TREASURER'S REPORT

Presenter: Marvin Blok

Summary of Consolidated Income Statement:

For the month ending 27th May 2018, UQU reported a trading loss of -\$73,184 compared to the budgeted loss of -\$5,417, an unfavourable variance of -\$67,767.

A summary of the consolidated income statement for May is shown below:

1. <u>UQU Consolidated Income Statement:</u>

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$1,203,784	\$1,251,023	-\$47K	\$1,200,986	<u>\$</u> 3К
Cost of Sales	-\$525,359	-\$535,130	\$10K	-\$518,260	<u> </u>
Gross profit	\$679,159	\$715,893	−\$37K	\$682,726	-\$4K
Other Income	\$428,060	\$408,619	\$19K	\$409,059	\$19K
GP before expenses	\$1,107,219	\$1,124,512	-\$17К	\$1,091,785	\$15 K
Wages	-\$707,574	-\$697,750	-\$10K	-\$686,413	-\$21K
Operating Expenses	-\$472,829	-\$432,179	<u> </u>	-\$358,023	- \$115К
Net Surplus	-\$ 73,18 4	-\$5,417	-\$68K	\$34,243	-\$107K

Department Report for Business Trading:

The Business Trading arm recorded a net profit of \$39,355 for the month ending 27th May 2018 compared to a budgeted net profit of \$93,300, an unfavourable variance of \$53,945.

✓ Specific Business Trading area results for May 2018 are noted below:

• The Food Services area recorded a net profit of \$85,248.

O The Hospitality & Entertainment area recorded a net profit of \$8,475.

• The Retail area recorded a net profit of \$ 613.

A summary of the Business Trading arm for May 2018 is given below:

- ✓ The Bakery on Roll net profit was above budget and there is an increase of revenue for the *Hot Drinks (Coffee, Tea, etc.)* at the Bakery;
- ✓ Functions net profit was \$10k above budget and that was due to more events than budgeted



- for in May. Functions Ytd Net profit is \$30k and that is \$63k above Ytd May budget.
- ✓ Gatton Bar is doing well, Ytd Net profit is \$5k and that is \$18k better than Ytd May budget.
- ✓ All other BT Trading outlets Net profit is below budget.
- ✓ UQU BT Trading will continue to focus on how to improve the revenue of UQU outlets, but also improve the productivity of the UQU staff in the Outlets.
- \checkmark 2nd Semester 2018 UQU will sell the 2018 UQU membership cards for a reduced price.
- ✓ Improve the customer service on the UQU outlets.

2. <u>UQU BT Trading Income Statement:</u>

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$1,203,784	\$1,251,023	-\$47K	\$1,200,985	\$3K
Cost of Sales	-\$525,355	-\$535,130	\$10K	-\$518,696	-\$7K
Gross profit	\$679,163	\$715,893	-\$37K	\$682,289	<u>-</u> \$3К
Other Income	\$153,627	\$160,501	-\$7K	\$133,808	\$20K
GP before expenses	\$832,790	\$876,393	<u>-\$44</u> к	\$816,097) \$17К
Wages	-\$626,924	-\$611,648	-\$15K	-\$617,641	<u>-</u> \$9К
Operating Expenses	-\$166,511	-\$171,446	\$5к	-\$152,136	-\$14K
Net Surplus	\$39,355	\$93,300	-\$54K	\$46,321	-\$7K

Department Report for Student Services and Support:

The Student Services and Support arm for the month ending 27th May 2018 recorded a net loss of -\$112,167 compared to the budgeted net loss of -\$98,716, yielding an unfavourable variance of -\$13,451.

Overall, spending in Student Services is relatively on track but the variance in the Net Surplus or Loss is because spending in student services is often hard to predict, but will smooth out as the year progresses.

A summary of the Student Services and Support arm for May 2018 is provided below:

- ✓ Student Services other income is \$27k higher compared to the May budget and that is due to higher Ticket Sales (\$15k) & Sponsorship (\$11k)!
- ✓ Student Services wages is \$5k lower compared to the May budget and that is related to less spend on external training.
- ✓ In May Student Services had a higher spend on student promotion and that was related to Queer Conference accommodation \$54k and Pride Ball \$10k for Gender & Sexuality!
- ✓ Student Services will have an overspend on Professional Fees in 2018 and that is related to the invoice from the Returning Officer (Peter Travis) for work that he has done in previous



3. UQU Student Services Income Statement:

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Cost of Sales	-\$4	\$0	\$K	-\$55	\$.1K
Gross profit	-\$4	\$0	\$K	-\$55	9.1K
Other Income	\$274,801	\$248,119	927K	\$275,251	-\$.5K
GP before expenses	\$274,801	\$248,119	\$27 К	\$275,196	-\$.4K
Wages	-\$80,651	-\$86,102	\$5K	-\$80,770	\$.1K
Operating Expenses	-\$306,318	-\$260,733	\$46К	-\$206,504	-\$100К
Net Profit	-\$112,167	-\$98,716	-\$13K	-\$12,077	-\$100K



A summary of the Student Services portfolio expenditure for May 2018 is provided below:

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Advocacy	-\$49,848	-\$48,766	\$1K	-\$59,322	\$9K
Gender & Sexuality	-\$52,107	-\$6,763	-\$45K	\$14,937	-\$67K
Student Rights	-\$10,997	-\$9,419	-\$2K	-\$8,331	— -\$3K
Campus Culture	-\$50,489	-\$28,685	-\$22K	-\$27,239	-\$23K
Campus Bus	-\$5,420	-\$4,932	<u> </u>	-\$5,250	<u> </u>
Clubs & Societies	-\$32,066	-\$45,678	914K	-\$21,346	-\$11K
College Areas	-\$1,678	-\$5,550	\$4K	-\$774	-\$1K
Enviroment	\$0	-\$300	\$K	-\$528	\$.5K
Executives	-\$10,191	-\$27,059	917K	-\$25,604	915K
Executions & Referendums	-\$8,750	\$ 0	-\$9K	\$0	-\$9K
Goorie Berimpa	\$532	-\$25,140	926K	\$742	<u> </u>
International Students	-\$8,525	-\$10	-\$9K	-\$2,282	-\$6K
Postgraduate Students	-\$1,467	-\$4,251	\$3К	-\$1,923	\$K
Abilities	-\$23	-\$2,225	\$2K	-\$56	\$K
Semper	-\$6,749	-\$6,451	<u> </u>	-\$6,389	<u> </u>
Building Expenses	-\$60,034	-\$60,124	\$K	-\$58,846	-\$1K
Professional Services	-\$522	-\$525	\$K	-\$522	<u> </u>
Student Services Overhead	-\$48,887	-\$55,046	\$6K	-\$44,790	— -\$4K
Gatton Campus	-\$3,181	-\$4,879	\$2K	-\$2,778	\$K
Herston Campus	-\$615	-\$1,550	\$1K	-\$1,925	\$1K

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for May 2018
- (b) The Business Trading Profit & Loss Summary for May 2018
- (c) The Student Services and Support Profit & Loss Summary for May 2018

Please direct all requests for further documentation to the Treasurer - treasurer@uqu.com.au.



	Monthly Drofit And Loss for Olloans	loce for Our		Divorcity	nion Dona	+40000			11		
Current Period:	30-Apr-2018	27-May-2018		inversity o	and Omversity Omon - Department	Previous	Previous Period:	1-May-2017	28-May-2017	Consolidated business May-2017	siness
Account Number	Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Var Month May-17	Last Year Var YTD May-17
Sales Income											
40310	Sale Retail (GST Inclusive)	\$84,422.15	\$0.00	\$84,422.15	\$395,805.99	\$0.00	\$395,805.99	\$89,611.64	\$420,006.58	-\$5,189.49	-\$24,200.59
40320	Sale Retail (GST Free)	\$402.60	\$0.00	\$402.60	\$1,437.20	\$0.00	\$1,437.20	\$269.00	\$1,382.60	\$133.60	\$54.60
40410	Sale Food (GST Free)	\$715,392.79	\$0.00	\$715,392.79	\$2,775,030.50	\$0.00	\$2,775,030.50	\$712,939.90	\$2,822,291.09	\$2,452.89	-\$47,260.59
40450	Sale Beverage (GST Inclusive)	\$225,379,63	\$0.00	\$10,954.71	\$47,100.01	\$0.00	\$47,100.01	\$11,207.20	548,341.29	-5252.49	-51,241.28
40460	Sale Beverage (GST free)	\$28,058.18	\$0.00	\$28,058.18	\$129,343.78	\$0.00	\$129,343.78	\$227,713.56 \$31,248.04	\$967,441.48	-\$2,333.93 -\$3,189.86	-\$31,395.79 -\$13,179.03
40500	Sales Liquor (GST Inclusive)	\$133,275.09	\$0.00	\$133,275.09	\$530,211.06	\$0.00	\$530,211.06	\$121,834.69	\$492,303.25	\$11,440.40	\$37,907.81
40600	Sales Internal Food	\$4,135.85	\$0.00	\$4,135.85	\$18,632.11	\$0.00	\$18,632.11	\$4.302.21	\$18.872.13	-\$166.36	-\$240.02
40605	Sales Internal Beverage	\$242.91	\$0.00	\$242.91	\$2,353.50	\$0.00	\$2,353.50	\$429.25	\$3,617.23	-5186.34	-\$1,263.73
40610	Sales Internal Liquor	\$1,260.19	\$0.00	\$1,260.19	\$13,543.64	\$0.00	\$13,543.64	\$916.66	\$8.528.07	\$343.53	\$5.015.57
40620	Sales Internal Retail	\$259.77	\$0.00	\$259.77	\$3,925.71	\$0.00	\$3,925.71	\$513.12	\$4,358.93	-\$253.35	-\$433.22
			-								
sales income i otal		\$1,203,783.87	\$0.00	\$1,203,783.87	\$4,853,429.19	\$0.00	\$4,853,429.19	\$1,200,985.27	\$4,929,665.46	\$2,798.60	-\$76,236.27
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$40,587.10	\$0.00	-\$40,587.10	-\$215,327.79	\$0.00	-\$215,327.79	-\$50,873.94	-\$258,449.90	\$10,286.84	\$43,122.11
41320	Purchases Retail GST Free	-\$283.72	\$0.00	-\$283.72	-\$1,401.91	\$0.00	-\$1,401.91	-\$479.66	-\$1,429.95	\$195.94	\$28.04
41330	Opening Stock Retail	-\$125,737.71	\$0.00	-\$125,737.71	-\$635,589.66	\$0.00	-\$635,589.66	-\$147,673.45	-\$747,263.12	\$21,935.74	\$111,673.46
41340	Closing Stock Retail	\$121,157.63	\$0.00	\$121,157.63	\$628,662.69	\$0.00	\$628,662.69	\$149,341.08	\$775,398.09	-\$28,183.45	-\$146,735.40
41410	Purchases Food GST Free	-\$04,374.32	\$0.00	-\$04,574.52	-\$266,879.50	\$0.00	-5,268,879,60	-561,184.99	52/4,553.92	-53,389.53	\$5,674.32
41420	Opening Stock Food	-\$68,339.34	\$0.00	-\$68,339.34	-\$271,607.77	\$0.00	-\$271,607.77	-578.425.01	-\$1,041,269.90	\$10.085.67	\$6,141.19
41430	Closing Stock Food	\$68,036.63	\$0.00	\$68,036.63	\$306,757.60	\$0.00	\$306,757.60	\$71,711.19	\$366,131.34	-\$3,674.56	-\$59,373.74
41450	Purchases Beverage GST Inclus	-\$40,668.01	\$0.00	-\$40,668.01	-\$191,581.75	\$0.00	-\$191,581.75	-\$38,589.05	-\$200,895.02	-\$2,078.96	\$9,313.27
41460	Purchases Beverage GST Free	-\$44,901.63	\$0.00	-\$44,901.63	-\$202,613.49	\$0.00	-\$202,613.49	-\$44,193.29	-\$185,976.76	-\$708.34	-\$16,636.73
414/0	Opening Stock Bevera	-540,025.43 ¢20 254 43	\$0.00	-540,025.43	-\$151,235.07	\$0.00	-\$151,235.07	-\$35,533.76	-\$169,270.34	-54,491.67	\$18,035.27
41500	Purchases Liguor	-544.743.58	\$0.00	-544.743.58	-\$238.883.54	\$0.00	-\$738 883 54	-538 936 88	\$180,809.41	\$3,904.39 -<5 806.70	-54,815.60
41510	Opening Stock Liquor	-\$60,841.94	\$0.00	-\$60,841.94	-\$234,364.17	\$0.00	-\$234,364.17	-\$57,642.50	-\$202,175.27	-53,199.44	-\$32,188.90
41520	Closing Stock Liquor	\$50,461.79	\$0.00	\$50,461.79	\$255,027.80	\$0.00	\$255,027.80	\$48,536.86	\$227,789.95	\$1,924.93	\$27,237.85
41800	Point of Sale Unders/Overs	-\$1,275.29	\$0.00	-\$1,275.29	-\$1,801.96	\$0.00	-\$1,801.96	-\$31.25	\$373.34	-\$1,244.04	-\$2,175.30
41850	Wastage Food	-\$2,268.63	\$0.00	-\$2,268.63	-\$13,613.11	\$0.00	-\$13,613.11	-\$1,370.45	-\$9,578.08	-\$898.18	-\$4,035.03
41855	Wastage Drinks	-5877.66	\$0.00	-\$877.66	-\$3,804.01	\$0.00	-\$3,804.01	-\$1,389.00	-\$2,519.31	\$511.34	-\$1,284.70
41860	Wastage Alcohol	-51,188.02	\$0.00	-\$1,188.02	-\$4,759.28	\$0.00	-\$4,759.28	-\$1,076.87	-\$3,476.86	-\$111.15	-\$1,282.42
41880	wastage Ketall	\$250.39 \$650.00	\$0.00	-5256.39	-5331.20	\$0.00	5331.20	-593.29	-5239.50	-5163.10	-\$91.70
41900	Stocktake Variance Food	\$2,405.76	\$0.00	\$2.405.76	\$13.806.88	\$0.00	\$13.806.88	-\$2 367.01	-53,108.77	\$32.77 77 777 77	\$18.61
41905	Stocktake Variance Drinks	-\$1,691.91	\$0.00	-\$1,691.91	-\$3,169.83	\$0.00	-\$3,169.83	-\$19.94	\$5,052.13	-\$1,671.97	-\$8,221.96
41910	Stocktake Variance Alcohol	\$472.66	\$0.00	\$472.66	-\$134.58	\$0.00	-\$134.58	-\$229.69	-\$646.23	\$702.35	\$511.65
41915	Stocktake Variance Retail	-\$57.48	\$0.00	-\$57.48	-\$583.40	\$0.00	-\$583.40	-\$83.45	-\$69.33	\$25.97	-\$514.07
Total Cost of Sales		-\$525,359.28	\$0.00	-\$525,359.28	-\$2,095,672.21	\$0.00	-\$2,095,672.21	-\$518,750.54	-\$2,105,804.91	-\$6.608.74	\$10.132.70

