

Treasurer's Report

Presenter: Nathan Johnston

Summary of Consolidated Income Statement:

In April 2014, the UQ Union reported an operating surplus of \$51,441 compared with a budgeted surplus of \$32,266, which translates into a favourable variance of \$19,175 against the 2014 budget and a negative variance of \$55,517 against the April 2013 results.

While results remain strong the University has increased the price of electricity charged to the Union effectively immediately. This will have a knock-on effect throughout all areas and portfolios of the Union.

A summary of the consolidated income statement is given below:

| | 2014 Actual | 2014 Budget | Variance (with Budget) |
|------------------------------|----------------|----------------|------------------------|
| Sales Income | \$1,666,007.03 | \$1,696,137.55 | -\$30,130.52 |
| Cost of Sales | -\$736,881.68 | -\$753,821.11 | \$16,939.43 |
| Gross Profit | \$929,125.35 | \$942,316.44 | -\$13,191.09 |
| Sale On Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Other Income | \$345,735.84 | \$334,705.60 | \$11,030.24 |
| Gross Profit Before Expenses | \$1,274,676.97 | \$1,277,022.04 | -\$2,345.07 |
| Wages | -\$809,612.67 | -\$816,213.10 | \$6,600.43 |
| Other Labour Costs | -\$19,245.46 | -\$22,302.27 | \$3,056.81 |
| Operating Expenses | -\$394,377.69 | -\$406,240.92 | \$11,863.23 |
| Net Profit | \$51,441.15 | \$32,265.75 | \$19,175.40 |

Department Report for Business Trading:

The Business Trading arm recorded a net profit of \$188,786 for April compared with a budgeted net profit of \$190,320. A negative variance of \$1,534 against the 2014 budget and a positive variance of \$5,449 against the April 2013 results.

The Food Services area of Business Trading recorded a net profit of \$224,624 compared with a budgeted surplus of \$201,307. A positive variance of \$23,317 against the 2014 budget.

The Hospitality and Entertainment area of Business Trading recorded a net profit of \$151 compared with a budgeted profit of \$41,134. A negative variance of \$41,286 against the 2014 budget. This shortfall was primarily driven by a three day closure of the Pizza Café for unexpected repairs and maintenance and a shortfall in revenue from the Schonell Theatre.

The Retail area of Business Trading recorded a net profit of \$29,665 compared with a budgeted profit of \$33,155. A negative variance of \$3,490 against the 2014 budget. The Retail area continues to perform well with a year-to-date profit of \$169,474 compared with a budgeted year-to-date profit of \$143,990. A positive variance of \$25,484 against the budget.

A summary of the Business Trading arm is given below:

| | 2014 Actual | 2014 Budget | Variance (with Budget) |
|------------------------------|----------------|----------------|------------------------|
| Sales Income | \$1,666,007.03 | \$1,696,137.55 | -\$30,130.52 |
| Cost of Sales | -\$736,881.68 | -\$753,821.11 | \$16,939.43 |
| Gross Profit | \$929,125.35 | \$942,316.44 | -\$13,191.09 |
| Sale On Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sale on Commission | -\$184.22 | \$0.00 | -\$184.22 |
| Other Income | \$204,095.56 | \$193,119.42 | \$10,976.14 |
| Gross Profit Before Expenses | \$1,133,036.69 | \$1,135,435.86 | -\$2,399.17 |
| Wages | -\$729,305.63 | -\$734,629.37 | \$5,323.74 |
| Other Labour Costs | -\$18,980.66 | -\$21,837.27 | \$2,856.61 |
| Operating Expenses | -\$195,964.88 | -\$188,649.72 | -\$7,315.16 |
| Net Profit | \$188,785.52 | \$190,319.50 | -\$1,533.98 |

Department Report for Student Services and Support:

The Student Services and Support arm recorded a net loss of \$137,344 for April compared with a budgeted loss of \$158,054. A positive variance of \$20,709 against the 2014 budget and a negative variance of \$60,965 against the April 2013 results.

Individually the portfolios of the Student Services and Support arm performed well in April with only the Campus Culture budget overspending by a significant amount in April. The College Area has shown significant positive variance as a result of colleges deferring grant claims, it is expected that a negative variance later in the year will offset this.

