## Treasurer's Report

## Presenter: Nathan Johnston

## Summary of Consolidated Income Statement:

In March 2014, the UQ Union reported an operating surplus of \$170,071 compared with a budgeted surplus of $\$ 129,970$, which translates into a favourable variance of $\$ 40,101$ against the 2014 budget and a negative variance of $\$ 85,152$ against the March 2013 results.

A summary of the consolidated income statement is given below:

|  | 2014 Actual | 2014 Budget | Variance (with Budget) |
| :--- | ---: | ---: | ---: |
| Sales Income | $\$ 1,817,827.79$ | $\$ 1,860,643.83$ | $-\$ 42,816.04$ |
| Cost of Sales | $-\$ 805,815.92$ | $-\$ 836,415.50$ | $\$ 30,599.58$ |
| Gross Profit | $\$ 1,012,011.87$ | $\$ 1,024,228.33$ | $-\$ 12,216.46$ |
| Sale On Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Cost of Sale on Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Other Income | $\$ 382,773.54$ | $\$ 1,394,785.41$ | $\$ 441,534.16$ |
| Gross Profit Before Expenses | $-\$ 692,890.37$ | $-\$ 692,645.59$ | $-\$ 58,760.62$ |
| Wages | $-\$ 11,587.94$ | $-\$ 25,254.27$ | $-\$ 70,977.08$ |
| Other Labour Costs | $-\$ 520,235.56$ | $-\$ 617,892.30$ | $\$ 244.78$ |
| Operating Expenses | $\$ 170,071.54$ | $\$ 129,970.33$ | $\$ 97,656.74$ |
| Net Profit |  |  | $\$ 40,101.21$ |

## Department Report for Business Trading:

The Business Trading arm recorded a net profit of $\$ 372,451$ for February compared with a budgeted net profit of $\$ 359,674$. A positive variance of $\$ 12,777$ against the 2014 budget and a positive variance of $\$ 42,573$ against the February 2013 results.

The Food Services area of Business Trading recorded a net profit of $\$ 287,807$ for February compared with a budgeted surplus of $\$ 280,142$. A positive variance of $\$ 7,665$ against the 2014 budget.

The Hospitality and Entertainment area of Business Trading recorded a net profit of $\$ 67,821$ compared with a budgeted profit of $\$ 64,054$. A positive variance of $\$ 3,768$ against the 2014 budget.

The Retail area of Business Trading recorded a net profit of $\$ 81,457$ compared with a budgeted profit of $\$ 105,069$. A negative variance of $\$ 13,611$ against the 2014 budget.

A summary of the Business Trading arm is given below:

|  | 2014 Actual | 2014 Budget | Variance (with Budget) |
| :--- | ---: | ---: | ---: |
| Sales Income | $\$ 1,817,827.79$ | $\$ 1,860,643.83$ | $\$ 42,816.04$ |
| Cost of Sales | $-\$ 805,815.92$ | $-\$ 836,415,50$ | $\$ 30,599.58$ |
| Gross Profit | $\$ 1,012,011.87$ | $\$ 1,024,228.33$ | $-\$ 12,216.46$ |
| Sale On Commission | $\$ \mathbf{0 . 0 0}$ | $\$ 0.00$ | $\$ 0.00$ |
| Cost of Sale on Commission | $\$ \mathbf{0 . 0 0}$ | $\$ \mathbf{0 . 0 0}$ | $\$ \mathbf{0 . 0 0}$ |
| Other Income | $\$ 1,202,528.51$ | $\$ 1,214,140.28$ | $-\$ 11,611.77$ |
| Gross Profit Before Expenses | $\$ 673,266.92$ | $\$ 696,651.24$ | $-\$ 23,384.32$ |
| Wages | $-\$ 631,115.66$ | $-\$ 628,558.44$ | $-\$ 2,557.22$ |
| Other Labour Costs | $-\$ 11,467.61$ | $-\$ 24,734.27$ | $\$ 13,266.66$ |
| Operating Expenses | $-\$ 187,494.06$ | $-\$ 201,173.36$ | $\$ 13,679.30$ |
| Net Profit | $\$ 372,451.18$ | $\$ 359,674.37$ | $\$ 12,776.97$ |

## Department Report for Student Services and Support:

The Student Services and Support arm recorded a net loss of $\$ 202,380$ for March compared with a budgeted loss of $\$ 229,704$. A positive variance of $\$ 27,324$ against the 2014 budget and a negative variance of \$127,725 against the March 2014 results.

Individually the portfolios of the Student Services and Support arm performed well in March with only the Campus Culture budget overspending by a significant amount in March. The Gender \& Sexuality portfolio reported a $\$ 5,120$ positive variance for March offsetting the overspending in February.

A summary of the individual portfolio results for the Student Services and Support arm is given below:

|  | February 2014 Actual | February 2014 Budget | Variance (with Budget) |
| :--- | ---: | ---: | ---: |
| Gender \& Sexuality | $-\$ 5,600.60$ | $-\$ 10,720.70$ | $\$ 5,120.10$ |
| Student Rights | $-\$ 15,106.86$ | $-\$ 21,755.70$ | $\$ 6,648.84$ |
| Campus Culture | $-\$ 71,259.44$ | $-\$ 32,094.70$ | $-\$ 39,164.74$ |
| Campus Bus | $-\$ 1,433.92$ | $-\$ 13.44$ | $-\$ 1,420.48$ |
| Clubs \& Societies | $-\$ 31,208.07$ | $-\$ 37,101.74$ | $\$ 5,893.67$ |
| College Area | $-\$ 25,000.00$ | $-\$ 60,000.00$ | $\$ 35,000.00$ |
| Environment | $\$ 430.72$ | $-\$ 3,000.00$ | $\$ 3,430.72$ |
| Executive | $-\$ 29,106.25$ | $-\$ 20,231.13$ | $-\$ 8,875.12$ |
| Elections \& Referendums | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Goorie Berrimpa | $-\$ 188.64$ | $-\$ 3,524.00$ | $\$ 3,335.36$ |
| International | $-\$ 431.64$ | $-\$ 3,524.00$ | $\$ 3,092.36$ |
| Postgraduate | $-\$ 315.55$ | $-\$ 7,524.00$ | $\$ 7,208.45$ |
| Semper Floreat | $-\$ 11,092.35$ | $-\$ 20,933.93$ | $\$ 9,841.58$ |
| Building Expenses | $-\$ 45,801.73$ | $-\$ 46,431.49$ | $\$ 629.76$ |
| Professional Services | $-\$ 746.19$ | $-\$ 746.19$ | $\$ 0.00$ |
| Student Services Overhead | $-\$ 63,691.94$ | $-\$ 62,018.17$ | $-\$ 1,673.77$ |
| Gatton | $-\$ 7,278.49$ | $-\$ 4,381.14$ | $-\$ 2,897.35$ |
| Herston | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Ipswich | $-\$ 1,034.20$ | $\$ 0.00$ | $-\$ 1,887.07$ |
| Turbot St |  | $-\$ 1,000.00$ | $\$ 852.87$ |

A summary of the Student Services and Support arm is given below:

|  | 2014 Actual |  | 2014 Budget |  | Variance (with Budget) |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Sales Income | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Cost of Sales | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Gross Profit | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Sale On Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Cost of Sale on Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Other Income | $\$ 192,256.90$ | $\$ 251,622.21$ | $-\$ 59,365.31$ |  |  |
| Gross Profit Before Expenses | $\$ 192,256.90$ | $\$ 251,622.21$ | $-\$ 59,365.31$ |  |  |
| Wages | $-\$ 61,774.71$ | $-\$ 64,087.15$ | $\$ 2,312.44$ |  |  |
| Other Labour Costs | $-\$ 120.33$ | $-\$ 520.00$ | $\$ 399.67$ |  |  |
| Operating Expenses | $-\$ 332,741.50$ | $-\$ 416,718.94$ | $\$ 83,977.44$ |  |  |
| Net Profit | $-\$ 202,379.64$ | $-\$ 229,703.88$ | $\$ 27,324.24$ |  |  |

The following documents are attached for consideration:
(a) The Consolidated Profit \& Loss Summary for February 2014
(b) The Business Trading Profit \& Loss Summary for February 2014
(c) The Student Services and Support Profit \& Loss Summary for February 2014

If members have questions or requests for further financial documentations please direct any communication to the Treasurer - treasurer@uqu.com.au.

| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 | 24-Mar-2013 |  |  |
|  |  | Current Year <br> Actual Month Mar-14 | Current Year Budget Month Mar-14 | Current Year Variance Mar-14 | Current Year <br> Actual YTD <br> Mar-14 | Current Year Budget YTD Mar-14 | Current Year <br> Variance <br> Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year <br> Var YTD <br> Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$325,668.30 | \$342,129.50 | -\$16,461.20 | \$631,033.18 | \$667,289.24 | -\$36,256.06 | \$312,632.63 | \$641,237.68 | \$13,035.67 | -\$10,204.50 |
| 40320 | Sale Retail (GST Free) | \$4,398.72 | \$0.00 | \$4,398.72 | \$11,066.93 | \$0.00 | \$11,066.93 | \$4,262.98 | \$18,389.78 | \$135.74 | -\$7,322.85 |
| 40400 | Sale Food (GST Inclusive) | \$955,050.67 | \$1,018,216.46 | -\$63,165.79 | \$1,683,547.05 | \$1,800,621.68 | -\$117,074.63 | \$976,579.65 | \$1,696,376.66 | -\$21,528.98 | -\$12,829.61 |
| 40410 | Sale Food (GST Free) | \$14,432.60 | \$0.00 | \$14,432.60 | \$27,861.00 | \$0.00 | \$27,861.00 | \$15,110.56 | \$27,959.21 | -\$677.96 | -\$98.21 |
| 40450 | Sale Beverage (GST Inclusive) | \$319,292.35 | \$472,614.96 | -\$153,322.61 | \$564,924.33 | \$778,466.68 | -\$213,542.35 | \$309,595.66 | \$542,097.82 | \$9,696.69 | \$22,826.51 |
| 40460 | Sale Beverage (GST free) | \$54,684.47 | \$0.00 | \$54,684.47 | \$97,508.68 | \$0.00 | \$97,508.68 | \$60,844.60 | \$104,114.93 | -\$6,160.13 | -\$6,606.25 |
| 40500 | Sales Liquor (GST Inclusive) | \$129,422.22 | \$27,682.91 | \$101,739.31 | \$194,545.77 | \$50,874.03 | \$143,671.74 | \$144,308.97 | \$220,747.54 | -\$14,886.75 | -\$26,201.77 |
| 40600 | Sales Internal Food | \$10,641.31 | \$0.00 | \$10,641.31 | \$14,025.13 | \$0.00 | \$14,025.13 | \$7,715.44 | \$13,099.76 | \$2,925.87 | \$925.37 |
| 40605 | Sale Internal Beverage | \$644.94 | \$0.00 | \$644.94 | \$2,338.87 | \$0.00 | \$2,338.87 | \$1,667.02 | \$2,634.60 | -\$1,022.08 | -\$295.73 |
| 40610 | Sales Internal Liquor | \$2,576.85 | \$0.00 | \$2,576.85 | \$8,230.27 | \$0.00 | \$8,230.27 | \$2,995.01 | \$11,261.73 | -\$418.16 | -\$3,031.46 |
| 40620 | Sales Internal Retail | \$1,015.36 | \$0.00 | \$1,015.36 | \$3,167.12 | \$0.00 | \$3,167.12 | \$1,189.77 | \$4,458.74 | -\$174.41 | -\$1,291.62 |
| Sales Income Total |  | \$1,817,827.79 | \$1,860,643.83 | - $\$ 42,816.04$ | \$3,238,248.33 | \$3,297,251.63 | -\$59,003.30 | \$1,836,902.29 | \$3,282,378.45 | - \$19,074.50 | -\$44,130.12 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$196,634.44 | -\$216,397.93 | \$19,763.49 | -\$432,082.21 | -\$449,944.19 | \$17,861.98 | -\$139,304.72 | -\$393,814.61 | -\$57,329.72 | -\$38,267.60 |
| 41320 | Purchases Retail GST Free | -\$9,698.48 | \$0.00 | -\$9,698.48 | -\$25,642.94 | \$0.00 | -\$25,642.94 | -\$6,881.52 | -\$24,298.16 | -\$2,816.96 | -\$1,344.78 |
| 41330 | Opening Stock Retail | -\$427,061.32 | \$0.00 | -\$427,061.32 | - \$1,161,280.98 | \$0.00 | -\$1,161,280.98 | -\$555,539.29 | -\$1,632,225.92 | \$128,477.97 | \$470,944.94 |
| 41340 | Closing Stock Retail | \$420,731.02 | \$0.00 | \$420,731.02 | \$1,209,140.34 | \$0.00 | \$1,209,140.34 | \$501,215.10 | \$1,612,548.62 | -\$80,484.08 | -\$403,408.28 |
| 41400 | Purchases Food GST Inclusive | -\$156,112.35 | -\$440,306.36 | \$284,194.01 | -\$251,807.91 | -\$778,938.78 | \$527,130.87 | -\$161,322.36 | - $\$ 279,804.88$ | \$5,210.01 | \$27,996.97 |
| 41410 | Purchases Food GST Free | -\$270,798.15 | \$0.00 | -\$270,798.15 | -\$520,198.85 | \$0.00 | -\$520,198.85 | -\$267,989.56 | -\$491,013.71 | -\$2,808.59 | -\$29,185.14 |
| 41420 | Opening Stock Food | -\$75,371.31 | \$0.00 | -\$75,371.31 | -\$191,058.39 | \$0.00 | -\$191,058.39 | -\$66,009.48 | -\$168,549.97 | -\$9,361.83 | -\$22,508.42 |
| 41430 | Closing Stock Food | \$78,167.71 | \$0.00 | \$78,167.71 | \$214,147.44 | \$0.00 | \$214,147.44 | \$67,489.73 | \$190,827.86 | \$10,677.98 | \$23,319.58 |
| 41450 | Purchases Beverage GST Inclus | -\$81,762.73 | -\$123,929.27 | \$42,166.54 | -\$150,157.80 | -\$218,136.92 | \$67,979.12 | -\$84,551.58 | -\$158,236.16 | \$2,788.85 | \$8,078.36 |
| 41460 | Purchases Beverage GST Free | -\$48,922.70 | \$0.00 | -\$48,922.70 | -\$94,419.31 | \$0.00 | -\$94,419.31 | -\$45,140.72 | -\$82,900.52 | -\$3,781.98 | -\$11,518.79 |
| 41470 | Opening Stock Bevera | -\$42,119.09 | \$0.00 | -\$42,119.09 | -\$106,289.84 | \$0.00 | -\$106,289.84 | -\$45,947.06 | -\$116,512.36 | \$3,827.97 | \$10,222.52 |
| 41480 | Closing Stock Bevera | \$50,463.42 | \$0.00 | \$50,463.42 | \$126,378.37 | \$0.00 | \$126,378.37 | \$45,436.61 | \$131,478.44 | \$5,026.81 | -\$5,100.07 |
| 41500 | Purchases Liquor | -\$51,687.12 | -\$55,781.94 | \$4,094.82 | -\$101,653.90 | -\$75,478.68 | -\$26,175.22 | -\$57,873.66 | -\$103,594.76 | \$6,186.54 | \$1,940.86 |
| 41510 | Opening Stock Liquor | -\$50,039.63 | \$0.00 | -\$50,039.63 | -\$109,599.79 | \$0.00 | -\$109,599.79 | -\$40,577.76 | -\$89,031.11 | -\$9,461.87 | -\$20,568.68 |
| 41520 | Closing Stock Liquor | \$46,996.74 | \$0.00 | \$46,996.74 | \$127,387.79 | \$0.00 | \$127,387.79 | \$44,466.57 | \$108,233.64 | \$2,530.17 | \$19,154.15 |
| 41800 | Point of Sale Unders/Overs | \$510.89 | \$0.00 | \$510.89 | \$220.85 | \$0.00 | \$220.85 | -\$1,187.67 | -\$762.40 | \$1,698.56 | \$983.25 |
| 41850 | Wastage Food | \$3,930.59 | \$0.00 | \$3,930.59 | \$1,315.04 | \$0.00 | \$1,315.04 | -\$3,217.52 | -\$13,893.02 | \$7,148.11 | \$15,208.06 |
| 41855 | Wastage Drinks | -\$225.26 | \$0.00 | -\$225.26 | -\$794.26 | \$0.00 | -\$794.26 | -\$399.09 | -\$1,449.49 | \$173.83 | \$655.23 |
| 41860 | Wastage Alcohol | -\$615.26 | \$0.00 | -\$615.26 | -\$1,017.93 | \$0.00 | -\$1,017.93 | -\$1,060.95 | - \$1,876.81 | \$445.69 | \$858.88 |
| 41865 | Wastage Retail | -\$375.18 | \$0.00 | -\$375.18 | -\$987.12 | \$0.00 | -\$987.12 | -\$541.85 | -\$2,086.94 | \$166.67 | \$1,099.82 |
| 41900 | Stocktake Variance Food | \$8,014.51 | \$0.00 | \$8,014.51 | -\$12,493.79 | \$0.00 | -\$12,493.79 | \$1,717.30 | -\$795.13 | \$6,297.21 | -\$11,698.66 |
| 41905 | Stocktake Variance Drinks | -\$2,757.57 | \$0.00 | -\$2,757.57 | -\$4,048.06 | \$0.00 | -\$4,048.06 | \$639.39 | -\$1,015.29 | -\$3,396.96 | -\$3,032.77 |
| 41910 | Stocktake Variance Alcohol | \$722.66 | \$0.00 | \$722.66 | \$716.01 | \$0.00 | \$716.01 | -\$27.31 | -\$940.29 | \$749.97 | \$1,656.30 |
| 41915 | Stocktake Variance Retail | -\$1,172.87 | \$0.00 | -\$1,172.87 | -\$1,642.06 | \$0.00 | -\$1,642.06 | -\$113.91 | -\$598.98 | -\$1,058.96 | -\$1,043.08 |
| Total Cost of Sales |  | -\$805,815.92 | -\$836,415.50 | \$30,599.58 | -\$1,485,869.30 | -\$1,522,498.57 | \$36,629.27 | -\$816,721.31 | -\$1,520,311.95 | \$10,905.39 | \$34,442.65 |
| 41990 | Gross Profit | \$1,012,011.87 | \$1,024,228.33 | -\$12,216.46 | \$1,752,379.03 | \$1,774,753.06 | -\$22,374.03 | \$1,020,180.98 | \$1,762,066.50 | -\$8,169.11 | -\$9,687.47 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | Gross Profit \% Total Sales | 55.7\% | 55.0\% | 0.6\% | 54.1\% | 53.8\% | 0.3\% | 55.5\% | 53.7\% | 0.1\% | 0.4\% |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | 57.9\% | 56.8\% | 1.2\% | 55.9\% | 56.7\% | -0.8\% | 57.0\% | 56.1\% | 0.9\% | -0.1\% |
|  | Gross Profit \% Total Sales - Drinks | 66.5\% | 73.8\% | -7.2\% | 65.5\% | 72.0\% | -6.5\% | 65.1\% | 64.8\% | 1.5\% | 0.7\% |
|  | Gross Profit \% Total Sales - Liquor | 58.6\% | -101.5\% | 160.1\% | 58.5\% | -48.4\% | 106.9\% | 62.6\% | 62.4\% | -4.0\% | -3.9\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 42400 | Sale Phone Cards | \$0.00 | \$0.00 | \$0.00 | \$20.00 | \$0.00 | \$20.00 | \$20.00 | \$25.00 | -\$20.00 | -\$5.00 |
| Total Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | \$20.00 | \$0.00 | \$20.00 | \$20.00 | \$25.00 | -\$20.00 | -\$5.00 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 | 24-Mar-2013 |  |  |
|  |  | Current Year <br> Actual Month Mar-14 | Current Year Budget Month Mar-14 | $\begin{aligned} & \text { Current Year } \\ & \text { Variance } \\ & \text { Mar-14 } \end{aligned}$ | Current Year Actual YTD Mar-14 | Current Year Budget YTD Mar-14 | Current Year Variance Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year Var YTD Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 43400 | Cost of Sale Phone Cards | \$0.00 | \$0.00 | \$0.00 | -\$516.85 | \$0.00 | -\$516.85 | -\$24.00 | -\$28.07 | \$24.00 | -\$488.78 |
| 43700 | Cost of Sale Others | \$0.00 | \$0.00 | \$0.00 | \$55.92 | \$0.00 | \$55.92 | \$0.00 | -\$716.60 | \$0.00 | \$772.52 |
| Total Cost of Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | -\$460.93 | \$0.00 | -\$460.93 | -\$24.00 | -\$744.67 | \$24.00 | \$283.74 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising Diary | \$0.00 | \$0.00 | \$0.00 | \$39,460.75 | \$35,000.00 | \$4,460.75 | \$0.00 | \$25,408.50 | \$0.00 | \$14,052.25 |
| 47010 | Advertising - Semper | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 | -\$4,000.00 | \$0.00 | \$2,850.00 | \$0.00 | -\$2,850.00 |
| 47020 | Advertising - Website | \$0.00 | \$500.00 | -\$500.00 | \$1,190.00 | \$2,000.00 | -\$810.00 | \$0.00 | \$1,356.25 | \$0.00 | -\$166.25 |
| 47030 | Advertising - Other | \$500.00 | \$3,000.00 | -\$2,500.00 | \$5,370.00 | \$4,500.00 | \$870.00 | \$1,531.55 | \$3,394.05 | -\$1,031.55 | \$1,975.95 |
| 47100 | Commission-Vending / Others | \$7,574.83 | \$20,159.00 | -\$12,584.17 | \$26,866.42 | \$54,477.00 | -\$27,610.58 | \$24,105.23 | \$64,407.94 | -\$16,530.40 | -\$37,541.52 |
| 47110 | Commission-Books | \$28,516.53 | \$43,346.54 | -\$14,830.01 | \$75,352.51 | \$71,013.54 | \$4,338.97 | \$31,897.02 | \$71,387.40 | -\$3,380.49 | \$3,965.11 |
| 47120 | Commission-Pool Table | \$1,077.27 | \$3,918.55 | -\$2,841.28 | \$1,517.27 | \$4,934.55 | -\$3,417.28 | \$2,173.35 | \$2,196.99 | -\$1,096.08 | -\$679.72 |
| 47240 | Hire of Venue | \$18,114.65 | \$9,050.00 | \$9,064.65 | \$24,919.22 | \$18,200.00 | \$6,719.22 | \$21,360.91 | \$43,526.85 | -\$3,246.26 | -\$18,607.63 |
| 47250 | Hire of Equipment | \$7,716.47 | \$5,084.18 | \$2,632.29 | \$17,506.79 | \$15,144.96 | \$2,361.83 | \$6,593.92 | \$13,677.44 | \$1,122.55 | \$3,829.35 |
| 47310 | Freight and Delivery | \$1,134.54 | \$481.60 | \$652.94 | \$1,878.62 | \$1,363.60 | \$515.02 | \$610.73 | \$1,536.20 | \$523.81 | \$342.42 |
| 47350 | Rebates | \$22,062.40 | \$0.00 | \$22,062.40 | \$22,062.40 | \$0.00 | \$22,062.40 | \$0.00 | \$0.00 | \$22,062.40 | \$22,062.40 |
| 47370 | Revenue | \$83,045.85 | \$80,116.57 | \$2,929.28 | \$180,123.89 | \$173,426.69 | \$6,697.20 | \$68,244.97 | \$140,600.58 | \$14,800.88 | \$39,523.31 |
| 47550 | Sponsorships | \$9,000.00 | \$5,000.00 | \$4,000.00 | \$11,200.00 | \$8,000.00 | \$3,200.00 | \$5,570.00 | \$11,570.00 | \$3,430.00 | -\$370.00 |
| 47570 | Sponsorships - Market Day | -\$1,550.00 | \$0.00 | -\$1,550.00 | \$55,150.99 | \$70,000.00 | -\$14,849.01 | \$2,592.20 | \$71,771.69 | -\$4,142.20 | -\$16,620.70 |
| 47700 | Ticket Sales | \$5,457.29 | \$5,435.00 | \$22.29 | \$10,228.18 | \$13,298.25 | -\$3,070.07 | \$14,181.81 | \$17,312.76 | -\$8,724.52 | -\$7,084.58 |
| 47900 | Interest Received | \$7,821.35 | \$13,820.51 | -\$5,999.16 | \$32,424.57 | \$43,249.99 | -\$10,825.42 | \$16,734.00 | \$45,105.25 | -\$8,912.65 | -\$12,680.68 |
| 47980 | Staff Labour Recoveries | \$45.46 | \$0.00 | \$45.46 | \$1,030.92 | \$0.00 | \$1,030.92 | \$3,583.16 | \$6,059.07 | -\$3,537.70 | -\$5,028.15 |
| Total Other Income |  | \$190,516.64 | \$189,911.95 | \$604.69 | \$506,282.53 | \$518,608.58 | -\$12,326.05 | \$199,178.85 | \$522,160.97 | -\$8,662.21 | -\$15,878.44 |
| Gross Profit Before Expenses |  | \$1,202,528.51 | \$1,214,140.28 | -\$11,611.77 | \$2,258,220.63 | \$2,293,361.64 | -\$35,141.01 | \$1,219,355.83 | \$2,283,507.80 | -\$16,827.32 | -\$25,287.17 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$241,582.21 | -\$265,447.00 | \$23,864.79 | -\$655,719.29 | -\$753,214.00 | \$97,494.71 | -\$223,733.17 | -\$629,485.61 | -\$17,849.04 | -\$26,233.68 |
| 60040 | Allowance | -\$1,240.20 | -\$1,200.00 | -\$40.20 | -\$3,940.74 | -\$3,900.00 | -\$40.74 | -\$924.00 | -\$3,066.00 | -\$316.20 | -\$874.74 |
| 60070 | Annual Leave Provision | -\$4,430.59 | -\$24,040.00 | \$19,609.41 | -\$45,237.60 | -\$77,829.00 | \$32,591.40 | -\$23,423.90 | -\$64,631.92 | \$18,993.31 | \$19,394.32 |
| 60090 | Long Service Leave Provision | -\$6,490.51 | -\$6,648.47 | \$157.96 | -\$20,814.19 | -\$21,525.00 | \$710.81 | -\$4,144.01 | -\$15,134.79 | -\$2,346.50 | -\$5,679.40 |
| 60100 | Income Protection Insurance | -\$3,375.52 | -\$5,407.27 | \$2,031.75 | -\$10,970.43 | -\$17,497.73 | \$6,527.30 | -\$3,477.33 | -\$11,301.31 | \$101.81 | \$330.88 |
| 60130 | Wages - casual | -\$287,174.04 | -\$258,843.87 | -\$28,330.17 | -\$575,071.09 | -\$486,132.84 | -\$88,938.25 | -\$304,530.69 | -\$617,435.19 | \$17,356.65 | \$42,364.10 |
| 60140 | Superannuation Guarantee | -\$77,159.13 | -\$62,976.10 | -\$4,183.03 | -\$159,279.93 | -\$161,661.03 | \$2,381.10 | -\$63,795.15 | - \$160,858.01 | -\$3,363.98 | \$1,578.08 |
| 60150 | Other Leave | -\$11,318.51 | \$0.00 | -\$11,318.51 | -\$19,612.04 | \$0.00 | -\$19,612.04 | -\$6,057.56 | -\$23,028.31 | -\$5,260.95 | \$3,416.27 |
| 60155 | Toil | -\$4,118.35 | \$0.00 | -\$4,118.35 | -\$4,288.82 | \$0.00 | -\$4,288.82 | \$0.00 | \$0.00 | -\$4,118.35 | -\$4,288.82 |
| 60160 | Workers Compensation | -\$3,758.05 | -\$3,995.73 | \$237.68 | -\$9,221.00 | -\$10,256.56 | \$1,035.56 | -\$4,139.75 | -\$10,550.48 | \$381.70 | \$1,329.48 |
| 60170 | Wages \& Oncosts - Agency Staff | -\$468.55 | \$0.00 | -\$468.55 | - \$2,023.82 | \$0.00 | - \$2,023.82 | -\$1,332.45 | - \$1,332.45 | \$863.90 | -\$691.37 |
|  | Total Wages | -\$631,115.66 | -\$628,558.44 | -\$2,557.22 | -\$1,506,178.95 | -\$1,532,016.16 | \$25,837.21 | -\$635,558.01 | -\$1,536,824.07 | \$4,442.35 | \$30,645.12 |
|  | Wages \% of Sales | 34.72\% | 33.78\% | 0.94\% | 46.51\% | 46.46\% | 0.05\% | 34.60\% | 46.82\% | 23.29\% | 69.44\% |
|  | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |
| 60510 | Staff Rewards \& Recognition | -\$4,500.00 | -\$10,500.00 | \$6,000.00 | -\$4,500.00 | -\$12,500.00 | \$8,000.00 | -\$10,120.00 | -\$10,120.00 | \$5,620.00 | \$5,620.00 |
| 60520 | Staff Gifts | -\$250.02 | -\$127.27 | -\$122.75 | -\$547.30 | -\$381.81 | -\$165.49 | -\$174.90 | -\$261.07 | -\$75.12 | -\$286.23 |
| 60550 | Recruitment | -\$180.00 | -\$1,500.00 | \$1,320.00 | -\$7,720.00 | -\$3,000.00 | -\$4,720.00 | -\$2,435.00 | -\$5,140.00 | \$2,255.00 | -\$2,580.00 |
| 60600 | Staff Amenities | -\$658.45 | -\$427.00 | -\$231.45 | -\$1,786.35 | -\$1,349.00 | -\$437.35 | -\$1,022.44 | -\$1,846.60 | \$363.99 | \$60.25 |
| 60630 | First Aid | \$0.00 | -\$60.00 | \$60.00 | \$0.00 | -\$280.00 | \$280.00 | \$0.00 | -\$73.90 | \$0.00 | \$73.90 |
| 60750 | Staff Training - External | -\$1,612.25 | -\$2,500.00 | \$887.75 | -\$6,872.47 | -\$8,800.00 | \$1,927.53 | -\$6,226.07 | -\$7,236.07 | \$4,613.82 | \$363.60 |
| 60800 | Staff Training - Internal | -\$3,206.90 | -\$2,500.00 | -\$706.90 | -\$9,459.92 | -\$5,000.00 | -\$4,459.92 | -\$1,773.72 | - \$8,090.31 | -\$1,433.18 | -\$1,369.61 |
|  | Staff Uniforms | - \$1,059.99 | -\$7,120.00 | \$6,060.01 | -\$5,368.64 | - \$13,420.00 | \$8,051.36 | -\$10,811.93 | - \$13,252.55 | \$9,751.94 | \$7,883.91 |
|  | Other Labour Cost Total | -\$11,467.61 | -\$24,734.27 | \$13,266.66 | -\$36,254.68 | -\$44,730.81 | \$8,476.13 | -\$32,564.06 | -\$46,020.50 | \$21,096.45 | \$9,765.82 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Business Trading |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  |  | Previous Period: |  | 25-Feb-2013 24-Mar-2013 |  |  |  |
|  |  | Current Year <br> Actual Month Mar-14 | Current Year Budget Month Mar-14 | Current Year Variance Mar-14 | Current Year Actual YTD Mar-14 | Current Year Budget YTD Mar-14 | Current Year Variance Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year <br> Var YTD <br> Mar-13 |
| Account Number | Description Advertising |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$28,703.12 | -\$32,380.00 | \$3,676.88 | -\$34,086.28 | -\$40,025.00 | \$5,938.72 | -\$39,061.17 | -\$49,019.35 | \$10,358.05 | \$14,933.07 |
| 61050 | Graphic Designing Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$440.00 | -\$440.00 | \$440.00 | \$440.00 |
| 61100 | Promotional Merchandise | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,881.82 | \$0.00 | \$1,881.82 |
|  | Advertising-Total | -\$28,703.12 | -\$32,380.00 | \$3,676.88 | -\$34,086.28 | -\$40,025.00 | \$5,938.72 | -\$39,501.17 | -\$51,341.17 | \$10,798.05 | \$17,254.89 |
|  | Events \& Projects |  |  |  |  |  |  |  |  |  |  |
| 61600 | Concerts/Performances | -\$2,500.00 | -\$5,600.00 | \$3,100.00 | -\$4,870.00 | -\$8,000.00 | \$3,130.00 | -\$13,400.00 | -\$14,040.91 | \$10,900.00 | \$9,170.91 |
| 61800 | Special Projects | -\$288.72 | -\$410.00 | \$121.28 | -\$288.72 | -\$410.00 | \$121.28 | -\$5.27 | -\$31.73 | -\$283.45 | -\$256.99 |
| 61900 | Student Promotions | \$162.68 | \$0.00 | \$162.68 | \$162.68 | \$0.00 | \$162.68 | - $\$ 3,764.38$ | - $\$ 4,859.38$ | \$3,927.06 | \$5,022.06 |
|  | Events \& Projects - Total | -\$2,626.04 | -\$6,010.00 | \$3,383.96 | -\$4,996.04 | -\$8,410.00 | \$3,413.96 | -\$17,169.65 | -\$18,932.02 | \$14,543.61 | \$13,935.98 |
|  | Property |  |  |  |  |  |  |  |  |  |  |
| 62710 | Cleaning Materials | -\$4,472.85 | -\$5,060.00 | \$587.15 | -\$10,700.87 | -\$12,665.00 | \$1,964.13 | -\$6,828.52 | -\$15,078.79 | \$2,355.67 | \$4,377.92 |
| 62720 | Cleaning Charges | -\$18,838.89 | -\$18,838.89 | \$0.00 | -\$54,637.78 | -\$53,150.28 | -\$1,487.50 | -\$18,133.03 | -\$51,295.83 | -\$705.86 | -\$3,341.95 |
| 62730 | Cleaning Garbage Disposal | -\$2,804.66 | -\$3,673.90 | \$869.24 | -\$11,529.33 | -\$12,035.51 | \$506.18 | -\$4,000.00 | -\$11,698.88 | \$1,195.34 | \$169.55 |
| 62740 | Cleaning Equipment | -\$2,731.92 | -\$2,914.00 | \$182.08 | -\$9,867.57 | -\$9,885.00 | \$17.43 | -\$2,303.92 | -\$6,785.11 | -\$428.00 | -\$3,082.46 |
| 62780 | Document Destruction | \$0.00 | -\$50.00 | \$50.00 | \$0.00 | -\$300.00 | \$300.00 | -\$10.40 | -\$31.20 | \$10.40 | \$31.20 |
| 62850 | Pest Control | -\$1,425.38 | -\$725.70 | -\$699.68 | -\$4,276.14 | -\$2,177.10 | -\$2,099.04 | -\$647.90 | -\$1,982.56 | -\$777.48 | -\$2,293.58 |
| 62900 | Security | -\$4,442.32 | -\$3,000.00 | -\$1,442.32 | -\$7,917.70 | -\$9,750.00 | \$1,832.30 | -\$2,919.63 | -\$8,326.86 | -\$1,522.69 | \$409.16 |
| 62910 | Security - Providers | -\$10,298.20 | -\$11,000.00 | \$701.80 | -\$10,942.40 | -\$14,000.00 | \$3,057.60 | -\$10,758.49 | -\$16,246.79 | \$460.29 | \$5,304.39 |
| 62920 | Security - Property | -\$261.81 | -\$80.00 | -\$181.81 | -\$643.24 | -\$285.50 | -\$357.74 | -\$247.60 | -\$655.24 | -\$14.21 | \$12.00 |
|  | Property-Total | -\$45,276.03 | -\$45,342.49 | \$66.46 | -\$110,515.03 | -\$114,248.39 | \$3,733.36 | -\$45,849.49 | -\$112,101.26 | \$573.46 | \$1,586.23 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$17,223.82 | -\$16,782.44 | -\$441.38 | -\$45,050.83 | -\$48,663.82 | \$3,612.99 | -\$13,786.45 | -\$36,363.65 | -\$3,437.37 | -\$8,687.18 |
| 63050 | Gas | -\$13,040.38 | -\$8,125.00 | -\$4,915.38 | -\$30,824.01 | -\$21,817.50 | -\$9,006.51 | -\$6,693.02 | -\$15,251.79 | -\$6,347.36 | -\$15,572.22 |
| 63100 | Water | -\$4,490.00 | -\$4,590.00 | \$100.00 | -\$11,870.00 | -\$12,170.00 | \$300.00 | -\$4,889.36 | -\$12,737.67 | \$399.36 | \$867.67 |
| 63150 | Telephone | -\$2,048.30 | -\$2,095.00 | \$46.70 | -\$5,678.36 | - \$6,205.00 | \$526.64 | - \$1,913.13 | - \$5,222.09 | -\$135.17 | -\$456.27 |
|  | Utilities-Total | -\$36,802.50 | -\$31,592.44 | -\$5,210.06 | -\$93,423.20 | -\$88,856.32 | -\$4,566.88 | -\$27,281.96 | -\$69,575.20 | -\$9,520.54 | - $\$ 23,848.00$ |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$887.04 | \$0.00 | -\$887.04 | \$0.00 | -\$862.97 | \$0.00 | -\$24.07 |
| 64100 | Motor Vehicle Fuel and Oil | \$0.00 | -\$150.00 | \$150.00 | -\$66.96 | -\$450.00 | \$383.04 | \$0.00 | -\$146.21 | \$0.00 | \$79.25 |
| 64150 | Motor Vehicle Parking \& Tolls | \$0.00 | -\$260.00 | \$260.00 | -\$254.76 | -\$2,410.00 | \$2,155.24 | -\$250.00 | - $\$ 2,056.00$ | \$250.00 | \$1,801.24 |
|  | Motor Vehices - Total | \$0.00 | -\$410.00 | \$410.00 | -\$1,208.76 | - \$2,860.00 | \$1,651.24 | -\$250.00 | -\$3,065.18 | \$250.00 | \$1,856.42 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$14,723.60 | -\$12,751.00 | -\$1,972.60 | -\$27,987.81 | -\$38,853.00 | \$10,865.19 | -\$15,226.08 | -\$41,176.75 | \$502.48 | \$13,188.94 |
| 65100 | R\&M - Furniture | \$0.00 | -\$2,750.00 | \$2,750.00 | \$0.00 | -\$5,500.00 | \$5,500.00 | -\$378.37 | -\$3,585.60 | \$378.37 | \$3,585.60 |
| 65150 | R\&M - Equipment | -\$3,566.71 | -\$8,330.00 | \$4,763.29 | -\$6,633.06 | -\$15,470.00 | \$8,836.94 | -\$4,658.42 | -\$8,314.01 | \$1,091.71 | \$1,680.95 |
| 65200 | R\&M - Point of Sale | -\$90.00 | \$0.00 | -\$90.00 | -\$90.00 | -\$800.00 | \$710.00 | \$0.00 | \$0.00 | -\$90.00 | -\$90.00 |
| 65250 | R\&M - Refrigeration | -\$3,711.00 | -\$8,550.00 | \$4,839.00 | -\$14,360.00 | -\$12,000.00 | -\$2,360.00 | -\$12,174.00 | -\$14,089.00 | \$8,463.00 | -\$271.00 |
| 65300 | Replacements / Minor capital | -\$1,113.64 | - \$3,485.00 | \$2,371.36 | -\$10,523.16 | -\$9,380.00 | -\$1,143.16 | -\$7,915.74 | -\$19,057.33 | \$6,802.10 | \$8,534.17 |
|  | Maintenance-Total | -\$23,204.95 | -\$35,866.00 | \$12,661.05 | -\$59,594.03 | -\$82,003.00 | \$22,408.97 | -\$40,352.61 | -\$86,222.69 | \$17,147.66 | \$26,628.66 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$5,801.53 | -\$7,748.70 | \$1,947.17 | -\$13,233.84 | -\$16,675.86 | \$3,442.02 | -\$7,350.29 | -\$15,344.82 | \$1,548.76 | \$2,110.98 |
| 66100 | Conf \& Seminar Travel \& Accom | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$139.09 | -\$139.09 | \$139.09 | \$139.09 |
| 66150 | Depreciation | -\$51,656.51 | -\$50,582.00 | -\$1,074.51 | -\$164,552.88 | -\$163,241.50 | -\$1,311.38 | -\$49,010.00 | -\$151,697.95 | -\$2,646.51 | -\$12,854.93 |
| 66160 | Gains / Losses on Disposal | \$154.55 | \$0.00 | \$154.55 | \$154.55 | \$0.00 | \$154.55 | \$18.18 | \$90.91 | \$136.37 | \$63.64 |
| 66200 | Entertainment No FBT | \$0.00 | -\$100.00 | \$100.00 | \$0.00 | -\$300.00 | \$300.00 | \$0.00 | -\$19.45 | \$0.00 | \$19.45 |
| 66220 | Entertainment FBT | \$0.00 | -\$350.00 | \$350.00 | -\$43.45 | -\$575.00 | \$531.55 | -\$58.91 | -\$58.91 | \$58.91 | \$15.46 |
| 66350 | Equipment Rent | -\$1,149.31 | -\$1,632.00 | \$482.69 | -\$5,831.76 | -\$5,146.00 | -\$685.76 | -\$2,531.86 | -\$6,882.82 | \$1,382.55 | \$1,051.06 |
| 66400 | Film Hire | -\$1,369.95 | -\$2,000.00 | \$630.05 | -\$3,348.22 | -\$3,800.00 | \$451.78 | -\$917.29 | -\$3,412.60 | -\$452.66 | \$64.38 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 | 24-Mar-2013 |  |  |
|  |  | Current Year Actual Month Mar-14 | Current Year <br> Budget Month <br> Mar-14 | Current Year <br> Variance <br> Mar-14 | Current Year Actual YTD Mar-14 | Current Year Budget YTD Mar-14 | Current Year Variance Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year <br> Var YTD <br> Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 66450 | Insurance | -\$5,778.45 | -\$6,000.02 | \$221.57 | -\$17,335.35 | -\$18,000.06 | \$664.71 | -\$6,438.45 | -\$19,315.43 | \$660.00 | \$1,980.08 |
| 66500 | Laundry | \$0.00 | \$0.00 | \$0.00 | -\$488.10 | -\$150.00 | -\$338.10 | -\$1,240.21 | -\$2,120.61 | \$1,240.21 | \$1,632.51 |
| 66550 | Library / Resources | \$0.00 | \$0.00 | \$0.00 | -\$82.32 | \$0.00 | -\$82.32 | -\$23.48 | -\$68.88 | \$23.48 | -\$13.44 |
| 66600 | Licence Fees / Certificates | -\$4,527.53 | -\$4,423.61 | -\$103.92 | -\$13,880.44 | -\$16,786.83 | \$2,906.39 | -\$3,455.79 | -\$13,541.60 | -\$1,071.74 | -\$338.84 |
| 66700 | Meetings | -\$91.15 | -\$185.00 | \$93.85 | -\$322.01 | -\$490.00 | \$167.99 | -\$231.12 | -\$632.18 | \$139.97 | \$310.17 |
| 66750 | Newspapers \& Periodicals | -\$166.00 | -\$140.00 | -\$26.00 | -\$632.23 | -\$420.00 | -\$212.23 | \$0.00 | -\$378.28 | -\$166.00 | -\$253.95 |
| 66800 | Packaging | -\$24,043.66 | -\$25,370.76 | \$1,327.10 | -\$49,356.13 | -\$47,194.19 | -\$2,161.94 | -\$22,828.33 | -\$42,940.13 | -\$1,215.33 | -\$6,416.00 |
| 66850 | Subscriptions | -\$1,729.42 | -\$764.82 | -\$964.60 | -\$6,054.38 | -\$2,589.91 | -\$3,464.47 | -\$398.45 | -\$1,019.78 | -\$1,330.97 | -\$5,034.60 |
| 66900 | Travel (local) | -\$52.73 | -\$100.00 | \$47.27 | -\$233.73 | -\$200.00 | -\$33.73 | -\$125.95 | -\$249.73 | \$73.22 | \$16.00 |
| 66950 | Workplace Health \& Safety | -\$532.12 | -\$760.00 | \$227.88 | - $\$ 2,204.40$ | - $\$ 2,350.00$ | \$145.60 | - \$1,364.94 | -\$2,911.87 | \$832.82 | \$707.47 |
|  | Other Operating Costs-Total | -\$96,743.81 | -\$100,156.91 | \$3,413.10 | -\$277,444.69 | -\$277,919.35 | \$474.66 | -\$96,095.98 | - $\$ 260,643.22$ | -\$647.83 | -\$16,801.47 |
|  | Administration Expenses |  |  |  |  |  |  |  |  |  |  |
| 67100 | Photocopying | -\$1,262.85 | -\$440.00 | -\$822.85 | -\$1,271.10 | -\$1,420.00 | \$148.90 | -\$493.53 | -\$998.20 | -\$769.32 | -\$272.90 |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | -\$267.37 | \$0.00 | -\$267.37 | -\$286.93 | -\$573.86 | \$286.93 | \$306.49 |
| 67400 | Postage \& Freight | -\$954.49 | -\$840.00 | -\$114.49 | -\$2,941.88 | -\$2,520.00 | -\$421.88 | -\$1,970.78 | -\$3,114.69 | \$1,016.29 | \$172.81 |
| 67500 | Printing | -\$59.50 | -\$855.00 | \$795.50 | -\$802.00 | - \$2,465.00 | \$1,663.00 | \$0.00 | -\$767.11 | -\$59.50 | -\$34.89 |
| 67600 | Stationery | -\$1,905.98 | -\$1,360.00 | -\$545.98 | -\$5,283.62 | -\$4,135.00 | -\$1,148.62 | -\$1,741.09 | -\$4,799.23 | -\$164.89 | -\$484.39 |
| 67700 | Audit Fees | -\$2,200.00 | -\$2,200.00 | \$0.00 | -\$6,600.00 | -\$6,600.00 | \$0.00 | -\$2,200.00 | -\$6,600.00 | \$0.00 | \$0.00 |
| 67800 | Debt Collection | -\$192.81 | \$0.00 | -\$192.81 | -\$192.81 | \$0.00 | -\$192.81 | \$0.00 | \$0.00 | -\$192.81 | -\$192.81 |
| 67900 | Legal Fees | -\$1,258.00 | \$0.00 | -\$1,258.00 | -\$1,258.00 | \$0.00 | -\$1,258.00 | \$0.00 | -\$435.36 | -\$1,258.00 | -\$822.64 |
| 68000 | Payroll | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$487.68 | \$0.00 | \$487.68 |
| 68050 | Penalties And Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$55.00 | \$0.00 | \$55.00 |
| 68100 | Professional Fees | -\$2,143.62 | - \$2,380.00 | \$236.38 | - \$17,853.86 | -\$7,140.00 | -\$10,713.86 | -\$3,222.69 | -\$4,833.93 | \$1,079.07 | -\$13,019.93 |
| 68200 | Bank Charges | -\$12,951.77 | -\$9,518.55 | -\$3,433.22 | -\$24,681.81 | -\$18,519.56 | -\$6,162.25 | -\$8,914.45 | -\$19,524.36 | -\$4,037.32 | -\$5,157.45 |
| 68300 | 1 Interest | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$764.12 | \$0.00 | \$764.12 |
|  | Administration Expenses Total | -\$22,929.02 | -\$17,593.55 | -\$5,335.47 | -\$61,152.45 | -\$42,799.56 | -\$18,352.89 | -\$18,829.47 | -\$42,953.54 | -\$4,099.55 | -\$18,198.91 |
| 68990 | Recharges |  |  |  |  |  |  |  |  |  |  |
|  | Re-charge | \$68,791.41 | \$68,178.03 | \$613.38 | \$196,870.67 | \$195,409.15 | \$1,461.52 | \$63,975.03 | \$195,381.79 | \$4,816.38 | \$1,488.88 |
|  | Recharges-Total | \$68,791.41 | \$68,178.03 | \$613.38 | \$196,870.67 | \$195,409.15 | \$1,461.52 | \$63,975.03 | \$195,381.79 | \$4,816.38 | \$1,488.88 |
| Total Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  |  | - \$187,494.06 | -\$201,173.36 | \$13,679.30 | -\$445,549.81 | -\$461,712.47 | \$16,162.66 | -\$221,355.30 | -\$449,452.49 | \$33,861.24 | \$3,902.68 |
| Total Expenses |  | -\$830,077.33 | -\$854,466.07 | \$24,388.74 | -\$1,987,983.44 | -\$2,038,459.44 | \$50,476.00 | -\$889,477.37 | -\$2,032,297.06 | \$59,400.04 | \$44,313.62 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 99999 | Net Profit | \$372,451.18 | \$359,674.21 | \$12,776.97 | \$270,237.19 | \$254,902.20 | \$15,334.99 | \$329,878.46 | \$251,210.74 | \$42,572.72 | \$19,026.45 |
| Total Income Checker $=0$ |  | -\$0.00 | \$0.00 | \$0.00 | -\$0.00 | -\$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

