

TREASURER'S REPORT

Presenter: Samuel Ngugi

Summary of Consolidated Income Statement:

For the month ending 24th June 2018, UQU reported a trading profit of \$ 36,648 compared to the budgeted net profit of \$ 29,956, a favourable variance of \$ 6,692.

A summary of the consolidated income statement for June is shown below:

1. UQU Consolidated Income Statement:

| June | 2018 Actual | 2018 Budget | 2018 Variance | 2017 Actual | 2017 Variance |
|--------------------|-----------------|-----------------|---------------|-----------------|----------------|
| Sales income | \$1,010,550 | \$1,009,223 | ● \$1K | \$1,200,986 | ● -\$190K |
| Cost of Sales | -\$439,617 | -\$425,773 | ● -\$14K | -\$518,260 | ● \$79K |
| Gross profit | \$571,339 | \$583,450 | ● -\$12K | \$682,726 | ● -\$111K |
| Other Income | \$441,313 | \$439,686 | ● \$2K | \$409,059 | ● \$32K |
| GP before expenses | \$1,012,653 | \$1,023,137 | ● -\$10K | \$1,091,785 | ● -\$79K |
| Wages | -\$639,986 | -\$650,671 | ● \$11K | -\$686,413 | ● \$46K |
| Operating Expenses | -\$336,019 | -\$342,509 | ● \$6K | -\$358,023 | ● \$22K |
| Net Surplus | \$36,648 | \$29,956 | ● \$7K | \$10,558 | ● \$26K |

Department Report for Business Trading:

The Business Trading arm recorded a net loss of **-\$ 12,278** for the month ending 24th June 2018 compared to a budgeted net profit of **\$ 28,020**, an unfavourable variance of **-\$ 40,298**

- ✓ Specific Business Trading area results for June 2018 are noted below:
 - The Food Services area recorded a net profit of \$44,456
 - The Hospitality & Entertainment are recorded a net profit of \$ 8,275
 - The Retail are recorded a net profit of \$ 8.925

A summary of the Business Trading arm for June 2018 is given below:

- ✓ The Bakery on Roll net profit was above budget and there is an increase of revenue for the *Hot Drinks (Coffee, Tea, etc.)* at the Bakery;

- ✓ Functions net loss was \$1k and that was \$10k better than the budget net loss and that was due to more events than budgeted for in June. Functions Ytd Net profit is \$30k and that is \$74k above Ytd June budget.
- ✓ All other BT Trading outlets Net profit is below budget.
- ✓ Physiol net profit is \$20k and Ytd Net profit is \$162k.
- ✓ UQU BT Trading will continue to focus on how to improve the revenue on the UQU outlets, but also improve the productivity of the UQU staff on the Outlets.
- ✓ 2nd Semester 2018 UQU will sell the 2018 UQU membership cards for a reduced price.
- ✓ Improve the customer service on the UQU outlets.

2. UQU BT Trading Income Statement:

| June | 2018 Actual | 2018 Budget | 2018 Variance | 2017 Actual | 2017 Variance |
|--------------------|------------------|-----------------|---------------|-----------------|---------------|
| Sales income | \$1,009,338 | \$1,009,223 | ● \$K | \$1,200,986 | ● -\$192K |
| Cost of Sales | -\$439,612 | -\$425,773 | ● -\$14K | -\$518,260 | ● \$79K |
| Gross profit | \$570,134 | \$583,450 | ● -\$13K | \$682,726 | ● -\$113K |
| Other Income | \$136,726 | \$169,698 | ● -\$33K | \$409,059 | ● -\$272K |
| GP before expenses | \$706,860 | \$753,148 | ● -\$46K | \$1,091,785 | ● -\$385K |
| Wages | -\$563,523 | -\$569,710 | ● \$6K | -\$686,413 | ● \$123K |
| Operating Expenses | -\$155,614 | -\$155,417 | ● \$K | -\$358,023 | ● \$202K |
| Net Surplus | -\$12,278 | \$28,020 | ● -\$40K | \$28,603 | ● -\$41K |

Department Report for Student Services and Support:

The Student Services and Support arm for the month ending 24th June 2018 recorded a net profit of \$ 48,926 compared to the budgeted net profit of \$ 2,210, yielding a favourable variance of \$ 46,715.

Overall, spending in Student Services is relatively on track but the variance in the Net Surplus or Loss is because spending in student services is often hard to predict, but will smooth out as the year progresses.

A summary of the Student Services and Support arm for June 2018 is provided below:

- ✓ Student Services other income is \$35k higher compared to the June budget and that is due to higher Ticket Sales (\$23k) & Revenue (\$16k)!
- ✓ Student Services wages is \$4k lower compared to the June budget and that is related to less spend on Casual and Permanent wages in June.
- ✓ In June Student Services had less spend on student promotion and that was related to timing of the spent on Queer Conference accommodation and Pride Ball while SS received majority of the Ticket sales of Queer Conference in June.
- ✓ Student Services will have an overspend on Professional Fees in 2018 and that is related to the invoice from the Returning Officer (Peter Travis) for work that he has done in previous years & total impact is \$77K. UQU will spread these costs over the year of 2018!

3. UQU Student Services Income Statement:

| June | 2018 Actual | 2018 Budget | 2018 Variance | 2017 Actual | 2017 Variance |
|--------------------|--------------------|--------------------|----------------------|--------------------|----------------------|
| Cost of Sales | -\$6 | \$0 | ● \$K | -\$518,260 | ● \$518K |
| Gross profit | \$1,206 | \$0 | ● \$1K | \$682,726 | ● -\$682K |
| GP before expenses | \$305,793 | \$269,989 | ● \$36K | \$1,091,785 | ● -\$786K |
| Wages | -\$76,463 | -\$80,971 | ● \$5K | -\$686,413 | ● \$610K |
| Operating Expenses | -\$180,405 | -\$186,807 | ● \$6K | -\$358,023 | ● \$178K |
| Net Surplus | \$48,926 | \$2,211 | ● \$47K | -\$18,045 | ● \$67K |

A summary of the Student Services portfolio expenditure for June 2018 is provided below:

| June | 2018 Actual | 2018 Budget | 2018 Variance | 2017 Actual | 2017 Variance |
|------------------------|------------------|-----------------|--------------------|-------------------|--------------------|
| Income | \$ 238,636 | \$ 238,636 | ● \$ 0 | \$ 240,390 | ● -\$ 1,754 |
| Advocacy | -\$ 47,964 | -\$ 48,120 | ● \$ 155 | -\$ 52,206 | ● \$ 4,241 |
| Gender & Sexuality | \$ 24,612 | -\$ 3,243 | ● \$ 27,855 | -\$ 3,279 | ● \$ 27,891 |
| Student Rights | -\$ 9,653 | -\$ 4,519 | ● -\$ 5,133 | -\$ 10,207 | ● \$ 555 |
| Campus Culture | -\$ 4,623 | -\$ 10,416 | ● \$ 5,794 | -\$ 9,805 | ● \$ 5,182 |
| Campus Bus | \$ 1,554 | \$ 1,318 | ● \$ 236 | \$ 2,542 | ● -\$ 988 |
| Clubs & Societies | -\$ 21,294 | -\$ 45,753 | ● \$ 24,459 | -\$ 18,378 | ● -\$ 2,916 |
| College Areas | -\$ 78 | -\$ 550 | ● \$ 472 | -\$ 6,146 | ● \$ 6,068 |
| Environment | \$ - | \$ - | ● \$ - | -\$ 83 | ● \$ 83 |
| Executive | -\$ 9,306 | -\$ 9,890 | ● \$ 584 | -\$ 32,530 | ● \$ 23,224 |
| Electives/Elections | -\$ 8,750 | \$ - | ● -\$ 8,750 | \$ - | ● -\$ 8,750 |
| Goorie Berrimpa | \$ 1,167 | \$ 5,860 | ● -\$ 4,693 | -\$ 1,542 | ● \$ 2,709 |
| International Students | -\$ 9 | -\$ 10 | ● \$ 1 | -\$ 4,003 | ● \$ 3,994 |
| Postgraduate Students | -\$ 3,589 | \$ 3,149 | ● -\$ 6,738 | -\$ 10,796 | ● \$ 7,207 |
| Abilities | \$ - | -\$ 225 | ● \$ 225 | -\$ 2,517 | ● \$ 2,517 |
| Semper | -\$ 4,109 | -\$ 3,826 | ● -\$ 283 | -\$ 3,435 | ● -\$ 674 |
| Building Expenses | -\$ 59,595 | -\$ 59,990 | ● \$ 395 | -\$ 58,795 | ● -\$ 800 |
| Professional Services | -\$ 522 | -\$ 525 | ● \$ 3 | -\$ 522 | ● \$ - |
| Student Services OV | -\$ 47,194 | -\$ 53,257 | ● \$ 6,063 | -\$ 42,995 | ● -\$ 4,200 |
| Gatton Campus | -\$ 41 | -\$ 4,879 | ● \$ 4,837 | -\$ 3,589 | ● \$ 3,547 |
| Herston Campus | \$ - | -\$ 1,550 | ● \$ 1,550 | -\$ 150 | ● \$ 150 |
| Total | \$ 49,241 | \$ 2,211 | ● \$ 47,031 | -\$ 18,045 | ● \$ 67,286 |

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for June 2018
- (b) The Business Trading Profit & Loss Summary for June 2018
- (c) The Student Services and Support Profit & Loss Summary for June 2018

Please direct all requests for further documentation to the Treasurer - treasurer@uqu.com.au.

