## TREASURER'S REPORT

## Presenter: Joshua Roser

## Respect. Now. Always. Campaign.

Over the past month, the UQU Women's officer Sabina Rooney was successful in an application for $\$ 19 . \mathrm{k}$ of funding from $\mathrm{DVC}(\mathrm{A})$ Joanne Wright. This will be reflected in the mid-year budget review. Thank you to Joanne Wright for partnering with us for this vital campaign.

## Summary of Consolidated Income Statement:

For the month ending $28^{\text {th }}$ May 2017, UQU reported a trading surplus of $\$ 35,351$ compared to the budgeted loss of $\$ 24,007$, a favourable variance of $\$ 59,357$.

A summary of the consolidated income statement for May is shown below:

|  | 2017 Actual | 2017 Budget | 2017 Variance | 2016 Actual | 2016 Variance |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Sales income | $\$ 1,200,985$ | $\$ 1,197,925$ | $\$ 3,060$ | $\$ 1,185,283$ | $\$ 15,702$ |
| Cost of Sales | $-\$ 518,260$ | $-\$ 514,738$ | $-\$ 3,522$ | $-\$ 514,367$ | $-\$ 3,893$ |
| Gross profit | $\$ 682,725$ | $\$ 683,187$ | $-\$ 461$ | $\$ 670,917$ | $\$ 11,809$ |
| Other Income | $\$ 390,421$ | $\$ 374,873$ | $\$ 15,548$ | $\$ 286,370$ | $\$ 104,051$ |
| GP before <br> expenses | $\$ 1,091,784$ | $\$ 1,058,060$ | $\$ 33,724$ | $\$ 978,070$ | $\$ 113,714$ |
| Wages | $-\$ 686,413$ | $-\$ 677,299$ | $-\$ 9,114$ | $-\$ 679,712$ | $-\$ 6,700$ |
| Operating <br> Expenses | $-\$ 358,023$ | $-\$ 394,310$ | $\$ 36,287$ | $-\$ 319,740$ | $-\$ 38,283$ |
| Net Surplus | $\$ 35,351$ | $-\$ 24,007$ | $\$ 59,357$ | $-\$ 32,180$ | $\$ 67,531$ |

## Department Report for Business Trading:

The Business Trading arm recorded a net profit of $\$ 47,428$ for the month ending $28^{\text {th }}$ May 2017 compared to a budgeted profit of $\$ 51,944$, an unfavourable variance of $\$ 4,516$.

Key notes of May Business Trading are:

- While sales were up by $0.25 \%$, first time in over 12 months.
- On a Roll Bakery again had an excellent month, $\$ 7 \mathrm{k}$ above budget.
- Darwins traded above budget in sales, but ended up $\$ 2.7 \mathrm{k}$ down in net profit due to some extra labour hours used for training 3 new baristas. Otherwise would have been a really good month.
- Main Course again again underperformed, looking into how the offering can be seriously adjusted moving ahead.
- Red Room bar traded $\$ 19 \mathrm{k}$ above budget, mainly thanks to an improved relationship with the Colleges.
- All other outlets generally running to budget.
- Wages in HR were unfavourable by \$12k, including leave paid out and redundancy package to HR officer. In coming months the redundancy will be balanced out by a favourable variance in permanent wages but this month included both.

Overall, considering BT was only unfavourable by $\$ 4 \mathrm{k}$, this can be considered a relatively good month. Expecting BT results to be at budget or above moving ahead.

Specific Business Trading area results for May 2017 are noted below:

The Food Services area recorded a net profit of $\$ 134,009$ compared with the budgeted profit of $\$ 142,399$, an unfavourable variance of $\$ 8,330$.

The Hospitality \& Entertainment area recorded a net profit of \$5,787 compared with a budgeted loss of $\$ 12,592$, yielding a favourable variance of $\$ 18,379$.

The Retail area recorded a net profit of $\$ 5,961$ compared with a budgeted profit of $\$ 10,642$, yielding an unfavourable variance of \$4,680.

A summary of the Business Trading arm for May is given below:

|  | 2017 Actual | 2017 Budget | 2017 Variance | 2016 Actual | 2016 Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales income | $\$ 1,200,985$ | $\$ 1,197,925$ | $\$ 3,060$ | $\$ 1,185,283$ | $\$ 15,702$ |
| Cost of Sales | $-\$ 518,205$ | $-\$ 514,738$ | $-\$ 3,467$ | $-\$ 513,702$ | $-\$ 4,503$ |
| Gross profit | $\$ 682,780$ | $\$ 683,187$ | $-\$ 407$ | $\$ 671,581$ | $\$ 11,199$ |
| Other Income | $\$ 132,777$ | $\$ 131,513$ | $\$ 1,264$ | $\$ 125,103$ | $\$ 7,674$ |
| GP Before <br> Expenses | $\$ 816,588$ | $\$ 814,700$ | $\$ 1,888$ | $\$ 817,836$ | $-\$ 1,249$ |
| Wages | $-\$ 606,531$ | $-\$ 602,013$ | $-\$ 4,518$ | $-\$ 618,024$ | $\$ 11,493$ |
| Operating <br> Expenses | $-\$ 151,519$ | $-\$ 150,807$ | $-\$ 712$ | $-\$ 160,590$ | $\$ 9,070$ |
| Net Profit | $\$ 47,428$ | $\$ 51,944$ | $-\$ 4,516$ | $\$ 29,673$ | $\$ 17,755$ |

## Department Report for Student Services and Support:

The Student Services and Support arm for the month ending $28^{\text {th }}$ May 2017 recorded a net loss of $\$ 12,077$ compared to the budgeted loss of $\$ 75,950$, yielding a favourable variance of $\$ 63,873$.

Overall, spending in Student Services is relatively on track but the favourable variance in the Net Surplus is because spending in student services is often hard to predict, but will smooth out as the year progresses.

A summary of the Student Services and Support arm for May is provided below:

|  | 2017 Actual | 2017 Budget | 2017 Variance | 2016 Actual | 2016 Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales income | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cost of Sales | -\$55 | \$0 | -\$55 | -\$664 | \$610 |
| Gross profit | -\$55 | \$0 | -\$55 | -\$664 | \$610 |
| Other Income | \$257,644 | \$243,360 | \$14,284 | \$161,267 | \$96,377 |
| GP Before Expenses | \$275,196 | \$243,360 | \$31,836 | \$160,234 | \$114,963 |
| Wages | -\$79,882 | -\$75,287 | -\$4,595 | -\$61,688 | -\$18,194 |
| Operating <br> Expenses | -\$206,504 | -\$243,503 | \$36,999 | -\$159,151 | -\$47,353 |
| Net Surplus | -\$12,077 | -\$75,950 | \$63,873 | -\$61,854 | \$49,776 |

A summary of the Student Services portfolio expenditure for May is provided below:

|  | $\mathbf{2 0 1 7}$ Actual | $\mathbf{2 0 1 7}$ Budget | $\mathbf{2 0 1 7}$ Variance | $\mathbf{2 0 1 6}$ Actual | $\mathbf{2 0 1 6}$ Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Advocacy | $-\$ 59,322$ | $-\$ 54,698$ | $-\$ 4,625$ | $-\$ 21,682$ | $-\$ 37,640$ |
|  <br> Sexuality | $\$ 14,937$ | $-\$ 6,845$ | $\$ 21,782$ | $-\$ 2,669$ | $\$ 17,606$ |
| Student Rights | $-\$ 8,331$ | $-\$ 11,068$ | $\$ 2,737$ | $-\$ 6,346$ | $-\$ 1,985$ |
| Campus Culture | $-\$ 27,239$ | $-\$ 46,060$ | $\$ 18,821$ | $-\$ 15,394$ | $-\$ 11,845$ |
| Campus Bus | $-\$ 5,250$ | $\$ 0$ | $-\$ 5,250$ | $-\$ 5,279$ | $\$ 29$ |
|  <br> Societies | $-\$ 21,346$ | $-\$ 34,949$ | $\$ 13,602$ | $-\$ 22,989$ | $\$ 1,643$ |
| College Areas | $-\$ 774$ | $-\$ 5,500$ | $\$ 4,726$ | $\$ 0$ | $-\$ 774$ |
| Environment | $-\$ 528$ | $-\$ 50$ | $-\$ 478$ | $-\$ 414$ | $-\$ 114$ |
| Executive | $-\$ 25,604$ | $-\$ 16,677$ | $-\$ 8,927$ | $\$ 9,898$ | $-\$ 35,502$ |
|  <br> Referendums | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Goorie <br> Berrimpa | $\$ 742$ | $-\$ 9,600$ | $\$ 10,342$ | $-\$ 3,792$ | $\$ 4,535$ |
| International | $-\$ 2,282$ | $-\$ 3,482$ | $\$ 1,200$ | $-\$ 11$ | $-\$ 2,271$ |
| Postgraduate | $-\$ 1,923$ | $-\$ 2,201$ | $\$ 278$ | $-\$ 4,062$ | $\$ 2,139$ |
| Abilities | $-\$ 56$ | $-\$ 1,378$ | $\$ 1,323$ | $-\$ 1,268$ | $\$ 1,212$ |
| Semper Floreat | $-\$ 6,389$ | $-\$ 4,873$ | $-\$ 1,517$ | $-\$ 9,398$ | $\$ 3,009$ |
| Building <br> Expenses | $-\$ 58,846$ | $-\$ 61,109$ | $\$ 2,262$ | $-\$ 64,408$ | $\$ 5,561$ |
| Professional <br> Expenses | $-\$ 522$ | $-\$ 700$ | $\$ 178$ | $-\$ 522$ | $-\$ 2,612$ |
| Student Services <br> Overhead | $-\$ 44,790$ | $-\$ 50,443$ | $\$ 5,653$ | $-\$ 55,909$ | $\$ 11,119$ |
| Gatton | $-\$ 2,778$ | $-\$ 5,209$ | $\$ 2,430$ | $-\$ 3,098$ | $\$ 319$ |


| Herston | $-\$ 1,925$ | $-\$ 1,500$ | $-\$ 425$ | $\$ 0$ | $-\$ 1,925$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

The following documents are attached for consideration:
(a) The Consolidated Profit \& Loss Summary for May 2016
(b) The Business Trading Profit \& Loss Summary for May 2016
(c) The Student Services and Support Profit \& Loss Summary for May 2016

Please direct all requests for further documentation to the Treasurer - treasurer@uqu.com.au.

