# AGENDA 

for the

## $7^{\text {th }}$ Ordinary Meeting of the $103^{\text {rd }}$ UQ Union Council

28/08/2014

## TABLE OF CONTENTS

$6^{\text {th }}$ Ordinary Meeting of the<br>$103^{\text {rd }}$ UQ Union Council

Agenda ..... 4
Attendance ..... 6
Elections ..... 7
Reports of the Elected Officers ..... 8
President's Report ..... 10
Union Secretary's Report ..... 11
Treasurer's Report ..... 12
Report of the Vice President (Student Rights) ..... 13
Report of the Vice President (Gender and Sexuality) ..... 14
Report of the Vice President (Campus Culture) ..... 17
Environment Officer's Report ..... 18
Postgraduate Officer's Report ..... 19
International Students Officer's Report ..... 20
Goorie Berrimpa Officer's Report ..... 21
Medical Students Officer's Report ..... 22
Turbot Street Officer's Report ..... 23
Gatton Campus Officer's Report ..... 24
Ipswich Campus Officer's Report ..... 25
College Officer's Report ..... 26
Union Newspaper Editor's Report ..... 27
Matters Arising from the Reports of the Elected Officers ..... 28
Question Time ..... 29
Confirmation of the Minutes of the Previous Meeting ..... 30
Business Arising from the Minutes. ..... 31
Reports of Other Union Bodies ..... 32
Clubs and Societies Committee Report ..... 34
Medical Students Board Report ..... 37
Turbot Street Board Report ..... 38
Ipswich Campus Board Report ..... 39
Gatton Campus Board Report ..... 40
Queer Collective Report ..... 41
Women's Collective Report ..... 42
Student Rights Action Group Report ..... 43
Campus Culture Action Group Report ..... 44
Colleges Committee Report ..... 45
Environment Collective Report ..... 46
International Students Board Report ..... 47
Postgraduate Students Board Report ..... 48
Goorie Berrimpa Collective Report ..... 49
Administrative Committee Report ..... 50
Executive Committee Report ..... 55
Abilities Collective Report ..... 56
Legislative Consultative Committee Minutes ..... 57
Business which has been Proposed ..... 62
Regulatory Amendments ..... 63
2014 Review Budget ..... 71
Notice of Business to be Proposed ..... 72
Appendices ..... 73
Appendix A (Treasurer's Report) ..... 74
Appendix B (Minutes of the $6^{\text {th }}$ Ordinary Meeting) ..... 93
Appendix C (2014 Review Budget) ..... 118

## AGENDA

$7^{\text {th }}$ Ordinary Meeting of the $103^{\text {rd }}$ UQ Union Council<br>6:00PM<br>Thursday 28/08/2014<br>Holt Room<br>Level 4, Union Complex (Bld. 21C), St. Lucia Campus

## a) Credentials

i. Members Present
ii. Apologies and Leave
iii. Proxies
iv. Others Present
v. Resignations
b) Elections
i. Ipswich Campus Officer (Casual Vacancy)
c) Appeals from Decisions of Union Bodies
d) Reports of the Elected Officers
i. President
ii. Union Secretary
iii. Treasurer
iv. Vice President (Student Rights)
v. Vice President (Gender and Sexuality)
vi. Vice President (Campus Culture)
vii. Environment Officer
viii. Postgraduate Officer
ix. International Students Officer
x. Goorie Berrimpa Officer
xi. Medical Students Officer
xii. Turbot Street Officer
xiii. Gatton Campus Officer
xiv. Ipswich Campus Officer
xv. Colleges Officer
xvi. Union Newspaper Editor (Semper Floreat)
e) Matters Arising from the Reports of the Elected Officers
f) Question Time
g) Confirmation of the Minutes of the Previous Meeting
h) Business Arising from the Minutes
i) Reports of Other Union Bodies
i. Clubs and Societies Committee
ii. Medical Students Board
iii. Turbot Street Board
iv. Ipswich Campus Board
v. Gatton Campus Board
vi. Queer Collective
vii. Women's Collective
viii. Student Rights Action Group
ix. Campus Culture Action Group
x. Colleges Committee
xi. Environment Collective
xii. International Students Board
xiii. Postgraduate Students Board
xiv. Goorie Berrimpa Collective
xv. Administrative Committee
xvi. Executive Committee
xvii. Abilities Collective
xviii. Legislative Consultative Committee
j) Business which has been Proposed
i. Regulatory Amendments
ii. 2014 Review Budget
k) Notice of Business to be Proposed

## ATTENDANCE

THAT THE NOTED APOLOGIES BE ACCEPTED AND LEAVE BE GRANTED TO ALL APPLICANTS

01 MILLROY/JOHNSTON

## ELECTIONS

THAT THE RETURNING OFFICER'S REPORT BE ACCEPTED AND CONFIRMED 02 MILLROY/JOHNSTON

## REPORTS OF THE

## ELECTED OFFICERS

The following item of business is for noting.

## Reports of the Elected Officers

The following motions shall be put to confirm the Reports of the Elected Officers, but no further decisions are required to be made around this item.

THAT THE PRESIDENT'S REPORT BE ACCEPTED AND CONFIRMED 03

JOHNSTON/MANFIELD

THAT THE UNION SECRETARY'S REPORT BE ACCEPTED AND CONFIRMED 04 MILLROY/MANFIELD

THAT THE TREASURER'S REPORT BE ACCEPTED AND CONFIRMED 05 MILLROY/MANFIELD

THAT THE REPORT OF THE VICE PRESIDENT (STUDENT RIGHTS) BE ACCEPTED AND CONFIRMED

06
MILLROY/MANFIELD

THAT THE REPORT OF THE VICE PRESIDENT (GENDER AND SEXUALITY) BE ACCEPTED AND CONFIRMED
07
MILLROY/MANFIELD

THAT THE REPORT OF THE VICE PRESIDENT (CAMPUS CULTURE) BE ACCEPTED AND CONFIRMED
08
MILLROY/MANFIELD

THAT THE ENVIRONMENT OFFICER'S REPORT BE ACCEPTED AND CONFIRMED

THAT THE POSTGRADUATE OFFICER'S REPORT BE ACCEPTED AND CONFIRMED

THAT THE INTERNATIONAL OFFICER'S REPORT BE ACCEPTED AND CONFIRMED

THAT THE MEDICAL STUDENTS OFFICER'S REPORT BE ACCEPTED AND CONFIRMED
12 MILLROY/MANFIELD

THAT THE TURBOT STREET OFFICER'S REPORT BE ACCEPTED AND CONFIRMED 13 MILLROY/MANFIELD

THAT THE GATTON CAMPUS OFFICER'S REPORT BE ACCEPTED AND CONFIRMED 14 MILLROY/MANFIELD

THAT THE IPSWICH CAMPUS OFFICER'S REPORT BE ACCEPTED AND CONFIRMED MILLROY/MANFIELD

THAT THE COLLEGES OFFICER'S REPORT BE ACCEPTED AND CONFIRMED 16 MILLROY/MANFIELD

THAT THE UNION NEWSPAPER EDITOR'S REPORT BE ACCEPTED AND CONFIRMED 17 MILLROY/MANFIELD

## PRESIDENT'S REPORT

## Presenter: Joshua Millroy

This month has been huge for UQU. We've managed to achieve some great results for students. From removing hurdle attendance for courses to putting the finishing touches on some fantastic new student eateries and facilities.

UQU has had a number of fantastic events, including old favourites like our free breakfast program to new and exciting events such as the Women in Higher Education Blue stockings event.

The Union is doing well financially with our businesses succeeding and competent financial management resulting in an enormously improved financial position to this period this year. I look forward to the remaining council sessions this year continuing to make regulatory changes to make this union more transparent and accessible.

I will be available for questions and am always available at president@uqu.com.au

# UNION SECRETARY'S REPORT 

## Presenter: Rachel Paterson

This month I have been working with the Treasurer and Union staff in pursuit of a company to run the Annual Elections. In our research it has become clear that it will be highly difficult, if not impossible, to secure a reputable organisation to run the Union Elections without the addition of provisions to the Union's regulations to allow a very specific variety of online polling; as such myself and another member of Council will be putting forward a number of proposed amendments to our electoral rules which have been discussed in the Legislative Consultative Committee.

I'm pleased to report that the first ever meeting of the Legislative Consultative Committee was very constructive, and I would like to commend those who attended for their input.

I have also been working with the Treasurer and President with McCullough Robertson in order to work towards incorporation. The process has commenced and is moving forward steadily. Discussions will be brought to Council after we have moved past the initial stages.

This month I also worked with the Vice Presidents (Student Rights) on the Union's campaign against the Tertiary Transport Concession Card, and presented thousands of signatures from students who oppose the implementation to Members of Parliament. I also assisted the Vice Presidents and active members of the Union in the campaign against the aspects of the Federal Budget which will negatively affect students at a tertiary level, which built up to a rally of hundreds in Brisbane City.

The refurbishments to the Refectory are progressing rapidly and new outlets are expected to be open from Friday the $29^{\text {th }}$ of August.

## TREASURER'S REPORT

## Presenter: Nathan Johnston

See Appendix A.

## REPORT OF THE

## VICE PRESIDENT

## (STUDENT RIGHTS)

## Presenter: Laura Howden and Richard Lee

The beginning of semester two was a busy time for the UQ Student Rights department ! Between our rally against the Tertiary Transport Concession Card (at which we handed over almost 2000 signatures against the policy to members of parliament, collected at both the UQ St Lucia and QUT Garden's Point campuses), and the National Day of Action (a protest of over 250 staff and students against the proposed changes to HECS repayments and the price of our degrees), it has been a solid few weeks of on-the-ground campaigning.

Our latest trip to Ipswich, along with the Gender and Sexuality representatives, has ensured we have continued contact during this time of the campus closure; answering particular concerns from students regarding the possibility of making the teach out period optional.

In the works later this semester is our Social Responsibility Week, a weeklong series of events combining the vision and diversity of some of UQ's most prominent social justice clubs including VGen, Oxfam, Red Cross and R2P.

Our Counter Course Guide has been combined with talks between UQU and the budding website, UQ Review (currently in BETA stage), and we are pleased to announce a partnership between ourselves and the website creator. The UQU Course Guide will be released alongside the official launch of the site in the following weeks, so keep an eye out! We are confident this working relationship will allow future executives to build this student union-owned and operated guide into a piece of literature rivalling that currently produced by UTas, USyd and La Trobe (all of which can be perused online at ISSUU).

As always we are thrilled to be working for the students of UQ, and look forward to meeting you face to face at the free breakfast, at society BBQs, at professional faculty seminars and at the impressive range of club balls scheduled for the rest of 2014.