Current Period:	Monthly Profit And Loss for Queen 30-Apr-2018 27-May-2018	Loss for Que		niversity U	sl <mark>and University Union - Department</mark> Pres	tment Previous Period:	Period:	1-May-2017	Consolid 28-May-2017	Consolidated Business	iness
Account Number	Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Var Month May-17	Last Year Var YTD May-17
41990	Gross Profit	\$679,158.92	\$0.00	\$679,158.92	\$2,763,135.07	\$0.00	\$2,763,135.07	\$682,234.73	\$2,823,860.55	-\$3,075.81	-\$60,725.48
	Gross Profit % Total Sales	56.4%	#DIV/0!	#DIV/0i	56.9%	#DIV/0!	#DIV/0!	26.8%	57.3%	-0.4%	-0.4%
	Gross Profit % Total Sales - Books	33.3%	27.5%	2.9%	33.3%	27.5%	2.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	54.5%	#DIV/0!	#DIV/0!	55.4%	#DIV/0i	#DIV/0!	54.2%	54.9%	0.3%	0.5%
	Gross Profit % Total Sales - Drinks Gross Profit % Total Sales - Liquor	64.6% 58.5%	#DIV/0! #DIV/0!	#DIV/0i #DIV/0i	64.7% 59.0%	#DIV/0! #DIV/0!	#DIV/0! #DIV/0!	67.1% 59.8%	66.5% 61.2%	-2.5%	-1.8%
Sale on Commission 42600	Sale Cash Books	\$177.18	00 0\$	\$122.18	16 717 66\$	\$	15 717 56\$	09 2225	\$18 737 88	\$215.42	¢3 08/1 33
42700	Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.717.22	\$17.727.27	\$17,727.27	-\$213.42	-517.727.27
Total Sale on Commission		\$122.18	\$0.00	\$122.18	\$22,717.21	\$0.00	\$22,717.21	\$18,064.87	\$36,460.15	-\$17,942.69	-\$13,742.94
Cost of Sale on Commission											
43300	Cost of Sale Online	-\$554.50	\$0.00	-\$554.50	-\$5,435.98	\$0.00	-\$5,435.98	-\$409.23	-\$1,140.65	-\$145.27	-\$4,295.33
43500 43500	Cost of Sale lickets	-5367.82	\$0.00	-5367.82	-\$455.13	\$0.00	-\$455.13	-\$120.37	-\$1,044.42	-\$247.45	\$589.29
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	-\$14,302.70	\$0.00	-\$14,302.70	\$0.00	\$0.00 \cdot	\$0.00	-\$3,569.43
Total Cost of Sale on Commission		-\$999.12	\$0.00	-\$999.12	-\$22,578.81	\$0.00	-\$22,578.81	-\$529.60	-\$12,918.34	-\$469.52	-\$9,660.47
Other Income											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$49,100.00	\$0.00	\$49,100.00	\$0.00	\$74,496.00	\$0.00	-\$25,396.00
47010	Advertising - Semper	\$0.00	\$0.00	\$0.00	\$45.45	\$0.00	\$45.45	\$0.00	\$0.00	\$0.00	\$45.45
47020	Advertising - Website	\$0.00	\$0.00	\$0.00	\$2,390.00	\$0.00	\$2,390.00	\$0.00	\$60.00	\$0.00	\$2,330.00
47100	Advertising - Other	\$9,189.34	\$0.00	\$9,189.34	\$28,309.34	\$0.00	\$28,309.34	\$1,400.00	\$2,800.00	\$7,789.34	\$25,509.34
47110	Commission-Books	\$1,271.86	\$0.00	\$1,271.86	\$23,920.54	\$0.00	\$23,920.54	\$1,090.26	\$35,747.06	\$1,036.34	-\$11,932.10
47120	Commission-Pool Table	\$946.36	\$0.00	\$946.36	\$3,769.68	\$0.00	\$3,769.68	\$855.96	\$2,783.14	\$90.40	\$986.54
47150 47190	Membership - Gatton	\$131.82	\$0.00	\$131.82	\$372.72	\$0.00	\$372.72	\$159.09	\$5,009.08	-\$27.27 ¢1 279 34	-\$4,636.36
47240	Hire of Venue	\$19,903.12	\$0.00	\$19,903.12	\$132,805.40	\$0.00	\$132,805.40	\$20,975.50	\$110,034.65	-\$1,072.38	\$22,770.75
47250	Hire of Equipment	\$8,501.82	\$0.00	\$8,501.82	\$48,978.70	\$0.00	\$48,978.70	\$7,264.40	\$22,877.34	\$1,237.42	\$26,101.36
47350	Rebates	\$7,998.11	\$0.00	\$7,998.11	\$38,429.54	\$0.00	\$38,429.54	\$8,792.73	\$39,245.74	-\$794.62	-\$816.20
47370	Revenue	\$71,256,.86	\$0.00	\$71,725,08	\$200,733.18	\$0.00	\$205,733.18	540,720.18 \$68.088.46	\$203,600.30	53,136.32	\$3,132.28
47550	Sponsorships	\$35,097.24	\$0.00	\$35,097.24	\$57,429.06	\$0.00	\$57,429.06	\$16,863.63	\$25,388.63	\$18,233.61	\$32,040.43
47570	Sponsorships - Market Day	\$0.00	\$0.00	\$0.00	\$176,482.34	\$0.00	\$176,482.34	\$0.00	\$117,920.00	\$0.00	\$58,562.34
47700	Ticket Sales	\$14,329.69	\$0.00	\$14,329.69	\$50,979.26	\$0.00	\$50,979.26	\$7,303.56	\$76,335.00	\$7,026.13	-\$25,355.74
47900	Interest Received	\$2,958.39	\$0.00	\$2,958.39	\$13,320.08	\$0.00	\$13,320.08	\$2,699.79	\$13,690.37	\$258.60	-\$370.29
47985	Staff Labour Recoveries Revenue Business Partners	00.05	\$0.00	\$0.00	\$19.375.00	\$0.00	\$19.375.00	\$0.00	\$0.00	\$0.00	\$19.375.00
47986	UQU Membership card Sales	\$3,361.44	\$0.00	\$3,361.44	\$105,818.55	\$0.00	\$105,818.55	\$0.00	\$0.00	\$3,361.44	\$105,818.55
Total Other Income		\$428,543.21	\$0.00	\$428,543.21	\$2,578,389.15	\$0.00	\$2,578,389.15	\$390,421.12	\$2,093,080.57	1 1	\$485,308.58
49500	Sundry Income	\$70.03	\$0.00	\$70.03	\$152.83	\$0.00	\$152.83	\$976.39	\$1,922.76	-\$906.36	-\$1,769.93
49600	Cost of Sales others	\$324.00	\$0.00	\$324.00	\$1,008.00	\$0.00	\$1,008.00	\$126.00	\$684.00	\$198.00	\$324.00
Gross Profit Before Expenses		\$1,107,219.22	\$0.00	\$1,107,219.22	\$5,342,823.45	\$0.00	\$5,342,823.45	\$1,091,293.51	\$4,943,089.69	\$15,925.71 \$399,733.76	\$399,733.76

