### TREASURER'S REPORT

Presenter: Joshua Roser

#### Respect. Now. Always. Campaign.

Over the past month, the UQU Women's officer Sabina Rooney was successful in an application for \$19.k of funding from DVC(A) Joanne Wright. This will be reflected in the mid-year budget review. Thank you to Joanne Wright for partnering with us for this vital campaign.

#### Summary of Consolidated Income Statement:

For the month ending 28<sup>th</sup> May 2017, UQU reported a trading surplus of \$35,351 compared to the budgeted loss of \$24,007, a favourable variance of \$59,357.

A summary of the consolidated income statement for May is shown below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Sales income	\$1,200,985	\$1,197,925	\$3,060	\$1,185,283	\$15,702
Cost of Sales	-\$518,260	-\$514,738	-\$3,522	-\$514,367	-\$3,893
Gross profit	\$682,725	\$683,187	-\$461	\$670,917	\$11,809
Other Income	\$390,421	\$374,873	\$15,548	\$286,370	\$104,051
GP before expenses	\$1,091,784	\$1,058,060	\$33,724	\$978,070	\$113,714
Wages	-\$686,413	-\$677,299	-\$9,114	-\$679,712	-\$6,700
Operating Expenses	-\$358,023	-\$394,310	\$36,287	-\$319,740	-\$38,283
Net Surplus	\$35,351	-\$24,007	\$59,357	-\$32,180	\$67,531

#### Department Report for Business Trading:

The Business Trading arm recorded a net profit of \$47,428 for the month ending 28<sup>th</sup> May 2017 compared to a budgeted profit of \$51,944, an unfavourable variance of \$4,516.

Key notes of May Business Trading are:

- While sales were up by 0.25%, first time in over 12 months.
- On a Roll Bakery again had an excellent month, \$7k above budget.
- Darwins traded above budget in sales, but ended up \$2.7k down in net profit due to some extra labour hours used for training 3 new baristas. Otherwise would have been a really good month.
- Main Course again again underperformed, looking into how the offering can be seriously adjusted moving ahead.
- Red Room bar traded \$19k above budget, mainly thanks to an improved relationship with the Colleges.



- All other outlets generally running to budget.
- Wages in HR were unfavourable by \$12k, including leave paid out and redundancy package to HR officer. In coming months the redundancy will be balanced out by a favourable variance in permanent wages but this month included both.

Overall, considering BT was only unfavourable by \$4k, this can be considered a relatively good month. Expecting BT results to be at budget or above moving ahead.

Specific Business Trading area results for May 2017 are noted below:

The Food Services area recorded a net profit of \$134,009 compared with the budgeted profit of \$142,399, an unfavourable variance of \$8,330.

The Hospitality & Entertainment area recorded a net profit of \$5,787 compared with a budgeted loss of \$12,592, yielding a favourable variance of \$18,379.

The Retail area recorded a net profit of \$5,961 compared with a budgeted profit of \$10,642, yielding an unfavourable variance of \$4,680.

A summary of the Business Trading arm for May is given below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Sales income	\$1,200,985	\$1,197,925	\$3,060	\$1,185,283	\$15,702
Cost of Sales	-\$518,205	-\$514,738	-\$3,467	-\$513,702	-\$4,503
Gross profit	\$682,780	\$683,187	-\$407	\$671,581	\$11,199
Other Income	\$132,777	\$131,513	\$1,264	\$125,103	\$7,674
GP Before Expenses	\$816,588	\$814,700	\$1,888	\$817,836	-\$1,249
Wages	-\$606,531	-\$602,013	-\$4,518	-\$618,024	\$11,493
Operating Expenses	-\$151,519	-\$150,807	-\$712	-\$160,590	\$9,070
Net Profit	\$47,428	\$51,944	-\$4,516	\$29,673	\$17,755

### Department Report for Student Services and Support:

The Student Services and Support arm for the month ending 28<sup>th</sup> May 2017 recorded a net loss of \$12,077 compared to the budgeted loss of \$75,950, yielding a favourable variance of \$63,873.

Overall, spending in Student Services is relatively on track but the favourable variance in the Net Surplus is because spending in student services is often hard to predict, but will smooth out as the year progresses.



A summary of the Student Services and Support arm for May is provided below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Sales income	\$0	\$0	\$0	\$0	\$0
Cost of Sales	-\$55	\$0	-\$55	-\$664	\$610
Gross profit	-\$55	\$0	-\$55	-\$664	\$610
Other Income	\$257,644	\$243,360	\$14,284	\$161,267	\$96,377
GP Before Expenses	\$275,196	\$243,360	\$31,836	\$160,234	\$114,963
Wages	-\$79,882	-\$75,287	-\$4,595	-\$61,688	-\$18,194
Operating Expenses	-\$206,504	-\$243,503	\$36,999	-\$159,151	-\$47,353
Net Surplus	-\$12,077	-\$75,950	\$63,873	-\$61,854	\$49,776

A summary of the Student Services portfolio expenditure for May is provided below:

	2017 Actual	2017 Budget	2017 Variance	2016 Actual	2016 Variance
Advocacy	-\$59,322	-\$54,698	-\$4,625	-\$21,682	-\$37,640
Gender & Sexuality	\$14,937	-\$6,845	\$21,782	-\$2,669	\$17,606
Student Rights	-\$8,331	-\$11,068	\$2,737	-\$6,346	-\$1,985
Campus Culture	-\$27,239	-\$46,060	\$18,821	-\$15,394	-\$11,845
Campus Bus	-\$5,250	\$0	-\$5,250	-\$5,279	\$29
Clubs & Societies	-\$21,346	-\$34,949	\$13,602	-\$22,989	\$1,643
College Areas	-\$774	-\$5,500	\$4,726	\$0	-\$774
Environment	-\$528	-\$50	-\$478	-\$414	-\$114
Executive	-\$25,604	-\$16,677	-\$8,927	\$9,898	-\$35,502
Elections & Referendums	\$0	\$0	\$0	\$0	\$0
Goorie Berrimpa	\$742	-\$9,600	\$10,342	-\$3,792	\$4,535
International	-\$2,282	-\$3,482	\$1,200	-\$11	-\$2,271
Postgraduate	-\$1,923	-\$2,201	\$278	-\$4,062	\$2,139
Abilities	-\$56	-\$1,378	\$1,323	-\$1,268	\$1,212
Semper Floreat	-\$6,389	-\$4,873	-\$1,517	-\$9,398	\$3,009
Building Expenses	-\$58,846	-\$61,109	\$2,262	-\$64,408	\$5,561
Professional Expenses	-\$522	-\$700	\$178	-\$522	-\$2,612
Student Services Overhead	-\$44,790	-\$50,443	\$5,653	-\$55,909	\$11,119
Gatton	-\$2,778	-\$5,209	\$2,430	-\$3,098	\$319



Herston -\$1,925	-\$1,500	-\$425	\$0	-\$1,925
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The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for May 2016
- (b) The Business Trading Profit & Loss Summary for May 2016
- (c) The Student Services and Support Profit & Loss Summary for May 2016

Please direct all requests for further documentation to the Treasurer - treasurer@uqu.com.au.



### BT P&L-Current

# Month-May 17

	Monthly Pro	fit And Loss f	or Queenslar	nd University L		Business Trading							
Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016				
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16		
Account Number Sales Income	Description												
40310	Sale Retail (GST Inclusive)	\$89,611.64	\$87,812.50	\$1,799.14	\$420,006.58	\$437,936.00	-\$17,929.42	\$86,604.25	\$405,792.16	\$3,007.39	\$14,214.42		
40320	Sale Retail (GST Free)	\$269.00	\$0.00	\$269.00	\$1,382.60	\$0.00	\$1,382.60	\$810.20	\$2,836.95	-\$541.20	-\$1,454.3		
40400	Sale Food (GST Inclusive)	\$712,939.90	\$738,775.65	-\$25,835.75	\$2,822,291.09	\$3,098,098.83	-\$275,807.74	\$729,436.71	\$3,069,683.07	-\$16,496.81	-\$247,391.98		
40410	Sale Food (GST Free)	\$11,207.20	\$0.00	\$11,207.20	\$48,341.29	\$0.00	\$48,341.29	\$12,311.48	\$62,629.35	-\$1,104.28	-\$14,288.0		
40450	Sale Beverage (GST Inclusive)	\$227,713.56	\$265,509.80	-\$37,796.24	\$967,334.21	\$1,111,799.85	-\$144,465.64	\$214,422.47	\$941,344.91	\$13,291.09	\$25,989.3		
40460	Sale Beverage (GST free)	\$31,248.04	\$0.00	\$31,248.04	\$142,522.81	\$0.00	\$142,522.81	\$34,347.70	\$156,480.15	-\$3,099.66	-\$13,957.3		
40500	Sales Liquor (GST Inclusive)	\$121,834.69	\$105,827.05	\$16,007.64	\$482,968.71	\$465,994.34	\$16,974.37	\$102,684.44	\$420,021.04	\$19,150.25	\$62,947.6		
40600	Sales Internal Food	\$4,302.21	\$0.00	\$4,302.21	\$18,872.13	\$0.00	\$18,872.13	\$2,230.47	\$10,506.09	\$2,071.74	\$8,366.04		
40605	Sales Internal Beverage	\$429.25	\$0.00	\$429.25	\$3,617.23	\$0.00	\$3,617.23	\$538.51	\$3,101.68	-\$109.26	\$515.55		
40610	Sales Internal Liquor	\$916.66	\$0.00	\$916.66	\$8,528.07	\$0.00	\$8,528.07	\$748.45	\$4,463.71	\$168.21	\$4,064.36		
40620	Sales Internal Retail	\$513.12	\$0.00	\$513.12	\$4,358.93	\$0.00	\$4,358.93	\$1,148.72	\$5,253.18	-\$635.60	-\$894.25		
Sales Income Total		\$1,200,985.27	\$1,197,925.00	\$3,060.27	\$4,920,223.65	\$5,113,829.02	-\$193,605.37	\$1,185,283.40	\$5,082,112.29	\$15,701.87	-\$161,888.64		
Cost of Sales													
41310	Purchases Retail GST Inclu	-\$50,531.27	-\$48,296.88	-\$2,234.39	-\$258,107.23	-\$240,864.81	-\$17,242.42	-\$54,932.93	-\$284,576.57	\$4,401.66	\$26,469.34		
41320	Purchases Retail GST Free	-\$331.60	\$0.00	-\$331.60	-\$1,281.89	\$0.00	-\$1,281.89	-\$609.44	-\$1,880.24	\$277.84	\$598.35		
41330	Opening Stock Retail	-\$147,673.45	\$0.00	-\$147,673.45	-\$747,263.12	\$0.00	-\$747,263.12	-\$155,562.70	-\$681,223.19	\$7,889.25	-\$66,039.93		
41340	Closing Stock Retail	\$149,341.08	\$0.00	\$149,341.08	\$775,398.09	\$0.00	\$775,398.09	\$157,791.89	\$738,430.19	-\$8,450.81	\$36,967.90		
41400	Purchases Food GST Inclusive	-\$61,184.99	-\$328,669.34	\$267,484.35	-\$274,553.92	-\$1,375,446.84	\$1,100,892.92	-\$76,046.67	-\$390,277.02	\$14,861.68	\$115,723.10		
41410	Purchases Food GST Free	-\$261,904.57	\$0.00	-\$261,904.57	-\$1,041,289.90	\$0.00	-\$1,041,289.90	-\$245,355.53	-\$1,060,706.73	-\$16,549.04	\$19,416.83		
41420	Opening Stock Food	-\$78,425.01	\$0.00	-\$78,425.01	-\$337,325.21	\$0.00	-\$337,325.21	-\$78,947.37	-\$329,343.32	\$522.36	-\$7,981.89		
41430	Closing Stock Food	\$71,711.19	\$0.00	\$71,711.19	\$366,131.34	\$0.00	\$366,131.34	\$72,015.68	\$358,720.73	-\$304.49	\$7,410.61		
41450	Purchases Beverage GST Inclus	-\$38,589.05	-\$91,518.31	\$52,929.26	-\$200,300.49	-\$383,661.36	\$183,360.87	-\$43,422.89	-\$212,209.22	\$4,833.84	\$11,908.73		
41460	Purchases Beverage GST Free	-\$44,193.29	\$0.00	-\$44,193.29	-\$185,969.60	\$0.00	-\$185,969.60	-\$40,880.40	-\$183,472.58	-\$3,312.89	-\$2,497.02		
41470	Opening Stock Bevera	-\$35,533.76	\$0.00	-\$35,533.76	-\$169,270.34	\$0.00	-\$169,270.34	-\$39,274.83	-\$163,347.86	\$3,741.07	-\$5,922.48		
41480	Closing Stock Bevera	\$34,450.04	\$0.00	\$34,450.04	\$180,809.41	\$0.00	\$180,809.41	\$40,793.16	\$180,067.05	-\$6,343.12	\$742.36		
41500	Purchases Liquor	-\$38,936.88	-\$42,610.13	\$3,673.25	-\$213,403.07	-\$187,553.84	-\$25,849.23	-\$34,574.45	-\$185,967.45	-\$4,362.43	-\$27,435.62		
41510	Opening Stock Liquor	-\$57,642.50	\$0.00	-\$57,642.50	-\$202,175.27	\$0.00	-\$202,175.27	-\$54,971.08	-\$225,386.90	-\$2,671.42	\$23,211.63		
41520	Closing Stock Liquor	\$48,536.86	\$0.00	\$48,536.86	\$227,789.95	\$0.00	\$227,789.95	\$45,089.51	\$242,812.62	\$3,447.35	-\$15,022.67		
41800	Point of Sale Unders/Overs	-\$31.25	\$0.00	-\$31.25	\$373.34	\$0.00	\$373.34	\$56.75	-\$42.25	-\$88.00	\$415.59		
41850	Wastage Food	-\$1,370.45	-\$1,960.84	\$590.39	-\$9,578.08	-\$9,562.54	-\$15.54	-\$2,307.25	-\$10,791.33	\$936.80	\$1,213.25		
41855	Wastage Drinks	-\$1,389.00	-\$242.06	-\$1,146.94	-\$2,519.31	-\$1,128.47	-\$1,390.84	-\$351.15	-\$2,092.22	-\$1,037.85	-\$427.09		
41860	Wastage Alcohol	-\$1,076.87	-\$478.67	-\$598.20	-\$3,476.86	-\$2,122.26	-\$1,354.60	\$71.35	-\$1,822.35	-\$1,148.22	-\$1,654.51		
41865	Wastage Retail	-\$93.29	\$0.00	-\$93.29	-\$239.50	\$0.00	-\$239.50	-\$206.84	-\$1,270.82	\$113.55	\$1,031.32		
41880	Freight	-\$637.12	\$0.00	-\$637.12	-\$3,043.98	\$0.00	-\$3,043.98	-\$546.50	-\$2,718.73	-\$90.62	-\$325.25		
41900	Stocktake Variance Food	-\$2,367.01	-\$720.70	-\$1,646.31	-\$7,358.30	-\$3,112.25	-\$4,246.05	-\$192.22	-\$2,460.79	-\$2,174.79	-\$4,897.51		
41905	Stocktake Variance Drinks	-\$19.94	\$0.00	-\$19.94	\$5,052.13	\$0.00	\$5,052.13	-\$1,029.95	-\$3,279.27	\$1,010.01	\$8,331.40		
41910	Stocktake Variance Alcohol	-\$229.69	-\$241.13	\$11.44	-\$646.23	-\$1,069.03	\$422.80	-\$329.84	-\$1,098.29	\$100.15	\$452.06		
41915	Stocktake Variance Retail	-\$83.45	\$0.00	-\$83.45	-\$69.33	\$0.00	-\$69.33	\$21.35	\$40.20	-\$104.80	-\$109.53		
Total Cost of Sales		-\$518,205.27	-\$514,738.06	-\$3,467.21	-\$2,102,317.37	-\$2,204,521.40	\$102,204.03	-\$513,702.35	-\$2,223,896.34	-\$4,502.92	\$121,578.97		
41990	Gross Profit	\$682,780.00	\$683,186.94	-\$406.94	\$2,817,906.28	\$2,909,307.62	-\$91,401.34	\$671,581.05	\$2,858,215.95	\$11,198.95	-\$40,309.67		
	Gross Profit % Total Sales		F7.00/										
		56.9%	57.0%	-0.2%	57.3%	56.9%	0.4% 5.9%	56.7%	56.2% 27.5%	0.2% 0.0%	1.0% 5.9%		
	Gross Profit % Total Sales - Books Gross Profit % Total Sales - Food	33.3% 54.2%	27.5% 55.1%	5.9% -0.9%	33.3% 54.9%	27.5% 55.2%	-0.3%	33.3%	27.5% 54.3%	-1.3%			
	Gross Profit % Total Sales - Food Gross Profit % Total Sales - Drinks	54.2% 67.1%	55.1% 65.4%	-0.9% 1.7%	54.9% 66.6%	65.4%	-0.3% 1.2%	55.5% 66.2%	54.3% 65.1%	-1.3% 0.9%	0.5% 1.5%		
	Gross Profit % Total Sales - Liquor	59.8%	59.1%	1.7% 0.7%	61.0%	59.1%	1.2% 1.9%	56.8%	59.6%	3.0%	1.5%		
Sale on Commission													
42600	Sale Cash Books	\$337.60	\$0.00	\$337.60	\$18,732.88	\$56,000.00	-\$37,267.12	\$0.00	\$0.00	\$337.60	\$18,732.88		
Total Calana Committee		A227.50	<b>£0.00</b>	6227.50	640 722 00	4	427.257.42	40.00	<b>***</b>	4	440 722 00		