## REPORT OF THE

## VICE PRESIDENT

## (GENDER AND SEXUALITY)

Presenter: Kathryn Cramp (Queer Department)

## Campus Safety

As Vice President for Gender \& Sexuality I have also been responsible for the ongoing campus safety campaign. The Campus Safety Survey results indicated that $67 \%$ of incidents were not reported to UQ Security. As UQ staff have indicated reports are used to influence ongoing policy, it is important to ensure students feel comfortable lodging reports and understand how to do this.
Following the release of the full report and summary of the Campus Safety Survey Results, UQ Union has continued to meet with UQ staff to discuss improvements surrounding this issue. UQ Union has also engaged with media to raise the profile of student safety not only on campus but generally in Brisbane. As a member of the Student Integrity and Misconduct Steering Committee, I have been able to raise matters arising from the survey results with UQ staff in the context of discussing changes to Misconduct policy. UQ Union has also advertised the Campus Safety Bus, the contact details for UQ Security, and has distributed posters encouraging students to report matters to UQ Security.

## Ipswich Campus

In addition to duties specific to my portfolio as Vice President for Gender \& Sexuality, I have also been attending Ipswich Student Implementation Committee meetings as representative for the UQ Union. We have established a visual presence on campus to encourage students to provide feedback and concerns regarding the sale and how the campus will be administrated over the teach out period for the next few years. We have also ensured that various student representatives have been able to participate in the Ipswich Student Implementation Committee directly to provide UQ staff with insight into problems that will affect particular schools.

## Queer Department

The UQ Union Queer Department held a Queer Careers night on August 7 featuring speakers from the LGBTI Legal Service, the LGBT Liaison Unit from the Queensland Police Service, the Queensland AIDS Council, and Dr Wendell Rosevear. This event received excellent feedback from attendees, particularly acknowledging the quality of speakers present.

## Queer Collective

This month meetings were held for the Queer Collective on August 7, 21, and 28.
During these meetings members were able to discuss current events, plan events, and arrange for autonomous pre-selections for the Queer Collectives endorsed candidate for the 2015 UQ Union Queer Officer. Nominations were opened by posting to the Queer Collective facebook group and held open for more than 4 weeks

Queer Collective held the following events this month:

- Movie nights on August 1, 7, and 21.
- A catch up session for members of Rainbow Medicine.
- Attendance at the Rally for Marriage Equality on August 17.
- Hosting celebrations for Wear It Purple Day. This is a day to support queer youth by raising awareness and eradicating bullying based on sexuality and gender diversity. Events will be held at St Lucia (August 26) and Gatton (August 28) campuses.
- Hosting an event to raise money for Motor Neurone Disease Australia as several members volunteered to complete the Ice Bucket Challenge and donate on August 27.
- Hosting a board games night on August 28.


## Women's Collective

This month I have been assisting with the UQ Women's Collective by assisting with meetings and organising events. In particular I assisted with the organisation of the joint Women's Collective and National Tertiary Education Union event held on Tuesday 12 August for Bluestocking week at the St Lucia bcampus. UQ Women's Collective also held a further event on Thursday 14 August for Bluestocking week at the Gatton campus. Throughout the year I have also been a Grievance Officer for the UQ Women's Collective.

## REPORT OF THE

## VICE PRESIDENT

## (GENDER AND SEXUALITY)

## Presenter: Lotte Scheel (Women's Department)

This past month saw a very successful Bluestockings Week. The Women's Collective was involved in the planning and organising of the National Tertiary Education Union's event, which was held on the grassy knoll on Tuesday the $12^{\text {th }}$ of August. The event involved a band and guest speakers.

Three days later on Friday the $15^{\text {th }}$, the union-run Bluestockings Week event was held. It took the form of a lunch with the theme "Celebrating Indigenous Women in Higher Education". This was a very successful, sold out event with 80 people in attendance.

The Women's Department is now in the process of organising a lecture by Clementine Ford, Australian writer and feminist.

## REPORT OF THE

## VICE PRESIDENT (CAMPUS CULTURE)

## Presenter: Natalie Morris and Stephen Kakoniktis

On Friday $1^{\text {st }}$ August we ran a Mini Ekka which went well and was positively received by the student body.

We hired a DDR and racing gaming machines which we set up down in the front UQU area for students to play for free to allow on campus engagement.

This week has been 'live music week' with a number of small acts scheduled to play around campus and in the Red Room.

We are in the process of finalising our organisations for a film festival which should be held in week 6 pending UQ approval.

Organisations are underway for a clubs performance day in week 8 where a stage will be set up on the grassy knoll and clubs will have the opportunity to do a performance, fairy floss/snowcones will also be supplied.

There was a clubs and societies meeting on the $28^{\text {th }}$ July 2014 for 10 am which was inquorate. More members arrived later, and as we had pressing ratifications and affiliations to consider we determined it necessary to call an extraordinary general meeting for 11 am . This meeting was quorate, and the minutes from it were accepted at the Clubs and Societies meeting held $25^{\text {th }}$ August 2014.

There was a meeting held on $25^{\text {th }}$ August 2014 which discussed a number of matters, in particular motions regarding disciplinary matters concerning the UQ Law Society, and the Clubs and Societies supporting a number of regulatory amendments to sections of the regulation pertaining to clubs and societies, which will be discussed at next month's Union Council.

## ENVIRONMENT

## OFFICER'S REPORT

Presenter: Julia Hutton

No report submitted.

# POSTGRADUATE OFFICER'S REPORT 

Presenter: Amanda Acutt

No report submitted.

# INTERNATIONAL STUDENTS OFFICER'S REPORT 

Presenter: Arturo Ruffin

No report submitted.

# GOORIE BERRIMPA OFFICER'S REPORT 

Presenter: Matthew Compton and Joshua Andrews

No report submitted.

# MEDICAL STUDENTS OFFICER'S REPORT 

Presenter: Ekta Paw and Ellinor Johnston

No report submitted.

# TURBOT STREET OFFICER'S REPORT 

## Presenter: Patrick Bowman

No report submitted.

# GATTON CAMPUS OFFICER'S REPORT 

Presenter: Ivan Moses and Timothy Rossignol

No report submitted.

# IPSWICH CAMPUS 

## OFFICER'S REPORT

Presenter: Not Applicable.

Nil.

# COLLEGE OFFICER'S REPORT 

Presenter: Alexander Dalton

No report submitted.

# UNION NEWSPAPER EDITORS' REPORT 

Presenter: Max Chandler-Mather

No report submitted.

## MATTERS ARISING FROM THE REPORTS OF THE ELECTED OFFICERS

Nil on notice.

## QUESTION TIME

A maximum of 45 minutes shall be spent on Question Time.

Any student may direct a question to the Elected Officers.

## CONFIRMATION OF MINUTES FROM THE PREVIOUS MEETING

See Appendix B.

## Confirmation of Minutes from the Previous Meeting

The following motion shall be put to confirm the Minutes of the Previous Meetings, but no further decisions are required to be made around this item.

THAT THE MINUTES FROM THE $6^{\text {th }}$ ORDINARY MEETING BE CONFIRMED 18 MILLROY/MANFIELD

# BUSINESS ARISING FROM THE MINUTES 

Nil on notice.

## REPORTS OF OTHER UNION BODIES

The following item of business is for noting.

## Reports of Other Union Bodies

The following motions shall be put to confirm the Reports of Other Union Bodies, but no further decisions are required to be made.

THAT THE CLUBS AND SOCIETIES COMMITTEE REPORT BE ACCEPTED AND CONFIRMED
19 MANFIELD/MCLEAN

THAT THE MEDICAL STUDENTS BOARD REPORT BE ACCEPTED AND CONFIRMED
MANFIELD/MCLEAN

THAT THE TURBOT STREET BOARD REPORT BE ACCEPTED AND CONFIRMED 21 MANFIELD/MCLEAN

THAT THE IPSWICH CAMPUS BOARD REPORT BE ACCEPTED AND CONFIRMED 22

MANFIELD/MCLEAN

THAT THE GATTON CAMPUS BOARD REPORT BE ACCEPTED AND CONFIRMED 23

MANFIELD/MCLEAN

THAT THE QUEER COLLECTIVE REPORT BE ACCEPTED AND CONFIRMED
24
MANFIELD/MCLEAN

THAT THE WOMEN'S COLLECTIVE REPORT BE ACCEPTED AND CONFIRMED 25

## MANFIELD/MCLEAN

THAT THE STUDENT RIGHTS ACTION GROUP REPORT BE ACCEPTED AND CONFIRMED

THAT THE CAMPUS CULTURE ACTION GROUP REPORT BE ACCEPTED AND CONFIRMED

27 MANFIELD/MCLEAN

THAT THE COLLEGES COMMITTEE REPORT BE ACCEPTED AND CONFIRMED 28 MANFIELD/MCLEAN

THAT THE ENVIRONMENT COLLECTIVE REPORT BE ACCEPTED AND CONFIRMED 29 MANFIELD/MCLEAN

THAT THE INTERNATIONAL STUDENTS BOARD REPORT BE ACCEPTED AND CONFIRMED

30 MANFIELD/MCLEAN

THAT THE POSTRGRADUATE STUDENTS BOARD REPORT BE ACCEPTED AND CONFIRMED

THAT THE GOORIE BERRIMPA COLLECTIVE REPORT BE ACCEPTED AND CONFIRMED

32
MANFIELD/MCLEAN

THAT THE ADMINISTRATIVE COMMITTEE REPORT BE ACCEPTED AND CONFIRMED 33 MANFIELD/MCLEAN

THAT THE EXECUTIVE COMMITTEE REPORT BE ACCEPTED AND CONFIRMED 34 MANFIELD/MCLEAN

THAT THE ABILITIES COLLECTIVE REPORT BE ACCEPTED AND CONFIRMED 35 MANFIELD/MCLEAN

## CLUBS AND SOCIETIES COMMITTEE REPORT

## Meeting opened 10:11AM.

a) Attendance:

## Members:

- Natalie Morris
- Stephen Kakoniktis
- James Hudson
- Joe Knynenburg
- Max Wasley
- Mitchell Kingston
- Sophie Walker
- Tom O'Connor
- Josh Millroy
- Nathan Johnston


## Others Present:

- Lauren Bicknell
- Alexandra Rose
- Daniel Maggacis
- Madeleine Copley


## Absences:

- Rachel Paterson
- Alexandra Stokes


## Apologies:

The Following Proxies were received:

- Mitchell Kingston to Stephen Kakoniktis

[^0]It was moved
THAT THE REPORTS OF THE ELECTED OFFICERS BE ACCEPTED AND APPROVED C\&S 103/85

WALKER/KNYNENBURG
CARRIED

It was moved
THAT NEPALESE AT UQ BE RATIFIED
C\&S 103/86
KAKONIKTIS/O'CONNOR
CARRIED

It was moved
THAT UQ SCHOOL OF POPULATION HEALTH STUDENT ASSOCIATION BE RATIFIED C\&S 103/87

WALKER /KAKONIKTIS
CARRIED

It was moved
THAT THE NURSING AND MIDWIFERY STUDENT ASSOCIATION BE AFFILIATED AS A UQU CLUB.
C\&S 103/88 KNYNENBURG/O'CONNOR CARRIED

