

# TREASURER'S REPORT

Presenter: Marvin Blok

## Summary of Consolidated Income Statement:

For the month ending 27th May 2018, UQU reported a trading loss of **-\$73,184** compared to the budgeted loss of **-\$5,417**, an unfavourable variance of **-\$67,767**.

A summary of the consolidated income statement for May is shown below:

### 1. UQU Consolidated Income Statement:

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$1,203,784	\$1,251,023	● -\$47K	\$1,200,986	● \$3K
Cost of Sales	<b>-\$525,359</b>	<b>-\$535,130</b>	● \$10K	<b>-\$518,260</b>	● -\$7K
Gross profit	\$679,159	\$715,893	● -\$37K	\$682,726	● -\$4K
Other Income	\$428,060	\$408,619	● \$19K	\$409,059	● \$19K
GP before expenses	\$1,107,219	\$1,124,512	● -\$17K	\$1,091,785	● \$15K
Wages	<b>-\$707,574</b>	<b>-\$697,750</b>	● -\$10K	<b>-\$686,413</b>	● -\$21K
Operating Expenses	<b>-\$472,829</b>	<b>-\$432,179</b>	● -\$41K	<b>-\$358,023</b>	● -\$115K
Net Surplus	<b>-\$73,184</b>	<b>-\$5,417</b>	● -\$68K	\$34,243	● -\$107K

## Department Report for Business Trading:

The Business Trading arm recorded a net profit of **\$39,355** for the month ending 27th May 2018 compared to a budgeted net profit of **\$93,300**, an unfavourable variance of **\$53,945**.

- ✓ Specific Business Trading area results for May 2018 are noted below:
  - The Food Services area recorded a net profit of \$85,248.
  - The Hospitality & Entertainment area recorded a net profit of \$ 8,475.
  - The Retail area recorded a net profit of \$ 613.

A summary of the Business Trading arm for May 2018 is given below:

- ✓ The Bakery on Roll net profit was above budget and there is an increase of revenue for the *Hot Drinks (Coffee, Tea, etc.)* at the Bakery;
- ✓ Functions net profit was \$10k above budget and that was due to more events than budgeted

for in May. Functions Ytd Net profit is \$30k and that is \$63k above Ytd May budget.

- ✓ Gatton Bar is doing well, Ytd Net profit is \$5k and that is \$18k better than Ytd May budget.
- ✓ All other BT Trading outlets Net profit is below budget.
- ✓ UQU BT Trading will continue to focus on how to improve the revenue of UQU outlets, but also improve the productivity of the UQU staff in the Outlets.
- ✓ 2<sup>nd</sup> Semester 2018 UQU will sell the 2018 UQU membership cards for a reduced price.
- ✓ Improve the customer service on the UQU outlets.

## 2. UQU BT Trading Income Statement:

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$1,203,784	\$1,251,023	● -\$47K	\$1,200,985	● \$3K
Cost of Sales	-\$525,355	-\$535,130	● \$10K	-\$518,696	● -\$7K
Gross profit	\$679,163	\$715,893	● -\$37K	\$682,289	● -\$3K
Other Income	\$153,627	\$160,501	● -\$7K	\$133,808	● \$20K
GP before expenses	\$832,790	\$876,393	● -\$44K	\$816,097	● \$17K
Wages	-\$626,924	-\$611,648	● -\$15K	-\$617,641	● -\$9K
Operating Expenses	-\$166,511	-\$171,446	● \$5K	-\$152,136	● -\$14K
<b>Net Surplus</b>	<b>\$39,355</b>	<b>\$93,300</b>	● -\$54K	<b>\$46,321</b>	● -\$7K

## *Department Report for Student Services and Support:*

The Student Services and Support arm for the month ending 27th May 2018 recorded a net loss of - \$112,167 compared to the budgeted net loss of -\$98,716, yielding an unfavourable variance of - \$13,451.

Overall, spending in Student Services is relatively on track but the variance in the Net Surplus or Loss is because spending in student services is often hard to predict, but will smooth out as the year progresses.

A summary of the Student Services and Support arm for May 2018 is provided below:

- ✓ Student Services other income is \$27k higher compared to the May budget and that is due to higher Ticket Sales (\$15k) & Sponsorship (\$11k)!
- ✓ Student Services wages is \$5k lower compared to the May budget and that is related to less spend on external training.
- ✓ In May Student Services had a higher spend on student promotion and that was related to Queer Conference accommodation \$54k and Pride Ball \$10k for Gender & Sexuality!
- ✓ Student Services will have an overspend on Professional Fees in 2018 and that is related to the invoice from the Returning Officer (Peter Travis) for work that he has done in previous

years & the total impact is \$77K. UQU will spread these costs over the year of 2018!

### 3. UQU Student Services Income Statement:

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Cost of Sales	-\$4	\$0	● \$K	-\$55	● \$.1K
Gross profit	-\$4	\$0	● \$K	-\$55	● \$.1K
Other Income	\$274,801	\$248,119	● \$27K	\$275,251	● -\$ .5K
GP before expenses	\$274,801	\$248,119	● \$27K	\$275,196	● -\$ .4K
Wages	-\$80,651	-\$86,102	● \$5K	-\$80,770	● \$.1K
Operating Expenses	-\$306,318	-\$260,733	● -\$46K	-\$206,504	● -\$100K
Net Profit	-\$112,167	-\$98,716	● -\$13K	-\$12,077	● -\$100K

A summary of the Student Services portfolio expenditure for May 2018 is provided below:

May	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Advocacy	-\$49,848	-\$48,766	● -\$1K	-\$59,322	● \$9K
Gender & Sexuality	-\$52,107	-\$6,763	● -\$45K	\$14,937	● -\$67K
Student Rights	-\$10,997	-\$9,419	● -\$2K	-\$8,331	● -\$3K
Campus Culture	-\$50,489	-\$28,685	● -\$22K	-\$27,239	● -\$23K
Campus Bus	-\$5,420	-\$4,932	● \$K	-\$5,250	● \$K
Clubs & Societies	-\$32,066	-\$45,678	● \$14K	-\$21,346	● -\$11K
College Areas	-\$1,678	-\$5,550	● \$4K	-\$774	● -\$1K
Environment	\$0	-\$300	● \$K	-\$528	● \$5K
Executives	-\$10,191	-\$27,059	● \$17K	-\$25,604	● \$15K
Executions & Referendums	-\$8,750	\$0	● -\$9K	\$0	● -\$9K
Goorie Berimpa	\$532	-\$25,140	● \$26K	\$742	● \$K
International Students	-\$8,525	-\$10	● -\$9K	-\$2,282	● -\$6K
Postgraduate Students	-\$1,467	-\$4,251	● \$3K	-\$1,923	● \$K
Abilities	-\$23	-\$2,225	● \$2K	-\$56	● \$K
Semper	-\$6,749	-\$6,451	● \$K	-\$6,389	● \$K
Building Expenses	-\$60,034	-\$60,124	● \$K	-\$58,846	● -\$1K
Professional Services	-\$522	-\$525	● \$K	-\$522	● \$K
Student Services Overhead	-\$48,887	-\$55,046	● \$6K	-\$44,790	● -\$4K
Gatton Campus	-\$3,181	-\$4,879	● \$2K	-\$2,778	● \$K
Herston Campus	-\$615	-\$1,550	● \$1K	-\$1,925	● \$1K

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for May 2018
- (b) The Business Trading Profit & Loss Summary for May 2018
- (c) The Student Services and Support Profit & Loss Summary for May 2018

Please direct all requests for further documentation to the Treasurer - [treasurer@uqu.com.au](mailto:treasurer@uqu.com.au).



Monthly Profit And Loss for Queensland University Union - Department									
Current Period:			Previous Period:			Consolidated Business			
30-Apr-2018			27-May-2018			1-May-2017 28-May-2017			
Account Number	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Var Month May-17	Last Year Var YTD May-17

<b>Sales Income</b>									
40310									
Sale Retail (GST Inclusive)	\$84,422.15	\$0.00	\$84,422.15	\$395,805.99	\$0.00	\$395,805.99	\$89,611.64	\$420,006.58	-\$24,200.59
Sale Retail (GST Free)	\$402.60	\$0.00	\$402.60	\$1,437.20	\$0.00	\$1,437.20	\$269.00	\$133.60	\$54.60
Sale Food (GST Inclusive)	\$715,392.79	\$0.00	\$715,392.79	\$2,775,030.50	\$0.00	\$2,775,030.50	\$712,939.90	\$2,822,291.09	-\$47,260.59
Sale Food (GST Free)	\$10,954.71	\$0.00	\$10,954.71	\$47,100.01	\$0.00	\$47,100.01	\$11,207.20	\$48,341.29	-\$1,241.28
Sale Beverage (GST Inclusive)	\$225,379.63	\$0.00	\$225,379.63	\$936,045.69	\$0.00	\$936,045.69	\$227,713.56	\$967,441.48	-\$31,395.79
Sale Beverage (GST Free)	\$28,058.18	\$0.00	\$28,058.18	\$129,343.78	\$0.00	\$129,343.78	\$31,248.04	\$142,522.81	-\$3,189.86
40500									
Sales Liquor (GST Inclusive)	\$133,275.09	\$0.00	\$133,275.09	\$530,211.06	\$0.00	\$530,211.06	\$121,834.69	\$492,303.25	\$37,907.81
Sales Internal Food	\$4,135.85	\$0.00	\$4,135.85	\$18,632.11	\$0.00	\$18,632.11	\$4,302.21	\$18,872.13	-\$166.36
Sales Internal Beverage	\$242.91	\$0.00	\$242.91	\$2,353.50	\$0.00	\$2,353.50	\$429.25	\$3,617.23	-\$186.34
Sales Internal Liquor	\$1,260.19	\$0.00	\$1,260.19	\$13,543.64	\$0.00	\$13,543.64	\$916.66	\$8,528.07	\$5,015.57
Sales Internal Retail	\$259.77	\$0.00	\$259.77	\$3,925.71	\$0.00	\$3,925.71	\$513.12	\$4,358.93	-\$433.22
40620									
<b>Sales Income Total</b>				\$1,203,783.87	\$0.00	\$1,203,783.87	\$1,200,985.27	\$4,929,665.46	-\$76,236.27