	Monthly Profit And Loss for Oueens	loss for Ou	l puelsua	Iniversity []	and University Union - Department	rtment			Concolir	Concolidated Business	inocc
Current Period:	30-Apr-2018	27-May-2018				Previous Period:	Period:	1-May-2017	28-May-2017	ימוכת סמי	663
		Current Year Actual Month May-18	Current Year Budget Month Mav-18	Current Year Variance May-18	Current Year Actual YTD Mav-18	Current Year Budget YTD Mav-18	Current Year Variance Mav-18	Last Year Actual Month Mav-17	Last Year Actual YTD Mav-17	Last Year Var Month Mav-17	Last Year Var YTD Mav-17
Account Number	Description					1	1	ì		4	1
Expenditure Wages & Oncosts											
90030	Wages - permanent	-\$293,575.43	\$0.00	-\$293,575.43	-\$1,469,594.99	\$0.00	-\$1,469,594.99	-\$295,158.52	-\$1,520,705.44	\$1,583.09	\$51,110.45
60040	Allowance	-\$769.24	\$0.00	-\$769.24	-\$10,729.09	\$0.00	-\$10,729.09	\$0.00	-\$2,197.82	-\$769.24	-\$8,531.27
00009	Annual Leave Provision	-\$28,364.73	\$0.00	-\$28,364.73	-\$159,694.18	\$0.00	-\$159,694.18	-\$28,900.87	-\$169,309.07	\$536.14	\$9,614.89
06009	Long Service Leave Provision	-\$8,987.59	\$0.00	-\$8,987.59	-\$25,963.54	\$0.00	-\$25,963.54	-\$7,894.28	-\$40,504.99	-\$1,093.31	\$14,541.45
60100	Income Protection Insurance	-\$4,465.37		-\$4,465.37	-\$30,692.27	\$0.00	-\$30,692.27	-\$4,561.20	-\$25,086.60	\$95.83	-\$5,605.67
60110	Paid Trial	\$0.00		\$0.00	-\$97.21	\$0.00	-\$97.21	\$0.00	\$0.00	\$0.00	-\$97.21
60130 60140	Wages - casual	-\$2/2,125.11	\$0.00	-\$272,125.11	-51,142,045.99	\$0.00	-\$1,142,045.99	-\$255,604.11	-51,036,342.84	-\$16,521.00	-\$105,703.15
60150	Other loans	-5/2,111.58	\$0.00	\$72,111.58 \$6523.11	\$48,931.96 \$62,067.35	\$0.00	-5348,931.96	-573,720.38	-5363,013.74	\$1,608.80	\$14,081.78
60155	TOII	-\$2,473,99	\$0.00	-\$0,022.11	-\$26,967.23	\$0.00	-\$52,967,25	-57,692.21	-5/0,981.72 -<29 896 48	\$929.90 \$494.32	\$8,014.47
60160	Workers Compensation	-\$4,468.21	\$0.00	-\$4,468.21	-521.638.82		-\$21.638.82	-\$4,435.32	-\$22.550.24	-\$32.89	\$911.42
60170	Wages & Oncosts - Agency Staff	-\$1,367.03	\$0.00	-\$1,367.03	-\$37,951.78		-\$37,951.78	-\$649.25	-\$1,159.25	-\$717.78	-\$36,792.53
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4,828.26	-\$4,828.26	\$4,828.26	\$4,828.26
	Total Wages	-\$697,330.39		-\$697,330.39	-\$3,336,397.38	\$0.00	-\$3,336,397.38	-\$686,412.71	-\$3,286,576.45	-\$10,917.68	-\$49,820.93
	Wages % of Sales	57.93%	#DIV/0!	#DIV/0!	68.74%	#DIV/0i	10/NIQ#	57.15%	%2999	390.11%	-65.35%
	Other Labour Cost										
60510	Staff Rewards & Recognition	-\$597.73	\$0.00	-\$597.73	-\$1,465.09	\$0.00	-\$1,465.09	-\$400.00	-\$5,256.60	-\$197.73	\$3,791.51
60520	Staff Gifts	-\$9.09	\$0.00	-\$9.09	-\$379.94		-\$379.94	-\$198.08	-\$628.07	\$188.99	\$248.13
60550	Recruitment	-\$4,385.56	\$0.00	-\$4,385.56	-\$15,149.19		-\$15,149.19	-\$80.91	-\$2,720.91	-\$4,304.65	-\$12,428.28
00909	Staff Amenities	-\$1,543.41		-\$1,543.41	-\$3,741.73	\$0.00	-\$3,741.73	-\$963.86	-\$5,009.84	-\$579.55	\$1,268.11
60630	First Aid	\$0.00		\$0.00	-\$1,002.85		-\$1,002.85	-\$507.68	-\$927.38	\$507.68	-\$75.47
60760	Staff Training - External	-\$1,419.03	\$0.00	-\$1,419.03	-\$13,306.64	\$0.00	-\$13,306.64	-58,199./1	-527,882.94	\$6,780.68	\$14,576.30
60780	FRT Expense	\$0.00		\$0.00	\$41,725.48		\$4.756,755-	\$0.00	-\$10,700.37	\$0.00	\$11,011.91
00809	Staff Uniforms	-5859 44		-5859 44	-\$6,003,31		-\$6 003 31	-\$904 31	-\$6 400 60	\$44.87	\$397.79
	Other Labour Cost Total	-\$10,243.75	\$0.00	-\$10,243.75	-\$62,841.23	\$0.00	-\$62,841.23	-\$11,998.00	-\$59,879.64	\$1,754.25	-\$2,961.59
Operating Expenses											
61010	Advertising / Publicity	-\$1.058.07	\$0.00	-\$1.058.07	-533.906.78	\$0.00	-533 906.78	-57 385.26	-577 773 29	\$6 377 19	\$43 366 51
61050	Graphic Designing Costs	\$0.00		\$0.00	\$0.00		\$0.00	-\$662.50	-\$5,512.50	\$662.50	\$5,512.50
61100	Promotional Merchandise	-\$21,195.66		-\$21,195.66	-\$76,574.43		-\$76,574.43	-\$1,367.27	-\$48,092.37	-\$19,828.39	-\$28,482.06
	Advertising-Total	-\$22,253.73	\$0.00	-\$22,253.73	-\$110,481.21	\$0.00	-\$110,481.21	-\$9,415.03	-\$130,878.16	-\$12,838.70	\$20,396.95
	Events & Projects										
61510	Campaigns	\$0.00		\$0.00	-\$5.00		-\$5.00	-\$6,435.09	-\$6,435.09	\$6,435.09	\$6,430.09
61600	Concerts/Performances	-\$2,400.92	\$0.00	-\$2,400.92	-\$15,923.42	\$0.00	-\$15,923.42	\$2,510.00	-\$18,219.55	-\$4,910.92	\$2,296.13
61700	Grants	-\$24,118.03	\$0.00	-\$24,118.03	-\$49,019.25	\$0.00	-\$49,019.25	-\$11,978.83	-\$39,013.88	-\$12,139.20	-\$10,005.37
61800	Special Projects	-52,911.78	\$0.00	-\$2,911.78	-5339 0238	\$0.00	15.796,25-	-\$4,062.14 -\$48.574.32	-\$10,534.25	\$1,150.36	\$4,566.94
	Events & Projects - Total	-\$144,768.02	\$0.00	-\$144,768.02	-\$409,938.36	\$0.00	-\$409,938.36	-\$68,490.38	-\$221,518.16		-\$188,420.20
62710	Property Cleaning Materials	-\$5,182.75	\$0.00	-\$5,182.75	-\$41,575.46	\$0.00	-\$41,575.46	-\$4,644.52	-\$27,291.35	-\$538.23	-\$14,284.11

	Monthly Profit And Loss for Queensland University Union - Department	oss for Que	sensland U	niversity U	nion - Depar	rtment			Consolic	Consolidated Business	iness
Current Period:	30-Apr-2018	27-May-2018				Previous Period:	: Period:	1-May-2017	28-May-2017		
		Current Year Actual Month	Current Year Budget Month	Current Year Variance	Current Year Actual YTD	Current Year Budget YTD	Current Year Variance	Last Year Actual Month	Last Year Actual YTD	Last Year Var Month	Last Year Var YTD
Account Number	Description	May-18	May-18	May-18	May-18	May-18	May-18	May-17	May-17	May-17	May-17
62720	Cleaning Charges	-\$44,095.70	\$0.00	-\$44,095.70	-\$219,394.30	\$0.00	-\$219,394.30	-\$44,696.69	-\$221.801.00	\$600.99	\$2.406.70
62730	Cleaning Garbage Disposal	\$5,847.60	\$0.00	\$5,847.60	-\$24,898.96	\$0.00	-\$24,898.96	-\$5,588.07	-\$26,216.79	\$11,435.67	\$1,317.83
62740	Cleaning Equipment	-\$1,026.00	\$0.00	-\$1,026.00	-\$10,194.65	\$0.00	-\$10,194.65	-\$2,984.66	-\$20,879.38	\$1,958.66	\$10,684.73
62850	Pest Control	-\$916.65	\$0.00	-\$916.65	-\$4,593.94	\$0.00	-\$4,593.94	-\$934.74	-\$3,737.14	\$18.09	-\$856.80
62900	Security	-\$2,069.91	\$0.00	-\$2,069.91	-\$9,023.62	\$0.00	-\$9,023.62	-\$2,244.05	-\$9,184.71	\$174.14	\$161.09
62910	Security - Providers	-\$9,661.24	\$0.00	-\$9,661.24	-\$38,912.25	\$0.00	-\$38,912.25	-\$4,088.95	-\$42,503.70	-\$5,572.29	\$3,591.45
62920	Security - Property	-\$91.61	\$0.00	-\$91.61	-\$583.97	\$0.00	-\$583.97	-\$19.53	-\$976.33	-\$72.08	\$392.36
	Property-Total	-\$57,196.26	\$0.00	-\$57,196.26	-\$349,177.15	\$0.00	-\$349,177.15	-\$65,201.21	-\$352,590.40	\$8,004.95	\$3,413.25
	Utilities										
63010	Electricity	-\$27,040.57	\$0.00	-\$27,040.57	-\$138.789.45	\$0.00	-\$138.789.45	-\$71,137,22	-5119,213.88	-55 903 35	-\$19 575 57
63050	Gas	-\$9,323.18	\$0.00	-\$9,323.18	-\$39,776.38	\$0.00	-\$39,776.38	-\$7,110.57	-\$37,632.79	-\$2,212.61	-\$2,143.59
63100	Water	-\$8,010.00	\$0.00	-\$8,010.00	-\$36,780.00	\$0.00	-\$36,780.00	-\$8,010.00	-\$36,780.00	\$0.00	\$0.00
63150	Telephone	-\$2,840.14	\$0.00	-\$2,840.14	-\$14,433.91	\$0.00	-\$14,433.91	-\$4,668.02	-\$19,021.99	\$1,827.88	\$4,588.08
	Utilities-Total	-\$47,213.89	\$0.00	-\$47,213.89	-\$229,779.74	\$0.00	-\$229,779.74	-\$40,925.81	-\$212,648.66	-\$6,288.08	-\$17,131.08
	Motor Vehicles										
64010	Motor Vehicles R&M	-\$179.18	\$0.00	-\$179.18	-\$592.85	\$0.00	-\$592.85	\$0.00	-\$1.038.81	-\$179.18	\$445.96
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$978.26	\$0.00	-\$978.26	\$0.00	-\$975.05	\$0.00	-\$3.21
64100	Motor Vehicle Fuel and Oil	-\$60.14	\$0.00	-\$60.14	-\$2,745.18	\$0.00	-\$2,745.18	-\$46.74	-\$2,581.61	-\$13.40	-\$163.57
64150	Motor Vehicle Parking & Tolls	-\$107.92	\$0.00	-\$107.92	-\$1,825.08	\$0.00	-\$1,825.08	-\$378.92	-\$2,466.40	\$271.00	\$641.32
	Motor Vehices - Total	-\$347.24	\$0.00	-\$347.24	-\$6,141.37	\$0.00	-\$6,141.37	-\$425.66	-\$7,061.87	\$78.42	\$920.50
	Maintenance										
65050	R&M - Building	-\$15,796.90	\$0.00	-\$15,796.90	-\$79,556.56	\$0.00	-\$79,556.56	-\$16.026.58	-581.836.08	\$229.68	\$2,279.52
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	-\$320.00	\$0.00	-\$320.00	\$0.00	-54 14	\$0.00	-5315 86
65150	R&M - Equipment	-\$4,343.69	\$0.00	-\$4,343.69	-\$25,052.62	\$0.00	-\$25,052.62	-\$2,156.26	-\$11,903.73	-\$2,187.43	-\$13,148.89
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	-\$165.00	\$0.00	-\$165.00	\$0.00	\$0.00	\$0.00	-\$165.00
65250	R&M - Refrigeration	-\$13,684.00	\$0.00	-\$13,684.00	-\$18,679.00	\$0.00	-\$18,679.00	-\$3,960.34	-\$15,004.00	-\$9,723.66	-\$3,675.00
65300	Replacements / Minor capital	-\$5,969.20	\$0.00	-\$5,969.20	-\$38,710.86	\$0.00	-\$38,710.86	-\$5,449.48	-\$34,599.78	-\$519.72	-\$4,111.08
	Maintenance-Total	-\$39,793.79	\$0.00	-\$39,793.79	-\$162,484.04	\$0.00	-\$162,484.04	-\$27,592.66	-\$143,347.73	-\$12,201.13	-\$19,136.31
	Other Operating Costs										
66010	Consumables	-\$4,049.18	\$0.00	-\$4,049.18	-\$16,276.68	\$0.00	-\$16,276.68	-\$3,528.94	-\$17,679.84	-\$520.24	\$1,403.16
09099	Conf & Seminar Registration	-\$622.73	\$0.00	-\$622.73	-\$2,051.37	\$0.00	-\$2,051.37	\$0.00	-\$20,886.66	-\$622.73	\$18,835.29
66100	Conf & Seminar Travel & Accom	-\$6,766.89	\$0.00	-\$6,766.89	-\$56,432.41	\$0.00	-\$56,432.41	-\$7,882.43	-\$13,881.39	\$1,115.54	-\$42,551.02
66150	Depreciation	-\$67,561.12	\$0.00	-\$67,561.12	-\$368,048.91	\$0.00	-\$368,048.91	-\$67,869.16	-\$369,751.73	\$308.04	\$1,702.82
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.73	\$0.00	-\$22.73
66300	Equipment Leases	\$460.19	\$0.00	\$460.19	-\$793.85	\$0.00	-\$793.85	\$0.00	\$0.00	\$460.19	-\$793.85
66350	Equipment Rent	-\$10,867.21	\$0.00	-\$10,867.21	-\$30,059.12	\$0.00	-\$30,059.12	-\$6,108.02	-\$11,194.35	-\$4,759.19	-\$18,864.77
66400	Film Hire	\$0.00	\$0.00	\$0.00	-\$1,237.73	\$0.00	-\$1,237.73	-\$1,773.55	-\$10,043.52	\$1,773.55	\$8,805.79
66450	Insurance	-57,607.38	\$0.00	-\$7,607.38	-538,036.90	\$0.00	-538,036.90	-\$6,261.76	-531,308.80	-\$1,345.62	-\$6,728.10
96500	Laundry	\$4,18U.98	\$0.00	\$51,180.98	-54,838.35	\$0.00	-54,838.5b	\$0.00	43,581.74	-51,180.98	-\$1,155.82
96600	Licence Fees / Certificates	-\$9.267.57	\$0.00	-\$9.267.57	-\$56.680.00	\$0.00	-\$56.680.00	-510.586.78	-548.615.35	\$1 319 21	-58.064.65
96700	Meetings	-\$220.12	\$0.00	-\$220.12	-\$2,315.06	\$0.00	-\$2,315.06	-\$408.10	-\$1,339.91	\$187.98	-\$975.15
66750	Newspapers & Periodicals	-\$8.33	\$0.00	-\$8.33	-\$41.65	\$0.00	-\$41.65	-\$27.27	-\$27.27	\$18.94	-\$14.38
00899	Packaging	-\$22,453.86	\$0.00	-\$22,453.86	-\$118,125.54	\$0.00	-\$118,125.54	-\$17,650.85	-\$79,048.54	-\$4,803.01	-\$39,077.00