\$18,732.88

\$56,000.00

-\$37,267.12

\$337.60

**Total Sale on Commission** 

\$0.00

\$337.60

\$0.00

\$0.00

\$337.60

\$18,732.88

Current Period:		28-May-2017	o. Queensiai	Office of C	on Depart	Period:	2-May-2016 29-May-2016					
Current Periou:	1-May-2017	28-May-2017			renou.	2 may 2010 25-may-2010						
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16	
Account Number	Description	•	•	•	•	,	•	,	•	•	•	
Cost of Sale on Commission												
43300	Cost of Sale Uber	-\$409.23	\$0.00	-\$409.23	-\$1,140.65	\$0.00	-\$1,140.65	\$0.00	\$0.00	-\$409.23	-\$1,140.6	
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$111.96	\$0.00	\$111.9	
43600	Cost of Cash Books	\$0.00	\$0.00	\$0.00	-\$10,733.27	-\$33,600.00	\$22,866.73	\$0.00	\$0.00	\$0.00	-\$10,733.2	
43700	Cost of Sale Others	\$0.00 - <b>\$409.23</b>	\$0.00 <b>\$0.00</b>	\$0.00 - <b>\$409.23</b>	\$0.00 - <b>\$11,873.92</b>	\$0.00 - <b>\$33,600.00</b>	\$0.00 <b>\$21,726.08</b>	\$0.00 \$ <b>0.00</b>	-\$2,373.00 - <b>\$2,484.96</b>	\$0.00 - <b>\$409.23</b>	\$2,373.0 - <b>\$9,388.9</b>	
Total Cost of Sale on Commission		-\$409.23	\$0.00	-\$409.23	-\$11,873.92	-\$33,600.00	\$21,726.08	\$0.00	-\$2,484.96	-\$409.23	-\$9,388.9	
Other Income		40.00	40.00	40.00	4=	<b>***</b> * * * * * * * * * * * * * * * * *	40.00	40.00	40.000.00	40.00	4== ====	
47000 47020	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00 \$60.00	\$74,496.00 \$400.00	\$0.00 -\$340.00	\$0.00 \$0.00	\$2,200.00 \$0.00	\$0.00 \$0.00	\$72,296.00 \$60.00	
47030	Advertising - Website Advertising - Other	\$0.00 \$1,400.00	\$100.00 \$3,000.00	-\$100.00 -\$1,600.00	\$2,800.00	\$9,000.00	-\$6,200.00	\$0.00	\$0.00 \$10,155.00	\$0.00 \$1,400.00	\$60.00 7,355.00-	
47100	Commission-Vending / Others	\$1,400.00	\$14,030.00	-\$1,600.00	\$57,063.01	\$63,120.00	-\$6,056.99	\$26,720.94	\$88,969.01	-\$13,403.30	-\$7,555.00 -\$31,906.00	
47110	Commission-Books	\$1,090.26	\$4,410.00	-\$3,319.74	\$35,747.06	\$39,461.00	-\$3,713.94	\$1,027.91	\$57,506.48	\$62.35	-\$21,759.4	
47120	Commission-Pool Table	\$855.96	\$964.50	-\$108.54	\$2,783.14	\$4,276.06	-\$1,492.92	\$1,710.00	\$4,658.45	-\$854.04	-\$1,875.3	
47150	Membership - Gatton	\$159.09	\$0.00	\$159.09	\$5,009.08	\$4,000.00	\$1,009.08	\$0.00	\$0.00	\$159.09	\$5,009.0	
47240	Hire of Venue	\$20,975.50	\$18,019.92	\$2,955.58	\$109,398.28	\$85,559.66	\$23,838.62	\$12,189.13	\$88,844.54	\$8,786.37	\$20,553.7	
47250	Hire of Equipment	\$7,264.40	\$4,770.00	\$2,494.40	\$22,877.34	\$23,045.00	-\$167.66	\$4,194.35	\$24,446.42	\$3,070.05	-\$1,569.0	
47350	Rebates	\$8,792.73	\$7,230.08	\$1,562.65	\$39,245.74	\$31,771.20	\$7,474.54	\$7,940.00	\$38,871.25	\$852.73	\$374.4	
47370	Revenue	\$65,293.54	\$65,962.30	-\$668.76	\$289,535.76	\$287,845.60	\$1,690.16	\$55,206.33	\$207,654.67	\$10,087.21	\$81,881.0	
47550	Sponsorships	\$5,500.00	\$3,261.96	\$2,238.04	\$14,025.00	\$17,378.10	-\$3,353.10	\$5,725.00	\$15,869.75	-\$225.00	-\$1,844.7	
47570	Sponsorships - Market Day	\$0.00	\$800.05	-\$800.05	\$117,920.00	\$120,546.99	-\$2,626.99	\$0.00	\$127,557.89	\$0.00	-\$9,637.8	
47700	Ticket Sales	\$4,208.11	\$6,000.00	-\$1,791.89	\$24,633.00	\$25,900.00	-\$1,267.00	\$5,930.92	\$27,942.89	-\$1,722.81	-\$3,309.8	
47900	Interest Received	\$2,699.79	\$2,414.52	\$285.27	\$13,690.37	\$13,279.86	\$410.51	\$3,828.45	\$21,898.20	-\$1,128.66	-\$8,207.8	
47980	Staff Labour Recoveries	\$1,220.01	\$550.00	\$670.01	\$3,717.91	\$3,225.00	\$492.91	\$630.00	\$3,325.00	\$590.01	\$392.9	
Total Other Income		\$132,777.03	\$131,513.33	\$1,263.70	\$813,001.69	\$803,304.47	\$9,697.22	\$125,103.03	\$719,899.55	\$7,674.00	\$93,102.1	
49500	Sundry Income	\$976.39	\$0.00	\$976.39	\$1,922.76	\$0.00	\$1,922.76	\$0.00	\$50,000.00	\$976.39	-\$48,077.2	
49550	Contribution	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,062.27	\$47,253.36	-\$21,062.27	-\$47,253.3	
49600	Cost of Sales others	\$126.00	\$0.00	\$126.00	\$684.00	\$0.00	\$684.00	\$90.00	\$630.27	\$36.00	\$53.7	
Gross Profit Before Expenses		\$816,587.79	\$814,700.27	\$1,887.52	\$3,640,373.69	\$3,735,012.09	-\$94,638.40	\$817,836.35	\$3,673,514.17	-\$1,248.56	-\$33,140.4	
Expenditure												
Wages & Oncosts												
60030	Wages - permanent	-\$240,031.09	-\$252,484.00	\$12,452.91	-\$1,236,173.72	-\$1,319,859.00	\$83,685.28	-\$221,765.29	-\$1,164,979.05	-\$18,265.80	-\$71,194.6	
60040	Allowance	\$0.00	\$0.00	\$0.00	-\$1,658.55	\$0.00	-\$1,658.55	\$0.00	-\$141.68	\$0.00	-\$1,516.8	
60070	Annual Leave Provision	-\$23,722.65	-\$24,473.00	\$750.35	-\$138,732.75	-\$133,577.00	-\$5,155.75	-\$20,107.70	-\$116,695.65	-\$3,614.95	-\$22,037.1	
60090	Long Service Leave Provision	-\$6,479.84	-\$6,769.55	\$289.71	-\$33,195.87	-\$36,909.46	\$3,713.59	-\$6,122.35	-\$31,094.62	-\$357.49	-\$2,101.2	
60100	Income Protection Insurance	-\$4,028.42	-\$4,354.10	\$325.68	-\$22,156.34	-\$23,690.42	\$1,534.08	-\$7,222.01	-\$39,721.03	\$3,193.59	\$17,564.69	
60130	Wages - casual	-\$247,934.42	-\$241,320.19	-\$6,614.23	-\$990,964.54	-\$1,036,596.90	\$45,632.36	-\$282,067.84	-\$1,161,878.09	\$34,133.42	\$170,913.5	
60140	Superannuation Guarantee	-\$66,103.29 -\$5,853.45	-\$64,005.02 -\$4,877.00	-\$2,098.27 -\$976.45	-\$320,297.55	-\$315,353.64	-\$4,943.91 -\$32,805.66	-\$68,360.50 -\$6,774.94	-\$309,573.30 -\$39,169.38	\$2,257.21 \$921.49	-\$10,724.2 -\$20,347.2	
60150 60155	Other Leave TOIL	-\$2,968.31	\$0.00	-\$2,968.31	-\$59,516.66 -\$24,866.80	-\$26,711.00 \$0.00	-\$24,866.80	-\$1,228.62	-\$39,169.38 -\$7,742.01	-\$1,739.69	-\$20,347.26 -\$17,124.7!	
60160	Workers Compensation	-\$3,931.81	-\$3,729.72	-\$202.09	-\$19,762.88	-\$18,349.95	-\$1,412.93	-\$4,159.83	-\$19,366.94	\$228.02	-\$395.9	
60170	Wages & Oncosts - Agency Staff	-\$649.25	\$0.00	-\$649.25	-\$1,159.25	\$0.00	-\$1,159.25	-\$214.91	-\$12,189.56	-\$434.34	\$11,030.3	
60180	Wages - Redundancy	-\$4,828.26	\$0.00	-\$4,828.26	-\$4,828.26	\$0.00	-\$4,828.26	\$0.00	-\$10,116.60	-\$4,828.26	\$5,288.3	
00100	Total Wages	-\$606,530.79	-\$602,012.58	-\$4,518.21	-\$2,853,313.17	-\$2,911,047.37	\$57,734.20	-\$618,023.99	-\$2,912,667.91	\$11,493.20	\$59,354.7	
	Wages % of Sales	50.50%	50.25%	0.25%	57.99%	56.93%	1.07%	52.14%	57.31%	-73.20%	36.669	
60510	Other Labour Cost	-\$400 00	-\$3.000.00	\$2.600.00	-\$5.256.60	-\$3.650.00	-\$1,606.60	\$0.00	\$0.00	-\$400.00	-\$5,256.6	
60510 60520		-\$400.00 -\$198.08	-\$3,000.00 -\$100.00	\$2,600.00 -\$98.08	-\$5,256.60 -\$599.93	-\$3,650.00 -\$500.00	-\$1,606.60 -\$99.93	\$0.00 \$0.00	\$0.00 -\$572.72	-\$400.00 -\$198.08	-\$5,256.60 -\$27.2	
	Other Labour Cost Staff Rewards & Recognition											