<b>Cost of Sales</b>									
41310									
Purchases Retail GST Inclu	-\$40,587.10	\$0.00	-\$40,587.10	-\$215,327.79	\$0.00	-\$215,327.79	-\$50,873.94	-\$258,449.90	\$43,122.11
Purchases Retail GST Free	-\$283.72	\$0.00	-\$283.72	-\$1,401.91	\$0.00	-\$1,401.91	-\$479.66	-\$1,429.95	\$195.94
41330									
Opening Stock Retail	-\$125,737.71	\$0.00	-\$125,737.71	-\$635,589.66	\$0.00	-\$635,589.66	-\$147,673.45	-\$747,263.12	\$21,935.74
Closing Stock Retail	\$121,157.63	\$0.00	\$121,157.63	\$628,662.69	\$0.00	\$628,662.69	\$149,341.08	\$775,398.09	-\$28,183.45
41400									
Purchases Food GST Inclusive	-\$64,574.52	\$0.00	-\$64,574.52	-\$268,879.60	\$0.00	-\$268,879.60	-\$61,184.99	-\$274,553.92	\$5,674.32
Purchases Food GST Free	-\$267,270.93	\$0.00	-\$267,270.93	-\$1,033,148.71	\$0.00	-\$1,033,148.71	-\$261,904.57	-\$1,041,289.90	\$5,366.36
41410									
Opening Stock Food	-\$68,339.34	\$0.00	-\$68,339.34	-\$271,607.77	\$0.00	-\$271,607.77	-\$78,425.01	-\$337,325.21	\$10,085.67
Closing Stock Food	\$68,036.63	\$0.00	\$68,036.63	\$306,757.60	\$0.00	\$306,757.60	\$71,711.19	\$366,131.34	-\$59,373.74
41430									
Purchases Beverage GST Includ	-\$40,668.01	\$0.00	-\$40,668.01	-\$191,581.75	\$0.00	-\$191,581.75	-\$38,589.05	-\$200,895.02	\$9,313.27
Purchases Beverage GST Free	-\$44,901.63	\$0.00	-\$44,901.63	-\$202,613.49	\$0.00	-\$202,613.49	-\$44,193.29	-\$185,976.76	-\$708.34
41470									
Opening Stock Bevera	-\$40,025.43	\$0.00	-\$40,025.43	-\$151,235.07	\$0.00	-\$151,235.07	-\$35,533.76	-\$169,270.34	\$4,491.67
Closing Stock Bevera	\$38,354.43	\$0.00	\$38,354.43	\$175,993.81	\$0.00	\$175,993.81	\$34,450.04	\$180,809.41	\$3,904.39
41500									
Purchases Liquor	-\$44,743.58	\$0.00	-\$44,743.58	-\$238,883.54	\$0.00	-\$238,883.54	\$38,936.88	-\$215,733.40	\$5,806.70
41510									
Opening Stock Liquor	-\$60,841.94	\$0.00	-\$60,841.94	-\$234,364.17	\$0.00	-\$234,364.17	-\$57,642.50	-\$202,175.27	\$3,199.44
41520									
Closing Stock Liquor	\$50,461.79	\$0.00	\$50,461.79	\$255,027.80	\$0.00	\$255,027.80	\$48,536.86	\$227,789.95	\$1,924.93
41800									
Point of Sale Unders/Overs	-\$1,275.29	\$0.00	-\$1,275.29	-\$1,801.96	\$0.00	-\$1,801.96	-\$31.25	\$373.34	-\$2,175.30
41850									
Wastage Food	-\$2,268.63	\$0.00	-\$2,268.63	-\$13,613.11	\$0.00	-\$13,613.11	-\$1,370.45	-\$9,578.08	-\$898.18
41855									
Wastage Drinks	-\$877.66	\$0.00	-\$877.66	-\$3,804.01	\$0.00	-\$3,804.01	-\$1,389.00	-\$2,519.31	\$511.34
41860									
Wastage Alcohol	-\$1,188.02	\$0.00	-\$1,188.02	-\$4,759.28	\$0.00	-\$4,759.28	-\$1,076.87	-\$3,476.86	-\$111.15
41865									
Wastage Retail	-\$256.39	\$0.00	-\$256.39	-\$331.20	\$0.00	-\$331.20	-\$93.29	-\$239.50	-\$163.10
41880									
Freight	-\$658.89	\$0.00	-\$658.89	-\$3,090.16	\$0.00	-\$3,090.16	-\$691.66	-\$3,108.77	\$32.77
41890									
Stocktake Variance Food	\$2,405.76	\$0.00	\$2,405.76	\$13,806.88	\$0.00	\$13,806.88	-\$2,367.01	-\$7,358.30	\$4,772.77
41905									
Stocktake Variance Drinks	-\$1,691.91	\$0.00	-\$1,691.91	-\$3,169.83	\$0.00	-\$3,169.83	-\$19.94	\$5,052.13	-\$1,671.97
41910									
Stocktake Variance Alcohol	\$472.66	\$0.00	\$472.66	-\$134.58	\$0.00	-\$134.58	-\$229.69	-\$646.23	\$702.35
41915									
Stocktake Variance Retail	-\$57.48	\$0.00	-\$57.48	-\$583.40	\$0.00	-\$583.40	-\$83.45	-\$69.33	\$25.97
41915									
<b>Total Cost of Sales</b>				-\$525,359.28	\$0.00	-\$2,095,672.21	-\$518,750.54	-\$2,105,804.91	-\$6,608.74
									\$10,132.70







Monthly Profit And Loss for Queensland University Union - Department												Consolidated Business			
Current Period:				Previous Period:				1-May-2017				28-May-2017			
Account Number		Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Var Month May-17	Last Year Var YTD May-17			
Expenditure															
Wages & Oncosts															
60030		Wages - permanent	-\$293,575.43	\$0.00	-\$293,575.43	-\$1,469,594.99	\$0.00	-\$1,469,594.99	-\$295,158.52	-\$1,520,705.44	\$1,583.09	\$51,110.45			
60040		Allowance	-\$769.24	\$0.00	-\$769.24	-\$10,729.09	\$0.00	-\$10,729.09	\$0.00	-\$2,197.82	-\$769.24	-\$8,531.27			
60070		Annual Leave Provision	-\$28,364.73	\$0.00	-\$28,364.73	-\$159,694.18	\$0.00	-\$159,694.18	-\$28,900.87	-\$169,309.07	\$536.14	\$9,614.89			
60090		Long Service Leave Provision	-\$8,987.59	\$0.00	-\$8,987.59	-\$25,963.54	\$0.00	-\$25,963.54	-\$7,894.28	-\$40,504.99	-\$1,093.31	\$14,541.45			
60100		Income Protection Insurance	-\$4,465.37	\$0.00	-\$4,465.37	-\$30,692.27	\$0.00	-\$30,692.27	-\$4,561.20	-\$25,086.60	\$95.83	-\$5,605.67			
60110		Paid Trial	\$0.00	\$0.00	\$0.00	-\$97.21	\$0.00	-\$97.21	\$0.00	\$0.00	\$0.00	-\$97.21			
60130		Wages - casual	-\$272,125.11	\$0.00	-\$272,125.11	-\$1,142,045.99	\$0.00	-\$1,142,045.99	-\$255,604.11	-\$1,036,342.84	-\$16,521.00	-\$105,703.15			
60140		Superannuation Guarantee	-\$72,111.58	\$0.00	-\$72,111.58	-\$348,931.96	\$0.00	-\$348,931.96	-\$73,720.38	-\$363,013.74	\$1,608.80	\$14,081.78			
60150		Other Leave	-\$8,622.11	\$0.00	-\$8,622.11	-\$62,967.25	\$0.00	-\$62,967.25	-\$7,692.21	-\$70,981.72	-\$929.90	\$8,014.47			
60155		TOIL	-\$2,473.99	\$0.00	-\$2,473.99	-\$26,090.30	\$0.00	-\$26,090.30	-\$2,968.31	-\$29,896.48	\$494.32	\$3,806.18			
60160		Workers Compensation	-\$4,468.21	\$0.00	-\$4,468.21	-\$21,638.82	\$0.00	-\$21,638.82	-\$4,435.32	-\$22,550.24	-\$32.89	\$911.42			
60170		Wages & Oncosts - Agency Staff	-\$1,367.03	\$0.00	-\$1,367.03	-\$37,951.78	\$0.00	-\$37,951.78	-\$649.25	-\$1,159.25	-\$717.78	-\$36,792.53			
60180		Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4,828.26	-\$4,828.26	\$4,828.26	\$4,828.26			
Total Wages			-\$697,330.39	\$0.00	-\$697,330.39	-\$3,336,397.38	\$0.00	-\$3,336,397.38	-\$686,412.71	-\$3,286,576.45	-\$10,917.68	-\$49,820.93			
Wages % of Sales			57.93%	#DIV/0!	#DIV/0!	68.74%	#DIV/0!	#DIV/0!	57.15%	66.67%	390.11%	-65.35%			
Other Labour Cost															
60510		Staff Rewards & Recognition	-\$597.73	\$0.00	-\$597.73	-\$1,465.09	\$0.00	-\$1,465.09	-\$400.00	-\$5,256.60	-\$197.73	\$3,791.51			
60520		Staff Gifts	-\$9.09	\$0.00	-\$9.09	-\$379.94	\$0.00	-\$379.94	-\$198.08	-\$628.07	\$188.99	\$248.13			
60550		Recruitment	-\$4,385.56	\$0.00	-\$4,385.56	-\$15,149.19	\$0.00	-\$15,149.19	-\$80.91	-\$2,720.91	-\$4,304.65	-\$12,428.28			
60600		Staff Amenities	-\$1,543.41	\$0.00	-\$1,543.41	-\$3,741.73	\$0.00	-\$3,741.73	-\$963.86	-\$5,009.84	-\$579.55	\$1,268.11			
60630		First Aid	\$0.00	\$0.00	\$0.00	-\$1,002.85	\$0.00	-\$1,002.85	-\$507.68	-\$927.38	\$507.68	-\$75.47			
60750		Staff Training - External	-\$1,419.03	\$0.00	-\$1,419.03	-\$13,306.64	\$0.00	-\$13,306.64	-\$8,199.71	-\$27,882.94	\$6,780.68	\$14,576.30			
60760		Staff Training - Internal	-\$1,429.49	\$0.00	-\$1,429.49	-\$21,792.48	\$0.00	-\$21,792.48	-\$743.45	-\$10,780.57	-\$686.04	-\$11,011.91			
60780		FBT Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$272.73	\$0.00	\$272.73	\$0.00			
60800		Staff Uniforms	-\$859.44	\$0.00	-\$859.44	-\$6,003.31	\$0.00	-\$6,003.31	-\$904.31	-\$6,400.60	\$44.87	\$397.29			
Other Labour Cost Total			-\$10,243.75	\$0.00	-\$10,243.75	-\$62,841.23	\$0.00	-\$62,841.23	-\$11,998.00	-\$59,879.64	\$1,754.25	-\$2,961.59			
Operating Expenses															
61010		Advertising													
61010		Advertising / Publicity	-\$1,058.07	\$0.00	-\$1,058.07	-\$33,906.78	\$0.00	-\$33,906.78	-\$7,385.26	-\$77,273.29	\$6,327.19	\$43,366.51			
61050		Graphic Designing Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$662.50	-\$5,512.50	\$662.50	\$5,512.50			
61100		Promotional Merchandise	-\$21,195.66	\$0.00	-\$21,195.66	-\$76,574.43	\$0.00	-\$76,574.43	-\$1,367.27	-\$48,092.37	-\$19,828.39	-\$28,482.06			
Advertising-Total			-\$22,253.73	\$0.00	-\$22,253.73	-\$110,481.21	\$0.00	-\$110,481.21	-\$9,415.03	-\$130,878.16	-\$12,838.70	\$20,396.95			
Events & Projects															
61510		Campaigns	\$0.00	\$0.00	\$0.00	-\$5.00	\$0.00	-\$5.00	-\$6,435.09	-\$6,435.09	\$6,435.09	\$6,430.09			
61600		Concerts/Performances	-\$2,400.92	\$0.00	-\$2,400.92	-\$15,923.42	\$0.00	-\$15,923.42	\$2,510.00	-\$18,219.55	-\$4,910.92	\$2,296.13			
61700		Grants	-\$24,118.03	\$0.00	-\$24,118.03	-\$49,019.25	\$0.00	-\$49,019.25	-\$11,978.83	-\$39,013.88	-\$12,139.20	-\$10,005.37			
61800		Special Projects	-\$2,911.78	\$0.00	-\$2,911.78	-\$5,967.31	\$0.00	-\$5,967.31	-\$4,062.14	-\$10,534.25	\$1,150.36	\$4,566.94			
61900		Student Promotions	-\$115,337.29	\$0.00	-\$115,337.29	-\$339,023.38	\$0.00	-\$339,023.38	-\$48,524.32	-\$147,315.39	-\$66,812.97	-\$191,707.99			
Events & Projects - Total			-\$144,768.02	\$0.00	-\$144,768.02	-\$409,938.36	\$0.00	-\$409,938.36	-\$68,490.38	-\$221,518.16	-\$76,277.64	-\$188,420.20			
Property															
62710		Cleaning Materials	-\$5,182.75	\$0.00	-\$5,182.75	-\$41,575.46	\$0.00	-\$41,575.46	-\$4,644.52	-\$27,291.35	-\$538.23	-\$14,284.11			