	Monthly Profit And Loss for Queens	Loss for Que		and University Union - Department	ion - Depai	rtment			Consolic	Consolidated Business	iness
Current Period:	30-Apr-2018	27-May-2018				Previous	Previous Period:	1-May-2017	28-May-2017		
		2	,		:	:	:	3			
		_	Budget Month	Variance	Actual YTD	Budget YTD	Current Year Variance	Last Year Actual Month	Last Year Actual YTD	Last Year	Last Year
			May-18	May-18	May-18	May-18	May-18	Mav-17	May-17	Mav-17	Mav-17
Account Number	Description					is.	•0		•8		•
66850	Subscriptions	-\$4,850.80	\$0.00	-\$4,850.80	-\$23,103.92	\$0.00	-\$23,103.92	-\$5,474.80	-\$19,761.88	\$624.00	-\$3,342.04
00699	Travel (local)	-\$972.60	\$0.00	-\$972.60	-\$1,228.51	\$0.00	-\$1,228.51	-\$212.06	-\$1,045.39	-\$760.54	-5183.12
02699	Workplace Health & Safety	-\$631.00	\$0.00	-\$631.00	-\$3,805.98	\$0.00	-\$3,805.98	-\$196.27	-\$2,451.78	-\$434.73	-\$1.354.20
	Other Operating Costs-Total	-\$136,599.58	\$0.00	-\$136,599.58	-\$723,434.37	\$0.00	-\$723,434.37	-\$127,979.99	-\$630,695.42	-\$8,619.59	-\$92,738.95
	Administration Expenses										
67010	Bad Debts	\$0.00	\$0.00	\$0.00	-\$236.36	\$0.00	-\$236.36	-\$250.00	-\$250.00	\$250.00	\$13.64
67060	Donations	-\$3.00	\$0.00	-\$3.00	-\$14.00	\$0.00	-\$14.00	\$0.00	\$0.00	-\$3.00	-\$14.00
67100	Photocopying	-\$719.54	\$0.00	-\$719.54	-\$17,773.61	\$0.00	-\$17,773.61	-\$2,984.66	-\$16,343.66	\$2,265.12	-\$1.429.95
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$775.00	-\$775.00	\$775.00	\$775.00
67400	Postage & Freight	-\$20.14	\$0.00	-\$20.14	-\$109.46	\$0.00	-\$109.46	-\$37.04	-\$165.45	\$16.90	\$55.99
67500	Printing	-\$2,650.32	\$0.00	-\$2,650.32	-\$14,137.71	\$0.00	-\$14,137.71	-\$2,766.00	-\$8,275.02	\$115.68	-\$5,862.69
67600	Stationery	-\$977.41	\$0.00	-\$977.41	-\$9,758.41	\$0.00	-\$9,758.41	-\$3,041.09	-\$9,009.95	\$2,063.68	-\$748.46
67700	Audit Fees	-\$2,250.00	\$0.00	-\$2,250.00	-\$11,250.00	\$0.00	-\$11,250.00	-\$2,250.00	-\$11,250.00	\$0.00	\$0.00
67800	Debt Collection	-\$268.00	\$0.00	-\$268.00	-\$268.00	\$0.00	-\$268.00	\$0.00	\$0.00	-\$268.00	-\$268.00
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02
68100	Professional Fees	-\$22,835.67	\$0.00	-\$22,835.67	-\$97,030.25	\$0.00	-\$97,030.25	-\$18,066.36	-\$108,471.61	-\$4,769.31	\$11,441.36
68200	Bank Charges	-\$37,087.97	\$0.00	-\$37,087.97	-\$129,090.14	\$0.00	-\$129,090.14	-\$30,594.40	-\$106,032.41	-\$6,493.57	-\$23,057.73
68300	Interest	\$0.00	\$0.00	\$0.00	\$152.26	\$0.00	\$152.26	\$0.00	\$0.00	\$0.00	\$152.26
	Administration Expenses Total	-\$66,812.05	\$0.00	-\$66,812.05	-\$279,515.68	\$0.00	-\$279,515.68	-\$60,764.55	-\$265,609.12	-\$6,047.50	-\$13,906.56
	Recharges										
06689	Re-charge	\$90,595.26	\$0.00	\$90,595.26	\$461,825.78	\$0.00	\$461,825.78	\$85,838.05	\$432,897.15	\$4,757.21	\$28,928.63
69020	BTOH Recharge	-\$9,300.00	\$0.00	-\$9,300.00	-\$39,525.00	\$0.00	-\$39,525.00	-\$9,300.00	-\$39,525.00	\$0.00	\$0.00
08069	Human Resources Recharge	-\$2,717.70	\$0.00	-\$2,717.70	-\$17,516.74	\$0.00	-\$17,516.74	-\$4,678.33	-\$24,015.98	\$1,960.63	\$6,499.24
69040	IT Recharge	-\$2,586.46	\$0.00	-\$2,586.46	-\$13,571.22	\$0.00	-\$13,571.22	-\$2,412.07	-\$12,291.43	-\$174.39	-\$1,279.79
05069	Financial Services Recharge	-\$8,976.30	\$0.00	-\$8,976.30	-\$45,913.84	\$0.00	-\$45,913.84	-\$8,791.77	-\$46,615.09	-\$184.53	\$701.25
09069	Marketing Recharge	-\$24,859.10	\$0.00	-\$24,859.10	-\$131,717.68	\$0.00	-\$131,717.68	-\$18,500.19	-\$96,868.36	-\$6,358.91	-\$34,849.32
	Recharges-Total	\$42,155.70	\$0.00	\$42,155.70	\$213,581.30	\$0.00	\$213,581.30	\$42,155.69	\$213,581.29	\$0.01	\$0.01
Total Operating Expenses		-\$472,828.86	\$0.00	-\$472,828.86	-\$2,057,370.62	\$0.00	-\$2,057,370.62	-\$358,639.60	-\$1,750,768.23 -\$114,189.26 -\$306,602.39	-\$114,189.26	\$306,602.39
Total Expenses		-\$1,180,403.00	\$0.00	-\$1,180,403.00	-\$5,456,609.23	\$0.00	-\$5,456,609.23	-\$1,057,050.31	-\$5,097,224.32	-\$123,352.69	-\$359,384.91
66666	Net Profit	-\$73,183.78	\$0.00	-\$73,183.78	-\$113,785.78	\$0.00	-\$113,785.78	\$34,243.20	-\$154,134.63 -\$107,426.98	-\$107,426.98	\$40,348.85