Monthly Profit And Loss for Queensland University Union - Department
Consolidated Business
Current Period:
3-Mar-2014

30-Mar-2014
Previous Period:
25-Feb-2013 24-Mar-2013

| Account Number | Description |
| :--- | :--- |
| Sales Income |  |
| 40310 | Sale Retail (GST Inclusive) |
| 40320 | Sale Retail (GST Free) |
| 40400 | Sale Food (GST Inclusive) |
| 40410 | Sale Food (GST Free) |
| 40450 | Sale Beverage (GST Inclusive) |
| 40460 | Sale Beverage (GST free) |
| 40500 | Sales Liquor (GST Inclusive) |
| 40600 | Sales Internal Food |
| 40605 | Sales Internal Beverage |
| 40610 | Sales Internal Liquor |
| 40620 | Sales Internal Retail |
|  |  |
| Sales Income Total |  |
|  |  |
| Cost of Sales |  |
| 41310 | Purchases Retail GST Inclu |
| 41320 | Purchases Retail GST Free |
| 41330 | Opening Stock Retail |
| 41340 | Closing Stock Retail |
| 41400 | Purchases Food GST Inclusive |
| 41410 | Purchases Food GST Free |
| 41420 | Opening Stock Food |
| 41430 | Closing Stock Food |
| 41450 | Purchases Beverage GST Inclus |
| 41460 | Purchases Beverage GST Free |
| 41470 | Opening Stock Bevera |
| 41480 | Closing Stock Bevera |
| 41500 | Purchases Liquor |
| 41510 | Opening Stock Liquor |
| 41520 | Closing Stock Liquor |
| 41800 | Point of Sale Unders/Overs |
| 41850 | Wastage Food |
| 41855 | Wastage Drinks |
| 41860 | Wastage Alcohol |
| 41865 | Wastage Retail |
| 41900 | Stocktake Variance Food |
| 41905 | Stocktake Variance Drinks |
| 41910 | Stocktake Variance Alcohol |
| 41915 | Stocktake Variance Retail |
| Total Cost of Sales |  |
| 41990 |  |


| Current Year <br> Actual Month <br> Mar-14 | Current Year <br> Budget Month <br> Mar-14 | Current Year <br> Variance <br> Mar-14 |
| :---: | ---: | ---: |
|  |  |  |
| $\$ 325,668.30$ | $\$ 342,129.50$ | $-\$ 16,461.20$ |
| $\$ 4,398.72$ | $\$ 0.00$ | $\$ 4,398.72$ |
| $\$ 955,050.67$ | $\$ 1,018,216.46$ | $-\$ 63,165.79$ |
| $\$ 14,432.60$ | $\$ 0.00$ | $\$ 14,432.60$ |
| $\$ 319,292.35$ | $\$ 472,614.96$ | $-\$ 153,322.61$ |
| $\$ 54,684.47$ | $\$ 0.00$ | $\$ 54,684.47$ |
| $\$ 129,422.22$ | $\$ 27,682.91$ | $\$ 101,739.31$ |
| $\$ 10,641.31$ | $\$ 0.00$ | $\$ 10,641.31$ |
| $\$ 644.94$ | $\$ 0.00$ | $\$ 644.94$ |
| $\$ 2,576.85$ | $\$ 0.00$ | $\$ 2,576.85$ |
| $\$ 1,015.36$ | $\$ 0.00$ | $\$ 1,015.36$ |
|  |  |  |


| $\$ 1,817,827.79$ | $\$ 1,860,643.83$ | $-\$ 42,816.04$ |
| :--- | :--- | :--- |

$\left.\left.\begin{array}{c}\begin{array}{c}\text { Current Year } \\ \text { Actual YTD } \\ \text { Mar-14 }\end{array} \\ \end{array} \begin{array}{c}\text { Current Year } \\ \text { Budget YTD } \\ \text { Mar-14 }\end{array}\right) ~ \begin{array}{c}\text { Current Year } \\ \text { Variance } \\ \text { Mar-14 }\end{array}\right]$

| Last Year <br> Actual Month <br> Mar-13 | Last Year <br> Actual YTD <br> Mar-13 | Last Year <br> Var Month <br> Mar-13 | Last Year <br> Var YTD <br> Mar-13 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $\$ 312,632.63$ | $\$ 641,237.68$ | $\$ 13,035.67$ | $-\$ 10,204.50$ |
| $\$ 4,262.98$ | $\$ 18,389.78$ | $\$ 135.74$ | $-\$ 7,322.85$ |
| $\$ 976,579.65$ | $\$ 1,696,376.66$ | $-\$ 21,528.98$ | $-\$ 12,829.61$ |
| $\$ 15,110.56$ | $\$ 27,959.21$ | $-\$ 677.96$ | $-\$ 98.21$ |
| $\$ 309,595.66$ | $\$ 542,097.82$ | $\$ 9,696.69$ | $\$ 22,826.51$ |
| $\$ 60,844.60$ | $\$ 104,114.93$ | $-\$ 6,160.13$ | $-\$ 6,606.25$ |
| $\$ 144,308.97$ | $\$ 220,747.54$ | $-\$ 14,886.75$ | $-\$ 26,201.77$ |
| $\$ 7,715.44$ | $\$ 13,099.76$ | $\$ 2,925.87$ | $\$ 925.37$ |
| $\$ 1,667.02$ | $\$ 2,634.60$ | $-\$ 1,022.08$ | $-\$ 295.73$ |
| $\$ 2,995.01$ | $\$ 11,261.73$ | $-\$ 418.16$ | $-\$ 3,031.46$ |
| $\$ 1,189.77$ | $\$ 4,458.74$ | $-\$ 174.41$ | $-\$ 1,291.62$ |
|  |  |  |  |


| $\$ 1,836,902.29$ | $\$ 3,282,378.45$ | $-\$ 19,074.50$ | $-\$ 44,130.12$ |
| :--- | :--- | :--- | :--- |


| $-\$ 196,634.44$ | $-\$ 216,397.93$ | $\$ 19,763.49$ | $-\$ 432,082.21$ | $-\$ 449,944.19$ | $\$ 17,861.98$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $-\$ 9,698.48$ | $\$ 0.00$ | $-\$ 9,698.48$ | $-\$ 25,642.94$ | $\$ 0.00$ | $-\$ 25,642.94$ |
| $-\$ 427,061.32$ | $\$ 0.00$ | $-\$ 427,061.32$ | $-\$ 1,161,280.98$ | $\$ 0.00$ | $-\$ 1,161,280.98$ |
| $\$ 420,731.02$ | $\$ 0.00$ | $\$ 420,731.02$ | $\$ 1,209,140.34$ | $\$ 0.00$ | $\$ 1,209,140.34$ |
| $-\$ 156,112.35$ | $-\$ 440,306.36$ | $\$ 284,194.01$ | $-\$ 251,807.91$ | $-\$ 778,938.78$ | $\$ 527,130.87$ |
| $-\$ 270,798.15$ | $\$ 0.00$ | $-\$ 270,798.15$ | $-\$ 520,198.85$ | $\$ 0.00$ | $-\$ 520,198.85$ |
| $-\$ 75,371.31$ | $\$ 0.00$ | $-\$ 75,371.31$ | $-\$ 191,058.39$ | $\$ 0.00$ | $-\$ 191,058.39$ |
| $\$ 78,167.71$ | $\$ 0.00$ | $\$ 78,167.71$ | $\$ 214,147.44$ | $\$ 0.00$ | $\$ 214,147.44$ |
| $-\$ 81,762.73$ | $-\$ 123,929.27$ | $\$ 42,166.54$ | $-\$ 150,157.80$ | $-\$ 218,136.92$ | $\$ 67,979.12$ |
| $-\$ 48,922.70$ | $\$ 0.00$ | $-\$ 48,922.70$ | $-\$ 94,419.31$ | $\$ 0.00$ | $-\$ 94,419.31$ |
| $-\$ 42,119.09$ | $\$ 0.00$ | $-\$ 42,119.09$ | $-\$ 106,289.84$ | $\$ 0.00$ | $-\$ 106,289.84$ |
| $\$ 50,463.42$ | $\$ 0.00$ | $\$ 50,463.42$ | $\$ 126,378.37$ | $\$ 0.00$ | $\$ 126,378.37$ |
| $-\$ 51,687.12$ | $-\$ 55,781.94$ | $\$ 4,094.82$ | $-\$ 101,653.90$ | $-\$ 75,478.68$ | $-\$ 26,175.22$ |
| $-\$ 50,039.63$ | $\$ 0.00$ | $-\$ 50,039.63$ | $-\$ 109,599.79$ | $\$ 0.00$ | $-\$ 109,599.79$ |
| $\$ 46,996.74$ | $\$ 0.00$ | $\$ 46,996.74$ | $\$ 127,387.79$ | $\$ 0.00$ | $\$ 127,387.79$ |
| $\$ 510.89$ | $\$ 0.00$ | $\$ 510.89$ | $\$ 220.85$ | $\$ 0.00$ | $\$ 220.85$ |
| $\$ 3,930.59$ | $\$ 0.00$ | $\$ 3,930.59$ | $\$ 1,315.04$ | $\$ 0.00$ | $\$ 1,315.04$ |
| $-\$ 225.26$ | $\$ 0.00$ | $-\$ 225.26$ | $-\$ 794.26$ | $\$ 0.00$ | $-\$ 794.26$ |
| $-\$ 615.26$ | $\$ 0.00$ | $-\$ 615.26$ | $-\$ 1,017.93$ | $\$ 0.00$ | $-\$ 1,017.93$ |
| $-\$ 375.18$ | $\$ 0.00$ | $-\$ 375.18$ | $-\$ 987.12$ | $\$ 0.00$ | $-\$ 987.12$ |
| $\$ 8,014.51$ | $\$ 0.00$ | $\$ 8,014.51$ | $-\$ 12,493.79$ | $\$ 0.00$ | $-\$ 12,493.79$ |
| $-\$ 2,757.57$ | $\$ 0.00$ | $-\$ 2,757.57$ | $-\$ 4,048.06$ | $\$ 0.00$ | $-\$ 4,048.06$ |
| $\$ 722.66$ | $\$ 0.00$ | $\$ 722.66$ |  | $\$ 716.01$ | $\$ 0.00$ |