Monthly Profit And Loss for Queensland University Union - Department										Consolidated Business			
Current Period:				Previous Period:				1-May-2017		28-May-2017			
		30-Apr-2018		27-May-2018									
Account Number	Description	Current Year		Current Year		Current Year		Last Year		Last Year			
		Actual Month	Budget Month	Variance	Actual YTD	Budget YTD	Variance	Actual YTD	Actual Month	Var Month	Last Year		
		May-18	May-18	May-18	May-18	May-18	May-18	May-17	May-17	May-17	May-17		
62720	Cleaning Charges	-\$44,095.70	\$0.00	-\$44,095.70	-\$219,394.30	\$0.00	-\$219,394.30	-\$44,696.69	-\$221,801.00	\$600.99	\$2,406.70		
62730	Cleaning Garbage Disposal	\$5,847.60	\$0.00	\$5,847.60	-\$24,898.96	\$0.00	-\$24,898.96	-\$5,588.07	-\$26,216.79	\$11,435.67	\$1,317.83		
62740	Cleaning Equipment	-\$1,026.00	\$0.00	-\$1,026.00	-\$10,194.65	\$0.00	-\$10,194.65	-\$2,984.66	-\$20,879.38	\$1,958.66	\$10,684.73		
62850	Pest Control	-\$916.65	\$0.00	-\$916.65	-\$4,593.94	\$0.00	-\$4,593.94	-\$934.74	-\$3,737.14	\$18.09	-\$856.80		
62900	Security - Providers	-\$2,069.91	\$0.00	-\$2,069.91	-\$9,023.62	\$0.00	-\$9,023.62	-\$2,244.05	-\$9,184.71	\$174.14	\$161.09		
62910	Security - Property	-\$9,661.24	\$0.00	-\$9,661.24	-\$38,912.25	\$0.00	-\$38,912.25	-\$4,088.95	-\$42,503.70	-\$5,572.29	\$3,591.45		
62920	Security - Property	-\$91.61	\$0.00	-\$91.61	-\$583.97	\$0.00	-\$583.97	-\$19.53	-\$976.33	-\$72.08	\$392.36		
Property-Total		-\$57,196.26	\$0.00	-\$57,196.26	-\$349,177.15	\$0.00	-\$349,177.15	-\$65,201.21	-\$352,590.40	\$8,004.95	\$3,413.25		
Utilities													
63010	Electricity	-\$27,040.57	\$0.00	-\$27,040.57	-\$138,789.45	\$0.00	-\$138,789.45	-\$21,137.22	-\$119,213.88	-\$5,903.35	-\$19,575.57		
63050	Gas	-\$9,323.18	\$0.00	-\$9,323.18	-\$39,776.38	\$0.00	-\$39,776.38	-\$7,110.57	-\$37,632.79	-\$2,212.61	-\$2,143.59		
63100	Water	-\$8,010.00	\$0.00	-\$8,010.00	-\$36,780.00	\$0.00	-\$36,780.00	-\$8,010.00	-\$36,780.00	\$0.00	\$0.00		
63150	Telephone	-\$2,840.14	\$0.00	-\$2,840.14	-\$14,433.91	\$0.00	-\$14,433.91	-\$4,668.02	-\$19,021.99	\$1,827.88	\$4,588.08		
Utilities-Total		-\$47,213.89	\$0.00	-\$47,213.89	-\$229,779.74	\$0.00	-\$229,779.74	-\$40,925.81	-\$212,648.66	-\$6,288.08	-\$17,131.08		
Motor Vehicles													
64010	Motor Vehicles R&M	-\$179.18	\$0.00	-\$179.18	-\$592.85	\$0.00	-\$592.85	\$0.00	-\$1,038.81	-\$179.18	\$445.96		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$978.26	\$0.00	-\$978.26	\$0.00	-\$975.05	\$0.00	-\$3.21		
64100	Motor Vehicle Fuel and Oil	-\$60.14	\$0.00	-\$60.14	-\$2,745.18	\$0.00	-\$2,745.18	-\$46.74	-\$2,581.61	-\$13.40	-\$163.57		
64150	Motor Vehicle Parking & Tolls	-\$107.92	\$0.00	-\$107.92	-\$1,825.08	\$0.00	-\$1,825.08	-\$378.92	-\$2,466.40	\$271.00	\$641.32		
Motor Vehicles - Total		-\$347.24	\$0.00	-\$347.24	-\$6,141.37	\$0.00	-\$6,141.37	-\$425.66	-\$7,061.87	\$78.42	\$920.50		
Maintenance													
65050	R&M - Building	-\$15,796.90	\$0.00	-\$15,796.90	-\$79,556.56	\$0.00	-\$79,556.56	-\$16,026.58	-\$81,836.08	\$229.68	\$2,279.52		
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	-\$320.00	\$0.00	-\$320.00	\$0.00	-\$4.14	\$0.00	-\$315.86		
65150	R&M - Equipment	-\$4,343.69	\$0.00	-\$4,343.69	-\$25,052.62	\$0.00	-\$25,052.62	-\$2,156.26	-\$11,903.73	-\$2,187.43	-\$13,148.89		
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	-\$165.00	\$0.00	-\$165.00	\$0.00	-\$165.00	\$0.00	-\$165.00		
65250	R&M - Refrigeration	-\$13,684.00	\$0.00	-\$13,684.00	-\$18,679.00	\$0.00	-\$18,679.00	-\$3,960.34	-\$15,004.00	-\$9,723.66	-\$3,675.00		
65300	Replacements / Minor capital	-\$5,969.20	\$0.00	-\$5,969.20	-\$38,710.86	\$0.00	-\$38,710.86	-\$5,449.48	-\$34,599.78	-\$519.72	-\$4,111.08		
Maintenance-Total		-\$39,793.79	\$0.00	-\$39,793.79	-\$162,484.04	\$0.00	-\$162,484.04	-\$27,592.66	-\$143,347.73	-\$12,201.13	-\$19,136.31		
Other Operating Costs													
66010	Consumables	-\$4,049.18	\$0.00	-\$4,049.18	-\$16,276.68	\$0.00	-\$16,276.68	-\$3,528.94	-\$17,679.84	-\$520.24	\$1,403.16		
66050	Conf & Seminar Registration	-\$622.73	\$0.00	-\$622.73	-\$2,051.37	\$0.00	-\$2,051.37	\$0.00	-\$20,886.66	-\$622.73	\$18,835.29		
66100	Conf & Seminar Travel & Accom	-\$6,766.89	\$0.00	-\$6,766.89	-\$56,432.41	\$0.00	-\$56,432.41	-\$7,882.43	-\$13,881.39	\$1,115.54	-\$42,551.02		
66150	Depreciation	-\$67,561.12	\$0.00	-\$67,561.12	-\$368,048.91	\$0.00	-\$368,048.91	-\$67,869.16	-\$369,751.73	\$308.04	\$1,702.82		
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.73	\$0.00	-\$22.73		
66300	Equipment Leases	\$460.19	\$0.00	\$460.19	-\$793.85	\$0.00	-\$793.85	\$0.00	-\$793.85	\$460.19	-\$793.85		
66350	Equipment Rent	-\$10,867.21	\$0.00	-\$10,867.21	-\$30,059.12	\$0.00	-\$30,059.12	-\$6,108.02	-\$11,194.35	-\$4,759.19	-\$18,864.77		
66400	Film Hire	\$0.00	\$0.00	\$0.00	-\$1,237.73	\$0.00	-\$1,237.73	-\$1,773.55	-\$10,043.52	\$1,773.55	\$8,805.79		
66450	Insurance	-\$7,607.38	\$0.00	-\$7,607.38	-\$38,036.90	\$0.00	-\$38,036.90	-\$6,261.76	-\$31,308.80	-\$1,345.62	-\$6,728.10		
66500	Laundry	-\$1,180.98	\$0.00	-\$1,180.98	-\$4,838.56	\$0.00	-\$4,838.56	\$0.00	-\$3,681.74	-\$1,180.98	-\$1,156.82		
66550	Library / Resources	\$0.00	\$0.00	\$0.00	-\$358.18	\$0.00	-\$358.18	\$0.00	\$0.00	\$0.00	-\$358.18		
66600	Licence Fees / Certificates	-\$9,267.57	\$0.00	-\$9,267.57	-\$56,680.00	\$0.00	-\$56,680.00	-\$10,586.78	-\$48,615.35	\$1,319.21	-\$8,064.65		
66700	Meetings	-\$220.12	\$0.00	-\$220.12	-\$2,315.06	\$0.00	-\$2,315.06	-\$408.10	-\$1,339.91	\$187.98	-\$975.15		
66750	Newspapers & Periodicals	-\$8.33	\$0.00	-\$8.33	-\$41.65	\$0.00	-\$41.65	-\$27.27	-\$27.27	\$18.94	-\$14.38		
66800	Packaging	-\$22,453.86	\$0.00	-\$22,453.86	-\$118,125.54	\$0.00	-\$118,125.54	-\$17,650.85	-\$79,048.54	-\$4,803.01	-\$39,077.00		