Current Period:	30-Apr-2018	2018 27-May-2018	1033 IOI QUECEISIGNI ONIVEISILY ONION - Department	d Olliversity	ollion - Depar	Previous Period:		1-May-2017	28-May-2017	business Trading	
		Current Year Actual Month May-18	Current Year Budget Month Mav-18	Current Year Variance Mav-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month	Last Year Actual YTD	Last Year Var Month	Last Year Var YTD
Sales income				07-4014	OT-ADIM	OT-APIA	OT-KPINI	/T-APINI	/T-ABIAI	VI-VEIN	May-1/
40310	Sale Retail (GST Inclusive)	\$84,422.15	\$84,052.92	\$369.23	\$395,805.99	\$438,711.21	-\$42,905.22	\$89,611.64	\$420,006.58	\$5,189.49	-524,200.59
40400	Sale Food (GST Inclusive)	\$715.392.79	\$762.568.08	-547.175.29	52,755,030,50	53 202 342 05	-5427 311 55	00.6975	\$1,382.60	\$133.60	\$54.60
40410	Sale Food (GST Free)	\$10,954.71	\$0.00	\$10,954.71	\$47,100.01	\$0.00	\$47,100.01	\$11,207.20	\$48,341.29	\$252.49	\$1,241.28
40450	Sale Beverage (GST Inclusive)	\$225,379.63	\$262,104.28	\$36,724.65	\$935,895.69	\$1,111,039.99	-\$175,144.30	\$227,713.56	\$967,334.21	-\$2,333.93	-531,438.52
40460	Sale Beverage (GST free)	\$28,058.18	\$5,367.04	\$22,691.14	\$129,343.78	\$19,779.30	\$109,564.48	\$31,248.04	\$142,522.81	-53,189.86	-513,179.03
40500	Sales Internal Food	\$4135,275.09	\$131,309.23	51,969.86	5518,312.88	\$523,539.02	55,226,14	5121,834.69	5482,968.71	\$11,440.40	\$35,344.17
40605	Sales Internal Beverage	\$242.91	\$279.28	\$36.37	\$2,297.13	\$780.72	\$1,516.41	\$429.25	\$3,617.23	\$186.34	\$1,320.10
40610 40620	Sales Internal Liquor Sales Internal Retail	\$1,260.19 \$259.77	\$1,294.57 \$468.39	-\$34.38	\$6,400.88	\$4,865.68	\$1,535.20	\$916.66	\$8,528.07	\$343.53	-\$2,127.19
Sales Income Total		\$1,203,783.87	\$1,251,023.08	-\$47,239.21	\$4,834,181.88	\$5,317,356.56	-\$483,174.68	\$1,200,985.27	\$4,920,223.65	\$2,798.60	-\$86,041.77
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$40,587.10	\$45,421.05	\$4,833.95	\$215,327,79	\$242,865.91	\$27,538.12	\$50,873.94	\$258,449.90	\$10.286.84	\$43,122,11
41320	Purchases Retail GST Free	.5283.72	\$0.00	-\$283.72	-\$1,401.91	\$0.00	\$1,401.91	\$479.66	-\$1,429.95	\$195.94	\$28.04
41330	Opening Stock Retail	-\$125,737.71	\$0.00	-\$125,737.71	-\$635,589.66	\$0.00	-5635,589.66	-5147,673.45	-\$747,263.12	\$21,935.74	\$111,673.46
41340	Closing Stock Retail	\$121,157.63	\$0.00	\$121,157.63	\$628,662.69	\$0.00	\$628,662.69	\$149,341.08	\$775,398.09	-\$28,183.45	-5146,735.40
41400	Purchases Food GST Inclusive	\$64,574.52	\$340,748.95	\$276,174.43	\$268,879.60	51,432,066.64	\$1,163,187.04	-\$61,184.99	\$274,553.92	-53,389.53	\$5,674.32
41410	Purchases Food GST Free	-5267,270.93	\$0.00	5267,270.93	51,033,148.71	\$676.96	51,032,471.75	\$261,904.57	51,041,289.90	-55,366.36	\$8,141.19
41430	Closing Stock Food	CEG 036	20.00	cee 026 62	6305 757 60	20.00	5271,607.77	578,425.01	5337,325.21	\$10,085.67	\$65,717.44
41450	Purchases Beverage GST Inclus	-540.668.01	591.528.06	\$50.860.05	5191 581 75	\$385 999.15	\$306,737.80	538 589 05	5200 300 49	52,078,96	AT 817 82
41460	Purchases Beverage GST Free	\$44,901.63	\$0.00	\$44,901.63	.\$202,613.49	80.00	5202,613.49	\$44,193.29	\$185,969.60	5708.34	-516.643.89
41470	Opening Stock Bevera	-\$40,025,43	\$0.00	-\$40,025.43	-\$151,235.07	\$0.00	-5151,235.07	-\$35,533.76	-\$169,270.34	\$4,491.67	\$18,035.27
41480	Closing Stock Bevera	\$38,354.43	\$0.00	\$38,354.43	\$175,993.81	\$0.00	\$175,993.81	\$34,450.04	\$180,809.41	\$3,904.39	-\$4,815.60
41500	Purchases Liquor	\$44,743.58	\$53,395.51	\$8,651.93	\$228,683.57	\$211,433.83	\$17,249.74	\$38,936.88	\$213,403.07	\$5,806.70	-\$15,280.50
41510	Opening Stock Liquor	\$60,841.94	\$0.00	560,841.94	\$234,364,17	\$0.00	5234,364.17	\$57,642.50	\$202,175.27	53,199.44	532,188.90
41800	Point of Sale Unders/Overs	61,104,UCC	00.05	51,775,79	51 824 16	00.05	08.720,555	548,535.85	CE.687,1224	51,924.93	527,237.85
41850	Wastage Food	\$2,268.63	\$2,244.05	\$24.58	\$13,613.11	59,418.21	54,194.90	\$1,370.45	89,578.08	5898.18	\$4,035.03
41855	Wastage Drinks	.\$877,66	\$322.27	\$555.39	-\$3,804.01	\$1,449.50	.\$2,354.51	\$1,389.00	\$2,519.31	\$511.34	\$1,284,70
41860	Wastage Alcohol	-\$1,188.02	-\$676.45	-\$511.57	-\$4,759.28	-52,675.67	-\$2,083.61	-\$1,076.87	-\$3,476.86	-\$111.15	-\$1,282.42
41865	Wastage Retail	-5256.39	20.00	-5256.39	-5331.20	\$0.00	-5331.20	-593.29	-5239.50	-5163.10	-591.70
41900	Stocktake Variance Food	\$2,405.76	5794.06	\$3,199.82	\$13,806,88	53.302.76	\$17.109.64	.52,367,01	57.358.30	54.772.77	521.165.18
41905	Stocktake Variance Drinks	-\$1,691.91	\$0.00	-\$1,691.91	-\$3,169.83	\$0.00	-\$3,169.83	-\$19.94	\$5,052.13	-\$1,671.97	-\$8,221.96
41910	Stocktake Variance Alcohol	\$472.66	\$0.00	\$472.66	-\$134.58	\$0.00	-5134.58	-\$229.69	-\$646.23	\$702.35	\$511.65
										1.04	
Total Cost of Sales		-\$525,355.38	-\$535,130.40	\$9,775.02	-\$2,085,484.69	-\$2,289,888.63	\$204,403.94	-\$518,696.00	-\$2,102,808.10	-\$6,659.38	\$17,323.41
41990	Gross Profit	\$679.162.82	\$715.892.68	-\$36,729.86	\$2.754.075.28	\$3.027,467.93	-\$273.392.65	\$682.289.27	\$2.817.415.55	-\$3.126.45	-563.340.27
											1300000000
	Gross Profit % Total Sales	56.4%	57.2%	-0.8%	57.0%	56.9%	960'0	56.8%	57.3%	-0.4%	0.3%
	Gross Profit % Total Sales - Food	54.5%	55.1%	-0.6%	55.4%	55.0%	0.4%	54.2%	54.9%	0.3%	0.5%
	Gross Profit % Total Sales - Drinks Gross Profit % Total Sales - Liquor	64.6%	65.7% 59.2%	-1.1%	64.7% 59.4%	65.8% 59.5%	-1.0%	67.1% 59.8%	66.6%	-2.5%	-1.8%
Sale on Commission	Calo Cach Books	910000	25 201 53	62 074 69	11 717 113	יח סביג חרים	טרפדררי	09 7669	00 CCC 013	CA ALCO	55 600 63
Total Sale on Commission		\$122.18	\$2,196.76	-\$2,074.58	\$22,717.21	\$20,438.01	\$2,279.20	\$337.60	\$18,732.88	-\$215.42	\$3,984.33
Cost of Sale on Commission	Cost of Colo Online	05 050	0504 60	C49 90	53 489 63	SC 215 38	20 070 12.	5409 33	51 140 65	51.05.27	90 AVE C.S.
43600	Cost of Cash Books	-\$76.80	-\$1,098.38	\$1,021.58	-\$14,302.70	-\$10,219.01	.\$4,083.69	\$0.00	-510,733.27	.\$76.80	-53,569,43
43700 Total Cost of Sale on Commission	Cost of Sale Others	-\$631.30	\$50.00 -\$1,552.98	\$921.68	-\$2,385.00	-\$12,149.39	-\$8,027.94	\$0.00 -\$409.23	\$0.00	\$0.00	-\$8,303.41
Other Income											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$49,100.00	\$57,550.00	\$8,450.00	\$0.00	\$74,496.00	\$0.00	\$25,396.00
47030	Advertising - Other	\$9,189.34	\$14,000.00	54,810.66	\$28,309.34	\$57,000.00	528,690.66	\$1,400.00	\$2,800.00	\$7,789.34	\$25,509.34
47110 47110	Commission-Vending / Others Commission-Books	\$14,355.98	\$3,660.49	53,180.98	\$45,110.83	\$34,056.10	-510,135.56	\$13,317.64	\$35,747.06	\$1,038.34	-511,952.18
47120	Commission-Pool Table	\$946.36	\$1,072.81	-\$126.45	\$3,769.68	\$4,142.02	\$372.34	\$855.96	\$2,783.14	\$90.40	\$986.54
47240	Membership - Gatton Hire of Venue	\$19,221.32	\$21,074.60	-\$1,853.28	\$131,578.16	\$127,830.27	\$3,747.89	\$20,975.50	\$109,398.28	-\$1,754.18	\$22,179.88
47250	Hire of Equipment	\$8,501.82	\$5,304.09	\$3,197.73	\$37,931.61	\$21,563.03	\$16,368.58	\$7,264.40	\$22,877.34	\$1,237.42	\$15,054.27
47370	Revenue	\$60,071.72	\$10,738.59	53,580.64	\$279,086.38	\$41,978.50	\$11,332.58	\$8,792.73	\$39,245.74	\$5,221.82	\$10,449.38
47550	Sponsorships	\$25,097.25	\$6,586.44	\$18,510.81	\$38,247.25	\$17,204.15	\$21,043.10	\$5,500.00	\$14,025.00	\$19,597.25	\$24,222.25
0/5/4	Sponsorsnips - Market Day	00:00	26,0/6¢	76.0764-	21.926,924	97.08,049.70	-538,725.14	00.04	00.025,7116	90.00	27,004.12

Current Period:	Monthly 30-Apr-2018	Monthly Profit And Loss for Queensland University Union - Department 2018 27-May-2018 Previous	for Queenslar	nd University	Union - Depart	irtment Previous Period:		1-May-2017	Bus 28-May-2017	Business Trading	
		Current Year Actual Month Mav-18	Current Year Budget Month Mav-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD Mav-18	Current Year Variance Mav-18	Last Year Actual Month Mav-17	Last Year Actual YTD Mav-17	Last Year Var Month Mav-17	Last Year Var YTD Maw-17
Ticket Sales Interest Rec Staff Labour Revenue	Ticket Sales Interest Received Staff Labour Recoveries Revenue Business Partners	\$0.00 \$2,958.39 \$637.00 \$0.00	\$0.00 \$2,334.52 \$1,187.22 \$10,000.00	\$6.23.87 \$623.87 \$550.22 \$10,000.00	\$36.36 \$13,320.08 \$7,243.54 \$19,375.00	\$0.00 \$12,839.86 \$3,318.82 \$15,000.00	\$36.36 \$480.22 \$3,924.72 \$4,375.00	\$4,208.11 \$2,699.79 \$1,220.01 \$0.00	\$24,633.00 \$13,690.37 \$3,717.91 \$0.00	\$4,208.11 \$258.60 \$588.01 \$0.00	\$24,596.64 \$370.29 \$3,525.63 \$19.375.00
an	UQU Membership card Sales	\$3,361.44	\$8,000.00	\$4,638.56	\$105,845.83	\$239,500.00	-\$133,654.17 -\$186,334.99	\$0.00	\$0.00	\$3,361.44	\$105,845.83
Sundr Cost o	Sundry Income Cost of Sales others	\$70.03	\$0.00	\$70.03	\$152.83 \$1,008.00	\$0.00	\$152.83	\$976.39 \$126.00	\$1,922.76 \$684.00	\$198.00	.\$1,769.93 \$324.00
		\$832,790.14	\$876,393.50	-\$43,603.36	\$3,751,766.97	\$4,216,082.52	-\$464,315.55	\$816,097.06	\$3,639,882.96	\$16,693.08	\$111,884.01
Wage	Wages - permanent	5241,286.57	.\$274,760.00	\$33,473.43	-51,197,483.75	.51,379,602.00	\$182,118.25	-5240,031.09	-\$1,236,173.72	\$1,255.48	\$38,689.97
Allowance Annual Lea	Allowance Annual Leave Provision	.5769.24	\$0.00	-5769.24 53,356.63	-\$10,110.67	\$0.00	-\$10,110.67 \$8.880.26	\$0.00	-\$1,658.55	\$769.24	-58,452.12
Long	Long Service Leave Provision	57,388.60	57,377.79	510.81	521,327.90	538,736,21	\$17,408.31	\$6,479.84	533,195.87	\$908.76	\$11,867.97
Paid Trial	Trial	20.00	80.00	\$0.00	-\$97.21	\$0.00	-\$97.21	\$0.00	\$0.00	\$0.00	-54,950.92
Wag	Wages - casual Superantiation Guarantee	5261,793.80	\$212,019.99	\$49,773.81	51,081,231.07	5940,370.39	-5140,860.68	\$247,934.42	5390,964.54	\$13,859.38	-590,266.53
d d	Other Leave	-57,553.02	-55,313.00	-\$2,240.02	-\$53,305.92	-\$27,894.00	\$25,411.92	-55,853,45	-559,516.66	-\$1,699.57	\$6,210.74
, ×	TOIL Workers Compensation	-\$2,206.47	\$0.00	-\$2,206.47	-521,272.03	\$0.00	-\$21,272.03	.\$2,968.31	-524,866.80	\$761.84	\$3,594.77
×	Wages & Oncosts - Agency Staff	\$1,367.03	-\$537.30	5829.73	-537,951.78	-\$2,742.42	\$35,209.36	\$649.25	\$1,159.25	\$717.78	536,792.53
Tot	Wages - Redundancy Total Wages Wages & of Sales	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4,828.26	-\$4,828.26	\$4,828.26	\$4,828.26
5	Other Labour Cost										
Sta	Staff Rewards & Recognition	55,73	-53,015.00	\$2,417.27	-\$1,465.09	-\$4,360.00	\$2,894.91	5400.00	.55,256.60	5197.73	\$3,791.51
Rec	Recruitment	-\$4,385.56	\$162.00	-\$4,223.56	\$15,149.19	\$7,310.00	\$7,839.19	\$80.91	\$2,720.91	\$4,304.65	-\$12,428.28
Sta	Staff Amenities	-\$1,474,41	\$637.00	5837.41	53,396.73	-\$3,546.00	\$149.27	5860.36	-\$4,526.84	-\$614.05	\$1,130.11
Š	Staff Training - External	\$859.03	-\$7,239.66	\$6,380.63	\$9,487.58	-\$28,304.84	\$18,817.26	57,661.77	\$26,929.66	\$6,802.74	\$17,442.08
7 II	Staff Training - Internal FBT Expense	00.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-5272.73	\$0.00	\$272.73
S O	Staff Uniforms Other Labour Cost Total	-\$9,614.75	-\$13,364.16	\$30.56	-\$55,930.62	-\$6,615.00	\$1,714.39	-\$11,109.86	-\$5,094.53	\$1,495.11	\$193.92
4404	Advertising Advertising / Publicity Promotional Merchandise Advertising-Total	\$565.09 -\$169.00	-\$5,238.50 -\$1,117.83 -\$6,356.33	\$4,673.41 \$948.83 \$5,622.24	\$18,233.15 \$5,932.64 -\$24,165.79	\$32,073.33 \$6,928.56 -\$39,001.89	\$13,840.18 \$995.92 \$14,836.10	.\$5,012.75 .\$1,000.00 .\$6,012.75	-\$38,911.18 \$7,550.00 -\$46,461.18	\$4,447.66 \$831.00 \$5,278.66	\$20,678.03 \$1,617.36 \$22,295.39
ទាល្អស្ម	Events & Projects Concerts/Performances Special Projects Student Promotions Events & Projects - Total	.52,400.92 -52,886,78 50.00 -55,287.70	.\$3,536.99 .\$1,509.97 .\$2,371.46 .\$7,418.42	\$1,136.07 -\$1,376.81 \$2,371.46 \$2,130.72	.514,293.42 .55,942.31 .53,058.22 .53,293.95	\$13,908.72 -\$5,191.52 -\$7,439.97 -\$26,540.21	\$384.70 \$750.79 \$4,381.75 \$3,246.26	\$2,510.00 -\$2,275,32 -\$484.20 -\$249.52	-\$7,280.00 -\$7,662.88 -\$4,789.02 -\$19,731.90	\$4,910.92 \$611.46 \$484.20 -\$5,038.18	-\$7,013.42 \$1,720.57 \$1,730.80 -\$3,562.05
Ā	Property										
öö	Cleaning Materials	-54,145.58	-56,330.00	\$2,184.42	-536,880.29	-\$32,640.00	-\$4,240.29	-53,952.54	-522,767.92	-\$193.04	-514,112.37
5 5	Cleaning Garbage Disposal	\$5,847.60	\$6,420.00	\$12,267.60	\$23,710.26	\$31,560.00	\$7,849.74	\$5,588.07	\$24,424.49	\$11,435.67	\$714.23
ט ט	Cleaning Equipment	-\$1,026.00	-53,296.00	\$2,270.00	-59,831.01	-519,847.00	\$10,015.99	-52,984.66	-520,696.88	\$1,958.66	\$10,865.87
Pes	Document Destruction Pest Control	\$768.51	\$812.00	\$43.49	53,853.24	\$4,245.00	\$391.76	-\$780.74	53,121.14	\$12.23	\$732.10
Sec	Security	.\$2,069.91	-\$2,400.00	\$330,09	59,023.62	\$12,200.00	\$3,176.38	\$2,244.05	59,184.71	\$174.14	\$161.09
Sec Sec	Security - Providers Security - Property Property-Total	\$0.00 \$0.00 \$0.00	\$50.00	\$50.00	-\$221,827.82	-\$231,623.88	\$131.80	\$0.00	-\$670.24	\$0.00	\$552.04
3 8	Utilities Electricity	-\$20,485.64	-\$23,120.00	\$2,634.36	-\$106,073,39	-5118,857.50	\$12,784.11	-\$15,934.09	-591,642.33	-\$4,551.55	-\$14,431.06
3 ≥ 1	Gas Water Tolontono	54,510.00	\$4,330.00	\$180.00	\$38,743.83	541,160.00	\$2,530.00	\$4,510.00	520,780.00	\$0.00\$	\$2,010.10
= =	Telephone Utilities-Total	-\$36,614.38	-\$39,031.00	\$2,416.62	-\$178,180.13	-\$199,707,50	\$21,527.37	-\$31,074.54	-\$165,785.61	-\$5,539.84	-\$12,394.52
2 2 2	Motor Vehicles Motor Vehicles R&M Motor Vehicle Rezo & Ins	\$0.00	-5120.00	\$120.00	-\$184.54	-\$660.00	\$475.46	\$0.00	-S348.18 \$0.00	\$0.00	\$163.64
•	Idial remove mage as an								The second secon		