Monthly Profit And Loss for Queensland University Union - Department

Business Trading

| | Current Period: | | | | | | Previous Period: | | | | |
|-----------------------------------|--|----------------------------------|------------------------------|--------------------------------|--------------------------------|------------------------------|-------------------------------|-----------------------------|----------------------------|--------------------------|---------------------|
| | 28-May-2018 | | 24-Jun-2018 | | | | 29-May-2017 | | 25-Jun-2017 | | |
| | Current Year Actual Month Jun-18 | Current Year Budget Month Jun-18 | Current Year Variance Jun-18 | Current Year Actual YTD Jun-18 | Current Year Budget YTD Jun-18 | Current Year Variance Jun-18 | Last Year Actual Month Jun-17 | Last Year Actual YTD Jun-17 | Last Year Var Month Jun-17 | Last Year Var YTD Jun-17 | |
| Sales Income | | | | | | | | | | | |
| 40310 | Sale Retail (GST Inclusive) | \$76,376.09 | \$73,552.44 | \$2,823.65 | \$472,182.08 | \$512,263.65 | -\$40,081.57 | \$82,669.34 | \$502,675.92 | -\$6,293.25 | -\$30,493.84 |
| 40320 | Sale Retail (GST Free) | \$406.80 | \$303.92 | \$102.88 | \$1,844.00 | \$1,825.40 | \$18.60 | \$396.40 | \$1,779.00 | \$10.40 | \$65.00 |
| 40400 | Sale Food (GST Inclusive) | \$573,686.27 | \$577,491.94 | -\$3,805.67 | \$3,348,716.77 | \$3,779,833.99 | -\$431,117.22 | \$571,034.71 | \$3,393,325.80 | \$2,651.56 | -\$44,609.03 |
| 40410 | Sale Food (GST Free) | \$8,077.47 | \$0.00 | \$8,077.47 | \$55,177.48 | \$0.00 | \$55,177.48 | \$8,340.09 | \$56,681.38 | -\$262.62 | -\$1,503.90 |
| 40450 | Sale Beverage (GST Inclusive) | \$196,107.36 | \$208,435.71 | -\$12,328.35 | \$1,132,003.05 | \$1,319,475.70 | -\$187,472.65 | \$180,807.51 | \$1,148,141.72 | \$15,299.85 | -\$16,138.67 |
| 40460 | Sale Beverage (GST Free) | \$21,050.05 | \$3,950.96 | \$17,099.09 | \$150,393.83 | \$23,730.26 | \$126,663.57 | \$22,648.28 | \$165,171.09 | -\$1,598.23 | -\$14,777.26 |
| 40500 | Sales Liquor (GST Inclusive) | \$128,477.97 | \$141,438.14 | -\$12,960.17 | \$646,790.85 | \$664,977.16 | -\$18,186.31 | \$140,925.81 | \$623,894.52 | -\$12,447.84 | \$22,896.33 |
| 40600 | Sales Internal Food | \$3,484.29 | \$1,879.01 | \$1,605.28 | \$22,116.40 | \$12,298.33 | \$9,818.07 | \$1,069.53 | \$19,941.66 | \$2,414.76 | \$2,174.74 |
| 40605 | Sales Internal Beverage | \$278.89 | \$86.86 | \$192.03 | \$2,576.02 | \$867.58 | \$1,708.44 | \$388.17 | \$4,005.40 | -\$109.28 | -\$1,429.38 |
| 40610 | Sales Internal Liquor | \$769.83 | \$1,501.15 | -\$731.32 | \$7,170.71 | \$6,366.83 | \$803.88 | \$295.74 | \$8,823.81 | \$474.09 | -\$1,653.10 |
| 40620 | Sales Internal Retail | \$623.06 | \$583.11 | \$39.95 | \$4,548.77 | \$4,940.90 | -\$392.13 | \$532.19 | \$4,891.12 | \$90.87 | -\$342.35 |
| | | \$1,009,338.08 | \$1,009,223.24 | \$114.84 | \$5,843,519.96 | \$6,326,579.80 | -\$483,059.84 | \$1,009,107.77 | \$5,929,331.42 | \$230.31 | -\$85,811.46 |
| Sales Income Total | | | | | | | | | | | |
| | | | | | | | | | | | |
| Cost of Sales | | | | | | | | | | | |
| 41310 | Purchases Retail GST Inclu | -\$20,605.51 | -\$40,271.25 | \$19,665.74 | -\$235,933.30 | -\$283,137.16 | \$47,203.86 | -\$31,033.72 | -\$289,483.62 | \$10,428.21 | \$53,550.32 |
| 41320 | Purchases Retail GST Free | -\$237.41 | \$0.00 | -\$237.41 | -\$1,639.32 | \$0.00 | -\$1,639.32 | -\$112.22 | -\$1,542.17 | -\$125.19 | -\$97.15 |
| 41330 | Opening Stock Retail | -\$121,157.63 | \$0.00 | -\$121,157.63 | -\$756,747.29 | \$0.00 | -\$756,747.29 | -\$149,341.08 | -\$896,604.20 | \$28,183.45 | \$139,856.91 |
| 41340 | Closing Stock Retail | \$100,812.82 | \$0.00 | \$100,812.82 | \$729,475.51 | \$0.00 | \$729,475.51 | \$133,869.14 | \$909,267.23 | -\$33,056.32 | -\$179,791.72 |
| 41400 | Purchases Food GST Inclusive | -\$45,410.01 | -\$253,265.11 | \$207,855.10 | -\$314,289.61 | -\$1,685,331.75 | \$1,371,042.14 | -\$53,419.40 | -\$327,973.32 | \$8,009.39 | \$13,683.71 |
| 41410 | Purchases Food GST Free | -\$212,406.89 | \$0.00 | -\$212,406.89 | -\$1,245,555.60 | -\$676.96 | -\$1,244,878.64 | -\$203,070.65 | -\$1,244,360.55 | -\$9,336.24 | -\$1,195.05 |
| 41420 | Opening Stock Food | -\$68,036.63 | \$0.00 | -\$68,036.63 | -\$339,644.40 | \$0.00 | -\$339,644.40 | -\$71,711.19 | -\$409,036.40 | \$3,674.56 | \$69,392.00 |
| 41430 | Closing Stock Food | \$63,239.13 | \$0.00 | \$63,239.13 | \$369,996.73 | \$0.00 | \$369,996.73 | \$63,184.29 | \$429,315.63 | \$54.84 | -\$59,318.90 |
| 41450 | Purchases Beverage GST Includ | -\$24,128.43 | -\$70,469.62 | \$46,341.19 | -\$215,710.18 | -\$456,468.77 | \$240,758.59 | -\$28,552.13 | -\$228,852.62 | \$4,423.70 | \$13,142.44 |
| 41460 | Purchases Beverage GST Free | -\$40,366.44 | \$0.00 | -\$40,366.44 | -\$242,979.93 | \$0.00 | -\$242,979.93 | -\$33,115.61 | -\$219,085.21 | -\$7,250.83 | -\$23,894.72 |
| 41470 | Opening Stock Beverage | -\$38,354.43 | \$0.00 | -\$38,354.43 | -\$189,589.50 | \$0.00 | -\$189,589.50 | -\$34,450.04 | -\$203,720.38 | -\$3,904.39 | \$14,130.88 |
| 41480 | Closing Stock Beverage | \$32,204.72 | \$0.00 | \$32,204.72 | \$208,198.53 | \$0.00 | \$208,198.53 | \$29,928.16 | \$210,737.57 | \$2,276.56 | -\$2,539.04 |
| 41500 | Purchases Liquor | -\$56,735.79 | -\$58,086.28 | \$1,350.49 | -\$285,419.36 | -\$269,520.11 | -\$15,899.25 | -\$44,967.83 | -\$258,370.90 | -\$11,767.96 | -\$27,048.46 |
| 41510 | Opening Stock Liquor | -\$50,461.79 | \$0.00 | -\$50,461.79 | -\$284,825.96 | \$0.00 | -\$284,825.96 | -\$48,536.86 | -\$250,712.13 | -\$1,924.93 | -\$34,113.83 |
| 41520 | Closing Stock Liquor | \$53,725.99 | \$0.00 | \$53,725.99 | \$308,753.79 | \$0.00 | \$308,753.79 | \$40,187.67 | \$267,977.62 | \$13,538.32 | \$40,776.17 |
| 41800 | Point of Sale Unders/Overs | -\$181.36 | \$0.00 | -\$181.36 | -\$2,005.52 | \$0.00 | -\$2,005.52 | \$4.85 | \$378.19 | -\$186.21 | -\$2,383.71 |
| 41850 | Wastage Food | -\$4,590.24 | -\$1,894.05 | -\$2,696.19 | -\$18,203.35 | -\$11,312.26 | -\$6,891.09 | -\$1,235.67 | -\$10,813.75 | -\$3,354.57 | -\$7,389.60 |
| 41855 | Wastage Drinks | -\$955.83 | -\$302.76 | -\$653.07 | -\$4,759.84 | -\$1,752.26 | -\$3,007.58 | -\$372.11 | -\$2,891.42 | -\$583.72 | -\$1,868.42 |
| 41860 | Wastage Alcohol | -\$259.97 | -\$718.96 | \$458.99 | -\$5,019.25 | -\$3,394.63 | -\$1,624.62 | -\$650.85 | -\$4,127.71 | \$390.88 | -\$891.54 |
| 41865 | Wastage Retail | -\$132.56 | \$0.00 | -\$132.56 | -\$463.76 | \$0.00 | -\$463.76 | -\$86.45 | -\$325.95 | -\$46.11 | -\$137.81 |
| 41880 | Freight | -\$598.86 | \$0.00 | -\$598.86 | -\$3,679.27 | \$0.00 | -\$3,679.27 | -\$484.82 | -\$3,528.80 | -\$114.04 | -\$150.47 |
| 41900 | Stocktake Variance Food | -\$1,492.37 | -\$764.87 | -\$727.50 | \$12,314.51 | -\$7,627.50 | -\$4,067.63 | -\$3,696.13 | -\$11,054.43 | \$2,203.76 | \$23,368.94 |
| 41905 | Stocktake Variance Drinks | -\$1,960.03 | \$0.00 | -\$1,960.03 | -\$5,129.86 | \$0.00 | -\$5,129.86 | \$37.88 | \$5,090.01 | -\$1,997.91 | -\$10,219.87 |
| 41910 | Stocktake Variance Alcohol | -\$849.28 | \$0.00 | -\$849.28 | -\$983.86 | \$0.00 | -\$983.86 | \$240.83 | -\$405.40 | -\$1,090.11 | -\$578.46 |
| 41915 | Stocktake Variance Retail | -\$672.94 | \$0.00 | -\$672.94 | -\$1,256.34 | \$0.00 | -\$1,256.34 | -\$100.73 | -\$170.06 | -\$572.21 | -\$1,086.28 |
| | | -\$439,611.74 | -\$425,772.90 | -\$13,838.84 | -\$2,525,096.43 | -\$2,715,661.53 | \$190,565.10 | -\$437,484.67 | -\$2,540,292.77 | -\$2,127.07 | \$15,196.34 |
| | | | | | | | | | | | |
| 41990 | Gross Profit | \$570,133.69 | \$583,450.34 | -\$13,316.65 | \$3,324,208.97 | \$3,610,918.27 | -\$286,709.30 | \$571,623.10 | \$3,389,038.65 | -\$1,489.41 | -\$64,829.68 |
| | | | | | | | | | | | |
| | Gross Profit % Total Sales | 56.5% | 57.8% | -1.3% | 56.9% | 57.1% | -0.2% | 56.6% | 57.2% | -0.2% | -0.3% |
| | Gross Profit % Total Sales - Retail | 45.7% | 45.9% | -0.2% | 44.3% | 45.4% | -1.1% | 44.0% | 45.3% | 1.7% | -1.0% |
| | Gross Profit % Total Sales - Food | 54.1% | 55.8% | -1.7% | 55.2% | 55.1% | 0.1% | 53.5% | 54.6% | 0.6% | 0.5% |
| | Gross Profit % Total Sales - Drinks | 66.2% | 66.7% | -0.5% | 65.0% | 65.9% | -0.9% | 67.4% | 66.7% | -1.2% | -1.7% |
| | Gross Profit % Total Sales - Liquor | 57.8% | 58.9% | -1.1% | 59.1% | 59.3% | -0.3% | 62.0% | 61.2% | -4.2% | -2.1% |
| Sale on Commission | | | | | | | | | | | |
| 42600 | Sale Cash Books | \$469.00 | \$2,734.78 | -\$2,265.78 | \$23,186.21 | \$23,172.79 | \$13.42 | \$85.59 | \$18,818.47 | \$383.41 | \$4,367.74 |
| | | \$469.00 | \$2,734.78 | -\$2,265.78 | \$23,186.21 | \$23,172.79 | \$13.42 | \$85.59 | \$18,818.47 | \$383.41 | \$4,367.74 |
| Cost of Sale on Commission | | | | | | | | | | | |
| 43300 | Cost of Sale Online | -\$595.26 | -\$502.07 | -\$93.19 | -\$4,084.89 | -\$2,717.45 | -\$1,367.44 | -\$367.94 | -\$1,508.59 | -\$227.32 | -\$2,576.30 |
| 43500 | Cost of Sale Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,747.36 | -\$1,747.36 | \$1,747.36 | \$1,747.36 |
| 43600 | Cost of Cash Books | -\$294.80 | -\$1,367.39 | \$1,072.59 | -\$14,597.50 | -\$11,586.40 | -\$3,011.10 | -\$2,240.00 | -\$12,973.27 | \$1,945.20 | -\$1,624.23 |
| 43700 | Cost of Sale Others | \$0.00 | \$50.00 | -\$50.00 | -\$2,385.00 | \$335.00 | -\$2,720.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,385.00 |
| | | -\$890.06 | -\$1,819.46 | \$929.40 | -\$21,067.39 | -\$13,968.85 | -\$7,098.54 | -\$4,355.30 | -\$16,229.22 | \$3,465.24 | -\$4,838.17 |
| Other Income | | | | | | | | | | | |
| 47000 | Advertising Diary | \$2,000.00 | \$0.00 | \$2,000.00 | \$51,100.00 | \$57,550.00 | -\$6,450.00 | \$0.00 | \$74,496.00 | \$2,000.00 | -\$23,396.00 |
| 47020 | Advertising - Website | \$2,930.00 | \$100.00 | \$2,830.00 | \$5,320.00 | \$5,000.00 | \$320.00 | \$1,350.00 | \$1,410.00 | \$1,580.00 | \$3,910.00 |
| 47030 | Advertising - Other | \$14,622.33 | \$12,000.00 | \$2,622.33 | \$42,931.67 | \$69,000.00 | -\$26,068.33 | \$0.00 | \$2,800.00 | \$14,622.33 | \$40,131.67 |
| 47100 | Commission-Vending / Others | \$2,030.00 | \$11,175.00 | -\$9,145.00 | \$47,140.83 | \$60,050.00 | -\$12,909.17 | \$7,328.03 | \$64,391.04 | -\$5,298.03 | -\$17,250.21 |
| 47110 | Commission-Books | \$6,516.57 | \$4,556.99 | \$1,959.58 | \$30,437.11 | \$38,613.09 | -\$8,175.98 | \$1,564.27 | \$37,311.33 | \$4,952.30 | -\$6,874.22 |
| 47120 | Commission-Pool Table | \$665.46 | \$1,210.75 | -\$545.29 | \$4,435.14 | \$5,352.77 | -\$917.63 | \$493.18 | \$3,276.32 | \$172.28 | \$1,158.82 |
| 47150 | Membership - Gattton | \$0.00 | \$0.00 | \$0.00 | \$372.72 | \$0.00 | \$372.72 | \$40.91 | \$5,049.99 | -\$40.91 | -\$4,677.27 |
| 47240 | Hire of Venue | \$16,759.08 | \$53,793.92 | -\$37,034.84 | \$148,337.24 | \$181,624.19 | -\$33,286.95 | \$51,600.00 | \$160,998.28 | -\$34,840.92 | -\$12,661.04 |
| 47250 | Hire of Equipment | \$7,540.76 | \$5,078.99 | \$2,461.77 | \$45,472.37 | \$26,642.02 | \$18,830.35 | \$3,431.67 | \$26,309.01 | \$4,109.09 | \$19,163.36 |
| 47350 | Rebates | \$10,206.82 | \$12,305.28 | -\$2,098.46 | \$48,636.36 | \$54,283.78 | -\$5,647.42 | \$12,043.06 | \$51,288.80 | -\$1,836.24 | -\$2,652.44 |
| 47370 | Revenue | \$59,598.07 | \$58,051.61 | \$1,546.46 | \$338,684.45 | \$348,470.57 | -\$9,786.12 | \$54,542.59 | \$344,078.35 | \$5,055.48 | -\$5,393.90 |