| $-\$ 139,304.72$ | $-\$ 393,814.61$ | $-\$ 57,329.72$ | $-\$ 38,267.60$ |
| ---: | ---: | ---: | ---: |
| $-\$ 6,881.52$ | $-\$ 24,298.16$ | $-\$ 2,816.96$ | $-\$ 1,344.78$ |
| $-\$ 555,539.29$ | $-\$ 1,632,225.92$ | $\$ 128,477.97$ | $\$ 470,944.94$ |
| $\$ 501,215.10$ | $\$ 1,612,548.62$ | $-\$ 80,484.08$ | $-\$ 403,408.28$ |
| $-\$ 161,322.36$ | $-\$ 279,804.88$ | $\$ 5,210.01$ | $\$ 27,996.97$ |
| $-\$ 267,989.56$ | $-\$ 491,013.71$ | $-\$ 2,808.59$ | $-\$ 29,185.14$ |
| $-\$ 66,009.48$ | $-\$ 168,549.97$ | $-\$ 9,361.83$ | $-\$ 22,508.42$ |
| $\$ 67,489.73$ | $\$ 190,827.86$ | $\$ 10,677.98$ | $\$ 23,319.58$ |
| $-\$ 84,551.58$ | $-\$ 158,236.16$ | $\$ 2,788.85$ | $\$ 8,078.36$ |
| $-\$ 45,140.72$ | $-\$ 82,900.52$ | $-\$ 3,781.98$ | $-\$ 11,518.79$ |
| $-\$ 45,947.06$ | $-\$ 116,512.36$ | $\$ 3,827.97$ | $\$ 10,222.52$ |
| $\$ 45,436.61$ | $\$ 131,478.44$ | $\$ 5,026.81$ | $-\$ 5,100.07$ |
| $-\$ 57,873.66$ | $-\$ 103,594.76$ | $\$ 6,186.54$ | $\$ 1,940.86$ |
| $-\$ 40,577.76$ | $-\$ 89,031.11$ | $-\$ 9,461.87$ | $-\$ 20,568.68$ |
| $\$ 44,466.57$ | $\$ 108,233.64$ | $\$ 2,530.17$ | $\$ 19,154.15$ |
| $-\$ 1,187.67$ | $-\$ 762.40$ | $\$ 1,698.56$ | $\$ 983.25$ |
| $-\$ 3,217.52$ | $-\$ 13,893.02$ | $\$ 7,148.11$ | $\$ 15,208.06$ |
| $-\$ 399.09$ | $-\$ 1,449.49$ | $\$ 173.83$ | $\$ 655.23$ |
| $-\$ 1,060.95$ | $-\$ 1,876.81$ | $\$ 445.69$ | $\$ 858.88$ |
| $-\$ 541.85$ | $-\$ 2,086.94$ | $\$ 166.67$ | $\$ 1,099.82$ |
| $\$ 1,717.30$ | $-\$ 795.13$ | $\$ 6,297.21$ | $-\$ 11,698.66$ |
| $\$ 639.39$ | $-\$ 1,015.29$ | $-\$ 3,396.96$ | $-\$ 3,032.77$ |
| $-\$ 27.31$ | $-\$ 940.29$ | $\$ 749.97$ | $\$ 1,656.30$ |
| $-\$ 113.91$ | $-\$ 598.98$ | $-\$ 1,058.96$ | $-\$ 1,043.08$ |
|  |  |  |  |
| $-\$ 816,721.31$ | $-\$ 1,520,311.95$ | $\$ 10,905.39$ | $\$ 34,442.65$ |
|  |  |  |  |
| $\$ 1,020,180.98$ | $\$ 1,762,066.50$ | $-\$ 8,169.11$ | $-\$ 9,687.47$ |
|  |  |  |  |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Consolidated Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 | 24-Mar-2013 |  |  |
|  |  | Current Year Actual Month Mar-14 | Current Year Budget Month Mar-14 | Current Year Variance Mar-14 | Current Year Actual YTD Mar-14 | Current Year Budget YTD Mar-14 | Current Year Variance Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year Var YTD Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | 57.9\% | 56.8\% | 1.2\% | 55.9\% | 56.7\% | -0.8\% | 57.0\% | 56.1\% | 0.9\% | -0.1\% |
|  | Gross Profit \% Total Sales - Drinks | 66.5\% | 73.8\% | -7.2\% | 65.5\% | 72.0\% | -6.5\% | 65.1\% | 64.8\% | 1.5\% | 0.7\% |
|  | Gross Profit \% Total Sales - Liquor | 58.6\% | -101.5\% | 160.1\% | 58.5\% | -48.4\% | 106.9\% | 62.6\% | 62.4\% | -4.0\% | -3.9\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 42400 | Sale Phone Cards | \$0.00 | \$0.00 | \$0.00 | \$20.00 | \$0.00 | \$20.00 | \$20.00 | \$25.00 | -\$20.00 | -\$5.00 |
| Total Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | \$20.00 | \$0.00 | \$20.00 | \$20.00 | \$25.00 | -\$20.00 | -\$5.00 |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 43400 | Cost of Sale Phone Cards | \$0.00 | \$0.00 | \$0.00 | -\$516.85 | \$0.00 | -\$516.85 | -\$24.00 | -\$28.07 | \$24.00 | -\$488.78 |
| 43700 | Cost of Sale Others | \$0.00 | \$0.00 | \$0.00 | \$55.92 | \$0.00 | \$55.92 | \$0.00 | -\$716.60 | \$0.00 | \$772.52 |
| Total Cost of Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | -\$460.93 | \$0.00 | -\$460.93 | -\$24.00 | -\$744.67 | \$24.00 | \$283.74 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising Diary | \$0.00 | \$0.00 | \$0.00 | \$39,460.75 | \$35,000.00 | \$4,460.75 | \$0.00 | \$25,408.50 | \$0.00 | \$14,052.25 |
| 47010 | Advertising - Semper | \$0.00 | \$1,000.00 | -\$1,000.00 | \$0.00 | \$6,000.00 | -\$6,000.00 | \$0.00 | \$2,850.00 | \$0.00 | -\$2,850.00 |
| 47020 | Advertising - Website | \$0.00 | \$500.00 | -\$500.00 | \$1,190.00 | \$2,000.00 | -\$810.00 | \$0.00 | \$1,356.25 | \$0.00 | -\$166.25 |
| 47030 | Advertising - Other | \$500.00 | \$3,000.00 | -\$2,500.00 | \$5,370.00 | \$4,500.00 | \$870.00 | \$1,531.55 | \$3,394.05 | -\$1,031.55 | \$1,975.95 |
| 47100 | Commission-Vending / Others | \$7,574.83 | \$20,159.00 | -\$12,584.17 | \$26,866.42 | \$54,477.00 | -\$27,610.58 | \$24,105.23 | \$64,407.94 | -\$16,530.40 | -\$37,541.52 |
| 47110 | Commission-Books | \$28,516.53 | \$43,346.54 | -\$14,830.01 | \$75,352.51 | \$71,013.54 | \$4,338.97 | \$31,897.02 | \$71,387.40 | -\$3,380.49 | \$3,965.11 |
| 47120 | Commission-Pool Table | \$1,077.27 | \$3,918.55 | -\$2,841.28 | \$1,517.27 | \$4,934.55 | -\$3,417.28 | \$2,173.35 | \$2,196.99 | -\$1,096.08 | -\$679.72 |
| 47190 | Grants | \$99,730.92 | \$100,415.35 | -\$684.43 | \$299,192.76 | \$301,246.05 | -\$2,053.29 | \$97,775.42 | \$293,325.84 | \$1,955.50 | \$5,866.92 |
| 47240 | Hire of Venue | \$18,114.65 | \$9,050.00 | \$9,064.65 | \$24,919.22 | \$18,200.00 | \$6,719.22 | \$21,360.91 | \$43,526.85 | -\$3,246.26 | -\$18,607.63 |
| 47250 | Hire of Equipment | \$7,716.47 | \$5,084.18 | \$2,632.29 | \$17,506.79 | \$15,144.96 | \$2,361.83 | \$6,593.92 | \$13,677.44 | \$1,122.55 | \$3,829.35 |
| 47310 | Freight and Delivery | \$1,134.54 | \$481.60 | \$652.94 | \$1,878.62 | \$1,363.60 | \$515.02 | \$610.73 | \$1,536.20 | \$523.81 | \$342.42 |
| 47350 | Rebates | \$22,062.40 | \$0.00 | \$22,062.40 | \$22,062.40 | \$0.00 | \$22,062.40 | \$0.00 | \$0.00 | \$22,062.40 | \$22,062.40 |
| 47360 | Rents | \$38,620.83 | \$39,370.83 | -\$750.00 | \$115,862.49 | \$116,612.49 | -\$750.00 | \$35,833.33 | \$107,499.66 | \$2,787.50 | \$8,362.83 |
| 47370 | Revenue | \$86,904.63 | \$84,452.60 | \$2,452.03 | \$186,028.37 | \$177,762.72 | \$8,265.65 | \$74,182.04 | \$148,392.18 | \$12,722.59 | \$37,636.19 |
| 47550 | Sponsorships | \$9,000.00 | \$17,000.00 | -\$8,000.00 | \$11,200.00 | \$20,000.00 | -\$8,800.00 | \$5,570.00 | \$11,570.00 | \$3,430.00 | -\$370.00 |
| 47570 | Sponsorships - Market Day | -\$1,550.00 | \$0.00 | -\$1,550.00 | \$55,150.99 | \$70,000.00 | -\$14,849.01 | \$2,592.20 | \$71,771.69 | -\$4,142.20 | -\$16,620.70 |
| 47700 | Ticket Sales | \$55,503.66 | \$99,935.00 | -\$44,431.34 | \$60,274.55 | \$109,798.25 | -\$49,523.70 | \$14,905.90 | \$52,255.76 | \$40,597.76 | \$8,018.79 |
| 47900 | Interest Received | \$7,821.35 | \$13,820.51 | -\$5,999.16 | \$32,424.57 | \$43,249.99 | -\$10,825.42 | \$16,734.00 | \$45,105.25 | -\$8,912.65 | -\$12,680.68 |
| 47980 | Staff Labour Recoveries | \$45.46 | \$0.00 | \$45.46 | \$1,030.92 | \$0.00 | \$1,030.92 | \$3,583.16 | \$6,059.07 | -\$3,537.70 | -\$5,028.15 |
| Total Other Income |  | \$382,773.54 | \$441,534.16 | -\$58,760.62 | \$977,288.63 | \$1,051,303.15 | -\$74,014.52 | \$339,448.76 | \$965,721.07 | \$43,324.78 | \$11,567.56 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Profit Before Expenses |  | \$1,394,785.41 | \$1,465,762.49 | -\$70,977.08 | \$2,729,226.73 | \$2,826,056.21 | -\$96,829.48 | \$1,359,625.74 | \$2,727,067.90 | \$35,159.67 | \$2,158.83 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$289,541.16 | -\$314,077.00 | \$24,535.84 | -\$798,110.24 | -\$905,991.13 | \$107,880.89 | -\$260,127.36 | -\$743,829.15 | -\$29,413.80 | -\$54,281.09 |
| 60040 | Allowance | -\$1,240.20 | -\$1,200.00 | -\$40.20 | -\$4,074.68 | -\$3,900.00 | -\$174.68 | -\$924.00 | -\$3,066.00 | -\$316.20 | -\$1,008.68 |
| 60070 | Annual Leave Provision | -\$5,268.63 | -\$28,436.00 | \$23,167.37 | -\$54,202.80 | -\$92,117.00 | \$37,914.20 | -\$27,131.91 | -\$75,163.71 | \$21,863.28 | \$20,960.91 |
| 60090 | Long Service Leave Provision | -\$7,718.16 | -\$7,718.16 | \$0.00 | -\$24,894.57 | -\$24,904.68 | \$10.11 | -\$4,800.00 | -\$17,600.00 | -\$2,918.16 | -\$7,294.57 |
| 60100 | Income Protection Insurance | -\$3,577.58 | -\$5,718.25 | \$2,140.67 | -\$11,627.13 | -\$18,508.42 | \$6,881.29 | -\$3,800.32 | -\$12,351.03 | \$222.74 | \$723.90 |
| 60130 | Wages - casual | -\$291,367.12 | -\$261,923.36 | -\$29,443.76 | -\$583,591.94 | -\$492,268.49 | -\$91,323.45 | -\$314,970.16 | -\$639,002.86 | \$23,603.04 | \$55,410.92 |

Monthly Profit And Loss for Queensland University Union - Department
Current Period:
3-Mar-2014
30-Mar-2014

| Current Year | Current Year | Current Yea <br> Actual Month |
| :---: | :---: | :---: |
| Budget Month | Variance |  |

Mar-14 Mar-14 Mar-14

| Superannuation Guarantee | $-\$ 73,199.98$ | $-\$ 69,181.64$ | $-\$ 4,018.34$ |
| :--- | ---: | ---: | ---: |
| Other Leave | $-\$ 12,148.98$ | $\$ 0.00$ | $-\$ 12,148.98$ |
| $\quad$ TOIL | $-\$ 4,242.23$ | $\$ 0.00$ | $-\$ 4,242.23$ |
| Workers Compensation | $-\$ 4,117.78$ | $-\$ 4,391.18$ | $\$ 273.40$ |
| Wages \& Oncosts - Agency Staff | $-\$ 468.55$ | $\$ 0.00$ | $-\$ 468.55$ |
| Wages - Redundancy | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Wages | $-\$ 692,890.37$ | $-\$ 692,645.59$ | $-\$ 244.78$ |
| Wages \% of Sales | $38.12 \%$ | $37.23 \%$ | $0.89 \%$ |

Other Labour Cost
Staff Rewards \& Recognition
Staff Gifts
Recruitment
Staff Amenities
First Aid
Staff Training - External
Staff Training - Internal
Staff Uniforms
Other Labour Cost Total
Advertising
Advertising / Publicity
Graphic Designing Costs
Promotional Merchandise
Advertising-Total
Events \& Projects
Campaigns
Concerts/Performances
Grants
Special Projects
Student Promotions
Events \& Projects - Total

Property
Cleaning Materials
Cleaning Charges
Cleaning Garbage Disposal
Cleaning Equipment
Document Destruction
Pest Control
Security
Security - Providers
Security - Property
Property-Total

| $-\$ 30,266.03$ | $-\$ 38,025.00$ | $\$ 7,758.97$ |
| ---: | ---: | ---: |
| $\$ 0.00$ | $-\$ 750.00$ | $\$ 750.00$ |
| $-\$ 3,815.70$ | $-\$ 5,300.00$ | $\$ 1,484.30$ |
| $-\$ 34,081.73$ | $-\$ 44,075.00$ | $\$ 9,993.27$ |
|  |  |  |
| $-\$ 9,959.04$ | $-\$ 14,750.00$ | $\$ 4,790.96$ |
| $-\$ 17,770.53$ | $-\$ 44,950.00$ | $\$ 27,179.47$ |
| $-\$ 57,323.50$ | $-\$ 86,250.00$ | $\$ 28,926.50$ |
| $-\$ 755.08$ | $-\$ 2,420.00$ | $\$ 1,664.92$ |
| $-\$ 115,853.65$ | $-\$ 138,783.00$ | $\$ 22,929.35$ |
| $-\$ 201,661.80$ | $-\$ 287,153.00$ | $\$ 85,491.20$ |


| $-\$ 37,614.77$ | $-\$ 51,015.00$ | $\$ 13,400.23$ |
| ---: | ---: | ---: |
| $-\$ 1,200.00$ | $-\$ 2,480.00$ | $\$ 1,280.00$ |
| $-\$ 7,796.70$ | $-\$ 15,900.00$ | $\$ 8,103.30$ |
| $-\$ 46,611.47$ | $-\$ 69,395.00$ | $\$ 22,783.53$ |
|  |  |  |
| $-\$ 9,959.04$ | $-\$ 15,750.00$ | $\$ 5,790.96$ |
| $-\$ 20,140.53$ | $-\$ 39,350.00$ | $\$ 19,209.47$ |
| $-\$ 58,416.78$ | $-\$ 88,750.00$ | $\$ 30,333.22$ |
| $-\$ 7,689.17$ | $-\$ 9,920.00$ | $\$ 2,230.83$ |
| $-\$ 159,613.26$ | $-\$ 197,853.00$ | $\$ 38,239.74$ |
| $-\$ 255,818.78$ | $-\$ 351,623.00$ | $\$ 95,804.22$ |


| $-\$ 40,481.97$ | $-\$ 56,573.00$ | $\$ 10,215.94$ | $\$ 18,958.23$ |
| ---: | ---: | ---: | ---: |
| $-\$ 440.00$ | $-\$ 440.00$ | $\$ 440.00$ | $-\$ 760.00$ |
| $-\$ 348.40$ | $-\$ 21,127.16$ | $-\$ 3,467.30$ | $\$ 13,330.46$ |
| $-\$ 41,270.37$ | $-\$ 78,140.16$ | $\$ 7,188.64$ | $\$ \mathbf{3 1 , 5 2 8 . 6 9}$ |


| $-\$ 14,121.48$ | $-\$ 15,185.00$ | $\$ 1,063.52$ |
| ---: | ---: | ---: |
| $-\$ 127,490.64$ | $-\$ 124,675.68$ | $-\$ 2,814.96$ |
| $-\$ 11,954.54$ | $-\$ 12,825.51$ | $\$ 870.97$ |
| $-\$ 9,867.57$ | $-\$ 9,885.00$ | $\$ 17.43$ |
| $-\$ 158.00$ | $-\$ 300.00$ | $\$ 142.00$ |
| $-\$ 4,550.93$ | $-\$ 2,309.10$ | $-\$ 2,241.83$ |
| $-\$ 8,080.90$ | $-\$ 9,750.00$ | $\$ 1,669.10$ |
| $-\$ 10,942.40$ | $-\$ 14,000.00$ | $\$ 3,057.60$ |
| $-\$ 1,802.78$ | $-\$ 385.50$ | $-\$ 1,417.28$ |
| $-\$ 188,969.24$ | $-\$ 189,315.79$ | $\$ 346.55$ |


| $-\$ 6,828.52$ | $-\$ 16,425.59$ | $\$ 579.59$ | $\$ 2,304.11$ |
| ---: | ---: | ---: | ---: |
| $-\$ 40,452.77$ | $-\$ 123,949.60$ | $-\$ 3,057.08$ | $-\$ 3,541.04$ |
| $-\$ 4,000.00$ | $-\$ 13,314.89$ | $\$ 1,195.34$ | $\$ 1,360.35$ |
| $-\$ 2,303.92$ | $-\$ 6,785.11$ | $-\$ 428.00$ | $-\$ 3,082.46$ |
| $-\$ 10.40$ | $-\$ 31.20$ | $\$ 10.40$ | $-\$ 126.80$ |
| $-\$ 687.50$ | $-\$ 2,101.36$ | $-\$ 825.00$ | $-\$ 2,449.57$ |
| $-\$ 2,919.63$ | $-\$ 8,326.86$ | $-\$ 1,522.69$ | $\$ 245.96$ |
| $-\$ 10,758.49$ | $-\$ 16,246.79$ | $\$ 460.29$ | $\$ 5,304.39$ |
| $-\$ 247.60$ | $-\$ 655.24$ | $-\$ 22.58$ | $-\$ 1,147.54$ |
| $-\$ 68,208.83$ | $-\$ 187,836.64$ | $-\$ 3,609.73$ | $-\$ 1,132.60$ |

