income Comparison

Area	Budget 2019	Bu	dget 2018	Variance
Income	\$4,060,474	\$	3,212,268.00	\$848,206
Other Income	\$671,424	\$	298,306.00	\$373,118
Total Income	\$4,731,898	\$	3,510,574.00	\$1,221,324
Advocacy	(\$675,472)	\$	(619,570.00)	(\$55,902)
Student Opinion	(\$80,000)	\$	-	(\$80,000)
Gender and Sexuality	(\$75,241)	\$	(69,127.00)	(\$6,114)
Students Rights (Community)	(\$92,188)	\$	(102,782.00)	\$10,594
Volunteer program	(\$142,000)	\$	-	(\$142,000)
Campus Culture	(\$348,302)	\$	(264,194.00)	(\$84,108)
Campus Bus	(\$56,386)	\$	(55,211.00)	(\$1,175)
Clubs & Societies	(\$548,202)	\$	(507,747.00)	(\$40,455)
College Areas	(\$48,501)	\$	(20,500.00)	(\$28,001)
Student Rights (Academic)	(\$8,377)	\$	-	(\$8,377)
Environment	(\$5,114)	\$	(8,530.00)	\$3,416
Executive	(\$540,135)	\$	(275,209.00)	(\$264,926)
Executive Elections & Referendums	(\$104,000)	\$	(76,000.00)	(\$28,000)
Goorie Berrimpa Student Association	(\$41,500)	\$	(45,100.00)	\$3,600
International Students	(\$78,053)	\$	(12,380.00)	(\$65,673)
Postgraduate Students	(\$33,732)	\$	(35,432.00)	\$1,700
Abilities	(\$7,550)	\$	(5,600.00)	(\$1,950)
Semper	(\$66,049)	\$	(76,841.00)	\$10,792
Building Expenses	(\$751,783)	\$	(747,511.00)	(\$4,272)
Professional Services	(\$50,000)	\$	(6,300.00)	(\$43,700)
Esports	(\$30,245)	\$	-	(\$23,945)
Esports Subsidy	(\$53,000)	\$	-	(\$53,000)
UQIC	(\$171,835)	\$	-	(\$171,835)
Student Services Overhead	(\$764,668)	\$	(663,119.00)	(\$101,549)
Gatton Campus	(\$70,306)	\$	(56,585.00)	(\$13,721)
Herston Campus	(\$17,500)	\$	(15,500.00)	(\$2,000)
Total Expenditure	(\$4,860,139.00)		(\$3,663,237)	(\$1,196,902)
Total Profit/(Loss)	(\$128,241)		(\$152,663)	\$24,422

### **Key Takeaways**

- \$1,221,848 increase in income from 2018. This is primarily due to the Funding Services
  Agreement signed with UQ which guaranteed increased funding from the SAFF and
  Structural Fund pools
- Funding increase has allowed for the implementation of new programs and a \$1,196,902 expansion in expenditure when compared to 2018

2019 Net Spend Breakdown

Department	Bu	dget 2019	Ac	tuals/FC 2018	V	ariance
Income	\$	4,060,474	\$3	3,102,268	\$	958,206
SHOC	-\$	675,472	-\$	632,964	-\$	42,508
Gender & Sexuality	-\$	54,841	-\$	36,697	-\$	18,144
Student Rights (Community)	-\$	92,188	-\$	103,548	\$	11,360
Social Engagement	-\$	220,002	-\$	232,168	\$	12,166
Campus Bus	-\$	31,386	-\$	31,539	\$	153
Clubs & Society	-\$	514,202	-\$	427,314	-\$	86,888
College Areas	-\$	48,501	-\$	15,356	-\$	33,145
Student Rights (Academic)	-\$	8,377	\$	-	-\$	8,377
Enviroment	-\$	2,414	-\$	2,172	-\$	242
Executive	-\$	540,135	-\$	177,973	-\$	362,162
Executive Elections & Referendums	-\$	104,000	-\$	249,939	\$	145,939
Goorie Berrimpa Student Association	-\$	16,000	-\$	9,239	-\$	6,761
International Students	-\$	69,053	-\$	11,389	-\$	57,664
Postgraduate Students	-\$	19,482	-\$	23,728	\$	4,246
Abilities	-\$	6,650	-\$	1,875	-\$	4,775
Semper	-\$	65,049	-\$	62,638	-\$	2,411
Building Expenses	-\$	751,783	-\$	766,275	\$	14,493
Professional Services	-\$	50,000	-\$	3,657	-\$	46,343
eSports Room	-\$	7,021	-\$	21,500	\$	14,479
UQIC	-\$	59,685	\$	-	-\$	59,685
Student Services Ov.	-\$	764,668	-\$	623,410	-\$	141,258
Gatton Campus	-\$	70,306	-\$	44,176	-\$	26,130
Herston Campus	-\$	17,500	-\$	7,575	-\$	9,925
Total Student Services (Net result)	-\$	128,240	-\$	382,865	\$	254,625

### **Key Takeaways**

- Positive variance of \$254,625 between predicted net result of 2019 Budget and actual net result of 2018.