**Business Trading** 

	Monthly Pro	ofit And Loss fo	or Queenslan	d University U	Business Trading						
Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016		
Account Number	Description	Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number 60630	<b>Description</b> First Aid	-\$507.68	-\$70.00	-\$437.68	-\$927.38	-\$250.00	-\$677.38	\$0.00	-\$1,121.24	-\$507.68	\$193.86
60750	Staff Training - External	-\$7,661.77	-\$4,050.00	-\$3,611.77	-\$26,929.66	-\$19,400.00	-\$7,529.66	-\$5,590.99	-\$8,417.36	-\$2,070.78	-\$18,512.30
60760	Staff Training - Internal	-\$743.45	-\$1,000.00	\$256.55	-\$10,455.93	-\$11,000.00	\$544.07	-\$546.55	-\$8,829.49	-\$196.90	-\$1,626.44
60780	FBT Expense	\$0.00	\$0.00	\$0.00	-\$272.73	\$0.00	-\$272.73	\$0.00	\$0.00	\$0.00	-\$272.73
60800	Staff Uniforms	-\$657.61	-\$1,100.00	\$442.39	-\$5,094.53	-\$7,920.00	\$2,825.47	-\$2,246.66	-\$10,033.56	\$1,589.05	\$4,939.03
	Other Labour Cost Total	-\$11,109.86	-\$9,936.50	-\$1,173.36	-\$56,784.51	-\$53,392.50	-\$3,392.01	-\$9,549.60	-\$35,480.77	-\$1,560.26	-\$21,303.74
Operating Expenses											
54040	Advertising	4.00===	40.040.00	4 ==	400.005.40	40.4.000.00	4.000.00	4= 000 = 4	40= 000 =0	4.=0.=0	4
61010	Advertising / Publicity	-\$4,937.75	-\$3,816.00	-\$1,121.75	-\$38,836.18	-\$34,830.00	-\$4,006.18	-\$5,396.54	-\$37,290.50	\$458.79	-\$1,545.68
61100	Promotional Merchandise	-\$1,000.00	-\$800.00	-\$200.00	-\$7,550.00	-\$5,900.00	-\$1,650.00	\$0.00	\$0.00	-\$1,000.00	-\$7,550.00
	Advertising-Total	-\$5,937.75	-\$4,616.00	-\$1,321.75	-\$46,386.18	-\$40,730.00	-\$5,656.18	-\$5,396.54	-\$37,290.50	-\$541.21	-\$9,095.68
	Events & Projects										
61600	Concerts/Performances	\$2,510.00	-\$5,820.00	\$8,330.00	-\$7,280.00	-\$17,600.00	\$10,320.00	-\$8,017.50	-\$25,780.00	\$10,527.50	\$18,500.00
61800	Special Projects	-\$2,275.32	-\$750.00	-\$1,525.32	-\$7,662.88	-\$7,550.00	-\$112.88	-\$2,962.50	-\$3,891.97	\$687.18	-\$3,770.91
61900	Student Promotions  Events & Projects - Total	-\$484.20 <b>-\$249.52</b>	-\$1,223.86 - <b>\$7,793.86</b>	\$739.66 <b>\$7,544.34</b>	-\$4,789.02 - <b>\$19,731.90</b>	-\$4,709.18 - <b>\$29,859.18</b>	-\$79.84 \$10,127.28	\$0.00 - <b>\$10,980.00</b>	-\$4,273.03 - <b>\$33,945.00</b>	-\$484.20 \$10,730.48	-\$515.99 \$14,213.10
	Property										
62710	Cleaning Materials	-\$3,952.54	-\$4,427.00	\$474.46	-\$22,767.92	-\$22,932.00	\$164.08	-\$4,421.50	-\$22,014.22	\$468.96	-\$753.70
62720	Cleaning Charges	-\$20,939.08	-\$18,398.08	-\$2,541.00	-\$99,068.58	-\$93,558.81	-\$5,509.77	-\$17,406.37	-\$87,675.52	-\$3,532.71	-\$11,393.06
62730	Cleaning Garbage Disposal	-\$5,588.07	-\$5,365.00	-\$223.07	-\$24,424.49	-\$27,510.50	\$3,086.01	-\$6,357.10	-\$37,737.61	\$769.03	\$13,313.12
62740	Cleaning Equipment	-\$2,984.66	-\$2,838.12	-\$146.54	-\$20,696.88	-\$16,355.16	-\$4,341.72	-\$2,938.81	-\$16,475.47	-\$45.85	-\$4,221.41
62850	Pest Control	-\$780.74	-\$688.60	-\$92.14	-\$3,121.14	-\$3,437.00	\$315.86	-\$787.83	-\$3,954.53	\$7.09	\$833.39
62900	Security	-\$2,244.05	-\$2,400.00	\$155.95	-\$9,184.71	-\$12,200.00	\$3,015.29	\$0.00	-\$8,593.57	-\$2,244.05	-\$591.14
62910	Security - Providers	-\$4,088.95	-\$8,000.00	\$3,911.05	-\$35,806.45	-\$27,000.00	-\$8,806.45	-\$6,707.06	-\$25,492.27	\$2,618.11	-\$10,314.18
62920	Security - Property	\$0.00	-\$50.00	\$50.00	-\$670.24	-\$250.00	-\$420.24	-\$54.54	-\$1,167.03	\$54.54	\$496.79
	Property-Total	-\$40,578.09	-\$42,216.80	\$1,638.71	-\$215,740.41	-\$203,643.47	-\$12,096.94	-\$38,673.21	-\$203,110.22	-\$1,904.88	-\$12,630.19
	Utilities										
63010	Electricity	-\$15,934.09	-\$22,000.00	\$6,065.91	-\$91,642.33	-\$112,537.50	\$20,895.17	-\$19,796.57	-\$86,412.80	\$3,862.48	-\$5,229.53
63050	Gas	-\$7,110.57	-\$7,580.00	\$469.43	-\$36,733.73	-\$36,880.00	\$146.27	-\$8,159.06	-\$35,642.16	\$1,048.49	-\$1,091.57
63100	Water	-\$4,510.00	-\$4,510.00	\$0.00	-\$20,780.00	-\$20,945.00	\$165.00	-\$4,510.00	-\$20,780.00	\$0.00	\$0.00
63150	Telephone  Utilities-Total	-\$3,519.88 - <b>\$31,074.54</b>	-\$1,818.00 - <b>\$35,908.00</b>	-\$1,701.88 \$4,833.46	-\$16,629.55 - <b>\$165,785.61</b>	-\$9,561.00 - <b>\$179,923.50</b>	-\$7,068.55 \$14,137.89	-\$2,119.98 - <b>\$34,585.61</b>	-\$10,075.95 - <b>\$152,910.91</b>	-\$1,399.90 \$3,511.07	-\$6,553.60 - <b>\$12,874.70</b>
			. ,								
64010	Motor Vehicles	ć0.00	¢0.00	ć0.00	ć240.40	ć0.00	ć240.40	ć0.00	¢267.20	ć0.00	¢10.10
64010	Motor Vehicles R&M Motor Vehicle Fuel and Oil	\$0.00	\$0.00 -\$100.00	\$0.00 \$100.00	-\$348.18	\$0.00 -\$500.00	-\$348.18 -\$294.66	\$0.00 - <b>\$49</b> .96	-\$367.28 -\$142.61	\$0.00 \$49.96	\$19.10 -\$652.05
64100 64150	Motor Vehicle Parking & Tolls	\$0.00 -\$355.29	-\$334.23	-\$21.06	-\$794.66 -\$2,420.31	-\$1,555.25	-\$294.66 -\$865.06	-\$912.50	-\$3,428.87	\$557.21	\$1,008.56
04130	Motor Vehices - Total	-\$355.29	-\$434.23	\$78.94	-\$3,563.15	-\$2,955.25	-\$607.90	-\$962.46	-\$3,938.76	\$607.17	\$375.61
	Maintenance										
65050	R&M - Building	-\$11,558.68	-\$12,201.00	\$642.32	-\$59,446.07	-\$65,380.00	\$5,933.93	-\$11,478.11	-\$57,932.80	-\$80.57	-\$1,513.27
65100	R&M - Furniture	\$0.00	-\$400.00	\$400.00	\$0.00	-\$3,200.00	\$3,200.00	-\$466.28	-\$1,182.82	\$466.28	\$1,182.82
65150	R&M - Equipment	-\$1,569.78	-\$3,586.44	\$2,016.66	-\$11,228.16	-\$18,915.42	\$7,687.26	-\$5,486.81	-\$14,396.83	\$3,917.03	\$3,168.67
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	-\$250.00	-\$250.00	\$250.00	\$250.00
65250	R&M - Refrigeration	-\$2,987.34	-\$2,344.00	-\$643.34	-\$13,878.00	-\$11,037.00	-\$2,841.00	-\$2,233.80	-\$8,628.71	-\$753.54	-\$5,249.29
65300	Replacements / Minor capital	-\$5,419.48	-\$3,580.00	-\$1,839.48	-\$26,779.94	-\$17,850.00	-\$8,929.94	-\$2,963.54	-\$17,618.65	-\$2,455.94	-\$9,161.29
	Maintenance-Total	-\$21,535.28	-\$22,111.44	\$576.16	-\$111,332.17	-\$116,682.42	\$5,350.25	-\$22,878.54	-\$100,009.81	\$1,343.26	-\$11,322.36
	Other Operating Costs										
CC040								and the second s			
66010	Consumables	-\$3,528.94	-\$5,183.79	\$1,654.85	-\$17,679.84	-\$21,909.57	\$4,229.73	-\$4,347.69	-\$19,659.69	\$818.75	\$1,979.85

	Monthly Pr	ofit And Loss for	Queensland University Union - Department		<b>Business Trading</b>	
Current Period:	1-May-2017	28-May-2017	Previous Period:	2-May-2016	29-May-2016	

		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description										
66100	Conf & Seminar Travel & Accom	-\$4,143.33	\$0.00	-\$4,143.33	-\$6,697.84	\$0.00	-\$6,697.84	\$0.00	\$0.00	-\$4,143.33	-\$6,697.84
66150	Depreciation	-\$45,110.76	-\$45,104.80	-\$5.96	-\$248,282.83	-\$247,725.40	-\$557.43	-\$45,486.04	-\$247,609.13	\$375.28	-\$673.70
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$22.73	\$0.00	\$22.73	\$0.00	\$0.00	\$0.00	\$22.73
66350	Equipment Rent	-\$6,108.02	-\$1,100.75	-\$5,007.27	-\$11,194.35	-\$6,186.63	-\$5,007.72	-\$2,352.42	-\$8,479.86	-\$3,755.60	-\$2,714.49
66400	Film Hire	-\$1,773.55	-\$2,400.00	\$626.45	-\$8,357.45	-\$10,360.00	\$2,002.55	-\$2,435.37	-\$10,320.36	\$661.82	\$1,962.91
66450	Insurance	-\$4,221.30	-\$4,970.04	\$748.74	-\$21,106.50	-\$25,470.20	\$4,363.70	-\$4,554.50	-\$22,772.50	\$333.20	\$1,666.00
66500	Laundry	\$0.00	-\$800.00	\$800.00	-\$3,681.74	-\$4,300.00	\$618.26	-\$600.00	-\$2,590.97	\$600.00	-\$1,090.77
66600	Licence Fees / Certificates	-\$7,088.17	-\$8,139.82	\$1,051.65	-\$34,752.27	-\$37,764.10	\$3,011.83	-\$7,235.14	-\$32,447.54	\$146.97	-\$2,304.73
66700	Meetings	-\$235.01	-\$120.00	-\$115.01	-\$826.41	-\$650.00	-\$176.41	-\$215.79	-\$609.14	-\$19.22	-\$217.27
66750	Newspapers & Periodicals	-\$27.27	\$0.00	-\$27.27	-\$27.27	\$0.00	-\$27.27	\$0.00	\$0.00	-\$27.27	-\$27.27
66800	Packaging	-\$17,695.73	-\$20,345.44	\$2,649.71	-\$79,093.42	-\$85,976.99	\$6,883.57	-\$25,307.14	-\$84,081.79	\$7,611.41	\$4,988.37
66850	Subscriptions	-\$5,293.26	-\$3,278.66	-\$2,014.60	-\$17,462.64	-\$16,075.12	-\$1,387.52	-\$2,255.25	-\$14,680.01	-\$3,038.01	-\$2,782.63
66900	Travel (local)	-\$212.06	-\$900.00	\$687.94	-\$1,011.95	-\$3,750.00	\$2,738.05	-\$109.18	-\$726.92	-\$102.88	-\$285.03
66950	Workplace Health & Safety	-\$196.27	-\$860.00	\$663.73	-\$2,371.78	-\$4,580.00	\$2,208.22	-\$717.83	-\$3,108.05	\$521.56	\$736.27
	Other Operating Costs-Total	-\$95,633.67	-\$93,353.30	-\$2,280.37	-\$452,832.65	-\$465,423.01	\$12,590.36	-\$95,616.35	-\$447,085.96	-\$17.32	-\$5,746.69
	Administration Expenses										
67100	Photocopying	-\$1,885.38	-\$843.94	-\$1,041.44	-\$10,077.88	-\$4,292.00	-\$5,785.88	-\$1,224.20	-\$5.979.62	-\$661.18	-\$4.098.26
67300	Plants - Hire	-\$775.00	\$0.00	-\$775.00	-\$775.00	\$0.00	-\$775.00	\$0.00	-\$131.82	-\$775.00	-\$643.18
67400	Postage & Freight	-\$33.04	-\$25.00	-\$8.04	-\$139.54	-\$125.00	-\$14.54	-\$65.31	-\$48.86	\$32.27	-\$90.68
67500	Printing	-\$502.00	\$0.00	-\$502.00	-\$2,889.67	-\$1,400.00	-\$1,489.67	-\$1,584.00	-\$7,778.91	\$1,082.00	\$4,889.24
67600	Stationery	-\$2,776.83	-\$1,500.00	-\$1,276.83	-\$7,151.44	-\$7,348.00	\$196.56	-\$1,677.24	-\$6,821.02	-\$1,099.59	-\$330.42
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$11,250.00	-\$11,250.00	\$0.00	-\$2,250.00	-\$11,050.00	\$0.00	-\$200.00
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,284.77	\$0.00	\$1,284.77
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$117.80	-\$117.80	\$117.80	\$117.80
68100	Professional Fees	-\$2,912.01	-\$4,450.00	\$1,537.99	-\$23,275.04	-\$21,250.00	-\$2,025.04	-\$3,143.94	-\$8,373.80	\$231.93	-\$14,901.24
68200	Bank Charges	-\$30,858.93	-\$21,143.26	-\$9,715.67	-\$105,298.54	-\$89,287.98	-\$16,010.56	-\$19,705.46	-\$72,723.78	-\$11,153.47	-\$32,574.76
68300	Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$799.55	\$0.00	\$799.55
00000	Administration Expenses Total	-\$41,993.19	-\$30,212.20	-\$11,780.99	-\$160,857.11	-\$134,952.98	-\$25,904.13	-\$29,767.95	-\$115,109.93	-\$12,225.24	-\$45,747.18
							<u> </u>				
	Recharges									4	
68990	Re-charge	\$85,838.05	\$85,838.48	-\$0.43	\$432,897.15	\$432,897.99	-\$0.84	\$78,271.06	\$384,635.16	\$7,566.99	\$48,261.99
	Recharges-Total	\$85,838.05	\$85,838.48	-\$0.43	\$432,897.15	\$432,897.99	-\$0.84	\$78,271.06	\$384,635.16	\$7,566.99	\$48,261.99
Total Operating Expenses		-\$151,519.28	-\$150,807.35	-\$711.93	-\$743,332.03	-\$741,271.82	-\$2,060.21	-\$160,589.60	-\$708,765.93	\$9,070.32	-\$34,566.10
Total Expenses		-\$769,159.93	-\$762,756.43	-\$6,403.50	-\$3,653,429.71	-\$3,705,711.69	\$52,281.98	-\$788,163.19	-\$3,656,914.61	\$19,003.26	\$3,484.90
99999	Net Profit	\$47,427.86	\$51,943.84	-\$4,515.98	-\$13,056.02	\$29,300.40	-\$42,356.42	\$29,673.16	\$16,599.56	\$17,754.70	-\$29,655.58
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### Consolidated