# BT P\&L-Current 

Month-May 17

| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 1-May-2017 | 28-May-2017 |  |  | Previous Period: |  |  | 2-May-2016 | 29-May-2016 |  |  |
|  |  | Current Year <br> Actual Month May-17 | Current Year Budget Month May-17 | Current Year Variance May-17 | Current Year <br> Actual YTD May-17 | Current Year Budget YTD May-17 | Current Year Variance May-17 | Last Year Actual Month May-16 | Last Year Actual YTD May-16 | Last Year Var Month May-16 | Last Year Var YTD May-16 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$89,611.64 | \$87,812.50 | \$1,799.14 | \$420,006.58 | \$437,936.00 | -\$17,929.42 | \$86,604.25 | \$405,792.16 | \$3,007.39 | \$14,214.42 |
| 40320 | Sale Retail (GST Free) | \$269.00 | \$0.00 | \$269.00 | \$1,382.60 | \$0.00 | \$1,382.60 | \$810.20 | \$2,836.95 | -\$541.20 | - \$1,454.35 |
| 40400 | Sale Food (GST Inclusive) | \$712,939.90 | \$738,775.65 | -\$25,835.75 | \$2,822,291.09 | \$3,098,098.83 | -\$275,807.74 | \$729,436.71 | \$3,069,683.07 | -\$16,496.81 | -\$247,391.98 |
| 40410 | Sale Food (GST Free) | \$11,207.20 | \$0.00 | \$11,207.20 | \$48,341.29 | \$0.00 | \$48,341.29 | \$12,311.48 | \$62,629.35 | -\$1,104.28 | -\$14,288.06 |
| 40450 | Sale Beverage (GST Inclusive) | \$227,713.56 | \$265,509.80 | -\$37,796.24 | \$967,334.21 | \$1,111,799.85 | -\$144,465.64 | \$214,422.47 | \$941,344.91 | \$13,291.09 | \$25,989.30 |
| 40460 | Sale Beverage (GST free) | \$31,248.04 | \$2500 | \$31,248.04 | \$142,522.81 | \$0.00 | \$142,522.81 | \$34,347.70 | \$156,480.15 | -\$3,099.66 | -\$13,957.34 |
| 40500 | Sales Liquor (GST Inclusive) | \$121,834.69 | \$105,827.05 | \$16,007.64 | \$482,968.71 | \$465,994.34 | \$16,974.37 | \$102,684.44 | \$420,021.04 | \$19,150.25 | \$62,947.67 |
| 40600 | Sales Internal Food | \$4,302.21 | \$0.00 | \$4,302.21 | \$18,872.13 | \$60.00 | \$18,872.13 | \$2,230.47 | \$10,506.09 | \$2,071.74 | \$8,366.04 |
| 40605 | Sales Internal Beverage | \$429.25 | \$0.00 | \$429.25 | \$3,617.23 | \$0.00 | \$3,617.23 | \$538.51 | \$3,101.68 | -\$109.26 | \$515.55 |
| 40610 | Sales Internal Liquor | \$916.66 | \$0.00 | \$916.66 | \$8,528.07 | \$0.00 | \$8,528.07 | \$748.45 | \$4,463.71 | \$168.21 | \$4,064.36 |
| 40620 | Sales Internal Retail | \$513.12 | \$0.00 | \$513.12 | \$4,358.93 | \$0.00 | \$4,358.93 | \$1,148.72 | \$5,253.18 | -\$635.60 | -\$894.25 |
| Sales Income Total |  | \$1,200,985.27 | \$1,197,925.00 | \$3,060.27 | \$4,920,223.65 | \$5,113,829.02 | -\$193,605.37 | \$1,185,283.40 | \$5,082,112.29 | \$15,701.87 | - \$161,888.64 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$50,531.27 | -\$48,296.88 | -\$2,234.39 | -\$258,107.23 | -\$240,864.81 | -\$17,242.42 | -\$54,932.93 | -\$284,576.57 | \$4,401.66 | \$26,469.34 |
| 41320 | Purchases Retail GST Free | -\$331.60 | \$0.00 | -\$331.60 | -\$1,281.89 | \$0.00 | -\$1,281.89 | -\$609.44 | -\$1,880.24 | \$277.84 | \$598.35 |
| 41330 | Opening Stock Retail | -\$147,673.45 | \$0.00 | -\$147,673.45 | -\$747,263.12 | \$0.00 | -\$747,263.12 | -\$155,562.70 | -\$681,223.19 | \$7,889.25 | -\$66,039.93 |
| 41340 | Closing Stock Retail | \$149,341.08 | \$0.00 | \$149,341.08 | \$775,398.09 | \$0.00 | \$775,398.09 | \$157,791.89 | \$738,430.19 | -\$8,450.81 | \$36,967.90 |
| 41400 | Purchases Food GST Inclusive | -\$61,184.99 | -\$328,669.34 | \$267,484.35 | -\$274,553.92 | -\$1,375,446.84 | \$1,100,892.92 | -\$76,046.67 | -\$390,277.02 | \$14,861.68 | \$115,723.10 |
| 41410 | Purchases Food GST Free | -\$261,904.57 | \$0.00 | -\$261,904.57 | -\$1,041,289.90 | \$0.00 | -\$1,041,289.90 | -\$245,355.53 | -\$1,060,706.73 | -\$16,549.04 | \$19,416.83 |
| 41420 | Opening Stock Food | -\$78,425.01 | \$0.00 | -\$78,425.01 | -\$337,325.21 | \$0.00 | -\$337,325.21 | -\$78,947.37 | -\$329,343.32 | \$522.36 | -\$7,981.89 |
| 41430 | Closing Stock Food | \$71,711.19 | \$0.00 | \$71,711.19 | \$366,131.34 | \$0.00 | \$366,131.34 | \$72,015.68 | \$358,720.73 | -\$304.49 | \$7,410.61 |
| 41450 | Purchases Beverage GST Inclus | -\$38,589.05 | -\$91,518.31 | \$52,929.26 | -\$200,300.49 | -\$383,661.36 | \$183,360.87 | -\$43,422.89 | -\$212,209.22 | \$4,833.84 | \$11,908.73 |
| 41460 | Purchases Beverage GST Free | -\$44,193.29 | \$0.00 | -\$44,193.29 | -\$185,969.60 | \$0.00 | -\$185,969.60 | -\$40,880.40 | -\$183,472.58 | -\$3,312.89 | -\$2,497.02 |
| 41470 | Opening Stock Bevera | -\$35,533.76 | \$0.00 | -\$35,533.76 | -\$169,270.34 | \$0.00 | -\$169,270.34 | -\$39,274.83 | -\$163,347.86 | \$3,741.07 | -\$5,922.48 |
| 41480 | Closing Stock Bevera | \$34,450.04 | \$0.00 | \$34,450.04 | \$180,809.41 | \$0.00 | \$180,809.41 | \$40,793.16 | \$180,067.05 | -\$6,343.12 | \$742.36 |
| 41500 | Purchases Liquor | -\$38,936.88 | -\$42,610.13 | \$3,673.25 | -\$213,403.07 | -\$187,553.84 | -\$25,849.23 | -\$34,574.45 | -\$185,967.45 | -\$4,362.43 | -\$27,435.62 |
| 41510 | Opening Stock Liquor | -\$57,642.50 | \$0.00 | -\$57,642.50 | -\$202,175.27 | \$0.00 | -\$202,175.27 | -\$54,971.08 | -\$225,386.90 | -\$2,671.42 | \$23,211.63 |
| 41520 | Closing Stock Liquor | \$48,536.86 | \$0.00 | \$48,536.86 | \$227,789.95 | \$0.00 | \$227,789.95 | \$45,089.51 | \$242,812.62 | \$3,447.35 | -\$15,022.67 |
| 41800 | Point of Sale Unders/Overs | -\$31.25 | \$0.00 | -\$31.25 | \$373.34 | \$0.00 | \$373.34 | \$56.75 | -\$42.25 | -\$88.00 | \$415.59 |
| 41850 | Wastage Food | -\$1,370.45 | -\$1,960.84 | \$590.39 | -\$9,578.08 | -\$9,562.54 | -\$15.54 | -\$2,307.25 | -\$10,791.33 | \$936.80 | \$1,213.25 |
| 41855 | Wastage Drinks | -\$1,389.00 | -\$242.06 | -\$1,146.94 | -\$2,519.31 | -\$1,128.47 | - \$1,390.84 | -\$351.15 | -\$2,092.22 | -\$1,037.85 | -\$427.09 |
| 41860 | Wastage Alcohol | -\$1,076.87 | -\$478.67 | -\$598.20 | -\$3,476.86 | -\$2,122.26 | -\$1,354.60 | \$71.35 | -\$1,822.35 | -\$1,148.22 | -\$1,654.51 |
| 41865 | Wastage Retail | -\$93.29 | \$0.00 | -\$93.29 | -\$239.50 | \$0.00 | -\$239.50 | -\$206.84 | -\$1,270.82 | \$113.55 | \$1,031.32 |
| 41880 | Freight | -\$637.12 | \$0.00 | -\$637.12 | -\$3,043.98 | \$0.00 | -\$3,043.98 | -\$546.50 | -\$2,718.73 | -\$90.62 | -\$325.25 |
| 41900 | Stocktake Variance Food | -\$2,367.01 | -\$720.70 | -\$1,646.31 | -\$7,358.30 | -\$3,112.25 | -\$4,246.05 | -\$192.22 | -\$2,460.79 | -\$2,174.79 | -\$4,897.51 |
| 41905 | Stocktake Variance Drinks | -\$19.94 | \$0.00 | -\$19.94 | \$5,052.13 | \$0.00 | \$5,052.13 | -\$1,029.95 | -\$3,279.27 | \$1,010.01 | \$8,331.40 |
| 41910 | Stocktake Variance Alcohol | -\$229.69 | -\$241.13 | \$11.44 | -\$646.23 | -\$1,069.03 | \$422.80 | -\$329.84 | -\$1,098.29 | \$100.15 | \$452.06 |
| 41915 | Stocktake Variance Retail | -\$83.45 | \$0.00 | -\$83.45 | -\$69.33 | \$0.00 | -\$69.33 | \$21.35 | \$40.20 | -\$104.80 | -\$109.53 |
| Total Cost of Sales |  | -\$518,205.27 | -\$514,738.06 | -\$3,467.21 | -\$2,102,317.37 | -\$2,204,521.40 | \$102,204.03 | -\$513,702.35 | -\$2,223,896.34 | -\$4,502.92 | \$121,578.97 |
| 41990 |  |  |  |  |  |  |  |  |  |  |  |
|  | Gross Profit | \$682,780.00 | \$683,186.94 | -\$406.94 | \$2,817,906.28 | \$2,909,307.62 | -\$91,401.34 | \$671,581.05 | \$2,858,215.95 | \$11,198.95 | -\$40,309.67 |
|  | Gross Profit \% Total Sales | 56.9\% | 57.0\% | -0.2\% | 57.3\% | 56.9\% | 0.4\% | 56.7\% | 56.2\% | 0.2\% | 1.0\% |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | 54.2\% | 55.1\% | -0.9\% | 54.9\% | 55.2\% | -0.3\% | 55.5\% | 54.3\% | -1.3\% | 0.5\% |
|  | Gross Profit \% Total Sales - Drinks | 67.1\% | 65.4\% | 1.7\% | 66.6\% | 65.4\% | 1.2\% | 66.2\% | 65.1\% | 0.9\% | 1.5\% |
|  | Gross Profit \% Total Sales - Liquor | 59.8\% | 59.1\% | 0.7\% | 61.0\% | 59.1\% | 1.9\% | 56.8\% | 59.6\% | 3.0\% | 1.3\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 42600 | Sale Cash Books | \$337.60 | \$0.00 | \$337.60 | \$18,732.88 | \$56,000.00 | -\$37,267.12 | \$0.00 | \$0.00 | \$337.60 | \$18,732.88 |
| Total Sale on Commission |  | \$337.60 | \$0.00 | \$337.60 | \$18,732.88 | \$56,000.00 | -\$37,267.12 | \$0.00 | \$0.00 | \$337.60 | \$18,732.88 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 1-May-2017 | 28-May-2017 |  |  | Previous Period: |  |  | 2-May-2016 | 29-May-2016 |  |  |
|  |  | Current Year Actual Month May-17 | Current Year Budget Month May-17 | Current Year Variance May-17 | Current Year <br> Actual YTD May-17 | Current Year Budget YTD May-17 | Current Year Variance May-17 | Last Year Actual Month May-16 | Last Year Actual YTD May-16 | Last Year Var Month May-16 | Last Year Var YTD May-16 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 43300 | Cost of Sale Uber | -\$409.23 | \$0.00 | -\$409.23 | -\$1,140.65 | \$0.00 | -\$1,140.65 | \$0.00 | \$0.00 | -\$409.23 | -\$1,140.65 |
| 43500 | Cost of Sale Tickets | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$111.96 | \$0.00 | \$111.96 |
| 43600 | Cost of Cash Books | \$0.00 | \$0.00 | \$0.00 | -\$10,733.27 | -\$33,600.00 | \$22,866.73 | \$0.00 | \$0.00 | \$0.00 | -\$10,733.27 |
| 43700 | Cost of Sale Others | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,373.00 | \$0.00 | \$2,373.00 |
| Total Cost of Sale on Commission |  | -\$409.23 | \$0.00 | -\$409.23 | -\$11,873.92 | -\$33,600.00 | \$21,726.08 | \$0.00 | -\$2,484.96 | -\$409.23 | -\$9,388.96 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising Diary | \$0.00 | \$0.00 | \$0.00 | \$74,496.00 | \$74,496.00 | \$0.00 | \$0.00 | \$2,200.00 | \$0.00 | \$72,296.00 |
| 47020 | Advertising - Website | \$0.00 | \$100.00 | -\$100.00 | \$60.00 | \$400.00 | -\$340.00 | \$0.00 | \$0.00 | \$0.00 | \$60.00 |
| 47030 | Advertising - Other | \$1,400.00 | \$3,000.00 | -\$1,600.00 | \$2,800.00 | \$9,000.00 | -\$6,200.00 | \$0.00 | \$10,155.00 | \$1,400.00 | -\$7,355.00 |
| 47100 | Commission-Vending / Others | \$13,317.64 | \$14,030.00 | -\$712.36 | \$57,063.01 | \$63,120.00 | -\$6,056.99 | \$26,720.94 | \$88,969.01 | -\$13,403.30 | -\$31,906.00 |
| 47110 | Commission-Books | \$1,090.26 | \$4,410.00 | -\$3,319.74 | \$35,747.06 | \$39,461.00 | -\$3,713.94 | \$1,027.91 | \$57,506.48 | \$62.35 | -\$21,759.42 |
| 47120 | Commission-Pool Table | \$855.96 | \$964.50 | -\$108.54 | \$2,783.14 | \$4,276.06 | -\$1,492.92 | \$1,710.00 | \$4,658.45 | -\$854.04 | -\$1,875.31 |
| 47150 | Membership - Gatton | \$159.09 | \$0.00 | \$159.09 | \$5,009.08 | \$4,000.00 | \$1,009.08 | \$0.00 | \$0.00 | \$159.09 | \$5,009.08 |
| 47240 | Hire of Venue | \$20,975.50 | \$18,019.92 | \$2,955.58 | \$109,398.28 | \$85,559.66 | \$23,838.62 | \$12,189.13 | \$88,844.54 | \$8,786.37 | \$20,553.74 |
| 47250 | Hire of Equipment | \$7,264.40 | \$4,770.00 | \$2,494.40 | \$22,877.34 | \$23,045.00 | -\$167.66 | \$4,194.35 | \$24,446.42 | \$3,070.05 | -\$1,569.08 |
| 47350 | Rebates | \$8,792.73 | \$7,230.08 | \$1,562.65 | \$39,245.74 | \$31,771.20 | \$7,474.54 | \$7,940.00 | \$38,871.25 | \$852.73 | \$374.49 |
| 47370 | Revenue | \$65,293.54 | \$65,962.30 | -\$668.76 | \$289,535.76 | \$287,845.60 | \$1,690.16 | \$55,206.33 | \$207,654.67 | \$10,087.21 | \$81,881.09 |
| 47550 | Sponsorships | \$5,500.00 | \$3,261.96 | \$2,238.04 | \$14,025.00 | \$17,378.10 | -\$3,353.10 | \$5,725.00 | \$15,869.75 | -\$225.00 | - \$1,844.75 |
| 47570 | Sponsorships - Market Day | \$0.00 | \$800.05 | -\$800.05 | \$117,920.00 | \$120,546.99 | -\$2,626.99 | \$0.00 | \$127,557.89 | \$0.00 | -\$9,637.89 |
| 47700 | Ticket Sales | \$4,208.11 | \$6,000.00 | -\$1,791.89 | \$24,633.00 | \$25,900.00 | -\$1,267.00 | \$5,930.92 | \$27,942.89 | -\$1,722.81 | -\$3,309.89 |
| 47900 | Interest Received | \$2,699.79 | \$2,414.52 | \$285.27 | \$13,690.37 | \$13,279.86 | \$410.51 | \$3,828.45 | \$21,898.20 | -\$1,128.66 | -\$8,207.83 |
| 47980 | Staff Labour Recoveries | \$1,220.01 | \$550.00 | \$670.01 | \$3,717.91 | \$3,225.00 | \$492.91 | \$630.00 | \$3,325.00 | \$590.01 | \$392.91 |
| Total Other Income |  | \$132,777.03 | \$131,513.33 | \$1,263.70 | \$813,001.69 | \$803,304.47 | \$9,697.22 | \$125,103.03 | \$719,899.55 | \$7,674.00 | \$93,102.14 |
| 49500 | Sundry Income | \$976.39 | \$0.00 | \$976.39 | \$1,922.76 | \$0.00 | \$1,922.76 | \$0.00 | \$50,000.00 | \$976.39 | -\$48,077.24 |
| 49550 | Contribution | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,062.27 | \$47,253.36 | -\$21,062.27 | -\$47,253.36 |
| 49600 | Cost of Sales others | \$126.00 | \$0.00 | \$126.00 | \$684.00 | \$0.00 | \$684.00 | \$90.00 | \$630.27 | \$36.00 | \$53.73 |
| Gross Profit Before Expenses |  | \$816,587.79 | \$814,700.27 | \$1,887.52 | \$3,640,373.69 | \$3,735,012.09 | -\$94,638.40 | \$817,836.35 | \$3,673,514.17 | -\$1,248.56 | -\$33,140.48 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$240,031.09 | -\$252,484.00 | \$12,452.91 | -\$1,236,173.72 | -\$1,319,859.00 | \$83,685.28 | -\$221,765.29 | -\$1,164,979.05 | -\$18,265.80 | -\$71,194.67 |
| 60040 | Allowance | \$0.00 | \$0.00 | \$0.00 | -\$1,658.55 | \$0.00 | -\$1,658.55 | \$0.00 | -\$141.68 | \$0.00 | -\$1,516.87 |
| 60070 | Annual Leave Provision | -\$23,722.65 | -\$24,473.00 | \$750.35 | -\$138,732.75 | -\$133,577.00 | -\$5,155.75 | -\$20,107.70 | -\$116,695.65 | -\$3,614.95 | -\$22,037.10 |
| 60090 | Long Service Leave Provision | -\$6,479.84 | -\$6,769.55 | \$289.71 | -\$33,195.87 | -\$36,909.46 | \$3,713.59 | -\$6,122.35 | -\$31,094.62 | -\$357.49 | -\$2,101.25 |
| 60100 | Income Protection Insurance | -\$4,028.42 | -\$4,354.10 | \$325.68 | -\$22,156.34 | -\$23,690.42 | \$1,534.08 | -\$7,222.01 | -\$39,721.03 | \$3,193.59 | \$17,564.69 |
| 60130 | Wages - casual | -\$247,934.42 | -\$241,320.19 | -\$6,614.23 | -\$990,964.54 | -\$1,036,596.90 | \$45,632.36 | -\$282,067.84 | -\$1,161,878.09 | \$34,133.42 | \$170,913.55 |
| 60140 | Superannuation Guarantee | -\$66,103.29 | -\$64,005.02 | -\$2,098.27 | -\$320,297.55 | -\$315,353.64 | -\$4,943.91 | -\$68,360.50 | -\$309,573.30 | \$2,257.21 | -\$10,724.25 |
| 60150 | Other Leave | -\$5,853.45 | -\$4,877.00 | -\$976.45 | -\$59,516.66 | -\$26,711.00 | -\$32,805.66 | -\$6,774.94 | -\$39,169.38 | \$921.49 | -\$20,347.28 |
| 60155 | toil | -\$2,968.31 | \$0.00 | -\$2,968.31 | -\$24,866.80 | \$0.00 | -\$24,866.80 | -\$1,228.62 | -\$7,742.01 | -\$1,739.69 | -\$17,124.79 |
| 60160 | Workers Compensation | -\$3,931.81 | -\$3,729.72 | -\$202.09 | -\$19,762.88 | -\$18,349.95 | -\$1,412.93 | -\$4,159.83 | -\$19,366.94 | \$228.02 | -\$395.94 |
| 60170 | Wages \& Oncosts - Agency Staff | -\$649.25 | \$0.00 | -\$649.25 | -\$1,159.25 | \$0.00 | -\$1,159.25 | -\$214.91 | -\$12,189.56 | -\$434.34 | \$11,030.31 |
| 60180 | Wages - Redundancy | - $\$ 4,828.26$ | \$0.00 | -\$4,828.26 | -\$4,828.26 | \$0.00 | -\$4,828.26 | \$0.00 | -\$10,116.60 | -\$4,828.26 | \$5,288.34 |
|  | Total Wages | -\$606,530.79 | -\$602,012.58 | -\$4,518.21 | -\$2,853,313.17 | -\$2,911,047.37 | \$57,734.20 | -\$618,023.99 | -\$2,912,667.91 | \$11,493.20 | \$59,354.74 |
|  | Wages \% of Sales | 50.50\% | 50.25\% | 0.25\% | 57.99\% | 56.93\% | 1.07\% | 52.14\% | 57.31\% | -73.20\% | 36.66\% |
|  | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |
| 60510 | Staff Rewards \& Recognition | -\$400.00 | -\$3,000.00 | \$2,600.00 | -\$5,256.60 | -\$3,650.00 | -\$1,606.60 | \$0.00 | \$0.00 | -\$400.00 | -\$5,256.60 |
| 60520 | Staff Gifts | -\$198.08 | -\$100.00 | -\$98.08 | -\$599.93 | -\$500.00 | -\$99.93 | \$0.00 | -\$572.72 | -\$198.08 | -\$27.21 |
| 60550 | Recruitment | -\$80.91 | \$0.00 | -\$80.91 | -\$2,720.91 | -\$6,500.00 | \$3,779.09 | -\$500.00 | -\$2,724.64 | \$419.09 | \$3.73 |
| 60600 | Staff Amenities | -\$860.36 | -\$616.50 | -\$243.86 | -\$4,526.84 | -\$4,172.50 | -\$354.34 | -\$665.40 | -\$3,781.76 | -\$194.96 | -\$745.08 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 1-May-2017 | 28-May-2017 |  |  | Previous Period: |  |  | 2-May-2016 | 29-May-2016 |  |  |
|  |  | Current Year <br> Actual Month May-17 | Current Year Budget Month May-17 | Current Year Variance May-17 | Current Year <br> Actual YTD May-17 | Current Year Budget YTD May-17 | Current Year Variance May-17 | Last Year Actual Month May-16 | Last Year Actual YTD May-16 | Last Year Var Month May-16 | Last Year Var YTD May-16 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 60630 | First Aid | -\$507.68 | -\$70.00 | -\$437.68 | -\$927.38 | -\$250.00 | -\$677.38 | \$0.00 | -\$1,121.24 | -\$507.68 | \$193.86 |
| 60750 | Staff Training - External | -\$7,661.77 | -\$4,050.00 | -\$3,611.77 | -\$26,929.66 | -\$19,400.00 | -\$7,529.66 | -\$5,590.99 | -\$8,417.36 | -\$2,070.78 | -\$18,512.30 |
| 60760 | Staff Training - Internal | -\$743.45 | -\$1,000.00 | \$256.55 | -\$10,455.93 | -\$11,000.00 | \$544.07 | -\$546.55 | -\$8,829.49 | -\$196.90 | -\$1,626.44 |
| 60780 | FBT Expense | \$0.00 | \$0.00 | \$0.00 | -\$272.73 | \$0.00 | -\$272.73 | \$0.00 | \$0.00 | \$0.00 | -\$272.73 |
| 60800 | Staff Uniforms | -\$657.61 | - \$1,100.00 | \$442.39 | -\$5,094.53 | -\$7,920.00 | \$2,825.47 | -\$2,246.66 | -\$10,033.56 | \$1,589.05 | \$4,939.03 |
|  | Other Labour Cost Total | -\$11,109.86 | -\$9,936.50 | -\$1,173.36 | -\$56,784.51 | -\$53,392.50 | -\$3,392.01 | -\$9,549.60 | -\$35,480.77 | -\$1,560.26 | -\$21,303.74 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$4,937.75 | -\$3,816.00 | -\$1,121.75 | -\$38,836.18 | -\$34,830.00 | -\$4,006.18 | -\$5,396.54 | -\$37,290.50 | \$458.79 | -\$1,545.68 |
| 61100 | Promotional Merchandise | -\$1,000.00 | -\$800.00 | -\$200.00 | -\$7,550.00 | -\$5,900.00 | -\$1,650.00 | \$0.00 | \$0.00 | -\$1,000.00 | -\$7,550.00 |
|  | Advertising-Total | -\$5,937.75 | -\$4,616.00 | -\$1,321.75 | -\$46,386.18 | -\$40,730.00 | -\$5,656.18 | -\$5,396.54 | -\$37,290.50 | -\$541.21 | -\$9,095.68 |
|  | Events \& Projects |  |  |  |  |  |  |  |  |  |  |
| 61600 | Concerts/Performances | \$2,510.00 | -\$5,820.00 | \$8,330.00 | -\$7,280.00 | -\$17,600.00 | \$10,320.00 | -\$8,017.50 | -\$25,780.00 | \$10,527.50 | \$18,500.00 |
| 61800 | Special Projects | -\$2,275.32 | -\$750.00 | -\$1,525.32 | -\$7,662.88 | -\$7,550.00 | -\$112.88 | -\$2,962.50 | -\$3,891.97 | \$687.18 | -\$3,770.91 |
| 61900 | Student Promotions | -\$484.20 | - $\$ 1,223.86$ | \$739.66 | -\$4,789.02 | -\$4,709.18 | -\$79.84 | \$0.00 | -\$4,273.03 | -\$484.20 | -\$515.99 |
|  | Events \& Projects - Total | -\$249.52 | -\$7,793.86 | \$7,544.34 | -\$19,731.90 | -\$29,859.18 | \$10,127.28 | -\$10,980.00 | -\$33,945.00 | \$10,730.48 | \$14,213.10 |
|  | Property |  |  |  |  |  |  |  |  |  |  |
| 62710 | Cleaning Materials | -\$3,952.54 | -\$4,427.00 | \$474.46 | -\$22,767.92 | -\$22,932.00 | \$164.08 | -\$4,421.50 | -\$22,014.22 | \$468.96 | -\$753.70 |
| 62720 | Cleaning Charges | -\$20,939.08 | -\$18,398.08 | -\$2,541.00 | -\$99,068.58 | -\$93,558.81 | -\$5,509.77 | -\$17,406.37 | -\$87,675.52 | -\$3,532.71 | -\$11,393.06 |
| 62730 | Cleaning Garbage Disposal | -\$5,588.07 | -\$5,365.00 | -\$223.07 | -\$24,424.49 | -\$27,510.50 | \$3,086.01 | -\$6,357.10 | -\$37,737.61 | \$769.03 | \$13,313.12 |
| 62740 | Cleaning Equipment | -\$2,984.66 | - $\$ 2,838.12$ | -\$146.54 | -\$20,696.88 | -\$16,355.16 | -\$4,341.72 | -\$2,938.81 | -\$16,475.47 | -\$45.85 | -\$4,221.41 |
| 62850 | Pest Control | -\$780.74 | -\$688.60 | -\$92.14 | -\$3,121.14 | -\$3,437.00 | \$315.86 | -\$787.83 | -\$3,954.53 | \$7.09 | \$833.39 |
| 62900 | Security | -\$2,244.05 | -\$2,400.00 | \$155.95 | -\$9,184.71 | -\$12,200.00 | \$3,015.29 | \$0.00 | -\$8,593.57 | -\$2,244.05 | -\$591.14 |
| 62910 | Security - Providers | -\$4,088.95 | -\$8,000.00 | \$3,911.05 | -\$35,806.45 | -\$27,000.00 | - \$8,806.45 | -\$6,707.06 | -\$25,492.27 | \$2,618.11 | -\$10,314.18 |
| 62920 | Security - Property | \$0.00 | -\$50.00 | \$50.00 | -\$670.24 | -\$250.00 | -\$420.24 | -\$54.54 | -\$1,167.03 | \$54.54 | \$496.79 |
|  | Property-Total | -\$40,578.09 | -\$42,216.80 | \$1,638.71 | -\$215,740.41 | -\$203,643.47 | -\$12,096.94 | -\$38,673.21 | -\$203,110.22 | -\$1,904.88 | -\$12,630.19 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$15,934.09 | -\$22,000.00 | \$6,065.91 | -\$91,642.33 | -\$112,537.50 | \$20,895.17 | -\$19,796.57 | -\$86,412.80 | \$3,862.48 | -\$5,229.53 |
| 63050 | Gas | -\$7,110.57 | -\$7,580.00 | \$469.43 | -\$36,733.73 | -\$36,880.00 | \$146.27 | -\$8,159.06 | -\$35,642.16 | \$1,048.49 | -\$1,091.57 |
| 63100 | Water | -\$4,510.00 | -\$4,510.00 | \$0.00 | -\$20,780.00 | -\$20,945.00 | \$165.00 | -\$4,510.00 | -\$20,780.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$3,519.88 | -\$1,818.00 | - \$1,701.88 | -\$16,629.55 | -\$9,561.00 | -\$7,068.55 | -\$2,119.98 | -\$10,075.95 | -\$1,399.90 | -\$6,553.60 |
|  | Utilities-Total | -\$31,074.54 | -\$35,908.00 | \$4,833.46 | -\$165,785.61 | -\$179,923.50 | \$14,137.89 | -\$34,585.61 | -\$152,910.91 | \$3,511.07 | -\$12,874.70 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$348.18 | \$0.00 | -\$348.18 | \$0.00 | -\$367.28 | \$0.00 | \$19.10 |
| 64100 | Motor Vehicle Fuel and Oil | \$0.00 | -\$100.00 | \$100.00 | -\$794.66 | -\$500.00 | -\$294.66 | -\$49.96 | -\$142.61 | \$49.96 | -\$652.05 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$355.29 | -\$334.23 | -\$21.06 | -\$2,420.31 | -\$1,555.25 | -\$865.06 | -\$912.50 | -\$3,428.87 | \$557.21 | \$1,008.56 |
|  | Motor Vehices - Total | -\$355.29 | -\$434.23 | \$78.94 | -\$3,563.15 | -\$2,955.25 | -\$607.90 | -\$962.46 | -\$3,938.76 | \$607.17 | \$375.61 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$11,558.68 | -\$12,201.00 | \$642.32 | -\$59,446.07 | -\$65,380.00 | \$5,933.93 | -\$11,478.11 | -\$57,932.80 | -\$80.57 | -\$1,513.27 |
| 65100 | R\&M - Furniture | \$0.00 | -\$400.00 | \$400.00 | \$0.00 | -\$3,200.00 | \$3,200.00 | -\$466.28 | -\$1,182.82 | \$466.28 | \$1,182.82 |
| 65150 | R\&M - Equipment | -\$1,569.78 | -\$3,586.44 | \$2,016.66 | -\$11,228.16 | -\$18,915.42 | \$7,687.26 | -\$5,486.81 | -\$14,396.83 | \$3,917.03 | \$3,168.67 |
| 65200 | R\&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$300.00 | \$300.00 | -\$250.00 | -\$250.00 | \$250.00 | \$250.00 |
| 65250 | R\&M - Refrigeration | -\$2,987.34 | -\$2,344.00 | -\$643.34 | -\$13,878.00 | -\$11,037.00 | -\$2,841.00 | -\$2,233.80 | -\$8,628.71 | -\$753.54 | -\$5,249.29 |
| 65300 | Replacements / Minor capital | -\$5,419.48 | -\$3,580.00 | - $\$ 1,839.48$ | -\$26,779.94 | - \$17,850.00 | -\$8,929.94 | -\$2,963.54 | -\$17,618.65 | -\$2,455.94 | -\$9,161.29 |
|  | Maintenance-Total | -\$21,535.28 | -\$22,111.44 | \$576.16 | -\$111,332.17 | -\$116,682.42 | \$5,350.25 | -\$22,878.54 | -\$100,009.81 | \$1,343.26 | -\$11,322.36 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$3,528.94 | -\$5,183.79 | \$1,654.85 | -\$17,679.84 | -\$21,909.57 | \$4,229.73 | -\$4,347.69 | -\$19,659.69 | \$818.75 | \$1,979.85 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$309.09 | \$0.00 | -\$309.09 | \$0.00 | \$0.00 | \$0.00 | -\$309.09 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | 2-May-2016 | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 1-May-2017 | 28-May-2017 |  |  | Previous Period: |  |  |  | 29-May-2016 |  |  |
|  |  | Current Year <br> Actual Month May-17 | Current Year Budget Month May-17 | Current Year Variance May-17 | Current Year Actual YTD May-17 | Current Year Budget YTD May-17 | $\begin{aligned} & \text { Current Year } \\ & \text { Variance } \\ & \text { May-17 } \end{aligned}$ | Last Year Actual Month May-16 | Last Year Actual YTD May-16 | Last Year Var Month May-16 | Last Year Var YTD May-16 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 66100 | Conf \& Seminar Travel \& Accom | -\$4,143.33 | \$0.00 | -\$4,143.33 | -\$6,697.84 | \$0.00 | -\$6,697.84 | \$0.00 | \$0.00 | -\$4,143.33 | -\$6,697.84 |
| 66150 | Depreciation | -\$45,110.76 | -\$45,104.80 | -\$5.96 | -\$248,282.83 | -\$247,725.40 | -\$557.43 | -\$45,486.04 | -\$247,609.13 | \$375.28 | -\$673.70 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | \$22.73 | \$0.00 | \$0.00 | \$0.00 | \$22.73 |
| 66350 | Equipment Rent | -\$6,108.02 | -\$1,100.75 | -\$5,007.27 | -\$11,194.35 | -\$6,186.63 | -\$5,007.72 | -\$2,352.42 | -\$8,479.86 | -\$3,755.60 | -\$2,714.49 |
| 66400 | Film Hire | -\$1,773.55 | -\$2,400.00 | \$626.45 | -\$8,357.45 | -\$10,360.00 | \$2,002.55 | -\$2,435.37 | -\$10,320.36 | \$661.82 | \$1,962.91 |
| 66450 | Insurance | -\$4,221.30 | -\$4,970.04 | \$748.74 | -\$21,106.50 | -\$25,470.20 | \$4,363.70 | -\$4,554.50 | -\$22,772.50 | \$333.20 | \$1,666.00 |
| 66500 | Laundry | \$0.00 | -\$800.00 | \$800.00 | -\$3,681.74 | -\$4,300.00 | \$618.26 | -\$600.00 | -\$2,590.97 | \$600.00 | -\$1,090.77 |
| 66600 | Licence Fees / Certificates | -\$7,088.17 | -\$8,139.82 | \$1,051.65 | -\$34,752.27 | -\$37,764.10 | \$3,011.83 | -\$7,235.14 | -\$32,447.54 | \$146.97 | -\$2,304.73 |
| 66700 | Meetings | -\$235.01 | -\$120.00 | -\$115.01 | -\$826.41 | -\$650.00 | -\$176.41 | -\$215.79 | -\$609.14 | -\$19.22 | -\$217.27 |
| 66750 | Newspapers \& Periodicals | -\$27.27 | \$0.00 | -\$27.27 | -\$27.27 | \$0.00 | -\$27.27 | \$0.00 | \$0.00 | -\$27.27 | -\$27.27 |
| 66800 | Packaging | -\$17,695.73 | -\$20,345.44 | \$2,649.71 | -\$79,093.42 | -\$85,976.99 | \$6,883.57 | -\$25,307.14 | -\$84,081.79 | \$7,611.41 | \$4,988.37 |
| 66850 | Subscriptions | -\$5,293.26 | -\$3,278.66 | -\$2,014.60 | -\$17,462.64 | -\$16,075.12 | -\$1,387.52 | -\$2,255.25 | -\$14,680.01 | -\$3,038.01 | -\$2,782.63 |
| 66900 | Travel (local) | -\$212.06 | -\$900.00 | \$687.94 | -\$1,011.95 | -\$3,750.00 | \$2,738.05 | -\$109.18 | -\$726.92 | -\$102.88 | -\$285.03 |
| 66950 | Workplace Health \& Safety | -\$196.27 | -\$860.00 | \$663.73 | -\$2,371.78 | -\$4,580.00 | \$2,208.22 | -\$717.83 | -\$3,108.05 | \$521.56 | \$736.27 |
|  | Other Operating Costs-Total | -\$95,633.67 | -\$93,353.30 | -\$2,280.37 | -\$452,832.65 | -\$465,423.01 | \$12,590.36 | -\$95,616.35 | -\$447,085.96 | -\$17.32 | -\$5,746.69 |
|  | Administration Expenses |  |  |  |  |  |  |  |  |  |  |
| 67100 | Photocopying | -\$1,885.38 | -\$843.94 | -\$1,041.44 | -\$10,077.88 | -\$4,292.00 | -\$5,785.88 | -\$1,224.20 | -\$5,979.62 | -\$661.18 | -\$4,098.26 |
| 67300 | Plants - Hire | -\$775.00 | \$0.00 | -\$775.00 | -\$775.00 | \$0.00 | -\$775.00 | \$0.00 | -\$131.82 | -\$775.00 | -\$643.18 |
| 67400 | Postage \& Freight | -\$33.04 | -\$25.00 | -\$8.04 | -\$139.54 | -\$125.00 | -\$14.54 | -\$65.31 | -\$48.86 | \$32.27 | -\$90.68 |
| 67500 | Printing | -\$502.00 | \$0.00 | -\$502.00 | -\$2,889.67 | - \$1,400.00 | -\$1,489.67 | -\$1,584.00 | -\$7,778.91 | \$1,082.00 | \$4,889.24 |
| 67600 | Stationery | -\$2,776.83 | -\$1,500.00 | -\$1,276.83 | -\$7,151.44 | -\$7,348.00 | \$196.56 | -\$1,677.24 | -\$6,821.02 | -\$1,099.59 | -\$330.42 |
| 67700 | Audit Fees | -\$2,250.00 | -\$2,250.00 | \$0.00 | -\$11,250.00 | -\$11,250.00 | \$0.00 | -\$2,250.00 | -\$11,050.00 | \$0.00 | -\$200.00 |
| 67900 | Legal Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,284.77 | \$0.00 | \$1,284.77 |
| 68050 | Penalties And Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$117.80 | -\$117.80 | \$117.80 | \$117.80 |
| 68100 | Professional Fees | -\$2,912.01 | -\$4,450.00 | \$1,537.99 | -\$23,275.04 | -\$21,250.00 | -\$2,025.04 | -\$3,143.94 | -\$8,373.80 | \$231.93 | -\$14,901.24 |
| 68200 | Bank Charges | -\$30,858.93 | -\$21,143.26 | -\$9,715.67 | -\$105,298.54 | -\$89,287.98 | -\$16,010.56 | -\$19,705.46 | -\$72,723.78 | -\$11,153.47 | -\$32,574.76 |
| 68300 | Interest | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$799.55 | \$0.00 | \$799.55 |
|  | Administration Expenses Total | -\$41,993.19 | -\$30,212.20 | -\$11,780.99 | -\$160,857.11 | -\$134,952.98 | -\$25,904.13 | -\$29,767.95 | -\$115,109.93 | -\$12,225.24 | -\$45,747.18 |
|  | Recharges |  |  |  |  |  |  |  |  |  |  |
| 68990 | Re-charge | \$85,838.05 | \$85,838.48 | -\$0.43 | \$432,897.15 | \$432,897.99 | -\$0.84 | \$78,271.06 | \$384,635.16 | \$7,566.99 | \$48,261.99 |
|  | Recharges-Total | \$85,838.05 | \$85,838.48 | -\$0.43 | \$432,897.15 | \$432,897.99 | -\$0.84 | \$78,271.06 | \$384,635.16 | \$7,566.99 | \$48,261.99 |
| Total Operating Expenses |  | -\$151,519.28 | -\$150,807.35 | -\$711.93 | -\$743,332.03 | -\$741,271.82 | -\$2,060.21 | -\$160,589.60 | -\$708,765.93 | \$9,070.32 | -\$34,566.10 |
| Total Expenses |  | -\$769,159.93 | -\$762,756.43 | -\$6,403.50 | -\$3,653,429.71 | -\$3,705,711.69 | \$52,281.98 | -\$788,163.19 | -\$3,656,914.61 | \$19,003.26 | \$3,484.90 |
| 99999 | Net Profit | \$47,427.86 | \$51,943.84 | -\$4,515.98 | -\$13,056.02 | \$29,300.40 | -\$42,356.42 | \$29,673.16 | \$16,599.56 | \$17,754.70 | -\$29,655.58 |