A summary of the individual portfolio results for the Student Services and Support arm is given below:

| | February 2014 Actual | February 2014 Budget | Variance (with Budget) |
|---------------------------|----------------------|----------------------|------------------------|
| Gender & Sexuality | -\$8,603.70 | -\$10,913.63 | \$2,309.93 |
| Student Rights | -\$13,088.45 | -\$4,658.63 | -\$8,429.82 |
| Campus Culture | -\$43,070.13 | -\$16,569.63 | -\$26,500.50 |
| Campus Bus | -\$5,149.98 | -\$4,436.84 | -\$713.14 |
| Clubs & Societies | -\$29,893.11 | -\$29,563.18 | -\$329.93 |
| College Area | \$0.00 | -\$31,250.00 | \$31,250.00 |
| Environment | -\$54.55 | -\$1,500.00 | \$1,445.45 |
| Executive | -\$21,419.86 | -\$23,804.10 | \$2,384.24 |
| Elections & Referendums | \$0.00 | \$0.00 | \$0.00 |
| Goorie Berrimpa | -\$31.00 | -\$3,530.00 | \$3,499.00 |
| International | -\$736.23 | -\$4,030.00 | \$3,293.77 |
| Postgraduate | -\$2,615.11 | -\$1,280.00 | -\$1,335.11 |
| Semper Floreat | -\$12,435.10 | -\$11,819.15 | -\$615.95 |
| Building Expenses | -\$56,376.74 | -\$52,476.95 | -\$3,899.79 |
| Professional Services | -\$746.19 | -\$746.19 | \$0.00 |
| Student Services Overhead | -\$38,563.08 | -\$48,806.24 | \$10,243.16 |
| Gatton | -\$6,088.60 | -\$7,304.58 | \$1,215.98 |
| Herston | \$0.00 | -\$1,500.00 | \$1,500.00 |
| Ipswich | -\$634.07 | -\$4,199.31 | \$3,565.24 |
| Turbot St | \$0.00 | -\$1,000.00 | \$1,000.00 |

At the request of the members of Union Council I have included an additional table which shows the year-to-date spending for each individual portfolio.

| | Year-To-Date Actual | Year-To-Date Budget | Variance (with Budget) |
|---------------------------|---------------------|---------------------|------------------------|
| Gender & Sexuality | -\$23,608.68 | -\$28,713.66 | \$5,104.98 |
| Student Rights | -\$34,798.46 | -\$42,943.66 | \$8,145.20 |
| Campus Culture | -\$160,309.31 | -\$114,015.66 | -\$46,293.65 |
| Campus Bus | -\$10,365.74 | -\$7,972.86 | -\$2,392.88 |
| Clubs & Societies | -\$87,307.16 | -\$95,413.08 | \$8,105.92 |
| College Area | -\$34,206.82 | -\$98,750.00 | \$64,543.18 |
| Environment | \$376.17 | -\$5,150.00 | \$5,526.17 |
| Executive | -\$88,979.45 | -\$79,662.11 | -\$9,317.34 |
| Elections & Referendums | \$0.00 | \$0.00 | \$0.00 |
| Goorie Berrimpa | -\$335.74 | -\$8,108.00 | \$7,772.26 |
| International | -\$1,224.87 | -\$8,108.00 | \$6,883.13 |
| Postgraduate | -\$70.97 | -\$8,858.00 | \$8,787.03 |
| Semper Floreat | -\$42,638.78 | -\$47,846.16 | \$5,207.38 |
| Building Expenses | -\$201,197.38 | -\$189,672.95 | -\$11,524.43 |
| Professional Services | -\$2,984.76 | -\$2,984.76 | \$0.00 |
| Student Services Overhead | -\$151,637.65 | -\$162,089.72 | \$10,452.07 |
| Gatton | -\$18,647.92 | -\$18,354.04 | -\$293.88 |
| Herston | \$0.00 | -\$1,500.00 | \$1,500.00 |
| Ipswich | -\$3,189.08 | -\$8,614.55 | \$5,425.47 |
| Turbot St | \$0.00 | -\$3,000.00 | \$3,000.00 |

A summary of the Student Services and Support arm is given below:

| | 2014 Actual | 2014 Budget | Variance (with Budget) |
|------------------------------|---------------|---------------|------------------------|
| Sales Income | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales | \$0.00 | \$0.00 | \$0.00 |
| Gross Profit | \$0.00 | \$0.00 | \$0.00 |
| Sale On Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Other Income | \$141,640.28 | \$141,586.18 | \$54.10 |
| Gross Profit Before Expenses | \$141,640.28 | \$141,586.18 | \$54.10 |
| Wages | -\$80,307.04 | -\$81,583.73 | \$1,276.69 |
| Other Labour Costs | -\$264.80 | -\$465.00 | \$200.20 |
| Operating Expenses | -\$198,412.81 | -\$217,591.20 | \$19,178.39 |
| Net Profit | -\$137,344.37 | -\$158,053.75 | \$20,709.38 |

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for February 2014
- (b) The Business Trading Profit & Loss Summary for February 2014
- (c) The Student Services and Support Profit & Loss Summary for February 2014

If members have questions or requests for further financial documentations please direct any communication to the Treasurer – treasurer@uqu.com.au.