P&L-Current

Month-May 17

	Monthly Profit And	Loss for Que	eensland L	<b>Jniversity</b>	Union - Depa	rtment			Consoli	dated Bu	siness
Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016		
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description										
Sales Income											
40310	Sale Retail (GST Inclusive)	\$89,611.64	\$87,812.50	\$1,799.14	\$420,006.58	\$437,936.00	-\$17,929.42	\$86,604.25	\$405,792.16	\$3,007.39	\$14,214.42
40320	Sale Retail (GST Free)	\$269.00	\$0.00	\$269.00	\$1,382.60	\$0.00	\$1,382.60	\$810.20	\$2,836.95	-\$541.20	-\$1,454.35
40400	Sale Food (GST Inclusive)	\$712,939.90	\$738,775.65	-\$25,835.75	\$2,822,291.09	\$3,098,098.83	-\$275,807.74	\$729,436.71	\$3,069,683.07	-\$16,496.81	-\$247,391.98
40410	Sale Food (GST Free)	\$11,207.20	\$0.00	\$11,207.20	\$48,341.29	\$0.00	\$48,341.29	\$12,311.48	\$62,629.35	-\$1,104.28	-\$14,288.06
40450	Sale Beverage (GST Inclusive)	\$227,713.56	\$265,509.80	-\$37,796.24	\$967,441.48	\$1,111,799.85	-\$144,358.37	\$214,422.47	\$941,401.73	\$13,291.09	\$26,039.75
40460	Sale Beverage (GST free)	\$31,248.04	\$0.00	\$31,248.04	\$142,522.81	\$0.00	\$142,522.81	\$34,347.70	\$156,518.15	-\$3,099.66	-\$13,995.34
40500	Sales Liquor (GST Inclusive)	\$121,834.69	\$105,827.05	\$16,007.64	\$492,303.25	\$475,994.34	\$16,308.91	\$102,684.44	\$428,887.86	\$19,150.25	\$63,415.39
40600	Sales Internal Food	\$4,302.21	\$0.00	\$4,302.21	\$18,872.13	\$0.00	\$18,872.13	\$2,230.47	\$10,506.09	\$2,071.74	\$8,366.04
40605	Sales Internal Beverage	\$429.25	\$0.00	\$429.25	\$3,617.23	\$0.00	\$3,617.23	\$538.51	\$3,101.68	-\$109.26	\$515.55
40610	Sales Internal Liquor	\$916.66	\$0.00	\$916.66	\$8,528.07	\$0.00	\$8,528.07	\$748.45	\$4,463.71	\$168.21	\$4,064.36
40620	Sales Internal Retail	\$513.12	\$0.00	\$513.12	\$4,358.93	\$0.00	\$4,358.93	\$1,148.72	\$5,253.18	-\$635.60	-\$894.25
Sales Income Total		\$1,200,985.27	\$1,197,925.00	\$3,060.27	\$4,929,665.46	\$5,123,829.02	-\$194,163.56	\$1,185,283.40	\$5,091,073.93	\$15,701.87	-\$161,408.47
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$50,531.27	-\$48,296.88	-\$2,234.39	-\$258,107.23	-\$240,864.81	-\$17,242.42	-\$54,932.93	-\$284,576.57	\$4,401.66	\$26,469.34
41320	Purchases Retail GST Free	-\$331.60	\$0.00	-\$331.60	-\$1,281.89	\$0.00	-\$1,281.89	-\$609.44	-\$1,880.24	\$277.84	\$598.35
41330	Opening Stock Retail	-\$147,673.45	\$0.00	-\$147,673.45	-\$747,263.12	\$0.00	-\$747,263.12	-\$155,562.70	-\$681,223.19	\$7,889.25	-\$66,039.93
41340	Closing Stock Retail	\$149,341.08	\$0.00		\$775,398.09	\$0.00	\$775,398.09	\$157,791.89	\$738,430.19	-\$8,450.81	\$36,967.90
41400	Purchases Food GST Inclusive	-\$61,184.99	-\$328,669.34	\$267,484.35	-\$274,553.92	-\$1,375,446.84	\$1,100,892.92	-\$76,046.67	-\$390,277.02	\$14,861.68	\$115,723.10
41410	Purchases Food GST Free	-\$261,904.57	\$0.00	-\$261,904.57	-\$1,041,289.90	\$0.00	-\$1,041,289.90	-\$246,014.92	-\$1,061,366.12	-\$15,889.65	\$20,076.22
41420	Opening Stock Food	-\$78,425.01	\$0.00	-\$78,425.01	-\$337,325.21	\$0.00	-\$337,325.21	-\$78,947.37	-\$329,343.32	\$522.36	-\$7,981.89
41430	Closing Stock Food	\$71,711.19	\$0.00	\$71,711.19	\$366,131.34	\$0.00	\$366,131.34	\$72,015.68	\$358,720.73	-\$304.49	\$7,410.61
41450	Purchases Beverage GST Inclus	-\$38,589.05	-\$91,518.31	\$52,929.26	-\$200,895.02	-\$383,661.36	\$182,766.34	-\$43,422.89	-\$213,687.29	\$4,833.84	\$12,792.27
41460	Purchases Beverage GST Free	-\$44,193.29	\$0.00	-\$44,193.29	-\$185,976.76	\$0.00	-\$185,976.76	-\$40,880.40	-\$183,472.58	-\$3,312.89	-\$2,504.18
41470	Opening Stock Bevera	-\$35,533.76	\$0.00	-\$35,533.76	-\$169,270.34	\$0.00	-\$169,270.34	-\$39,274.83	-\$163,347.86	\$3,741.07	-\$5,922.48
41480	Closing Stock Bevera	\$34,450.04	\$0.00	\$34,450.04	\$180,809.41	\$0.00	\$180,809.41	\$40,793.16	\$180,067.05	-\$6,343.12	\$742.36
41500	Purchases Liquor	-\$38,936.88	-\$42,610.13	\$3,673.25	-\$215,733.40	-\$191,553.84	-\$24,179.56	-\$34,574.45	-\$189,364.80	-\$4,362.43	-\$26,368.60
41510	Opening Stock Liquor	-\$57,642.50	\$0.00	-\$57,642.50	-\$202,175.27	\$0.00	-\$202,175.27	-\$54,971.08	-\$225,386.90	-\$2,671.42	\$23,211.63
41520	Closing Stock Liquor	\$48,536.86	\$0.00	\$48,536.86	\$227,789.95	\$0.00	\$227,789.95	\$45,089.51	\$242,812.62	\$3,447.35	-\$15,022.67
41800	Point of Sale Unders/Overs	-\$31.25	\$0.00	-\$31.25	\$373.34	\$0.00	\$373.34	\$56.75	-\$42.25	-\$88.00	\$415.59
41850	Wastage Food	-\$1,370.45	-\$1,960.84	\$590.39	-\$9,578.08	-\$9,562.54	-\$15.54	-\$2,307.25	-\$10,791.33	\$936.80	\$1,213.25
41855	Wastage Drinks	-\$1,389.00	-\$242.06	-\$1,146.94	-\$2,519.31	-\$1,128.47	-\$1,390.84	-\$351.15	-\$2,092.22	-\$1,037.85	-\$427.09
41860	Wastage Alcohol	-\$1,076.87	-\$478.67	-\$598.20	-\$3,476.86	-\$2,122.26	-\$1,354.60	\$71.35	-\$1,822.35	-\$1,148.22	-\$1,654.51
41865	Wastage Retail	-\$93.29	\$0.00	-\$93.29	-\$239.50	\$0.00	-\$239.50	-\$206.84	-\$1,270.82	\$113.55	\$1,031.32
41880	Freight	-\$691.66	\$0.00	-\$691.66	-\$3,108.77	\$0.00	-\$3,108.77	-\$551.45	-\$2,730.38	-\$140.21	-\$378.39
41900	Stocktake Variance Food	-\$2,367.01	-\$720.70	-\$1,646.31	-\$7,358.30	-\$3,112.25	-\$4,246.05	-\$192.22	-\$2,460.79	-\$2,174.79	-\$4,897.51
41905	Stocktake Variance Drinks	-\$19.94	\$0.00	-\$19.94	\$5,052.13	\$0.00	\$5,052.13	-\$1,029.95	-\$3,279.27	\$1,010.01	\$8,331.40
41910	Stocktake Variance Alcohol	-\$229.69	-\$241.13	\$11.44	-\$646.23	-\$1,069.03	\$422.80	-\$329.84	-\$1,098.29	\$100.15	\$452.06
41915	Stocktake Variance Retail	-\$83.45	\$0.00	-\$83.45	-\$69.33	\$0.00	-\$69.33	\$21.35	\$40.20	-\$104.80	-\$109.53
Total Cost of Sales		-\$518,259.81	-\$514,738.06	-\$3,521.75	-\$2,105,314.18	-\$2,208,521.40	\$103,207.22	-\$514,366.69	-\$2,229,442.80	-\$3,893.12	\$124,128.62

Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016		
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description										
	Gross Profit % Total Sales	56.8%	57.0%	-0.2%	57.3%	56.9%	0.4%	56.6%	56.2%	0.2%	1.1%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	54.2%	55.1%	-0.9%	54.9%	55.2%	-0.3%	55.4%	54.3%	-1.2%	0.5%
	Gross Profit % Total Sales - Drinks	67.1%	65.4%	1.7%	66.5%	65.4%	1.1%	66.2%	65.0%	0.9%	1.6%
	Gross Profit % Total Sales - Liquor	59.8%	59.1%	0.7%	61.2%	59.1%	2.1%	56.8%	59.6%	3.0%	1.6%
Sale on Commission											
42600	Sale Cash Books	\$337.60	\$0.00	\$337.60	\$18,732.88	\$56,000.00	-\$37,267.12	\$0.00	\$0.00	\$337.60	\$18,732.88
42700	Sale Others	\$17,727.27	\$0.00		\$17,727.27	\$0.00	\$17,727.27	\$0.00	\$0.00	•	\$17,727.27
Total Sale on Commission	Sale Others	\$18,064.87	\$0.00	\$18,064.87	\$36,460.15	\$61,000.00	-\$24,539.85	\$0.00	\$0.00		\$36,460.15
Total Sale on Commission		710,004.07	<b>70.00</b>	\$10,004.07	730,400.13	301,000.00	-924,333.03	70.00	70.00	710,004.07	750,400.15
Cost of Sale on Commission											
43300	Cost of Sale Uber	-\$409.23	\$0.00	-\$409.23	-\$1,140.65	\$0.00	-\$1,140.65	\$0.00	\$0.00	-\$409.23	-\$1,140.65
43500	Cost of Sale Tickets	-\$120.37	\$0.00	-\$120.37	-\$1,044.42	\$0.00	-\$1,044.42	-\$369.22	-\$2,416.10	\$248.85	\$1,371.68
43600	Cost of Cash Books	\$0.00	\$0.00	\$0.00	-\$10,733.27	-\$33,600.00	\$22,866.73	\$0.00	\$0.00	\$0.00	-\$10,733.27
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,373.00	\$0.00	\$2,373.00
Total Cost of Sale on Commission		-\$529.60	\$0.00	-\$529.60	-\$12,918.34	-\$33,600.00	\$20,681.66	-\$369.22	-\$4,789.10	-\$160.38	-\$8,129.24
Other Income											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$74,496.00	\$74,496.00	\$0.00	\$0.00	\$2,200.00	\$0.00	\$72,296.00
47020	Advertising - Website	\$0.00	\$100.00	-\$100.00	\$60.00	\$400.00	-\$340.00	\$0.00	\$0.00	\$0.00	\$60.00
47030	Advertising - Other	\$1,400.00	\$3,000.00	-\$1,600.00	\$2,800.00	\$9,000.00	-\$6,200.00	\$0.00	\$10,155.00	\$1,400.00	-\$7,355.00
47100	Commission-Vending / Others	\$13,317.64	\$14,030.00	-\$712.36	\$57,063.01	\$63,120.00	-\$6,056.99	\$26,720.94	\$88,969.01	-\$13,403.30	-\$31,906.00
47110	Commission-Books	\$1,090.26	\$4,410.00	-\$3,319.74	\$35,747.06	\$39,461.00	-\$3,713.94	\$1,027.91	\$57,506.48	\$62.35	-\$21,759.42
47120	Commission-Pool Table	\$855.96	\$964.50	-\$108.54	\$2,783.14	\$4,276.06	-\$1,492.92	\$1,710.00	\$4,658.45	-\$854.04	-\$1,875.31
47150	Membership - Gatton	\$159.09	\$0.00	\$159.09	\$5,009.08	\$4,000.00	\$1,009.08	\$0.00	\$0.00	\$159.09	\$5,009.08
47190	Grants	\$199,669.91	\$199,669.91	\$0.00	\$998,349.55	\$998,349.56	-\$0.01	\$117,331.64	\$615,592.42	\$82,338.27	\$382,757.13
47240	Hire of Venue	\$20,975.50	\$18,019.92	\$2,955.58	\$110,034.65	\$85,559.66	\$24,474.99	\$12,189.13	\$88,844.54	\$8,786.37	\$21,190.11
47250	Hire of Equipment	\$7,264.40	\$4,770.00	\$2,494.40	\$22,877.34	\$23,045.00	-\$167.66	\$4,194.35	\$24,446.42		-\$1,569.08
47350	Rebates	\$8,792.73	\$7,230.08	\$1,562.65	\$39,245.74	\$31,771.20	\$7,474.54	\$7,940.00	\$38,871.25	\$852.73	\$374.49
47360	Rents	\$40,720.18	\$40,720.18	\$0.00	\$203,600.90	\$203,600.90	\$0.00	\$40,197.62	\$200,988.10	\$522.56	\$2,612.80
47370	Revenue	\$68,088.46	\$66,912.30	\$1,176.16	\$303,962.19	\$294,852.81	\$9,109.38	\$55,707.20	\$218,751.52		\$85,210.67
47550	Sponsorships	\$16,863.63	\$3,261.96		\$25,388.63	\$22,378.10	\$3,010.53	\$5,725.00	\$17,369.75		\$8,018.88
47570	Sponsorships - Market Day	\$0.00	\$800.05	-\$800.05	\$117,920.00	\$120,546.99	-\$2,626.99	\$0.00	\$127,557.89	\$0.00	-\$9,637.89
47700	Ticket Sales	\$7,303.56	\$7,920.00	-\$616.44	\$76,335.00	\$81,030.00	-\$4,695.00	\$9,167.98	\$75,937.20		\$397.80
47900	Interest Received	\$2,699.79	\$2,414.52	\$285.27	\$13,690.37	\$13,279.86	\$410.51	\$3,828.45	\$21,898.20		-\$8,207.83
47980	Staff Labour Recoveries	\$1,220.01	\$550.00	\$670.01	\$3,717.91	\$3,225.00	\$492.91	\$630.00	\$3,325.00	\$590.01	\$392.91
Total Other Income		\$390,421.12	\$374,873.42	\$15,547.70	\$2,093,080.57	\$2,072,792.14	\$20,288.43	\$286,370.22	\$1,597,071.23	\$104,050.90	\$496,009.34
49500	Sundry Income	\$976.39	\$0.00	\$976.39	\$1,922.76	\$0.00	\$1,922.76	\$0.00	\$50,000.00	\$976.39	-\$48,077.24
49550	Contribution	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,062.27	\$47,253.36	-\$21,062.27	-\$47,253.36
49600	Cost of Sales others	\$126.00	\$0.00	\$126.00	\$684.00	\$0.00	\$684.00	\$90.00	\$630.27	\$36.00	\$53.73
Gross Profit Before Expenses		\$1,091,784.24	\$1,058,060.36	\$33,723.88	\$4,943,580.42	\$5,015,499.76	-\$71,919.34	\$978,069.98	\$4,551,796.89	\$113,714.26	\$391,783.53

Part	Current Period:	1-May-2017	28-May-2017		•	•	Previous	Period:	2-May-2016	29-May-2016		
None			<b>Actual Month</b>	<b>Budget Month</b>	Variance	Actual YTD	<b>Budget YTD</b>	Variance	<b>Actual Month</b>	Actual YTD	Var Month	Var YTD
Mignes	Account Number	Description										
	Wages & Oncosts											
	60030	Wages - permanent										
Mage		Allowance										
Mages - Casual   \$255,06.11   \$244,00.11   \$10,75.97   \$1,016,122.81   \$1,04.01.03   \$18,26.04   \$28,87.62   \$1,016,178   \$31,18.13   \$13,57.90.1   \$1,016.00   \$1,00.00   \$1,00.00   \$1,0.00   \$1		Long Service Leave Provision										
Chebr Lase		•										
Process		•										
Section   Sect												
Mages Redunds   Mages Redunds   Mages Redunds   Mages Redunds   Mages Redunds   Mages   Redunds   Mages   Ma												
Mages   Redundancy   14,428.26   5,000   5,48.82.66   5,48.82.66   5,000   5,48.82.66   5,28.82.46   5,000   5,00.11.60   5,48.82.66   5,28.82.44   5,00.11.60   5,48.82.66   5,28.82.44   5,00.11.60   5,28.82.46   5,28.82.46		·									•	
Total Wages   \$686.412.71   \$577.299.17   \$9,113.54   \$3,286.576.45   \$3,314.671.88   \$22,095.46   \$3,285.576.46   \$6,070.21   \$31,259.99		· · · · · · · · · · · · · · · · · · ·			•				•		•	
Control Labour Cost	60180											
Other Labour Cost   Staff Rewards & Recognition   \$400.00   \$3,000.00   \$2,600.00   \$98.00   \$5,255.60   \$3,650.00   \$1,606.60   \$0.00   \$5,000   \$400.00   \$5,256.60   \$500.00   \$5,200.00   \$1,606.00   \$0.00   \$5,000   \$5,200.00   \$5,226.60   \$0.0050   \$1,606.00   \$1,606.00   \$0.00   \$5,000   \$5,200.00   \$5,226.60   \$0.0050   \$1,606.00   \$0.00							<u> </u>					
60510   Staff Rewards & Recognition   \$-400.00   \$-3,00		Wages % of Sales	57.15%	56.54%	0.61%	66.67%	64.69%	1.98%	57.35%	63.94%	42.67%	-19.55%
		Other Labour Cost										
	60510	Staff Rewards & Recognition	-\$400.00	-\$3,000.00	\$2,600.00	-\$5,256.60	-\$3,650.00	-\$1,606.60	\$0.00	\$0.00	-\$400.00	-\$5,256.60
60600   Staff Amenities	60520	Staff Gifts		-\$100.00	-\$98.08	-\$628.07	-\$500.00	-\$128.07	\$0.00	-\$572.72	-\$198.08	
60750 Staff Training - External	60600	Staff Amenities	-\$963.86	-\$637.50	-\$326.36	-\$5,009.84	-\$4,413.00	-\$596.84	-\$722.90	-\$4,433.16	-\$240.96	
6076				-\$70.00								
60780 FBT Expense		•										
60800         Staff Uniforms Other Labour Cost Total         5.904.31         5.1,100.00         \$195.69         \$6,400.60         \$8,045.00         \$1,644.40         \$2,274.36         \$11,175.16         \$1,470.05         \$4,774.56           Operating Expenses           Advertising           61010         Advertising / Publicity         \$7,310.26         \$4,316.00         \$2,994.26         \$777,198.29         \$75,830.00         \$1,946.95         \$46,049.53         \$26,779.84         \$31,147.60         \$4,311.87.60         \$4,316.00         \$2,994.26         \$777,198.29         \$575,830.00         \$1,368.29         \$19,469.58         \$46,049.53         \$26,779.84         \$31,147.60         \$4,311.48.76         \$60.50         \$679.00         \$55,512.50         \$1,500.00         \$4,012.50         \$4,049.58         \$46,049.53         \$26,779.84         \$31,478.76         \$4,049.53         \$26,779.84         \$31,478.76         \$4,049.53         \$26,779.84         \$31,478.76         \$4,060.00         \$4,040.00         \$4,040.00         \$4,040.00         \$4,040.00         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76         \$4,148.76 </td <td></td> <td>•</td> <td></td>		•										
## Comparison   Co		•								•		
Advertising   Advertising   Publicity   -\$7,310.26   -\$4,316.00   -\$2,994.26   -\$77,198.29   -\$75,830.00   -\$1,368.29   \$19,469.58   -\$46,049.53   -\$26,779.84   -\$31,148.76   -\$40,000   -\$1,000   -\$1,000   -\$4,012.50   -\$1,850.00   -\$3,850.00   -\$1,850.00   -\$3,850.00   -\$3,850.00   -\$1,850.00   -\$3,850.00   -\$1,850.00   -\$3,850.00   -\$1,850.00   -\$3,850.00   -\$1,850.00   -\$3,850.00   -\$1,8	60800											
Advertising   Advertising   Publicity   -\$7,310.26   -\$4,316.00   -\$2,994.26   -\$77,198.29   -\$75,830.00   -\$1,368.29   \$19,469.58   -\$46,049.53   -\$26,779.84   -\$31,148.76   61050   Graphic Designing Costs   -\$662.50   -\$500.00   -\$162.50   -\$51,500.00   -\$4,012.50   -\$4,012.50   -\$4,850.00   -\$4,850.00   \$4,185.0		Other Labour Cost Total	-\$11,998.00	-\$10,457.50	-\$1,540.50	-\$59,879.64	-\$56,958.00	-\$2,921.64	-\$10,797.53	-\$39,925.23	-\$1,200.47	-\$19,954.41
61010 Advertising / Publicity -\$7,310.26 -\$4,316.00 -\$2,994.26 -\$77,198.29 -\$75,830.00 -\$1,368.29 \$19,469.58 -\$46,049.53 -\$26,779.84 -\$31,148.76 61050 Graphic Designing Costs -\$662.50 -\$500.00 -\$162.50 -\$55.12.50 -\$1,500.00 -\$4,012.50 -\$1,850.00 -\$3,850.00 \$1,187.50 -\$1,662.50 61100 Promotional Merchandise -\$1,367.27 -\$800.00 -\$567.27 -\$48,092.37 -\$17,327.00 -\$30,765.37 -\$1,722.50 -\$6,722.50 \$355.23 -\$41,369.87 Advertising-Total -\$9,340.03 -\$5,616.00 -\$3,724.03 -\$130,803.16 -\$94,657.00 -\$36,146.16 \$15,897.08 -\$56,622.03 -\$25,237.11 -\$74,181.13 -\$10.00	Operating Expenses											
61050 Graphic Designing Costs		Advertising										
Promotional Merchandise   -\$1,367.27   -\$80.00   -\$567.27   -\$48,092.37   -\$17,327.00   -\$30,765.37   -\$1,722.50   -\$6,722.50   \$355.23   -\$41,369.87	61010	Advertising / Publicity										
Events & Projects         Events & Projects         Events & Projects         Fig. 435.09         -\$4,405.09         -\$4,405.09         -\$23,600.00         \$17,164.91         \$0.00         -\$2,650.00         -\$3,785.09         -\$3,785.09         -\$3,785.09         -\$3,785.09         -\$3,785.09         -\$4,300.00         \$7,864.91         -\$6,435.09         -\$23,600.00         \$17,164.91         \$0.00         -\$2,650.00         -\$3,785.09         -\$3,785.09         -\$3,785.09         -\$3,785.09         -\$4,000.00         \$29,380.45         -\$8,017.50         -\$37,117.88         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$18,898.33         \$10,527.50         \$12,5278.29         \$40,011.63         \$40,524.42         \$10,527.50         \$11,775.00         \$1,240.75         \$2,962.50         \$41,752.77         \$10,999.64         \$13,390.03         \$14,311.30												
Events & Projects  61510	61100			•								
61510 Campaigns -\$6,435.09 -\$14,300.00 \$7,864.91 -\$6,435.09 -\$23,600.00 \$17,164.91 \$0.00 -\$2,650.00 -\$6,435.09 -\$3,785.09 61600 Concerts/Performances \$2,510.00 -\$5,820.00 \$8,330.00 -\$18,219.55 -\$47,600.00 \$29,380.45 -\$8,017.50 -\$37,117.88 \$10,527.50 \$18,898.33 61700 Grants -\$11,978.83 -\$28,300.00 \$16,321.17 -\$39,013.88 -\$94,200.00 \$55,186.12 -\$12,278.29 -\$60,496.10 \$299.46 \$21,482.22 61800 \$5pecial Projects -\$4,062.14 -\$1,700.00 -\$2,362.14 -\$10,534.25 -\$11,775.00 \$1,240.75 -\$2,962.50 -\$4,175.27 -\$1,099.64 -\$6,358.98 61900 \$5tudent Promotions -\$48,524.32 -\$64,920.86 \$16,396.54 -\$147,315.39 -\$165,887.18 \$18,571.79 -\$29,220.46 -\$179,225.46 -\$19,303.86 \$31,910.07 Events & Projects - Total -\$68,490.38 -\$115,040.86 \$46,550.48 -\$221,518.16 -\$343,062.18 \$121,544.02 -\$52,478.75 -\$283,664.71 -\$16,011.63 \$62,146.55 \$10.00 \$1.00		Advertising-Total	-\$9,340.03	-\$5,616.00	-\$3,724.03	-\$130,803.16	-\$94,657.00	-536,146.16	\$15,897.08	-\$50,622.03	-\$25,237.11	-\$/4,181.13
61600 Concerts/Performances \$2,510.00 -\$5,820.00 \$8,330.00 -\$18,219.55 -\$47,600.00 \$22,380.45 -\$8,017.50 -\$37,117.88 \$10,527.50 \$18,898.33 61700 Grants -\$11,978.83 -\$28,300.00 \$16,321.17 -\$39,013.88 -\$94,200.00 \$55,186.12 -\$12,278.29 -\$60,496.10 \$299.46 \$21,482.22 61800 Special Projects -\$4,062.14 -\$1,700.00 -\$2,362.14 -\$10,534.25 -\$11,775.00 \$1,240.75 -\$2,962.50 -\$4,175.27 -\$1,099.64 -\$6,358.98 61900 Student Promotions -\$48,524.32 -\$64,920.86 \$16,396.54 -\$147,315.39 -\$165,887.18 \$18,571.79 -\$29,220.46 -\$179,225.46 -\$19,303.86 \$31,910.07 Events & Projects - Total -\$68,490.38 -\$115,040.86 \$46,550.48 -\$221,518.16 -\$343,062.18 \$121,544.02 -\$52,478.75 -\$283,664.71 -\$16,011.63 \$62,146.55		Events & Projects										
61700 Grants -\$11,978.83 -\$28,300.00 \$16,321.17 -\$39,013.88 -\$94,200.00 \$55,186.12 -\$12,278.29 -\$60,496.10 \$299.46 \$21,482.22												
61800         Special Projects         -\$4,062.14         -\$1,700.00         -\$2,362.14         -\$10,534.25         -\$11,775.00         \$1,240.75         -\$2,962.50         -\$4,175.27         -\$1,099.64         -\$6,358.98           61900         Student Promotions         -\$48,524.32         -\$64,920.86         \$16,396.54         -\$147,315.39         -\$165,887.18         \$18,571.79         -\$29,220.46         -\$179,225.46         -\$19,303.86         \$31,910.07           Events & Projects - Total         -\$68,490.38         -\$115,040.86         \$46,550.48         -\$221,518.16         -\$343,062.18         \$121,544.02         -\$223,478.75         -\$283,664.71         -\$16,011.63         \$62,146.55           Property           62710         Cleaning Materials         -\$4,644.52         -\$6,887.00         \$2,242.48         -\$27,291.35         -\$35,342.00         \$8,050.65         -\$7,223.66         -\$34,470.56         \$2,579.14         \$7,179.21												
Student Promotions												
Events & Projects - Total         -\$68,490.38         -\$115,040.86         \$46,550.48         -\$221,518.16         -\$343,062.18         \$121,544.02         -\$52,478.75         -\$283,664.71         -\$16,011.63         \$62,146.55           Property           62710         Cleaning Materials         -\$4,644.52         -\$6,887.00         \$2,242.48         -\$27,291.35         -\$35,342.00         \$8,050.65         -\$7,223.66         -\$34,470.56         \$2,579.14         \$7,179.21	61800	Special Projects	-\$4,062.14	-\$1,700.00		-\$10,534.25			-\$2,962.50	-\$4,175.27		
Property 62710 Cleaning Materials -\$4,644.52 -\$6,887.00 \$2,242.48 -\$27,291.35 -\$35,342.00 \$8,050.65 -\$7,223.66 -\$34,470.56 \$2,579.14 \$7,179.21	61900											
62710 Cleaning Materials -\$4,644.52 -\$6,887.00 \$2,242.48 -\$27,291.35 -\$35,342.00 \$8,050.65 -\$7,223.66 -\$34,470.56 \$2,579.14 \$7,179.21		Events & Projects - Total	-\$68,490.38	-\$115,040.86	\$46,550.48	-\$221,518.16	-\$343,062.18	\$121,544.02	-\$52,478.75	-\$283,664.71	-\$16,011.63	\$62,146.55
		Property										
62720 Cleaning Charges -\$44,696.69 -\$42,155.69 -\$2,541.00 -\$221,801.00 -\$213,581.28 -\$8,219.72 -\$42,819.76 -\$213,423.77 -\$1,876.93 -\$8,377.23	62710	Cleaning Materials	-\$4,644.52	-\$6,887.00	\$2,242.48	-\$27,291.35	-\$35,342.00	\$8,050.65	-\$7,223.66	-\$34,470.56	\$2,579.14	\$7,179.21
	62720	Cleaning Charges	-\$44,696.69	-\$42,155.69	-\$2,541.00	-\$221,801.00	-\$213,581.28	-\$8,219.72	-\$42,819.76	-\$213,423.77	-\$1,876.93	-\$8,377.23