## Consolidated

$$
\begin{aligned}
& \text { P\&L-Current } \\
& \text { Month-May } 17
\end{aligned}
$$

Monthly Profit And Loss for Queensland University Union - Department
Current Period:
1-May-2017 28-May-2017
Current
Account Number
Sales Income
Sales Income
40310
40320
40400
40410
40450
40460
40500
40600
40605
40610
40620

Sales Income Total

## Cost of Sales

41310
41320
41340
41400
41410
41420
41430
41450
41460
41470
41480
41500
41510
41520
41800
41850
41855
41865
41880
41900
41905
41910

Total Cost of Sales

## Description

Sale Retail (GST Inclusive)
Sale Retail (GST Free)
Sale Food (GST Inclusive)
Sale Food (GST Free)
Sale Beverage (GST Inclusive)
Sale Beverage (GST free)
Sales Liquor (GST Inclusive)
Sales Internal Food
Sales Internal Beverage
Sales Internal Liquor
Sales Internal Retail

| Current Year | Current Year | Current Year |
| :---: | :---: | :---: |
| Actual Month | Budget Month | Variance |
| May-17 | May-17 | May-17 |


| $\$ 89,611.64$ | $\$ 87,812.50$ | $\$ 1,799.14$ |
| ---: | ---: | ---: |
| $\$ 269.00$ | $\$ 0.00$ | $\$ 269.00$ |
| $\$ 712,939.90$ | $\$ 738,775.65$ | $-\$ 25,835.75$ |
| $\$ 11,207.20$ | $\$ 0.00$ | $\$ 11,207.20$ |
| $\$ 227,713.56$ | $\$ 265,509.80$ | $-\$ 37,796.24$ |
| $\$ 31,248.04$ | $\$ 0.00$ | $\$ 31,248.04$ |
| $\$ 121,834.69$ | $\$ 105,827.05$ | $\$ 16,007.64$ |
| $\$ 4,302.21$ | $\$ 0.00$ | $\$ 4,302.21$ |
| $\$ 429.25$ | $\$ 0.00$ | $\$ 429.25$ |
| $\$ 916.66$ | $\$ 0.00$ | $\$ 916.66$ |
| $\$ 513.12$ | $\$ 0.00$ | $\$ 513.12$ |


| $\$ 1,200,985.27$ | $\$ 1,197,925.00$ | $\$ 3,060.27$ |
| :--- | :--- | :--- |

Previous Period:
2-May-2016 29-May-2016

| Last Year Actual Month May-16 | Last Year <br> Actual YTD <br> May-16 | Last Year Var Month May-16 | Last Year <br> Var YTD <br> May-16 |
| :---: | :---: | :---: | :---: |
| \$86,604.25 | \$405,792.16 | \$3,007.39 | \$14,214.42 |
| \$810.20 | \$2,836.95 | -\$541.20 | -\$1,454.35 |
| \$729,436.71 | \$3,069,683.07 | -\$16,496.81 | -\$247,391.98 |
| \$12,311.48 | \$62,629.35 | -\$1,104.28 | -\$14,288.06 |
| \$214,422.47 | \$941,401.73 | \$13,291.09 | \$26,039.75 |
| \$34,347.70 | \$156,518.15 | -\$3,099.66 | -\$13,995.34 |
| \$102,684.44 | \$428,887.86 | \$19,150.25 | \$63,415.39 |
| \$2,230.47 | \$10,506.09 | \$2,071.74 | \$8,366.04 |
| \$538.51 | \$3,101.68 | -\$109.26 | \$515.55 |
| \$748.45 | \$4,463.71 | \$168.21 | \$4,064.36 |
| \$1,148.72 | \$5,253.18 | -\$635.60 | -\$894.25 |


| $\$ 1,185,283.40$ | $\$ 5,091,073.93$ | $\$ 15,701.87$ | $-\$ 161,408.47$ |
| :--- | :--- | :--- | :--- |


| -\$50,531.27 | -\$48,296.88 | -\$2,234.39 | -\$258,107.23 | -\$240,864.81 | -\$17,242.42 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| -\$331.60 | \$0.00 | -\$331.60 | -\$1,281.89 | \$0.00 | -\$1,281.89 |
| -\$147,673.45 | \$0.00 | -\$147,673.45 | -\$747,263.12 | \$0.00 | -\$747,263.12 |
| \$149,341.08 | \$0.00 | \$149,341.08 | \$775,398.09 | \$0.00 | \$775,398.09 |
| -\$61,184.99 | -\$328,669.34 | \$267,484.35 | -\$274,553.92 | -\$1,375,446.84 | \$1,100,892.92 |
| -\$261,904.57 | \$0.00 | -\$261,904.57 | -\$1,041,289.90 | \$0.00 | -\$1,041,289.90 |
| -\$78,425.01 | \$0.00 | -\$78,425.01 | -\$337,325.21 | \$0.00 | -\$337,325.21 |
| \$71,711.19 | \$0.00 | \$71,711.19 | \$366,131.34 | \$0.00 | \$366,131.34 |
| -\$38,589.05 | -\$91,518.31 | \$52,929.26 | -\$200,895.02 | -\$383,661.36 | \$182,766.34 |
| -\$44,193.29 | \$0.00 | -\$44,193.29 | -\$185,976.76 | \$0.00 | -\$185,976.76 |
| -\$35,533.76 | \$0.00 | -\$35,533.76 | -\$169,270.34 | \$0.00 | -\$169,270.34 |
| \$34,450.04 | \$0.00 | \$34,450.04 | \$180,809.41 | \$0.00 | \$180,809.41 |
| -\$38,936.88 | -\$42,610.13 | \$3,673.25 | -\$215,733.40 | -\$191,553.84 | -\$24,179.56 |
| -\$57,642.50 | \$0.00 | -\$57,642.50 | -\$202,175.27 | \$0.00 | -\$202,175.27 |
| \$48,536.86 | \$0.00 | \$48,536.86 | \$227,789.95 | \$0.00 | \$227,789.95 |
| -\$31.25 | \$0.00 | -\$31.25 | \$373.34 | \$0.00 | \$373.34 |
| -\$1,370.45 | -\$1,960.84 | \$590.39 | -\$9,578.08 | -\$9,562.54 | -\$15.54 |
| -\$1,389.00 | -\$242.06 | -\$1,146.94 | -\$2,519.31 | -\$1,128.47 | -\$1,390.84 |
| -\$1,076.87 | -\$478.67 | -\$598.20 | -\$3,476.86 | -\$2,122.26 | -\$1,354.60 |
| -\$93.29 | \$0.00 | -\$93.29 | -\$239.50 | \$0.00 | -\$239.50 |
| -\$691.66 | \$0.00 | -\$691.66 | -\$3,108.77 | \$0.00 | -\$3,108.77 |
| -\$2,367.01 | -\$720.70 | -\$1,646.31 | -\$7,358.30 | -\$3,112.25 | -\$4,246.05 |
| -\$19.94 | \$0.00 | -\$19.94 | \$5,052.13 | \$0.00 | \$5,052.13 |
| -\$229.69 | -\$241.13 | \$11.44 | -\$646.23 | -\$1,069.03 | \$422.80 |
| -\$83.45 | \$0.00 | -\$83.45 | -\$69.33 | \$0.00 | -\$69.33 |
| -\$518,259.81 | -\$514,738.06 | -\$3,521.75 | -\$2,105,314.18 | -\$2,208,521.40 | \$103,207.22 |


| $-\$ 54,932.93$ | $-\$ 284,576.57$ | $\$ 4,401.66$ | $\$ 26,469.34$ |
| ---: | ---: | ---: | ---: |
| $-\$ 609.44$ | $-\$ 1,880.24$ | $\$ 277.84$ | $\$ 598.35$ |
| $-\$ 155,562.70$ | $-\$ 681,223.19$ | $\$ 7,889.25$ | $-\$ 66,039.93$ |
| $\$ 157,791.89$ | $\$ 738,430.19$ | $-\$ 8,450.81$ | $\$ 36,967.90$ |
| $-\$ 76,046.67$ | $-\$ 390,277.02$ | $\$ 14,861.68$ | $\$ 115,723.10$ |
| $-\$ 246,014.92$ | $-\$ 1,061,366.12$ | $-\$ 15,889.65$ | $\$ 20,076.22$ |
| $-\$ 78,947.37$ | $-\$ 329,343.32$ | $\$ 522.36$ | $-\$ 7,981.89$ |
| $\$ 72,015.68$ | $\$ 358,720.73$ | $-\$ 304.49$ | $\$ 7,410.61$ |
| $-\$ 43,422.89$ | $-\$ 213,687.29$ | $\$ 4,833.84$ | $\$ 12,792.27$ |
| $-\$ 40,880.40$ | $-\$ 183,472.58$ | $-\$ 3,312.89$ | $-\$ 2,504.18$ |
| $-\$ 39,274.83$ | $-\$ 163,347.86$ | $\$ 3,741.07$ | $-\$ 5,922.48$ |
| $\$ 40,793.16$ | $\$ 180,067.05$ | $-\$ 6,343.12$ | $\$ 742.36$ |
| $-\$ 34,574.45$ | $-\$ 189,364.80$ | $-\$ 4,362.43$ | $-\$ 26,368.60$ |
| $-\$ 54,971.08$ | $-\$ 225,386.90$ | $-\$ 2,671.42$ | $\$ 23,211.63$ |
| $\$ 45,089.51$ | $\$ 242,812.62$ | $\$ 3,447.35$ | $-\$ 15,022.67$ |
| $\$ 56.75$ | $-\$ 42.25$ | $-\$ 88.00$ | $\$ 415.59$ |
| $-\$ 2,307.25$ | $-\$ 10,791.33$ | $\$ 936.80$ | $\$ 1,213.25$ |
| $-\$ 351.15$ | $-\$ 2,092.22$ | $-\$ 1,037.85$ | $-\$ 427.09$ |
| $\$ 71.35$ | $-\$ 1,822.35$ | $-\$ 1,148.22$ | $-\$ 1,654.51$ |
| $-\$ 206.84$ | $-\$ 1,270.82$ | $\$ 113.55$ | $\$ 1,031.32$ |
| $-\$ 551.45$ | $-\$ 2,730.38$ | $-\$ 140.21$ | $-\$ 378.39$ |
| $-\$ 192.22$ | $-\$ 2,460.79$ | $-\$ 2,174.79$ | $-\$ 4,897.51$ |
| $-\$ 1,029.95$ | $-\$ 3,279.27$ | $\$ 1,010.01$ | $\$ 8,331.40$ |
| $-\$ 329.84$ | $-\$ 1,098.29$ | $\$ 100.15$ | $\$ 452.06$ |
| $\$ 21.35$ | $\$ 40.20$ | $-\$ 104.80$ | $-\$ 109.53$ |
|  |  |  |  |
| $-\$ 514,366.69$ | $-\$ 2,229,442.80$ | $-\$ 3,893.12$ | $\$ 124,128.62$ |


| $\$ 2,824,351.28$ | $\$ 2,915,307.62$ | $-\$ 90,956.34$ |
| :--- | :--- | :--- |


| $\mathbf{\$} 670,916.71$ | $\$ 2,861,631.13$ | $\$ 11,808.75$ | $-\$ 37,279.85$ |
| :--- | :--- | :--- | :--- | :--- |