Monthly Profit And Loss for Queensland University Union - Department
Current Period:
3-Mar-2014 30-Mar-2014
30-Mar-2014 Previous Period:

| Current Year | Current Year | Current Year <br> Actual Month |
| :---: | :---: | :---: |
| Budget Month | Variance |  |

Mar-14
Mar-14

|  |  |  |
| ---: | ---: | ---: |
| $-\$ 21,600.04$ | $-\$ 21,298.06$ | $-\$ 301.98$ |
| $-\$ 13,040.38$ | $-\$ 8,470.00$ | $-\$ 4,570.38$ |
| $-\$ 7,990.00$ | $-\$ 8,090.00$ | $\$ 100.00$ |
| $-\$ 2,238.73$ | $-\$ 3,083.91$ | $\$ 845.18$ |
| $-\$ 44,869.15$ | $-\$ 40,941.97$ | $-\$ 3,927.18$ |

Motor Vehicles
Motor Vehicle Rego \& Ins
Motor Vehicle Fuel and Oil
Motor Vehicle Parking \& Tolls
Motor Vehices - Total

|  |  |  |
| ---: | ---: | ---: |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 80.00$ | $-\$ 310.00$ | $\$ 390.00$ |
| $\$ 0.00$ | $-\$ 260.00$ | $\$ 260.00$ |
| $\$ 80.00$ | $-\$ 920.00$ | $\$ 1,000.00$ |

Maintenance
R\&M - Building
R\&M - Furniture
R\&M - Equipment
R\&M - Point of Sale
R\&M - Refrigeration
Replacements / Minor capital
Maintenance-Total

|  |  |  |
| ---: | ---: | ---: |
| $-\$ 20,282.35$ | $-\$ 18,788.17$ | $-\$ 1,494.18$ |
| $\$ 0.00$ | $-\$ 2,750.00$ | $\$ 2,750.00$ |
| $-\$ 3,645.34$ | $-\$ 8,530.00$ | $\$ 4,884.66$ |
| $-\$ 90.00$ | $\$ 0.00$ | $-\$ 90.00$ |
| $-\$ 3,711.00$ | $-\$ 8,550.00$ | $\$ 4,839.00$ |
| $-\$ 1,227.00$ | $-\$ 3,635.00$ | $\$ 2,408.00$ |
| $-\$ 28,955.69$ | $-\$ 42,253.17$ | $\$ 13,297.48$ |

Other Operating Costs
Consumables
Conf \& Seminar Registration
Conf \& Seminar Travel \& Accom
Depreciation
Gains / Losses on Disposal
Entertainment No FBT
Entertainment FBT
Equipment Rent
Film Hire
Insurance
Laundry
Library / Resources
Licence Fees / Certificates
Meetings
Newspapers \& Periodicals
Packaging
Subscriptions
Travel (local)
Workplace Health \& Safety
Other Operating Costs-Total

Other Operating Costs-Total
Utilities
Electricity
Gas
Water
Telephone
Utilities-Total

Motor Vehicles
Motor Vehicle Rego \& Ins
Motor Vehicle Fuel and Oil
Motor Vehicle Parking \& Tolls
Motor Vehices - Total

| $-\$ 58,179.49$ | $-\$ 62,210.68$ | $\$ 4,031.19$ |
| ---: | ---: | ---: |
| $-\$ 31,144.11$ | $-\$ 22,462.50$ | $-\$ 8,681.61$ |
| $-\$ 20,870.00$ | $-\$ 21,170.00$ | $\$ 300.00$ |
| $-\$ 7,714.85$ | $-\$ 9,161.23$ | $\$ 1,446.38$ |
| $-\$ 117,908.45$ | $-\$ 115,004.41$ | $-\$ 2,904.04$ |


|  |  |  |
| ---: | ---: | ---: |
| $-\$ 887.04$ | $-\$ 850.00$ | $-\$ 37.04$ |
| $-\$ 398.23$ | $-\$ 1,190.00$ | $\$ 791.77$ |
| $-\$ 229.76$ | $-\$ 2,410.00$ | $\$ 2,180.24$ |
| $-\$ 1,515.03$ | $-\$ 4,800.00$ | $\$ 3,284.97$ |


| $-\$ 44,285.29$ | $-\$ 57,364.51$ | $\$ 13,079.22$ |
| ---: | ---: | ---: |
| $-\$ 8.41$ | $-\$ 5,500.00$ | $\$ 5,491.59$ |
| $-\$ 6,906.90$ | $-\$ 16,120.00$ | $\$ 9,213.10$ |
| $-\$ 90.00$ | $-\$ 800.00$ | $\$ 710.00$ |
| $-\$ 14,360.00$ | $-\$ 12,000.00$ | $-\$ 2,360.00$ |
| $-\$ 12,710.13$ | $-\$ 10,045.00$ | $-\$ 2,665.13$ |
| $-\$ 78,360.73$ | $-\$ 101,829.51$ | $\$ 23,468.78$ |


| $-\$ 6,008.24$ | $-\$ 7,748.70$ | $\$ 1,740.46$ | $-\$ 13,722.94$ | $-\$ 16,675.86$ | $\$ 2,952.92$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $-\$ 545.45$ | $\$ 0.00$ | $-\$ 545.45$ |
| $-\$ 313.64$ | $\$ 0.00$ | $-\$ 313.64$ | $-\$ 12,552.61$ | $-\$ 15,000.00$ | $\$ 2,447.39$ |
| $-\$ 61,367.51$ | $-\$ 60,380.84$ | $-\$ 986.67$ | $-\$ 193,969.88$ | $-\$ 195,087.73$ | $\$ 1,117.85$ |
| $\$ 154.55$ | $\$ 0.00$ | $\$ 154.55$ | $\$ 154.55$ | $\$ 0.00$ | $\$ 154.55$ |
| $\$ 0.00$ | $-\$ 100.00$ | $\$ 100.00$ | $\$ 0.00$ | $-\$ 300.00$ | $\$ 300.00$ |
| $\$ 0.00$ | $-\$ 350.00$ | $\$ 350.00$ | $-\$ 43.45$ | $-\$ 575.00$ | $\$ 531.55$ |
| $-\$ 1,149.31$ | $-\$ 1,632.00$ | $\$ 482.69$ | $-\$ 5,831.76$ | $-\$ 5,146.00$ | $-\$ 685.76$ |
| $-\$ 1,369.95$ | $-\$ 2,000.00$ | $\$ 630.05$ | $-\$ 3,348.22$ | $-\$ 3,800.00$ | $\$ 451.78$ |
| $-\$ 8,742.43$ | $-\$ 8,953.27$ | $\$ 210.84$ | $-\$ 26,227.29$ | $-\$ 26,859.81$ | $\$ 632.52$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $-\$ 488.10$ | $-\$ 650.00$ | $\$ 161.90$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $-\$ 82.32$ | $\$ 0.00$ | $-\$ 82.32$ |
| $-\$ 4,861.66$ | $-\$ 4,749.61$ | $-\$ 112.05$ | $-\$ 14,882.91$ | $-\$ 17,764.83$ | $\$ 2,881.92$ |
| $-\$ 451.56$ | $-\$ 185.00$ | $-\$ 266.56$ | $-\$ 1,241.15$ | $-\$ 490.00$ | $-\$ 751.15$ |
| $-\$ 166.00$ | $-\$ 140.00$ | $-\$ 26.00$ | $-\$ 632.23$ | $-\$ 420.00$ | $-\$ 212.23$ |
| $-\$ 24,043.66$ | $-\$ 25,370.76$ | $\$ 1,327.10$ | $-\$ 49,356.13$ | $-\$ 47,194.19$ | $-\$ 2,161.94$ |
| $-\$ 1,729.42$ | $-\$ 764.82$ | $-\$ 964.60$ | $-\$ 6,054.38$ | $-\$ 2,589.91$ | $-\$ 3,464.47$ |
| $-\$ 665.23$ | $-\$ 200.00$ | $-\$ 465.23$ | $-\$ 1,209.68$ | $-\$ 400.00$ | $-\$ 809.68$ |
| $-\$ 532.12$ | $-\$ 760.00$ | $\$ 227.88$ | $-\$ 2,204.40$ | $-\$ 2,350.00$ | $\$ 145.60$ |
| $-\$ 111,246.18$ | $-\$ 113,335.00$ | $\$ 2,088.82$ | $-\$ 332,238.35$ | $-\$ 335,303.33$ | $\$ 3,064.98$ |


| Last Year <br> Actual Month <br> Mar-13 | Last Year <br> Actual YTD <br> Mar-13 | Last Year <br> Var Month <br> Mar-13 | Last Year <br> Var YTD <br> Mar-13 |
| :---: | :---: | ---: | ---: |
|  |  |  |  |
|  |  |  |  |
| $-\$ 18,162.67$ | $-\$ 49,492.31$ | $-\$ 3,437.37$ | $-\$ 8,687.18$ |
| $-\$ 6,815.60$ | $-\$ 15,374.37$ | $-\$ 6,224.78$ | $-\$ 15,769.74$ |
| $-\$ 8,262.00$ | $-\$ 21,524.00$ | $\$ 272.00$ | $\$ 654.00$ |
| $-\$ 2,443.35$ | $-\$ 7,111.80$ | $\$ 204.62$ | $-\$ 603.05$ |
| $-\$ 35,683.62$ | $-\$ 93,502.48$ | $-\$ 9,185.53$ | $-\$ 24,405.97$ |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $-\$ 700.38$ | $-\$ 1,563.35$ | $\$ 700.38$ | $\$ 676.31$ |
| $\$ 0.00$ | $-\$ 633.39$ | $\$ 80.00$ | $\$ 235.16$ |
| $-\$ 250.00$ | $-\$ 2,056.00$ | $\$ 250.00$ | $\$ 1,826.24$ |
| $-\$ 950.38$ | $-\$ 4,252.74$ | $\$ 1,030.38$ | $\$ 2,737.71$ |
|  |  |  |  |
|  |  |  |  |
| $-\$ 19,725.50$ | $-\$ 59,516.59$ | $-\$ 556.85$ | $\$ 15,231.30$ |
| $-\$ 378.37$ | $-\$ 4,915.99$ | $\$ 378.37$ | $\$ 4,907.58$ |
| $-\$ 4,664.05$ | $-\$ 9,544.64$ | $\$ 1,018.71$ | $\$ 2,637.74$ |
| $\$ 0.00$ | $\$ 0.00$ | $-\$ 90.00$ | $-\$ 90.00$ |
| $-\$ 12,174.00$ | $-\$ 14,089.00$ | $\$ 8,463.00$ | $-\$ 271.00$ |
| $-\$ 8,228.46$ | $-\$ 19,748.23$ | $\$ 7,001.46$ | $\$ 7,038.10$ |
| $-\$ 45,170.38$ | $-\$ 107,814.45$ | $\mathbf{\$ 1 6 , 2 1 4 . 6 9}$ | $\$ \mathbf{2 9 , 4 5 3 . 7 2}$ |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $-\$ 700.38$ | $-\$ 1,563.35$ | $\$ 700.38$ | $\$ 676.31$ |
| $\$ 0.00$ | $-\$ 633.39$ | $\$ 80.00$ | $\$ 235.16$ |
| $-\$ 250.00$ | $-\$ 2,056.00$ | $\$ 250.00$ | $\$ 1,826.24$ |
| $-\$ 950.38$ | $-\$ 4,252.74$ | $\$ 1,030.38$ | $\$ 2,737.71$ |
|  |  |  |  |
|  |  |  |  |
| $-\$ 19,725.50$ | $-\$ 59,516.59$ | $-\$ 556.85$ | $\$ 15,231.30$ |
| $-\$ 378.37$ | $-\$ 4,915.99$ | $\$ 378.37$ | $\$ 4,907.58$ |
| $-\$ 4,664.05$ | $-\$ 9,544.64$ | $\$ 1,018.71$ | $\$ 2,637.74$ |
| $\$ 0.00$ | $\$ 0.00$ | $-\$ 90.00$ | $-\$ 90.00$ |
| $-\$ 12,174.00$ | $-\$ 14,089.00$ | $\$ 8,463.00$ | $-\$ 271.00$ |
| $-\$ 8,228.46$ | $-\$ 19,748.23$ | $\$ 7,001.46$ | $\$ 7,038.10$ |
| $-\$ 45,170.38$ | $-\$ 107,814.45$ | $\mathbf{\$ 1 6 , 2 1 4 . 6 9}$ | $\$ \mathbf{2 9 , 4 5 3 . 7 2}$ |


| $-\$ 7,350.29$ | $-\$ 15,344.82$ | $\$ 1,342.05$ | $\$ 1,621.88$ |
| ---: | ---: | ---: | ---: |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $-\$ 545.45$ |
| $-\$ 139.09$ | $-\$ 139.09$ | $-\$ 174.55$ | $-\$ 12,413.52$ |
| $-\$ 57,041.00$ | $-\$ 176,748.92$ | $-\$ 4,326.51$ | $-\$ 17,220.96$ |
| $\$ 18.18$ | $\$ 90.91$ | $\$ 136.37$ | $\$ 63.64$ |
| $\$ 0.00$ | $-\$ 19.45$ | $\$ 0.00$ | $\$ 19.45$ |
| $-\$ 150.73$ | $-\$ 265.61$ | $\$ 150.73$ | $\$ 222.16$ |
| $-\$ 2,531.86$ | $-\$ 6,882.82$ | $\$ 1,382.55$ | $\$ 1,051.06$ |
| $-\$ 917.29$ | $-\$ 3,412.60$ | $-\$ 452.66$ | $\$ 64.38$ |
| $-\$ 9,941.37$ | $-\$ 29,824.19$ | $\$ 1,198.94$ | $\$ 3,596.90$ |
| $-\$ 1,240.21$ | $-\$ 2,120.61$ | $\$ 1,240.21$ | $\$ 1,632.51$ |
| $-\$ 23.48$ | $-\$ 68.88$ | $\$ 23.48$ | $-\$ 13.44$ |
| $-\$ 3,772.04$ | $-\$ 15,112.35$ | $-\$ 1,089.62$ | $\$ 229.44$ |
| $-\$ 336.36$ | $-\$ 2,767.88$ | $-\$ 115.20$ | $\$ 1,526.73$ |
| $\$ 0.00$ | $-\$ 378.28$ | $-\$ 166.00$ | $-\$ 253.95$ |
| $-\$ 22,828.33$ | $-\$ 42,940.13$ | $-\$ 1,215.33$ | $-\$ 6,416.00$ |
| $-\$ 406.63$ | $-\$ 1,027.96$ | $-\$ 1,322.79$ | $-\$ 5,026.42$ |
| $-\$ 256.85$ | $-\$ 380.63$ | $-\$ 408.38$ | $-\$ 829.05$ |
| $-\$ 1,364.94$ | $-\$ 2,911.87$ | $\$ 832.82$ | $\$ 707.47$ |
| $-\$ 108,282.29$ | $-\$ 300,255.18$ | $-\$ 2,963.89$ | $-\$ 31,983.17$ |