It was moved
THAT THE BIOTECHNOLOGY AND INNOVATIONS SCIENCES CLUB BE AFFILIATED AS A UQU CLUB.
C\&S 103/89 KAKONIKTIS/WALKER CARRIED

It was moved
THAT DANIEL MAGGACIS BE INVITED TO STAY AFTER THE MEETING MOVES IN CAMERA TO DISCUSS THE UQLS
C\&S 103/90 MAGGACIS/COPLEY NOT CARRIED

It was moved
THAT MADELEINE COPLEY BE INVITED TO SAY AFTER THE MEETING MOVES IN CAMERA TO DISCUSS THE UQLS.
C\&S 103/91 COPLEY/MAGGACIS NOT CARRIED

It was moved
THAT LAUREN BICKNELL AND ALEXANDRA ROSE BE ALLOWED TO STAY IN THE ROOM IF THE MEETING MOVES IN CAMERA
C\&S 103/92 WALKER/KNYNENBURG CARRIED

It was moved
THAT THE CLUBS AND SOCIETIES COMMITTEE MEETING MOVE IN CAMERA C\&S 103/93 MILLROY/KNYNENBURG CARRIED

It was moved
THAT THE PROPOSED DISCIPLINARY MOTION BE AMENDED TO READ:
"THE UQ LAW SOCIETY BE SUSPENDED FOR SIX MONTHS OF PERMISSION TO USE ALL UNION FACILITIES, EXCLUDING THE UQ UNIONS PUBLIC LIABILITY INSURANCE ON THE BASIS OF R190 (C) AND/OR R190 (L)"
C\&S 103/94
KAKONIKTIS/KNYNENBURG
CARRIED

It was moved
THAT THE UNIVERSITY OF QUEENSLAND LAW SOCIETY REPRESENTATIVES BE GRANTED SPEAKING RIGHTS AND BE ALLOWED TO STAY IN THE ROOM IF THE MEETING MOVES IN CAMERA
C\&S 103/95 WASLEY/MILLROY CARRIED

It was moved
THAT ALEXANDRA ROSE AND LAUREN BICKNELL BE ALLOWED TO STAY IN THE ROOM IF THE MEETING MOVES IN CAMERA
C\&S 103/96 KAKONIKTIS/WASLEY CARRIED

It was moved
THAT THE CLUBS AND SOCIETIES COMMITTEE MEETING MOVE IN CAMERA C\&S 103/97

WALKER/WASLEY
CARRIED

Meeting moved in camera at 11:34am

Meeting moved ex camera at $1: 41 \mathrm{pm}$

It was moved
THAT THE UQ LAW SOCIETY BE SUSPENDED FOR SIX MONTHS OF PERMISSION TO USE ALL UNION FACILITIES, EXCLUDING THE UQ UNIONS PUBLIC LIABILITY INSURANCE ON THE BASIS OF R190 (C) AND/OR R190 (L).
C\&S 103/98 KAKONIKTIS/JOHNSTON CARRIED

It was moved
THAT THE CLUBS AND SOCIETIES COMMITTEE SUPPORT THE REGULATORY AMENDMENTS PRESENTED IN THIS MEETING
C\&S 103/99 KAKONIKTIS/ WALKER CARRIED

## Meeting closed 2:11pm

# MEDICAL STUDENTS BOARD REPORT 

No report submitted.

## TURBOT STREET BOARD REPORT

No report submitted.

## IPSWICH CAMPUS BOARD REPORT

No report submitted.

## GATTON CAMPUS BOARD REPORT

No report submitted.

## QUEER COLLECTIVE REPORT

To be presented at Union Council.

# WOMEN'S COLLECTIVE REPORT 

No report submitted.

## STUDENT RIGHTS ACTION GROUP REPORT

The Student Rights Action Group shall meet at 12:00PM on Thursday the $31^{\text {st }}$ of July.

A report from the meeting shall be made available electronically prior to Union Council and in print at Union Council.

## CAMPUS CULTURE ACTION GROUP REPORT

No report submitted.

## COLLEGES COMMITTEE REPORT

No report submitted.

# ENVIRONMENT <br> COLLECTIVE REPORT 

No report submitted.

# INTERNATIONAL STUDENTS BOARD REPORT 

No report submitted.

# POSTGRADUATE STUDENTS BOARD REPORT 

No report submitted.

# GOORIE BERRIMPA COLLECTIVE REPORT 

No report submitted.

# ADMINISTRATIVE COMMITTEE REPORT 

## $1^{\text {st }}$ Extraordinary Meeting

The meeting was declared open at 2.03 PM.
a) Attendance

The following members were present:

- Crowley, Jeremy
- Millroy, Joshua
- Johnston, Nathan
- De Haan, Damien
- Paterson, Rachel
- Farago, Mark
- Rankin, Emily

Apologies were received from the following members:

- McLean, Laurence

The following members were absent:

- O’Regan, Brianna
- Black, Jonathan
- McLean, Laurence
- Wooler, Clint

The following proxies were received:

- Nil

The following others were present:

- Lauren Bicknell

It was moved
THAT THE MCCULLOUGH ROBERTSON BE APPOINTED AS THE UNION'S LAWYERS TO OVERSEE INCORPORATION.

JOHNSTON/FARAGO
CARRIED

The meeting was declared closed at 2.15PM.

## $2^{\text {nd }}$ Extraordinary Meeting

The following members were present:

- Millroy, Joshua
- Johnston, Nathan
- De Haan, Damien
- O’Regan, Brianna
- Farago, Mark

Apologies were received from the following members:

The following members were absent:

- Crowley, Jeremy
- Paterson, Rachel
- Rankin, Emily
- Black, Jonathan
- McLean, Laurence
- Wooler, Clint

The following proxies were received:

- Nil

The following others were present:

- Lauren Bicknell

The meeting did not reach quorum and lapsed at 2:30pm.

## $3^{\text {rd }}$ Extraordinary Meeting

The meeting was declared open at 12:37PM.
b) Attendance

The following members were present:

- Millroy, Joshua
- Johnston, Nathan
- Farago, Mark
- Crowley, Jeremy
- Black, Jonathan
- McLean, Laurence
- Wooler, Clint

Apologies were received from the following members:

- De Haan, Damien
- Rankin, Emily
- Paterson, Rachel

The following members were absent:

- De Haan, Damien
- Rankin, Emily
- Paterson, Rachel
- O'Regan, Brianna

The following proxies were received:

- Rachel Paterson to Laurence McLean

The following others were present:

- Lauren Bicknell

It was moved
THAT THE MINUTES OF THE FIRST EXTRAORDINARY MEETING AND SECOND EXTRAORDINARY MEETING OF THE ADMINISTRATIVE COMMITTEE BE ACCEPTED AND CONFIRMED
ADMIN 103/28
FARAGO/JOHNSTON
CARRIED

It was moved
THAT THE TREASURER'S REPORT AND PRESIDENT'S REPORT BE ACCEPTED AND APPROVED

ADMIN 103/29 MCLEAN/JOHNSTON CARRIED

It was moved
THAT THE NOTICE REQUIREMENT BE WAIVED SO THAT REVIEW BUDGET MAY BE CONSIDERED

ADMIN 103/30 MCLEAN/JOHNSTON CARRIED

It was moved
THAT THE REVIEW BUDGET BE ACCEPTED
ADMIN 103/31
FARAGO/WOOLER
CARRIED

It was moved
THAT THE COMMITTEE APPROVE THE PRICES ATTACHED FOR THE DUMPLING HOUSE (BAMBOO HAUS).
ADMIN 103/32 MILLROY/FARAGO CARRIED

The meeting was declared closed at 1:26 PM.

## EXECUTIVE

## COMMITTEE REPORT

The meeting was declared open at 12:37PM.

## The following members were present:

- Millroy, Joshua
- Johnston, Nathan
- Paterson, Rachel
- Howden, Laura
- Cramp, Kathryn
- Kakoniktis, Stephen

It was moved
THAT THE 2014 REVIEW BUDGET BE ACCEPTED BY THE EXECUTIVE COMMITTEE AND REFERRED BACK TO THE ADMINISTRATIVE COMMITTEE FOR APPROVAL AT A LATER DATE

EXEC
JOHNSTON/KAKONIKTIS
CARRIED

## ABILITIES COLLECTIVE REPORT

No report submitted.

## LEGISLATIVE <br> CONSULTATIVE COMMITTEE MINUTES

The meeting was declared open at $5: 48 \mathrm{pm}$

## c) Credentials

The following members were present:

- Fiona Gipps
- Brendan Morris
- Conor Ruane
- Thomas Robertson
- Isabel Manfield
- James Carrol
- Clare Manton
- Laurence McLean
- Jared Peut
- Rachel Paterson

Apologies were received from the following members:
Nil

The following proxies were received:
Nil

The following others were present:

- Bicknell, Lauren
d) Elections

Rachel Paterson was nominated as Chair by Thomas Robertson and Laurence McLean.
c) Confirmation of Minutes from Previous Meetings

Nil
d) Business Arising From the Minutes

Nil.

## e) Reports of the Elected Officers

Nil.

## f) Matters Arising From the Reports

Nil

## h) General Business

Members were presented with a draft set of motions and given time to review them. the motions would make amendments to the regulations to allow parties to run for positions on just Semper Floreat or just Council or just the Executive of a combination thereof.

Clare Manton left the meeting.

Isabel Manfield left the meeting.

It was raised that there is currently no regulation ensuring that a party will be advised if their electoral name has already been registered when they submit their nomination

- Currently regulations only insist that the returning officer publishes a list of names at the beginning of the nominations period
- The committee agreed it would be good to ensure that this problem is covered in the Regulations.


## The Committee was presented with the proposed ballot (schedule 19)

- Question raised over what happens if a voter fills out a ballot paper in both "above the line" and "below the line" fields.
- This was considered and will need to be accounted for. There will need to be amendments around this issue.

A draft set of motions regarding electronic voting regulations were discussed

- It was explained that one company may be able to help run the upcoming election with an online vote. This online vote would only be accessible through particular polling stations but instead of a piece of paper, the voter will be using a computer.
- The committee agreed that this could help with accuracy of counting and help to avoid informal votes and double voting
- The committee agreed that they do not want a live count.
- It was raised whether an election could include a paper ballot in some locations and an electronic vote in other locations.
- It was explained that the election would need to be run with one system across all locations.
- It was raised whether voters will still be able to complete an absentee vote.
- It was explained that they will be able to do this.
- Discussion on the logistics behind having enough polling stations over several locations.
- It was explained the union executive have only just begun talking with the election company and that they do not yet have answers on some of the questions surrounding the possibility of an electronic vote.


## g) Business Which Has Been Proposed

I. Discussion of regulations pertaining to the Returning Officer

Discussion on the safety of information from nomination forms

It was suggested that the regulations could incorporate a separate location from the Union Building, if practicable, for the Returning Officer

## II. Discussion of regulations pertaining to Publicity

It was suggested that the Returning Officer could have power to authorise and investigate online materials.