| Current Period: | 1-May-2017 | 28-May-2017 |  |  | Previous Period: |  |  | 2-May-2016 29-May-2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Year Actual Month May-17 | Current Year Budget Month May-17 | Current Year <br> Variance <br> May-17 | Current Year <br> Actual YTD <br> May-17 | Current Year <br> Budget YTD <br> May-17 | Current Year <br> Variance <br> May-17 | Last Year Actual Month May-16 | Last Year <br> Actual YTD <br> May-16 | Last Year <br> Var Month May-16 | Last Year <br> Var YTD <br> May-16 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
|  | Gross Profit \% Total Sales | 56.8\% | 57.0\% | -0.2\% | 57.3\% | 56.9\% | 0.4\% | 56.6\% | 56.2\% | 0.2\% | 1.1\% |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | 54.2\% | 55.1\% | -0.9\% | 54.9\% | 55.2\% | -0.3\% | 55.4\% | 54.3\% | -1.2\% | 0.5\% |
|  | Gross Profit \% Total Sales - Drinks | 67.1\% | 65.4\% | 1.7\% | 66.5\% | 65.4\% | 1.1\% | 66.2\% | 65.0\% | 0.9\% | 1.6\% |
|  | Gross Profit \% Total Sales - Liquor | 59.8\% | 59.1\% | 0.7\% | 61.2\% | 59.1\% | 2.1\% | 56.8\% | 59.6\% | 3.0\% | 1.6\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 42600 | Sale Cash Books | \$337.60 | \$0.00 | \$337.60 | \$18,732.88 | \$56,000.00 | -\$37,267.12 | \$0.00 | \$0.00 | \$337.60 | \$18,732.88 |
| 42700 | Sale Others | \$17,727.27 | \$0.00 | \$17,727.27 | \$17,727.27 | \$0.00 | \$17,727.27 | \$0.00 | \$0.00 | \$17,727.27 | \$17,727.27 |
| Total Sale on Commission |  | \$18,064.87 | \$0.00 | \$18,064.87 | \$36,460.15 | \$61,000.00 | -\$24,539.85 | \$0.00 | \$0.00 | \$18,064.87 | \$36,460.15 |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 43300 | Cost of Sale Uber | -\$409.23 | \$0.00 | -\$409.23 | -\$1,140.65 | \$0.00 | -\$1,140.65 | \$0.00 | \$0.00 | -\$409.23 | -\$1,140.65 |
| 43500 | Cost of Sale Tickets | -\$120.37 | \$0.00 | -\$120.37 | -\$1,044.42 | \$0.00 | -\$1,044.42 | -\$369.22 | -\$2,416.10 | \$248.85 | \$1,371.68 |
| 43600 | Cost of Cash Books | \$0.00 | \$0.00 | \$0.00 | -\$10,733.27 | -\$33,600.00 | \$22,866.73 | \$0.00 | \$0.00 | \$0.00 | -\$10,733.27 |
| 43700 | Cost of Sale Others | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,373.00 | \$0.00 | \$2,373.00 |
| Total Cost of Sale on Commission |  | -\$529.60 | \$0.00 | -\$529.60 | -\$12,918.34 | -\$33,600.00 | \$20,681.66 | -\$369.22 | -\$4,789.10 | -\$160.38 | -\$8,129.24 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising Diary | \$0.00 | \$0.00 | \$0.00 | \$74,496.00 | \$74,496.00 | \$0.00 | \$0.00 | \$2,200.00 | \$0.00 | \$72,296.00 |
| 47020 | Advertising - Website | \$0.00 | \$100.00 | -\$100.00 | \$60.00 | \$400.00 | -\$340.00 | \$0.00 | \$0.00 | \$0.00 | \$60.00 |
| 47030 | Advertising - Other | \$1,400.00 | \$3,000.00 | -\$1,600.00 | \$2,800.00 | \$9,000.00 | -\$6,200.00 | \$0.00 | \$10,155.00 | \$1,400.00 | -\$7,355.00 |
| 47100 | Commission-Vending / Others | \$13,317.64 | \$14,030.00 | -\$712.36 | \$57,063.01 | \$63,120.00 | -\$6,056.99 | \$26,720.94 | \$88,969.01 | -\$13,403.30 | -\$31,906.00 |
| 47110 | Commission-Books | \$1,090.26 | \$4,410.00 | -\$3,319.74 | \$35,747.06 | \$39,461.00 | -\$3,713.94 | \$1,027.91 | \$57,506.48 | \$62.35 | -\$21,759.42 |
| 47120 | Commission-Pool Table | \$855.96 | \$964.50 | -\$108.54 | \$2,783.14 | \$4,276.06 | -\$1,492.92 | \$1,710.00 | \$4,658.45 | -\$854.04 | -\$1,875.31 |
| 47150 | Membership - Gatton | \$159.09 | \$0.00 | \$159.09 | \$5,009.08 | \$4,000.00 | \$1,009.08 | \$0.00 | \$0.00 | \$159.09 | \$5,009.08 |
| 47190 | Grants | \$199,669.91 | \$199,669.91 | \$0.00 | \$998,349.55 | \$998,349.56 | -\$0.01 | \$117,331.64 | \$615,592.42 | \$82,338.27 | \$382,757.13 |
| 47240 | Hire of Venue | \$20,975.50 | \$18,019.92 | \$2,955.58 | \$110,034.65 | \$85,559.66 | \$24,474.99 | \$12,189.13 | \$88,844.54 | \$8,786.37 | \$21,190.11 |
| 47250 | Hire of Equipment | \$7,264.40 | \$4,770.00 | \$2,494.40 | \$22,877.34 | \$23,045.00 | -\$167.66 | \$4,194.35 | \$24,446.42 | \$3,070.05 | -\$1,569.08 |
| 47350 | Rebates | \$8,792.73 | \$7,230.08 | \$1,562.65 | \$39,245.74 | \$31,771.20 | \$7,474.54 | \$7,940.00 | \$38,871.25 | \$852.73 | \$374.49 |
| 47360 | Rents | \$40,720.18 | \$40,720.18 | \$0.00 | \$203,600.90 | \$203,600.90 | \$0.00 | \$40,197.62 | \$200,988.10 | \$522.56 | \$2,612.80 |
| 47370 | Revenue | \$68,088.46 | \$66,912.30 | \$1,176.16 | \$303,962.19 | \$294,852.81 | \$9,109.38 | \$55,707.20 | \$218,751.52 | \$12,381.26 | \$85,210.67 |
| 47550 | Sponsorships | \$16,863.63 | \$3,261.96 | \$13,601.67 | \$25,388.63 | \$22,378.10 | \$3,010.53 | \$5,725.00 | \$17,369.75 | \$11,138.63 | \$8,018.88 |
| 47570 | Sponsorships - Market Day | \$0.00 | \$800.05 | -\$800.05 | \$117,920.00 | \$120,546.99 | -\$2,626.99 | \$0.00 | \$127,557.89 | \$0.00 | -\$9,637.89 |
| 47700 | Ticket Sales | \$7,303.56 | \$7,920.00 | -\$616.44 | \$76,335.00 | \$81,030.00 | -\$4,695.00 | \$9,167.98 | \$75,937.20 | -\$1,864.42 | \$397.80 |
| 47900 | Interest Received | \$2,699.79 | \$2,414.52 | \$285.27 | \$13,690.37 | \$13,279.86 | \$410.51 | \$3,828.45 | \$21,898.20 | -\$1,128.66 | -\$8,207.83 |
| 47980 | Staff Labour Recoveries | \$1,220.01 | \$550.00 | \$670.01 | \$3,717.91 | \$3,225.00 | \$492.91 | \$630.00 | \$3,325.00 | \$590.01 | \$392.91 |
| Total Other Income |  | \$390,421.12 | \$374,873.42 | \$15,547.70 | \$2,093,080.57 | \$2,072,792.14 | \$20,288.43 | \$286,370.22 | \$1,597,071.23 | \$104,050.90 | \$496,009.34 |
| 49500 | Sundry Income | \$976.39 | \$0.00 | \$976.39 | \$1,922.76 | \$0.00 | \$1,922.76 | \$0.00 | \$50,000.00 | \$976.39 | -\$48,077.24 |
| 49550 | Contribution | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,062.27 | \$47,253.36 | -\$21,062.27 | -\$47,253.36 |
| 49600 | Cost of Sales others | \$126.00 | \$0.00 | \$126.00 | \$684.00 | \$0.00 | \$684.00 | \$90.00 | \$630.27 | \$36.00 | \$53.73 |
| Gross Profit Before Expenses |  | \$1,091,784.24 | \$1,058,060.36 | \$33,723.88 | \$4,943,580.42 | \$5,015,499.76 | -\$71,919.34 | \$978,069.98 | \$4,551,796.89 | \$113,714.26 | \$391,783.53 |

[^0]Monthly Profit And Loss for Queensland University Union - Department
Current Period:
1-May-2017 28-May-2017
Previous Period:

| Cur |
| :--- |

## Operating Expenses

61010
61050
61100

61510
61600
61700
61800
61900

62710
6272

## Description

Wages - permanent
Allowance
Annual Leave Provision
Long Service Leave Provision
Income Protection Insurance
Wages - casual
Superannuation Guarantee
Other Leave
$\quad$ TOIL
Workers Compensation
Wages \& Oncosts - Agency Staff
Wages - Redundancy
Total Wages

| Other Labour Cost |  |  |  |
| :--- | ---: | ---: | ---: |
| Staff Rewards \& Recognition | $-\$ 400.00$ | $-\$ 3,000.00$ | $\$ 2,600.00$ |
| Staff Gifts | $-\$ 198.08$ | $-\$ 100.00$ | $-\$ 98.08$ |
| Recruitment | $-\$ 80.91$ | $\$ 0.00$ | $-\$ 80.91$ |
| Staff Amenities | $-\$ 963.86$ | $-\$ 637.50$ | $-\$ 326.36$ |
| First Aid | $-\$ 507.68$ | $-\$ 70.00$ | $-\$ 437.68$ |
| Staff Training - External | $-\$ 8,199.71$ | $-\$ 4,550.00$ | $-\$ 3,649.71$ |
| Staff Training - Internal | $-\$ 743.45$ | $-\$ 1,000.00$ | $\$ 256.55$ |
| FBT Expense | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Staff Uniforms | $-\$ 904.31$ | $-\$ 1,100.00$ | $\$ 195.69$ |
| Other Labour Cost Total | $-\$ 11,998.00$ | $-\$ 10,457.50$ | $-\$ 1,540.50$ |

## Advertising

Advertising / Publicity
Graphic Designing Costs Promotional Merchandise Advertising-Total

## Events \& Projects

Campaigns
Concerts/Performances
Grants
Special Projects
Student Promotions
Events \& Projects - Total

## Property <br> Cleaning Materials <br> Cleaning Charges

| $-\$ 295,158.52$ | $-\$ 308,521.32$ | $\$ 13,362.80$ |
| ---: | ---: | ---: |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $-\$ 28,900.87$ | $-\$ 29,704.00$ | $\$ 803.13$ |
| $-\$ 7,894.28$ | $-\$ 7,894.28$ | $\$ 0.00$ |
| $-\$ 4,561.20$ | $-\$ 5,230.83$ | $\$ 669.63$ |
| $-\$ 255,604.11$ | $-\$ 244,808.14$ | $-\$ 10,795.97$ |
| $-\$ 73,720.38$ | $-\$ 71,415.57$ | $-\$ 2,304.81$ |
| $-\$ 7,692.21$ | $-\$ 5,567.31$ | $-\$ 2,124.90$ |
| $-\$ 2,968.31$ | $\$ 0.00$ | $-\$ 2,968.31$ |
| $-\$ 4,435.32$ | $-\$ 4,157.72$ | $-\$ 277.60$ |
| $-\$ 649.25$ | $\$ 0.00$ | $-\$ 649.25$ |
| $-\$ 4,828.26$ | $\$ 0.00$ | $-\$ 4,828.26$ |
| $-\$ 686,412.71$ | $-\$ 677,299.17$ | $-\$ 9,113.54$ |
| $57.15 \%$ | $56.54 \%$ | $0.61 \%$ |


| $-\$ 1,520,705.44$ | $-\$ 1,619,814.96$ | $\$ 99,109.52$ |
| ---: | ---: | ---: |
| $-\$ 2,197.82$ | $\$ 0.00$ | $-\$ 2,197.82$ |
| $-\$ 169,309.07$ | $-\$ 161,981.00$ | $-\$ 7,328.07$ |
| $-\$ 40,504.99$ | $-\$ 43,204.39$ | $\$ 2,699.40$ |
| $-\$ 25,086.60$ | $-\$ 28,459.19$ | $\$ 3,372.59$ |
| $-\$ 1,036,342.84$ | $-\$ 1,054,603.33$ | $\$ 18,260.49$ |
| $-\$ 363,013.74$ | $-\$ 355,488.16$ | $-\$ 7,525.58$ |
| $-\$ 70,981.72$ | $-\$ 30,411.67$ | $-\$ 40,570.05$ |
| $-\$ 29,896.48$ | $\$ 0.00$ | $-\$ 29,896.48$ |
| $-\$ 22,550.24$ | $-\$ 20,709.18$ | $-\$ 1,841.06$ |
| $-\$ 1,159.25$ | $\$ 0.00$ | $-\$ 1,159.25$ |
| $-\$ 4,828.26$ | $\$ 0.00$ | $-\$ 4,828.26$ |
| $-\$ 3,286,576.45$ | $-\$ 3,314,671.88$ | $\$ \mathbf{2 8 , 0 9 5 . 4 3}$ |
| $66.67 \%$ | $64.69 \%$ | $1.98 \%$ |


| Last Year | Last Year | Last Year | Last Year |
| :---: | :---: | :---: | :---: |
| Actual Month | Actual YTD | Var Month | Var YTD |
| May-16 | May-16 | May-16 | May-16 |

- $\mathbf{\$ 2 6 1 , 7 4 3 . 9 6}-\mathbf{\$ 1 , 3 9 1 , 8 0 2 . 0 6}-\$ 33,414.56-\$ 128,903.38$

| $\$ 0.00$ | $-\$ 1,200.18$ | $\$ 0.00$ | $-\$ 997.64$ |
| ---: | ---: | ---: | ---: |
| $-\$ 23,535.18$ | $-\$ 139,107.86$ | $-\$ 5,365.69$ | $-\$ 30,201.21$ |
| $-\$ 7,165.94$ | $-\$ 37,009.09$ | $-\$ 728.34$ | $-\$ 3,495.90$ |
| $-\$ 8,302.30$ | $-\$ 45,662.64$ | $\$ 3,741.10$ | $\$ 20,576.04$ |
| $-\$ 288,762.45$ | $-\$ 1,201,637.87$ | $\$ 33,158.34$ | $\$ 165,295.03$ |
| $-\$ 74,241.74$ | $-\$ 341,461.92$ | $\$ 521.36$ | $-\$ 21,551.82$ |
| $-\$ 9,345.46$ | $-\$ 44,520.93$ | $\$ 1,653.25$ | $-\$ 26,460.79$ |
| $-\$ 1,848.02$ | $-\$ 8,809.13$ | $-\$ 1,120.29$ | $-\$ 21,087.35$ |
| $-\$ 4,552.44$ | $-\$ 21,498.62$ | $\$ 117.12$ | $-\$ 1,051.62$ |
| $-\$ 214.91$ | $-\$ 12,189.56$ | $-\$ 434.34$ | $\$ 11,030.31$ |
| $\$ 0.00$ | $-\$ 10,116.60$ | $-\$ 4,828.26$ | $\$ 5,288.34$ |
| $-\$ 679,712.40$ | $-\$ 3,255,016.46$ | $-\$ 6,700.31$ | $-\$ 31,559.99$ |
| $57.35 \%$ | $63.94 \%$ | $42.67 \%$ | $-19.55 \%$ |


| $-\$ 5,256.60$ | $-\$ 3,650.00$ | $-\$ 1,606.60$ |
| ---: | ---: | ---: |
| $-\$ 628.07$ | $-\$ 500.00$ | $-\$ 128.07$ |
| $-\$ 2,720.91$ | $-\$ 7,700.00$ | $\$ 4,979.09$ |
| $-\$ 5,009.84$ | $-\$ 4,413.00$ | $-\$ 596.84$ |
| $-\$ 927.38$ | $-\$ 250.00$ | $-\$ 677.38$ |
| $-\$ 27,882.94$ | $-\$ 21,400.00$ | $-\$ 6,482.94$ |
| $-\$ 10,780.57$ | $-\$ 11,000.00$ | $\$ 219.43$ |
| $-\$ 272.73$ | $\$ 0.00$ | $-\$ 272.73$ |
| $-\$ 6,400.60$ | $-\$ 8,045.00$ | $\$ 1,644.40$ |
| $-\$ 59,879.64$ | $-\$ 56,958.00$ | $-\$ 2,921.64$ |


| $\$ 0.00$ | $\$ 0.00$ | $-\$ 400.00$ | $-\$ 5,256.60$ |
| ---: | ---: | ---: | ---: |
| $\$ 0.00$ | $-\$ 572.72$ | $-\$ 198.08$ | $-\$ 55.35$ |
| $-\$ 500.00$ | $-\$ 2,724.64$ | $\$ 419.09$ | $\$ 3.73$ |
| $-\$ 722.90$ | $-\$ 4,433.16$ | $-\$ 240.96$ | $-\$ 576.68$ |
| $\$ 0.00$ | $-\$ 1,121.24$ | $-\$ 507.68$ | $\$ 193.86$ |
| $-\$ 6,653.72$ | $-\$ 10,430.09$ | $-\$ 1,545.99$ | $-\$ 17,452.85$ |
| $-\$ 546.55$ | $-\$ 9,468.22$ | $-\$ 196.90$ | $-\$ 1,312.35$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $-\$ 272.73$ |
| $-\$ 2,374.36$ | $-\$ 11,175.16$ | $\$ 1,470.05$ | $\$ 4,774.56$ |
| $-\$ 10,797.53$ | $-\$ 39,925.23$ | $-\$ 1,200.47$ | $-\$ 19,954.41$ |


| Current Year | Current Year | Current Year |
| :---: | :---: | :---: |
| Actual Month | Budget Month | Variance |
| May-17 | May-17 | May-17 |


| Current Year | Current Year | Current Year |
| :---: | :---: | :---: |
| Actual YTD | Budget YTD | Variance |
| May-17 | May-17 | May-17 |


| $-\$ 7,310.26$ | $-\$ 4,316.00$ | $-\$ 2,994.26$ |
| ---: | ---: | ---: |
| $-\$ 662.50$ | $-\$ 500.00$ | $-\$ 162.50$ |
| $-\$ 1,367.27$ | $-\$ 800.00$ | $-\$ 567.27$ |
| $-\$ 9,340.03$ | $-\$ 5,616.00$ | $-\$ 3,724.03$ |


| $-\$ 77,198.29$ | $-\$ 75,830.00$ | $-\$ 1,368.29$ |
| ---: | ---: | ---: |
| $-\$ 5,512.50$ | $-\$ 1,500.00$ | $-\$ 4,012.50$ |
| $-\$ 48,092.37$ | $-\$ 17,327.00$ | $-\$ 30,765.37$ |
| $-\$ 130,803.16$ | $-\$ 94,657.00$ | $-\$ 36,146.16$ |
|  |  |  |
|  |  |  |
| $-\$ 6,435.09$ | $-\$ 23,600.00$ | $\$ 17,164.91$ |
| $-\$ 39,019.55$ | $-\$ 47,600.00$ | $\$ 29,380.45$ |
| $-\$ 10,534.25$ | $-\$ 94,200.00$ | $\$ 55,186.12$ |
| $-\$ 147,315.39$ | $-\$ 165,875.00$ | $\$ 1,240.75$ |
| $-\$ 21,518.16$ | $-\$ 343,062.18$ | $\$ 18,571.79$ |


| $\$ 19,469.58$ | $-\$ 46,049.53$ | $-\$ 26,779.84$ | $-\$ 31,148.76$ |
| ---: | ---: | ---: | ---: |
| $-\$ 1,850.00$ | $-\$ 3,850.00$ | $\$ 1,187.50$ | $-\$ 1,662.50$ |
| $-\$ 1,722.50$ | $-\$ 6,722.50$ | $\$ 355.23$ | $-\$ 41,369.87$ |
| $\$ 15,897.08$ | $-\$ 56,622.03$ | $-\$ 25,237.11$ | $-\$ 74,181.13$ |
|  |  |  |  |
| $\$ 0.00$ | $-\$ 2,650.00$ | $-\$ 6,435.09$ | $-\$ 3,785.09$ |
| $-\$ 8,017.50$ | $-\$ 37,117.88$ | $\$ 10,527.50$ | $\$ 18,898.33$ |
| $-\$ 12,278.29$ | $-\$ 60,496.10$ | $\$ 299.46$ | $\$ 21,482.22$ |
| $-\$ 2,962.50$ | $-\$ 4,175.27$ | $-\$ 1,099.64$ | $-\$ 6,358.98$ |
| $-\$ 29,220.46$ | $-\$ 179,225.46$ | $-\$ 19,303.86$ | $\$ 31,910.07$ |
| $-\$ 52,478.75$ | $-\$ 283,664.71$ | $-\$ 16,011.63$ | $\$ 62, \mathbf{1 4 6 . 5 5}$ |


| $-\$ 27,291.35$ | $-\$ 35,342.00$ | $\$ 8,050.65$ | $-\$ 7,223.66$ | $-\$ 34,470.56$ | $\$ 2,579.14$ | $\$ 7,179.21$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $-\$ 221,801.00$ | $-\$ 213,581.28$ | $-\$ 8,219.72$ | $-\$ 42,819.76$ | $-\$ 213,423.77$ | $-\$ 1,876.93$ | $-\$ 8,377.23$ |