| Monthly Profit And Loss for Queensland University Union - Department | | | | | | | | | | | Business Trading | | | |
|--|--------------------------------|----------------------------------|----------------------------------|------------------------------|--------------------------------|--------------------------------|------------------------------|-------------------------------|-----------------------------|----------------------------|--------------------------|--|-------------|--|
| Current Period: | | | 28-May-2018 | | | 24-Jun-2018 | | | Previous Period: | | 29-May-2017 | | 25-Jun-2017 | |
| | | Current Year Actual Month Jun-18 | Current Year Budget Month Jun-18 | Current Year Variance Jun-18 | Current Year Actual YTD Jun-18 | Current Year Budget YTD Jun-18 | Current Year Variance Jun-18 | Last Year Actual Month Jun-17 | Last Year Actual YTD Jun-17 | Last Year Var Month Jun-17 | Last Year Var YTD Jun-17 | | | |
| 47550 | Sponsorships | \$2,500.00 | \$3,680.02 | -\$1,180.02 | \$40,747.25 | \$20,884.17 | \$19,863.08 | \$1,500.00 | \$15,525.00 | \$1,000.00 | \$25,222.25 | | | |
| 47570 | Sponsorships - Market Day | \$2,550.00 | \$1,125.86 | \$1,424.14 | \$172,474.12 | \$209,775.12 | -\$37,301.00 | \$245.40 | \$118,165.40 | \$2,304.60 | \$54,308.72 | | | |
| 47700 | Ticket Sales | \$1,965.00 | \$0.00 | \$1,965.00 | \$2,001.36 | \$0.00 | \$2,001.36 | \$5,051.83 | \$29,684.83 | -\$3,086.83 | -\$27,683.47 | | | |
| 47900 | Interest Received | \$3,290.21 | \$2,334.52 | \$955.69 | \$16,610.29 | \$15,174.38 | \$1,435.91 | \$2,813.40 | \$16,503.77 | \$476.81 | \$106.52 | | | |
| 47980 | Staff Labour Recoveries | \$971.60 | \$369.24 | \$602.36 | \$8,215.14 | \$3,688.06 | \$4,527.08 | \$60.00 | \$3,777.91 | \$911.60 | \$4,437.23 | | | |
| 47985 | Revenue Business Partners | -\$500.00 | \$0.00 | -\$500.00 | \$18,875.00 | \$15,000.00 | \$3,875.00 | \$0.00 | \$0.00 | -\$500.00 | \$18,875.00 | | | |
| 47986 | UQU Membership card Sales | \$3,175.49 | \$3,000.00 | \$175.49 | \$109,021.32 | \$242,500.00 | -\$133,478.68 | \$0.00 | \$0.00 | \$3,175.49 | \$109,021.32 | | | |
| Total Other Income | | \$136,821.39 | \$168,782.18 | -\$31,960.79 | \$1,130,812.37 | \$1,349,108.15 | -\$218,295.78 | \$142,064.34 | \$955,066.03 | -\$5,242.95 | \$175,746.34 | | | |
| 49500 | Sundry Income | \$64.56 | \$0.00 | \$64.56 | \$217.39 | \$0.00 | \$217.39 | \$3,805.48 | \$5,728.24 | -\$3,740.92 | -\$5,510.85 | | | |
| 49600 | Cost of Sales others | \$261.00 | \$0.00 | \$261.00 | \$1,269.00 | \$0.00 | \$1,269.00 | \$441.00 | \$1,125.00 | -\$180.00 | \$144.00 | | | |
| Gross Profit Before Expenses | | \$706,859.58 | \$753,147.84 | -\$46,288.26 | \$4,458,626.55 | \$4,969,230.36 | -\$510,603.81 | \$713,664.21 | \$4,353,547.17 | -\$6,804.63 | \$105,079.38 | | | |
| Expenditure | | | | | | | | | | | | | | |
| Wages & Oncosts | | | | | | | | | | | | | | |
| 60030 | Wages - permanent | -\$220,409.51 | -\$273,883.00 | \$53,473.49 | -\$1,417,893.26 | -\$1,653,485.00 | \$235,591.74 | -\$219,242.86 | -\$1,455,416.58 | -\$1,166.65 | \$37,523.32 | | | |
| 60040 | Allowance | -\$769.24 | \$0.00 | -\$769.24 | -\$10,879.91 | \$0.00 | -\$10,879.91 | \$0.00 | -\$1,658.55 | -\$769.24 | -\$9,221.36 | | | |
| 60070 | Annual Leave Provision | -\$23,780.96 | -\$26,675.00 | \$2,894.04 | -\$154,952.70 | -\$166,727.00 | \$11,774.30 | -\$21,953.02 | -\$160,685.77 | -\$1,827.94 | \$5,733.07 | | | |
| 60090 | Long Service Leave Provision | -\$7,023.42 | -\$7,377.79 | \$351.37 | -\$28,354.32 | -\$46,114.00 | \$17,759.68 | -\$4,048.65 | -\$37,244.52 | -\$2,977.77 | \$8,890.20 | | | |
| 60100 | Income Protection Insurance | -\$3,943.80 | -\$4,875.44 | \$931.64 | -\$31,051.06 | -\$30,432.16 | -\$618.90 | -\$4,028.42 | -\$26,184.76 | \$84.62 | -\$4,866.30 | | | |
| 60110 | Paid Trial | \$0.00 | \$0.00 | \$0.00 | -\$97.21 | \$0.00 | -\$97.21 | \$0.00 | \$0.00 | \$0.00 | -\$97.21 | | | |
| 60130 | Wages - casual | -\$220,450.52 | -\$174,877.36 | -\$45,573.16 | -\$1,301,681.59 | -\$1,115,247.75 | -\$186,433.84 | -\$210,043.64 | -\$1,201,008.18 | -\$10,406.88 | -\$100,673.41 | | | |
| 60140 | Superannuation Guarantee | -\$57,519.00 | -\$58,751.66 | \$1,232.66 | -\$362,068.13 | -\$369,979.97 | \$7,911.84 | -\$56,847.10 | -\$377,144.65 | -\$671.90 | \$15,076.52 | | | |
| 60150 | Other Leave | -\$12,654.93 | -\$5,313.00 | -\$7,341.93 | -\$65,960.85 | -\$33,207.00 | -\$32,753.85 | -\$9,554.72 | -\$69,071.38 | -\$3,100.21 | \$3,110.53 | | | |
| 60155 | TOL | -\$2,707.37 | \$0.00 | -\$2,707.37 | -\$23,979.40 | \$0.00 | -\$23,979.40 | -\$1,127.54 | -\$25,994.34 | -\$1,579.83 | \$2,014.94 | | | |
| 60160 | Workers Compensation | -\$3,590.00 | -\$3,160.23 | -\$429.77 | -\$22,488.39 | -\$19,455.62 | -\$3,032.77 | -\$3,533.61 | -\$23,296.49 | -\$56.39 | \$808.10 | | | |
| 60170 | Wages & Oncosts - Agency Staff | -\$3,161.60 | -\$432.58 | -\$2,729.02 | -\$41,113.38 | -\$3,175.00 | -\$37,938.38 | -\$3,252.78 | -\$4,412.03 | \$91.18 | -\$36,701.35 | | | |
| 60180 | Wages - Redundancy | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$4,828.24 | -\$9,656.50 | \$4,828.24 | \$9,656.50 | | | |
| Total Wages | | -\$556,013.35 | -\$555,346.06 | -\$667.29 | -\$3,460,520.20 | -\$3,437,823.50 | -\$22,696.70 | -\$538,460.58 | -\$3,391,773.75 | -\$17,685.77 | -\$68,746.45 | | | |
| Wages % of Sales | | 55.09% | 55.03% | 0.06% | 59.22% | 54.34% | 4.88% | 53.36% | 57.20% | 1.73% | 2.02% | | | |
| Other Labour Cost | | | | | | | | | | | | | | |
| 60510 | Staff Rewards & Recognition | \$0.00 | -\$415.00 | \$415.00 | -\$1,465.09 | -\$4,775.00 | \$3,309.91 | -\$562.00 | -\$5,818.60 | \$562.00 | \$4,353.51 | | | |
| 60520 | Staff Gifts | -\$87.63 | -\$129.00 | \$41.37 | -\$467.57 | -\$757.00 | \$289.43 | -\$256.82 | -\$856.75 | \$169.19 | \$389.18 | | | |
| 60550 | Recruitment | \$0.00 | -\$1,662.00 | \$1,662.00 | -\$15,149.19 | -\$8,972.00 | -\$6,177.19 | \$0.00 | -\$2,720.91 | \$0.00 | -\$12,428.28 | | | |
| 60600 | Staff Amenities | -\$743.73 | -\$687.00 | -\$56.73 | -\$4,140.46 | -\$4,233.00 | \$92.54 | -\$460.71 | -\$4,987.55 | -\$283.02 | \$847.09 | | | |
| 60630 | First Aid | \$0.00 | -\$2,684.00 | \$2,684.00 | -\$929.00 | -\$3,496.00 | \$2,567.00 | \$0.00 | -\$927.38 | \$0.00 | -\$1.62 | | | |
| 60750 | Staff Training - External | -\$2,710.61 | -\$6,839.66 | \$4,129.05 | -\$12,198.19 | -\$35,144.50 | \$22,946.31 | -\$8,291.09 | -\$35,220.75 | \$5,580.48 | \$23,022.56 | | | |
| 60760 | Staff Training - Internal | -\$2,602.74 | -\$1,207.50 | -\$1,395.24 | -\$22,825.22 | -\$26,445.00 | \$3,619.78 | -\$142.10 | -\$10,598.03 | -\$2,460.64 | -\$12,227.19 | | | |
| 60780 | FBT Expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$272.73 | \$0.00 | \$272.73 | | | |
| 60800 | Staff Uniforms | -\$1,365.21 | -\$740.00 | -\$625.21 | -\$6,265.82 | -\$7,355.00 | \$1,089.18 | -\$637.61 | -\$5,732.14 | -\$727.60 | -\$533.68 | | | |
| Other Labour Cost Total | | -\$7,509.92 | -\$14,364.16 | \$6,854.24 | -\$63,440.54 | -\$91,177.50 | \$27,736.96 | -\$10,350.33 | -\$67,134.84 | \$2,840.41 | \$3,694.30 | | | |
| Operating Expenses | | | | | | | | | | | | | | |
| Advertising | | | | | | | | | | | | | | |
| 61010 | Advertising / Publicity | -\$1,484.21 | -\$5,659.29 | \$4,175.08 | -\$19,717.36 | -\$37,732.62 | \$18,015.26 | -\$5,140.91 | -\$44,052.09 | \$3,656.70 | \$24,334.73 | | | |
| 61100 | Promotional Merchandise | \$0.00 | -\$1,200.46 | \$1,200.46 | -\$5,932.64 | -\$8,129.02 | \$2,196.38 | -\$1,000.00 | -\$8,550.00 | \$1,000.00 | \$2,617.36 | | | |
| Advertising-Total | | -\$1,484.21 | -\$6,859.75 | \$5,375.54 | -\$25,650.00 | -\$45,861.64 | \$20,211.64 | -\$6,140.91 | -\$52,602.09 | \$4,656.70 | \$26,952.09 | | | |
| Events & Projects | | | | | | | | | | | | | | |
| 61600 | Concerts/Performances | -\$1,430.00 | -\$4,040.33 | \$2,610.33 | -\$15,723.42 | -\$17,949.05 | \$2,225.63 | -\$4,100.00 | -\$11,380.00 | \$2,670.00 | -\$4,343.42 | | | |
| 61800 | Special Projects | -\$90.90 | -\$1,220.57 | \$1,129.67 | -\$6,033.21 | -\$6,412.09 | \$378.88 | -\$941.71 | -\$8,604.59 | \$850.81 | \$2,571.38 | | | |
| 61900 | Student Promotions | \$0.00 | -\$1,250.05 | \$1,250.05 | -\$3,058.22 | -\$8,690.02 | \$5,631.80 | \$0.00 | -\$4,789.02 | \$0.00 | \$1,730.80 | | | |
| Events & Projects - Total | | -\$1,520.90 | -\$6,510.95 | \$4,990.05 | -\$24,814.85 | -\$33,051.16 | \$8,236.31 | -\$5,041.71 | -\$24,773.61 | \$3,520.81 | -\$41.24 | | | |
| Property | | | | | | | | | | | | | | |
| 62710 | Cleaning Materials | -\$4,393.20 | -\$6,330.00 | \$1,936.80 | -\$41,273.49 | -\$38,970.00 | -\$2,303.49 | -\$4,759.79 | -\$27,527.71 | \$366.59 | -\$13,745.78 | | | |
| 62720 | Cleaning Charges | -\$21,422.19 | -\$17,098.73 | -\$4,323.46 | -\$120,921.14 | -\$109,630.61 | -\$11,290.53 | -\$19,689.08 | -\$118,757.66 | -\$1,733.11 | -\$2,163.48 | | | |
| 62730 | Cleaning Garbage Disposal | -\$14,669.52 | -\$6,707.50 | -\$7,962.02 | -\$38,379.78 | -\$38,267.50 | -\$112.28 | -\$4,265.60 | -\$28,690.09 | -\$10,403.92 | -\$9,689.69 | | | |
| 62740 | Cleaning Equipment | -\$1,220.00 | -\$3,777.00 | \$2,557.00 | -\$11,051.01 | -\$23,624.00 | \$12,572.99 | -\$3,542.00 | -\$24,238.88 | \$2,322.00 | \$13,187.87 | | | |
| 62780 | Document Destruction | \$0.00 | -\$50.00 | \$50.00 | -\$450.00 | \$0.00 | \$450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | |
| 62850 | Pest Control | -\$768.51 | -\$812.00 | \$43.49 | -\$4,621.75 | -\$5,057.00 | \$435.25 | -\$780.74 | -\$3,901.88 | \$12.23 | -\$719.87 | | | |
| 62900 | Security | -\$1,800.44 | -\$2,400.00 | \$599.56 | -\$10,824.06 | -\$14,600.00 | \$3,775.94 | \$0.00 | -\$9,184.71 | -\$1,800.44 | -\$1,639.35 | | | |
| 62910 | Security - Providers | -\$9,028.67 | -\$9,400.00 | \$371.33 | -\$47,940.92 | -\$47,350.00 | -\$590.92 | -\$8,578.95 | -\$44,385.40 | -\$449.72 | -\$3,555.52 | | | |
| 62920 | Security - Property | \$0.00 | -\$50.00 | \$50.00 | -\$118.20 | -\$300.00 | \$181.80 | \$0.00 | -\$702.65 | \$32.41 | \$584.45 | | | |
| Property-Total | | -\$53,302.53 | -\$46,625.23 | -\$6,677.30 | -\$275,130.35 | -\$278,249.11 | \$3,118.76 | -\$41,648.57 | -\$257,388.98 | -\$11,653.96 | -\$17,741.37 | | | |
| Utilities | | | | | | | | | | | | | | |
| 63010 | Electricity | -\$20,436.92 | -\$23,100.00 | \$2,663.08 | -\$126,510.31 | -\$141,957.50 | \$15,447.19 | -\$18,865.56 | -\$110,507.89 | -\$1,571.36 | -\$16,002.42 | | | |
| 63050 | Gas | -\$9,381.67 | -\$8,140.00 | -\$1,241.67 | -\$48,125.50 | -\$49,300.00 | \$1,174.50 | -\$7,511.28 | -\$44,245.01 | -\$1,870.39 | -\$3,880.49 | | | |
| 63100 | Water | -\$4,240.00 | -\$4,330.00 | \$90.00 | -\$25,020.00 | -\$27,640.00 | \$2,620.00 | -\$4,240.00 | -\$25,020.00 | \$0.00 | \$0.00 | | | |
| 63150 | Telephone | -\$1,775.06 | -\$3,441.00 | \$1,665.94 | -\$14,357.97 | -\$19,821.00 | \$5,463.03 | -\$3,446.61 | -\$20,076.16 | \$1,671.55 | \$5,718.19 | | | |
| Utilities-Total | | -\$35,833.65 | -\$39,011.00 | \$3,177.35 | -\$214,013.78 | -\$238,718.50 | \$24,704.72 | -\$34,063.45 | -\$199,849.06 | -\$1,770.20 | -\$14,164.72 | | | |

Monthly Profit And Loss for Queensland University Union - Department

Student Support Total

Current Period:

28-May-2018

24-Jun-2018

Previous Period:

29-May-2017

25-Jun-2017

| Account Number | Description | Current Year | Current Year | Current Year | Current Year | Current Year | Current Year | Last Year | Last Year | Last Year | Last Year |
|-------------------------------------|--------------------------------------|------------------------|------------------------|--------------------|-----------------------|-----------------------|---------------------|------------------------|-----------------------|---------------------|----------------------|
| | | Actual Month Jun-18 | Budget Month Jun-18 | Variance Jun-18 | Actual YTD Jun-18 | Budget YTD Jun-18 | Variance Jun-18 | Actual Month Jun-17 | Actual YTD Jun-17 | Var Month Jun-17 | Var YTD Jun-17 |
| Gross Profit Before Expenses | | \$305,793.21 | \$269,988.77 | \$35,804.44 | \$1,896,849.69 | \$1,826,242.00 | \$70,607.69 | \$250,387.21 | \$1,553,593.94 | \$55,406.00 | \$343,255.75 |
| Expenditure | | | | | | | | | | | |
| Wages & Oncosts | | | | | | | | | | | |
| 60030 | Wages - permanent | -\$51,053.10 | -\$53,894.19 | \$2,841.09 | -\$323,164.34 | -\$349,563.31 | \$26,398.97 | -\$59,878.33 | -\$344,410.05 | \$8,825.23 | \$21,245.71 |
| 60040 | Allowance | \$0.00 | \$0.00 | \$0.00 | -\$618.42 | \$0.00 | -\$618.42 | \$0.00 | -\$539.27 | \$0.00 | -\$79.15 |
| 60070 | Annual Leave Provision | -\$5,486.95 | -\$5,129.00 | -\$357.95 | -\$34,009.39 | -\$33,103.00 | -\$906.39 | -\$4,791.93 | -\$35,368.25 | -\$695.02 | \$1,358.86 |
| 60090 | Long Service Leave Provision | -\$1,621.19 | -\$1,214.77 | -\$406.42 | -\$6,256.83 | -\$7,741.63 | \$1,484.80 | -\$883.74 | -\$8,192.86 | -\$737.45 | \$1,936.03 |
| 60100 | Income Protection Insurance | -\$521.57 | -\$909.81 | \$388.24 | -\$4,106.58 | -\$5,874.45 | \$1,767.87 | -\$532.78 | -\$3,463.04 | \$11.21 | -\$643.54 |
| 60130 | Wages - casual | -\$6,730.77 | -\$9,993.44 | \$3,262.67 | -\$67,545.69 | -\$58,161.72 | -\$9,383.97 | -\$7,211.85 | -\$52,590.15 | \$481.08 | -\$14,955.54 |
| 60140 | Superannuation Guarantee | -\$7,872.30 | -\$8,089.81 | \$217.51 | -\$52,255.13 | -\$51,339.75 | -\$915.38 | -\$7,923.97 | -\$50,640.16 | \$51.67 | -\$1,614.97 |
| 60150 | Other Leave | -\$2,321.67 | -\$690.15 | -\$1,631.52 | -\$11,983.00 | -\$4,419.43 | -\$7,563.57 | -\$1,793.89 | -\$13,258.95 | -\$527.78 | \$1,275.95 |
| 60155 | TOIL | \$0.00 | \$0.00 | \$0.00 | -\$4,818.27 | \$0.00 | -\$4,818.27 | -\$489.83 | -\$5,519.51 | \$489.83 | \$701.24 |
| 60160 | Workers Compensation | -\$491.86 | -\$463.59 | -\$28.27 | -\$3,232.29 | -\$2,960.53 | -\$271.76 | -\$526.31 | -\$3,313.67 | \$34.45 | \$81.38 |
| | Total Wages | -\$76,099.41 | -\$80,384.76 | \$4,285.35 | -\$507,989.94 | -\$513,163.82 | \$5,173.88 | -\$84,032.63 | -\$517,295.91 | \$7,933.22 | \$9,305.97 |
| | Wages % of Sales | 6281.68% | #DIV/0! | #DIV/0! | 2489.86% | 5131.64% | -2641.78% | #DIV/0! | 5478.78% | -654.85% | -84.90% |
| Other Labour Cost | | | | | | | | | | | |
| 60520 | Staff Gifts | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$63.64 | -\$91.78 | \$63.64 | \$91.78 |
| 60600 | Staff Amenities | -\$46.00 | -\$46.00 | \$0.00 | -\$391.00 | -\$314.00 | -\$77.00 | -\$57.50 | -\$540.50 | \$11.50 | \$149.50 |
| 60630 | First Aid | -\$317.69 | \$0.00 | -\$317.69 | -\$391.54 | \$0.00 | -\$391.54 | \$0.00 | \$0.00 | -\$317.69 | -\$391.54 |
| 60750 | Staff Training - External | \$0.00 | -\$500.00 | \$500.00 | -\$3,819.06 | -\$7,150.00 | \$3,330.94 | -\$417.03 | -\$1,370.31 | \$417.03 | -\$2,448.75 |
| 60760 | Staff Training - Internal | \$0.00 | -\$20.00 | \$20.00 | -\$1,570.00 | -\$130.00 | -\$1,440.00 | \$0.00 | -\$324.64 | \$0.00 | -\$1,245.36 |
| 60800 | Staff Uniforms | \$0.00 | -\$10.00 | \$10.00 | -\$1,102.70 | -\$315.00 | -\$787.70 | \$0.00 | -\$1,306.07 | \$0.00 | \$203.37 |
| | Other Labour Cost Total | -\$363.69 | -\$576.00 | \$212.31 | -\$7,274.30 | -\$7,909.00 | \$634.70 | -\$538.17 | -\$3,633.30 | \$174.48 | -\$3,641.00 |
| Operating Expenses | | | | | | | | | | | |
| Advertising | | | | | | | | | | | |
| 61010 | Advertising / Publicity | -\$149.06 | -\$475.00 | \$325.94 | -\$15,822.69 | -\$35,270.00 | \$19,447.31 | -\$11,807.44 | -\$50,169.55 | \$11,658.38 | \$34,346.86 |
| 61050 | Graphic Designing Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$3,500.00 | \$3,500.00 | \$0.00 | -\$5,512.50 | \$0.00 | \$5,512.50 |
| 61100 | Promotional Merchandise | \$0.00 | -\$76.92 | \$76.92 | -\$70,641.79 | -\$3,173.06 | -\$67,468.73 | -\$5,670.00 | -\$46,212.37 | \$5,670.00 | -\$24,429.42 |
| | Advertising-Total | -\$149.06 | -\$551.92 | \$402.86 | -\$86,464.48 | -\$41,943.06 | -\$44,521.42 | -\$17,477.44 | -\$101,894.42 | \$17,328.38 | \$15,429.94 |
| Events & Projects | | | | | | | | | | | |
| 61510 | Campaigns | \$0.00 | -\$175.00 | \$175.00 | -\$5.00 | -\$34,755.00 | \$34,750.00 | \$0.00 | -\$6,435.09 | \$0.00 | \$6,430.09 |
| 61600 | Concerts/Performances | \$0.00 | -\$6,250.00 | \$6,250.00 | -\$1,630.00 | -\$100,187.71 | \$98,557.71 | \$0.00 | -\$10,939.55 | \$0.00 | \$9,309.55 |
| 61700 | Grants | -\$9,954.97 | -\$36,155.00 | \$26,200.03 | -\$58,974.22 | -\$163,750.00 | \$104,775.78 | -\$11,726.82 | -\$50,740.70 | \$1,771.85 | -\$8,233.52 |
| 61800 | Special Projects | \$0.00 | -\$1,086.67 | \$1,086.67 | -\$25.00 | -\$5,600.02 | \$5,575.02 | \$0.00 | -\$2,871.37 | \$0.00 | \$2,846.37 |
| 61900 | Student Promotions | -\$18,343.90 | -\$9,717.00 | -\$8,626.90 | -\$354,309.06 | -\$82,760.00 | -\$271,549.06 | -\$27,729.98 | -\$170,256.35 | \$9,386.08 | -\$184,052.71 |
| | Events & Projects - Total | -\$28,298.87 | -\$53,383.67 | \$25,084.80 | -\$414,943.28 | -\$387,052.73 | -\$27,890.55 | -\$39,456.80 | -\$241,243.06 | \$11,157.93 | -\$173,700.22 |
| Property | | | | | | | | | | | |
| 62710 | Cleaning Materials | -\$1,238.60 | -\$1,255.00 | \$16.40 | -\$5,933.77 | -\$6,785.00 | \$851.23 | -\$1,171.95 | -\$5,695.38 | -\$66.65 | -\$238.39 |
| 62720 | Cleaning Charges | -\$23,742.21 | -\$23,757.62 | \$15.41 | -\$143,637.56 | -\$143,780.09 | \$142.53 | -\$23,757.62 | -\$146,490.04 | \$15.41 | \$2,852.48 |
| 62730 | Cleaning Garbage Disposal | \$0.00 | -\$260.00 | \$260.00 | -\$1,188.70 | -\$2,395.00 | \$1,206.30 | \$0.00 | -\$1,792.30 | \$0.00 | \$603.60 |
| 62740 | Cleaning Equipment | \$0.00 | -\$235.00 | \$235.00 | -\$363.64 | -\$535.00 | \$171.36 | \$0.00 | -\$182.50 | \$0.00 | -\$181.14 |

Monthly Profit And Loss for Queensland University Union - Department

Student Support Total

Current Period:

28-May-2018

24-Jun-2018

Previous Period:

29-May-2017

25-Jun-2017

| Account Number | Description | Current Year | Current Year | Current Year | Current Year | Current Year | Current Year | Last Year | Last Year | Last Year | Last Year |
|----------------|------------------------------------|---------------------|---------------------|---------------------|----------------------|----------------------|--------------------|---------------------|----------------------|---------------------|---------------------|
| | | Actual Month | Budget Month | Variance | Actual YTD | Budget YTD | Variance | Actual Month | Actual YTD | Var Month | Var YTD |
| | | Jun-18 | Jun-18 | Jun-18 | Jun-18 | Jun-18 | Jun-18 | Jun-17 | Jun-17 | Jun-17 | Jun-17 |
| 62850 | Pest Control | -\$149.42 | -\$145.30 | -\$4.12 | -\$890.12 | -\$903.80 | \$13.68 | -\$154.00 | -\$770.00 | \$4.58 | -\$120.12 |
| 62910 | Security - Providers | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$10,981.00 | \$10,981.00 | \$0.00 | -\$6,697.25 | \$0.00 | \$6,697.25 |
| 62920 | Security - Property | \$0.00 | -\$15.00 | \$15.00 | -\$465.77 | -\$90.00 | -\$375.77 | \$0.00 | -\$306.09 | \$0.00 | -\$159.68 |
| | Property-Total | -\$25,130.23 | -\$25,667.92 | \$537.69 | -\$152,479.56 | -\$165,469.89 | \$12,990.33 | -\$25,083.57 | -\$161,933.56 | -\$46.66 | \$9,454.00 |
| | Utilities | | | | | | | | | | |
| 63010 | Electricity | -\$6,554.93 | -\$5,540.00 | -\$1,014.93 | -\$39,270.99 | -\$35,635.00 | -\$3,635.99 | -\$5,197.76 | -\$32,769.31 | -\$1,357.17 | -\$6,501.68 |
| 63050 | Gas | -\$296.74 | -\$300.00 | \$3.26 | -\$1,329.29 | -\$1,500.00 | \$170.71 | -\$495.98 | -\$1,395.04 | \$199.24 | \$65.75 |
| 63100 | Water | -\$3,500.00 | -\$3,500.00 | \$0.00 | -\$19,500.00 | -\$19,700.00 | \$200.00 | -\$3,500.00 | -\$19,500.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$248.97 | -\$180.00 | -\$68.97 | -\$2,099.97 | -\$1,170.00 | -\$929.97 | -\$574.82 | -\$2,967.26 | \$325.85 | \$867.29 |
| | Utilities-Total | -\$10,600.64 | -\$9,520.00 | -\$1,080.64 | -\$62,200.25 | -\$58,005.00 | -\$4,195.25 | -\$9,768.56 | -\$56,631.61 | -\$832.08 | -\$5,568.64 |
| | Motor Vehicles | | | | | | | | | | |
| 64010 | Motor Vehicles R&M | \$0.00 | \$0.00 | \$0.00 | -\$408.31 | -\$350.00 | -\$58.31 | -\$33.31 | -\$723.94 | \$33.31 | \$315.63 |
| 64050 | Motor Vehicle Rego & Ins | \$0.00 | \$0.00 | \$0.00 | -\$978.26 | -\$950.00 | -\$28.26 | \$0.00 | -\$975.05 | \$0.00 | -\$3.21 |
| 64100 | Motor Vehicle Fuel and Oil | -\$348.40 | -\$395.00 | \$46.60 | -\$2,366.84 | -\$2,390.00 | \$23.16 | -\$554.67 | -\$2,341.62 | \$206.27 | -\$25.22 |
| 64150 | Motor Vehicle Parking & Tolls | \$0.00 | -\$2.50 | \$2.50 | \$0.00 | -\$12.50 | \$12.50 | \$0.00 | -\$46.09 | \$0.00 | \$46.09 |
| | Motor Vehicles - Total | -\$348.40 | -\$397.50 | \$49.10 | -\$3,753.41 | -\$3,702.50 | -\$50.91 | -\$587.98 | -\$4,086.70 | \$239.58 | \$333.29 |
| | Maintenance | | | | | | | | | | |
| 65050 | R&M - Building | -\$4,672.76 | -\$5,007.17 | \$334.41 | -\$26,770.91 | -\$30,353.02 | \$3,582.11 | -\$4,593.02 | -\$26,983.03 | -\$79.74 | \$212.12 |
| 65100 | R&M - Furniture | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$4.14 | \$0.00 | \$4.14 |
| 65150 | R&M - Equipment | \$0.00 | -\$40.00 | \$40.00 | \$108.00 | -\$260.00 | \$368.00 | -\$242.20 | -\$331.29 | \$242.20 | \$439.29 |
| 65250 | R&M - Refrigeration | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,126.00 | \$0.00 | \$1,126.00 |
| 65300 | Replacements / Minor capital | -\$119.72 | -\$780.00 | \$660.28 | -\$6,547.19 | -\$10,265.00 | \$3,717.81 | -\$152.09 | -\$7,971.93 | \$32.37 | \$1,424.74 |
| | Maintenance-Total | -\$4,792.48 | -\$5,827.17 | \$1,034.69 | -\$33,210.10 | -\$40,878.02 | \$7,667.92 | -\$4,987.31 | -\$36,416.39 | \$194.83 | \$3,206.29 |
| | Other Operating Costs | | | | | | | | | | |
| 66010 | Consumables | \$0.00 | -\$50.00 | \$50.00 | -\$122.06 | -\$200.00 | \$77.94 | \$0.00 | \$0.00 | \$0.00 | -\$122.06 |
| 66050 | Conf & Seminar Registration | \$0.00 | -\$380.00 | \$380.00 | -\$1,625.37 | -\$380.00 | -\$1,245.37 | -\$955.00 | -\$21,532.57 | \$955.00 | \$19,907.20 |
| 66100 | Conf & Seminar Travel & Accom | -\$18,464.48 | \$0.00 | -\$18,464.48 | -\$71,300.56 | -\$73,000.00 | \$1,699.44 | -\$2,251.62 | -\$9,435.17 | -\$16,212.86 | -\$61,865.39 |
| 66150 | Depreciation | -\$22,041.00 | -\$22,622.00 | \$581.00 | -\$145,444.38 | -\$147,020.50 | \$1,576.12 | -\$21,864.64 | -\$143,333.54 | -\$176.36 | -\$2,110.84 |
| 66350 | Equipment Rent | -\$299.00 | \$0.00 | -\$299.00 | -\$1,794.00 | \$0.00 | -\$1,794.00 | \$0.00 | \$0.00 | -\$299.00 | -\$1,794.00 |
| 66400 | Film Hire | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,686.07 | \$0.00 | \$1,686.07 |
| 66450 | Insurance | -\$2,111.04 | -\$2,020.00 | -\$91.04 | -\$12,666.24 | -\$12,655.00 | -\$11.24 | -\$2,040.46 | -\$12,242.76 | -\$70.58 | -\$423.48 |
| 66500 | Laundry | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$500.00 | \$500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 66600 | Licence Fees / Certificates | -\$543.30 | -\$1,681.67 | \$1,138.37 | -\$19,468.73 | -\$10,090.02 | -\$9,378.71 | -\$261.74 | -\$14,124.82 | -\$281.56 | -\$5,343.91 |
| 66700 | Meetings | -\$611.71 | -\$298.00 | -\$313.71 | -\$1,560.17 | -\$2,488.00 | \$927.83 | -\$239.41 | -\$752.91 | -\$372.30 | -\$807.26 |
| 66850 | Subscriptions | \$0.00 | -\$1,261.96 | \$1,261.96 | -\$321.48 | -\$6,871.76 | \$6,550.28 | -\$107.58 | -\$2,406.82 | \$107.58 | \$2,085.34 |
| 66900 | Travel (local) | \$0.00 | -\$420.25 | \$420.25 | -\$250.95 | -\$2,101.25 | \$1,850.30 | \$0.00 | -\$33.44 | \$0.00 | -\$217.51 |
| 66950 | Workplace Health & Safety | -\$4.07 | -\$75.00 | \$70.93 | -\$74.59 | -\$75.00 | \$0.41 | \$0.00 | -\$80.00 | -\$4.07 | \$5.41 |
| | Other Operating Costs-Total | -\$44,074.60 | -\$28,808.88 | -\$15,265.72 | -\$254,628.53 | -\$255,381.53 | \$753.00 | -\$27,720.45 | -\$205,628.10 | -\$16,354.15 | -\$49,000.43 |
| | Administration Expenses | | | | | | | | | | |
| 67010 | Bad Debts | \$0.00 | -\$150.00 | \$150.00 | \$0.00 | -\$750.00 | \$750.00 | \$500.00 | \$250.00 | -\$500.00 | -\$250.00 |
| 67100 | Photocopying | -\$434.54 | -\$1,590.00 | \$1,155.46 | -\$9,284.24 | -\$8,990.00 | -\$294.24 | -\$1,480.20 | -\$7,745.98 | \$1,045.66 | -\$1,538.26 |
| 67400 | Postage & Freight | -\$2.00 | -\$2.00 | \$0.00 | -\$38.74 | -\$13.00 | -\$25.74 | -\$24.00 | -\$49.91 | \$22.00 | \$11.17 |