Jared Peut enters the meeting.

- It was suggested that a small comment would not need authorisation but any substantive content would need authorisation.
- Committee discussed that this idea is currently ambiguous but examples from other unions who have good online policies could be used.
- It was raised that this could also be difficult to police.
- It was suggested that the Returning Officer could be given administration privileges on party websites and social media pages.
- Discussion on how much content would require approval and whether this is practical.
- It was raised that such amendments mostly comes down to giving the Returning Officer more powers so that they can make more decisions on content.


## Discussion on disciplinary powers of the Returning Officer.

- Examples were given, such as the ability to ban a candidate from campaigning for an hour or, in extreme cases, making someone's candidacy invalid. Prohibition on publishing was also given as an example.
- Question raised whether the electoral tribunal would receive more powers along with the Returning Officer.
- It was explained that in order to give more powers to the electoral tribunal, there may need to be a change to the constitution.


## g) General Business Resumes

## Discussion on potential amendments to bolster the Code of Conduct during the elections

- It was suggested that a code of conduct could be signed at the beginning of the nominations period
- It was raised that if the code of conduct does not encapsulate all obligations written into the regulations, candidates may fail to understand all of their obligations.
- It was raised that a code of conduct may not actually change the reality of campaign behaviour.


## Discussion on restricting the hours of physical campaigning on campus

- It was raised that in past years candidates have been campaigning very actively from 7 am in the morning and this hasn't been conducive to campus culture. A restriction of starting after 9am was suggested.
- Question raised on what would actually constitute campaigning and what would be restricted.
- It was raised that campaigning has already been cut down by a day as there is a public holiday during the campaigning week.
- It was suggested that campaigning hours should be the choice of the campaigners
- It was suggested that the restriction would be conducive to the health of campaigners, and it would favour smaller parties who have a smaller backing and are less able to commit to long hours of campaigning.


## Discussion on polling times

- It was raised that certain polling times are out-dated and impractical.
- The committee agreed that this is worth revising especially in Darwins, Physiol and Gatton locations.
- It was raised that Gatton polling time possibly needs to be increased to three days.

Discussion on the wearing of student cards while campaigning

- It was raised that this would prevent people who are not UQ students from campaigning. Campaigners would need to be able to present their student card to the Returning Officer if requested.
- The committee did not raise any problems with this idea.


## Discussion on changing the venue for voting



- It was raised that when polling stations are set up in the refectory, a lot of seating space is lost, causing congestion in the area. It's also potentially damaging for the surrounding businesses.
- The committee agreed that other central locations would be appropriate.


## Discussion on removing above the line voting for the Council Election

- Suggestion to make it clear whether a candidate is affiliated with a party or if they are an independent candidate but to only offer "below the line" voting in order to give independent candidates more of a chance
- It was raised that enforcing a more complicated and lengthy voting procedure may discourage people from voting at all.

Discussion on running a multi-member election for Semper Floreat.

- It was raised that such a structure would be more politically diluted and less biased.
- It was raised whether this sort of structure is necessary.
h) Notice of Business to be Proposed

The meeting was declared closed at 6:53pm

THESE MINUTES HAVE NOT YET BEEN CONFIRMED AT A SUBSEQUENT MEETING OF THE LEGISLATIVE CONSULTATIVE COMMITTEE AND ARE TO BE TAKEN AS DRAFT UNTIL SUCH A MEETING OCCURS.

## BUSINESS WHICH HAS <br> BEEN PROPOSED

The following items of business are to be considered and voted upon at this meeting.

## Regulatory Amendments

Should these motions carry with two-thirds majorities, the amendments therein shall be made to the UQ Union Regulations.

In cases where groups of motions must all carry or be lost in order for the UQ Union Regulations to remain consistent, the motions shall be moved en bloc.

All motions and groups of motions en bloc shall be accompanied by a description of the practical effect on the Union's operation, should they carry.

## 2014 Review Budget

Should this motion carry with a simple majority, the Review Budget will be adopted.

## REGULATORY

## AMENDMENTS

## Electoral Regulations

## EN BLOC:

That R106 be deleted and replaced with:
"106.1 Candidates may only form an Electoral Group for Annual Elections in accordance with R106. 106.2 An Electoral Group for positions to be elected at the Annual Elections may be registered by submitting a nomination in the form of Schedule Eight. The nomination must:
a) state the name of the Electoral Group;
b) be personally signed by the candidates; and
c) contain the name and student numbers of:
i) 7 candidates in the Annual Elections, exclusive of any candidates for the positions of Councillor or Union Newspaper Editor (Semper Floreat), including at least two candidates for the positions of Turbot Street Officer, Medical Students Officer, Ipswich Campus Officer and Gatton Campus Officer, and including at least two candidates for the positions of Environment Officer, International Students Officer, Goorie Berrimpa Officer and Colleges Officer; and/or
ii) 6 candidates for the position of Councillor in the Annual Elections, including at least one candidate from each of at least four faculties; and/or
iii) 5 candidates for the position of Union Newspaper Editor (Semper Floreat) in the Annual Elections. 106.3 Candidates cannot register the name of an Electoral Group already registered at that Election, or an Electoral Group protected per R106.6-R106.7
106.4 For an Electoral Group to appear on the Schedule Nineteen ballot paper as defined in R117.1, the Electoral Group must comply with R106.2(c)(i).
106.5 For an Electoral Group to appear on the Schedule Twenty-Two ballot paper for a faculty as defined in R117.3, the Electoral Group must comply with R106.2(c)(ii) and have at least one candidate in the Electoral Group from that faculty. If the Electoral Group does not comply with R106.2(c)(ii) but has at least one candidate in the faculty, then the candidates in that Electoral Group shall appear as independents.
106.6 For an Electoral Group to appear on the Schedule Twenty-Three ballot paper as defined in R117.4, the Electoral Group must comply with R106.2(c)(iii). If the Electoral Group does not comply with R106.2(c)(iii) but has at least one candidate for Union Newspaper Editor (Semper Floreat), then the candidate(s) shall be listed as a grouping of independents."
106.7 Candidates cannot register the name of an Electoral Group that is protected by the lodgement of a Schedule Eighteen, other than in accordance with the conditions set out in that Schedule Eighteen.
106.8 For the purposes of R106.7, the application of R106.16(d-f) shall extend to any Electoral Group protected by the lodgement of a Schedule Eighteen, such that any competing claim against the name of a protected Electoral Group shall be required to comply with the conditions set out in the applicable Schedule Eighteen.
106.9 An Electoral Group may nominate to protect their Electoral Group name by submitting a Schedule Eighteen with their Electoral Group nomination, or $t$ any time up to the opening of nominations at the next "Election Period".
106.10 Upon the lodgement of a completed Schedule Eighteen, the use of the Electoral Group name will be governed by the conditions set out within that Electoral Group's completed Schedule Eighteen and will become binding upon that name for a period of ten years, unless otherwise stated within the completed Schedule Eighteen.
106.11 In the case where a completed Schedule Eighteen is silent on altering the terms governing the use of an Electoral Group name, the conditions set down in the original Schedule Eighteen registering the name must be adhered to.
106.12 Schedule Eighteen is intended to be a self-governing document regarding the use of Electoral Group names and must be read in conjunction with these regulations.
106.13 The Tribunal Registrar will be responsible for the creation and maintenance of a registrar of Electoral Group names and the conditions surrounding their use. This register shall be used by the Returning Officer to ensure compliance.
106.14 The name of an Electoral Group must be no longer than five words, including any acronym. 106.15 The name of an Electoral Group must not include any words that are or are a part of:
a) a registered trademark of the university;
b) the names of businesses at the university;
c) the names of any University College; or
d) the names of the University's faculties or schools.
106.16 The name of an Electoral Group must not:
a) be one that a reasonable person would think that the Electoral Group can or cannot provide a good or service, or a thing by which a person may obtain a good of service, free of charge or at a significant discount;
b) include the name, or an abbreviation, variation or derivative of the name, of another Electoral Group;
c) include a word that so nearly resembles the name, or an abbreviation, variation or derivative of the name, of another Electoral Group, that it is likely to be confused with or mistaken for that name; d) be one that a reasonable person would think suggests that a connection or relationship exists between the Electoral Group and another Electoral Group, or between the Electoral Group and any of the items referred to in R106.15 or R119; or
e) include the word "independent" or "voucher".
106.17 A complete list of all candidates who are members of an Electoral Group and the position for which they are standing must be submitted to the Returning Officer by the close of nominations. 106.18 The Returning Officer must not, prior to the close of nominations, make available any information about Electoral Group registrations received for that Annual Election. This Regulation does not apply to confirmation of receipt of a registration to the Campaign Manager of the Electoral Group, or advising the Campaign Manager that the proposed name of their Electoral Group has already been registered for the Election.
a) If the name has been previously registered within the Election Period, then the Returning Officer must advise the candidate or campaign manager that the name cannot be used.
106.19 As soon as possible after the close of nominations, the Returning Officer must display on the Union Noticeboard a list of Electoral Group registrations received.

## 36

## MCLEAN/PATERSON

That the reference to R106.12 in R96.6 be amended to a reference to R106.13.

## 37

## MCLEAN/PATERSON

That R50.2(b) (2) be deleted

## MCLEAN/PATERSON

This motion allows Electoral Groups to be an Electoral Group for just council, or just exec, or just Semper, or a combination thereof. To be an Electoral Group for the purpose of an Exec ballot, the group requires at least seven people, at least two of which must come from external campuses, and at least two of which must be for the positions of College Officer, Environment Officer, International Students Officer and Goorie Berrimpa Officer. To be an Electoral Group for the purpose of a Council ballot, the group requires at least six people, from at least four faculties. To be an Electoral Group for the purpose of Union Newspaper Editor (Semper Floreat), the group requires at least five people. For a group to appear as a group on all types of ballots, they must fit all criteria.

## EN BLOC:

That Schedule Nineteen as attached be included in the Schedules and replace the existing Schedule Nineteen.

## MCLEAN/PATERSON

That the words "above the line" be deleted from R117.1.

40
MCLEAN/PATERSON

That R117.1(a) be deleted and replaced with:
"a) Take the form of Schedule Nineteen and must be printed on paper size A3 ( $297 \mathrm{~mm} \times 420 \mathrm{~mm}$ ) unless there are five or more electoral groups, or five or more candidates for a position on the ballot paper in that election in which case it must be produced on paper size A2 ( $420 \mathrm{~mm} \times 594 \mathrm{~mm}$ ). The Returning Officer shall not alter the text, formatting or any other aspect of the Schedule Nineteen ballot paper, with the following exceptions:
i) entering the electoral year; and
ii) entering electoral group names and candidate's names where indicated on the Schedule Nineteen ballot paper; and
iii) changing the page from portrait to landscape if Schedule Nineteen must be printed on A3; and
iv) changing the width spacing of the table to allow for all groups and candidates to have equal spacing between them."

MCLEAN/PATERSON

That R117.2 be deleted.