Account Number	Description	Current Year		Current Year		Current Year		Last Year		Last Year		Last Year	
		Actual Month May-18	Budget Month May-18	Variance May-18	Actual YTD May-18	Budget YTD May-18	Variance May-18	Actual Month May-17	Actual YTD May-17	Var Month May-17	Var YTD May-17		
66850	Subscriptions	-\$4,850.80	\$0.00	-\$4,850.80	-\$23,103.92	\$0.00	-\$23,103.92	-\$5,474.80	-\$19,761.88	\$624.00	-\$3,342.04		
66900	Travel (local)	-\$972.60	\$0.00	-\$972.60	-\$1,228.51	\$0.00	-\$1,228.51	-\$212.06	-\$1,045.39	-\$760.54	-\$183.12		
66950	Workplace Health & Safety	-\$631.00	\$0.00	-\$631.00	-\$3,805.98	\$0.00	-\$3,805.98	-\$196.27	-\$2,451.78	-\$434.73	-\$1,354.20		
	Other Operating Costs-Total	-\$136,599.58	\$0.00	-\$136,599.58	-\$723,434.37	\$0.00	-\$723,434.37	-\$127,979.99	-\$630,695.42	-\$8,619.59	-\$92,738.95		
Administration Expenses													
67010	Bad Debts	\$0.00	\$0.00	\$0.00	-\$236.36	\$0.00	-\$236.36	-\$250.00	-\$250.00	\$250.00	\$13.64		
67060	Donations	-\$3.00	\$0.00	-\$3.00	-\$14.00	\$0.00	-\$14.00	\$0.00	\$0.00	-\$3.00	-\$14.00		
67100	Photocopying	-\$719.54	\$0.00	-\$719.54	-\$17,773.61	\$0.00	-\$17,773.61	-\$2,984.66	-\$16,343.66	\$2,265.12	-\$1,429.95		
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$775.00	-\$775.00	\$775.00	\$775.00		
67400	Postage & Freight	-\$20.14	\$0.00	-\$20.14	-\$109.46	\$0.00	-\$109.46	-\$37.04	-\$165.45	\$16.90	\$55.99		
67500	Printing	-\$2,650.32	\$0.00	-\$2,650.32	-\$14,137.71	\$0.00	-\$14,137.71	-\$2,766.00	-\$8,275.02	\$115.68	-\$5,862.69		
67600	Stationery	-\$977.41	\$0.00	-\$977.41	-\$9,758.41	\$0.00	-\$9,758.41	-\$3,041.09	-\$9,009.95	\$2,063.68	-\$748.46		
67700	Audit Fees	-\$2,250.00	\$0.00	-\$2,250.00	-\$11,250.00	\$0.00	-\$11,250.00	-\$2,250.00	-\$11,250.00	\$0.00	\$0.00		
67800	Debt Collection	-\$268.00	\$0.00	-\$268.00	-\$268.00	\$0.00	-\$268.00	\$0.00	\$0.00	-\$268.00	-\$268.00		
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02		
68100	Professional Fees	-\$22,835.67	\$0.00	-\$22,835.67	-\$97,030.25	\$0.00	-\$97,030.25	-\$18,066.36	-\$108,471.61	-\$4,769.31	\$11,441.36		
68200	Bank Charges	-\$37,087.97	\$0.00	-\$37,087.97	-\$129,090.14	\$0.00	-\$129,090.14	-\$30,594.40	-\$106,032.41	-\$6,493.57	-\$23,057.73		
68300	Interest	\$0.00	\$0.00	\$0.00	\$152.26	\$0.00	\$152.26	\$0.00	\$0.00	\$0.00	\$152.26		
	Administration Expenses Total	-\$66,812.05	\$0.00	-\$66,812.05	-\$279,515.68	\$0.00	-\$279,515.68	-\$60,764.55	-\$265,609.12	-\$6,047.50	-\$13,906.56		
Recharges													
68990	Re-charge	\$90,595.26	\$0.00	\$90,595.26	\$461,825.78	\$0.00	\$461,825.78	\$85,838.05	\$432,897.15	\$4,757.21	\$28,928.63		
69020	BTOH Recharge	-\$9,300.00	\$0.00	-\$9,300.00	-\$39,525.00	\$0.00	-\$39,525.00	-\$9,300.00	-\$39,525.00	\$0.00	\$0.00		
69030	Human Resources Recharge	-\$2,717.70	\$0.00	-\$2,717.70	-\$17,516.74	\$0.00	-\$17,516.74	-\$4,678.33	-\$24,015.98	\$1,960.63	\$6,499.24		
69040	IT Recharge	-\$2,586.46	\$0.00	-\$2,586.46	-\$13,571.22	\$0.00	-\$13,571.22	-\$2,412.07	-\$12,291.43	-\$174.39	-\$1,279.79		
69050	Financial Services Recharge	-\$8,976.30	\$0.00	-\$8,976.30	-\$45,913.84	\$0.00	-\$45,913.84	-\$8,791.77	-\$46,615.09	-\$184.53	\$701.25		
69060	Marketing Recharge	-\$24,859.10	\$0.00	-\$24,859.10	-\$131,717.68	\$0.00	-\$131,717.68	-\$18,500.19	-\$96,868.36	-\$6,358.91	-\$34,849.32		
	Recharges-Total	\$42,155.70	\$0.00	\$42,155.70	\$213,581.30	\$0.00	\$213,581.30	\$42,155.69	\$213,581.29	\$0.01	\$0.01		
Total Operating Expenses													
		-\$472,828.86	\$0.00	-\$472,828.86	-\$2,057,370.62	\$0.00	-\$2,057,370.62	-\$358,639.60	-\$1,750,768.23	-\$114,189.26	-\$306,602.39		
Total Expenses													
		-\$1,180,403.00	\$0.00	-\$1,180,403.00	-\$5,456,609.23	\$0.00	-\$5,456,609.23	-\$1,057,050.31	-\$5,097,224.32	-\$123,352.69	-\$359,384.91		
99999	Net Profit	-\$73,183.78	\$0.00	-\$73,183.78	-\$113,785.78	\$0.00	-\$113,785.78	\$34,243.20	-\$154,134.63	-\$107,426.98	\$40,348.85		