Monthly Profit And Loss for Queensland University Union - Department

Student Support Total

Current Period:

28-May-2018

24-Jun-2018

Previous Period:

29-May-2017

25-Jun-2017

| Account Number | Description | Current Year | Current Year | Current Year | Current Year | Current Year | Current Year | Last Year | Last Year | Last Year | Last Year |
|---------------------------------|--------------------------------------|------------------------|------------------------|--------------------|------------------------|------------------------|---------------------|------------------------|------------------------|---------------------|----------------------|
| | | Actual Month Jun-18 | Budget Month Jun-18 | Variance Jun-18 | Actual YTD Jun-18 | Budget YTD Jun-18 | Variance Jun-18 | Actual Month Jun-17 | Actual YTD Jun-17 | Var Month Jun-17 | Var YTD Jun-17 |
| 67500 | Printing | \$0.00 | -\$71.00 | \$71.00 | -\$8,834.76 | -\$10,991.00 | \$2,156.24 | -\$14.60 | -\$5,399.95 | \$14.60 | -\$3,434.81 |
| 67600 | Stationery | -\$294.57 | -\$282.00 | -\$12.57 | -\$2,153.17 | -\$1,723.00 | -\$430.17 | -\$199.31 | -\$2,057.82 | -\$95.26 | -\$95.35 |
| 67900 | Legal Fees | \$0.00 | -\$5,000.00 | \$5,000.00 | \$0.00 | -\$25,000.00 | \$25,000.00 | \$0.00 | -\$5,036.02 | \$0.00 | \$5,036.02 |
| 68100 | Professional Fees | -\$19,132.14 | -\$8,653.36 | -\$10,478.78 | -\$83,578.89 | -\$56,816.84 | -\$26,762.05 | -\$15,403.36 | -\$100,599.93 | -\$3,728.78 | \$17,021.04 |
| 68200 | Bank Charges | -\$495.91 | -\$261.00 | -\$234.91 | -\$1,096.21 | -\$1,769.00 | \$672.79 | -\$318.16 | -\$1,052.03 | -\$177.75 | -\$44.18 |
| | Administration Expenses Total | -\$20,359.16 | -\$16,009.36 | -\$4,349.80 | -\$104,986.01 | -\$106,052.84 | \$1,066.83 | -\$16,939.63 | -\$121,691.64 | -\$3,419.53 | \$16,705.63 |
| | Recharges | | | | | | | | | | |
| 69020 | BTOH Recharge | -\$9,300.00 | -\$9,300.00 | \$0.00 | -\$48,825.00 | -\$48,825.00 | \$0.00 | -\$9,300.00 | -\$48,825.00 | \$0.00 | \$0.00 |
| 69030 | Human Resources Recharge | -\$3,027.70 | -\$3,027.70 | \$0.00 | -\$20,544.44 | -\$20,544.44 | \$0.00 | -\$4,418.33 | -\$28,434.31 | \$1,390.63 | \$7,889.87 |
| 69040 | IT Recharge | -\$2,601.46 | -\$2,601.46 | \$0.00 | -\$16,172.68 | -\$16,172.68 | \$0.00 | -\$2,412.07 | -\$14,703.50 | -\$189.39 | -\$1,469.18 |
| 69050 | Financial Services Recharge | -\$8,951.30 | -\$8,951.30 | \$0.00 | -\$54,865.14 | -\$54,865.14 | \$0.00 | -\$9,041.77 | -\$55,656.86 | \$90.47 | \$791.72 |
| 69060 | Marketing Recharge | -\$22,770.60 | -\$22,770.60 | \$0.00 | -\$154,488.28 | -\$154,488.28 | \$0.00 | -\$16,667.61 | -\$113,535.97 | -\$6,102.99 | -\$40,952.31 |
| | Recharges-Total | -\$46,651.06 | -\$46,651.06 | \$0.00 | -\$294,895.54 | -\$294,895.54 | \$0.00 | -\$41,839.78 | -\$261,155.64 | -\$4,811.28 | -\$33,739.90 |
| | Total Operating Expenses | -\$180,404.50 | -\$186,817.48 | \$6,412.98 | -\$1,407,561.16 | -\$1,353,381.11 | -\$54,180.05 | -\$183,861.52 | -\$1,190,681.12 | \$3,457.02 | -\$216,880.04 |
| | Total Expenses | -\$256,867.60 | -\$267,778.24 | \$10,910.64 | -\$1,922,825.40 | -\$1,874,453.93 | -\$48,371.47 | -\$268,432.32 | -\$1,711,610.33 | \$11,564.72 | -\$211,215.07 |
| 99999 | Net Profit | \$48,925.61 | \$2,210.53 | \$46,715.08 | -\$25,975.71 | -\$48,211.93 | \$22,236.22 | -\$18,045.11 | -\$158,016.39 | \$66,970.72 | \$132,040.68 |
| Total Income Checker = 0 | | \$0.00 | \$0.00 | \$0.00 | -\$0.00 | \$0.00 | -\$0.00 | -\$0.00 | \$0.00 | -\$0.00 | \$0.00 |

Monthly Profit And Loss for Queensland University Union - Department

Consolidated Business

| Current Period: | | 28-May-2018 | 24-Jun-2018 | Previous Period: | | | 29-May-2017 | 25-Jun-2017 | | | |
|----------------------------|-------------------------------|--|--|------------------------------------|--------------------------------------|--------------------------------------|------------------------------------|-------------------------------------|-----------------------------------|----------------------------------|--------------------------------|
| Account Number | Description | Current Year Actual Month Jun-18 | Current Year Budget Month Jun-18 | Current Year Variance Jun-18 | Current Year Actual YTD Jun-18 | Current Year Budget YTD Jun-18 | Current Year Variance Jun-18 | Last Year Actual Month Jun-17 | Last Year Actual YTD Jun-17 | Last Year Var Month Jun-17 | Last Year Var YTD Jun-17 |
| Sales Income | | | | | | | | | | | |
| 40310 | Sale Retail (GST Inclusive) | \$76,376.09 | \$0.00 | \$76,376.09 | \$472,182.08 | \$0.00 | \$472,182.08 | \$82,669.34 | \$502,675.92 | -\$6,293.25 | -\$30,493.84 |
| 40320 | Sale Retail (GST Free) | \$406.80 | \$0.00 | \$406.80 | \$1,844.00 | \$0.00 | \$1,844.00 | \$396.40 | \$1,779.00 | \$10.40 | \$65.00 |
| 40400 | Sale Food (GST Inclusive) | \$573,686.27 | \$0.00 | \$573,686.27 | \$3,348,716.77 | \$0.00 | \$3,348,716.77 | \$571,034.71 | \$3,393,325.80 | \$2,651.56 | -\$44,609.03 |
| 40410 | Sale Food (GST Free) | \$8,077.47 | \$0.00 | \$8,077.47 | \$55,177.48 | \$0.00 | \$55,177.48 | \$8,340.09 | \$56,681.38 | -\$262.62 | -\$1,503.90 |
| 40450 | Sale Beverage (GST Inclusive) | \$197,318.81 | \$0.00 | \$197,318.81 | \$1,133,364.50 | \$0.00 | \$1,133,364.50 | \$180,807.51 | \$1,148,248.99 | \$16,511.30 | -\$14,884.49 |
| 40460 | Sale Beverage (GST free) | \$21,050.05 | \$0.00 | \$21,050.05 | \$150,393.83 | \$0.00 | \$150,393.83 | \$22,648.28 | \$165,171.09 | -\$1,598.23 | -\$14,777.26 |
| 40500 | Sales Liquor (GST Inclusive) | \$128,477.97 | \$0.00 | \$128,477.97 | \$658,689.03 | \$0.00 | \$658,689.03 | \$140,925.81 | \$633,229.06 | -\$12,447.84 | \$25,459.97 |
| 40600 | Sales Internal Food | \$3,484.29 | \$0.00 | \$3,484.29 | \$22,116.40 | \$0.00 | \$22,116.40 | \$1,069.53 | \$19,941.66 | \$2,414.76 | \$2,174.74 |
| 40605 | Sales Internal Beverage | \$278.89 | \$0.00 | \$278.89 | \$2,632.39 | \$0.00 | \$2,632.39 | \$388.17 | \$4,005.40 | -\$109.28 | -\$1,373.01 |
| 40610 | Sales Internal Liquor | \$769.83 | \$0.00 | \$769.83 | \$14,313.47 | \$0.00 | \$14,313.47 | \$295.74 | \$8,823.81 | \$474.09 | \$5,489.66 |
| 40620 | Sales Internal Retail | \$623.06 | \$0.00 | \$623.06 | \$4,548.77 | \$0.00 | \$4,548.77 | \$532.19 | \$4,891.12 | \$90.87 | -\$342.35 |
| Sales Income Total | | \$1,010,549.53 | \$0.00 | \$1,010,549.53 | \$5,863,978.72 | \$0.00 | \$5,863,978.72 | \$1,009,107.77 | \$5,938,773.23 | \$1,441.76 | -\$74,794.51 |
| Cost of Sales | | | | | | | | | | | |
| 41310 | Purchases Retail GST Inclu | -\$20,605.51 | \$0.00 | -\$20,605.51 | -\$235,933.30 | \$0.00 | -\$235,933.30 | -\$31,033.72 | -\$289,483.62 | \$10,428.21 | \$53,550.32 |
| 41320 | Purchases Retail GST Free | -\$237.41 | \$0.00 | -\$237.41 | -\$1,639.32 | \$0.00 | -\$1,639.32 | -\$112.22 | -\$1,542.17 | -\$125.19 | -\$97.15 |
| 41330 | Opening Stock Retail | -\$121,157.63 | \$0.00 | -\$121,157.63 | -\$756,747.29 | \$0.00 | -\$756,747.29 | -\$149,341.08 | -\$896,604.20 | \$28,183.45 | \$139,856.91 |
| 41340 | Closing Stock Retail | \$100,812.82 | \$0.00 | \$100,812.82 | \$729,475.51 | \$0.00 | \$729,475.51 | \$133,869.14 | \$909,267.23 | -\$33,056.32 | -\$179,791.72 |
| 41400 | Purchases Food GST Inclusive | -\$45,410.01 | \$0.00 | -\$45,410.01 | -\$314,289.61 | \$0.00 | -\$314,289.61 | -\$53,419.40 | -\$327,973.32 | \$8,009.39 | \$13,683.71 |
| 41410 | Purchases Food GST Free | -\$212,406.89 | \$0.00 | -\$212,406.89 | -\$1,245,555.60 | \$0.00 | -\$1,245,555.60 | -\$203,070.65 | -\$1,244,360.55 | -\$9,336.24 | -\$1,195.05 |
| 41420 | Opening Stock Food | -\$68,036.63 | \$0.00 | -\$68,036.63 | -\$339,644.40 | \$0.00 | -\$339,644.40 | -\$71,711.19 | -\$409,036.40 | \$3,674.56 | \$69,392.00 |
| 41430 | Closing Stock Food | \$63,239.13 | \$0.00 | \$63,239.13 | \$369,996.73 | \$0.00 | \$369,996.73 | \$63,184.29 | \$429,315.63 | \$54.84 | -\$59,318.90 |
| 41450 | Purchases Beverage GST Incl | -\$24,128.43 | \$0.00 | -\$24,128.43 | -\$215,710.18 | \$0.00 | -\$215,710.18 | -\$28,552.13 | -\$229,447.15 | \$4,423.70 | \$13,736.97 |
| 41460 | Purchases Beverage GST Free | -\$40,366.44 | \$0.00 | -\$40,366.44 | -\$242,979.93 | \$0.00 | -\$242,979.93 | -\$33,115.61 | -\$219,092.37 | -\$7,250.83 | -\$23,887.56 |
| 41470 | Opening Stock Bevera | -\$38,354.43 | \$0.00 | -\$38,354.43 | -\$189,589.50 | \$0.00 | -\$189,589.50 | -\$34,450.04 | -\$203,720.38 | -\$3,904.39 | \$14,130.88 |
| 41480 | Closing Stock Bevera | \$32,204.72 | \$0.00 | \$32,204.72 | \$208,198.53 | \$0.00 | \$208,198.53 | \$29,928.16 | \$210,737.57 | \$2,276.56 | -\$2,539.04 |
| 41500 | Purchases Liquor | -\$56,735.79 | \$0.00 | -\$56,735.79 | -\$295,619.33 | \$0.00 | -\$295,619.33 | -\$44,967.83 | -\$260,701.23 | -\$11,767.96 | -\$34,918.10 |
| 41510 | Opening Stock Liquor | -\$50,461.79 | \$0.00 | -\$50,461.79 | -\$284,825.96 | \$0.00 | -\$284,825.96 | -\$48,536.86 | -\$250,712.13 | -\$1,924.93 | -\$34,113.83 |
| 41520 | Closing Stock Liquor | \$53,725.99 | \$0.00 | \$53,725.99 | \$308,753.79 | \$0.00 | \$308,753.79 | \$40,187.67 | \$267,977.62 | \$13,538.32 | \$40,776.17 |
| 41800 | Point of Sale Unders/Overs | -\$181.36 | \$0.00 | -\$181.36 | -\$1,983.32 | \$0.00 | -\$1,983.32 | \$4.85 | \$378.19 | -\$186.21 | -\$2,361.51 |
| 41850 | Wastage Food | -\$4,590.24 | \$0.00 | -\$4,590.24 | -\$18,203.35 | \$0.00 | -\$18,203.35 | -\$1,235.67 | -\$10,813.75 | -\$3,354.57 | -\$7,389.60 |
| 41855 | Wastage Drinks | -\$955.83 | \$0.00 | -\$955.83 | -\$4,759.84 | \$0.00 | -\$4,759.84 | -\$372.11 | -\$2,891.42 | -\$583.72 | -\$1,868.42 |
| 41860 | Wastage Alcohol | -\$259.97 | \$0.00 | -\$259.97 | -\$5,019.25 | \$0.00 | -\$5,019.25 | -\$650.85 | -\$4,127.71 | \$390.88 | -\$891.54 |
| 41865 | Wastage Retail | -\$132.56 | \$0.00 | -\$132.56 | -\$463.76 | \$0.00 | -\$463.76 | -\$86.45 | -\$325.95 | -\$46.11 | -\$137.81 |
| 41880 | Freight | -\$604.61 | \$0.00 | -\$604.61 | -\$3,694.77 | \$0.00 | -\$3,694.77 | -\$484.82 | -\$3,593.59 | -\$119.79 | -\$101.18 |
| 41900 | Stocktake Variance Food | -\$1,492.37 | \$0.00 | -\$1,492.37 | \$12,314.51 | \$0.00 | \$12,314.51 | -\$3,696.13 | -\$11,054.43 | \$2,203.76 | \$23,368.94 |
| 41905 | Stocktake Variance Drinks | -\$1,960.03 | \$0.00 | -\$1,960.03 | -\$5,129.86 | \$0.00 | -\$5,129.86 | \$37.88 | \$5,090.01 | -\$1,997.91 | -\$10,219.87 |
| 41910 | Stocktake Variance Alcohol | -\$849.28 | \$0.00 | -\$849.28 | -\$983.86 | \$0.00 | -\$983.86 | \$240.83 | -\$405.40 | -\$1,090.11 | -\$578.46 |
| 41915 | Stocktake Variance Retail | -\$672.94 | \$0.00 | -\$672.94 | -\$1,256.34 | \$0.00 | -\$1,256.34 | -\$100.73 | -\$170.06 | -\$572.21 | -\$1,086.28 |
| Total Cost of Sales | | -\$439,617.49 | \$0.00 | -\$439,617.49 | -\$2,535,289.70 | \$0.00 | -\$2,535,289.70 | -\$437,484.67 | -\$2,543,289.58 | -\$2,132.82 | \$7,999.88 |
| 41990 | Gross Profit | \$571,339.39 | \$0.00 | \$571,339.39 | \$3,334,474.46 | \$0.00 | \$3,334,474.46 | \$571,623.10 | \$3,395,483.65 | -\$283.71 | -\$61,009.19 |