|  |  | Current Year Actual Month May-17 | Current Year Budget Month May-17 | Current Year Variance May-17 | Current Year <br> Actual YTD <br> May-17 | Current Year <br> Budget YTD <br> May-17 | Current Year Variance May-17 | Last Year Actual Month May-16 | Last Year Actual YTD May-16 | Last Year Var Month May-16 | Last Year Var YTD May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62730 | Cleaning Garbage Disposal | -\$5,588.07 | -\$5,765.00 | \$176.93 | -\$26,216.79 | -\$28,560.50 | \$2,343.71 | -\$6,857.10 | -\$39,213.02 | \$1,269.03 | \$12,996.23 |
| 62740 | Cleaning Equipment | -\$2,984.66 | -\$2,838.12 | -\$146.54 | -\$20,879.38 | -\$16,355.16 | -\$4,524.22 | -\$2,938.81 | -\$16,475.47 | -\$45.85 | -\$4,403.91 |
| 62850 | Pest Control | -\$934.74 | -\$732.60 | -\$202.14 | -\$3,737.14 | -\$3,657.00 | -\$80.14 | -\$831.83 | -\$4,174.53 | -\$102.91 | \$437.39 |
| 62900 | Security | -\$2,244.05 | -\$2,400.00 | \$155.95 | -\$9,184.71 | -\$12,200.00 | \$3,015.29 | \$0.00 | -\$8,593.57 | -\$2,244.05 | -\$591.14 |
| 62910 | Security - Providers | -\$4,088.95 | -\$8,000.00 | \$3,911.05 | -\$42,503.70 | -\$27,000.00 | -\$15,503.70 | -\$6,707.06 | -\$31,481.91 | \$2,618.11 | -\$11,021.79 |
| 62920 | Security - Property | -\$19.53 | -\$50.00 | \$30.47 | -\$976.33 | -\$250.00 | -\$726.33 | -\$54.54 | -\$1,176.85 | \$35.01 | \$200.52 |
|  | Property-Total | -\$65,201.21 | -\$68,878.41 | \$3,677.20 | -\$352,590.40 | -\$337,345.94 | -\$15,244.46 | -\$67,432.76 | -\$349,009.68 | \$2,231.55 | -\$3,580.72 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$21,137.22 | -\$27,900.00 | \$6,762.78 | -\$119,213.88 | -\$144,637.50 | \$25,423.62 | -\$26,737.84 | -\$112,190.21 | \$5,600.62 | -\$7,023.67 |
| 63050 | Gas | -\$7,110.57 | -\$7,880.00 | \$769.43 | -\$37,632.79 | -\$38,080.00 | \$447.21 | -\$8,646.29 | -\$37,062.38 | \$1,535.72 | -\$570.41 |
| 63100 | Water | -\$8,010.00 | -\$8,010.00 | \$0.00 | -\$36,780.00 | -\$36,945.00 | \$165.00 | -\$8,010.00 | -\$36,780.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$4,668.02 | -\$2,046.00 | -\$2,622.02 | -\$19,021.99 | -\$10,742.50 | -\$8,279.49 | -\$3,162.63 | -\$12,402.51 | -\$1,505.39 | -\$6,619.48 |
|  | Utilities-Total | -\$40,925.81 | -\$45,836.00 | \$4,910.19 | -\$212,648.66 | -\$230,405.00 | \$17,756.34 | -\$46,556.76 | -\$198,435.10 | \$5,630.95 | -\$14,213.56 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$1,038.81 | -\$350.00 | -\$688.81 | \$0.00 | -\$540.91 | \$0.00 | -\$497.90 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$975.05 | -\$1,800.00 | \$824.95 | \$0.00 | -\$913.97 | \$0.00 | -\$61.08 |
| 64100 | Motor Vehicle Fuel and Oil | -\$46.74 | -\$350.00 | \$303.26 | -\$2,581.61 | -\$1,700.00 | -\$881.61 | -\$426.71 | -\$2,207.46 | \$379.97 | -\$374.15 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$378.92 | -\$334.23 | -\$44.69 | -\$2,466.40 | -\$1,555.25 | -\$911.15 | -\$912.50 | -\$3,467.38 | \$533.58 | \$1,000.98 |
|  | Motor Vehices - Total | -\$425.66 | -\$684.23 | \$258.57 | -\$7,061.87 | -\$5,405.25 | -\$1,656.62 | -\$1,339.21 | -\$7,129.72 | \$913.55 | \$67.85 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$16,026.58 | -\$17,808.17 | \$1,781.59 | -\$81,836.08 | -\$94,025.85 | \$12,189.77 | -\$16,004.76 | -\$80,082.35 | -\$21.82 | -\$1,753.73 |
| 65100 | R\&M - Furniture | \$0.00 | -\$400.00 | \$400.00 | -\$4.14 | -\$3,200.00 | \$3,195.86 | -\$466.28 | -\$1,182.82 | \$466.28 | \$1,178.68 |
| 65150 | R\&M - Equipment | -\$1,569.78 | -\$3,786.44 | \$2,216.66 | -\$11,317.25 | -\$20,015.42 | \$8,698.17 | -\$5,522.09 | -\$14,663.17 | \$3,952.31 | \$3,345.92 |
| 65200 | R\&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$300.00 | \$300.00 | -\$250.00 | -\$250.00 | \$250.00 | \$250.00 |
| 65250 | R\&M - Refrigeration | -\$3,960.34 | -\$2,344.00 | -\$1,616.34 | -\$15,004.00 | -\$11,037.00 | -\$3,967.00 | -\$2,233.80 | -\$8,628.71 | -\$1,726.54 | -\$6,375.29 |
| 65300 | Replacements / Minor capital | -\$5,449.48 | -\$4,080.00 | -\$1,369.48 | -\$34,599.78 | -\$20,590.00 | -\$14,009.78 | -\$3,079.90 | -\$18,913.65 | -\$2,369.58 | -\$15,686.13 |
|  | Maintenance-Total | -\$27,006.18 | -\$28,418.61 | \$1,412.43 | -\$142,761.25 | -\$149,168.27 | \$6,407.02 | -\$27,556.83 | -\$123,720.70 | \$550.65 | -\$19,040.55 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$3,528.94 | -\$5,233.79 | \$1,704.85 | -\$17,679.84 | -\$22,059.57 | \$4,379.73 | -\$4,347.69 | -\$19,659.69 | \$818.75 | \$1,979.85 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$20,886.66 | \$0.00 | -\$20,886.66 | \$0.00 | -\$318.18 | \$0.00 | -\$20,568.48 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$7,882.43 | \$0.00 | -\$7,882.43 | -\$13,881.39 | -\$26,000.00 | \$12,118.61 | \$0.00 | -\$21,016.14 | -\$7,882.43 | \$7,134.75 |
| 66150 | Depreciation | -\$67,869.16 | -\$68,380.80 | \$511.64 | -\$369,751.73 | -\$375,743.40 | \$5,991.67 | -\$67,119.04 | -\$358,433.65 | -\$750.12 | -\$11,318.08 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | \$22.73 | \$0.00 | \$0.00 | \$0.00 | \$22.73 |
| 66350 | Equipment Rent | -\$6,108.02 | -\$1,100.75 | -\$5,007.27 | -\$11,194.35 | -\$6,186.63 | -\$5,007.72 | -\$2,352.42 | -\$8,479.86 | -\$3,755.60 | -\$2,714.49 |
| 66400 | Film Hire | -\$1,773.55 | -\$2,400.00 | \$626.45 | -\$10,043.52 | -\$10,360.00 | \$316.48 | -\$2,435.37 | -\$10,320.36 | \$661.82 | \$276.84 |
| 66450 | Insurance | -\$6,261.76 | -\$7,360.09 | \$1,098.33 | -\$31,308.80 | -\$37,930.45 | \$6,621.65 | -\$6,631.21 | -\$33,156.05 | \$369.45 | \$1,847.25 |
| 66500 | Laundry | \$0.00 | -\$800.00 | \$800.00 | -\$3,681.74 | -\$4,800.00 | \$1,118.26 | -\$600.00 | -\$2,590.97 | \$600.00 | -\$1,090.77 |
| 66600 | Licence Fees / Certificates | -\$10,586.78 | -\$9,139.82 | -\$1,446.96 | -\$48,615.35 | -\$42,764.10 | -\$5,851.25 | -\$8,920.41 | -\$38,051.02 | -\$1,666.37 | -\$10,564.33 |
| 66700 | Meetings | -\$408.10 | -\$165.00 | -\$243.10 | -\$1,339.91 | -\$875.00 | -\$464.91 | -\$269.64 | -\$1,013.38 | -\$138.46 | -\$326.53 |
| 66750 | Newspapers \& Periodicals | -\$27.27 | \$0.00 | -\$27.27 | -\$27.27 | \$0.00 | -\$27.27 | \$0.00 | \$0.00 | -\$27.27 | -\$27.27 |
| 66800 | Packaging | -\$17,695.73 | -\$20,345.44 | \$2,649.71 | -\$79,093.42 | -\$85,976.99 | \$6,883.57 | -\$25,307.14 | -\$84,081.79 | \$7,611.41 | \$4,988.37 |
| 66850 | Subscriptions | -\$5,474.80 | -\$3,460.09 | -\$2,014.71 | -\$19,761.88 | -\$16,982.27 | -\$2,779.61 | -\$2,255.25 | -\$15,006.38 | -\$3,219.55 | -\$4,755.50 |


|  |  | May-17 | May-17 | May-17 | May-17 | May-17 | May-17 | May-16 | May-16 | May-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62730 | Cleaning Garbage Disposal | -\$5,588.07 | -\$5,765.00 | \$176.93 | -\$26,216.79 | -\$28,560.50 | \$2,343.71 | -\$6,857.10 | -\$39,213.02 | \$1,269.03 | \$12,996.23 |
| 62740 | Cleaning Equipment | -\$2,984.66 | -\$2,838.12 | -\$146.54 | -\$20,879.38 | -\$16,355.16 | -\$4,524.22 | -\$2,938.81 | -\$16,475.47 | -\$45.85 | -\$4,403.91 |
| 62850 | Pest Control | -\$934.74 | -\$732.60 | -\$202.14 | -\$3,737.14 | -\$3,657.00 | -\$80.14 | -\$831.83 | -\$4,174.53 | -\$102.91 | \$437.39 |
| 62900 | Security | -\$2,244.05 | -\$2,400.00 | \$155.95 | -\$9,184.71 | -\$12,200.00 | \$3,015.29 | \$0.00 | -\$8,593.57 | -\$2,244.05 | -\$591.14 |
| 62910 | Security - Providers | -\$4,088.95 | -\$8,000.00 | \$3,911.05 | -\$42,503.70 | -\$27,000.00 | -\$15,503.70 | -\$6,707.06 | -\$31,481.91 | \$2,618.11 | -\$11,021.79 |
| 62920 | Security - Property | -\$19.53 | -\$50.00 | \$30.47 | -\$976.33 | -\$250.00 | -\$726.33 | -\$54.54 | -\$1,176.85 | \$35.01 | \$200.52 |
|  | Property-Total | -\$65,201.21 | -\$68,878.41 | \$3,677.20 | -\$352,590.40 | -\$337,345.94 | -\$15,244.46 | -\$67,432.76 | -\$349,009.68 | \$2,231.55 | -\$3,580.72 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$21,137.22 | -\$27,900.00 | \$6,762.78 | -\$119,213.88 | -\$144,637.50 | \$25,423.62 | -\$26,737.84 | -\$112,190.21 | \$5,600.62 | -\$7,023.67 |
| 63050 | Gas | -\$7,110.57 | -\$7,880.00 | \$769.43 | -\$37,632.79 | -\$38,080.00 | \$447.21 | -\$8,646.29 | -\$37,062.38 | \$1,535.72 | -\$570.41 |
| 63100 | Water | -\$8,010.00 | -\$8,010.00 | \$0.00 | -\$36,780.00 | -\$36,945.00 | \$165.00 | -\$8,010.00 | -\$36,780.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$4,668.02 | -\$2,046.00 | -\$2,622.02 | -\$19,021.99 | -\$10,742.50 | -\$8,279.49 | -\$3,162.63 | -\$12,402.51 | -\$1,505.39 | -\$6,619.48 |
|  | Utilities-Total | -\$40,925.81 | -\$45,836.00 | \$4,910.19 | -\$212,648.66 | -\$230,405.00 | \$17,756.34 | -\$46,556.76 | -\$198,435.10 | \$5,630.95 | -\$14,213.56 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$1,038.81 | -\$350.00 | -\$688.81 | \$0.00 | -\$540.91 | \$0.00 | -\$497.90 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$975.05 | -\$1,800.00 | \$824.95 | \$0.00 | -\$913.97 | \$0.00 | -\$61.08 |
| 64100 | Motor Vehicle Fuel and Oil | -\$46.74 | -\$350.00 | \$303.26 | -\$2,581.61 | -\$1,700.00 | -\$881.61 | -\$426.71 | -\$2,207.46 | \$379.97 | -\$374.15 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$378.92 | -\$334.23 | -\$44.69 | -\$2,466.40 | -\$1,555.25 | -\$911.15 | -\$912.50 | -\$3,467.38 | \$533.58 | \$1,000.98 |
|  | Motor Vehices - Total | -\$425.66 | -\$684.23 | \$258.57 | -\$7,061.87 | -\$5,405.25 | -\$1,656.62 | -\$1,339.21 | -\$7,129.72 | \$913.55 | \$67.85 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$16,026.58 | -\$17,808.17 | \$1,781.59 | -\$81,836.08 | -\$94,025.85 | \$12,189.77 | -\$16,004.76 | -\$80,082.35 | -\$21.82 | -\$1,753.73 |
| 65100 | R\&M - Furniture | \$0.00 | -\$400.00 | \$400.00 | -\$4.14 | -\$3,200.00 | \$3,195.86 | -\$466.28 | -\$1,182.82 | \$466.28 | \$1,178.68 |
| 65150 | R\&M - Equipment | -\$1,569.78 | -\$3,786.44 | \$2,216.66 | -\$11,317.25 | -\$20,015.42 | \$8,698.17 | -\$5,522.09 | -\$14,663.17 | \$3,952.31 | \$3,345.92 |
| 65200 | R\&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$300.00 | \$300.00 | -\$250.00 | -\$250.00 | \$250.00 | \$250.00 |
| 65250 | R\&M - Refrigeration | -\$3,960.34 | -\$2,344.00 | -\$1,616.34 | -\$15,004.00 | -\$11,037.00 | -\$3,967.00 | -\$2,233.80 | -\$8,628.71 | -\$1,726.54 | -\$6,375.29 |
| 65300 | Replacements / Minor capital | -\$5,449.48 | -\$4,080.00 | -\$1,369.48 | -\$34,599.78 | -\$20,590.00 | -\$14,009.78 | -\$3,079.90 | -\$18,913.65 | -\$2,369.58 | -\$15,686.13 |
|  | Maintenance-Total | -\$27,006.18 | -\$28,418.61 | \$1,412.43 | -\$142,761.25 | -\$149,168.27 | \$6,407.02 | -\$27,556.83 | -\$123,720.70 | \$550.65 | -\$19,040.55 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$3,528.94 | -\$5,233.79 | \$1,704.85 | -\$17,679.84 | -\$22,059.57 | \$4,379.73 | -\$4,347.69 | -\$19,659.69 | \$818.75 | \$1,979.85 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$20,886.66 | \$0.00 | -\$20,886.66 | \$0.00 | -\$318.18 | \$0.00 | -\$20,568.48 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$7,882.43 | \$0.00 | -\$7,882.43 | -\$13,881.39 | -\$26,000.00 | \$12,118.61 | \$0.00 | -\$21,016.14 | -\$7,882.43 | \$7,134.75 |
| 66150 | Depreciation | -\$67,869.16 | -\$68,380.80 | \$511.64 | -\$369,751.73 | -\$375,743.40 | \$5,991.67 | -\$67,119.04 | -\$358,433.65 | -\$750.12 | -\$11,318.08 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | \$22.73 | \$0.00 | \$0.00 | \$0.00 | \$22.73 |
| 66350 | Equipment Rent | -\$6,108.02 | -\$1,100.75 | -\$5,007.27 | -\$11,194.35 | -\$6,186.63 | -\$5,007.72 | -\$2,352.42 | -\$8,479.86 | -\$3,755.60 | -\$2,714.49 |
| 66400 | Film Hire | -\$1,773.55 | -\$2,400.00 | \$626.45 | -\$10,043.52 | -\$10,360.00 | \$316.48 | -\$2,435.37 | -\$10,320.36 | \$661.82 | \$276.84 |
| 66450 | Insurance | -\$6,261.76 | -\$7,360.09 | \$1,098.33 | -\$31,308.80 | -\$37,930.45 | \$6,621.65 | -\$6,631.21 | -\$33,156.05 | \$369.45 | \$1,847.25 |
| 66500 | Laundry | \$0.00 | -\$800.00 | \$800.00 | -\$3,681.74 | -\$4,800.00 | \$1,118.26 | -\$600.00 | -\$2,590.97 | \$600.00 | -\$1,090.77 |
| 66600 | Licence Fees / Certificates | -\$10,586.78 | -\$9,139.82 | -\$1,446.96 | -\$48,615.35 | -\$42,764.10 | -\$5,851.25 | -\$8,920.41 | -\$38,051.02 | -\$1,666.37 | -\$10,564.33 |
| 66700 | Meetings | -\$408.10 | -\$165.00 | -\$243.10 | -\$1,339.91 | -\$875.00 | -\$464.91 | -\$269.64 | -\$1,013.38 | -\$138.46 | -\$326.53 |
| 66750 | Newspapers \& Periodicals | -\$27.27 | \$0.00 | -\$27.27 | -\$27.27 | \$0.00 | -\$27.27 | \$0.00 | \$0.00 | -\$27.27 | -\$27.27 |
| 66800 | Packaging | -\$17,695.73 | -\$20,345.44 | \$2,649.71 | -\$79,093.42 | -\$85,976.99 | \$6,883.57 | -\$25,307.14 | -\$84,081.79 | \$7,611.41 | \$4,988.37 |
| 66850 | Subscriptions | -\$5,474.80 | -\$3,460.09 | -\$2,014.71 | -\$19,761.88 | -\$16,982.27 | -\$2,779.61 | -\$2,255.25 | -\$15,006.38 | -\$3,219.55 | -\$4,755.50 |


|  |  | May-17 | May-17 | May-17 | May-17 | May-17 | May-17 | May-16 | May-16 | May-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62730 | Cleaning Garbage Disposal | -\$5,588.07 | -\$5,765.00 | \$176.93 | -\$26,216.79 | -\$28,560.50 | \$2,343.71 | -\$6,857.10 | -\$39,213.02 | \$1,269.03 | \$12,996.23 |
| 62740 | Cleaning Equipment | -\$2,984.66 | -\$2,838.12 | -\$146.54 | -\$20,879.38 | -\$16,355.16 | -\$4,524.22 | -\$2,938.81 | -\$16,475.47 | -\$45.85 | -\$4,403.91 |
| 62850 | Pest Control | -\$934.74 | -\$732.60 | -\$202.14 | -\$3,737.14 | -\$3,657.00 | -\$80.14 | -\$831.83 | -\$4,174.53 | -\$102.91 | \$437.39 |
| 62900 | Security | -\$2,244.05 | -\$2,400.00 | \$155.95 | -\$9,184.71 | -\$12,200.00 | \$3,015.29 | \$0.00 | -\$8,593.57 | -\$2,244.05 | -\$591.14 |
| 62910 | Security - Providers | -\$4,088.95 | -\$8,000.00 | \$3,911.05 | -\$42,503.70 | -\$27,000.00 | -\$15,503.70 | -\$6,707.06 | -\$31,481.91 | \$2,618.11 | -\$11,021.79 |
| 62920 | Security - Property | -\$19.53 | -\$50.00 | \$30.47 | -\$976.33 | -\$250.00 | -\$726.33 | -\$54.54 | -\$1,176.85 | \$35.01 | \$200.52 |
|  | Property-Total | -\$65,201.21 | -\$68,878.41 | \$3,677.20 | -\$352,590.40 | -\$337,345.94 | -\$15,244.46 | -\$67,432.76 | -\$349,009.68 | \$2,231.55 | -\$3,580.72 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$21,137.22 | -\$27,900.00 | \$6,762.78 | -\$119,213.88 | -\$144,637.50 | \$25,423.62 | -\$26,737.84 | -\$112,190.21 | \$5,600.62 | -\$7,023.67 |
| 63050 | Gas | -\$7,110.57 | -\$7,880.00 | \$769.43 | -\$37,632.79 | -\$38,080.00 | \$447.21 | -\$8,646.29 | -\$37,062.38 | \$1,535.72 | -\$570.41 |
| 63100 | Water | -\$8,010.00 | -\$8,010.00 | \$0.00 | -\$36,780.00 | -\$36,945.00 | \$165.00 | -\$8,010.00 | -\$36,780.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$4,668.02 | -\$2,046.00 | -\$2,622.02 | -\$19,021.99 | -\$10,742.50 | -\$8,279.49 | -\$3,162.63 | -\$12,402.51 | -\$1,505.39 | -\$6,619.48 |
|  | Utilities-Total | -\$40,925.81 | -\$45,836.00 | \$4,910.19 | -\$212,648.66 | -\$230,405.00 | \$17,756.34 | -\$46,556.76 | -\$198,435.10 | \$5,630.95 | -\$14,213.56 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$1,038.81 | -\$350.00 | -\$688.81 | \$0.00 | -\$540.91 | \$0.00 | -\$497.90 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$975.05 | -\$1,800.00 | \$824.95 | \$0.00 | -\$913.97 | \$0.00 | -\$61.08 |
| 64100 | Motor Vehicle Fuel and Oil | -\$46.74 | -\$350.00 | \$303.26 | -\$2,581.61 | -\$1,700.00 | -\$881.61 | -\$426.71 | -\$2,207.46 | \$379.97 | -\$374.15 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$378.92 | -\$334.23 | -\$44.69 | -\$2,466.40 | -\$1,555.25 | -\$911.15 | -\$912.50 | -\$3,467.38 | \$533.58 | \$1,000.98 |
|  | Motor Vehices - Total | -\$425.66 | -\$684.23 | \$258.57 | -\$7,061.87 | -\$5,405.25 | -\$1,656.62 | -\$1,339.21 | -\$7,129.72 | \$913.55 | \$67.85 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$16,026.58 | -\$17,808.17 | \$1,781.59 | -\$81,836.08 | -\$94,025.85 | \$12,189.77 | -\$16,004.76 | -\$80,082.35 | -\$21.82 | -\$1,753.73 |
| 65100 | R\&M - Furniture | \$0.00 | -\$400.00 | \$400.00 | -\$4.14 | -\$3,200.00 | \$3,195.86 | -\$466.28 | -\$1,182.82 | \$466.28 | \$1,178.68 |
| 65150 | R\&M - Equipment | -\$1,569.78 | -\$3,786.44 | \$2,216.66 | -\$11,317.25 | -\$20,015.42 | \$8,698.17 | -\$5,522.09 | -\$14,663.17 | \$3,952.31 | \$3,345.92 |
| 65200 | R\&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$300.00 | \$300.00 | -\$250.00 | -\$250.00 | \$250.00 | \$250.00 |
| 65250 | R\&M - Refrigeration | -\$3,960.34 | -\$2,344.00 | -\$1,616.34 | -\$15,004.00 | -\$11,037.00 | -\$3,967.00 | -\$2,233.80 | -\$8,628.71 | -\$1,726.54 | -\$6,375.29 |
| 65300 | Replacements / Minor capital | -\$5,449.48 | -\$4,080.00 | -\$1,369.48 | -\$34,599.78 | -\$20,590.00 | -\$14,009.78 | -\$3,079.90 | -\$18,913.65 | -\$2,369.58 | -\$15,686.13 |
|  | Maintenance-Total | -\$27,006.18 | -\$28,418.61 | \$1,412.43 | -\$142,761.25 | -\$149,168.27 | \$6,407.02 | -\$27,556.83 | -\$123,720.70 | \$550.65 | -\$19,040.55 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$3,528.94 | -\$5,233.79 | \$1,704.85 | -\$17,679.84 | -\$22,059.57 | \$4,379.73 | -\$4,347.69 | -\$19,659.69 | \$818.75 | \$1,979.85 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$20,886.66 | \$0.00 | -\$20,886.66 | \$0.00 | -\$318.18 | \$0.00 | -\$20,568.48 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$7,882.43 | \$0.00 | -\$7,882.43 | -\$13,881.39 | -\$26,000.00 | \$12,118.61 | \$0.00 | -\$21,016.14 | -\$7,882.43 | \$7,134.75 |
| 66150 | Depreciation | -\$67,869.16 | -\$68,380.80 | \$511.64 | -\$369,751.73 | -\$375,743.40 | \$5,991.67 | -\$67,119.04 | -\$358,433.65 | -\$750.12 | -\$11,318.08 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | \$22.73 | \$0.00 | \$0.00 | \$0.00 | \$22.73 |
| 66350 | Equipment Rent | -\$6,108.02 | -\$1,100.75 | -\$5,007.27 | -\$11,194.35 | -\$6,186.63 | -\$5,007.72 | -\$2,352.42 | -\$8,479.86 | -\$3,755.60 | -\$2,714.49 |
| 66400 | Film Hire | -\$1,773.55 | -\$2,400.00 | \$626.45 | -\$10,043.52 | -\$10,360.00 | \$316.48 | -\$2,435.37 | -\$10,320.36 | \$661.82 | \$276.84 |
| 66450 | Insurance | -\$6,261.76 | -\$7,360.09 | \$1,098.33 | -\$31,308.80 | -\$37,930.45 | \$6,621.65 | -\$6,631.21 | -\$33,156.05 | \$369.45 | \$1,847.25 |
| 66500 | Laundry | \$0.00 | -\$800.00 | \$800.00 | -\$3,681.74 | -\$4,800.00 | \$1,118.26 | -\$600.00 | -\$2,590.97 | \$600.00 | -\$1,090.77 |
| 66600 | Licence Fees / Certificates | -\$10,586.78 | -\$9,139.82 | -\$1,446.96 | -\$48,615.35 | -\$42,764.10 | -\$5,851.25 | -\$8,920.41 | -\$38,051.02 | -\$1,666.37 | -\$10,564.33 |
| 66700 | Meetings | -\$408.10 | -\$165.00 | -\$243.10 | -\$1,339.91 | -\$875.00 | -\$464.91 | -\$269.64 | -\$1,013.38 | -\$138.46 | -\$326.53 |
| 66750 | Newspapers \& Periodicals | -\$27.27 | \$0.00 | -\$27.27 | -\$27.27 | \$0.00 | -\$27.27 | \$0.00 | \$0.00 | -\$27.27 | -\$27.27 |
| 66800 | Packaging | -\$17,695.73 | -\$20,345.44 | \$2,649.71 | -\$79,093.42 | -\$85,976.99 | \$6,883.57 | -\$25,307.14 | -\$84,081.79 | \$7,611.41 | \$4,988.37 |
| 66850 | Subscriptions | -\$5,474.80 | -\$3,460.09 | -\$2,014.71 | -\$19,761.88 | -\$16,982.27 | -\$2,779.61 | -\$2,255.25 | -\$15,006.38 | -\$3,219.55 | -\$4,755.50 |