	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Current Year Actual YTD May-17	Last Year Actual Month May-17	Last Year Variance May-17	Last Year Actual YTD May-17
<b>Sales Income</b>										
40310	\$84,422.15	\$84,052.92	\$369.23	\$395,805.99	\$438,711.21	\$-42,905.22	\$89,611.64	\$420,006.58	\$5,189.49	\$24,200.59
40320	\$402.60	\$412.85	\$10.25	\$1,437.20	\$2,321.45	\$-884.28	\$269.00	\$1,382.60	\$133.60	\$54.60
40400	\$715,397.79	\$762,568.08	\$-47,170.29	\$2,775,030.50	\$3,202,942.08	\$-427,911.55	\$713,939.90	\$3,872,291.09	\$2,453.89	\$47,260.99
40410	\$10,954.71	\$10,954.71	\$0.00	\$47,100.01	\$0.00	\$47,100.01	\$48,341.29	\$0.00	\$231.49	\$1,241.28
40450	\$325,379.63	\$362,104.28	\$36,724.65	\$935,895.69	\$1,111,039.99	\$-175,144.30	\$227,713.56	\$967,334.21	\$2,333.93	\$31,438.52
40460	\$38,053.18	\$53,674.04	\$24,620.86	\$19,779.30	\$19,779.30	\$0.00	\$14,522.81	\$14,522.81	\$188.86	\$11,179.03
40500	\$133,275.09	\$131,309.23	\$1,965.86	\$19,312.88	\$523,539.02	\$-523,226.14	\$121,894.69	\$482,968.71	\$11,440.40	\$35,344.17
40600	\$4,135.85	\$3,166.44	\$969.41	\$18,622.11	\$10,419.32	\$8,202.79	\$4,302.21	\$18,872.13	\$166.36	\$240.02
40605	\$242.91	\$279.28	\$36.37	\$2,297.13	\$780.72	\$1,516.41	\$429.25	\$3,617.23	\$186.34	\$1,320.10
40610	\$1,260.19	\$1,294.57	\$34.38	\$6,400.88	\$4,865.68	\$1,535.20	\$916.66	\$8,528.07	\$343.53	\$2,127.19
40620	\$259.77	\$468.39	\$-208.62	\$3,935.71	\$4,357.79	\$-422.08	\$513.12	\$4,358.93	\$253.35	\$433.22
<b>Sales Income Total</b>	<b>\$1,203,783.87</b>	<b>\$1,251,023.08</b>	<b>\$-47,239.21</b>	<b>\$4,834,181.88</b>	<b>\$5,317,356.56</b>	<b>\$-483,174.68</b>	<b>\$1,200,985.27</b>	<b>\$4,920,223.65</b>	<b>\$2,798.60</b>	<b>\$-86,041.77</b>

<b>Cost of Sales</b>										
41310	\$40,587.10	\$45,411.05	\$4,823.95	\$215,327.79	\$242,865.91	\$-27,538.12	\$258,449.90	\$10,286.84	\$43,122.11	\$28.04
41320	\$283.72	\$283.72	\$0.00	\$635,589.66	\$0.00	\$1,401.91	\$479.66	\$1,935.94	\$195.94	\$28.04
41330	\$125,737.71	\$0.00	\$-125,737.71	\$628,662.69	\$0.00	\$628,662.69	\$149,341.08	\$775,398.09	\$71,935.74	\$111,673.46
41340	\$121,157.63	\$0.00	\$121,157.63	\$628,662.69	\$0.00	\$628,662.69	\$149,341.08	\$775,398.09	\$71,935.74	\$111,673.46
41350	\$64,574.52	\$340,748.95	\$276,174.43	\$668,879.60	\$1,432,065.64	\$1,163,187.04	\$61,184.89	\$274,533.92	\$38,183.45	\$146,735.40
41400	\$267,270.93	\$0.00	\$267,270.93	\$1,033,148.71	\$678.96	\$1,031,471.75	\$361,904.57	\$1,041,289.90	\$35,663.36	\$5,674.32
41410	\$68,339.34	\$0.00	\$68,339.34	\$271,607.77	\$0.00	\$271,607.77	\$76,425.01	\$337,325.21	\$10,085.67	\$65,717.44
41430	\$68,036.63	\$0.00	\$68,036.63	\$306,757.60	\$0.00	\$306,757.60	\$71,711.19	\$366,131.34	\$3,674.56	\$8,718.74
41450	\$40,668.01	\$91,328.06	\$50,660.05	\$191,581.75	\$385,999.15	\$194,417.40	\$38,599.05	\$200,300.49	\$2,078.96	\$16,643.89
41460	\$44,901.63	\$0.00	\$44,901.63	\$202,613.49	\$0.00	\$202,613.49	\$44,193.29	\$185,969.60	\$708.34	\$18,035.27
41470	\$40,025.43	\$0.00	\$40,025.43	\$151,235.07	\$0.00	\$151,235.07	\$35,533.76	\$169,270.34	\$4,491.67	\$18,035.27
41480	\$38,354.43	\$0.00	\$38,354.43	\$175,993.81	\$0.00	\$175,993.81	\$34,450.04	\$180,809.41	\$3,904.39	\$4,815.60
41500	\$53,395.51	\$0.00	\$53,395.51	\$238,683.57	\$211,433.83	\$27,249.74	\$38,968.88	\$213,403.07	\$5,806.70	\$15,280.50
41510	\$60,841.94	\$0.00	\$60,841.94	\$234,364.17	\$0.00	\$234,364.17	\$57,642.50	\$202,175.27	\$3,199.44	\$32,188.30
41520	\$50,461.79	\$0.00	\$50,461.79	\$255,027.80	\$0.00	\$255,027.80	\$48,536.86	\$227,789.95	\$1,924.93	\$27,237.85
41800	\$1,275.29	\$0.00	\$1,275.29	\$1,824.16	\$0.00	\$1,824.16	\$31.25	\$373.34	\$1,244.04	\$2,197.50
41850	\$2,268.63	\$2,244.05	\$24.58	\$1,449.50	\$9,418.21	\$7,968.71	\$1,370.45	\$9,578.08	\$898.18	\$4,035.03
41860	\$877.66	\$322.27	\$555.39	\$1,804.01	\$2,354.51	\$550.50	\$1,389.00	\$2,519.31	\$511.34	\$1,284.70
41865	\$1,188.02	\$676.45	\$511.57	\$4,759.28	\$2,675.67	\$2,083.61	\$1,076.87	\$3,476.86	\$111.15	\$1,282.42
41868	\$256.39	\$0.00	\$256.39	\$331.20	\$0.00	\$331.20	\$93.29	\$239.50	\$163.10	\$91.70
41890	\$654.99	\$0.00	\$654.99	\$1,080.41	\$0.00	\$1,080.41	\$637.12	\$3,043.88	\$17.87	\$36.63
41900	\$2,405.76	\$784.06	\$1,621.70	\$1,806.88	\$3,303.76	\$1,496.88	\$4,771.77	\$21,165.18	\$1,621.70	\$21,165.18
41905	\$1,691.91	\$0.00	\$1,691.91	\$3,169.83	\$0.00	\$3,169.83	\$139.94	\$5,052.13	\$1,671.97	\$8,221.96
41910	\$472.66	\$0.00	\$472.66	\$134.58	\$0.00	\$134.58	\$229.69	\$702.35	\$511.65	\$2,127.19
41915	\$57.48	\$0.00	\$57.48	\$583.40	\$0.00	\$583.40	\$83.45	\$25.97	\$511.65	\$2,127.19
<b>Total Cost of Sales</b>	<b>\$-525,355.38</b>	<b>\$-535,130.40</b>	<b>\$9,775.02</b>	<b>\$-52,085,484.69</b>	<b>\$-52,289,888.63</b>	<b>\$204,403.94</b>	<b>\$-518,696.00</b>	<b>\$-102,808.10</b>	<b>\$-56,659.38</b>	<b>\$17,923.41</b>
<b>Gross Profit</b>	<b>\$679,162.82</b>	<b>\$715,892.68</b>	<b>\$-36,729.86</b>	<b>\$2,754,075.28</b>	<b>\$3,027,467.93</b>	<b>\$-273,392.65</b>	<b>\$682,289.27</b>	<b>\$2,817,415.55</b>	<b>\$-33,126.45</b>	<b>\$-63,340.27</b>
<b>Gross Profit % Total Sales</b>	<b>56.4%</b>	<b>57.2%</b>	<b>-0.8%</b>	<b>57.0%</b>	<b>56.9%</b>	<b>-0.1%</b>	<b>56.8%</b>	<b>57.3%</b>	<b>-0.4%</b>	<b>-0.3%</b>
<b>Gross Profit % Total Sales - Retail</b>	<b>46.2%</b>	<b>46.5%</b>	<b>-0.3%</b>	<b>46.0%</b>	<b>45.4%</b>	<b>-0.6%</b>	<b>44.8%</b>	<b>45.5%</b>	<b>-0.7%</b>	<b>-1.5%</b>
<b>Gross Profit % Total Sales - Food</b>	<b>54.5%</b>	<b>55.1%</b>	<b>-0.6%</b>	<b>55.4%</b>	<b>55.0%</b>	<b>-0.4%</b>	<b>54.2%</b>	<b>54.9%</b>	<b>-0.7%</b>	<b>0.5%</b>
<b>Gross Profit % Total Sales - Drinks</b>	<b>64.6%</b>	<b>65.7%</b>	<b>-1.1%</b>	<b>64.7%</b>	<b>65.8%</b>	<b>-1.1%</b>	<b>67.1%</b>	<b>66.6%</b>	<b>-0.5%</b>	<b>-1.8%</b>
<b>Gross Profit % Total Sales - Liquor</b>	<b>58.5%</b>	<b>59.2%</b>	<b>-0.7%</b>	<b>59.4%</b>	<b>59.5%</b>	<b>-0.1%</b>	<b>59.8%</b>	<b>61.0%</b>	<b>-1.3%</b>	<b>-1.5%</b>