Monthly Profit And Loss for Queensland University Union - Department

Consolidated Business

Current Period:

28-May-2018

24-Jun-2018

Previous Period:

29-May-2017

25-Jun-2017

| Account Number | Description | Current Year | Current Year | Current Year | Current Year | Current Year | Current Year | Last Year | Last Year | Last Year | Last Year |
|-----------------------------------|--|------------------------|------------------------|-----------------------|-----------------------|----------------------|-----------------------|------------------------|-----------------------|---------------------|---------------------|
| | | Actual Month Jun-18 | Budget Month Jun-18 | Variance Jun-18 | Actual YTD Jun-18 | Budget YTD Jun-18 | Variance Jun-18 | Actual Month Jun-17 | Actual YTD Jun-17 | Var Month Jun-17 | Var YTD Jun-17 |
| | Gross Profit % Total Sales | 56.5% | #DIV/0! | #DIV/0! | 56.9% | #DIV/0! | #DIV/0! | 56.6% | 57.2% | -0.1% | -0.3% |
| | Gross Profit % Total Sales - Books | 33.3% | 27.5% | 5.9% | 33.3% | 27.5% | 5.9% | 33.3% | 27.5% | 0.0% | 5.9% |
| | Gross Profit % Total Sales - Food | 54.1% | #DIV/0! | #DIV/0! | 55.2% | #DIV/0! | #DIV/0! | 53.5% | 54.6% | 0.6% | 0.5% |
| | Gross Profit % Total Sales - Drinks | 66.4% | #DIV/0! | #DIV/0! | 65.0% | #DIV/0! | #DIV/0! | 67.4% | 66.7% | -1.0% | -1.6% |
| | Gross Profit % Total Sales - Liquor | 57.8% | #DIV/0! | #DIV/0! | 58.7% | #DIV/0! | #DIV/0! | 62.0% | 61.4% | -4.2% | -2.6% |
| Sale on Commission | | | | | | | | | | | |
| 42600 | Sale Cash Books | \$469.00 | \$0.00 | \$469.00 | \$23,186.21 | \$0.00 | \$23,186.21 | \$85.59 | \$18,818.47 | \$383.41 | \$4,367.74 |
| 42700 | Sale Others | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,727.27 | \$0.00 | -\$17,727.27 |
| | Total Sale on Commission | \$469.00 | \$0.00 | \$469.00 | \$23,186.21 | \$0.00 | \$23,186.21 | \$85.59 | \$36,545.74 | \$383.41 | -\$13,359.53 |
| Cost of Sale on Commission | | | | | | | | | | | |
| 43300 | Cost of Sale Online | -\$595.26 | \$0.00 | -\$595.26 | -\$6,031.24 | \$0.00 | -\$6,031.24 | -\$367.94 | -\$1,508.59 | -\$227.32 | -\$4,522.65 |
| 43500 | Cost of Sale Tickets | \$0.00 | \$0.00 | \$0.00 | -\$455.13 | \$0.00 | -\$455.13 | -\$1,832.59 | -\$2,877.01 | \$1,832.59 | \$2,421.88 |
| 43600 | Cost of Cash Books | -\$294.80 | \$0.00 | -\$294.80 | -\$14,597.50 | \$0.00 | -\$14,597.50 | -\$2,240.00 | -\$12,973.27 | \$1,945.20 | -\$1,624.23 |
| 43700 | Cost of Sale Others | \$0.00 | \$0.00 | \$0.00 | -\$2,385.00 | \$0.00 | -\$2,385.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,385.00 |
| | Total Cost of Sale on Commission | -\$890.06 | \$0.00 | -\$890.06 | -\$23,468.87 | \$0.00 | -\$23,468.87 | -\$4,440.53 | -\$17,358.87 | \$3,550.47 | -\$6,110.00 |
| Other Income | | | | | | | | | | | |
| 47000 | Advertising Diary | \$2,000.00 | \$0.00 | \$2,000.00 | \$51,100.00 | \$0.00 | \$51,100.00 | \$0.00 | \$74,496.00 | \$2,000.00 | -\$23,396.00 |
| 47010 | Advertising - Semper | \$0.00 | \$0.00 | \$0.00 | \$45.45 | \$0.00 | \$45.45 | \$0.00 | \$0.00 | \$0.00 | \$45.45 |
| 47020 | Advertising - Website | \$2,930.00 | \$0.00 | \$2,930.00 | \$5,320.00 | \$0.00 | \$5,320.00 | \$1,350.00 | \$1,410.00 | \$1,580.00 | \$3,910.00 |
| 47030 | Advertising - Other | \$14,622.33 | \$0.00 | \$14,622.33 | \$42,931.67 | \$0.00 | \$42,931.67 | \$0.00 | \$2,800.00 | \$14,622.33 | \$40,131.67 |
| 47100 | Commission-Vending / Others | \$2,030.00 | \$0.00 | \$2,030.00 | \$47,140.83 | \$0.00 | \$47,140.83 | \$7,328.03 | \$64,391.04 | -\$5,298.03 | -\$17,250.21 |
| 47110 | Commission-Books | \$6,516.57 | \$0.00 | \$6,516.57 | \$30,437.11 | \$0.00 | \$30,437.11 | \$1,564.27 | \$37,311.33 | \$4,952.30 | -\$6,874.22 |
| 47120 | Commission-Pool Table | \$665.46 | \$0.00 | \$665.46 | \$4,435.14 | \$0.00 | \$4,435.14 | \$493.18 | \$3,276.32 | \$172.28 | \$1,158.82 |
| 47150 | Membership - Gatton | \$0.00 | \$0.00 | \$0.00 | \$372.72 | \$0.00 | \$372.72 | \$40.91 | \$5,049.99 | -\$40.91 | -\$4,677.27 |
| 47190 | Grants | \$201,048.15 | \$0.00 | \$201,048.15 | \$1,306,812.98 | \$0.00 | \$1,306,812.98 | \$199,669.91 | \$1,198,019.46 | \$1,378.24 | \$108,793.52 |
| 47240 | Hire of Venue | \$16,759.08 | \$0.00 | \$16,759.08 | \$149,564.48 | \$0.00 | \$149,564.48 | \$51,600.00 | \$161,634.65 | -\$34,840.92 | -\$12,070.17 |
| 47250 | Hire of Equipment | \$7,540.76 | \$0.00 | \$7,540.76 | \$56,519.46 | \$0.00 | \$56,519.46 | \$3,431.67 | \$26,309.01 | \$4,109.09 | \$30,210.45 |
| 47350 | Rebates | \$10,206.82 | \$0.00 | \$10,206.82 | \$48,636.36 | \$0.00 | \$48,636.36 | \$12,043.06 | \$51,288.80 | -\$1,836.24 | -\$2,652.44 |
| 47360 | Rents | \$37,587.86 | \$0.00 | \$37,587.86 | \$244,321.04 | \$0.00 | \$244,321.04 | \$40,720.18 | \$244,321.08 | -\$3,132.32 | -\$0.04 |
| 47370 | Revenue | \$92,151.95 | \$0.00 | \$92,151.95 | \$553,361.24 | \$0.00 | \$553,361.24 | \$62,823.71 | \$366,785.90 | \$29,328.24 | \$186,575.34 |
| 47550 | Sponsorships | \$7,045.45 | \$0.00 | \$7,045.45 | \$64,474.51 | \$0.00 | \$64,474.51 | \$1,500.00 | \$26,888.63 | \$5,545.45 | \$37,585.88 |
| 47570 | Sponsorships - Market Day | \$2,550.00 | \$0.00 | \$2,550.00 | \$179,032.34 | \$0.00 | \$179,032.34 | \$245.40 | \$118,165.40 | \$2,304.60 | \$60,866.94 |
| 47700 | Ticket Sales | \$30,817.17 | \$0.00 | \$30,817.17 | \$81,796.43 | \$0.00 | \$81,796.43 | \$5,051.83 | \$81,386.83 | \$25,765.34 | \$409.60 |
| 47900 | Interest Received | \$3,290.21 | \$0.00 | \$3,290.21 | \$16,610.29 | \$0.00 | \$16,610.29 | \$2,813.40 | \$16,503.77 | \$476.81 | \$106.52 |
| 47980 | Staff Labour Recoveries | \$971.60 | \$0.00 | \$971.60 | \$9,016.96 | \$0.00 | \$9,016.96 | \$60.00 | \$3,777.91 | \$911.60 | \$5,239.05 |
| 47985 | Revenue Business Partners | -\$500.00 | \$0.00 | -\$500.00 | \$18,875.00 | \$0.00 | \$18,875.00 | \$0.00 | \$0.00 | -\$500.00 | \$18,875.00 |
| 47986 | UQU Membership card Sales | \$3,175.49 | \$0.00 | \$3,175.49 | \$108,994.04 | \$0.00 | \$108,994.04 | \$0.00 | \$0.00 | \$3,175.49 | \$108,994.04 |
| | Total Other Income | \$441,408.90 | \$0.00 | \$441,408.90 | \$3,019,798.05 | \$0.00 | \$3,019,798.05 | \$390,735.55 | \$2,483,816.12 | \$50,673.35 | \$535,981.93 |
| 49500 | Sundry Income | \$64.56 | \$0.00 | \$64.56 | \$217.39 | \$0.00 | \$217.39 | \$5,606.71 | \$7,529.47 | -\$5,542.15 | -\$7,312.08 |
| 49600 | Cost of Sales others | \$261.00 | \$0.00 | \$261.00 | \$1,269.00 | \$0.00 | \$1,269.00 | \$441.00 | \$1,125.00 | -\$180.00 | \$144.00 |
| | Gross Profit Before Expenses | \$1,012,652.79 | \$0.00 | \$1,012,652.79 | \$6,355,476.24 | \$0.00 | \$6,355,476.24 | \$964,051.42 | \$5,907,141.11 | \$48,601.37 | \$448,335.13 |