	Consolidated Business										
Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016		
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description	•	•	•	•	•	•	•	•	•	•
62730	Cleaning Garbage Disposal	-\$5,588.07	-\$5,765.00	\$176.93	-\$26,216.79	-\$28,560.50	\$2,343.71	-\$6,857.10	-\$39,213.02	\$1,269.03	\$12,996.23
62740	Cleaning Equipment	-\$2,984.66	-\$2,838.12	-\$146.54	-\$20,879.38	-\$16,355.16	-\$4,524.22	-\$2,938.81	-\$16,475.47	-\$45.85	-\$4,403.91
62850	Pest Control	-\$934.74	-\$732.60	-\$202.14	-\$3,737.14	-\$3,657.00	-\$80.14	-\$831.83	-\$4,174.53	-\$102.91	\$437.39
62900	Security	-\$2,244.05	-\$2,400.00	\$155.95	-\$9,184.71	-\$12,200.00	\$3,015.29	\$0.00	-\$8,593.57	-\$2,244.05	-\$591.14
62910	Security - Providers	-\$4,088.95	-\$8,000.00	\$3,911.05	-\$42,503.70	-\$27,000.00	-\$15,503.70	-\$6,707.06	-\$31,481.91	\$2,618.11	-\$11,021.79
62920	Security - Property	-\$19.53	-\$50.00	\$30.47	-\$976.33	-\$250.00	-\$726.33	-\$54.54	-\$1,176.85	\$35.01	\$200.52
	Property-Total	-\$65,201.21	-\$68,878.41	\$3,677.20	-\$352,590.40	-\$337,345.94	-\$15,244.46	-\$67,432.76	-\$349,009.68	\$2,231.55	-\$3,580.72
	Utilities										
63010	Electricity	-\$21,137.22	-\$27,900.00	\$6,762.78	-\$119,213.88	-\$144,637.50	\$25,423.62	-\$26,737.84	-\$112,190.21	\$5,600.62	-\$7,023.67
63050	Gas	-\$7,110.57	-\$7,880.00	\$769.43	-\$37,632.79	-\$38,080.00	\$447.21	-\$8,646.29	-\$37,062.38	\$1,535.72	-\$570.41
63100	Water	-\$8,010.00	-\$8,010.00	\$0.00	-\$36,780.00	-\$36,945.00	\$165.00	-\$8,010.00	-\$36,780.00	\$0.00	\$0.00
63150	Telephone	-\$4,668.02	-\$2,046.00	-\$2,622.02	-\$19,021.99	-\$10,742.50	-\$8,279.49	-\$3,162.63	-\$12,402.51	-\$1,505.39	-\$6,619.48
	Utilities-Total	-\$40,925.81	-\$45,836.00	\$4,910.19	-\$212,648.66	-\$230,405.00	\$17,756.34	-\$46,556.76	-\$198,435.10	\$5,630.95	-\$14,213.56
	Motor Vehicles										
64010	Motor Vehicles R&M	\$0.00	\$0.00	\$0.00	-\$1,038.81	-\$350.00	-\$688.81	\$0.00	-\$540.91	\$0.00	-\$497.90
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$975.05	-\$1,800.00	\$824.95	\$0.00	-\$913.97	\$0.00	-\$61.08
64100	Motor Vehicle Fuel and Oil	-\$46.74	-\$350.00	\$303.26	-\$2,581.61	-\$1,700.00	-\$881.61	-\$426.71	-\$2,207.46	\$379.97	-\$374.15
64150	Motor Vehicle Parking & Tolls	-\$378.92	-\$334.23	-\$44.69	-\$2,466.40	-\$1,555.25	-\$911.15	-\$912.50	-\$3,467.38	\$533.58	\$1,000.98
04130	Motor Vehices - Total	-\$425.66	-\$684.23	\$258.57	-\$7,061.87	-\$5,405.25	-\$1,656.62	-\$1,339.21	-\$7,129.72	\$913.55	\$67.85
	Maintenance										
65050	R&M - Building	-\$16,026.58	-\$17,808.17	\$1,781.59	-\$81,836.08	-\$94,025.85	\$12,189.77	-\$16,004.76	-\$80,082.35	-\$21.82	-\$1,753.73
65100	R&M - Furniture	\$0.00	-\$400.00	\$400.00	-\$4.14	-\$3,200.00	\$3,195.86	-\$466.28	-\$1,182.82	\$466.28	\$1,178.68
65150	R&M - Equipment	-\$1,569.78	-\$3,786.44	\$2,216.66	-\$11,317.25	-\$20,015.42	\$8,698.17	-\$5,522.09	-\$14,663.17	\$3,952.31	\$3,345.92
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$0.00	-\$300.00	\$300.00	-\$250.00	-\$250.00	\$250.00	\$250.00
65250	R&M - Refrigeration	-\$3,960.34	-\$2,344.00	-\$1,616.34	-\$15,004.00	-\$11,037.00	-\$3,967.00	-\$2,233.80	-\$8,628.71	-\$1,726.54	-\$6,375.29
65300	Replacements / Minor capital	-\$5,449.48	-\$4,080.00	-\$1,369.48	-\$34,599.78	-\$20,590.00	-\$14,009.78	-\$3,079.90	-\$18,913.65	-\$2,369.58	-\$15,686.13
	Maintenance-Total	-\$27,006.18	-\$28,418.61	\$1,412.43	-\$142,761.25	-\$149,168.27	\$6,407.02	-\$27,556.83	-\$123,720.70	\$550.65	-\$19,040.55
	Other Operating Costs										
66010	Consumables	-\$3,528.94	-\$5,233.79	\$1,704.85	-\$17,679.84	-\$22,059.57	\$4,379.73	-\$4,347.69	-\$19,659.69	\$818.75	\$1,979.85
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$20,886.66	\$0.00	-\$20,886.66	\$0.00	-\$318.18	\$0.00	-\$20,568.48
66100	Conf & Seminar Travel & Accom	-\$7,882.43	\$0.00	-\$7,882.43	-\$13,881.39	-\$26,000.00	\$12,118.61	\$0.00	-\$21,016.14	-\$7,882.43	\$7,134.75
66150	Depreciation	-\$67,869.16	-\$68,380.80	\$511.64	-\$369,751.73	-\$375,743.40	\$5,991.67	-\$67,119.04	-\$358,433.65	-\$750.12	-\$11,318.08
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$22.73	\$0.00	\$5,991.67	\$0.00	\$0.00	\$0.00	\$22.73
66350	Equipment Rent	-\$6,108.02	-\$1,100.75	-\$5,007.27	-\$11,194.35	-\$6,186.63	-\$5,007.72	-\$2,352.42	-\$8,479.86	-\$3,755.60	\$22.73 -\$2,714.49
66400	Film Hire	-\$1,773.55	-\$2,400.00	\$626.45	-\$11,194.55	-\$10,360.00	\$316.48	-\$2,435.37	-\$10,320.36	\$661.82	\$276.84
66450	Insurance	-\$1,773.55 -\$6,261.76	-\$2,400.00 -\$7,360.09	\$1,098.33	-\$31,308.80	-\$10,560.00	\$6,621.65	-\$6,631.21	-\$10,520.56	\$369.45	\$1,847.25
66500		-\$6,261.76 \$0.00	-\$7,360.09 -\$800.00	\$1,098.33					-\$33,156.05	\$600.00	\$1,847.25 -\$1,090.77
66600	Laundry Licence Fees / Certificates	\$0.00 \$10,586.78-	-\$800.00 -\$9,139.82	-\$1,446.96	-\$3,681.74 -\$48,615.35	-\$4,800.00 -\$42,764.10	\$1,118.26 -\$5,851.25	-\$600.00 -\$8,920.41	-\$2,590.97 -\$38,051.02	-\$1,666.37	-\$1,090.77 -\$10,564.33
66700	·	-\$10,586.78 -\$408.10	-\$9,139.82 -\$165.00	-\$1,446.96 -\$243.10	-\$48,615.35 -\$1,339.91	-\$42,764.10 -\$875.00	-\$5,851.25 -\$464.91	-\$8,920.41 -\$269.64	-\$38,051.02	-\$1,666.37	-\$10,564.33
66750	Meetings	-\$408.10 -\$27.27	\$0.00 \$0.00		-\$1,339.91 -\$27.27	\$0.00		\$0.00	-\$1,013.38 \$0.00	-\$138.46 -\$27.27	-\$326.53 -\$27.27
00730	Newspapers & Periodicals	-\$21.21	\$0.00	-\$27.27	-\$21.21	\$0.00	-\$27.27	\$0.00	\$0.00	-521.21	-521.21