42
MCLEAN/PATERSON

That R117.5(a) be deleted and replaced with:
"a) an Executive ballot paper in the form of Schedule Nineteen; and"

43
MCLEAN/PATERSON

That R123.5 be added and read:
"123.5 If a voter places markings in boxes above the line and below the line, then their below the line shall take precedence.
a) If the below the line vote is informal and the above the line vote is formal, the vote shall be considered formal and the above the line vote shall be recorded."

44
MCLEAN/PATERSON

These motions change executive ballots so that above the line ballots and below the line ballots are the same ballot paper, like council ballots

EN BLOC:

That R117.1 be renumbered R117.2.

45
MCLEAN/PATERSON

That R117.1 be added and read:
"117.1 This regulation applies for all Elections to be conducted by paper ballot, and for any postal ballots. Disregard this Regulation, except for postal votes, if the Election is to be conducted by Electronic Voting, in accordance with R117A."

46
MCLEAN/PATERSON

That R117A be added and read:
"R117A Electronic Voting
117A.1This regulation applies for all Elections to be conducted by Electronic Voting. Disregard this Regulation if the Election is to be conducted by paper ballot.
117A. 2 Any Election to be conducted by Electrontic Voting must be held in accordance with R117A.

117A. 3 Electronic polling devices must be approved by the Returning Officer, and be physically located in a designated polling place, and polling devices must not be taken out of the polling places.
117A. 4 The Returning Officer must be satisfied that it is not possible for a student to vote with electronic devices which have not been approved by the Returning Officer (e.g. a student's iPad, Android phone, laptop or similar); and if the Returning Officer is not satisfied then the ballot must be conducted by paper ballot.
117A. 5 The Returning Officer must be satisfied that voting is secure and that ballots are secret. This provision does not prevent a list of votes cast being made available, as long as such a list does not reveal by whom any vote was cast.
117A. 6 The Electronic polling device must allow for students to vote using optional-preferential voting or optional-preferential-proportional representation voting as appropriate.
117A. 7 The Electronic polling device must allow for students to vote above the line in a similar manner to paper ballots as described in R117.1 and R117.3, but the layout does not have to be exactly the same as in Schedules Nineteen or Twenty-Two.
117A.8 The Electronic polling devices must not allow for any person to view any ballots or any results of ballots prior to the scrutiny of ballots.
117A. 9 Voters who apply for postal votes under R113 shall receive paper ballots as per R117.
117A.10 In this Regulation, polling place refers to a polling place in R115."

## 47

## MCLEAN/PATERSON

That R124.1 be amended to read:
"124.1 Votes (other than postal votes and electronic votes in accordance with R117A) must be cast by placing the ballot papers in a sealed ballot box provided for that purpose at each polling place.

48
MCLEAN/PATERSON

These motions allow for a form of Electronic Voting which is still an attendance-based ballot. Provisions exist to prevent students from voting outside designated polling places, like on an iPad in the great court or from home, so that campaigners may not go around and pressure students to vote on an iPad they have been handed. The Electronic Voting must be secure and may replace a paper-based ballot, but must still allow for paper-based postal votes.

That R115.1 be amended to read:
"115.1 For Annual Elections there must be polling booths open at the following places and times:
a) in the Holt Room or Heath Room, from 9:30am to 4:30pm on each day of polling, and until 7:00pm on one day of polling;
b) in the Physiology Refectory, from 12:15pm to 3:30pm on each day of polling;
c) in the food services facility located at the Biological Sciences Library, from 10:00am to 11:45pm on each day of polling;
d) in the Ipswich Campus Refectory, from 10:00am to 4:00pm on two days of polling;
e) at the primary non-St Lucia campus for Medical students, from 10:00am to 4:00 pm on two days of polling;
f) at the Turbot Street campus, from 10:00am to 4:00pm on one day of polling;
g) at the Gatton Campus, from 10:00am to $4: 15 \mathrm{pm}$ on three days of polling, and from $4: 45 \mathrm{pm}$ until 8:00pm in or nearby the main dining hall on one day of polling;
h) at the Pharmacy Australia Centre of Excellence, from 10:00am to 4:00pm on one day of polling; i) at each college other than at Gatton Campus from 5:00pm to $10: 00 \mathrm{pm}$ on one day of polling; and j) at other places and times as determined by a simple majority of Union Council, upon the recommendation of the Returning Officer."

## MCLEAN/PATERSON

This motion changes the Main Refectory polling location to Holt or Heath room, adds an extra day of polling at Gatton and extends polling hours at Gatton, extends polling hours at other external campuses, changes Physiology and Darwins voting so that they don't overlap to allow for resources to be spent more effectively, removes late-night voting at Darwins.

That R110 be deleted and replaced with:
"R110 Authorisation and Approval of Publicity
110.1 Any material concerning the elections, produced, displayed, or distributed during the election period, that either explicitly mentions, or comments visually, literally, or figuratively on the elections, the candidates, or the issues involved, must be authorised by a student and the Returning Officer before that material is displayed, distributed, or published.
110.2 The student's full name and student number must appear legibly in print on the material prior to approval by the Returning Officer.
a) All material, once published or printed, must state that the material has been approved by the Returning Officer.
110.3 The student must advise the Returning Officer of a current contact phone number or address.
110.4 A copy of all materials must be given to the Returning Officer before it is distributed, displayed, or published. The Returning Officer must note the time and date of receipt of materials.
a) The Returning Officer must make available by any means necessary all materials that have been authorised.
110.5 Materials may not be distributed, displayed, or published, until the Returning Officer has provided written approval.
110.6 Material which is deemed to be sexist, racist, queerphobic or ableist must not be authorised by the Returning Officer.
110.7 All materials printed on paper must contain the words "Please Recycle".
110.8 Where material has been authorised, it may be republished in different formats (including electronically) without being separately authorised as long as the change in format does not alter the content or message originally authorised, and the material carries the published and authorisation lines required by these Regulations.
110.9 The creation of pages, websites, social media accounts, online public for a relating to the election need to be authorised by the Returning Officer, and carry authorisations described in R110.2.
110.10 In online media (particularly social media) where it is customary to post short updates; separate authorisation and the authorisation and publishing lines in R110.2 are not required when:
a) the item is limited to encouragement to vote for a particular candidate and/or ticket and does not introduce any new material beyond what has already been authorised; and
b) the item does not comment on any opposing candidate or ticket; and
c) the item is clearly identified as being posted by a particular candidate or ticket, and contains a link to or appears on the main site of that candidate or ticket which has itself been authorised.
110.11 The Returning Officer may ban the use of specific online sites or social media services for election material."

This motion makes some changes to authorisation of materials for an election, and include provisions around online campaigning. All material will need to state that it has been authorised by the Returning Officer, and if printed on paper display the words "Please Recycle". The motion also makes changes to online campaigning, making sure that all online material is authorised, except when replying to comments.

That R109.3 be added and read:
"109.3 Students who are campaigning in an election on campus must wear a lanyard or similar with their student ID card displayed."

## MCLEAN/PATERSON

This motion requires that campaigners wear a student ID card whilst campaigning.

That R109.4 be added and read:
"109.4 Students may not distribute or display non-electronic materials relating to the election prior to 9:00am on any day during the Election Period, or after 10:00pm on any day during the Election Period.
a) This regulation does not include shirts. Students may wear shirts or distribute shirts to other campaigners on their ticket at any time."

## MCLEAN/PATERSON

This motion prohibits campaigning on campus before 9am and after 10pm every day, but does not include shirts or online campaigning.

That R109.5 be added and read:
"109.5 No material is to be distributed, displayed, or published prior to 4:00am on the Saturday 9 days prior to polling commencing."

## MCLEAN/PATERSON

This motion prohibits campaigning, including online, prior to the weekend before Campaign Week.

## EN BLOC:

That R92.4 be added and read:
"92.4 The Returning Officer shall have the powers to prohibit students or electoral groups from campaigning totally, or in a specific way, when they are in breach of the Regulations.

Page|69

The Returning Officer may prohibit students or electoral groups from campaigning totally, or in a specific way, for:
a) one hour;
b) a number of hours;
c) the remainder of a day;
d) a number of days;
e) until the end of the Election Period."

That R92.5 be added and read:
"92.5 The powers given to the Returning Officer in 92.4 are intended as punishments for students who breach the Regulations, and more minor breaches shall warrant lower punishments."

These motions give the Returning Officer the power to discipline students who are in breach of the Regulations

That R92.6 be added and read:
"92.6 If possible, the Returning Officer must be provided a location to work from which is not in the Union building."

56
MCLEAN/PATERSON

This motion will mean that the Returning Officer must not be housed in the Union building if possible, but if not possible does not prevent the Returning Officer from being housed in the Union building.

## 2014 REVIEW BUDGET

The following motion shall be put to accept the 2014 Review Budget (see Appendix C).

Pages 10-15 (inclusive) have been intentionally removed from this document as they contain commercial-in-confidence information. Copies will be available in camera to members of Union Council.

# NOTICE OF BUSINESS TO BE PROPOSED 

Nil on notice.

# APPENDICES 

## APPENDIX A

Treasurer's Report

## Treasurer's Report

## Presenter: Nathan Johnston

## Summary of Consolidated Income Statement:

In July 2014, the UQ Union reported an operating deficit of $\$ 136,116$ compared with a budgeted deficit of $\$ 123,686$, an unfavourable variance of $\$ 12,430$ against the 2014 budget and a negative variance of \$90,511 against the July 2013 results.

A summary of the consolidated income statement is given below:

|  | 2014 Actual | 2014 Budget | Variance (with Budget) |
| :--- | ---: | ---: | ---: |
| Sales Income | $\$ 1,098,983.71$ | $\$ 1,129,040.60$ | $-\$ 30,056.89$ |
| Cost of Sales | $-\$ 507,308.04$ | $-\$ 514,834.80$ | $\$ 7,526.76$ |
| Gross Profit | $\$ 591,675.67$ | $\$ 614,205.80$ | $-\$ 22,530.13$ |
| Sale On Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Cost of Sale on Commission | $\$ 322,979.08$ | $\$ 0.00$ | $\$ 0.00$ |
| Other Income | $\$ 914,674.75$ | $\$ 329,073.15$ | $-\$ 6,094.07$ |
| Gross Profit Before Expenses | $-\$ 713,372.56$ | $\$ 943,278.95$ | $-\$ 28,604.20$ |
| Wages | $-\$ 12,098.29$ | $-\$ 733,603.59$ | $\$ 20,231.03$ |
| Other Labour Costs | $-\$ 325,320.16$ | $-\$ 16,072.27$ | $\$ 3,973.98$ |
| Operating Expenses | $-\$ 136,116.26$ | $-\$ 317,289.37$ | $-\$ 8,030.79$ |
| Net Profit | $-\$ 123,686.28$ | $-\$ 12,429.98$ |  |

## Department Report for Business Trading:

The Business Trading arm recorded a net loss of \$14,071 for July compared with a budgeted net loss of $\$ 19,843$. A positive variance of $\$ 5,772$ against the 2014 budget and a negative variance of $\$ 45,686$ against the July 2013 results.