|  |  | May-17 | May-17 | May-17 | May-17 | May-17 | May-17 | May-16 | May-16 | May-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62730 | Cleaning Garbage Disposal | -\$5,588.07 | -\$5,765.00 | \$176.93 | -\$26,216.79 | -\$28,560.50 | \$2,343.71 | -\$6,857.10 | -\$39,213.02 | \$1,269.03 | \$12,996.23 |
| 62740 | Cleaning Equipment | -\$2,984.66 | -\$2,838.12 | -\$146.54 | -\$20,879.38 | -\$16,355.16 | -\$4,524.22 | -\$2,938.81 | -\$16,475.47 | -\$45.85 | -\$4,403.91 |
| 62850 | Pest Control | -\$934.74 | -\$732.60 | -\$202.14 | -\$3,737.14 | -\$3,657.00 | -\$80.14 | -\$831.83 | -\$4,174.53 | -\$102.91 | \$437.39 |
| 62900 | Security | -\$2,244.05 | -\$2,400.00 | \$155.95 | -\$9,184.71 | -\$12,200.00 | \$3,015.29 | \$0.00 | -\$8,593.57 | -\$2,244.05 | -\$591.14 |
| 62910 | Security - Providers | -\$4,088.95 | -\$8,000.00 | \$3,911.05 | -\$42,503.70 | -\$27,000.00 | -\$15,503.70 | -\$6,707.06 | -\$31,481.91 | \$2,618.11 | -\$11,021.79 |
| 62920 | Security - Property | -\$19.53 | -\$50.00 | \$30.47 | -\$976.33 | -\$250.00 | -\$726.33 | -\$54.54 | -\$1,176.85 | \$35.01 | \$200.52 |
|  | Property-Total | -\$65,201.21 | -\$68,878.41 | \$3,677.20 | -\$352,590.40 | -\$337,345.94 | -\$15,244.46 | -\$67,432.76 | -\$349,009.68 | \$2,231.55 | -\$3,580.72 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$21,137.22 | -\$27,900.00 | \$6,762.78 | -\$119,213.88 | -\$144,637.50 | \$25,423.62 | -\$26,737.84 | -\$112,190.21 | \$5,600.62 | -\$7,023.67 |
| 63050 | Gas | -\$7,110.57 | -\$7,880.00 | \$769.43 | -\$37,632.79 | -\$38,080.00 | \$447.21 | -\$8,646.29 | -\$37,062.38 | \$1,535.72 | -\$570.41 |
| 63100 | Water | -\$8,010.00 | -\$8,010.00 | \$0.00 | -\$36,780.00 | -\$36,945.00 | \$165.00 | -\$8,010.00 | -\$36,780.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$4,668.02 | -\$2,046.00 | -\$2,622.02 | -\$19,021.99 | -\$10,742.50 | -\$8,279.49 | -\$3,162.63 | -\$12,402.51 | -\$1,505.39 | -\$6,619.48 |
|  | Utilities-Total | -\$40,925.81 | -\$45,836.00 | \$4,910.19 | -\$212,648.66 | -\$230,405.00 | \$17,756.34 | -\$46,556.76 | -\$198,435.10 | \$5,630.95 | -\$14,213.56 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$1,038.81 | -\$350.00 | -\$688.81 | \$0.00 | -\$540.91 | \$0.00 | -\$497.90 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$975.05 | -\$1,800.00 | \$824.95 | \$0.00 | -\$913.97 | \$0.00 | -\$61.08 |
| 64100 | Motor Vehicle Fuel and Oil | -\$46.74 | -\$350.00 | \$303.26 | -\$2,581.61 | -\$1,700.00 | -\$881.61 | -\$426.71 | -\$2,207.46 | \$379.97 | -\$374.15 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$378.92 | -\$334.23 | -\$44.69 | -\$2,466.40 | -\$1,555.25 | -\$911.15 | -\$912.50 | -\$3,467.38 | \$533.58 | \$1,000.98 |
|  | Motor Vehices - Total | -\$425.66 | -\$684.23 | \$258.57 | -\$7,061.87 | -\$5,405.25 | -\$1,656.62 | -\$1,339.21 | -\$7,129.72 | \$913.55 | \$67.85 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$16,026.58 | -\$17,808.17 | \$1,781.59 | -\$81,836.08 | -\$94,025.85 | \$12,189.77 | -\$16,004.76 | -\$80,082.35 | -\$21.82 | -\$1,753.73 |
| 65100 | R\&M - Furniture | \$0.00 | -\$400.00 | \$400.00 | -\$4.14 | -\$3,200.00 | \$3,195.86 | -\$466.28 | -\$1,182.82 | \$466.28 | \$1,178.68 |
| 65150 | R\&M - Equipment | -\$1,569.78 | -\$3,786.44 | \$2,216.66 | -\$11,317.25 | -\$20,015.42 | \$8,698.17 | -\$5,522.09 | -\$14,663.17 | \$3,952.31 | \$3,345.92 |
| 65200 | R\&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$300.00 | \$300.00 | -\$250.00 | -\$250.00 | \$250.00 | \$250.00 |
| 65250 | R\&M - Refrigeration | -\$3,960.34 | -\$2,344.00 | -\$1,616.34 | -\$15,004.00 | -\$11,037.00 | -\$3,967.00 | -\$2,233.80 | -\$8,628.71 | -\$1,726.54 | -\$6,375.29 |
| 65300 | Replacements / Minor capital | -\$5,449.48 | -\$4,080.00 | -\$1,369.48 | -\$34,599.78 | -\$20,590.00 | -\$14,009.78 | -\$3,079.90 | -\$18,913.65 | -\$2,369.58 | -\$15,686.13 |
|  | Maintenance-Total | -\$27,006.18 | -\$28,418.61 | \$1,412.43 | -\$142,761.25 | -\$149,168.27 | \$6,407.02 | -\$27,556.83 | -\$123,720.70 | \$550.65 | -\$19,040.55 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$3,528.94 | -\$5,233.79 | \$1,704.85 | -\$17,679.84 | -\$22,059.57 | \$4,379.73 | -\$4,347.69 | -\$19,659.69 | \$818.75 | \$1,979.85 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$20,886.66 | \$0.00 | -\$20,886.66 | \$0.00 | -\$318.18 | \$0.00 | -\$20,568.48 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$7,882.43 | \$0.00 | -\$7,882.43 | -\$13,881.39 | -\$26,000.00 | \$12,118.61 | \$0.00 | -\$21,016.14 | -\$7,882.43 | \$7,134.75 |
| 66150 | Depreciation | -\$67,869.16 | -\$68,380.80 | \$511.64 | -\$369,751.73 | -\$375,743.40 | \$5,991.67 | -\$67,119.04 | -\$358,433.65 | -\$750.12 | -\$11,318.08 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | \$22.73 | \$0.00 | \$0.00 | \$0.00 | \$22.73 |
| 66350 | Equipment Rent | -\$6,108.02 | -\$1,100.75 | -\$5,007.27 | -\$11,194.35 | -\$6,186.63 | -\$5,007.72 | -\$2,352.42 | -\$8,479.86 | -\$3,755.60 | -\$2,714.49 |
| 66400 | Film Hire | -\$1,773.55 | -\$2,400.00 | \$626.45 | -\$10,043.52 | -\$10,360.00 | \$316.48 | -\$2,435.37 | -\$10,320.36 | \$661.82 | \$276.84 |
| 66450 | Insurance | -\$6,261.76 | -\$7,360.09 | \$1,098.33 | -\$31,308.80 | -\$37,930.45 | \$6,621.65 | -\$6,631.21 | -\$33,156.05 | \$369.45 | \$1,847.25 |
| 66500 | Laundry | \$0.00 | -\$800.00 | \$800.00 | -\$3,681.74 | -\$4,800.00 | \$1,118.26 | -\$600.00 | -\$2,590.97 | \$600.00 | -\$1,090.77 |
| 66600 | Licence Fees / Certificates | -\$10,586.78 | -\$9,139.82 | -\$1,446.96 | -\$48,615.35 | -\$42,764.10 | -\$5,851.25 | -\$8,920.41 | -\$38,051.02 | -\$1,666.37 | -\$10,564.33 |
| 66700 | Meetings | -\$408.10 | -\$165.00 | -\$243.10 | -\$1,339.91 | -\$875.00 | -\$464.91 | -\$269.64 | -\$1,013.38 | -\$138.46 | -\$326.53 |
| 66750 | Newspapers \& Periodicals | -\$27.27 | \$0.00 | -\$27.27 | -\$27.27 | \$0.00 | -\$27.27 | \$0.00 | \$0.00 | -\$27.27 | -\$27.27 |
| 66800 | Packaging | -\$17,695.73 | -\$20,345.44 | \$2,649.71 | -\$79,093.42 | -\$85,976.99 | \$6,883.57 | -\$25,307.14 | -\$84,081.79 | \$7,611.41 | \$4,988.37 |
| 66850 | Subscriptions | -\$5,474.80 | -\$3,460.09 | -\$2,014.71 | -\$19,761.88 | -\$16,982.27 | -\$2,779.61 | -\$2,255.25 | -\$15,006.38 | -\$3,219.55 | -\$4,755.50 |


|  |  | May-17 | May-17 | May-17 | May-17 | May-17 | May-17 | May-16 | May-16 | May-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62730 | Cleaning Garbage Disposal | -\$5,588.07 | -\$5,765.00 | \$176.93 | -\$26,216.79 | -\$28,560.50 | \$2,343.71 | -\$6,857.10 | -\$39,213.02 | \$1,269.03 | \$12,996.23 |
| 62740 | Cleaning Equipment | -\$2,984.66 | -\$2,838.12 | -\$146.54 | -\$20,879.38 | -\$16,355.16 | -\$4,524.22 | -\$2,938.81 | -\$16,475.47 | -\$45.85 | -\$4,403.91 |
| 62850 | Pest Control | -\$934.74 | -\$732.60 | -\$202.14 | -\$3,737.14 | -\$3,657.00 | -\$80.14 | -\$831.83 | -\$4,174.53 | -\$102.91 | \$437.39 |
| 62900 | Security | -\$2,244.05 | -\$2,400.00 | \$155.95 | -\$9,184.71 | -\$12,200.00 | \$3,015.29 | \$0.00 | -\$8,593.57 | -\$2,244.05 | -\$591.14 |
| 62910 | Security - Providers | -\$4,088.95 | -\$8,000.00 | \$3,911.05 | -\$42,503.70 | -\$27,000.00 | -\$15,503.70 | -\$6,707.06 | -\$31,481.91 | \$2,618.11 | -\$11,021.79 |
| 62920 | Security - Property | -\$19.53 | -\$50.00 | \$30.47 | -\$976.33 | -\$250.00 | -\$726.33 | -\$54.54 | -\$1,176.85 | \$35.01 | \$200.52 |
|  | Property-Total | -\$65,201.21 | -\$68,878.41 | \$3,677.20 | -\$352,590.40 | -\$337,345.94 | -\$15,244.46 | -\$67,432.76 | -\$349,009.68 | \$2,231.55 | -\$3,580.72 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$21,137.22 | -\$27,900.00 | \$6,762.78 | -\$119,213.88 | -\$144,637.50 | \$25,423.62 | -\$26,737.84 | -\$112,190.21 | \$5,600.62 | -\$7,023.67 |
| 63050 | Gas | -\$7,110.57 | -\$7,880.00 | \$769.43 | -\$37,632.79 | -\$38,080.00 | \$447.21 | -\$8,646.29 | -\$37,062.38 | \$1,535.72 | -\$570.41 |
| 63100 | Water | -\$8,010.00 | -\$8,010.00 | \$0.00 | -\$36,780.00 | -\$36,945.00 | \$165.00 | -\$8,010.00 | -\$36,780.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$4,668.02 | -\$2,046.00 | -\$2,622.02 | -\$19,021.99 | -\$10,742.50 | -\$8,279.49 | -\$3,162.63 | -\$12,402.51 | -\$1,505.39 | -\$6,619.48 |
|  | Utilities-Total | -\$40,925.81 | -\$45,836.00 | \$4,910.19 | -\$212,648.66 | -\$230,405.00 | \$17,756.34 | -\$46,556.76 | -\$198,435.10 | \$5,630.95 | -\$14,213.56 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$1,038.81 | -\$350.00 | -\$688.81 | \$0.00 | -\$540.91 | \$0.00 | -\$497.90 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$975.05 | -\$1,800.00 | \$824.95 | \$0.00 | -\$913.97 | \$0.00 | -\$61.08 |
| 64100 | Motor Vehicle Fuel and Oil | -\$46.74 | -\$350.00 | \$303.26 | -\$2,581.61 | -\$1,700.00 | -\$881.61 | -\$426.71 | -\$2,207.46 | \$379.97 | -\$374.15 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$378.92 | -\$334.23 | -\$44.69 | -\$2,466.40 | -\$1,555.25 | -\$911.15 | -\$912.50 | -\$3,467.38 | \$533.58 | \$1,000.98 |
|  | Motor Vehices - Total | -\$425.66 | -\$684.23 | \$258.57 | -\$7,061.87 | -\$5,405.25 | -\$1,656.62 | -\$1,339.21 | -\$7,129.72 | \$913.55 | \$67.85 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$16,026.58 | -\$17,808.17 | \$1,781.59 | -\$81,836.08 | -\$94,025.85 | \$12,189.77 | -\$16,004.76 | -\$80,082.35 | -\$21.82 | -\$1,753.73 |
| 65100 | R\&M - Furniture | \$0.00 | -\$400.00 | \$400.00 | -\$4.14 | -\$3,200.00 | \$3,195.86 | -\$466.28 | -\$1,182.82 | \$466.28 | \$1,178.68 |
| 65150 | R\&M - Equipment | -\$1,569.78 | -\$3,786.44 | \$2,216.66 | -\$11,317.25 | -\$20,015.42 | \$8,698.17 | -\$5,522.09 | -\$14,663.17 | \$3,952.31 | \$3,345.92 |
| 65200 | R\&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$300.00 | \$300.00 | -\$250.00 | -\$250.00 | \$250.00 | \$250.00 |
| 65250 | R\&M - Refrigeration | -\$3,960.34 | -\$2,344.00 | -\$1,616.34 | -\$15,004.00 | -\$11,037.00 | -\$3,967.00 | -\$2,233.80 | -\$8,628.71 | -\$1,726.54 | -\$6,375.29 |
| 65300 | Replacements / Minor capital | -\$5,449.48 | -\$4,080.00 | -\$1,369.48 | -\$34,599.78 | -\$20,590.00 | -\$14,009.78 | -\$3,079.90 | -\$18,913.65 | -\$2,369.58 | -\$15,686.13 |
|  | Maintenance-Total | -\$27,006.18 | -\$28,418.61 | \$1,412.43 | -\$142,761.25 | -\$149,168.27 | \$6,407.02 | -\$27,556.83 | -\$123,720.70 | \$550.65 | -\$19,040.55 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$3,528.94 | -\$5,233.79 | \$1,704.85 | -\$17,679.84 | -\$22,059.57 | \$4,379.73 | -\$4,347.69 | -\$19,659.69 | \$818.75 | \$1,979.85 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$20,886.66 | \$0.00 | -\$20,886.66 | \$0.00 | -\$318.18 | \$0.00 | -\$20,568.48 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$7,882.43 | \$0.00 | -\$7,882.43 | -\$13,881.39 | -\$26,000.00 | \$12,118.61 | \$0.00 | -\$21,016.14 | -\$7,882.43 | \$7,134.75 |
| 66150 | Depreciation | -\$67,869.16 | -\$68,380.80 | \$511.64 | -\$369,751.73 | -\$375,743.40 | \$5,991.67 | -\$67,119.04 | -\$358,433.65 | -\$750.12 | -\$11,318.08 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | \$22.73 | \$0.00 | \$0.00 | \$0.00 | \$22.73 |
| 66350 | Equipment Rent | -\$6,108.02 | -\$1,100.75 | -\$5,007.27 | -\$11,194.35 | -\$6,186.63 | -\$5,007.72 | -\$2,352.42 | -\$8,479.86 | -\$3,755.60 | -\$2,714.49 |
| 66400 | Film Hire | -\$1,773.55 | -\$2,400.00 | \$626.45 | -\$10,043.52 | -\$10,360.00 | \$316.48 | -\$2,435.37 | -\$10,320.36 | \$661.82 | \$276.84 |
| 66450 | Insurance | -\$6,261.76 | -\$7,360.09 | \$1,098.33 | -\$31,308.80 | -\$37,930.45 | \$6,621.65 | -\$6,631.21 | -\$33,156.05 | \$369.45 | \$1,847.25 |
| 66500 | Laundry | \$0.00 | -\$800.00 | \$800.00 | -\$3,681.74 | -\$4,800.00 | \$1,118.26 | -\$600.00 | -\$2,590.97 | \$600.00 | -\$1,090.77 |
| 66600 | Licence Fees / Certificates | -\$10,586.78 | -\$9,139.82 | -\$1,446.96 | -\$48,615.35 | -\$42,764.10 | -\$5,851.25 | -\$8,920.41 | -\$38,051.02 | -\$1,666.37 | -\$10,564.33 |
| 66700 | Meetings | -\$408.10 | -\$165.00 | -\$243.10 | -\$1,339.91 | -\$875.00 | -\$464.91 | -\$269.64 | -\$1,013.38 | -\$138.46 | -\$326.53 |
| 66750 | Newspapers \& Periodicals | -\$27.27 | \$0.00 | -\$27.27 | -\$27.27 | \$0.00 | -\$27.27 | \$0.00 | \$0.00 | -\$27.27 | -\$27.27 |
| 66800 | Packaging | -\$17,695.73 | -\$20,345.44 | \$2,649.71 | -\$79,093.42 | -\$85,976.99 | \$6,883.57 | -\$25,307.14 | -\$84,081.79 | \$7,611.41 | \$4,988.37 |
| 66850 | Subscriptions | -\$5,474.80 | -\$3,460.09 | -\$2,014.71 | -\$19,761.88 | -\$16,982.27 | -\$2,779.61 | -\$2,255.25 | -\$15,006.38 | -\$3,219.55 | -\$4,755.50 |