<b>Sale on Commission</b>										
42600	\$122.18	\$2,196.76	\$2,074.58	\$22,717.21	\$20,438.01	\$2,279.20	\$337.60	\$18,732.88	\$215.42	\$3,984.33
<b>Total Sale on Commission</b>	<b>\$122.18</b>	<b>\$2,196.76</b>	<b>\$2,074.58</b>	<b>\$22,717.21</b>	<b>\$20,438.01</b>	<b>\$2,279.20</b>	<b>\$337.60</b>	<b>\$18,732.88</b>	<b>\$215.42</b>	<b>\$3,984.33</b>
<b>Cost of Sale on Commission</b>										
43300	\$554.50	\$504.60	\$49.90	\$3,489.63	\$2,215.38	\$1,274.25	\$409.23	\$1,140.65	\$145.27	\$2,348.98
43600	\$76.80	\$1,098.38	\$1,021.58	\$14,302.70	\$10,218.01	\$4,084.69	\$0.00	\$10,733.27	\$76.80	\$3,569.43
43700	\$50.00	\$0.00	\$50.00	\$2,385.00	\$285.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,385.00
<b>Total Cost of Sale on Commission</b>	<b>\$-681.30</b>	<b>\$-1,552.98</b>	<b>\$921.68</b>	<b>\$-20,177.33</b>	<b>\$-12,143.39</b>	<b>\$8,034.04</b>	<b>\$-409.23</b>	<b>\$-11,873.92</b>	<b>\$-222.07</b>	<b>\$-8,003.91</b>
<b>Other Income</b>										
47000	\$0.00	\$0.00	\$0.00	\$49,100.00	\$57,550.00	\$8,450.00	\$0.00	\$74,496.00	\$0.00	\$25,396.00
47020	\$0.00	\$100.00	\$100.00	\$2,390.00	\$4,000.00	\$1,610.00	\$0.00	\$60.00	\$0.00	\$2,330.00
47030	\$9,189.34	\$14,000.00	\$4,810.66	\$28,309.34	\$57,000.00	\$28,690.66	\$1,400.00	\$2,800.00	\$7,789.34	\$25,509.34
47100	\$14,355.98	\$11,175.00	\$3,180.98	\$48,875.00	\$34,056.10	\$14,818.90	\$13,317.64	\$57,063.01	\$1,038.34	\$11,952.18
47110	\$1,271.86	\$3,660.49	\$2,388.63	\$23,920.54	\$34,056.10	\$10,135.56	\$1,090.26	\$35,747.06	\$181.60	\$11,876.52
47120	\$946.36	\$1,072.81	\$126.45	\$1,769.68	\$4,143.02	\$2,373.34	\$855.96	\$2,783.14	\$90.40	\$986.54
47150	\$131.82	\$0.00	\$131.82	\$372.72	\$0.00	\$372.72	\$159.09	\$5,009.08	\$27.27	\$4,636.36
47240	\$19,221.32	\$21,074.60	\$1,853.28	\$131,578.16	\$127,830.27	\$3,747.89	\$20,975.50	\$106,398.28	\$1,754.18	\$22,179.88
47250	\$8,501.82	\$5,304.09	\$3,197.73	\$7,931.61	\$16,563.03	\$8,631.42	\$7,264.40	\$22,877.34	\$1,237.42	\$15,054.27
47350	\$7,998.11	\$10,738.59	\$2,740.48	\$38,429.54	\$41,978.50	\$3,548.96	\$6,792.73	\$39,245.74	\$794.62	\$816.20
47370	\$63,652.36	\$3,980.64	\$59,671.72	\$290,066.38	\$290,418.96	\$11,332.58	\$65,231.83	\$289,535.76	\$5,221.83	\$10,449.38
47550	\$25,097.25	\$6,586.44	\$18,510.81	\$38,247.25	\$17,204.15	\$21,043.10	\$5,500.00	\$14,025.00	\$19,597.25	\$24,222.25
47570	\$0.00	\$970.92	\$-970.92	\$169,934.12	\$208,649.26	\$38,715.14	\$0.00	\$117,920.00	\$0.00	\$52,004.12



	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Variance May-17	Last Year Actual YTD May-17
47700										
47900										
47980										
47985										
47986										
Total Other Income										
49500										
49600										
Grass Profit Before Expenses										
Expenditure										
Wages & Oncoats										
60030										
60040										
60070										
60090										
60100										
60110										
60130										
60140										
60150										
60155										
60160										
60170										
60180										
Wages % of Sales										
Other Labour Cost										
Staff Rewards & Recognition										
Staff Gifts										
Recruitment										
Staff Amenities										
First Aid										
Staff Training - External										
Staff Training - Internal										
P&T Expense										
Staff Uniforms										
Other Labour Cost Total										
Advertising										
Advertising / Publicity										
Promotional Merchandise										
Advertising Total										
Events & Projects										
Concerts/Performances										
Special Projects										
Student Promotions										
Events & Projects - Total										
Property										
Cleaning Materials										
Cleaning Charges										
Cleaning Garbage Disposal										
Cleaning Equipment										
Document Destruction										
Pest Control										
Security										
Security - Providers										
Security - Property										
Property Total										
Utilities										
Electricity										
Gas										
Water										
Telephone										
Utilities Total										
Motor Vehicles										
Motor Vehicles R&M										
Motor Vehicle Rego & Ins										





Monthly Profit And Loss for Queensland University Union - Department									
Current Period:				Previous Period:			Student Support Total		
30-Apr-2018				27-May-2018			1-May-2017		
							28-May-2017		
Account Number	Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Var YTD May-17

<b>Sales Income</b>									
40450	Sale Beverage (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$150.00	\$0.00	\$150.00	\$0.00	\$42.73
40500	Sales Liquor (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$11,898.18	\$10,000.00	\$1,898.18	\$0.00	\$2,563.64
40610	Sales Internal Liquor	\$0.00	\$0.00	\$0.00	\$7,142.76	\$0.00	\$7,142.76	\$0.00	\$7,142.76
<b>Sales Income Total</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$19,190.94</b>	<b>\$10,000.00</b>	<b>\$9,190.94</b>	<b>\$0.00</b>	<b>\$9,749.13</b>

<b>Cost of Sales</b>									
41450	Purchases Beverage GST Includs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$594.53
41460	Purchases Beverage GST Free	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.16
41500	Purchases Liquor	\$0.00	\$0.00	\$0.00	-\$10,199.97	-\$4,000.00	-\$6,199.97	\$0.00	-\$7,869.64
41800	Point of Sale Unders/Overs	\$0.00	\$0.00	\$0.00	\$22.20	\$0.00	\$22.20	\$0.00	\$22.20

<b>Total Cost of Sales</b>									
41990	Gross Profit	\$0.00	\$0.00	\$0.00	-\$10,177.77	-\$4,000.00	-\$6,177.77	\$0.00	-\$7,245.75
		-\$3.90	\$0.00	-\$3.90	\$9,059.79	\$0.00	\$9,059.79	-\$54.54	\$2,614.79

<b>Gross Profit % Total Sales</b>									
	Gross Profit % Total Sales - Books								
	Gross Profit % Total Sales - Food								
	Gross Profit % Total Sales - Liquor								

<b>Sale on Commission</b>									
42700	Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,727.27	-\$17,727.27
<b>Total Sale on Commission</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$17,727.27</b>	<b>-\$17,727.27</b>

<b>Cost of Sale on Commission</b>									
43300	Cost of Sale Online	\$0.00	\$0.00	\$0.00	-\$1,946.35	-\$1,000.00	-\$946.35	\$0.00	-\$1,946.35
43500	Cost of Sale Tickets	-\$367.82	\$0.00	-\$367.82	-\$455.13	\$0.00	-\$455.13	-\$120.37	\$589.29
<b>Total Cost of Sale on Commission</b>		<b>-\$367.82</b>	<b>\$0.00</b>	<b>-\$367.82</b>	<b>-\$2,401.48</b>	<b>-\$1,000.00</b>	<b>-\$1,401.48</b>	<b>-\$120.37</b>	<b>-\$1,357.06</b>

<b>Other Income</b>									
47010	Advertising - Semper	\$0.00	\$100.00	-\$100.00	\$45.45	\$400.00	-\$354.55	\$0.00	\$45.45
47190	Grants	\$201,048.15	\$201,048.15	\$0.00	\$1,105,764.83	\$1,105,764.83	\$0.00	\$199,669.91	\$107,415.28
47240	Hire of Venue	\$681.80	\$0.00	\$681.80	\$1,227.24	\$600.00	\$627.24	\$0.00	\$590.87
47250	Hire of Equipment	\$0.00	\$0.00	\$0.00	\$11,047.09	\$0.00	\$11,047.09	\$0.00	\$11,047.09
47360	Rents	\$37,587.86	\$37,587.85	\$0.01	\$206,733.18	\$206,733.17	\$0.01	\$40,720.18	\$3,132.28
47370	Revenue	\$11,153.31	\$9,382.77	\$1,770.54	\$182,122.91	\$181,455.23	\$667.68	\$2,794.92	\$167,696.48
47550	Sponsorships	\$9,999.99	\$0.00	\$9,999.99	\$19,181.81	\$0.00	\$19,181.81	\$11,363.63	\$7,818.18
47570	Sponsorships - Market Day	\$0.00	\$0.00	\$0.00	\$6,558.22	\$25,000.00	-\$18,441.78	\$0.00	\$6,558.22
47700	Ticket Sales	\$14,329.69	\$0.00	\$14,329.69	\$50,942.90	\$37,300.00	\$13,642.90	\$3,095.45	-\$759.10
47980	Staff Labour Recoveries	\$0.00	\$0.00	\$0.00	\$801.82	\$0.00	\$801.82	\$0.00	\$801.82
47986	UQU Membership card Sales	\$0.00	\$0.00	\$0.00	-\$27.28	\$0.00	-\$27.28	\$0.00	-\$27.28
<b>Total Other Income</b>		<b>\$274,800.80</b>	<b>\$248,118.77</b>	<b>\$26,682.03</b>	<b>\$1,584,398.17</b>	<b>\$1,557,253.23</b>	<b>\$27,144.94</b>	<b>\$257,644.09</b>	<b>\$304,319.29</b>

<b>Gross Profit Before Expenses</b>									
		\$274,429.08	\$248,118.77	\$26,310.31	\$1,591,056.48	\$1,556,253.23	\$34,803.25	\$275,196.45	\$287,849.75

Expenditure



Monthly Profit And Loss for Queensland University Union - Department									
Current Period:			Previous Period:			Student Support Total			
30-Apr-2018			27-May-2018			1-May-2017	28-May-2017		