		Current Year	Current Year	Current Year	Current Year	Current Year	Current Year	Last Year	Last Year	Last Year	Last Year
		Actual Month May-18	Budget Month May-18	Variance May-18	Actual YTD May-18	Budget YTD May-18	Variance May-18	Actual Month May-17	Actual YTD May-17	Var Month Mav-17	Var YTD Mav-17
64100	Motor Vehicle Fuel and Oil	\$0.00	5260.00	\$260.00	-5726.74	\$1,380.00	\$653.26	\$0.00	\$794.66	\$0.00	\$67.92
2	Motor Vehices - Total	-\$107.92	-\$1,404.23	\$1,296.31	-\$2,736.36	-\$8,345.25	\$5,608.89		-\$3,563.15	\$247.37	\$826.73
	Maintenance										
65010	R&M	\$0.00	-5149.03	\$149.03	\$0.00	\$1,669.08	\$1,669.08	\$0.00	\$0.00	\$0.00	\$0.00
65050	R&M - Building	511,385.98	-511,686.00	\$300.02	-557,458.41	-558,585.00	\$1,126.59	-\$11,558.68	559,446.07	\$172.70	\$1,987.66
65150	R&M - Furmiture	\$4.343.69	52.871.47	\$1,800.17	525, 160, 62	515 966 50	55,690.43	\$0.00	50.00	\$0.00	5320.00
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	\$165.00	20.00	5165.00	20.00	80.00	\$0.00	\$165.00
65250	R&M - Refrigeration	-513,684.00	-51,938.03	-511,745.97	-518,679.00	-\$12,025.08	-56,653.92	-\$2,987,34	-513.878.00	-510.696.66	-54.801.00
65300	Replacements / Minor capital	-\$4,979.66	-\$4,840.62	-\$139.04	-532,283.39	-\$21,299.95	-\$10,983.44	-\$5,419.48	-526,779.94	\$439.82	\$5,503.45
	Maintenance-Total	-\$34,393.33	-\$22,245.32	-\$12,148.01	-\$134,066.42	-\$115,556.04	-\$18,510.38	-\$22,121.76	-\$111,918.65	-\$12,271.57	-\$22,147.77
	Other Operating Costs										
66010	Consumables	-\$4,049,18	-54,731.47	\$682.29	-516,154.62	-\$19,717.32	\$3,562.70	-\$3,528.94	-517,679.84	-\$520.24	\$1,525.22
66050	Conf & Seminar Registration	\$30.00	\$0.00	-\$30.00	\$426.00	.\$155.00	.\$271.00	\$0.00	\$309.09	\$30.00	\$116.91
66150	Deposition	\$1,173.25	54,500.00	53,326.75	53,596.33	\$10,500.00	\$6,903.67	\$4,143.33	\$6,697.84	\$2,970.08	\$3,101.51
66160	Gains / Losses on Disposal	\$0.00	20.00	50.00	50.00	50.00	00.02	\$45,110.76	5246,262.83	\$139.64	55,657,30
66220	Entertainment FBT	\$0.00	.\$125.00	\$125.00	\$0.00	\$625.00	\$625.00	\$0.00	\$0.00	\$0.00	\$0.00
99300	Equipment Leases	\$460.19	\$2,123.08	\$2,583.27	-\$793.85	-\$11,676,94	\$10,883.09	\$0.00	\$0.00	\$460.19	\$793.85
66350	Equipment Rent	-\$10,269.21	-53,603.98	-\$6,665.23	-528,564.12	-\$15,156.70	-513,407.42	-\$6,108.02	-\$11,194.35	-54,161.19	-\$17,369.77
66400	Film Hire	\$0.00	\$0.00	\$0.00	-51,237.73	\$0.00	-51,237.73	-\$1,773.55	-\$8,357.45	\$1,773.55	\$7,119.72
66500	Insurance	55,496.34	54,540.00	\$930.34	57 838 SE	524,545,00	52,936.70	54,221.30	-521,106.50	\$1,275.04	56,375.20
96550	Library / Resources	\$0.00	\$0.00	\$0.00	-\$358.18	\$0.00	5358.18	\$0.00	\$0.00	\$0.00	5358.18
00999	Licence Fees / Certificates	-\$7,342.89	-\$8,061.37	\$718.48	-537,754.57	-\$37,197.05	-\$557.52	-57,088.17	-534,752.27	.\$254.72	-\$3,002.30
00299	Meetings	-\$35.64	\$147.50	\$111.86	-\$1,366.60	\$795.00	\$571.60	-\$235.01	\$826.41	\$199.37	-\$540.19
66750	Newspapers & Periodicals	58.33	\$0.00	-58.33	541.65	\$0.00	\$41.65	527.27	527.27	\$18.94	\$14.38
66850	Subscriptions	-54 809 89	54 748 97	5560 92	.527 787 44	571 747 175	51,640 27	92 262 35	573,046.54	CA83 27	00.110,955
00699	Travel (local)	\$721.65	\$160.00	\$561.65	\$977.56	-\$605.00	\$372.56	\$212.06	\$1,011.95	\$509.59	\$34.39
05699	Workplace Health & Safety	.\$631.00	\$624.31	\$6.69	-53,735,46	\$5,890.75	\$2,155.29	\$196.27	\$2,371.78	\$434.73	\$1,363.68
	Other Operating Costs-Total	-\$102,713.15	-\$101,179.20	-\$1,533.95	-\$512,880.44	-\$493,735.91	-\$19,144.53	-\$95,588.79	-\$452,787.77	-\$7,124.36	-\$60,092.67
	Administration Expenses										
67010	Bad Debts	\$0.00	\$0.00	\$0.00	\$236.36	\$0.00	-5236.36	\$0.00	\$0.00	\$0.00	\$236.36
67100	Photocovine	531.01	51.405.48	\$3.00	-514.00	56 997 54	-514.00	50.00	510 077 88	\$1 574 37	C1 153 97
67300	Plants - Hire	\$0.00	\$0.00	80.00	80.00	80.00	\$0.00	\$775.00	\$775.00	\$775.00	8775.00
67400	Postage & Freight	\$15.59	\$15.00	\$0.59	\$72.72	\$75.00	\$2.28	\$33.04	\$139.54	\$17.45	\$66.82
67500	Printing	-\$455.12	-\$438.29	-\$16.83	-\$5,302.95	-\$2,322.24	-52,980.71	-\$502.00	-\$2,889.67	\$46.88	-52,413.28
00929	Stationery	-\$908.58	-\$1,589.82	\$681.24	-\$7,899.81	-\$9,424.29	\$1,524.48	-\$2,776.83	-57,151.44	\$1,868.25	-\$748.37
00,470	Audit Fees	52,250.00	\$2,250.00	\$0.00	\$11,250.00	\$11,250.00	\$0.00	-\$2,250.00	-511,250.00	\$0.00	\$0.00
68100	Professional Fees	-54.175.00	-54.300.00	\$125.00	-532,583.50	-\$22.300.00	\$10.283.50	.52.912.01	-523.275.04	-51.262.99	-59.308.46
68200	Bank Charges	-\$36,692.59	-\$28,450.82	-\$8,241.77	-\$128,489.84	-\$122,117.29	-\$6,372.55	-\$30,858.93	-\$105,298.54	-55,833.66	-\$23,191.30
68300	Interest	\$0.00	\$0.00	\$0.00	\$152.26	\$0.00	\$152.26	\$0.00	\$0.00	\$0.00	\$152.26
	Administration Expenses Total	-\$45,078.89	-\$38,449.41	-\$6,629.48	-\$194,888.83	-\$174,486.36	-\$20,402.47	-\$41,993.19	-\$160,857.11	-\$3,085.70	-\$34,031.72
06689	Recharges Re-charge	\$90,595.26	\$90,595,26	80.00	\$461.825.78	\$461,825.78	80.00	\$85.838.05	\$432.897.15	\$4.757.21	\$28.928.6
	Recharges-Total	\$90,595.26	\$90,595.26	\$0.00	\$461,825.78	\$461,825.78	\$0.00	\$85,838.05	\$432,897.15	\$4,757.21	\$28,928.63
Total Operating Expenses		-\$166,511,33	-\$171,445.83	\$4,934.50	-\$830,213.96	-\$827,171.26	-53,042.70	-\$152,135.88	-\$743,948.63	-\$14,375.45	-\$86,265.33
Total Expenses		-\$793,434.83	-\$783,093.62	-\$10,341.21	-\$3,790,651.43	-\$3,786,462.04	-\$4,189.39	-\$769,776.53	-\$3,654,046.31	-\$23,658.30	-\$136,605.1
00000	Tipod toN		\$602 200 88	CE3 044 E3	C20 894 AE	6420 620 48	CACO EGA DA	27 000 27			
n		111111111111111111111111111111111111111	233,433,00	10.990,000-	04.400,000	3423,020.40	-2468,3U4.34	\$46,320.53	-514,163.35	-56,965.22	524,721.1