### Key Areas and New Initiatives

### Advocacy

	(\$755,472)	\$ (619,570.00)	(\$135,902)
SHOC	(\$675,472)	\$ (619,570.00)	(\$55,902)
Student Opinion	(\$80,000)	\$ -	(\$80,000)

- Primary Increase in Advocacy are coming from the planned introduction of new student opinion program for SHOC. Funding is aimed at capturing the student voice and facilitating campaigns around the issues that are uncovered.

### **Student Rights**

	(\$242,565)	\$ (102,782.00)	(\$139,783)
Community	(\$92,188)	\$ (102,782.00)	\$10,594
Volunteer Program	(\$142,000)	\$ -	(\$142,000)
Academic	(\$8,377)	\$ -	(\$8,377)

- Introduction of the Volunteer Program accounts for the largest increase in the student rights portfolio. While a second night of Kampus Kitchen and the new Academic Advocacy network also increase expenditure.

### Welfare and Diversity

	(\$129,405)	\$ (128,357.00)	(\$1,048)
Gender and Sexuality	(\$75,241)	\$ (69,127.00)	(\$6,114)
Abilities	(\$7,550)	\$ (5,600.00)	(\$1,950)
Environment	(\$5,114)	\$ (8,530.00)	\$3,416
Goorie Berrimpa	(\$41,500)	\$ (45,100.00)	\$3,600

### Campus Culture

	(\$896,504)	\$ (771,941.00)	(\$124,563)
Social Engagement	(\$348,302)	\$ (264,194.00)	(\$84,108)
Clubs and Societies	(\$548,202)	\$ (507,747.00)	(\$40,455)

- Increases in the Social Engagement costs is due to new Welcome induction events, Gatton Tiki party and planned Oktoberfest event in Semester 2. Figures above do only represent the cost of these events with the Toga Party, Gatton Party and Oktoberfest all having planned revenue from ticket and bar sales.

### International

	(\$78,053)	\$	(12,380.00)	(\$65,673)
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- The International department saw a significant increase as well. This is due partly to the reallocation of Cultural Fiesta from Social Engagement to International but primarily because of new programs run by our International Office (Tientien) which are focused on student welfare and employability.

### Campus Affairs

	(\$425,119)	\$ (128,017.00)	(\$290,802)
College Areas	(\$48,501)	\$ (20,500.00)	(\$28,001)
Postgraduate Students	(\$33,732)	\$ (35,432.00)	\$1,700
Esports	(\$30,245)	\$ -	(\$23,945)
Esports Subsidy	(\$53,000)	\$ 1	(\$53,000)
UQIC	(\$171,835)	\$ 1	(\$171,835)
Gatton Campus	(\$70,306)	\$ (56,585.00)	(\$13,721)
Herston Campus	(\$17,500)	\$ (15,500.00)	(\$2,000)

- Increase in College areas is due to introduction of new discretionary funding grants. These
  Grants are allocated by the College's Officers and the executive with the goal of encouraging
  new collaborative events that are open to all college residents. The cost increase also
  includes the P-Week Breakfast for college executives at which Nina Funnell was a guest
  speaker.
- Esports and the Esports Subsidy are both new initiatives we have been able to implement due to the success and popularity of the Esports room. The Esports department itself will facilitate competitions and other Esports events on campus for Clubs and individual students while the subsidy allows the Union to reduce the price per hour students pay to use the Esports room
- UQIC funding is a new initiative that was stipulated in the FSA. This increased funding will allow UQIC to run new events and reduce the registration cost of their semester 2 competitions allowing more students to participate. As was the case with Social Engagement, portfolio revenue is not represented in this table and the overall net cost of the UQIC portfolio is \$59,650

### Semper

	(\$66,049)	\$	(76,841.00)	\$10,792
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### **Executive Areas**

	(\$644,135)	\$ (351,209.00)	(\$292,926)
Student Executive	(\$540,135)	\$ (275,209.00)	(\$264,926)
Elections and Referendum	(\$104,000)	\$ (76,000.00)	(\$28,000)

- The significant increase in the Student Executive budget is due to the Managing Directors Wages being allocated to the department. This change was made to align with the requirements of the FSA which stipulated the MD, T3 and Assistant to the executive have their wages be allocated to the Student Executive department.

#### Other Areas

	(\$1,622,837)	\$(	(1,472,141.00)	(\$150,696)
Campus Bus	(\$56,386)	\$	(55,211.00)	(\$1,175)
Building Expenses	(\$751,783)	\$	(747,511.00)	(\$4,272)
Professional Services	(\$50,000)	\$	(6,300.00)	(\$43,700)
Student Services Overhea	(\$764,668)	\$	(663,119.00)	(\$101,549)

- Student Service Overhead increase is as a result of a more accurate allocation of overhead costs.