Account Number	Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Var Month May-17	Last Year Var YTD May-17
<b>Wages &amp; Oncosts</b>											
60030	Wages - permanent	\$52,288.86	\$54,994.03	\$2,705.17	-\$272,111.24	-\$295,669.12	\$23,557.88	-\$55,127.43	-\$284,531.72	\$2,838.57	\$12,420.48
60040	Allowance	\$0.00	\$0.00	\$0.00	-\$618.42	\$0.00	-\$618.42	\$0.00	-\$539.27	\$0.00	-\$79.15
60070	Annual Leave Provision	\$5,046.36	\$5,129.00	\$82.64	-\$28,522.44	-\$27,974.00	-\$548.44	-\$5,178.22	-\$30,576.32	\$131.86	\$2,053.88
60090	Long Service Leave Provision	\$1,598.99	\$1,214.77	-\$384.22	-\$4,635.64	-\$6,526.86	\$1,891.22	-\$1,414.44	-\$7,309.12	-\$184.55	\$2,673.48
60100	Income Protection Insurance	-\$521.57	-\$909.81	\$388.24	-\$3,585.01	-\$4,964.64	\$1,379.63	-\$532.78	-\$2,930.26	\$11.21	-\$654.75
60130	Wages - casual	-\$10,331.31	-\$9,455.87	\$875.44	-\$60,814.92	-\$48,168.28	\$12,646.64	-\$7,669.69	-\$45,378.30	-\$2,661.62	-\$15,436.62
60140	Superannuation Guarantee	-\$8,381.10	-\$8,022.61	-\$358.49	-\$44,382.83	-\$43,249.94	-\$1,132.89	-\$7,617.09	-\$42,716.19	-\$764.01	-\$1,666.64
60150	Other Leave	-\$1,069.09	-\$686.04	-\$383.05	-\$9,661.33	-\$3,729.28	-\$5,932.05	-\$1,838.76	-\$11,465.06	\$769.67	\$1,803.73
60155	TOIL	-\$267.52	\$0.00	-\$267.52	-\$4,818.27	\$0.00	-\$4,818.27	\$0.00	-\$5,029.68	-\$267.52	\$211.41
60160	Workers Compensation	-\$516.84	-\$463.59	-\$53.25	-\$2,740.43	-\$2,496.94	-\$243.49	-\$503.51	-\$2,787.36	-\$13.33	\$46.93
<b>Total Wages</b>		<b>-\$80,021.64</b>	<b>-\$80,875.72</b>	<b>\$854.08</b>	<b>-\$431,890.53</b>	<b>-\$432,779.06</b>	<b>\$888.53</b>	<b>-\$79,881.92</b>	<b>-\$433,263.28</b>	<b>-\$139.72</b>	<b>\$1,372.75</b>
<b>Wages % of Sales</b>		<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>2250.49%</b>	<b>4327.79%</b>	<b>-2077.30%</b>	<b>#DIV/0!</b>	<b>4588.77%</b>	<b>#DIV/0!</b>	<b>-14.08%</b>
<b>Other Labour Cost</b>											
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$28.14	\$0.00	\$28.14
60600	Staff Amenities	-\$69.00	-\$46.00	-\$23.00	-\$345.00	-\$268.00	-\$77.00	-\$103.50	-\$483.00	\$34.50	\$138.00
60630	First Aid	\$0.00	\$0.00	\$0.00	-\$73.85	\$0.00	-\$73.85	\$0.00	\$0.00	\$0.00	-\$73.85
60750	Staff Training - External	-\$560.00	-\$5,150.00	\$4,590.00	-\$3,819.06	-\$6,650.00	\$2,830.94	-\$537.94	-\$953.28	-\$22.06	-\$2,865.78
60760	Staff Training - Internal	\$0.00	-\$20.00	\$20.00	-\$1,570.00	-\$110.00	-\$1,460.00	\$0.00	-\$324.64	\$0.00	-\$1,245.36
60800	Staff Uniforms	\$0.00	-\$10.00	\$10.00	-\$1,102.70	-\$305.00	-\$797.70	-\$246.70	-\$1,306.07	\$246.70	\$203.37
<b>Other Labour Cost Total</b>		<b>-\$629.00</b>	<b>-\$5,226.00</b>	<b>\$4,597.00</b>	<b>-\$6,910.61</b>	<b>-\$7,333.00</b>	<b>\$422.39</b>	<b>-\$888.14</b>	<b>-\$3,095.13</b>	<b>\$259.14</b>	<b>-\$3,815.48</b>
<b>Operating Expenses</b>											
<b>Advertising</b>											
61010	Advertising / Publicity	-\$492.98	-\$13,125.00	\$12,632.02	-\$15,673.63	-\$34,795.00	\$19,121.37	-\$2,372.51	-\$38,362.11	\$1,879.53	\$22,688.48
61050	Graphic Designing Costs	\$0.00	\$0.00	\$0.00	\$0.00	-\$3,500.00	\$3,500.00	-\$662.50	-\$5,512.50	\$662.50	\$5,512.50
61100	Promotional Merchandise	-\$21,026.66	-\$96.15	-\$20,930.51	-\$70,641.79	-\$3,096.14	-\$67,545.65	-\$367.27	-\$40,542.37	-\$70,659.39	-\$30,099.42
<b>Advertising-Total</b>		<b>-\$21,519.64</b>	<b>-\$13,221.15</b>	<b>-\$8,298.49</b>	<b>-\$86,315.42</b>	<b>-\$41,391.14</b>	<b>-\$44,924.28</b>	<b>-\$3,402.28</b>	<b>-\$84,416.98</b>	<b>-\$18,117.36</b>	<b>-\$1,898.44</b>
<b>Events &amp; Projects</b>											
61510	Campaigns	\$0.00	-\$3,975.00	\$3,975.00	-\$5.00	-\$34,580.00	\$34,575.00	-\$6,435.09	-\$6,435.09	\$6,435.09	\$6,430.09
61600	Concerts/Performances	\$0.00	-\$25,193.33	\$25,193.33	-\$1,630.00	-\$93,937.71	\$92,307.71	\$0.00	-\$10,939.55	\$0.00	\$9,309.55
61700	Grants	-\$24,118.03	-\$41,155.00	\$17,036.97	-\$49,019.25	-\$127,595.00	\$78,575.75	-\$11,978.83	-\$39,013.88	-\$12,139.20	-\$10,005.37
61800	Special Projects	-\$25.00	-\$1,086.67	\$1,061.67	-\$25.00	-\$4,513.35	\$4,488.35	-\$1,786.82	-\$2,871.37	\$1,761.82	\$2,846.37
61900	Student Promotions	-\$115,337.29	-\$14,397.00	-\$100,940.29	-\$335,965.16	-\$73,043.00	-\$262,922.16	-\$48,040.12	-\$142,526.37	-\$67,297.17	-\$193,438.79
<b>Events &amp; Projects - Total</b>		<b>-\$139,480.32</b>	<b>-\$85,807.00</b>	<b>-\$53,673.32</b>	<b>-\$386,644.41</b>	<b>-\$333,669.06</b>	<b>-\$52,975.35</b>	<b>-\$68,240.86</b>	<b>-\$201,786.26</b>	<b>-\$71,239.46</b>	<b>-\$184,858.15</b>
<b>Property</b>											
62710	Cleaning Materials	-\$1,037.17	-\$1,005.00	-\$32.17	-\$4,695.17	-\$5,530.00	\$834.83	-\$691.98	-\$4,523.43	-\$345.19	-\$171.74
62720	Cleaning Charges	-\$23,742.21	-\$23,757.61	\$15.40	-\$119,895.35	-\$120,022.47	\$127.12	-\$23,757.61	-\$122,732.42	\$15.40	\$2,837.07
62730	Cleaning Garbage Disposal	\$0.00	-\$550.00	\$550.00	-\$1,188.70	-\$2,135.00	\$946.30	\$0.00	-\$1,792.30	\$0.00	\$603.60
62740	Cleaning Equipment	\$0.00	-\$60.00	\$60.00	-\$363.64	-\$300.00	-\$63.64	\$0.00	-\$182.50	\$0.00	-\$181.14
62850	Pest Control	-\$148.14	-\$145.30	-\$2.84	-\$740.70	-\$758.50	\$17.80	-\$154.00	-\$616.00	\$5.86	-\$124.70
62910	Security - Providers	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,981.00	\$10,981.00	\$0.00	-\$6,697.25	\$0.00	\$6,697.25
62920	Security - Property	-\$91.61	-\$15.00	-\$76.61	-\$465.77	-\$75.00	-\$390.77	-\$19.53	-\$306.09	-\$72.08	-\$159.68
<b>Property-Total</b>		<b>-\$25,019.13</b>	<b>-\$25,532.91</b>	<b>\$513.78</b>	<b>-\$127,349.33</b>	<b>-\$139,801.97</b>	<b>\$12,452.64</b>	<b>-\$24,623.12</b>	<b>-\$136,849.99</b>	<b>-\$396.01</b>	<b>\$9,500.66</b>