Consolidated Business
25-Feb-2013 24-Mar-2013

| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Consolidated Business |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 | 24-Mar-2013 |  |  |
|  |  | Current Year Actual Month Mar-14 | Current Year Budget Month Mar-14 | Current Year Variance Mar-14 | Current Year Actual YTD Mar-14 | Current Year Budget YTD Mar-14 | Current Year Variance Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year Var YTD Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 67100 | Photocopying | -\$3,091.65 | -\$1,390.00 | -\$1,701.65 | -\$3,099.90 | -\$4,195.00 | \$1,095.10 | -\$1,631.62 | -\$4,323.45 | -\$1,460.03 | \$1,223.55 |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | -\$687.60 | \$0.00 | -\$687.60 | -\$335.40 | -\$670.80 | \$335.40 | -\$16.80 |
| 67400 | Postage \& Freight | -\$958.09 | -\$840.00 | -\$118.09 | -\$2,950.28 | -\$2,520.00 | -\$430.28 | -\$1,970.78 | -\$3,114.69 | \$1,012.69 | \$164.41 |
| 67500 | Printing | -\$7,790.50 | -\$8,380.00 | \$589.50 | -\$18,963.00 | -\$29,250.00 | \$10,287.00 | \$0.00 | -\$6,322.11 | -\$7,790.50 | -\$12,640.89 |
| 67600 | Stationery | -\$2,347.82 | -\$1,698.00 | -\$649.82 | -\$7,142.99 | -\$5,208.50 | -\$1,934.49 | -\$1,979.27 | -\$5,244.35 | -\$368.55 | -\$1,898.64 |
| 67700 | Audit Fees | -\$2,200.00 | -\$2,200.00 | \$0.00 | -\$6,600.00 | -\$6,600.00 | \$0.00 | -\$2,200.00 | -\$6,600.00 | \$0.00 | \$0.00 |
| 67800 | Debt Collection | -\$219.81 | \$0.00 | -\$219.81 | -\$219.81 | -\$20.00 | -\$199.81 | \$0.00 | -\$70.00 | -\$219.81 | -\$149.81 |
| 67900 | Legal Fees | -\$36,258.00 | -\$35,000.00 | -\$1,258.00 | -\$40,699.50 | -\$35,000.00 | -\$5,699.50 | \$0.00 | -\$20,153.36 | -\$36,258.00 | -\$20,546.14 |
| 68000 | Payroll | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$487.68 | \$0.00 | \$487.68 |
| 68050 | Penalties And Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$165.82 | \$0.00 | \$165.82 |
| 68100 | Professional Fees | -\$5,343.62 | -\$2,380.00 | -\$2,963.62 | -\$21,053.86 | -\$7,140.00 | -\$13,913.86 | -\$10,522.69 | -\$18,728.93 | \$5,179.07 | -\$2,324.93 |
| 68200 | Bank Charges | -\$13,596.20 | -\$9,538.55 | -\$4,057.65 | -\$25,623.84 | -\$18,559.56 | -\$7,064.28 | -\$8,923.45 | -\$19,562.16 | -\$4,672.75 | -\$6,061.68 |
| 68300 | Interest | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$764.12 | \$0.00 | \$764.12 |
|  | Administration Expenses Total | -\$71,805.69 | -\$61,426.55 | -\$10,379.14 | -\$127,040.78 | -\$108,493.06 | -\$18,547.72 | -\$27,563.21 | -\$86,207.47 | -\$44,242.48 | -\$40,833.31 |
|  | Recharges |  |  |  |  |  |  |  |  |  |  |
| 68990 | Re-charge | \$68,791.41 | \$68,178.03 | \$613.38 | \$196,870.67 | \$195,409.15 | \$1,461.52 | \$63,975.03 | \$195,381.79 | \$4,816.38 | \$1,488.88 |
| 69020 | Administration Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,044.08 | -\$5,968.52 | \$2,044.08 | \$5,968.52 |
| 69030 | Human Resources Recharge | -\$2,606.35 | -\$2,606.34 | -\$0.01 | -\$7,619.50 | -\$7,619.49 | -\$0.01 | -\$2,167.40 | -\$6,674.11 | -\$438.95 | -\$945.39 |
| 69040 | IT Recharge | -\$2,386.34 | -\$2,386.34 | \$0.00 | -\$7,492.90 | -\$7,492.90 | \$0.00 | -\$2,402.61 | -\$7,568.13 | \$16.27 | \$75.23 |
| 69050 | Financial Services Recharge | -\$10,790.96 | -\$10,790.96 | \$0.00 | -\$29,529.17 | -\$29,529.17 | \$0.00 | -\$10,990.34 | -\$30,377.32 | \$199.38 | \$848.15 |
| 69060 | Marketing Recharge | -\$8,884.52 | -\$8,884.53 | \$0.01 | -\$26,091.91 | -\$26,091.92 | \$0.01 | -\$5,917.83 | -\$20,594.57 | -\$2,966.69 | -\$5,497.34 |
|  | Recharges-Total | \$44,123.24 | \$43,509.86 | \$613.38 | \$126,137.19 | \$124,675.67 | \$1,461.52 | \$40,452.77 | \$124,199.14 | \$3,670.47 | \$1,938.05 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Operating Expenses |  | -\$520,235.56 | -\$617,892.30 | \$97,656.74 | -\$1,022,325.64 | -\$1,151,088.43 | \$128,762.79 | -\$353,507.23 | -\$932,174.15 | -\$166,728.33 | -\$90,151.49 |
| Total Expenses |  | -\$1,224,713.87 | -\$1,335,792.16 | \$111,078.29 | -\$2,756,170.27 | -\$2,930,264.56 | \$174,094.29 | -\$1,104,401.62 | -\$2,711,348.58 | -\$120,312.25 | -\$44,821.69 |
| 99999 | Net Profit | \$170,071.54 | \$129,970.33 | \$40,101.21 | $\underline{-\$ 26,943.54}$ | -\$104,208.35 | \$77,264.81 | \$255,224.12 | \$15,719.32 | -\$85,152.58 | $\underline{-\$ 42,662.86}$ |
| Total Income Checker $=\mathbf{0}$ |  | -\$0.00 | -\$0.00 | \$0.00 | \$0.00 | -\$0.00 | \$0.00 | \$0.00 | -\$0.00 | \$0.00 | \$0.00 |


| Account Number | Description |
| :--- | :--- |
| Sales Income |  |
| 40310 | Sale Retail (GST Inclusive) |
| 40320 | Sale Retail (GST Free) |
| 40400 | Sale Food (GST Inclusive) |
| 40410 | Sale Food (GST Free) |
| 40450 | Sale Beverage (GST Inclusive) |
| 40460 | Sale Beverage (GST free) |
| 40500 | Sales Liquor (GST Inclusive) |
| 40600 | Sales Internal Food |
| 40605 | Sales Internal Beverage |
| 40610 | Sales Internal Liquor |
| 40620 | Sales Internal Retail |
|  |  |
| Sales Income Total |  |
| Cost of Sales |  |
| 41310 |  |
| 41320 | Purchases Retail GST Inclu |
| 41330 | Purchases Retail GST Free |
| 41340 | Opening Stock Retail |
| 41400 | Closing Stock Retail |
| 41410 | Purchases Food GST Inclusive |
| 41420 | Purchases Food GST Free |
| 41430 | Opening Stock Food |
| 41450 | Closing Stock Food |
| 41460 | Purchases Beverage GST Inclus |
| 41470 | Purchases Beverage GST Free |
| 41480 | Opening Stock Bevera |
| 41500 | Closing Stock Bevera |
| 41510 | Purchases Liquor |
| 41520 | Opening Stock Liquor |
| 41800 | Closing Stock Liquor |
| 41850 | Point of Sale Unders/Overs |
| 41855 | Wastage Food |
| 41860 | Wastage Drinks |
| 41865 | Wastage Alcohol |
| 41880 | Wastage Retail |
| 41900 | Freight |
| 41905 | Stocktake Variance Food |
| 41910 | Stocktake Variance Drinks |
| 41915 | Stocktake Variance Alcohol |
|  | Stocktake Variance Retail |


| Current Year | Current Year | Current Year |
| :---: | :---: | :---: |
| Actual Month | Budget Month | Variance |
| Mar-14 | Mar-14 | Mar-14 |


| Current Year | Current Year | Current Year |
| :---: | :---: | :---: |
| Actual YTD | Budget YTD | Variance |
| Mar-14 | Mar-14 | Mar-14 |


| Last Year <br> Actual Month <br> Mar-13 | Last Year <br> Actual YTD <br> Mar-13 | Last Year <br> Var Month <br> Mar-13 | Last Year <br> Var YTD <br> Mar-13 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |


| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |



| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Student Services <br> 24-Mar-2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 |  |  |  |
|  |  | Current Year Actual Month Mar-14 | Current Year Budget Month Mar-14 | Current Year Variance Mar-14 | Current Year <br> Actual YTD <br> Mar-14 | Current Year <br> Budget YTD <br> Mar-14 | Current Year Variance Mar-14 | Last Year Actual Month Mar-13 | Last Year <br> Actual YTD <br> Mar-13 | Last Year Var Month Mar-13 | Last Year Var YTD <br> Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 47700 | Ticket Sales | \$50,046.37 | \$94,500.00 | -\$44,453.63 | \$50,046.37 | \$96,500.00 | -\$46,453.63 | \$724.09 | \$34,943.00 | \$49,322.28 | \$15,103.37 |
| Total Other Income |  | \$192,256.90 | \$251,622.21 | -\$59,365.31 | \$471,006.10 | \$532,694.57 | -\$61,688.47 | \$140,269.91 | \$443,560.10 | \$51,986.99 | \$27,446.00 |
| Gross Profit Before Expenses |  | \$192,256.90 | \$251,622.21 | -\$59,365.31 | \$471,006.10 | \$532,694.57 | -\$61,688.47 | \$140,269.91 | \$443,560.10 | \$51,986.99 | \$27,446.00 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$47,958.95 | -\$48,630.00 | \$671.05 | -\$142,390.95 | -\$152,777.13 | \$10,386.18 | -\$36,394.19 | -\$114,343.54 | -\$11,564.76 | -\$28,047.41 |
| 60040 | Allowance | \$0.00 | \$0.00 | \$0.00 | -\$133.94 | \$0.00 | -\$133.94 | \$0.00 | \$0.00 | \$0.00 | -\$133.94 |
| 60070 | Annual Leave Provision | -\$838.04 | -\$4,396.00 | \$3,557.96 | -\$8,965.20 | -\$14,288.00 | \$5,322.80 | -\$3,708.01 | -\$10,531.79 | \$2,869.97 | \$1,566.59 |
| 60090 | Long Service Leave Provision | -\$1,227.65 | -\$1,069.69 | -\$157.96 | -\$4,080.38 | -\$3,379.68 | -\$700.70 | -\$655.99 | -\$2,465.21 | -\$571.66 | -\$1,615.17 |
| 60100 | Income Protection Insurance | -\$202.06 | -\$310.98 | \$108.92 | -\$656.70 | -\$1,010.69 | \$353.99 | -\$322.99 | -\$1,049.72 | \$120.93 | \$393.02 |
| 60130 | Wages - casual | -\$4,193.08 | -\$3,079.49 | -\$1,113.59 | -\$8,520.85 | -\$6,135.65 | -\$2,385.20 | -\$10,439.47 | -\$21,567.67 | \$6,246.39 | \$13,046.82 |
| 60140 | Superannuation Guarantee | -\$6,040.85 | -\$6,205.54 | \$164.69 | -\$17,565.06 | -\$19,702.28 | \$2,137.22 | -\$4,934.05 | -\$15,406.95 | -\$1,106.80 | -\$2,158.11 |
| 60150 | Other Leave | -\$830.47 | \$0.00 | -\$830.47 | -\$3,766.22 | \$0.00 | -\$3,766.22 | -\$1,100.94 | -\$1,680.97 | \$270.47 | -\$2,085.25 |
| 60155 | TOIL | -\$123.88 | \$0.00 | -\$123.88 | -\$655.88 | \$0.00 | -\$655.88 | \$0.00 | \$0.00 | -\$123.88 | -\$655.88 |
| 60160 | Workers Compensation | -\$359.73 | -\$395.45 | \$35.72 | -\$1,094.41 | -\$1,255.73 | \$161.32 | -\$349.49 | -\$1,096.79 | -\$10.24 | \$2.38 |
| 60180 | Wages - Redundancy | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$23,942.40 | -\$23,942.40 | \$23,942.40 | \$23,942.40 |
|  | Total Wages | -\$61,774.71 | -\$64,087.15 | \$2,312.44 | -\$187,829.59 | -\$198,549.16 | \$10,719.57 | -\$81,847.53 | -\$192,085.04 | \$20,072.82 | \$4,255.45 |
|  | Wages \% of Sales | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| Other Labour Cost |  |  |  |  |  |  |  |  |  |  |  |
| 60520 | Staff Gifts | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$168.82 | \$0.00 | \$168.82 |
| 60600 | Staff Amenities | -\$120.33 | -\$20.00 | -\$100.33 | -\$276.36 | -\$190.00 | -\$86.36 | -\$27.10 | -\$275.67 | -\$93.23 | -\$0.69 |
| 60750 | Staff Training - External | \$0.00 | -\$500.00 | \$500.00 | -\$2,485.85 | -\$940.00 | -\$1,545.85 | -\$897.69 | -\$2,693.07 | \$897.69 | \$207.22 |
| 60800 | Staff Uniforms | \$0.00 | \$0.00 | \$0.00 | -\$819.20 | -\$1,500.00 | \$680.80 | \$0.00 | -\$1,107.26 | \$0.00 | \$288.06 |
|  | Other Labour Cost Total | -\$120.33 | -\$520.00 | \$399.67 | -\$3,581.41 | -\$3,880.00 | \$298.59 | -\$924.79 | -\$4,244.82 | \$804.46 | \$663.41 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  | Advertising |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$1,562.91 | -\$5,645.00 | \$4,082.09 | -\$3,528.49 | -\$10,990.00 | \$7,461.51 | -\$1,420.80 | -\$7,553.65 | -\$142.11 | \$4,025.16 |
| 61050 | Graphic Designing Costs | \$0.00 | -\$750.00 | \$750.00 | -\$1,200.00 | -\$2,480.00 | \$1,280.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,200.00 |
| 61100 | Promotional Merchandise | -\$3,815.70 | -\$5,300.00 | \$1,484.30 | -\$7,796.70 | -\$15,900.00 | \$8,103.30 | -\$348.40 | -\$19,245.34 | -\$3,467.30 | \$11,448.64 |
|  | Advertising-Total | -\$5,378.61 | -\$11,695.00 | \$6,316.39 | -\$12,525.19 | -\$29,370.00 | \$16,844.81 | -\$1,769.20 | -\$26,798.99 | -\$3,609.41 | \$14,273.80 |
|  | Events \& Projects |  |  |  |  |  |  |  |  |  |  |
| 61510 | Campaigns | -\$9,959.04 | -\$14,750.00 | \$4,790.96 | -\$9,959.04 | -\$15,750.00 | \$5,790.96 | \$0.00 | \$0.00 | -\$9,959.04 | -\$9,959.04 |
| 61600 | Concerts/Performances | -\$15,270.53 | -\$39,350.00 | \$24,079.47 | -\$15,270.53 | -\$31,350.00 | \$16,079.47 | -\$1,225.00 | -\$19,325.00 | -\$14,045.53 | \$4,054.47 |
| 61700 | Grants | -\$57,323.50 | -\$86,250.00 | \$28,926.50 | -\$58,416.78 | -\$88,750.00 | \$30,333.22 | -\$13,845.85 | -\$18,570.13 | -\$43,477.65 | -\$39,846.65 |
| 61800 | Special Projects | -\$466.36 | -\$2,010.00 | \$1,543.64 | -\$7,400.45 | -\$9,510.00 | \$2,109.55 | -\$2,534.32 | -\$2,534.32 | \$2,067.96 | -\$4,866.13 |
| 61900 | Student Promotions | -\$116,016.33 | -\$138,783.00 | \$22,766.67 | -\$159,775.94 | -\$197,853.00 | \$38,077.06 | -\$32,056.10 | -\$139,002.70 | -\$83,960.23 | -\$20,773.24 |
|  | Events \& Projects - Total | -\$199,035.76 | -\$281,143.00 | \$82,107.24 | -\$250,822.74 | -\$343,213.00 | \$92,390.26 | -\$49,661.27 | -\$179,432.15 | -\$149,374.49 | -\$71,390.59 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Student Services |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 | 24-Mar-2013 |  |  |
|  |  | Current Year Actual Month Mar-14 | Current Year Budget Month Mar-14 | Current Year Variance Mar-14 | Current Year <br> Actual YTD <br> Mar-14 | Current Year Budget YTD Mar-14 | Current Year Variance Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year Var YTD Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62710 | Cleaning Materials | -\$1,776.08 | -\$1,120.00 | -\$656.08 | -\$3,420.61 | -\$2,520.00 | -\$900.61 | \$0.00 | -\$1,346.80 | -\$1,776.08 | -\$2,073.81 |
| 62720 | Cleaning Charges | -\$24,670.96 | -\$24,670.98 | \$0.02 | -\$72,852.86 | -\$71,525.40 | -\$1,327.46 | -\$22,319.74 | -\$72,653.77 | -\$2,351.22 | -\$199.09 |
| 62730 | Cleaning Garbage Disposal | \$0.00 | -\$120.00 | \$120.00 | -\$425.21 | -\$790.00 | \$364.79 | \$0.00 | -\$1,616.01 | \$0.00 | \$1,190.80 |
| 62780 | Document Destruction | \$0.00 | \$0.00 | \$0.00 | -\$158.00 | \$0.00 | -\$158.00 | \$0.00 | \$0.00 | \$0.00 | -\$158.00 |
| 62850 | Pest Control | -\$87.12 | -\$44.00 | -\$43.12 | -\$274.79 | -\$132.00 | -\$142.79 | -\$39.60 | -\$118.80 | -\$47.52 | -\$155.99 |
| 62900 | Security | \$0.00 | \$0.00 | \$0.00 | -\$163.20 | \$0.00 | -\$163.20 | \$0.00 | \$0.00 | \$0.00 | -\$163.20 |
| 62920 | Security - Property | -\$8.37 | \$0.00 | -\$8.37 | -\$1,159.54 | -\$100.00 | -\$1,059.54 | \$0.00 | \$0.00 | -\$8.37 | -\$1,159.54 |
|  | Property-Total | -\$26,542.53 | -\$25,954.98 | -\$587.55 | -\$78,454.21 | -\$75,067.40 | -\$3,386.81 | -\$22,359.34 | -\$75,735.38 | -\$4,183.19 | -\$2,718.83 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$4,376.22 | -\$4,515.62 | \$139.40 | -\$13,128.66 | -\$13,546.86 | \$418.20 | -\$4,376.22 | -\$13,128.66 | \$0.00 | \$0.00 |
| 63050 | Gas | \$0.00 | -\$345.00 | \$345.00 | -\$320.10 | -\$645.00 | \$324.90 | -\$122.58 | -\$122.58 | \$122.58 | -\$197.52 |
| 63100 | Water | -\$3,500.00 | -\$3,500.00 | \$0.00 | -\$9,000.00 | -\$9,000.00 | \$0.00 | -\$3,372.64 | -\$8,786.33 | -\$127.36 | -\$213.67 |
| 63150 | Telephone | -\$190.43 | -\$988.91 | \$798.48 | -\$2,036.49 | -\$2,956.23 | \$919.74 | -\$530.22 | -\$1,889.71 | \$339.79 | -\$146.78 |
|  | Utilities-Total | -\$8,066.65 | -\$9,349.53 | \$1,282.88 | -\$24,485.25 | -\$26,148.09 | \$1,662.84 | -\$8,401.66 | -\$23,927.28 | \$335.01 | -\$557.97 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$850.00 | \$850.00 | -\$700.38 | -\$700.38 | \$700.38 | \$700.38 |
| 64100 | Motor Vehicle Fuel and Oil | \$80.00 | -\$160.00 | \$240.00 | -\$331.27 | -\$740.00 | \$408.73 | \$0.00 | -\$487.18 | \$80.00 | \$155.91 |
| 64150 | Motor Vehicle Parking \& Tolls | \$0.00 | \$0.00 | \$0.00 | \$25.00 | \$0.00 | \$25.00 | \$0.00 | \$0.00 | \$0.00 | \$25.00 |
|  | Motor Vehices - Total | \$80.00 | -\$510.00 | \$590.00 | -\$306.27 | -\$1,940.00 | \$1,633.73 | -\$700.38 | -\$1,187.56 | \$780.38 | \$881.29 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$5,558.75 | -\$6,037.17 | \$478.42 | -\$16,297.48 | -\$18,511.51 | \$2,214.03 | -\$4,499.42 | -\$18,339.84 | -\$1,059.33 | \$2,042.36 |
| 65100 | R\&M - Furniture | \$0.00 | \$0.00 | \$0.00 | -\$8.41 | \$0.00 | -\$8.41 | \$0.00 | -\$1,330.39 | \$0.00 | \$1,321.98 |
| 65150 | R\&M - Equipment | -\$78.63 | -\$200.00 | \$121.37 | -\$273.84 | -\$650.00 | \$376.16 | -\$5.63 | -\$1,230.63 | -\$73.00 | \$956.79 |
| 65300 | Replacements / Minor capital | -\$113.36 | -\$150.00 | \$36.64 | -\$2,186.97 | -\$665.00 | -\$1,521.97 | -\$312.72 | -\$690.90 | \$199.36 | -\$1,496.07 |
|  | Maintenance-Total | -\$5,750.74 | -\$6,387.17 | \$636.43 | -\$18,766.70 | -\$19,826.51 | \$1,059.81 | -\$4,817.77 | -\$21,591.76 | -\$932.97 | \$2,825.06 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$206.71 | \$0.00 | -\$206.71 | -\$489.10 | \$0.00 | -\$489.10 | \$0.00 | \$0.00 | -\$206.71 | -\$489.10 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$545.45 | \$0.00 | -\$545.45 | \$0.00 | \$0.00 | \$0.00 | -\$545.45 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$313.64 | \$0.00 | -\$313.64 | -\$12,552.61 | -\$15,000.00 | \$2,447.39 | \$0.00 | \$0.00 | -\$313.64 | -\$12,552.61 |
| 66150 | Depreciation | -\$9,711.00 | -\$9,798.84 | \$87.84 | -\$29,417.00 | -\$31,846.23 | \$2,429.23 | -\$8,031.00 | -\$25,050.97 | -\$1,680.00 | -\$4,366.03 |
| 66220 | Entertainment FBT | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$91.82 | -\$206.70 | \$91.82 | \$206.70 |
| 66450 | Insurance | -\$2,963.98 | -\$2,953.25 | -\$10.73 | -\$8,891.94 | -\$8,859.75 | -\$32.19 | -\$3,502.92 | -\$10,508.76 | \$538.94 | \$1,616.82 |
| 66600 | Licence Fees / Certificates | -\$334.13 | -\$326.00 | -\$8.13 | -\$1,002.47 | -\$978.00 | -\$24.47 | -\$316.25 | -\$1,570.75 | -\$17.88 | \$568.28 |
| 66700 | Meetings | -\$360.41 | \$0.00 | -\$360.41 | -\$919.14 | \$0.00 | -\$919.14 | -\$105.24 | -\$2,135.70 | -\$255.17 | \$1,216.56 |
| 66850 | Subscriptions | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$8.18 | -\$8.18 | \$8.18 | \$8.18 |
| 66900 | Travel (local) | -\$612.50 | -\$100.00 | -\$512.50 | -\$975.95 | -\$200.00 | -\$775.95 | -\$130.90 | -\$130.90 | -\$481.60 | -\$845.05 |
|  | Other Operating Costs-Total | -\$14,502.37 | -\$13,178.09 | -\$1,324.28 | -\$54,793.66 | -\$57,383.98 | \$2,590.32 | -\$12,186.31 | -\$39,611.96 | -\$2,316.06 | -\$15,181.70 |
|  | Administration Expenses |  |  |  |  |  |  |  |  |  |  |
| 67100 | Photocopying | -\$1,828.80 | -\$950.00 | -\$878.80 | -\$1,828.80 | -\$2,775.00 | \$946.20 | -\$1,138.09 | -\$3,325.25 | -\$690.71 | \$1,496.45 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Student Services <br> 24-Mar-2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 3-Mar-2014 | 30-Mar-2014 |  |  | Previous Period: |  |  | 25-Feb-2013 |  |  |  |
|  |  | Current Year Actual Month Mar-14 | Current Year Budget Month Mar-14 | Current Year <br> Variance <br> Mar-14 | Current Year <br> Actual YTD <br> Mar-14 | Current Year <br> Budget YTD <br> Mar-14 | Current Year <br> Variance <br> Mar-14 | Last Year Actual Month Mar-13 | Last Year Actual YTD Mar-13 | Last Year Var Month Mar-13 | Last Year Var YTD Mar-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | -\$420.23 | \$0.00 | -\$420.23 | -\$48.47 | -\$96.94 | \$48.47 | -\$323.29 |
| 67400 | Postage \& Freight | -\$3.60 | \$0.00 | -\$3.60 | -\$8.40 | \$0.00 | -\$8.40 | \$0.00 | \$0.00 | -\$3.60 | -\$8.40 |
| 67500 | Printing | -\$7,731.00 | -\$7,525.00 | -\$206.00 | -\$18,161.00 | -\$26,785.00 | \$8,624.00 | \$0.00 | -\$5,555.00 | -\$7,731.00 | -\$12,606.00 |
| 67600 | Stationery | -\$441.84 | -\$338.00 | -\$103.84 | -\$1,859.37 | -\$1,073.50 | -\$785.87 | -\$238.18 | -\$445.12 | -\$203.66 | -\$1,414.25 |
| 67800 | Debt Collection | -\$27.00 | \$0.00 | -\$27.00 | -\$27.00 | -\$20.00 | -\$7.00 | \$0.00 | -\$70.00 | -\$27.00 | \$43.00 |
| 67900 | Legal Fees | -\$35,000.00 | -\$35,000.00 | \$0.00 | -\$39,441.50 | -\$35,000.00 | -\$4,441.50 | \$0.00 | -\$19,718.00 | -\$35,000.00 | -\$19,723.50 |
| 68050 | Penalties And Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$110.82 | \$0.00 | \$110.82 |
| 68100 | Professional Fees | -\$3,200.00 | \$0.00 | -\$3,200.00 | -\$3,200.00 | \$0.00 | -\$3,200.00 | -\$7,300.00 | -\$13,895.00 | \$4,100.00 | \$10,695.00 |
| 68200 | Bank Charges | -\$644.43 | -\$20.00 | -\$624.43 | -\$942.03 | -\$40.00 | -\$902.03 | -\$9.00 | -\$37.80 | -\$635.43 | -\$904.23 |
|  | Administration Expenses Total | -\$48,876.67 | -\$43,833.00 | -\$5,043.67 | -\$65,888.33 | -\$65,693.50 | -\$194.83 | -\$8,733.74 | -\$43,253.93 | -\$40,142.93 | -\$22,634.40 |
|  | Recharges |  |  |  |  |  |  |  |  |  |  |
| 69020 | Administration Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,044.08 | -\$5,968.52 | \$2,044.08 | \$5,968.52 |
| 69030 | Human Resources Recharge | -\$2,606.35 | -\$2,606.34 | -\$0.01 | -\$7,619.50 | -\$7,619.49 | -\$0.01 | -\$2,167.40 | -\$6,674.11 | -\$438.95 | -\$945.39 |
| 69040 | IT Recharge | -\$2,386.34 | -\$2,386.34 | \$0.00 | -\$7,492.90 | -\$7,492.90 | \$0.00 | -\$2,402.61 | -\$7,568.13 | \$16.27 | \$75.23 |
| 69050 | Financial Services Recharge | -\$10,790.96 | -\$10,790.96 | \$0.00 | -\$29,529.17 | -\$29,529.17 | \$0.00 | -\$10,990.34 | -\$30,377.32 | \$199.38 | \$848.15 |
| 69060 | Marketing Recharge | -\$8,884.52 | -\$8,884.53 | \$0.01 | -\$26,091.91 | -\$26,091.92 | \$0.01 | -\$5,917.83 | -\$20,594.57 | -\$2,966.69 | -\$5,497.34 |
|  | Recharges-Total | -\$24,668.17 | -\$24,668.17 | \$0.00 | -\$70,733.48 | -\$70,733.48 | -\$0.00 | -\$23,522.26 | -\$71,182.65 | -\$1,145.91 | \$449.17 |
| Total Operating Expenses |  | -\$332,741.50 | -\$416,718.94 | \$83,977.44 | -\$576,775.83 | -\$689,375.96 | \$112,600.13 | -\$132,151.93 | -\$482,721.66 | -\$200,589.57 | -\$94,054.17 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Expenses |  | -\$394,636.54 | -\$481,326.09 | \$86,689.55 | -\$768,186.83 | -\$891,805.12 | \$123,618.29 | -\$214,924.25 | -\$679,051.52 | -\$179,712.29 | -\$89,135.31 |
| 99999 | Net Profit | -\$202,379.64 | -\$229,703.88 | \$27,324.24 | -\$297,180.73 | -\$359,110.55 | \$61,929.82 | -\$74,654.34 | -\$235,491.42 | -\$127,725.30 | -\$61,689.31 |
| Total Income Checker = 0 |  | \$0.00 | -\$0.00 | -\$0.00 | -\$0.00 | -\$0.00 | -\$0.00 | -\$0.00 | -\$0.00 | \$0.00 | -\$0.00 |