66800

66850

Packaging

Subscriptions

-\$17,695.73

-\$5,474.80

-\$20,345.44

-\$3,460.09

\$2,649.71

-\$2,014.71

-\$79,093.42

-\$19,761.88

-\$85,976.99

-\$16,982.27

\$6,883.57

-\$2,779.61

-\$25,307.14

-\$2,255.25

-\$84,081.79

-\$15,006.38 -\$3,219.55

\$7,611.41

\$4,988.37

-\$4,755.50

Monthly Profit And Loss for Queensland University Union - Department									Consolidated Business				
Current Period:	1-May-2017	28-May-2017	28-May-2017 Previous Period:				2-May-2016 29-May-2016						
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16		
Account Number	Description												
66900	Travel (local)	-\$212.06	-\$1,000.00	\$787.94	-\$1,045.39	-\$4,150.00	\$3,104.61	-\$109.18	-\$726.92	-\$102.88	-\$318.47		
66950	Workplace Health & Safety	-\$196.27	-\$860.00	\$663.73	-\$2,451.78	-\$4,580.00	\$2,128.22	-\$717.83	-\$3,124.40	\$521.56	\$672.62		
	Other Operating Costs-Total	-\$128,024.87	-\$120,395.78	-\$7,629.09	-\$630,740.30	-\$639,083.41	\$8,343.11	-\$121,065.18	-\$595,978.79	-\$6,959.69	-\$34,761.51		
	Administration Expenses												
67010	Bad Debts	-\$250.00	-\$50.00	-\$200.00	-\$250.00	-\$200.00	-\$50.00	\$0.00	\$0.00	-\$250.00	-\$250.00		
67100	Photocopying	-\$2,984.66	-\$2,081.94	-\$902.72	-\$16,343.66	-\$9,786.00	-\$6,557.66	-\$2,969.20	-\$14,503.13	-\$15.46	-\$1,840.53		
67300	Plants - Hire	-\$775.00	\$0.00	-\$775.00	-\$775.00	\$0.00	-\$775.00	\$0.00	-\$131.82	-\$775.00	-\$643.18		
67400	Postage & Freight	-\$37.04	-\$25.00	-\$12.04	-\$165.45	-\$125.00	-\$40.45	-\$66.31	-\$52.26	\$29.27	-\$113.19		
67500	Printing	-\$2,766.00	-\$1,000.00	-\$1,766.00	-\$8,275.02	-\$4,650.00	-\$3,625.02	-\$6,278.00	-\$13,493.95	\$3,512.00	\$5,218.93		
67600	Stationery	-\$3,041.09	-\$1,797.00	-\$1,244.09	-\$9,009.95	-\$8,844.50	-\$165.45	-\$2,246.99	-\$8,978.71	-\$794.10	-\$31.24		
67700	Audit Fees	-\$2,250.00	-\$2,250.00	\$0.00	-\$11,250.00	-\$11,250.00	\$0.00	-\$2,250.00	-\$11,050.00	\$0.00	-\$200.00		
67900	Legal Fees	\$0.00	-\$4,000.00	\$4,000.00	-\$5,036.02	-\$16,000.00	\$10,963.98	-\$16,066.00	-\$27,716.77	\$16,066.00	\$22,680.75		
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$117.80	-\$2,459.30	\$117.80	\$2,459.30		
68100	Professional Fees	-\$18,066.36	-\$19,229.28	\$1,162.92	-\$108,471.61	-\$110,536.04	\$2,064.43	-\$11,159.39	-\$48,450.73	-\$6,906.97	-\$60,020.88		
68200	Bank Charges	-\$30,594.40	-\$21,163.26	-\$9,431.14	-\$106,032.41	-\$89,367.98	-\$16,664.43	-\$19,583.11	-\$73,162.46	-\$11,011.29	-\$32,869.95		
68300	Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$799.55	\$0.00	\$799.55		
	Administration Expenses Total	-\$60,764.55	-\$51,596.48	-\$9,168.07	-\$265,609.12	-\$250,799.52	-\$14,809.60	-\$60,736.80	-\$200,798.68	-\$27.75	-\$64,810.44		
	Recharges												
68990	Re-charge	\$85,838.05	\$85,838.48	-\$0.43	\$432,897.15	\$432,897.99	-\$0.84	\$78,271.06	\$384,635.16	\$7,566.99	\$48,261.99		
69020	BTOH Recharge	-\$9,300.00	-\$9,300.00	\$0.00	-\$39,525.00	-\$39,525.00	\$0.00	\$0.00	\$0.00	-\$9,300.00	-\$39,525.00		
69030	Human Resources Recharge	-\$4,678.33	-\$4,678.33	\$0.00	-\$24,015.98	-\$24,015.98	\$0.00	-\$5,398.78	-\$25,312.17	\$720.45	\$1,296.19		
69040	IT Recharge	-\$2,412.07	-\$2,412.07	\$0.00	-\$12,291.43	-\$12,291.43	\$0.00	-\$2,229.07	-\$13,092.01	-\$183.00	\$800.58		
69050	Financial Services Recharge	-\$8,791.77	-\$8,791.77	\$0.00	-\$46,615.09	-\$46,613.83	-\$1.26	-\$8,753.79	-\$47,746.46	-\$37.98	\$1,131.37		
69060	Marketing Recharge	-\$18,500.19	-\$18,500.19	\$0.00	-\$96,868.36	-\$96,868.36	\$0.00	-\$20,360.66	-\$93,292.00	\$1,860.47	-\$3,576.36		
	Recharges-Total	\$42,155.69	\$42,156.12	-\$0.43	\$213,581.29	\$213,583.39	-\$2.10	\$41,528.76	\$205,192.52	\$626.93	\$8,388.77		
Total Operating Expenses		-\$358,023.00	-\$394,310.25	\$36,287.25	-\$1,750,151.63	-\$1,836,343.18	\$86,191.55	-\$319,740.45	-\$1,610,166.89	-\$38,282.55	-\$139,984.74		
Total Expenses		-\$1,056,433.71	-\$1,082,066.92	\$25,633.21	-\$5,096,607.72	-\$5,207,973.06	\$111,365.34	-\$1,010,250.38	-\$4,905,108.58	-\$46,183.33	-\$191,499.14		
99999	Net Profit	\$35,350.53	-\$24,006.56	\$59,357.09	-\$153,027.30	-\$192,473.30	\$39,446.00	-\$32,180.40	-\$353,311.69	\$67,530.93	\$200,284.39		

## SS P&L-Current

# Month-May 17

	Monthly Profit And Lo	nion - Depar	tment			Student Services					
Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016		
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description										
Sales Income											
40450	Sale Beverage (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$107.27	\$0.00	\$107.27	\$0.00	\$56.82	\$0.00	\$50.45
40460	Sale Beverage (GST free)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.00	\$0.00	-\$38.00
40500	Sales Liquor (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$9,334.54	\$10,000.00	-\$665.46	\$0.00	\$8,866.82	\$0.00	\$467.72
Sales Income Total		\$0.00	\$0.00	\$0.00	\$9,441.81	\$10,000.00	-\$558.19	\$0.00	\$8,961.64	\$0.00	\$480.17
Cost of Sales											
41410	Purchases Food GST Free	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$659.39	-\$659.39	\$659.39	\$659.39
41450	Purchases Beverage GST Inclus	\$0.00	\$0.00	\$0.00	-\$594.53	\$0.00	-\$594.53	\$0.00	-\$1,478.07	\$0.00	\$883.54
41460	Purchases Beverage GST Free	\$0.00	\$0.00	\$0.00	-\$7.16	\$0.00	-\$7.16	\$0.00	\$0.00	\$0.00	-\$7.16
41500	Purchases Liquor	\$0.00	\$0.00	\$0.00	-\$2,330.33	-\$4,000.00	\$1,669.67	\$0.00	-\$3,397.35	\$0.00	\$1,067.02
41880	Freight	-\$54.54	\$0.00	-\$54.54	-\$64.79	\$0.00	-\$64.79	-\$4.95	-\$11.65	-\$49.59	-\$53.14
Total Cost of Sales		-\$54.54	\$0.00	-\$54.54	-\$2,996.81	-\$4,000.00	\$1,003.19	-\$664.34	-\$5,546.46	\$609.80	\$2,549.65
41990	Gross Profit	-\$54.54	\$0.00	-\$54.54	\$6,445.00	\$6,000.00	\$445.00	-\$664.34	\$3,415.18	\$609.80	\$3,029.82
	Gross Profit % Total Sales	#DIV/0!	#DIV/0!	#DIV/0!	68.3%	60.0%	8.3%	#DIV/0!	38.1%	#DIV/0!	30.2%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Gross Profit % Total Sales - Drinks	#DIV/0!	#DIV/0!	#DIV/0!	-460.9%	#DIV/0!	#DIV/0!	#DIV/0!	-1458.8%	#DIV/0!	997.9%
	Gross Profit % Total Sales - Liquor	#DIV/0!	#DIV/0!	#DIV/0!	75.0%	60.0%	15.0%	#DIV/0!	61.7%	#DIV/0!	13.4%
Sale on Commission											
42700	Sale Others	\$17,727.27	\$0.00	\$17,727.27	\$17,727.27	\$0.00	\$17,727.27	\$0.00	\$0.00	\$17,727.27	\$17,727.27
Total Sale on Commission		\$17,727.27	\$0.00	\$17,727.27	\$17,727.27	\$5,000.00	\$12,727.27	\$0.00	\$0.00	\$17,727.27	\$17,727.27
Cost of Sale on Commission											
43500	Cost of Sale Tickets	-\$120.37	\$0.00	-\$120.37	-\$1,044.42	\$0.00	-\$1,044.42	-\$369.22	-\$2,304.14	\$248.85	\$1,259.72
Total Cost of Sale on Commission		-\$120.37	\$0.00	-\$120.37	-\$1,044.42	\$0.00	-\$1,044.42	-\$369.22	-\$2,304.14	\$248.85	\$1,259.72
Other Income											
47190	Grants	\$199,669.91	\$199,669.91	\$0.00	\$998,349.55	\$998,349.56	-\$0.01	\$117,331.64	\$615,592.42	\$82,338.27	\$382,757.13
47240	Hire of Venue	\$0.00	\$0.00	\$0.00	\$636.37	\$0.00	\$636.37	\$0.00	\$0.00	\$0.00	\$636.37
47360	Rents	\$40,720.18	\$40,720.18	\$0.00	\$203,600.90	\$203,600.90	\$0.00	\$40,197.62	\$200,988.10	\$522.56	\$2,612.80
47370	Revenue	\$2,794.92	\$950.00	\$1,844.92	\$14,426.43	\$7,007.21	\$7,419.22	\$500.87	\$11,096.85	\$2,294.05	\$3,329.58
47550	Sponsorships	\$11,363.63	\$0.00	\$11,363.63	\$11,363.63	\$5,000.00	\$6,363.63	\$0.00	\$1,500.00	\$11,363.63	\$9,863.63
47700	Ticket Sales	\$3,095.45	\$1,920.00	\$1,175.45	\$51,702.00	\$55,130.00	-\$3,428.00	\$3,237.06	\$47,994.31	-\$141.61	\$3,707.69
Total Other Income		\$257,644.09	\$243,360.09	\$14,284.00	\$1,280,078.88	\$1,269,487.67	\$10,591.21	\$161,267.19	\$877,171.68	\$96,376.90	\$402,907.20
Gross Profit Before Expenses		\$275,196.45	\$243,360.09	\$31,836.36	\$1,303,206.73	\$1,280,487.67	\$22,719.06	\$160,233.63	\$878,282.72	\$114,962.82	\$424,924.01

Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016		
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description										
Wages & Oncosts											
60030	Wages - permanent	-\$55,127.43	-\$56,037.32	\$909.89	-\$284,531.72	-\$299,955.96	\$15,424.24	-\$39,978.67	-\$226,823.01		-\$57,708.71
60040	Allowance	\$0.00	\$0.00		-\$539.27	\$0.00	-\$539.27	\$0.00	-\$1,058.50	\$0.00	\$519.23
60070	Annual Leave Provision	-\$5,178.22	-\$5,231.00	\$52.78	-\$30,576.32	-\$28,404.00	-\$2,172.32	-\$3,427.48	-\$22,412.21	-\$1,750.74	-\$8,164.11
60090	Long Service Leave Provision	-\$1,414.44	-\$1,124.73	-\$289.71	-\$7,309.12	-\$6,294.93	-\$1,014.19	-\$1,043.59	-\$5,914.47	-\$370.85	-\$1,394.65
60100	Income Protection Insurance	-\$532.78	-\$876.73	\$343.95	-\$2,930.26	-\$4,768.77	\$1,838.51	-\$1,080.29	-\$5,941.61	\$547.51	\$3,011.35
60130	Wages - casual	-\$7,669.69	-\$3,487.95	-\$4,181.74	-\$45,378.30	-\$18,006.43	-\$27,371.87	-\$6,694.61	-\$39,759.78	-\$975.08	-\$5,618.52
60140	Superannuation Guarantee	-\$7,617.09	-\$7,410.55	-\$206.54	-\$42,716.19	-\$40,134.52	-\$2,581.67	-\$5,881.24	-\$31,888.62	-\$1,735.85	-\$10,827.57
60150	Other Leave TOIL	-\$1,838.76	-\$690.31	-\$1,148.45	-\$11,465.06	-\$3,700.67	-\$7,764.39	-\$2,570.52	-\$5,351.55	\$731.76	-\$6,113.51
60155 60160	Workers Compensation	\$0.00 -\$503.51	\$0.00 -\$428.00	\$0.00 - <b>\$75.51</b>	-\$5,029.68 -\$2,787.36	\$0.00 -\$2,359.23	-\$5,029.68 -\$428.13	-\$619.40 -\$392.61	-\$1,067.12 -\$2,131.68	\$619.40 - <b>\$110</b> .90	-\$3,962.56 -\$655.68
90190	Total Wages	-\$503.51 - <b>\$79,881.92</b>	-\$428.00 - <b>\$75,286.59</b>	-\$75.51 - <b>\$4,595.33</b>	-\$2,787.36 - <b>\$433,263.28</b>	-\$2,359.23 - <b>\$403,624.51</b>	-\$428.13 - <b>\$29,638.77</b>	-\$392.61 - <b>\$61,688.41</b>	-\$2,131.08 - <b>\$342.348.55</b>	-\$110.90 - <b>\$18.193.51</b>	-\$055.08 - <b>\$90,914.73</b>
	Wages % of Sales	#DIV/0!	#DIV/0!	#DIV/0!	4588.77%	4036.25%	552.53%	#DIV/0!	3820.16%	#DIV/0!	18933.86%
	wages 76 of Jales	#510/0:	#DIV/0:	#DIV/0:	4500.7770	4030.2370	332.3370	#DIV/0:	3020.1070	#DIV/0:	18333.80%
	Other Labour Cost										
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	-\$28.14	\$0.00	-\$28.14	\$0.00	\$0.00	\$0.00	-\$28.14
60600	Staff Amenities	-\$103.50	-\$21.00	-\$82.50	-\$483.00	-\$240.50	-\$242.50	-\$57.50	-\$651.40	-\$46.00	\$168.40
60750	Staff Training - External	-\$537.94	-\$500.00	-\$37.94	-\$953.28	-\$2,000.00	\$1,046.72	-\$1,062.73	-\$2,012.73	\$524.79	\$1,059.45
60760	Staff Training - Internal	\$0.00	\$0.00	\$0.00	-\$324.64	\$0.00	-\$324.64	\$0.00	-\$638.73	\$0.00	\$314.09
60800	Staff Uniforms	-\$246.70	\$0.00	-\$246.70	-\$1,306.07	-\$125.00	-\$1,181.07	-\$127.70	-\$1,141.60	-\$119.00	-\$164.47
	Other Labour Cost Total	-\$888.14	-\$521.00	-\$367.14	-\$3,095.13	-\$3,565.50	\$470.37	-\$1,247.93	-\$4,444.46	\$359.79	\$1,349.33
One water Turners											
Operating Expenses	Advertising										
61010	Advertising Advertising / Publicity	-\$2,372.51	-\$500.00	-\$1,872.51	-\$38,362.11	-\$41,000.00	\$2,637.89	\$24,866.12	-\$8,759.03	-\$27,238.63	-\$29,603.08
61050	Graphic Designing Costs	-\$662.50	-\$500.00	-\$162.50	-\$5,512.50	-\$1,500.00	-\$4,012.50	-\$1,850.00	-\$3,850.00	\$1,187.50	-\$1,662.50
61100	Promotional Merchandise	-\$367.27	\$0.00	-\$367.27	-\$40,542.37	-\$11,427.00	-\$29,115.37	-\$1,722.50	-\$6,722.50	\$1,355.23	-\$33,819.87
01100	Advertising-Total	-\$3,402.28	-\$1,000.00	-\$2,402.28	-\$84,416.98	-\$53,927.00	-\$30,489.98	\$21,293.62	-\$19,331.53	-\$24,695.90	-\$65,085.45
	-										
	Events & Projects										
61510	Campaigns	-\$6,435.09	-\$14,300.00	\$7,864.91	-\$6,435.09	-\$23,600.00	\$17,164.91	\$0.00	-\$2,650.00	-\$6,435.09	-\$3,785.09
61600	Concerts/Performances	\$0.00	\$0.00		-\$10,939.55	-\$30,000.00	\$19,060.45	\$0.00	-\$11,337.88	\$0.00	\$398.33
61700	Grants	-\$11,978.83	-\$28,300.00		-\$39,013.88	-\$94,200.00	\$55,186.12	-\$12,278.29	-\$60,496.10	\$299.46	\$21,482.22
61800	Special Projects	-\$1,786.82	-\$950.00	-\$836.82	-\$2,871.37	-\$4,225.00	\$1,353.63	\$0.00	-\$283.30	-\$1,786.82	-\$2,588.07
61900	Student Promotions	-\$48,040.12	-\$63,697.00		-\$142,526.37	-\$161,178.00		-\$29,220.46	-\$174,952.43		\$32,426.06
	Events & Projects - Total	-\$68,240.86	-\$107,247.00	\$39,006.14	-\$201,786.26	-\$313,203.00	\$111,416.74	-\$41,498.75	-\$249,719.71	-\$26,742.11	\$47,933.45
	Property										
62710	Cleaning Materials	-\$691.98	-\$2,460.00	\$1,768.02	-\$4,523.43	-\$12,410.00	\$7,886.57	-\$2,802.16	-\$12,456.34	\$2,110.18	\$7,932.91
62720	Cleaning Charges	-\$23,757.61	-\$23,757.61	\$0.00	-\$122,732.42	-\$120,022.47	-\$2,709.95	-\$25,413.39	-\$125,748.25	\$1,655.78	\$3,015.83
62730	Cleaning Garbage Disposal	\$0.00	-\$400.00	\$400.00	-\$1,792.30	-\$1,050.00	-\$742.30	-\$500.00	-\$1,475.41	\$500.00	-\$316.89
62740	Cleaning Equipment	\$0.00	\$0.00	\$0.00	-\$182.50	\$0.00	-\$182.50	\$0.00	\$0.00	\$0.00	-\$182.50
62850	Pest Control	-\$154.00	-\$44.00	-\$110.00	-\$616.00	-\$220.00	-\$396.00	-\$44.00	-\$220.00	-\$110.00	-\$396.00
62910	Security - Providers	\$0.00	\$0.00	\$0.00	-\$6,697.25	\$0.00	-\$6,697.25	\$0.00	-\$5,989.64	\$0.00	-\$707.61