|  |  | May-17 | May-17 | May-17 | May-17 | May-17 | May-17 | May-16 | May-16 | May-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62730 | Cleaning Garbage Disposal | -\$5,588.07 | -\$5,765.00 | \$176.93 | -\$26,216.79 | -\$28,560.50 | \$2,343.71 | -\$6,857.10 | -\$39,213.02 | \$1,269.03 | \$12,996.23 |
| 62740 | Cleaning Equipment | -\$2,984.66 | -\$2,838.12 | -\$146.54 | -\$20,879.38 | -\$16,355.16 | -\$4,524.22 | -\$2,938.81 | -\$16,475.47 | -\$45.85 | -\$4,403.91 |
| 62850 | Pest Control | -\$934.74 | -\$732.60 | -\$202.14 | -\$3,737.14 | -\$3,657.00 | -\$80.14 | -\$831.83 | -\$4,174.53 | -\$102.91 | \$437.39 |
| 62900 | Security | -\$2,244.05 | -\$2,400.00 | \$155.95 | -\$9,184.71 | -\$12,200.00 | \$3,015.29 | \$0.00 | -\$8,593.57 | -\$2,244.05 | -\$591.14 |
| 62910 | Security - Providers | -\$4,088.95 | -\$8,000.00 | \$3,911.05 | -\$42,503.70 | -\$27,000.00 | -\$15,503.70 | -\$6,707.06 | -\$31,481.91 | \$2,618.11 | -\$11,021.79 |
| 62920 | Security - Property | -\$19.53 | -\$50.00 | \$30.47 | -\$976.33 | -\$250.00 | -\$726.33 | -\$54.54 | -\$1,176.85 | \$35.01 | \$200.52 |
|  | Property-Total | -\$65,201.21 | -\$68,878.41 | \$3,677.20 | -\$352,590.40 | -\$337,345.94 | -\$15,244.46 | -\$67,432.76 | -\$349,009.68 | \$2,231.55 | -\$3,580.72 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$21,137.22 | -\$27,900.00 | \$6,762.78 | -\$119,213.88 | -\$144,637.50 | \$25,423.62 | -\$26,737.84 | -\$112,190.21 | \$5,600.62 | -\$7,023.67 |
| 63050 | Gas | -\$7,110.57 | -\$7,880.00 | \$769.43 | -\$37,632.79 | -\$38,080.00 | \$447.21 | -\$8,646.29 | -\$37,062.38 | \$1,535.72 | -\$570.41 |
| 63100 | Water | -\$8,010.00 | -\$8,010.00 | \$0.00 | -\$36,780.00 | -\$36,945.00 | \$165.00 | -\$8,010.00 | -\$36,780.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$4,668.02 | -\$2,046.00 | -\$2,622.02 | -\$19,021.99 | -\$10,742.50 | -\$8,279.49 | -\$3,162.63 | -\$12,402.51 | -\$1,505.39 | -\$6,619.48 |
|  | Utilities-Total | -\$40,925.81 | -\$45,836.00 | \$4,910.19 | -\$212,648.66 | -\$230,405.00 | \$17,756.34 | -\$46,556.76 | -\$198,435.10 | \$5,630.95 | -\$14,213.56 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$1,038.81 | -\$350.00 | -\$688.81 | \$0.00 | -\$540.91 | \$0.00 | -\$497.90 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$975.05 | -\$1,800.00 | \$824.95 | \$0.00 | -\$913.97 | \$0.00 | -\$61.08 |
| 64100 | Motor Vehicle Fuel and Oil | -\$46.74 | -\$350.00 | \$303.26 | -\$2,581.61 | -\$1,700.00 | -\$881.61 | -\$426.71 | -\$2,207.46 | \$379.97 | -\$374.15 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$378.92 | -\$334.23 | -\$44.69 | -\$2,466.40 | -\$1,555.25 | -\$911.15 | -\$912.50 | -\$3,467.38 | \$533.58 | \$1,000.98 |
|  | Motor Vehices - Total | -\$425.66 | -\$684.23 | \$258.57 | -\$7,061.87 | -\$5,405.25 | -\$1,656.62 | -\$1,339.21 | -\$7,129.72 | \$913.55 | \$67.85 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$16,026.58 | -\$17,808.17 | \$1,781.59 | -\$81,836.08 | -\$94,025.85 | \$12,189.77 | -\$16,004.76 | -\$80,082.35 | -\$21.82 | -\$1,753.73 |
| 65100 | R\&M - Furniture | \$0.00 | -\$400.00 | \$400.00 | -\$4.14 | -\$3,200.00 | \$3,195.86 | -\$466.28 | -\$1,182.82 | \$466.28 | \$1,178.68 |
| 65150 | R\&M - Equipment | -\$1,569.78 | -\$3,786.44 | \$2,216.66 | -\$11,317.25 | -\$20,015.42 | \$8,698.17 | -\$5,522.09 | -\$14,663.17 | \$3,952.31 | \$3,345.92 |
| 65200 | R\&M - Point of Sale | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$300.00 | \$300.00 | -\$250.00 | -\$250.00 | \$250.00 | \$250.00 |
| 65250 | R\&M - Refrigeration | -\$3,960.34 | -\$2,344.00 | -\$1,616.34 | -\$15,004.00 | -\$11,037.00 | -\$3,967.00 | -\$2,233.80 | -\$8,628.71 | -\$1,726.54 | -\$6,375.29 |
| 65300 | Replacements / Minor capital | -\$5,449.48 | -\$4,080.00 | -\$1,369.48 | -\$34,599.78 | -\$20,590.00 | -\$14,009.78 | -\$3,079.90 | -\$18,913.65 | -\$2,369.58 | -\$15,686.13 |
|  | Maintenance-Total | -\$27,006.18 | -\$28,418.61 | \$1,412.43 | -\$142,761.25 | -\$149,168.27 | \$6,407.02 | -\$27,556.83 | -\$123,720.70 | \$550.65 | -\$19,040.55 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$3,528.94 | -\$5,233.79 | \$1,704.85 | -\$17,679.84 | -\$22,059.57 | \$4,379.73 | -\$4,347.69 | -\$19,659.69 | \$818.75 | \$1,979.85 |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$20,886.66 | \$0.00 | -\$20,886.66 | \$0.00 | -\$318.18 | \$0.00 | -\$20,568.48 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$7,882.43 | \$0.00 | -\$7,882.43 | -\$13,881.39 | -\$26,000.00 | \$12,118.61 | \$0.00 | -\$21,016.14 | -\$7,882.43 | \$7,134.75 |
| 66150 | Depreciation | -\$67,869.16 | -\$68,380.80 | \$511.64 | -\$369,751.73 | -\$375,743.40 | \$5,991.67 | -\$67,119.04 | -\$358,433.65 | -\$750.12 | -\$11,318.08 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$22.73 | \$0.00 | \$22.73 | \$0.00 | \$0.00 | \$0.00 | \$22.73 |
| 66350 | Equipment Rent | -\$6,108.02 | -\$1,100.75 | -\$5,007.27 | -\$11,194.35 | -\$6,186.63 | -\$5,007.72 | -\$2,352.42 | -\$8,479.86 | -\$3,755.60 | -\$2,714.49 |
| 66400 | Film Hire | -\$1,773.55 | -\$2,400.00 | \$626.45 | -\$10,043.52 | -\$10,360.00 | \$316.48 | -\$2,435.37 | -\$10,320.36 | \$661.82 | \$276.84 |
| 66450 | Insurance | -\$6,261.76 | -\$7,360.09 | \$1,098.33 | -\$31,308.80 | -\$37,930.45 | \$6,621.65 | -\$6,631.21 | -\$33,156.05 | \$369.45 | \$1,847.25 |
| 66500 | Laundry | \$0.00 | -\$800.00 | \$800.00 | -\$3,681.74 | -\$4,800.00 | \$1,118.26 | -\$600.00 | -\$2,590.97 | \$600.00 | -\$1,090.77 |
| 66600 | Licence Fees / Certificates | -\$10,586.78 | -\$9,139.82 | -\$1,446.96 | -\$48,615.35 | -\$42,764.10 | -\$5,851.25 | -\$8,920.41 | -\$38,051.02 | -\$1,666.37 | -\$10,564.33 |
| 66700 | Meetings | -\$408.10 | -\$165.00 | -\$243.10 | -\$1,339.91 | -\$875.00 | -\$464.91 | -\$269.64 | -\$1,013.38 | -\$138.46 | -\$326.53 |
| 66750 | Newspapers \& Periodicals | -\$27.27 | \$0.00 | -\$27.27 | -\$27.27 | \$0.00 | -\$27.27 | \$0.00 | \$0.00 | -\$27.27 | -\$27.27 |
| 66800 | Packaging | -\$17,695.73 | -\$20,345.44 | \$2,649.71 | -\$79,093.42 | -\$85,976.99 | \$6,883.57 | -\$25,307.14 | -\$84,081.79 | \$7,611.41 | \$4,988.37 |
| 66850 | Subscriptions | -\$5,474.80 | -\$3,460.09 | -\$2,014.71 | -\$19,761.88 | -\$16,982.27 | -\$2,779.61 | -\$2,255.25 | -\$15,006.38 | -\$3,219.55 | -\$4,755.50 |

Monthly Profit And Loss for Queensland University Union - Department
Current Period:
1-May-2017 28-May-2017

Maintenance<br>R\&M - Building<br>R\&M - Furniture<br>R\&M - Equipment<br>\&M - Refrigeration<br>Replacements / Minor capita<br>Maintenance-Total

2-May-2016 29-May-2016

| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Consolidated Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 1-May-2017 | 28-May-2017 |  |  | Previous Period: |  |  | 2-May-2016 29-May-2016 |  |  |  |
|  |  | Current Year <br> Actual Month May-17 | Current Year Budget Month May-17 | Current Year <br> Variance May-17 | Current Year <br> Actual YTD <br> May-17 | Current Year <br> Budget YTD May-17 | Current Year <br> Variance May-17 | Last Year Actual Month May-16 | Last Year <br> Actual YTD <br> May-16 | Last Year <br> Var Month May-16 | Last Year Var YTD May-16 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 66900 | Travel (local) | -\$212.06 | -\$1,000.00 | \$787.94 | -\$1,045.39 | -\$4,150.00 | \$3,104.61 | -\$109.18 | -\$726.92 | -\$102.88 | -\$318.47 |
| 66950 | Workplace Health \& Safety | -\$196.27 | -\$860.00 | \$663.73 | -\$2,451.78 | -\$4,580.00 | \$2,128.22 | -\$717.83 | -\$3,124.40 | \$521.56 | \$672.62 |
|  | Other Operating Costs-Total | -\$128,024.87 | -\$120,395.78 | -\$7,629.09 | -\$630,740.30 | -\$639,083.41 | \$8,343.11 | -\$121,065.18 | -\$595,978.79 | -\$6,959.69 | -\$34,761.51 |
|  | Administration Expenses |  |  |  |  |  |  |  |  |  |  |
| 67010 | Bad Debts | -\$250.00 | -\$50.00 | -\$200.00 | -\$250.00 | -\$200.00 | -\$50.00 | \$0.00 | \$0.00 | -\$250.00 | -\$250.00 |
| 67100 | Photocopying | -\$2,984.66 | -\$2,081.94 | -\$902.72 | -\$16,343.66 | -\$9,786.00 | -\$6,557.66 | -\$2,969.20 | -\$14,503.13 | -\$15.46 | -\$1,840.53 |
| 67300 | Plants - Hire | -\$775.00 | \$0.00 | -\$775.00 | -\$775.00 | \$0.00 | -\$775.00 | \$0.00 | -\$131.82 | -\$775.00 | -\$643.18 |
| 67400 | Postage \& Freight | -\$37.04 | -\$25.00 | -\$12.04 | -\$165.45 | -\$125.00 | -\$40.45 | -\$66.31 | -\$52.26 | \$29.27 | -\$113.19 |
| 67500 | Printing | -\$2,766.00 | -\$1,000.00 | -\$1,766.00 | -\$8,275.02 | -\$4,650.00 | -\$3,625.02 | -\$6,278.00 | -\$13,493.95 | \$3,512.00 | \$5,218.93 |
| 67600 | Stationery | -\$3,041.09 | -\$1,797.00 | -\$1,244.09 | -\$9,009.95 | -\$8,844.50 | -\$165.45 | -\$2,246.99 | -\$8,978.71 | -\$794.10 | -\$31.24 |
| 67700 | Audit Fees | -\$2,250.00 | -\$2,250.00 | \$0.00 | -\$11,250.00 | -\$11,250.00 | \$0.00 | -\$2,250.00 | -\$11,050.00 | \$0.00 | -\$200.00 |
| 67900 | Legal Fees | \$0.00 | -\$4,000.00 | \$4,000.00 | -\$5,036.02 | -\$16,000.00 | \$10,963.98 | -\$16,066.00 | -\$27,716.77 | \$16,066.00 | \$22,680.75 |
| 68050 | Penalties And Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$117.80 | -\$2,459.30 | \$117.80 | \$2,459.30 |
| 68100 | Professional Fees | -\$18,066.36 | -\$19,229.28 | \$1,162.92 | -\$108,471.61 | -\$110,536.04 | \$2,064.43 | -\$11,159.39 | -\$48,450.73 | -\$6,906.97 | -\$60,020.88 |
| 68200 | Bank Charges | -\$30,594.40 | -\$21,163.26 | -\$9,431.14 | -\$106,032.41 | -\$89,367.98 | -\$16,664.43 | -\$19,583.11 | -\$73,162.46 | -\$11,011.29 | -\$32,869.95 |
| 68300 | Interest | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$799.55 | \$0.00 | \$799.55 |
|  | Administration Expenses Total | -\$60,764.55 | -\$51,596.48 | -\$9,168.07 | -\$265,609.12 | -\$250,799.52 | -\$14,809.60 | -\$60,736.80 | -\$200,798.68 | -\$27.75 | -\$64,810.44 |
|  | Recharges |  |  |  |  |  |  |  |  |  |  |
| 68990 | Re-charge | \$85,838.05 | \$85,838.48 | -\$0.43 | \$432,897.15 | \$432,897.99 | -\$0.84 | \$78,271.06 | \$384,635.16 | \$7,566.99 | \$48,261.99 |
| 69020 | BTOH Recharge | -\$9,300.00 | -\$9,300.00 | \$0.00 | -\$39,525.00 | -\$39,525.00 | \$0.00 | \$0.00 | \$0.00 | -\$9,300.00 | -\$39,525.00 |
| 69030 | Human Resources Recharge | -\$4,678.33 | -\$4,678.33 | \$0.00 | -\$24,015.98 | -\$24,015.98 | \$0.00 | -\$5,398.78 | -\$25,312.17 | \$720.45 | \$1,296.19 |
| 69040 | IT Recharge | -\$2,412.07 | -\$2,412.07 | \$0.00 | -\$12,291.43 | -\$12,291.43 | \$0.00 | -\$2,229.07 | -\$13,092.01 | -\$183.00 | \$800.58 |
| 69050 | Financial Services Recharge | -\$8,791.77 | -\$8,791.77 | \$0.00 | -\$46,615.09 | -\$46,613.83 | -\$1.26 | -\$8,753.79 | -\$47,746.46 | -\$37.98 | \$1,131.37 |
| 69060 | Marketing Recharge | -\$18,500.19 | -\$18,500.19 | \$0.00 | -\$96,868.36 | -\$96,868.36 | \$0.00 | -\$20,360.66 | -\$93,292.00 | \$1,860.47 | -\$3,576.36 |
|  | Recharges-Total | \$42,155.69 | \$42,156.12 | -\$0.43 | \$213,581.29 | \$213,583.39 | -\$2.10 | \$41,528.76 | \$205,192.52 | \$626.93 | \$8,388.77 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Operating Expenses |  | -\$358,023.00 | -\$394,310.25 | \$36,287.25 | -\$1,750,151.63 | -\$1,836,343.18 | \$86,191.55 | -\$319,740.45 | -\$1,610,166.89 | -\$38,282.55 | -\$139,984.74 |
| Total Expenses |  | -\$1,056,433.71 | -\$1,082,066.92 | \$25,633.21 | -\$5,096,607.72 | -\$5,207,973.06 | \$111,365.34 | -\$1,010,250.38 | -\$4,905,108.58 | -\$46,183.33 | -\$191,499.14 |
| 99999 | Net Profit | \$35,350.53 | -\$24,006.56 | \$59,357.09 | -\$153,027.30 | -\$192,473.30 | \$39,446.00 | -\$32,180.40 | -\$353,311.69 | \$67,530.93 | \$200,284.39 |

## SS P\&L-Current

Month-May 17

| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Student Services |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 1-May-2017 | 28-May-2017 |  |  |  | Previous | Period: | 2-May-2016 | 29-May-2016 |  |  |
|  |  | Current Year Actual Month May-17 | Current Year Budget Month May-17 | Current Year Variance May-17 | Current Year <br> Actual YTD <br> May-17 | Current Year <br> Budget YTD <br> May-17 | Current Year Variance May-17 | Last Year Actual Month May-16 | Last Year <br> Actual YTD <br> May-16 | Last Year Var Month May-16 | Last Year Var YTD May-16 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40450 | Sale Beverage (GST Inclusive) | \$0.00 | \$0.00 | \$0.00 | \$107.27 | \$0.00 | \$107.27 | \$0.00 | \$56.82 | \$0.00 | \$50.45 |
| 40460 | Sale Beverage (GST free) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.00 | \$0.00 | -\$38.00 |
| 40500 | Sales Liquor (GST Inclusive) | \$0.00 | \$0.00 | \$0.00 | \$9,334.54 | \$10,000.00 | -\$665.46 | \$0.00 | \$8,866.82 | \$0.00 | \$467.72 |
| Sales Income Total |  | \$0.00 | \$0.00 | \$0.00 | \$9,441.81 | \$10,000.00 | -\$558.19 | \$0.00 | \$8,961.64 | \$0.00 | \$480.17 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41410 | Purchases Food GST Free | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$659.39 | -\$659.39 | \$659.39 | \$659.39 |
| 41450 | Purchases Beverage GST Inclus | \$0.00 | \$0.00 | \$0.00 | -\$594.53 | \$0.00 | -\$594.53 | \$0.00 | -\$1,478.07 | \$0.00 | \$883.54 |
| 41460 | Purchases Beverage GST Free | \$0.00 | \$0.00 | \$0.00 | -\$7.16 | \$0.00 | -\$7.16 | \$0.00 | \$0.00 | \$0.00 | -\$7.16 |
| 41500 | Purchases Liquor | \$0.00 | \$0.00 | \$0.00 | -\$2,330.33 | -\$4,000.00 | \$1,669.67 | \$0.00 | -\$3,397.35 | \$0.00 | \$1,067.02 |
| 41880 | Freight | -\$54.54 | \$0.00 | -\$54.54 | -\$64.79 | \$0.00 | -\$64.79 | -\$4.95 | -\$11.65 | -\$49.59 | -\$53.14 |
| Total Cost of Sales |  | -\$54.54 | \$0.00 | -\$54.54 | -\$2,996.81 | -\$4,000.00 | \$1,003.19 | -\$664.34 | -\$5,546.46 | \$609.80 | \$2,549.65 |
| 41990 | Gross Profit | -\$54.54 | \$0.00 | -\$54.54 | \$6,445.00 | \$6,000.00 | \$445.00 | -\$664.34 | \$3,415.18 | \$609.80 | \$3,029.82 |
|  | Gross Profit \% Total Sales | \#DIV/0! | \#DIV/0! | \#DIV/0! | 68.3\% | 60.0\% | 8.3\% | \#DIV/0! | 38.1\% | \#DIV/0! | 30.2\% |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
|  | Gross Profit \% Total Sales - Drinks | \#DIV/0! | \#DIV/0! | \#DIV/0! | -460.9\% | \#DIV/0! | \#DIV/0! | \#DIV/0! | -1458.8\% | \#DIV/0! | 997.9\% |
|  | Gross Profit \% Total Sales - Liquor | \#DIV/0! | \#DIV/0! | \#DIV/0! | 75.0\% | 60.0\% | 15.0\% | \#DIV/0! | 61.7\% | \#DIV/0! | 13.4\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 42700 | Sale Others | \$17,727.27 | \$0.00 | \$17,727.27 | \$17,727.27 | \$0.00 | \$17,727.27 | \$0.00 | \$0.00 | \$17,727.27 | \$17,727.27 |
| Total Sale on Commission |  | \$17,727.27 | \$0.00 | \$17,727.27 | \$17,727.27 | \$5,000.00 | \$12,727.27 | \$0.00 | \$0.00 | \$17,727.27 | \$17,727.27 |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 43500 | Cost of Sale Tickets | -\$120.37 | \$0.00 | -\$120.37 | -\$1,044.42 | \$0.00 | -\$1,044.42 | -\$369.22 | -\$2,304.14 | \$248.85 | \$1,259.72 |
| Total Cost of Sale on Commission |  | -\$120.37 | \$0.00 | -\$120.37 | -\$1,044.42 | \$0.00 | -\$1,044.42 | -\$369.22 | -\$2,304.14 | \$248.85 | \$1,259.72 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47190 | Grants | \$199,669.91 | \$199,669.91 | \$0.00 | \$998,349.55 | \$998,349.56 | -\$0.01 | \$117,331.64 | \$615,592.42 | \$82,338.27 | \$382,757.13 |
| 47240 | Hire of Venue | \$0.00 | \$0.00 | \$0.00 | \$636.37 | \$0.00 | \$636.37 | \$0.00 | \$0.00 | \$0.00 | \$636.37 |
| 47360 | Rents | \$40,720.18 | \$40,720.18 | \$0.00 | \$203,600.90 | \$203,600.90 | \$0.00 | \$40,197.62 | \$200,988.10 | \$522.56 | \$2,612.80 |
| 47370 | Revenue | \$2,794.92 | \$950.00 | \$1,844.92 | \$14,426.43 | \$7,007.21 | \$7,419.22 | \$500.87 | \$11,096.85 | \$2,294.05 | \$3,329.58 |
| 47550 | Sponsorships | \$11,363.63 | \$0.00 | \$11,363.63 | \$11,363.63 | \$5,000.00 | \$6,363.63 | \$0.00 | \$1,500.00 | \$11,363.63 | \$9,863.63 |
| 47700 | Ticket Sales | \$3,095.45 | \$1,920.00 | \$1,175.45 | \$51,702.00 | \$55,130.00 | -\$3,428.00 | \$3,237.06 | \$47,994.31 | -\$141.61 | \$3,707.69 |
| Total Other Income |  | \$257,644.09 | \$243,360.09 | \$14,284.00 | \$1,280,078.88 | \$1,269,487.67 | \$10,591.21 | \$161,267.19 | \$877,171.68 | \$96,376.90 | \$402,907.20 |
| Gross Profit Before Expenses |  | \$275,196.45 | \$243,360.09 | \$31,836.36 | \$1,303,206.73 | \$1,280,487.67 | \$22,719.06 | \$160,233.63 | \$878,282.72 | \$114,962.82 | \$424,924.01 |