Account Number	Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Var Month May-17	Last Year Var YTD May-17
<b>Utilities</b>										
63010	Electricity	-\$6,554.93	-\$5,540.00	-\$32,716.06	-\$30,095.00	-\$2,621.06	-\$5,203.13	-\$27,571.55	-\$1,351.80	-\$5,144.51
63050	Gas	-\$213.07	-\$300.00	-\$1,032.55	-\$1,200.00	\$167.45	\$0.00	-\$899.06	-\$213.07	-\$133.49
63100	Water	-\$3,500.00	-\$3,500.00	-\$16,000.00	-\$16,200.00	\$200.00	-\$3,500.00	-\$16,000.00	\$0.00	\$0.00
63150	Telephone	-\$331.51	-\$180.00	-\$1,851.00	-\$990.00	-\$861.00	-\$1,148.14	-\$2,392.44	\$816.63	\$541.44
	<b>Utilities-Total</b>	<b>-\$10,599.51</b>	<b>-\$9,520.00</b>	<b>-\$51,599.61</b>	<b>-\$48,485.00</b>	<b>-\$3,114.61</b>	<b>-\$9,851.27</b>	<b>-\$46,863.05</b>	<b>-\$748.24</b>	<b>-\$4,736.56</b>
<b>Motor Vehicles</b>										
64010	Motor Vehicles R&M	-\$179.18	\$0.00	-\$408.31	-\$350.00	-\$58.31	\$0.00	-\$690.63	-\$179.18	\$282.32
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	-\$978.26	-\$950.00	-\$28.26	\$0.00	-\$975.05	\$0.00	-\$3.21
64100	Motor Vehicle Fuel and Oil	-\$60.14	-\$395.00	-\$2,018.44	-\$1,995.00	-\$23.44	-\$46.74	-\$1,786.95	-\$13.40	-\$231.49
64150	Motor Vehicle Parking & Tolls	\$0.00	-\$2.50	\$0.00	-\$10.00	\$10.00	-\$23.63	-\$46.09	\$23.63	\$46.09
	<b>Motor Vehicles - Total</b>	<b>-\$239.32</b>	<b>-\$397.50</b>	<b>-\$3,405.01</b>	<b>-\$3,305.00</b>	<b>-\$100.01</b>	<b>-\$70.37</b>	<b>-\$3,498.72</b>	<b>-\$168.95</b>	<b>\$93.71</b>
<b>Maintenance</b>										
65050	R&M - Building	-\$4,410.92	-\$5,007.17	-\$22,098.15	-\$25,345.85	\$3,247.70	-\$4,467.90	-\$22,390.01	\$56.98	\$291.86
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4.14	\$0.00	\$4.14
65150	R&M - Equipment	\$0.00	-\$40.00	\$108.00	-\$220.00	\$328.00	\$0.00	-\$89.09	\$0.00	\$197.09
65250	R&M - Refrigeration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$973.00	-\$1,126.00	\$973.00	\$1,126.00
65300	Replacements / Minor capital	-\$989.54	-\$780.00	-\$6,427.47	-\$9,485.00	\$3,057.53	-\$30.00	-\$7,819.84	-\$959.54	\$1,392.37
	<b>Maintenance-Total</b>	<b>-\$5,400.46</b>	<b>-\$5,827.17</b>	<b>-\$28,417.62</b>	<b>-\$35,050.85</b>	<b>\$6,633.23</b>	<b>-\$5,470.90</b>	<b>-\$31,429.08</b>	<b>\$70.44</b>	<b>\$3,011.46</b>
<b>Other Operating Costs</b>										
66010	Consumables	\$0.00	-\$50.00	-\$122.06	-\$150.00	\$27.94	\$0.00	\$0.00	\$0.00	-\$122.06
66050	Conf & Seminar Registration	-\$592.73	\$0.00	-\$1,625.37	\$0.00	-\$1,625.37	\$0.00	-\$20,577.57	-\$592.73	\$18,952.20
66100	Conf & Seminar Travel & Accom	-\$5,593.64	-\$25,000.00	-\$52,836.08	-\$73,000.00	\$20,163.92	-\$3,739.10	-\$7,183.55	-\$1,854.54	-\$45,652.53
66150	Depreciation	-\$22,590.00	-\$22,622.00	-\$123,403.38	-\$124,398.50	\$995.12	-\$22,758.40	-\$121,468.90	\$168.40	-\$1,934.48
66350	Equipment Rent	-\$598.00	\$0.00	-\$1,495.00	\$0.00	-\$1,495.00	\$0.00	\$0.00	-\$598.00	-\$1,495.00
66400	Film Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,686.07	\$0.00	\$1,686.07
66450	Insurance	-\$2,111.04	-\$2,020.00	-\$10,555.20	-\$10,635.00	\$79.80	-\$2,040.46	-\$10,202.30	-\$70.58	-\$352.90
66500	Laundry	\$0.00	\$0.00	\$0.00	-\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00
66600	Licence Fees / Certificates	-\$1,924.68	-\$1,681.67	-\$18,925.43	-\$8,408.35	-\$10,517.08	-\$3,498.61	-\$13,863.08	\$1,573.93	-\$5,062.35
66700	Meetings	-\$184.48	-\$298.00	-\$948.46	-\$2,190.00	\$1,241.54	-\$173.09	-\$513.50	-\$11.39	-\$434.96
66850	Subscriptions	-\$40.91	-\$1,261.96	-\$321.48	-\$5,609.80	\$5,288.32	-\$181.54	-\$2,299.24	\$140.63	\$1,977.76
66900	Travel (local)	-\$250.95	-\$420.25	-\$250.95	-\$1,681.00	\$1,430.05	\$0.00	-\$33.44	-\$250.95	-\$217.51
66950	Workplace Health & Safety	\$0.00	\$0.00	-\$70.52	\$0.00	-\$70.52	\$0.00	-\$80.00	\$0.00	\$9.48
	<b>Other Operating Costs-Total</b>	<b>-\$33,886.43</b>	<b>-\$33,353.88</b>	<b>-\$210,553.93</b>	<b>-\$226,572.65</b>	<b>\$16,018.72</b>	<b>-\$32,391.20</b>	<b>-\$177,907.65</b>	<b>-\$1,495.23</b>	<b>-\$32,646.28</b>
<b>Administration Expenses</b>										
67010	Bad Debts	\$0.00	-\$150.00	\$0.00	-\$600.00	\$600.00	-\$250.00	-\$250.00	\$250.00	\$250.00
67100	Photocopying	-\$408.53	-\$1,590.00	-\$8,849.70	-\$7,400.00	-\$1,449.70	-\$1,099.28	-\$6,265.78	\$690.75	-\$2,583.92
67400	Postage & Freight	-\$4.55	-\$2.00	-\$36.74	-\$11.00	-\$25.74	-\$24.00	-\$25.91	-\$0.55	-\$10.83
67500	Printing	-\$2,195.20	-\$2,696.00	-\$8,834.76	-\$10,920.00	\$2,085.24	-\$2,264.00	-\$5,385.35	\$68.80	-\$3,449.41
67600	Stationery	-\$68.83	-\$282.00	-\$1,858.60	-\$1,441.00	-\$417.60	-\$264.26	-\$1,858.51	\$195.43	-\$0.09
67900	Legal Fees	\$0.00	-\$5,000.00	\$0.00	-\$20,000.00	\$20,000.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02
68100	Professional Fees	-\$18,660.67	-\$8,653.36	-\$64,446.75	-\$48,163.48	-\$16,283.27	-\$15,154.35	-\$85,196.57	-\$3,506.32	\$20,749.82
68200	Bank Charges	-\$395.38	-\$261.00	-\$600.30	-\$1,508.00	\$907.70	\$264.53	-\$733.87	-\$659.91	\$133.57
	<b>Administration Expenses Total</b>	<b>-\$21,733.16</b>	<b>-\$18,634.36</b>	<b>-\$84,626.85</b>	<b>-\$90,043.48</b>	<b>\$5,416.63</b>	<b>-\$18,771.36</b>	<b>-\$104,752.01</b>	<b>-\$2,961.80</b>	<b>\$20,125.16</b>

Monthly Profit And Loss for Queensland University Union - Department										Student Support Total			
Current Period:			Previous Period:			1-May-2017		28-May-2017					
30-Apr-2018			27-May-2018										
Account Number	Description	Current Year Actual Month May-18	Current Year Budget Month May-18	Current Year Variance May-18	Current Year Actual YTD May-18	Current Year Budget YTD May-18	Current Year Variance May-18	Last Year Actual Month May-17	Last Year Actual YTD May-17	Last Year Var Month May-17	Last Year Var YTD May-17		
	<b>Recharges</b>												
69020	BTOH Recharge	-\$9,300.00	-\$9,300.00	\$0.00	-\$39,525.00	-\$39,525.00	\$0.00	-\$9,300.00	-\$39,525.00	\$0.00	\$0.00		
69030	Human Resources Recharge	-\$2,717.70	-\$2,717.70	\$0.00	-\$17,516.74	-\$17,516.74	\$0.00	-\$4,678.33	-\$24,015.98	\$1,960.63	\$6,499.24		
69040	IT Recharge	-\$2,586.46	-\$2,586.46	\$0.00	-\$13,571.22	-\$13,571.22	\$0.00	-\$2,412.07	-\$12,291.43	-\$174.39	-\$1,279.79		
69050	Financial Services Recharge	-\$8,976.30	-\$8,976.30	\$0.00	-\$45,913.84	-\$45,913.84	\$0.00	-\$8,791.77	-\$46,615.09	-\$184.53	\$701.25		
69060	Marketing Recharge	-\$24,859.10	-\$24,859.10	\$0.00	-\$131,717.68	-\$131,717.68	\$0.00	-\$18,500.19	-\$96,868.36	-\$6,358.91	-\$34,849.32		
	<b>Recharges-Total</b>	<b>-\$48,439.56</b>	<b>-\$48,439.56</b>	<b>\$0.00</b>	<b>-\$248,244.48</b>	<b>-\$248,244.48</b>	<b>\$0.00</b>	<b>-\$43,682.36</b>	<b>-\$219,315.86</b>	<b>-\$4,757.20</b>	<b>-\$28,928.62</b>		
	<b>Total Operating Expenses</b>	<b>-\$306,317.53</b>	<b>-\$260,733.53</b>	<b>-\$45,584.00</b>	<b>-\$1,227,156.66</b>	<b>-\$1,166,563.63</b>	<b>-\$60,593.03</b>	<b>-\$206,503.72</b>	<b>-\$1,006,819.60</b>	<b>-\$99,813.81</b>	<b>-\$220,337.06</b>		
	<b>Total Expenses</b>	<b>-\$386,968.17</b>	<b>-\$346,835.25</b>	<b>-\$40,132.92</b>	<b>-\$1,665,957.80</b>	<b>-\$1,606,675.69</b>	<b>-\$59,282.11</b>	<b>-\$287,273.78</b>	<b>-\$1,443,178.01</b>	<b>-\$99,694.39</b>	<b>-\$222,779.79</b>		
99999	<b>Net Profit</b>	<b>-\$112,539.09</b>	<b>-\$98,716.48</b>	<b>-\$13,822.61</b>	<b>-\$74,901.32</b>	<b>-\$44,422.46</b>	<b>-\$30,478.86</b>	<b>-\$12,077.33</b>	<b>-\$139,971.28</b>	<b>-\$100,461.76</b>	<b>\$65,069.96</b>		
	<b>Total Income Checker = 0</b>	<b>-\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>-\$6,000.00</b>	<b>\$6,000.00</b>	<b>\$0.00</b>	<b>-\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		