Monthly Profit And Loss for Queensland University Union - Department

Consolidated Business

Current Period:

28-May-2018

24-Jun-2018

Previous Period:

29-May-2017

25-Jun-2017

| Account Number | Description | Current Year | Current Year | Current Year | Current Year | Current Year | Current Year | Last Year | Last Year | Last Year | Last Year |
|------------------------------|--------------------------------------|------------------------|------------------------|----------------------|------------------------|----------------------|------------------------|------------------------|------------------------|---------------------|----------------------|
| | | Actual Month Jun-18 | Budget Month Jun-18 | Variance Jun-18 | Actual YTD Jun-18 | Budget YTD Jun-18 | Variance Jun-18 | Actual Month Jun-17 | Actual YTD Jun-17 | Var Month Jun-17 | Var YTD Jun-17 |
| Expenditure | | | | | | | | | | | |
| Wages & Oncosts | | | | | | | | | | | |
| 60030 | Wages - permanent | -\$271,462.61 | \$0.00 | -\$271,462.61 | -\$1,741,057.60 | \$0.00 | -\$1,741,057.60 | -\$279,121.19 | -\$1,799,826.63 | \$7,658.58 | \$58,769.03 |
| 60040 | Allowance | -\$769.24 | \$0.00 | -\$769.24 | -\$11,498.33 | \$0.00 | -\$11,498.33 | \$0.00 | -\$2,197.82 | -\$769.24 | -\$9,300.51 |
| 60070 | Annual Leave Provision | -\$29,267.91 | \$0.00 | -\$29,267.91 | -\$188,962.09 | \$0.00 | -\$188,962.09 | -\$26,744.95 | -\$196,054.02 | -\$2,522.96 | \$7,091.93 |
| 60090 | Long Service Leave Provision | -\$8,647.61 | \$0.00 | -\$8,647.61 | -\$34,611.15 | \$0.00 | -\$34,611.15 | -\$4,932.39 | -\$45,437.38 | -\$3,715.22 | \$10,826.23 |
| 60100 | Income Protection Insurance | -\$4,465.37 | \$0.00 | -\$4,465.37 | -\$35,157.64 | \$0.00 | -\$35,157.64 | -\$4,561.20 | -\$29,647.80 | \$95.83 | -\$5,509.84 |
| 60110 | Paid Trial | \$0.00 | \$0.00 | \$0.00 | -\$97.21 | \$0.00 | -\$97.21 | \$0.00 | \$0.00 | \$0.00 | -\$97.21 |
| 60130 | Wages - casual | -\$227,181.29 | \$0.00 | -\$227,181.29 | -\$1,369,227.28 | \$0.00 | -\$1,369,227.28 | -\$217,255.49 | -\$1,253,598.33 | -\$9,925.80 | -\$115,628.95 |
| 60140 | Superannuation Guarantee | -\$65,391.30 | \$0.00 | -\$65,391.30 | -\$414,323.26 | \$0.00 | -\$414,323.26 | -\$64,771.07 | -\$427,784.81 | -\$620.23 | \$13,461.55 |
| 60150 | Other Leave | -\$14,976.60 | \$0.00 | -\$14,976.60 | -\$77,943.85 | \$0.00 | -\$77,943.85 | -\$11,348.61 | -\$82,330.33 | -\$3,627.99 | \$4,386.48 |
| 60155 | TOIL | -\$2,707.37 | \$0.00 | -\$2,707.37 | -\$28,797.67 | \$0.00 | -\$28,797.67 | -\$1,617.37 | -\$31,513.85 | -\$1,090.00 | \$2,716.18 |
| 60160 | Workers Compensation | -\$4,081.86 | \$0.00 | -\$4,081.86 | -\$25,720.68 | \$0.00 | -\$25,720.68 | -\$4,059.92 | -\$26,610.16 | -\$21.94 | \$889.48 |
| 60170 | Wages & Oncosts - Agency Staff | -\$3,161.60 | \$0.00 | -\$3,161.60 | -\$41,113.38 | \$0.00 | -\$41,113.38 | -\$3,252.78 | -\$4,412.03 | \$91.18 | -\$36,701.35 |
| 60180 | Wages - Redundancy | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$4,828.24 | -\$9,656.50 | \$4,828.24 | \$9,656.50 |
| | Total Wages | -\$632,112.76 | \$0.00 | -\$632,112.76 | -\$3,968,510.14 | \$0.00 | -\$3,968,510.14 | -\$622,493.21 | -\$3,909,069.66 | -\$9,619.55 | -\$59,440.48 |
| | Wages % of Sales | 62.55% | #DIV/0! | #DIV/0! | 67.68% | #DIV/0! | #DIV/0! | 61.69% | 65.82% | 667.21% | -79.47% |
| Other Labour Cost | | | | | | | | | | | |
| 60510 | Staff Rewards & Recognition | \$0.00 | \$0.00 | \$0.00 | -\$1,465.09 | \$0.00 | -\$1,465.09 | -\$562.00 | -\$5,818.60 | \$562.00 | \$4,353.51 |
| 60520 | Staff Gifts | -\$87.63 | \$0.00 | -\$87.63 | -\$467.57 | \$0.00 | -\$467.57 | -\$320.46 | -\$948.53 | \$232.83 | \$480.96 |
| 60550 | Recruitment | \$0.00 | \$0.00 | \$0.00 | -\$15,149.19 | \$0.00 | -\$15,149.19 | \$0.00 | -\$2,720.91 | \$0.00 | -\$12,428.28 |
| 60600 | Staff Amenities | -\$789.73 | \$0.00 | -\$789.73 | -\$4,531.46 | \$0.00 | -\$4,531.46 | -\$518.21 | -\$5,528.05 | -\$271.52 | \$996.59 |
| 60630 | First Aid | -\$317.69 | \$0.00 | -\$317.69 | -\$1,320.54 | \$0.00 | -\$1,320.54 | \$0.00 | -\$927.38 | -\$317.69 | -\$393.16 |
| 60750 | Staff Training - External | -\$2,710.61 | \$0.00 | -\$2,710.61 | -\$16,017.25 | \$0.00 | -\$16,017.25 | -\$8,708.12 | -\$36,591.06 | \$5,997.51 | \$20,573.81 |
| 60760 | Staff Training - Internal | -\$2,602.74 | \$0.00 | -\$2,602.74 | -\$24,395.22 | \$0.00 | -\$24,395.22 | -\$142.10 | -\$10,922.67 | -\$2,460.64 | -\$13,472.55 |
| 60780 | FBT Expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$272.73 | \$0.00 | \$272.73 |
| 60800 | Staff Uniforms | -\$1,365.21 | \$0.00 | -\$1,365.21 | -\$7,368.52 | \$0.00 | -\$7,368.52 | -\$637.61 | -\$7,038.21 | -\$727.60 | -\$330.31 |
| | Other Labour Cost Total | -\$7,873.61 | \$0.00 | -\$7,873.61 | -\$70,714.84 | \$0.00 | -\$70,714.84 | -\$10,888.50 | -\$70,768.14 | \$3,014.89 | \$53.30 |
| Operating Expenses | | | | | | | | | | | |
| Advertising | | | | | | | | | | | |
| 61010 | Advertising / Publicity | -\$1,633.27 | \$0.00 | -\$1,633.27 | -\$35,540.05 | \$0.00 | -\$35,540.05 | -\$16,948.35 | -\$94,221.64 | \$15,315.08 | \$58,681.59 |
| 61050 | Graphic Designing Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$5,512.50 | \$0.00 | \$5,512.50 |
| 61100 | Promotional Merchandise | \$0.00 | \$0.00 | \$0.00 | -\$76,574.43 | \$0.00 | -\$76,574.43 | -\$6,670.00 | -\$54,762.37 | \$6,670.00 | -\$21,812.06 |
| | Advertising-Total | -\$1,633.27 | \$0.00 | -\$1,633.27 | -\$112,114.48 | \$0.00 | -\$112,114.48 | -\$23,618.35 | -\$154,496.51 | \$21,985.08 | \$42,382.03 |
| Events & Projects | | | | | | | | | | | |
| 61510 | Campaigns | \$0.00 | \$0.00 | \$0.00 | -\$5.00 | \$0.00 | -\$5.00 | \$0.00 | -\$6,435.09 | \$0.00 | \$6,430.09 |
| 61600 | Concerts/Performances | -\$1,430.00 | \$0.00 | -\$1,430.00 | -\$17,353.42 | \$0.00 | -\$17,353.42 | -\$4,100.00 | -\$22,319.55 | \$2,670.00 | \$4,966.13 |
| 61700 | Grants | -\$9,954.97 | \$0.00 | -\$9,954.97 | -\$58,974.22 | \$0.00 | -\$58,974.22 | -\$11,726.82 | -\$50,740.70 | \$1,771.85 | -\$8,233.52 |
| 61800 | Special Projects | -\$90.90 | \$0.00 | -\$90.90 | -\$6,058.21 | \$0.00 | -\$6,058.21 | -\$941.71 | -\$11,475.96 | \$850.81 | \$5,417.75 |
| 61900 | Student Promotions | -\$18,343.90 | \$0.00 | -\$18,343.90 | -\$357,367.28 | \$0.00 | -\$357,367.28 | -\$27,729.98 | -\$175,045.37 | \$9,386.08 | -\$182,321.91 |
| | Events & Projects - Total | -\$29,819.77 | \$0.00 | -\$29,819.77 | -\$439,758.13 | \$0.00 | -\$439,758.13 | -\$44,498.51 | -\$266,016.67 | \$14,678.74 | -\$173,741.46 |
| Property | | | | | | | | | | | |
| 62710 | Cleaning Materials | -\$5,631.80 | \$0.00 | -\$5,631.80 | -\$47,207.26 | \$0.00 | -\$47,207.26 | -\$5,931.74 | -\$33,223.09 | \$299.94 | -\$13,984.17 |
| 62720 | Cleaning Charges | -\$45,164.40 | \$0.00 | -\$45,164.40 | -\$264,558.70 | \$0.00 | -\$264,558.70 | -\$43,446.70 | -\$265,247.70 | -\$1,717.70 | \$689.00 |

Monthly Profit And Loss for Queensland University Union - Department

Consolidated Business

Current Period:

28-May-2018

24-Jun-2018

Previous Period:

29-May-2017

25-Jun-2017

| Account Number | Description | Current Year | Current Year | Current Year | Current Year | Current Year | Current Year | Last Year | Last Year | Last Year | Last Year |
|----------------|-------------------------------|------------------------|------------------------|---------------------|----------------------|----------------------|----------------------|------------------------|----------------------|---------------------|---------------------|
| | | Actual Month Jun-18 | Budget Month Jun-18 | Variance Jun-18 | Actual YTD Jun-18 | Budget YTD Jun-18 | Variance Jun-18 | Actual Month Jun-17 | Actual YTD Jun-17 | Var Month Jun-17 | Var YTD Jun-17 |
| 62730 | Cleaning Garbage Disposal | -\$14,669.52 | \$0.00 | -\$14,669.52 | -\$39,568.48 | \$0.00 | -\$39,568.48 | -\$4,265.60 | -\$30,482.39 | -\$10,403.92 | -\$9,086.09 |
| 62740 | Cleaning Equipment | -\$1,220.00 | \$0.00 | -\$1,220.00 | -\$11,414.65 | \$0.00 | -\$11,414.65 | -\$3,542.00 | -\$24,421.38 | \$2,322.00 | \$13,006.73 |
| 62850 | Pest Control | -\$917.93 | \$0.00 | -\$917.93 | -\$5,511.87 | \$0.00 | -\$5,511.87 | -\$934.74 | -\$4,671.88 | \$16.81 | -\$839.99 |
| 62900 | Security | -\$1,800.44 | \$0.00 | -\$1,800.44 | -\$10,824.06 | \$0.00 | -\$10,824.06 | \$0.00 | -\$9,184.71 | -\$1,800.44 | -\$1,639.35 |
| 62910 | Security - Providers | -\$9,028.67 | \$0.00 | -\$9,028.67 | -\$47,940.92 | \$0.00 | -\$47,940.92 | -\$8,578.95 | -\$51,082.65 | -\$449.72 | \$3,141.73 |
| 62920 | Security - Property | \$0.00 | \$0.00 | \$0.00 | -\$583.97 | \$0.00 | -\$583.97 | -\$32.41 | -\$1,008.74 | \$32.41 | \$424.77 |
| | Property-Total | -\$78,432.76 | \$0.00 | -\$78,432.76 | -\$427,609.91 | \$0.00 | -\$427,609.91 | -\$66,732.14 | -\$419,322.54 | -\$11,700.62 | -\$8,287.37 |
| | Utilities | | | | | | | | | | |
| 63010 | Electricity | -\$26,991.85 | \$0.00 | -\$26,991.85 | -\$165,781.30 | \$0.00 | -\$165,781.30 | -\$24,063.32 | -\$143,277.20 | -\$2,928.53 | -\$22,504.10 |
| 63050 | Gas | -\$9,678.41 | \$0.00 | -\$9,678.41 | -\$49,454.79 | \$0.00 | -\$49,454.79 | -\$8,007.26 | -\$45,640.05 | -\$1,671.15 | -\$3,814.74 |
| 63100 | Water | -\$7,740.00 | \$0.00 | -\$7,740.00 | -\$44,520.00 | \$0.00 | -\$44,520.00 | -\$7,740.00 | -\$44,520.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$2,024.03 | \$0.00 | -\$2,024.03 | -\$16,457.94 | \$0.00 | -\$16,457.94 | -\$4,021.43 | -\$23,043.42 | \$1,997.40 | \$6,585.48 |
| | Utilities-Total | -\$46,434.29 | \$0.00 | -\$46,434.29 | -\$276,214.03 | \$0.00 | -\$276,214.03 | -\$43,832.01 | -\$256,480.67 | -\$2,602.28 | -\$19,733.36 |
| | Motor Vehicles | | | | | | | | | | |
| 64010 | Motor Vehicles R&M | \$0.00 | \$0.00 | \$0.00 | -\$592.85 | \$0.00 | -\$592.85 | -\$33.31 | -\$1,072.12 | \$33.31 | \$479.27 |
| 64050 | Motor Vehicle Rego & Ins | \$0.00 | \$0.00 | \$0.00 | -\$978.26 | \$0.00 | -\$978.26 | \$0.00 | -\$975.05 | \$0.00 | -\$3.21 |
| 64100 | Motor Vehicle Fuel and Oil | -\$569.85 | \$0.00 | -\$569.85 | -\$3,315.03 | \$0.00 | -\$3,315.03 | -\$597.90 | -\$3,179.51 | \$28.05 | -\$135.52 |
| 64150 | Motor Vehicle Parking & Tolls | -\$130.64 | \$0.00 | -\$130.64 | -\$1,955.72 | \$0.00 | -\$1,955.72 | -\$332.56 | -\$2,798.96 | \$201.92 | \$843.24 |
| | Motor Vehicles - Total | -\$700.49 | \$0.00 | -\$700.49 | -\$6,841.86 | \$0.00 | -\$6,841.86 | -\$963.77 | -\$8,025.64 | \$263.28 | \$1,183.78 |
| | Maintenance | | | | | | | | | | |
| 65050 | R&M - Building | -\$16,762.68 | \$0.00 | -\$16,762.68 | -\$96,319.24 | \$0.00 | -\$96,319.24 | -\$16,196.55 | -\$98,032.63 | -\$566.13 | \$1,713.39 |
| 65100 | R&M - Furniture | \$0.00 | \$0.00 | \$0.00 | -\$320.00 | \$0.00 | -\$320.00 | \$0.00 | -\$4.14 | \$0.00 | -\$315.86 |
| 65150 | R&M - Equipment | -\$3,965.05 | \$0.00 | -\$3,965.05 | -\$29,017.67 | \$0.00 | -\$29,017.67 | -\$2,547.38 | -\$14,451.11 | -\$1,417.67 | -\$14,566.56 |
| 65200 | R&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | -\$165.00 | \$0.00 | -\$165.00 | \$0.00 | \$0.00 | \$0.00 | -\$165.00 |
| 65250 | R&M - Refrigeration | -\$3,596.00 | \$0.00 | -\$3,596.00 | -\$22,275.00 | \$0.00 | -\$22,275.00 | -\$1,644.00 | -\$16,648.00 | -\$1,952.00 | -\$5,627.00 |
| 65300 | Replacements / Minor capital | -\$2,736.31 | \$0.00 | -\$2,736.31 | -\$41,447.17 | \$0.00 | -\$41,447.17 | -\$4,926.91 | -\$39,526.69 | \$2,190.60 | -\$1,920.48 |
| | Maintenance-Total | -\$27,060.04 | \$0.00 | -\$27,060.04 | -\$189,544.08 | \$0.00 | -\$189,544.08 | -\$25,314.84 | -\$168,662.57 | -\$1,745.20 | -\$20,881.51 |
| | Other Operating Costs | | | | | | | | | | |
| 66010 | Consumables | -\$3,094.25 | \$0.00 | -\$3,094.25 | -\$19,370.93 | \$0.00 | -\$19,370.93 | -\$3,381.15 | -\$21,060.99 | \$286.90 | \$1,690.06 |
| 66050 | Conf & Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$2,051.37 | \$0.00 | -\$2,051.37 | -\$955.00 | -\$21,841.66 | \$955.00 | \$19,790.29 |
| 66100 | Conf & Seminar Travel & Accom | -\$21,738.04 | \$0.00 | -\$21,738.04 | -\$78,170.45 | \$0.00 | -\$78,170.45 | -\$2,251.62 | -\$16,133.01 | -\$19,486.42 | -\$62,037.44 |
| 66150 | Depreciation | -\$64,500.00 | \$0.00 | -\$64,500.00 | -\$432,548.91 | \$0.00 | -\$432,548.91 | -\$64,597.10 | -\$434,348.83 | \$97.10 | \$1,799.92 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | -\$22.73 |
| 66300 | Equipment Leases | -\$536.50 | \$0.00 | -\$536.50 | -\$1,330.35 | \$0.00 | -\$1,330.35 | \$0.00 | \$0.00 | -\$536.50 | -\$1,330.35 |
| 66350 | Equipment Rent | -\$4,137.72 | \$0.00 | -\$4,137.72 | -\$34,196.84 | \$0.00 | -\$34,196.84 | -\$1,052.05 | -\$12,246.40 | -\$3,085.67 | -\$21,950.44 |
| 66400 | Film Hire | -\$937.05 | \$0.00 | -\$937.05 | -\$2,174.78 | \$0.00 | -\$2,174.78 | -\$1,187.73 | -\$11,231.25 | \$250.68 | \$9,056.47 |
| 66450 | Insurance | -\$7,607.38 | \$0.00 | -\$7,607.38 | -\$45,644.28 | \$0.00 | -\$45,644.28 | -\$6,261.76 | -\$37,570.56 | -\$1,345.62 | -\$8,073.72 |
| 66500 | Laundry | -\$2,422.16 | \$0.00 | -\$2,422.16 | -\$7,260.72 | \$0.00 | -\$7,260.72 | -\$1,459.63 | -\$5,141.37 | -\$962.53 | -\$2,119.35 |
| 66550 | Library / Resources | -\$436.36 | \$0.00 | -\$436.36 | -\$794.54 | \$0.00 | -\$794.54 | \$0.00 | \$0.00 | -\$436.36 | -\$794.54 |
| 66600 | Licence Fees / Certificates | -\$6,115.73 | \$0.00 | -\$6,115.73 | -\$62,795.73 | \$0.00 | -\$62,795.73 | -\$6,038.15 | -\$54,653.50 | -\$77.58 | -\$8,142.23 |
| 66700 | Meetings | -\$900.34 | \$0.00 | -\$900.34 | -\$3,215.40 | \$0.00 | -\$3,215.40 | -\$381.22 | -\$1,721.13 | -\$519.12 | -\$1,494.27 |
| 66750 | Newspapers & Periodicals | -\$8.33 | \$0.00 | -\$8.33 | -\$49.98 | \$0.00 | -\$49.98 | \$13.64 | -\$13.63 | -\$21.97 | -\$36.35 |
| 66800 | Packaging | -\$17,917.35 | \$0.00 | -\$17,917.35 | -\$136,042.89 | \$0.00 | -\$136,042.89 | -\$18,619.46 | -\$97,668.00 | \$702.11 | -\$38,374.89 |
| 66850 | Subscriptions | -\$2,698.55 | \$0.00 | -\$2,698.55 | -\$25,802.47 | \$0.00 | -\$25,802.47 | -\$3,475.18 | -\$23,237.06 | \$776.63 | -\$2,565.41 |

Monthly Profit And Loss for Queensland University Union - Department

Consolidated Business

| Current Period: | | 28-May-2018 | 24-Jun-2018 | Previous Period: | | | 29-May-2017 | 25-Jun-2017 | | | |
|-----------------|--------------------------------------|--|--|------------------------------------|--------------------------------------|--------------------------------------|------------------------------------|-------------------------------------|-----------------------------------|----------------------------------|--------------------------------|
| Account Number | Description | Current Year Actual Month Jun-18 | Current Year Budget Month Jun-18 | Current Year Variance Jun-18 | Current Year Actual YTD Jun-18 | Current Year Budget YTD Jun-18 | Current Year Variance Jun-18 | Last Year Actual Month Jun-17 | Last Year Actual YTD Jun-17 | Last Year Var Month Jun-17 | Last Year Var YTD Jun-17 |
| 66900 | Travel (local) | -\$67.09 | \$0.00 | -\$67.09 | -\$1,295.60 | \$0.00 | -\$1,295.60 | -\$6.00 | -\$1,051.39 | -\$61.09 | -\$244.21 |
| 66950 | Workplace Health & Safety | -\$546.52 | \$0.00 | -\$546.52 | -\$4,352.50 | \$0.00 | -\$4,352.50 | -\$349.23 | -\$2,801.01 | -\$197.29 | -\$1,551.49 |
| | Other Operating Costs-Total | -\$133,663.37 | \$0.00 | -\$133,663.37 | -\$857,097.74 | \$0.00 | -\$857,097.74 | -\$110,001.64 | -\$740,697.06 | -\$23,661.73 | -\$116,400.68 |
| | Administration Expenses | | | | | | | | | | |
| 67010 | Bad Debts | \$0.00 | \$0.00 | \$0.00 | -\$236.36 | \$0.00 | -\$236.36 | \$500.00 | \$250.00 | -\$500.00 | -\$486.36 |
| 67060 | Donations | -\$5.00 | \$0.00 | -\$5.00 | -\$19.00 | \$0.00 | -\$19.00 | \$0.00 | \$0.00 | -\$5.00 | -\$19.00 |
| 67100 | Photocopying | -\$702.32 | \$0.00 | -\$702.32 | -\$18,475.93 | \$0.00 | -\$18,475.93 | -\$2,984.66 | -\$19,328.32 | \$2,282.34 | \$852.39 |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$775.00 | \$0.00 | \$775.00 |
| 67400 | Postage & Freight | -\$40.41 | \$0.00 | -\$40.41 | -\$149.87 | \$0.00 | -\$149.87 | -\$45.45 | -\$210.90 | \$5.04 | \$61.03 |
| 67500 | Printing | -\$2,102.82 | \$0.00 | -\$2,102.82 | -\$16,240.53 | \$0.00 | -\$16,240.53 | -\$14.60 | -\$8,289.62 | -\$2,088.22 | -\$7,950.91 |
| 67600 | Stationery | -\$2,146.86 | \$0.00 | -\$2,146.86 | -\$11,905.27 | \$0.00 | -\$11,905.27 | -\$1,836.97 | -\$10,846.92 | -\$309.89 | -\$1,058.35 |
| 67700 | Audit Fees | -\$2,250.00 | \$0.00 | -\$2,250.00 | -\$13,500.00 | \$0.00 | -\$13,500.00 | -\$2,250.00 | -\$13,500.00 | \$0.00 | \$0.00 |
| 67800 | Debt Collection | -\$125.00 | \$0.00 | -\$125.00 | -\$393.00 | \$0.00 | -\$393.00 | \$0.00 | \$0.00 | -\$125.00 | -\$393.00 |
| 67900 | Legal Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$5,036.02 | \$0.00 | \$5,036.02 |
| 68100 | Professional Fees | -\$30,881.96 | \$0.00 | -\$30,881.96 | -\$127,912.21 | \$0.00 | -\$127,912.21 | -\$20,477.36 | -\$128,948.97 | -\$10,404.60 | \$1,036.76 |
| 68200 | Bank Charges | -\$22,176.01 | \$0.00 | -\$22,176.01 | -\$151,266.15 | \$0.00 | -\$151,266.15 | -\$20,197.29 | -\$126,229.70 | -\$1,978.72 | -\$25,036.45 |
| 68300 | Interest | \$0.00 | \$0.00 | \$0.00 | \$152.26 | \$0.00 | \$152.26 | \$0.00 | \$0.00 | \$0.00 | \$152.26 |
| | Administration Expenses Total | -\$60,430.38 | \$0.00 | -\$60,430.38 | -\$339,946.06 | \$0.00 | -\$339,946.06 | -\$47,306.33 | -\$312,915.45 | -\$13,124.05 | -\$27,030.61 |
| | Recharges | | | | | | | | | | |
| 68990 | Re-charge | \$88,806.76 | \$0.00 | \$88,806.76 | \$550,632.54 | \$0.00 | \$550,632.54 | \$83,995.48 | \$516,892.63 | \$4,811.28 | \$33,739.91 |
| 69020 | BTOH Recharge | -\$9,300.00 | \$0.00 | -\$9,300.00 | -\$48,825.00 | \$0.00 | -\$48,825.00 | -\$9,300.00 | -\$48,825.00 | \$0.00 | \$0.00 |
| 69030 | Human Resources Recharge | -\$3,027.70 | \$0.00 | -\$3,027.70 | -\$20,544.44 | \$0.00 | -\$20,544.44 | -\$4,418.33 | -\$28,434.31 | \$1,390.63 | \$7,889.87 |
| 69040 | IT Recharge | -\$2,601.46 | \$0.00 | -\$2,601.46 | -\$16,172.68 | \$0.00 | -\$16,172.68 | -\$2,412.07 | -\$14,703.50 | -\$189.39 | -\$1,469.18 |
| 69050 | Financial Services Recharge | -\$8,951.30 | \$0.00 | -\$8,951.30 | -\$54,865.14 | \$0.00 | -\$54,865.14 | -\$9,041.77 | -\$55,656.86 | \$90.47 | \$791.72 |
| 69060 | Marketing Recharge | -\$22,770.60 | \$0.00 | -\$22,770.60 | -\$154,488.28 | \$0.00 | -\$154,488.28 | -\$16,667.61 | -\$113,535.97 | -\$6,102.99 | -\$40,952.31 |
| | Recharges-Total | \$42,155.70 | \$0.00 | \$42,155.70 | \$255,737.00 | \$0.00 | \$255,737.00 | \$42,155.70 | \$255,736.99 | \$0.00 | \$0.01 |
| | Total Operating Expenses | -\$336,018.67 | \$0.00 | -\$336,018.67 | -\$2,393,389.29 | \$0.00 | -\$2,393,389.29 | -\$320,111.89 | -\$2,070,880.12 | -\$15,906.78 | -\$322,509.17 |
| | Total Expenses | -\$976,005.04 | \$0.00 | -\$976,005.04 | -\$6,432,614.27 | \$0.00 | -\$6,432,614.27 | -\$953,493.60 | -\$6,050,717.92 | -\$22,511.44 | -\$381,896.35 |
| 99999 | Net Profit | \$36,647.75 | \$0.00 | \$36,647.75 | -\$77,138.03 | \$0.00 | -\$77,138.03 | \$10,557.82 | -\$143,576.81 | \$26,089.93 | \$66,438.78 |