Current Period:	30-Apr-2018 27-May-2018 Pre	27-May-2018	5,000			Previous Period:	eriod:	1-May-2017	28-May-2017	May-2017	- O.
Account Number	Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Var Month May-17	Last Year Var YTD May-17
Sales Income 40450	Sale Beverage (GST Inclusive)	\$0.00	\$0.00		\$150.00	\$0.00	\$150.00	\$0.00	\$107.27	\$0.00	\$42.73
40500	Sales Liquor (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$11,898.18	\$10,000.00	\$1,898.18	\$0.00	\$6\$		\$2,563.64
Calor Jacomo Total	ממבים ווורכין ומן בולמסן	00.00	00.00		01.142.7¢	00.00	37,142.70	00:00			\$1,142.76
sales income rotal		00.00	\$0.00	\$0.00	\$19,190.94	\$10,000.00	\$9,190.94	\$0.00	\$9,441.81	\$0.00	\$9,749.13
Cost of Sales 41450	Purchases Beverage GST Inclus	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	-\$594.53	\$0.00	\$594.53
41460	Purchases Beverage GST Free	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00			\$7.16
41800	Point of Sale Unders/Overs	\$0.00	\$0.00	\$0.00	\$22.20	\$0.00	\$22.20	\$0.00	\$0.00	\$0.00	-\$1,869.64 \$22.20
Total Cost of Sales		\$0.00	\$0.00	\$0.00	-\$10,177.77	-\$4,000.00	-\$6,177.77	\$0.00	-\$2,932.02	\$0.00	-\$7,245.75
41990	Gross Profit	-\$3.90	\$0.00	-\$3.90	\$9,059.79	\$0.00	\$9,059.79	-\$54.54	\$6,445.00	\$50.64	\$2,614.79
	Gross Profit % Total Sales Gross Profit % Total Sales - Books Gross Profit % Total Sales - Food Gross Profit % Total Sales - Liquor										
Sale on Commission 42700	Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,727.27	\$17,727.27	-\$17,727.27	-\$17,727.27
Total Sale on Commission		\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$17,727,22	\$17,727.27		-\$17,727.27
Cost of Sale on Commission 43300 43500	Cost of Sale Online Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	-\$1,946.35	-\$1,000.00	-\$946.35	\$0.00	\$0.00	\$0.00	-\$1,946.35
Total Cost of Sale on Commission		-\$367.82	\$0.00	-\$367.82	-\$2,401.48	-\$1,000.00	-\$1,401.48	-\$120.37	-\$1,044.42	-\$247.45	-\$1,357.06
Other Income 47010	Advertising - Semper	\$0.00	\$100.00	-\$100.00	\$45.45	\$400.00	-\$354.55	\$0.00	\$0.00	\$0.00	\$45.45
47190	Grants	\$201,048.15	\$201,048.15		\$1,105,764.83	\$1,105,764.83	\$0.00	\$199,669.91	\$998,349.55	\$1,378.24	\$107,415.28
47240	Hire of Venue	\$681.80	\$0.00	\$	\$1,227.24	\$600.00	\$627.24	\$0.00	\$636.37	\$	\$590.87
47250	Hire of Equipment	\$0.00	\$0.00	\$0.00	\$11,047.09	\$0.00	\$11,047.09	\$0.00	\$0.00	\$0.00	\$11,047.09
47370	Revenue	\$11,153.31	\$9,382.77	\$1,770.54	\$182,122.91	\$181,455.23	\$667.68	\$2,794.92	\$14,426.43		\$167,696.48
47550	Sponsorships	\$9,999.99	\$0.00	\$9,9	\$19,181.81	\$0.00	\$19,181.81	\$11,363.63	\$11,363.63	-\$1,3	\$7,818.18
47570	Sponsorships - Market Day Tirket Sales	\$0.00	\$0.00	\$0.00	\$6,558.22	\$25,000.00	-\$18,441.78 \$13,642.90	\$3.00	\$51.707.00	\$0.00	\$6,558.22
47980	Staff Labour Recoveries	\$0.00	\$0.00		\$801.82	\$0.00	\$801.82	\$0.00	\$0.00		\$801.82
47986	UQU Membership card Sales	\$0.00	\$0.00		-\$27.28	\$0.00	-\$27.28	\$0.00	\$0.00	\$0.00	-\$27.28
Total Other Income		\$274,800.80	\$248,118.77	\$26,682.03	\$1,584,398.17	\$1,557,253.23	\$27,144.94	\$257,644.09	\$1,280,078.88	\$17,156.71	\$304,319.29
Gross Profit Before Expenses		\$274,429.08	\$248,118.77	\$26,310.31	\$1,591,056.48	\$1,591,056.48 \$1,556,253.23	\$34,803.25	\$275,196.45	\$1,303,206.73	П	-\$767.37 \$287,849.75

Expenditure

Current Period:	30-Apr-2018	27-May-2018				Previous Period:	prind.	1-May-2017	TINC WENT SC	7007 WEN	
						Charles	enou.		28-INIAY-2011		
		Current Year Actual Month	Current Year Budget Month	Current Year Variance	Current Year Actual YTD	Current Year Budget YTD	Current Year Variance	Last Year Actual Month	Last Year Actual YTD	Last Year Var Month	Last Year Var YTD
Account Number	Description	иау-тв	May-18	May-18	May-18	May-18	May-18	May-17	May-17	May-17	May-17
60030	Wages - permanent	-\$52,288.86	-\$54,994.03	\$2,705.17	-\$272,111.24	-\$295,669.12	\$23.557.88	-555.177.43	-\$284 531 72	\$7 838 57	\$12 420 48
60040	Allowance	\$0.00	\$0.00	\$0.00	-\$618.42	\$0.00	-5618.42	\$0.00	-\$539.77	\$0.00	-\$79 15
00009	Annual Leave Provision	-\$5,046.36	-\$5,129.00	\$82.64	-\$28,522.44	-\$27,974.00	-\$548.44	-\$5,178.22	-\$30,576.32	\$131.86	\$2.053.88
06009	Long Service Leave Provision	-\$1,598.99	-\$1,214.77	-\$384.22	-\$4,635.64	-\$6,526.86	\$1,891.22	-\$1,414.44	-\$7,309.12	-\$184.55	\$2,673.48
60100	Income Protection Insurance	-\$521.57	-\$909.81	\$388.24	-\$3,585.01	-\$4,964.64	\$1,379.63	-\$532.78	-\$2,930.26	\$11.21	-\$654.75
60130	Wages - casual	-\$10,331.31	-\$9,455.87	-\$875.44	-\$60,814.92	-\$48,168.28	-\$12,646.64	-\$7,669.69	-\$45,378.30	-\$2,661.62	-\$15,436.62
60140	Superannuation Guarantee	-\$8,381.10	-\$8,022.61	-\$358.49	-\$44,382.83	-\$43,249.94	-\$1,132.89	-\$7,617.09	-\$42,716.19	-\$764.01	-\$1,666.64
60150	Other Leave	-\$1,069.09	-\$686.04	-\$383.05	-\$9,661.33	-\$3,729.28	-\$5,932.05	-\$1,838.76	-\$11,465.06	\$769.67	\$1,803.73
60155	TOIL	-\$267.52	\$0.00	-\$267.52	-\$4,818.27	\$0.00	-\$4,818.27	\$0.00	-\$5,029.68	-\$267.52	\$211.41
60160	Workers Compensation	-\$516.84	-\$463.59	-\$53.25	-\$2,740.43	-\$2,496.94	-\$243.49	-\$503.51	-\$2,787.36	-\$13.33	\$46.93
	Total Wages	-\$80,021.64	-\$80,875.72	\$854.08	-\$431,890.53	-\$432,779.06	\$888.53	-\$79,881.92	-\$433,263.28	-\$139.72	\$1,372.75
	Wages % of Sales	#DIV/0i	#DIV/0i	#DIV/OI	2250.49%	4327.79%	-2077.30%	#DIV/0i	4588.77%	#DIN/0i	-14.08%
	Other Labour Cost	į			19000000		and a second second				
90520	Staff Gifts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$28.14	\$0.00	\$28.14
90900	Staff Amenities	-569.00	-\$46.00	-\$23.00	-\$345.00	-\$268.00	-\$77.00	-\$103.50	-\$483.00	\$34.50	\$138.00
60630	First Aid	\$0.00	\$0.00	\$0.00	-\$73.85	\$0.00	-\$73.85	\$0.00	\$0.00	\$0.00	-\$73.85
05/09	Staff Iraining - External	-5560.00	-\$5,150.00	\$4,590.00	-53,819.06	-\$6,650.00	\$2,830.94	-\$537.94	-\$953.28	-\$22.06	-\$2,865.78
60/60	Staff Iraining - Internal	\$0.00	-\$20.00	\$20.00	-\$1,570.00	-\$110.00	-\$1,460.00	\$0.00	-\$324.64	\$0.00	-\$1,245.36
60800	Staff Uniforms	20.00	-\$10.00	\$10.00	-\$1,102.70	-\$305.00	-\$797.70	-\$246.70	-\$1,306.07	\$246.70	\$203.37
	Other Labour Cost Total	-\$629.00	-\$5,226.00	\$4,597.00	-\$6,910.61	-\$7,333.00	\$422.39	-\$888.14	-\$3,095.13	\$259.14	-\$3,815.48
Operating Expenses											
61010	Advertising	6402 00	20 301 000	547 637 03	52 552 353	טט זטר גרי	410 414 114	17 555 55	44 676 969	27 010	07 007
61050	Graphic Designing Costs	\$0.00	\$0.00	\$0.25,035.02	\$0.003	534,793.00	\$25,121.57	16.2/6,24-	\$56,302.11	\$1,6/9.33	\$22,088.48
61100	Promotional Merchandise	-\$21 026 66	- 596 15	-\$20 930 51	-670 641 79	-\$3,306.00	25,300.00	5367 77	53,512.30	\$500,30	53,000 43
	Advertising-Total	-\$21,519.64	-\$13,221.15	-\$8,298.49	-\$86,315.42	-\$41,391.14	-\$44,924.28	-\$3,402.28	-\$84,416.98	-\$18,117.36	-\$1,898.44
61510	Events & Projects Campaigns	\$0.00	-53 975 00	\$3 975 00	-\$5 00	-\$34 580 00	\$34 575 DD	-\$6 435 NO	\$6 435 No	\$6.435.09	\$6,430,00
61600	Concerts/Performances	\$0.00	-\$25,193.33	\$25,193.33	-\$1,630.00	-\$93,937.71	\$92,307.71	\$0.00	-\$10,939.55	\$0.00	\$9,309,55
61700	Grants	-\$24,118.03	-\$41,155.00	\$17,036.97	-\$49,019.25	-\$127,595.00	\$78,575.75	-\$11,978.83	-\$39,013.88	-\$12,139.20	-\$10,005.37
61800	Special Projects	-\$25.00	-\$1,086.67	\$1,061.67	-\$25.00	-\$4,513.35	\$4,488.35	-\$1,786.82	-\$2,871.37	\$1,761.82	\$2,846.37
61900	Student Promotions	-\$115,337.29	-\$14,397.00	-\$100,940.29	-\$335,965.16	-\$73,043.00	-\$262,922.16	-\$48,040.12	-\$142,526.37	-\$67,297.17	-\$193,438.79
	Events & Projects - Total	-\$139,480.32	-\$85,807.00	-\$53,673.32	-\$386,644.41	-\$333,669.06	-\$52,975.35	-\$68,240.86	-\$201,786.26	-\$71,239.46	-\$184,858.15
	Property	-	100	1		L					
95/10	Cleaning Materials	17.750,17	00.cou,tç-	/1775¢-	/T.CAO,4¢-	00.055,55-	5834.83	-509T.98	-54,523.43	-5345.19	->1/1./4
62720	Cleaning Charges	-523,742.21	-523,757.61	\$15.40	5119,895.35	-\$120,022.47	\$127.12	-523,757.61	-5122,/32.42	\$15.40	\$2,837.07
62730	Cleaning Garbage Disposal	\$0.00	-\$550.00	\$550.00	-51,188.70	-\$2,135.00	\$946.30	\$0.00	-\$1,792.30	\$0.00	\$603.60
62850	Cleaning Equipment	\$0.00	-\$60.00	\$60.00	-5363.64	-\$300.00	¢17 90	\$0.00	-\$182.50	\$0.00	-5181.14
62910	Security - Providers	\$0.00	\$0.00	\$0.00	\$0.00	-\$10.981.00	\$10.981.00	\$0.00	-\$6.697.25	\$0.00	\$6.697.75
02629			00:00	0000	00:0	000000000000000000000000000000000000000	001	000		000	1
	Specialty - Property	-\$91 61	-\$15.00	-576 61	-5465 77	-\$75 00	-5390 77	-519 53	PO 3052-	\$77 US	-4159 68