Current Period:	1-May-2017	28-May-2017		·	•	Previous	Period:	2-May-2016	29-May-2016		
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description	•	•	-	•	•	·	,	,	•	•
62920	Security - Property	-\$19.53	\$0.00	-\$19.53	-\$306.09	\$0.00	-\$306.09	\$0.00	-\$9.82	-\$19.53	-\$296.27
	Property-Total	-\$24,623.12	-\$26,661.61	\$2,038.49	-\$136,849.99	-\$133,702.47	-\$3,147.52	-\$28,759.55	-\$145,899.46	\$4,136.43	\$9,049.47
	Utilities										
63010	Electricity	-\$5,203.13	-\$5,900.00	\$696.87	-\$27,571.55	-\$32,100.00	\$4,528.45	-\$6,941.27	-\$25,777.41	\$1,738.14	-\$1,794.14
63050	Gas	\$0.00	-\$300.00	\$300.00	-\$899.06	-\$1,200.00	\$300.94	-\$487.23	-\$1,420.22	\$487.23	\$521.16
63100	Water	-\$3,500.00	-\$3,500.00	\$0.00	-\$16,000.00	-\$16,000.00	\$0.00	-\$3,500.00	-\$16,000.00	\$0.00	\$0.00
63150	Telephone	-\$1,148.14	-\$228.00	-\$920.14	-\$2,392.44	-\$1,181.50	-\$1,210.94	-\$1,042.65	-\$2,326.56	-\$105.49	-\$65.88
	Utilities-Total	-\$9,851.27	-\$9,928.00	\$76.73	-\$46,863.05	-\$50,481.50	\$3,618.45	-\$11,971.15	-\$45,524.19	\$2,119.88	-\$1,338.86
	Motor Vehicles										
64010	Motor Vehicles R&M	\$0.00	\$0.00	\$0.00	-\$690.63	-\$350.00	-\$340.63	\$0.00	-\$173.63	\$0.00	-\$517.00
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$975.05	-\$900.00	-\$75.05	\$0.00	-\$913.97	\$0.00	-\$61.08
64100	Motor Vehicle Fuel and Oil	-\$46.74	-\$250.00	\$203.26	-\$1,786.95	-\$1,200.00	-\$586.95	-\$376.75	-\$2,064.85	\$330.01	\$277.90
64150	Motor Vehicle Parking & Tolls	-\$23.63	\$0.00	-\$23.63	-\$46.09	\$0.00	-\$46.09	\$0.00	-\$38.51	-\$23.63	-\$7.58
	Motor Vehices - Total	-\$70.37	-\$250.00	\$179.63	-\$3,498.72	-\$2,450.00	-\$1,048.72	-\$376.75	-\$3,190.96	\$306.38	-\$307.76
	Maintenance										
65050	R&M - Building	-\$4,467.90	-\$5,607.17	\$1,139.27	-\$22,390.01	-\$28,645.85	\$6,255.84	-\$4,526.65	-\$22,149.55	\$58.75	-\$240.46
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	-\$4.14	\$0.00	-\$4.14	\$0.00	\$0.00	\$0.00	-\$4.14
65150	R&M - Equipment	\$0.00	-\$200.00	\$200.00	-\$89.09	-\$1,100.00	\$1,010.91	-\$35.28	-\$266.34	\$35.28	\$177.25
65250	R&M - Refrigeration	-\$973.00	\$0.00	-\$973.00	-\$1,126.00	\$0.00	-\$1,126.00	\$0.00	\$0.00	-\$973.00	-\$1,126.00
65300	Replacements / Minor capital	-\$30.00	-\$500.00	\$470.00	-\$7,819.84	-\$2,740.00	-\$5,079.84	-\$116.36	-\$1,295.00	\$86.36	-\$6,524.84
	Maintenance-Total	-\$5,470.90	-\$6,307.17	\$836.27	-\$31,429.08	-\$32,485.85	\$1,056.77	-\$4,678.29	-\$23,710.89	-\$792.61	-\$7,718.19
	Other Operating Costs										
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$20,577.57	\$0.00	-\$20,577.57	\$0.00	-\$318.18	\$0.00	-\$20,259.39
66100	Conf & Seminar Travel & Accom	-\$3,739.10	\$0.00	-\$3,739.10	-\$7,183.55	-\$26,000.00	\$18,816.45	\$0.00	-\$21,016.14	-\$3,739.10	\$13,832.59
66150	Depreciation	-\$22,758.40	-\$23,276.00	\$517.60	-\$121,468.90	-\$128,018.00	\$6,549.10	-\$21,633.00	-\$110,824.52	-\$1,125.40	-\$10,644.38
66400	Film Hire	\$0.00	\$0.00	\$0.00	-\$1,686.07	\$0.00	-\$1,686.07	\$0.00	\$0.00	\$0.00	-\$1,686.07
66450	Insurance	-\$2,040.46	-\$2,390.05	\$349.59	-\$10,202.30	-\$12,460.25	\$2,257.95	-\$2,076.71	-\$10,383.55	\$36.25	\$181.25
66600	Licence Fees / Certificates	-\$3,498.61	-\$1,000.00	-\$2,498.61	-\$13,863.08	-\$5,000.00	-\$8,863.08	-\$1,685.27	-\$5,603.48	-\$1,813.34	-\$8,259.60
66700	Meetings	-\$173.09	-\$45.00	-\$128.09	-\$513.50	-\$225.00	-\$288.50	-\$53.85	-\$404.24	-\$119.24	-\$109.26
66850	Subscriptions	-\$181.54	-\$181.43	-\$0.11	-\$2,299.24	-\$907.15	-\$1,392.09	\$0.00	-\$326.37	-\$181.54	-\$1,972.87
66900	Travel (local)	\$0.00	-\$100.00	\$100.00	-\$33.44	-\$400.00	\$366.56	\$0.00	\$0.00	\$0.00	-\$33.44
66950	Workplace Health & Safety	\$0.00	\$0.00	\$0.00	-\$80.00	\$0.00	-\$80.00	\$0.00	-\$16.35	\$0.00	-\$63.65
	Other Operating Costs-Total	-\$32,391.20	-\$27,042.48	-\$5,348.72	-\$177,907.65	-\$173,660.40	-\$4,247.25	-\$25,448.83	-\$148,892.83	-\$6,942.37	-\$29,014.82
	Administration Expenses										
67010	Bad Debts	-\$250.00	-\$50.00	-\$200.00	-\$250.00	-\$200.00	-\$50.00	\$0.00	\$0.00	-\$250.00	-\$250.00
67100	Photocopying	-\$1,099.28	-\$1,238.00	\$138.72	-\$6,265.78	-\$5,494.00	-\$771.78	-\$1,745.00	-\$8,523.51	\$645.72	\$2,257.73
67400	Postage & Freight	-\$4.00	\$0.00	-\$4.00	-\$25.91	\$0.00	-\$25.91	-\$1.00	-\$3.40	-\$3.00	-\$22.51
67500	Printing	-\$2,264.00	-\$1,000.00	-\$1,264.00	-\$5,385.35	-\$3,250.00	-\$2,135.35	-\$4,694.00	-\$5,715.04	\$2,430.00	\$329.69
67600	Stationery	-\$264.26	-\$297.00	\$32.74	-\$1,858.51	-\$1,496.50	-\$362.01	-\$569.75	-\$2,157.69	\$305.49	\$299.18

Current Period:	1-May-2017	28-May-2017				Previous	Period:	2-May-2016	29-May-2016		
		Current Year Actual Month May-17	Current Year Budget Month May-17	Current Year Variance May-17	Current Year Actual YTD May-17	Current Year Budget YTD May-17	Current Year Variance May-17	Last Year Actual Month May-16	Last Year Actual YTD May-16	Last Year Var Month May-16	Last Year Var YTD May-16
Account Number	Description										
67900	Legal Fees	\$0.00	-\$4,000.00	\$4,000.00	-\$5,036.02	-\$16,000.00	\$10,963.98	-\$16,066.00	-\$26,432.00	\$16,066.00	\$21,395.98
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,341.50	\$0.00	\$2,341.50
68100	Professional Fees	-\$15,154.35	-\$14,779.28	-\$375.07	-\$85,196.57	-\$89,286.04	\$4,089.47	-\$8,015.45	-\$40,076.93	-\$7,138.90	-\$45,119.64
68200	Bank Charges	\$264.53	-\$20.00	\$284.53	-\$733.87	-\$80.00	-\$653.87	\$122.35	-\$438.68	\$142.18	-\$295.19
	Administration Expenses Total	-\$18,771.36	-\$21,384.28	\$2,612.92	-\$104,752.01	-\$115,846.54	\$11,094.53	-\$30,968.85	-\$85,688.75	\$12,197.49	-\$19,063.26
	Recharges										
69020	BTOH Recharge	-\$9,300.00	-\$9,300.00	\$0.00	-\$39,525.00	-\$39,525.00	\$0.00	\$0.00	\$0.00	-\$9,300.00	-\$39,525.00
69030	Human Resources Recharge	-\$4,678.33	-\$4,678.33	\$0.00	-\$24,015.98	-\$24,015.98	\$0.00	-\$5,398.78	-\$25,312.17	\$720.45	\$1,296.19
69040	IT Recharge	-\$2,412.07	-\$2,412.07	\$0.00	-\$12,291.43	-\$12,291.43	\$0.00	-\$2,229.07	-\$13,092.01	-\$183.00	\$800.58
69050	Financial Services Recharge	-\$8,791.77	-\$8,791.77	\$0.00	-\$46,615.09	-\$46,613.83	-\$1.26	-\$8,753.79	-\$47,746.46	-\$37.98	\$1,131.37
69060	Marketing Recharge	-\$18,500.19	-\$18,500.19	\$0.00	-\$96,868.36	-\$96,868.36	\$0.00	-\$20,360.66	-\$93,292.00	\$1,860.47	-\$3,576.36
	Recharges-Total	-\$43,682.36	-\$43,682.36	\$0.00	-\$219,315.86	-\$219,314.60	-\$1.26	-\$36,742.30	-\$179,442.64	-\$6,940.06	-\$39,873.22
Total Operating Expenses		-\$206,503.72	-\$243,502.90	\$36,999.18	-\$1,006,819.60	-\$1,095,071.36	\$88,251.76	-\$159,150.85	-\$901,400.96	-\$47,352.87	-\$105,418.64
Total Expenses		-\$287,273.78	-\$319,310.49	\$32,036.71	-\$1,443,178.01	-\$1,502,261.37	\$59,083.36	-\$222,087.19	-\$1,248,193.97	-\$65,186.59	-\$194,984.04
99999	Net Profit	-\$12,077.33	-\$75,950.40	\$63,873.07	-\$139,971.28	-\$221,773.70	\$81,802.42	-\$61,853.56	-\$369,911.25	\$49,776.23	\$229,939.97