|  |  | May-17 | May-17 | May-17 | May-17 | May-17 | May-17 | May-16 | May-16 | May-16 | May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$55,127.43 | -\$56,037.32 | \$909.89 | -\$284,531.72 | -\$299,955.96 | \$15,424.24 | -\$39,978.67 | -\$226,823.01 | -\$15,148.76 | -\$57,708.71 |
| 60040 | Allowance | \$0.00 | \$0.00 | \$0.00 | -\$539.27 | \$0.00 | -\$539.27 | \$0.00 | -\$1,058.50 | \$0.00 | \$519.23 |
| 60070 | Annual Leave Provision | -\$5,178.22 | -\$5,231.00 | \$52.78 | -\$30,576.32 | -\$28,404.00 | -\$2,172.32 | -\$3,427.48 | -\$22,412.21 | -\$1,750.74 | -\$8,164.11 |
| 60090 | Long Service Leave Provision | -\$1,414.44 | -\$1,124.73 | -\$289.71 | -\$7,309.12 | -\$6,294.93 | -\$1,014.19 | -\$1,043.59 | -\$5,914.47 | -\$370.85 | -\$1,394.65 |
| 60100 | Income Protection Insurance | -\$532.78 | -\$876.73 | \$343.95 | -\$2,930.26 | -\$4,768.77 | \$1,838.51 | -\$1,080.29 | -\$5,941.61 | \$547.51 | \$3,011.35 |
| 60130 | Wages - casual | -\$7,669.69 | -\$3,487.95 | -\$4,181.74 | -\$45,378.30 | -\$18,006.43 | -\$27,371.87 | -\$6,694.61 | -\$39,759.78 | -\$975.08 | -\$5,618.52 |
| 60140 | Superannuation Guarantee | -\$7,617.09 | -\$7,410.55 | -\$206.54 | -\$42,716.19 | -\$40,134.52 | -\$2,581.67 | -\$5,881.24 | -\$31,888.62 | -\$1,735.85 | -\$10,827.57 |
| 60150 | Other Leave | -\$1,838.76 | -\$690.31 | -\$1,148.45 | -\$11,465.06 | -\$3,700.67 | -\$7,764.39 | -\$2,570.52 | -\$5,351.55 | \$731.76 | -\$6,113.51 |
| 60155 | TOIL | \$0.00 | \$0.00 | \$0.00 | -\$5,029.68 | \$0.00 | -\$5,029.68 | -\$619.40 | -\$1,067.12 | \$619.40 | -\$3,962.56 |
| 60160 | Workers Compensation | -\$503.51 | -\$428.00 | -\$75.51 | -\$2,787.36 | -\$2,359.23 | -\$428.13 | -\$392.61 | -\$2,131.68 | -\$110.90 | -\$655.68 |
|  | Total Wages | -\$79,881.92 | -\$75,286.59 | -\$4,595.33 | -\$433,263.28 | -\$403,624.51 | -\$29,638.77 | -\$61,688.41 | -\$342,348.55 | -\$18,193.51 | -\$90,914.73 |
|  | Wages \% of Sales | \#DIV/0! | \#DIV/0! | \#DIV/0! | 4588.77\% | 4036.25\% | 552.53\% | \#DIV/0! | 3820.16\% | \#DIV/0! | 18933.86\% |
|  | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |
| 60520 | Staff Gifts | \$0.00 | \$0.00 | \$0.00 | -\$28.14 | \$0.00 | -\$28.14 | \$0.00 | \$0.00 | \$0.00 | -\$28.14 |
| 60600 | Staff Amenities | -\$103.50 | -\$21.00 | -\$82.50 | -\$483.00 | -\$240.50 | -\$242.50 | -\$57.50 | -\$651.40 | -\$46.00 | \$168.40 |
| 60750 | Staff Training - External | -\$537.94 | -\$500.00 | -\$37.94 | -\$953.28 | -\$2,000.00 | \$1,046.72 | -\$1,062.73 | -\$2,012.73 | \$524.79 | \$1,059.45 |
| 60760 | Staff Training - Internal | \$0.00 | \$0.00 | \$0.00 | -\$324.64 | \$0.00 | -\$324.64 | \$0.00 | -\$638.73 | \$0.00 | \$314.09 |
| 60800 | Staff Uniforms | -\$246.70 | \$0.00 | -\$246.70 | -\$1,306.07 | -\$125.00 | -\$1,181.07 | -\$127.70 | -\$1,141.60 | -\$119.00 | -\$164.47 |
|  | Other Labour Cost Total | -\$888.14 | -\$521.00 | -\$367.14 | -\$3,095.13 | -\$3,565.50 | \$470.37 | -\$1,247.93 | -\$4,444.46 | \$359.79 | \$1,349.33 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  | Advertising |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$2,372.51 | -\$500.00 | -\$1,872.51 | -\$38,362.11 | -\$41,000.00 | \$2,637.89 | \$24,866.12 | -\$8,759.03 | -\$27,238.63 | -\$29,603.08 |
| 61050 | Graphic Designing Costs | -\$662.50 | -\$500.00 | -\$162.50 | -\$5,512.50 | -\$1,500.00 | -\$4,012.50 | -\$1,850.00 | -\$3,850.00 | \$1,187.50 | -\$1,662.50 |
| 61100 | Promotional Merchandise | -\$367.27 | \$0.00 | -\$367.27 | -\$40,542.37 | -\$11,427.00 | -\$29,115.37 | -\$1,722.50 | -\$6,722.50 | \$1,355.23 | -\$33,819.87 |
|  | Advertising-Total | -\$3,402.28 | -\$1,000.00 | -\$2,402.28 | -\$84,416.98 | -\$53,927.00 | -\$30,489.98 | \$21,293.62 | -\$19,331.53 | -\$24,695.90 | -\$65,085.45 |
|  | Events \& Projects |  |  |  |  |  |  |  |  |  |  |
| 61510 | Campaigns | -\$6,435.09 | -\$14,300.00 | \$7,864.91 | -\$6,435.09 | -\$23,600.00 | \$17,164.91 | \$0.00 | -\$2,650.00 | -\$6,435.09 | -\$3,785.09 |
| 61600 | Concerts/Performances | \$0.00 | \$0.00 | \$0.00 | -\$10,939.55 | -\$30,000.00 | \$19,060.45 | \$0.00 | -\$11,337.88 | \$0.00 | \$398.33 |
| 61700 | Grants | -\$11,978.83 | -\$28,300.00 | \$16,321.17 | -\$39,013.88 | -\$94,200.00 | \$55,186.12 | -\$12,278.29 | -\$60,496.10 | \$299.46 | \$21,482.22 |
| 61800 | Special Projects | -\$1,786.82 | -\$950.00 | -\$836.82 | -\$2,871.37 | -\$4,225.00 | \$1,353.63 | \$0.00 | -\$283.30 | -\$1,786.82 | -\$2,588.07 |
| 61900 | Student Promotions | -\$48,040.12 | -\$63,697.00 | \$15,656.88 | -\$142,526.37 | -\$161,178.00 | \$18,651.63 | -\$29,220.46 | -\$174,952.43 | -\$18,819.66 | \$32,426.06 |
|  | Events \& Projects - Total | -\$68,240.86 | -\$107,247.00 | \$39,006.14 | -\$201,786.26 | -\$313,203.00 | \$111,416.74 | -\$41,498.75 | -\$249,719.71 | -\$26,742.11 | \$47,933.45 |
|  | Property |  |  |  |  |  |  |  |  |  |  |
| 62710 | Cleaning Materials | -\$691.98 | -\$2,460.00 | \$1,768.02 | -\$4,523.43 | -\$12,410.00 | \$7,886.57 | -\$2,802.16 | -\$12,456.34 | \$2,110.18 | \$7,932.91 |
| 62720 | Cleaning Charges | -\$23,757.61 | -\$23,757.61 | \$0.00 | -\$122,732.42 | -\$120,022.47 | -\$2,709.95 | -\$25,413.39 | -\$125,748.25 | \$1,655.78 | \$3,015.83 |
| 62730 | Cleaning Garbage Disposal | \$0.00 | -\$400.00 | \$400.00 | -\$1,792.30 | -\$1,050.00 | -\$742.30 | -\$500.00 | -\$1,475.41 | \$500.00 | -\$316.89 |
| 62740 | Cleaning Equipment | \$0.00 | \$0.00 | \$0.00 | -\$182.50 | \$0.00 | -\$182.50 | \$0.00 | \$0.00 | \$0.00 | -\$182.50 |
| 62850 | Pest Control | -\$154.00 | -\$44.00 | -\$110.00 | -\$616.00 | -\$220.00 | -\$396.00 | -\$44.00 | -\$220.00 | -\$110.00 | -\$396.00 |
| 62910 | Security - Providers | \$0.00 | \$0.00 | \$0.00 | -\$6,697.25 | \$0.00 | -\$6,697.25 | \$0.00 | -\$5,989.64 | \$0.00 | -\$707.61 |


|  |  | Current Year Actual Month May-17 | Current Year Budget Month May-17 | Current Year <br> Variance <br> May-17 | Current Year Actual YTD May-17 | Current Year <br> Budget YTD <br> May-17 | Current Year <br> Variance <br> May-17 | Last Year Actual Month May-16 | Last Year <br> Actual YTD <br> May-16 | Last Year <br> Var Month <br> May-16 | Last Year <br> Var YTD <br> May-16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 62920 | Security - Property | -\$19.53 | \$0.00 | -\$19.53 | -\$306.09 | \$0.00 | -\$306.09 | \$0.00 | -\$9.82 | -\$19.53 | -\$296.27 |
|  | Property-Total | -\$24,623.12 | -\$26,661.61 | \$2,038.49 | -\$136,849.99 | -\$133,702.47 | -\$3,147.52 | -\$28,759.55 | -\$145,899.46 | \$4,136.43 | \$9,049.47 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$5,203.13 | -\$5,900.00 | \$696.87 | -\$27,571.55 | -\$32,100.00 | \$4,528.45 | -\$6,941.27 | -\$25,777.41 | \$1,738.14 | -\$1,794.14 |
| 63050 | Gas | \$0.00 | -\$300.00 | \$300.00 | -\$899.06 | -\$1,200.00 | \$300.94 | -\$487.23 | -\$1,420.22 | \$487.23 | \$521.16 |
| 63100 | Water | -\$3,500.00 | -\$3,500.00 | \$0.00 | -\$16,000.00 | -\$16,000.00 | \$0.00 | -\$3,500.00 | -\$16,000.00 | \$0.00 | \$0.00 |
| 63150 | Telephone | -\$1,148.14 | -\$228.00 | -\$920.14 | -\$2,392.44 | -\$1,181.50 | -\$1,210.94 | -\$1,042.65 | -\$2,326.56 | -\$105.49 | -\$65.88 |
|  | Utilities-Total | -\$9,851.27 | -\$9,928.00 | \$76.73 | -\$46,863.05 | -\$50,481.50 | \$3,618.45 | -\$11,971.15 | -\$45,524.19 | \$2,119.88 | -\$1,338.86 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$690.63 | -\$350.00 | -\$340.63 | \$0.00 | -\$173.63 | \$0.00 | -\$517.00 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$975.05 | -\$900.00 | -\$75.05 | \$0.00 | -\$913.97 | \$0.00 | -\$61.08 |
| 64100 | Motor Vehicle Fuel and Oil | -\$46.74 | -\$250.00 | \$203.26 | -\$1,786.95 | -\$1,200.00 | -\$586.95 | -\$376.75 | -\$2,064.85 | \$330.01 | \$277.90 |
| 64150 | Motor Vehicle Parking \& Tolls | -\$23.63 | \$0.00 | -\$23.63 | -\$46.09 | \$0.00 | -\$46.09 | \$0.00 | -\$38.51 | -\$23.63 | -\$7.58 |
|  | Motor Vehices - Total | -\$70.37 | -\$250.00 | \$179.63 | -\$3,498.72 | -\$2,450.00 | -\$1,048.72 | -\$376.75 | -\$3,190.96 | \$306.38 | -\$307.76 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$4,467.90 | -\$5,607.17 | \$1,139.27 | -\$22,390.01 | -\$28,645.85 | \$6,255.84 | -\$4,526.65 | -\$22,149.55 | \$58.75 | -\$240.46 |
| 65100 | R\&M - Furniture | \$0.00 | \$0.00 | \$0.00 | -\$4.14 | \$0.00 | -\$4.14 | \$0.00 | \$0.00 | \$0.00 | -\$4.14 |
| 65150 | R\&M - Equipment | \$0.00 | -\$200.00 | \$200.00 | -\$89.09 | -\$1,100.00 | \$1,010.91 | -\$35.28 | -\$266.34 | \$35.28 | \$177.25 |
| 65250 | R\&M - Refrigeration | -\$973.00 | \$0.00 | -\$973.00 | -\$1,126.00 | \$0.00 | -\$1,126.00 | \$0.00 | \$0.00 | -\$973.00 | -\$1,126.00 |
| 65300 | Replacements / Minor capital | -\$30.00 | -\$500.00 | \$470.00 | -\$7,819.84 | -\$2,740.00 | -\$5,079.84 | -\$116.36 | -\$1,295.00 | \$86.36 | -\$6,524.84 |
|  | Maintenance-Total | -\$5,470.90 | -\$6,307.17 | \$836.27 | -\$31,429.08 | -\$32,485.85 | \$1,056.77 | -\$4,678.29 | -\$23,710.89 | -\$792.61 | -\$7,718.19 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66050 | Conf \& Seminar Registration | \$0.00 | \$0.00 | \$0.00 | -\$20,577.57 | \$0.00 | -\$20,577.57 | \$0.00 | -\$318.18 | \$0.00 | -\$20,259.39 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$3,739.10 | \$0.00 | -\$3,739.10 | -\$7,183.55 | -\$26,000.00 | \$18,816.45 | \$0.00 | -\$21,016.14 | -\$3,739.10 | \$13,832.59 |
| 66150 | Depreciation | -\$22,758.40 | -\$23,276.00 | \$517.60 | -\$121,468.90 | -\$128,018.00 | \$6,549.10 | -\$21,633.00 | -\$110,824.52 | -\$1,125.40 | -\$10,644.38 |
| 66400 | Film Hire | \$0.00 | \$0.00 | \$0.00 | -\$1,686.07 | \$0.00 | -\$1,686.07 | \$0.00 | \$0.00 | \$0.00 | -\$1,686.07 |
| 66450 | Insurance | -\$2,040.46 | -\$2,390.05 | \$349.59 | -\$10,202.30 | -\$12,460.25 | \$2,257.95 | -\$2,076.71 | -\$10,383.55 | \$36.25 | \$181.25 |
| 66600 | Licence Fees / Certificates | -\$3,498.61 | -\$1,000.00 | -\$2,498.61 | -\$13,863.08 | -\$5,000.00 | -\$8,863.08 | -\$1,685.27 | -\$5,603.48 | -\$1,813.34 | -\$8,259.60 |
| 66700 | Meetings | -\$173.09 | -\$45.00 | -\$128.09 | -\$513.50 | -\$225.00 | -\$288.50 | -\$53.85 | -\$404.24 | -\$119.24 | -\$109.26 |
| 66850 | Subscriptions | -\$181.54 | -\$181.43 | -\$0.11 | -\$2,299.24 | -\$907.15 | -\$1,392.09 | \$0.00 | -\$326.37 | -\$181.54 | -\$1,972.87 |
| 66900 | Travel (local) | \$0.00 | -\$100.00 | \$100.00 | -\$33.44 | -\$400.00 | \$366.56 | \$0.00 | \$0.00 | \$0.00 | -\$33.44 |
| 66950 | Workplace Health \& Safety | \$0.00 | \$0.00 | \$0.00 | -\$80.00 | \$0.00 | -\$80.00 | \$0.00 | -\$16.35 | \$0.00 | -\$63.65 |
|  | Other Operating Costs-Total | -\$32,391.20 | -\$27,042.48 | -\$5,348.72 | -\$177,907.65 | -\$173,660.40 | -\$4,247.25 | -\$25,448.83 | -\$148,892.83 | -\$6,942.37 | -\$29,014.82 |
|  | Administration Expenses |  |  |  |  |  |  |  |  |  |  |
| 67010 | Bad Debts | -\$250.00 | -\$50.00 | -\$200.00 | -\$250.00 | -\$200.00 | -\$50.00 | \$0.00 | \$0.00 | -\$250.00 | -\$250.00 |
| 67100 | Photocopying | -\$1,099.28 | -\$1,238.00 | \$138.72 | -\$6,265.78 | -\$5,494.00 | -\$771.78 | -\$1,745.00 | -\$8,523.51 | \$645.72 | \$2,257.73 |
| 67400 | Postage \& Freight | -\$4.00 | \$0.00 | -\$4.00 | -\$25.91 | \$0.00 | -\$25.91 | -\$1.00 | -\$3.40 | -\$3.00 | -\$22.51 |
| 67500 | Printing | -\$2,264.00 | -\$1,000.00 | -\$1,264.00 | -\$5,385.35 | -\$3,250.00 | -\$2,135.35 | -\$4,694.00 | -\$5,715.04 | \$2,430.00 | \$329.69 |
| 67600 | Stationery | -\$264.26 | -\$297.00 | \$32.74 | -\$1,858.51 | -\$1,496.50 | -\$362.01 | -\$569.75 | -\$2,157.69 | \$305.49 | \$299.18 |

Monthly Profit And Loss for Queensland University Union - Department
Student Services
Current Period:
1-May-2017
28-May-2017

| Current Year Actual Month May-17 | Current Year Budget Month May-17 | Current Year Variance May-17 | Current Year Actual YTD May-17 | Current Year <br> Budget YTD <br> May-17 | Current Year Variance May-17 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$0.00 | -\$4,000.00 | \$4,000.00 | -\$5,036.02 | -\$16,000.00 | \$10,963.98 |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| -\$15,154.35 | -\$14,779.28 | -\$375.07 | -\$85,196.57 | -\$89,286.04 | \$4,089.47 |
| \$264.53 | -\$20.00 | \$284.53 | -\$733.87 | -\$80.00 | -\$653.87 |
| -\$18,771.36 | -\$21,384.28 | \$2,612.92 | -\$104,752.01 | -\$115,846.54 | \$11,094.53 |
| -\$9,300.00 | -\$9,300.00 | \$0.00 | -\$39,525.00 | -\$39,525.00 | \$0.00 |
| -\$4,678.33 | -\$4,678.33 | \$0.00 | -\$24,015.98 | -\$24,015.98 | \$0.00 |
| -\$2,412.07 | -\$2,412.07 | \$0.00 | -\$12,291.43 | -\$12,291.43 | \$0.00 |
| -\$8,791.77 | -\$8,791.77 | \$0.00 | -\$46,615.09 | -\$46,613.83 | -\$1.26 |
| -\$18,500.19 | -\$18,500.19 | \$0.00 | -\$96,868.36 | -\$96,868.36 | \$0.00 |
| -\$43,682.36 | -\$43,682.36 | \$0.00 | -\$219,315.86 | -\$219,314.60 | -\$1.26 |
| -\$206,503.72 | -\$243,502.90 | \$36,999.18 | -\$1,006,819.60 | -\$1,095,071.36 | \$88,251.76 |
| -\$287,273.78 | -\$319,310.49 | \$32,036.71 | -\$1,443,178.01 | -\$1,502,261.37 | \$59,083.36 |
| -\$12,077.33 | -\$75,950.40 | \$63,873.07 | -\$139,971.28 | -\$221,773.70 | \$81,802.42 |


| Last Year <br> Actual Month <br> May-16 | Last Year <br> Actual YTD <br> May-16 | Last Year <br> Var Month <br> May-16 | Last Year <br> Var YTD <br> May-16 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $-\$ 16,066.00$ | $-\$ 26,432.00$ | $\$ 16,066.00$ | $\$ 21,395.98$ |
| $\$ 0.00$ | $-\$ 2,341.50$ | $\$ 0.00$ | $\$ 2,341.50$ |
| $-\$ 8,015.45$ | $-\$ 40,076.93$ | $-\$ 7,138.90$ | $-\$ 45,119.64$ |
| $\$ 122.35$ | $-\$ 438.68$ | $\$ 142.18$ | $-\$ 295.19$ |
| $-\$ 30,968.85$ | $-\$ 85,688.75$ | $\mathbf{\$ 1 2 , 1 9 7 . 4 9}$ | $\mathbf{- \$ 1 9 , 0 6 3 . 2 6}$ |


| $\$ 0.00$ | $\$ 0.00$ | $-\$ 9,300.00$ | $-\$ 39,525.00$ |
| ---: | ---: | ---: | ---: |
| $-\$ 5,398.78$ | $-\$ 25,312.17$ | $\$ 720.45$ | $\$ 1,296.19$ |
| $-\$ 2,229.07$ | $-\$ 13,092.01$ | $-\$ 183.00$ | $\$ 800.58$ |
| $-\$ 8,753.79$ | $-\$ 47,746.46$ | $-\$ 37.98$ | $\$ 1,131.37$ |
| $-\$ 20,360.66$ | $-\$ 93,292.00$ | $\$ 1,860.47$ | $-\$ 3,576.36$ |
| $-\$ 36,742.30$ | $-\$ 179,442.64$ | $-\$ 6,940.06$ | $-\$ 39,873.22$ |
|  |  |  |  |
| $-\$ 159,150.85$ | $-\$ 901,400.96$ | $-\$ 47,352.87$ | $\mathbf{- \$ 1 0 5 , 4 1 8 . 6 4}$ |
|  |  |  |  |
| $-\$ 222,087.19$ | $-\$ 1,248,193.97$ | $\mathbf{- \$ 6 5 , 1 8 6 . 5 9}$ | $\mathbf{- \$ 1 9 4 , 9 8 4 . 0 4}$ |
|  |  |  |  |
| $-\$ 61,853.56$ | $-\$ 369,911.25$ | $\mathbf{\$ 4 9 , 7 7 6 . 2 3}$ | $\mathbf{\$ 2 2 9 , 9 3 9 . 9 7}$ |


[^0]:    Expenditure