	Monthly Profit And Loss for Queensland University Union - Department	Loss for Que	ensland U	Iniversity U	nion - Depart	tment			Student	Student Support Total	Total
Current Period:	30-Apr-2018	27-May-2018				Previous Period:	eriod:	1-May-2017	28-May-2017		
		Current Year Actual Month	Current Year Budget Month	Current Year Variance	Current Year Actual YTD	Current Year Budget YTD	Current Year Variance	Last Year Actual Month	Last Year Actual YTD	Last Year Var Month	Last Year Var YTD
		May-18	May-18	May-18	May-18	May-18	May-18	May-17	May-17	May-17	May-17
Account Number	Description Utilities										
63010	Electricity	-\$6,554.93	-\$5,540.00	-\$1,014.93	-\$32,716.06	-\$30,095.00	-\$2,621.06	-\$5,203.13	-\$27,571.55	-\$1,351.80	-\$5,144.51
63050	Gas	-\$213.07	-\$300.00	\$86.93	-\$1,032.55	-\$1,200.00	\$167.45	\$0.00	-\$899.06	-\$213.07	-\$133.49
63100	Water	-\$3,500.00	-\$3,500.00	\$0.00	-\$16,000.00	-\$16,200.00	\$200.00	-\$3,500.00	-\$16,000.00	\$0.00	\$0.00
63150	Telephone	-\$331.51	-\$180.00	-\$151.51	-\$1,851.00	-\$990.00	-\$861.00	-\$1,148.14	-\$2,392.44	\$816.63	\$541.44
	Utilities-Total	-\$10,599.51	-\$9,520.00	-\$1,079.51	-\$51,599.61	-\$48,485.00	-\$3,114.61	-\$9,851.27	-\$46,863.05	-\$748.24	-\$4,736.56
	Motor Vehicles										
64010	Motor Vehicles R&M	-\$179.18	\$0.00	-\$179.18	-\$408.31	-\$350.00	-\$58.31	\$0.00	-\$690.63	-\$179.18	\$282.32
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00		-\$978.26	-\$950.00	-\$28.26	\$0.00	-\$975.05	\$0.00	-\$3.21
64100	Motor Vehicle Fuel and Oil	-\$60.14	-\$395.00	\$334.86	-\$2,018.44	-\$1,995.00	-\$23.44	-\$46.74	-\$1,786.95	-\$13.40	-\$231.49
64150	Motor Vehicle Parking & Tolls	\$0.00	-\$2.50	\$2.50	\$0.00	-\$10.00	\$10.00	-\$23.63	-\$46.09	\$23.63	\$46.09
	Motor Vehices - Total	-\$239.32	-\$397.50	\$158.18	-\$3,405.01	-\$3,305.00	-\$100.01	-\$70.37	-\$3,498.72	-\$168.95	\$93.71
	Maintenance										
65050	R&M - Building	-\$4,410.92	-\$5,007.17	\$596.25	-\$22,098.15	-\$25,345.85	\$3.247.70	-\$4.467.90	-\$22.390.01	\$56.98	\$291.86
65100	R&M - Furniture	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	-\$4.14	\$0.00	\$4.14
65150	R&M - Equipment	\$0.00	-\$40.00	\$40.00	\$108.00	-\$220.00	\$328.00	\$0.00	-\$89.09	\$0.00	\$197.09
65250	R&M - Refrigeration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$973.00	-\$1,126.00	\$973.00	\$1,126.00
65300	Replacements / Minor capital	-\$989.54	-\$780.00	-\$209.54	-\$6,427.47	-\$9,485.00	\$3,057.53	-\$30.00	-\$7,819.84	-\$959.54	\$1,392.37
	Maintenance-Total	-\$5,400.46	-\$5,827.17	\$426.71	-\$28,417.62	-\$35,050.85	\$6,633.23	-\$5,470.90	-\$31,429.08	\$70.44	\$3,011.46
	Other Operating Costs										
66010	Consumables	\$0.00	-\$50.00	\$50.00	-\$122.06	-\$150.00	\$27.94	\$0.00	\$0.00	\$0.00	-\$122.06
66050	Conf & Seminar Registration	-\$592.73	\$0.00	-\$592.73	-\$1,625.37	\$0.00	-\$1,625.37	\$0.00	-\$20,577.57	-\$592.73	\$18,952.20
66100	Conf & Seminar Travel & Accom	-\$5,593.64	-\$25,000.00	\$19,406.36	-\$52,836.08	-\$73,000.00	\$20,163.92	-\$3,739.10	-\$7,183.55	-\$1,854.54	-\$45,652.53
66150	Depreciation	-\$22,590.00	-\$22,622.00	\$32.00	-\$123,403.38	-\$124,398.50	\$995.12	-\$22,758.40	-\$121,468.90	\$168.40	-\$1,934.48
66350	Equipment Rent	-\$598.00	\$0.00	-\$598.00	-\$1,495.00	\$0.00	-\$1,495.00	\$0.00	\$0.00	-\$598.00	-\$1,495.00
66400	Film Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,686.07	\$0.00	\$1,686.07
66450	Insurance	-\$2,111.04	-\$2,020.00	-\$91.04	-\$10,555.20	-\$10,635.00	\$79.80	-\$2,040.46	-\$10,202.30	-\$70.58	-\$352.90
96500	Laundry	\$0.00	\$0.00	\$0.00	\$0.00	-\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00
00999	Licence Fees / Certificates	-\$1,924.68	-\$1,681.67	-\$243.01	-\$18,925.43	-\$8,408.35	-\$10,517.08	-\$3,498.61	-\$13,863.08	\$1,573.93	-\$5,062.35
66/00	Meetings	-\$184.48	-\$298.00	\$113.52	-5948.46	-\$2,190.00	\$1,241.54	-\$173.09	-\$513.50	-\$11.39	-\$434.96
00000	Subscriptions	-540.91	-51,261.96	\$1,221.05	-5321.48	08.609.65	\$5,288.32	->181.54	-52,299.24	\$140.63	\$1,977.76
00600	Martines Harling Section	\$250.95	-5420.25	5169.30	52.00.95	00.184,1¢-	\$1,430.05	\$0.00	-533.44	-\$250.95	-\$217.51
00000	Other Operating Costs-Total	50.00 543 886 43	\$0.00 \$65 353 88	\$19.05	-\$710 553 03	\$0.00 \$72 65	¢16 018 72	\$0.00	\$30.00 \$177 907 CE	\$0.00	\$9.48
	Culei Operating Costs-Total	בריסססירברי	00.000,000	C+: 10+'6T¢	CC:CCC'0175-	-5440,314.03	310,010,016	07.TEC,25¢-	CO.106,111¢-	-5T'493.23	-532,040.20
	Administration Expenses										
67010	Bad Debts	\$0.00	-\$150.00	\$150.00	\$0.00	-\$600.00	\$600.00	-\$250.00	-\$250.00	\$250.00	\$250.00
67100	Photocopying	-\$408.53	-\$1,590.00	\$1,181.47	-\$8,849.70	-\$7,400.00	-\$1,449.70	-\$1,099.28	-\$6,265.78	\$690.75	-\$2,583.92
67400	Postage & Freight	-\$4.55	-\$2.00	-\$2.55	-\$36.74	-\$11.00	-\$25.74	-\$4.00	-\$25.91	-\$0.55	-\$10.83
67500	Printing	-\$2,195.20	-\$2,696.00	\$500.80	-\$8,834.76	-\$10,920.00	\$2,085.24	-\$2,264.00	-\$5,385.35	\$68.80	-\$3,449.41
00929	Stationery	-\$68.83	-\$282.00	\$213.17	-\$1,858.60	-\$1,441.00	-\$417.60	-\$264.26	-\$1,858.51	\$195.43	-\$0.09
67900	Legal Fees	\$0.00	-\$5,000.00	\$5,000.00	\$0.00	-\$20,000.00	\$20,000.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02
0000	Professional rees	/3.090,61¢-	\$5,023.30	-510,007.31	-564,446.75	-548,163.48	-\$15,283.27 \$507.70	-\$15,154.35	785,196.57	-53,506.32	\$20,749.82
68200	Bank Charges	\$5.395.38	-5261.00	-5134.38	-\$600.30	-\$1,508.00	\$907.70	\$264.53	-\$733.87	-\$659.91	\$133.57
	Administration expenses Total	-541,/33.16	->18,034.30	-53,098.80	-\$84,626.85	-590,043.48	\$5,416.63	-\$18,//1.36	-\$104,/52.01	-\$2,961.80	\$20,125.16

	Monthly Profit And Loss for Queensla	oss for Que	ensland U	niversity U	nd University Union - Department	tment			Student	Student Support Total	rotal
Current Period:	30-Apr-2018	27-May-2018				Previous Period:	eriod:	1-May-2017	28-May-2017		
		Current Year Actual Month	Current Year Budget Month	Current Year Variance	Current Year Actual YTD	Current Year Budget YTD	Current Year Variance	Last Year Actual Month	Last Year Actual YTD	Last Year Var Month	Last Year Var YTD
Account Number	Description	May-18	May-18	May-18	May-18	May-18	May-18	May-17	May-17	May-17	May-17
	Recharges										
69020	BTOH Recharge	-\$9,300.00	-\$9,300.00	\$0.00	-\$39,525.00	-\$39,525.00	\$0.00	-\$9,300.00	-\$39,525.00	\$0.00	\$0.00
08069	Human Resources Recharge	-\$2,717.70	-\$2,717.70	\$0.00	-\$17,516.74	-\$17,516.74	\$0.00	-\$4,678.33	-\$24,015.98	\$1,960.63	\$6,499.24
69040	IT Recharge	-\$2,586.46	-\$2,586.46	\$0.00	-\$13,571.22	-\$13,571.22	\$0.00	-\$2,412.07	-\$12,291.43	-\$174.39	-\$1,279.79
05069	Financial Services Recharge	-\$8,976.30	-\$8,976.30	\$0.00	-\$45,913.84	-\$45,913.84	\$0.00	-\$8,791.77	-\$46,615.09	-\$184.53	\$701.25
09069	Marketing Recharge	-\$24,859.10	-\$24,859.10	\$0.00	-\$131,717.68	-\$131,717.68	\$0.00	-\$18,500.19	-\$96,868.36	-\$6,358.91	\$34,849.32
	Recharges-Total	-\$48,439.56	-\$48,439.56	\$0.00	-\$248,244.48	-\$248,244.48	\$0.00	-\$43,682.36	-\$219,315.86	-\$4,757.20	-\$28,928.62
Total Operating Expenses		-\$306,317.53	-\$260,733.53	-\$45,584.00	-\$1,227,156.66	-\$1,166,563.63	-\$60,593.03	-\$206,503.72	-\$1,006,819.60	-\$99,813.81 -\$220,337.06	\$220,337.06
Total Expenses		-\$386,968.17	-\$346,835.25	-\$40,132.92	-\$1,665,957.80	-\$1,606,675.69	-\$59,282.11	-\$287,273.78	-\$287,273.78 -\$1,443,178.01	-\$99,694.39 -\$222,779.79	\$222,779.79
66666	Net Profit	-\$112,539.09	-\$98,716.48	-\$13,822.61	-\$74,901.32	-\$44,422.46	-\$30,478.86	-\$12,077.33	-\$139,971.28 -\$100,461.76	-\$100,461.76	\$65,069.96
Total Income Checker = 0		-\$0.00	-\$0.00	\$0.00	-\$0.00	-\$6,000.00	\$6,000.00	\$0.00	-\$0.00	\$0.00	\$0.00