The Food Services area of Business Trading recorded a net profit of $\$ 27,249$ compared with a budgeted surplus of $\$ 34,537$ A negative variance of $\$ 7,288$ against the 2014 budget.

The Hospitality and Entertainment area of Business Trading recorded a net profit of \$16,680 compared with a budgeted profit of $\$ 3,749$. A negative variance of $\$ 20,429$ against the 2014 budget.

The Retail area of Business Trading recorded a net profit of \$40,119 compared with a budgeted profit of $\$ 31,662$. A positive variance of $\$ 8,457$ against the 2014 budget.

A summary of the Business Trading arm is given below:

|  | 2014 Actual |  | 2014 Budget |
| :--- | ---: | ---: | ---: |
| Sales Income | $\$ 1,098,983.71$ | $\$ 1,129,040.60$ | $-\$ 30,056.89$ |
| Cost of Sales | $-\$ 507,308.04$ | $-\$ 514,834.80$ | $\$ 7,526.76$ |
| Gross Profit | $\$ 591,675.67$ | $\$ 614,205.80$ | $-\$ 22,530.13$ |
| Sale On Commission | $\$ 20.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Cost of Sale on Commission | $\$ 181,349.72$ | $\$ 0.00$ | $\$ 20.00$ |
| Other Income | $\$ 773,045.39$ | $\$ 188,286.97$ | $-\$ 6,937.25$ |
| Gross Profit Before Expenses | $-\$ 633,436.35$ | $\$ 802,492.77$ | $-\$ 29,447.38$ |
| Wages | $-\$ 11,872.34$ | $-\$ 654,439.95$ | $\$ 21,003.60$ |
| Other Labour Costs | $-\$ 141,808.12$ | $-\$ 15,607.27$ | $\$ 3,734.93$ |
| Operating Expenses | $-\$ 14,071.42$ | $-\$ 152,288.84$ | $\$ 10,480.72$ |
| Net Profit |  | $-\$ 19,843.29$ | $\$ 5,771.87$ |

## Department Report for Student Services and Support:

The Student Services and Support arm recorded a net loss of $\$ 122,045$ for July compared with a budgeted loss of $\$ 103,843$. A negative variance of $\$ 18,202$ against the 2014 budget and a negative variance of \$44,825 against the July 2013 results.

A summary of the individual portfolio results for the Student Services arm is given below:

|  | July 2014 Actual | July 2014 Budget | Variance (with Budget) |
| :--- | ---: | ---: | ---: |
| Advocacy | $-\$ 36,706.25$ | $-\$ 41,028.45$ | $\$ 4,322.20$ |
| Gender \& Sexuality ${ }^{1}$ | $-\$ 13,346.80$ | $-\$ 9,038.63$ | $-\$ 4,308.17$ |
| Student Rights | $-\$ 4,328.37$ | $-\$ 3,733.63$ | $-\$ 594.74$ |
| Campus Culture | $-\$ 24,794.80$ | $-\$ 9,569.63$ | $-\$ 15,225.17$ |
| Campus Bus | $-\$ 2,848.63$ | $-\$ 2,016.75$ | $-\$ 831.88$ |
| Clubs \& Societies | $-\$ 16,581.18$ | $-\$ 29,563.18$ | $\$ 12,982.00$ |
| College Area | $-\$ 17,750.00$ | $-\$ 6,250.00$ | $-\$ 11,500.00$ |
| Environment | $-\$ 2,549.09$ | $-\$ 1,000.00$ | $-\$ 1,549.09$ |
| Executive | $-\$ 23,168.08$ | $-\$ 23,804.10$ | $\$ 636.02$ |
| Elections \& Referendums | $-\$ 480.00$ | $\$ 0.00$ | $-\$ 480.00$ |
| Goorie Berrimpa | $-\$ 662.77$ | $-\$ 1,530.00$ | $\$ 867.23$ |
| International | $-\$ 1,495.36$ | $-\$ 2,030.00$ | $\$ 534.64$ |
| Postgraduate | $-\$ 2,271.63$ | $-\$ 1,280.00$ | $-\$ 991.63$ |
| Semper Floreat | $-\$ 12,638.72$ | $-\$ 11,759.15$ | $-\$ 879.57$ |
| Building Expenses | $-\$ 59,432.36$ | $-\$ 55,277.29$ | $-\$ 4,155.07$ |
| Professional Services | $-\$ 746.19$ | $-\$ 746.19$ | $\$ 0.00$ |
| Student Services Overhead | $-\$ 34,208.45$ | $-\$ 33,698.28$ | $-\$ 510.17$ |
| Gatton | $-\$ 3,359.53$ | $-\$ 7,404.58$ | $\$ 4,045.05$ |
| Herston | $-\$ 3,500.00$ | $-\$ 1,500.00$ | $-\$ 2,000.00$ |
| Ipswich | $-\$ 1,061.45$ | $-\$ 1,399.31$ | $\$ 337.86$ |
| Turbot St | $\$ 0.00$ | $-\$ 1,000.00$ | $\$ 1,000.00$ |
|  |  |  |  |
|  |  |  |  |

[^1]As per the previous reports the table below shows the YTD spending for each individual portfolio.

|  | Year-To-Date Actual | Year-To-Date Budget | Variance (with Budget) |
| :--- | ---: | ---: | ---: |
| Advoacy | $-\$ 225,558.60$ | $-\$ 250,653.00$ | $\$ 25,094.40$ |
| Gender \& Sexuality ${ }^{2}$ | $-\$ 51,640.58$ | $-\$ 36,193.69$ | $-\$ 15,446.89$ |
| Student Rights | $-\$ 50,503.89$ | $-\$ 55,608.69$ | $\$ 5,104.80$ |
| Campus Culture | $-\$ 193,957.81$ | $-\$ 148,808.69$ | $-\$ 45,149.12$ |
| Campus Bus | $-\$ 13,893.51$ | $-\$ 11,320.65$ | $-\$ 2,572.86$ |
| Clubs \& Societies | $-\$ 165,006.16$ | $-\$ 180,634.28$ | $\$ 15,628.12$ |
| College Area | $-\$ 64,975.77$ | $-\$ 122,500.00$ | $\$ 57,524.23$ |
| Environment | $-\$ 4,758.27$ | $-\$ 8,650.00$ | $\$ 3,891.73$ |
| Executive | $-\$ 149,961.18$ | $-\$ 144,101.03$ | $-\$ 5,860.15$ |
| Elections \& Referendums | $-\$ 480.00$ | $-\$ 1,200.00$ | $\$ 720.00$ |
| Goorie Berrimpa | $-\$ 2,287.77$ | $-\$ 15,686.00$ | $\$ 13,398.23$ |
| International | $-\$ 15,623.68$ | $-\$ 18,186.00$ | $\$ 2,562.32$ |
| Postgraduate | $-\$ 3,188.46$ | $-\$ 15,686.00$ | $\$ 12,497.54$ |
| Semper Floreat | $-\$ 77,062.49$ | $-\$ 78,473.17$ | $\$ 1,410.68$ |
| Building Expenses | $-\$ 366,419.41$ | $-\$ 338,675.56$ | $-\$ 27,743.85$ |
| Professional Services | $-\$ 5,223.33$ | $-\$ 5,223.33$ | $\$ 0.00$ |
| Student Services Overhead | $-\$ 265,814.42$ | $-\$ 263,740.25$ | $-\$ 2,074.17$ |
| Gatton | $-\$ 38,469.21$ | $-\$ 43,494.70$ | $\$ 5,025.49$ |
| Herston | $-\$ 3,500.00$ | $-\$ 6,000.00$ | $\$ 2,500.00$ |
| Ipswich | $-\$ 6,242.77$ | $-\$ 13,553.92$ | $\$ 7,311.15$ |
| Turbot St | $\$ 0.00$ | $-\$ 6,000.00$ | $\$ 6,000.00$ |

A summary of the Student Services and Support arm is given below:

|  | 2014 Actual |  | 2014 Budget |  | Variance (with Budget) |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Sales Income | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Cost of Sales | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Gross Profit | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Sale On Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Cost of Sale on Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |  |  |
| Other Income | $\$ 141,629.36$ | $\$ 140,786.18$ | $\$ 843.18$ |  |  |
| Gross Profit Before Expenses | $\$ 141,629.36$ | $\$ 140,786.18$ | $\$ 843.18$ |  |  |
| Wages | $-\$ 79,936.21$ | $-\$ 225.95$ | $-\$ 465.00$ |  |  |
| Other Labour Costs | $-\$ 183,512.04$ | $-\$ 165,000.53$ | $-\$ 772.57$ |  |  |
| Operating Expenses | $-\$ 122,044.84$ | $-\$ 103,842.99$ | $\$ 239.05$ |  |  |
| Net Profit |  |  |  |  |  |

[^2]The following documents are attached for consideration:
(a) The Consolidated Profit \& Loss Summary for July 2014
(b) The Business Trading Profit \& Loss Summary for July 2014
(c) The Student Services and Support Profit \& Loss Summary for July2014

If members have questions or requests for further financial documentations please direct any communication to the Treasurer - treasurer@uqu.com.au.

| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year <br> Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$212,620.68 | \$216,784.55 | -\$4,163.87 | \$1,483,804.67 | \$1,579,420.24 | -\$95,615.57 | \$207,849.62 | \$1,494,583.87 | \$4,771.06 | -\$10,779.20 |
| 40320 | Sale Retail (GST Free) | \$8,833.96 | \$0.00 | \$8,833.96 | \$27,247.40 | \$0.00 | \$27,247.40 | \$1,561.45 | \$26,072.54 | \$7,272.51 | \$1,174.86 |
| 40400 | Sale Food (GST Inclusive) | \$599,049.95 | \$633,997.75 | -\$34,947.80 | \$4,849,640.63 | \$4,989,355.32 | -\$139,714.69 | \$609,070.03 | \$4,863,592.70 | -\$10,020.08 | -\$13,952.07 |
| 40410 | Sale Food (GST Free) | \$7,595.70 | \$0.00 | \$7,595.70 | \$73,206.40 | \$0.00 | \$73,206.40 | \$8,395.00 | \$72,585.58 | -\$799.30 | \$620.82 |
| 40450 | Sale Beverage (GST Inclusive) | \$179,820.87 | \$217,143.58 | -\$37,322.71 | \$1,537,030.00 | \$1,762,259.76 | -\$225,229.76 | \$179,214.02 | \$1,482,900.56 | \$606.85 | \$54,129.44 |
| 40460 | Sale Beverage (GST free) | \$30,909.86 | \$0.00 | \$30,909.86 | \$254,661.31 | \$0.00 | \$254,661.31 | \$30,319.40 | \$265,545.14 | \$590.46 | -\$10,883.83 |
| 40500 | Sales Liquor (GST Inclusive) | \$55,838.86 | \$61,114.72 | -\$5,275.86 | \$573,954.39 | \$626,642.51 | -\$52,688.12 | \$76,104.48 | \$638,121.02 | -\$20,265.62 | -\$64,166.63 |
| 40600 | Sales Internal Food | \$2,300.89 | \$0.00 | \$2,300.89 | \$26,802.63 | \$0.00 | \$26,802.63 | \$4,691.60 | \$26,181.58 | -\$2,390.71 | \$621.05 |
| 40605 | Sales Internal Beverage | \$527.87 | \$0.00 | \$527.87 | \$5,093.01 | \$0.00 | \$5,093.01 | \$1,024.59 | \$5,946.59 | -\$496.72 | -\$853.58 |
| 40610 | Sales Internal Liquor | \$531.43 | \$0.00 | \$531.43 | \$12,000.74 | \$0.00 | \$12,000.74 | \$5,403.53 | \$22,794.49 | -\$4,872.10 | -\$10,793.75 |
| 40620 | Sales Internal Retail | \$953.64 | \$0.00 | \$953.64 | \$7,045.52 | \$0.00 | \$7,045.52 | \$1,005.61 | \$7,670.98 | -\$51.97 | -\$625.46 |
| Sales Income Total |  | \$1,098,983.71 | \$1,129,040.60 | -\$30,056.89 | \$8,850,486.70 | \$8,957,677.83 | -\$107,191.13 | \$1,124,639.33 | \$8,905,995.05 | -\$25,655.62 | -\$55,508.35 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$127,978.90 | -\$142,382.06 | \$14,403.16 | -\$924,488.58 | -\$1,042,249.42 | \$117,760.84 | -\$126,327.66 | -\$858,987.26 | -\$1,651.24 | -\$65,501.32 |
| 41320 | Purchases Retail GST Free | -\$16,837.55 | \$0.00 | -\$16,837.55 | -\$67,068.92 | \$0.00 | -\$67,068.92 | -\$6,758.92 | -\$52,569.91 | -\$10,078.63 | -\$14,499.01 |
| 41330 | Opening Stock Retail | -\$386,834.69 | \$0.00 | -\$386,834.69 | -\$2,810,767.92 | \$0.00 | -\$2,810,767.92 | -\$451,860.84 | -\$3,567,147.60 | \$65,026.15 | \$756,379.68 |
| 41340 | Closing Stock Retail | \$377,570.18 | \$0.00 | \$377,570.18 | \$2,815,466.44 | \$0.00 | \$2,815,466.44 | \$445,832.74 | \$3,492,087.94 | -\$68,262.56 | -\$676,621.50 |
| 41400 | Purchases Food GST Inclusive | -\$71,965.81 | -\$274,805.79 | \$202,839.98 | -\$689,266.77 | -\$2,167,507.61 | \$1,478,240.84 | -\$87,031.09 | -\$786,790.14 | \$15,065.28 | \$97,523.37 |
| 41410 | Purchases Food GST Free | -\$184,168.55 | \$0.00 | -\$184,168.55 | -\$1,459,170.04 | \$0.00 | -\$1,459,170.04 | -\$174,050.98 | -\$1,350,040.20 | -\$10,117.57 | -\$109,129.84 |
| 41420 | Opening Stock Food | -\$73,846.41 | \$0.00 | -\$73,846.41 | -\$485,357.87 | \$0.00 | -\$485,357.87 | -\$61,990.83 | -\$438,247.04 | -\$11,855.58 | -\$47,110.83 |
| 41430 | Closing Stock Food | \$73,840.09 | \$0.00 | \$73,840.09 | \$504,119.30 | \$0.00 | \$504,119.30 | \$67,554.00 | \$460,589.20 | \$6,286.09 | \$43,530.10 |
| 41450 | Purchases Beverage GST Inclus | -\$31,019.61 | -\$74,902.80 | \$43,883.19 | -\$350,962.81 | -\$605,550.05 | \$254,587.24 | -\$37,638.43 | -\$384,891.74 | \$6,618.82 | \$33,928.93 |
| 41460 | Purchases Beverage GST Free | -\$32,403.86 | \$0.00 | -\$32,403.86 | -\$254,145.53 | \$0.00 | -\$254,145.53 | -\$28,276.07 | -\$221,420.60 | -\$4,127.79 | -\$32,724.93 |
| 41470 | Opening Stock Bevera | -\$44,631.61 | \$0.00 | -\$44,631.61 | -\$295,022.51 | \$0.00 | -\$295,022.51 | -\$42,481.61 | -\$292,334.82 | -\$2,150.00 | -\$2,687.69 |
| 41480 | Closing Stock Bevera | \$39,118.95 | \$0.00 | \$39,118.95 | \$303,766.57 | \$0.00 | \$303,766.57 | \$41,929.59 | \$303,793.88 | -\$2,810.64 | -\$27.31 |
| 41500 | Purchases Liquor | -\$29,073.91 | -\$22,744.15 | -\$6,329.76 | -\$252,667.15 | -\$232,838.32 | -\$19,828.83 | -\$51,715.03 | -\$275,752.12 | \$22,641.12 | \$23,084.97 |
| 41510 | Opening Stock Liquor | -\$33,766.67 | \$0.00 | -\$33,766.67 | -\$286,226.42 | \$0.00 | -\$286,226.42 | -\$33,014.52 | -\$248,331.40 | -\$752.15 | -\$37,895.02 |
| 41520 | Closing Stock Liquor | \$40,837.80 | \$0.00 | \$40,837.80 | \$297,855.48 | \$0.00 | \$297,855.48 | \$53,264.24 | \$276,331.60 | -\$12,426.44 | \$21,523.88 |
| 41800 | Point of Sale Unders/Overs | -\$492.43 | \$0.00 | -\$492.43 | -\$350.94 | \$0.00 | -\$350.94 | \$289.39 | -\$560.27 | -\$781.82 | \$209.33 |
| 41850 | Wastage Food | -\$1,150.99 | \$0.00 | -\$1,150.99 | -\$6,564.55 | \$0.00 | -\$6,564.55 | -\$4,455.19 | -\$30,330.98 | \$3,304.20 | \$23,766.43 |
| 41855 | Wastage Drinks | -\$351.17 | \$0.00 | -\$351.17 | -\$2,762.39 | \$0.00 | -\$2,762.39 | -\$449.27 | -\$3,164.31 | \$98.10 | \$401.92 |
| 41860 | Wastage Alcohol | -\$96.90 | \$0.00 | -\$96.90 | -\$3,157.76 | \$0.00 | -\$3,157.76 | -\$994.12 | -\$5,342.57 | \$897.22 | \$2,184.81 |
| 41865 | Wastage Retail | -\$254.48 | \$0.00 | -\$254.48 | -\$2,550.17 | \$0.00 | -\$2,550.17 | -\$940.66 | -\$6,569.19 | \$686.18 | \$4,019.02 |
| 41880 | Freight | -\$611.93 | \$0.00 | -\$611.93 | -\$611.93 | \$0.00 | -\$611.93 | \$0.00 | \$0.00 | -\$611.93 | -\$611.93 |
| 41900 | Stocktake Variance Food | -\$1,281.20 | \$0.00 | -\$1,281.20 | -\$20,664.58 | \$0.00 | -\$20,664.58 | -\$2,005.20 | -\$2,192.75 | \$724.00 | -\$18,471.83 |
| 41905 | Stocktake Variance Drinks | -\$1,869.53 | \$0.00 | -\$1,869.53 | -\$11,700.52 | \$0.00 | -\$11,700.52 | -\$9.78 | -\$455.74 | -\$1,859.75 | -\$11,244.78 |
| 41910 | Stocktake Variance Alcohol | \$93.22 | \$0.00 | \$93.22 | \$717.76 | \$0.00 | \$717.76 | -\$75.19 | -\$2,026.41 | \$168.41 | \$2,744.17 |
| 41915 | Stocktake Variance Retail | -\$132.08 | \$0.00 | -\$132.08 | -\$1,706.74 | \$0.00 | -\$1,706.74 | -\$28.64 | \$775.00 | -\$103.44 | -\$2,481.74 |
| Total Cost of Sales |  | -\$507,308.04 | -\$514,834.80 | \$7,526.76 | -\$4,003,288.55 | -\$4,048,145.40 | \$44,856.85 | -\$501,234.07 | -\$3,993,577.43 | -\$6,073.97 | -\$9,711.12 |
| 41990 | Gross Profit | \$591,675.67 | \$614,205.80 | -\$22,530.13 | \$4,847,198.15 | \$4,909,532.43 | -\$62,334.28 | \$623,405.26 | \$4,912,417.62 | -\$31,729.59 | -\$65,219.47 |


| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year <br> Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$212,620.68 | \$216,784.55 | -\$4,163.87 | \$1,483,804.67 | \$1,579,420.24 | -\$95,615.57 | \$207,849.62 | \$1,494,583.87 | \$4,771.06 | -\$10,779.20 |
| 40320 | Sale Retail (GST Free) | \$8,833.96 | \$0.00 | \$8,833.96 | \$27,247.40 | \$0.00 | \$27,247.40 | \$1,561.45 | \$26,072.54 | \$7,272.51 | \$1,174.86 |
| 40400 | Sale Food (GST Inclusive) | \$599,049.95 | \$633,997.75 | -\$34,947.80 | \$4,849,640.63 | \$4,989,355.32 | -\$139,714.69 | \$609,070.03 | \$4,863,592.70 | -\$10,020.08 | -\$13,952.07 |
| 40410 | Sale Food (GST Free) | \$7,595.70 | \$0.00 | \$7,595.70 | \$73,206.40 | \$0.00 | \$73,206.40 | \$8,395.00 | \$72,585.58 | -\$799.30 | \$620.82 |
| 40450 | Sale Beverage (GST Inclusive) | \$179,820.87 | \$217,143.58 | -\$37,322.71 | \$1,537,030.00 | \$1,762,259.76 | -\$225,229.76 | \$179,214.02 | \$1,482,900.56 | \$606.85 | \$54,129.44 |
| 40460 | Sale Beverage (GST free) | \$30,909.86 | \$0.00 | \$30,909.86 | \$254,661.31 | \$0.00 | \$254,661.31 | \$30,319.40 | \$265,545.14 | \$590.46 | -\$10,883.83 |
| 40500 | Sales Liquor (GST Inclusive) | \$55,838.86 | \$61,114.72 | -\$5,275.86 | \$573,954.39 | \$626,642.51 | -\$52,688.12 | \$76,104.48 | \$638,121.02 | -\$20,265.62 | -\$64,166.63 |
| 40600 | Sales Internal Food | \$2,300.89 | \$0.00 | \$2,300.89 | \$26,802.63 | \$0.00 | \$26,802.63 | \$4,691.60 | \$26,181.58 | -\$2,390.71 | \$621.05 |
| 40605 | Sales Internal Beverage | \$527.87 | \$0.00 | \$527.87 | \$5,093.01 | \$0.00 | \$5,093.01 | \$1,024.59 | \$5,946.59 | -\$496.72 | -\$853.58 |
| 40610 | Sales Internal Liquor | \$531.43 | \$0.00 | \$531.43 | \$12,000.74 | \$0.00 | \$12,000.74 | \$5,403.53 | \$22,794.49 | -\$4,872.10 | -\$10,793.75 |
| 40620 | Sales Internal Retail | \$953.64 | \$0.00 | \$953.64 | \$7,045.52 | \$0.00 | \$7,045.52 | \$1,005.61 | \$7,670.98 | -\$51.97 | -\$625.46 |
| Sales Income Total |  | \$1,098,983.71 | \$1,129,040.60 | -\$30,056.89 | \$8,850,486.70 | \$8,957,677.83 | -\$107,191.13 | \$1,124,639.33 | \$8,905,995.05 | -\$25,655.62 | -\$55,508.35 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$127,978.90 | -\$142,382.06 | \$14,403.16 | -\$924,488.58 | -\$1,042,249.42 | \$117,760.84 | -\$126,327.66 | -\$858,987.26 | -\$1,651.24 | -\$65,501.32 |
| 41320 | Purchases Retail GST Free | -\$16,837.55 | \$0.00 | -\$16,837.55 | -\$67,068.92 | \$0.00 | -\$67,068.92 | -\$6,758.92 | -\$52,569.91 | -\$10,078.63 | -\$14,499.01 |
| 41330 | Opening Stock Retail | -\$386,834.69 | \$0.00 | -\$386,834.69 | -\$2,810,767.92 | \$0.00 | -\$2,810,767.92 | -\$451,860.84 | -\$3,567,147.60 | \$65,026.15 | \$756,379.68 |
| 41340 | Closing Stock Retail | \$377,570.18 | \$0.00 | \$377,570.18 | \$2,815,466.44 | \$0.00 | \$2,815,466.44 | \$445,832.74 | \$3,492,087.94 | -\$68,262.56 | -\$676,621.50 |
| 41400 | Purchases Food GST Inclusive | -\$71,965.81 | -\$274,805.79 | \$202,839.98 | -\$689,266.77 | -\$2,167,507.61 | \$1,478,240.84 | -\$87,031.09 | -\$786,790.14 | \$15,065.28 | \$97,523.37 |
| 41410 | Purchases Food GST Free | -\$184,168.55 | \$0.00 | -\$184,168.55 | -\$1,459,170.04 | \$0.00 | -\$1,459,170.04 | -\$174,050.98 | -\$1,350,040.20 | -\$10,117.57 | -\$109,129.84 |
| 41420 | Opening Stock Food | -\$73,846.41 | \$0.00 | -\$73,846.41 | -\$485,357.87 | \$0.00 | -\$485,357.87 | -\$61,990.83 | -\$438,247.04 | -\$11,855.58 | -\$47,110.83 |
| 41430 | Closing Stock Food | \$73,840.09 | \$0.00 | \$73,840.09 | \$504,119.30 | \$0.00 | \$504,119.30 | \$67,554.00 | \$460,589.20 | \$6,286.09 | \$43,530.10 |
| 41450 | Purchases Beverage GST Inclus | -\$31,019.61 | -\$74,902.80 | \$43,883.19 | -\$350,962.81 | -\$605,550.05 | \$254,587.24 | -\$37,638.43 | -\$384,891.74 | \$6,618.82 | \$33,928.93 |
| 41460 | Purchases Beverage GST Free | -\$32,403.86 | \$0.00 | -\$32,403.86 | -\$254,145.53 | \$0.00 | -\$254,145.53 | -\$28,276.07 | -\$221,420.60 | -\$4,127.79 | -\$32,724.93 |
| 41470 | Opening Stock Bevera | -\$44,631.61 | \$0.00 | -\$44,631.61 | -\$295,022.51 | \$0.00 | -\$295,022.51 | -\$42,481.61 | -\$292,334.82 | -\$2,150.00 | -\$2,687.69 |
| 41480 | Closing Stock Bevera | \$39,118.95 | \$0.00 | \$39,118.95 | \$303,766.57 | \$0.00 | \$303,766.57 | \$41,929.59 | \$303,793.88 | -\$2,810.64 | -\$27.31 |
| 41500 | Purchases Liquor | -\$29,073.91 | -\$22,744.15 | -\$6,329.76 | -\$252,667.15 | -\$232,838.32 | -\$19,828.83 | -\$51,715.03 | -\$275,752.12 | \$22,641.12 | \$23,084.97 |
| 41510 | Opening Stock Liquor | -\$33,766.67 | \$0.00 | -\$33,766.67 | -\$286,226.42 | \$0.00 | -\$286,226.42 | -\$33,014.52 | -\$248,331.40 | -\$752.15 | -\$37,895.02 |
| 41520 | Closing Stock Liquor | \$40,837.80 | \$0.00 | \$40,837.80 | \$297,855.48 | \$0.00 | \$297,855.48 | \$53,264.24 | \$276,331.60 | -\$12,426.44 | \$21,523.88 |
| 41800 | Point of Sale Unders/Overs | -\$492.43 | \$0.00 | -\$492.43 | -\$350.94 | \$0.00 | -\$350.94 | \$289.39 | -\$560.27 | -\$781.82 | \$209.33 |
| 41850 | Wastage Food | -\$1,150.99 | \$0.00 | -\$1,150.99 | -\$6,564.55 | \$0.00 | -\$6,564.55 | -\$4,455.19 | -\$30,330.98 | \$3,304.20 | \$23,766.43 |
| 41855 | Wastage Drinks | -\$351.17 | \$0.00 | -\$351.17 | -\$2,762.39 | \$0.00 | -\$2,762.39 | -\$449.27 | -\$3,164.31 | \$98.10 | \$401.92 |
| 41860 | Wastage Alcohol | -\$96.90 | \$0.00 | -\$96.90 | -\$3,157.76 | \$0.00 | -\$3,157.76 | -\$994.12 | -\$5,342.57 | \$897.22 | \$2,184.81 |
| 41865 | Wastage Retail | -\$254.48 | \$0.00 | -\$254.48 | -\$2,550.17 | \$0.00 | -\$2,550.17 | -\$940.66 | -\$6,569.19 | \$686.18 | \$4,019.02 |
| 41880 | Freight | -\$611.93 | \$0.00 | -\$611.93 | -\$611.93 | \$0.00 | -\$611.93 | \$0.00 | \$0.00 | -\$611.93 | -\$611.93 |
| 41900 | Stocktake Variance Food | -\$1,281.20 | \$0.00 | -\$1,281.20 | -\$20,664.58 | \$0.00 | -\$20,664.58 | -\$2,005.20 | -\$2,192.75 | \$724.00 | -\$18,471.83 |
| 41905 | Stocktake Variance Drinks | -\$1,869.53 | \$0.00 | -\$1,869.53 | -\$11,700.52 | \$0.00 | -\$11,700.52 | -\$9.78 | -\$455.74 | -\$1,859.75 | -\$11,244.78 |
| 41910 | Stocktake Variance Alcohol | \$93.22 | \$0.00 | \$93.22 | \$717.76 | \$0.00 | \$717.76 | -\$75.19 | -\$2,026.41 | \$168.41 | \$2,744.17 |
| 41915 | Stocktake Variance Retail | -\$132.08 | \$0.00 | -\$132.08 | -\$1,706.74 | \$0.00 | -\$1,706.74 | -\$28.64 | \$775.00 | -\$103.44 | -\$2,481.74 |
| Total Cost of Sales |  | -\$507,308.04 | -\$514,834.80 | \$7,526.76 | -\$4,003,288.55 | -\$4,048,145.40 | \$44,856.85 | -\$501,234.07 | -\$3,993,577.43 | -\$6,073.97 | -\$9,711.12 |
| 41990 | Gross Profit | \$591,675.67 | \$614,205.80 | -\$22,530.13 | \$4,847,198.15 | \$4,909,532.43 | -\$62,334.28 | \$623,405.26 | \$4,912,417.62 | -\$31,729.59 | -\$65,219.47 |


| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year <br> Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$212,620.68 | \$216,784.55 | -\$4,163.87 | \$1,483,804.67 | \$1,579,420.24 | -\$95,615.57 | \$207,849.62 | \$1,494,583.87 | \$4,771.06 | -\$10,779.20 |
| 40320 | Sale Retail (GST Free) | \$8,833.96 | \$0.00 | \$8,833.96 | \$27,247.40 | \$0.00 | \$27,247.40 | \$1,561.45 | \$26,072.54 | \$7,272.51 | \$1,174.86 |
| 40400 | Sale Food (GST Inclusive) | \$599,049.95 | \$633,997.75 | -\$34,947.80 | \$4,849,640.63 | \$4,989,355.32 | -\$139,714.69 | \$609,070.03 | \$4,863,592.70 | -\$10,020.08 | -\$13,952.07 |
| 40410 | Sale Food (GST Free) | \$7,595.70 | \$0.00 | \$7,595.70 | \$73,206.40 | \$0.00 | \$73,206.40 | \$8,395.00 | \$72,585.58 | -\$799.30 | \$620.82 |
| 40450 | Sale Beverage (GST Inclusive) | \$179,820.87 | \$217,143.58 | -\$37,322.71 | \$1,537,030.00 | \$1,762,259.76 | -\$225,229.76 | \$179,214.02 | \$1,482,900.56 | \$606.85 | \$54,129.44 |
| 40460 | Sale Beverage (GST free) | \$30,909.86 | \$0.00 | \$30,909.86 | \$254,661.31 | \$0.00 | \$254,661.31 | \$30,319.40 | \$265,545.14 | \$590.46 | -\$10,883.83 |
| 40500 | Sales Liquor (GST Inclusive) | \$55,838.86 | \$61,114.72 | -\$5,275.86 | \$573,954.39 | \$626,642.51 | -\$52,688.12 | \$76,104.48 | \$638,121.02 | -\$20,265.62 | -\$64,166.63 |
| 40600 | Sales Internal Food | \$2,300.89 | \$0.00 | \$2,300.89 | \$26,802.63 | \$0.00 | \$26,802.63 | \$4,691.60 | \$26,181.58 | -\$2,390.71 | \$621.05 |
| 40605 | Sales Internal Beverage | \$527.87 | \$0.00 | \$527.87 | \$5,093.01 | \$0.00 | \$5,093.01 | \$1,024.59 | \$5,946.59 | -\$496.72 | -\$853.58 |
| 40610 | Sales Internal Liquor | \$531.43 | \$0.00 | \$531.43 | \$12,000.74 | \$0.00 | \$12,000.74 | \$5,403.53 | \$22,794.49 | -\$4,872.10 | -\$10,793.75 |
| 40620 | Sales Internal Retail | \$953.64 | \$0.00 | \$953.64 | \$7,045.52 | \$0.00 | \$7,045.52 | \$1,005.61 | \$7,670.98 | -\$51.97 | -\$625.46 |
| Sales Income Total |  | \$1,098,983.71 | \$1,129,040.60 | -\$30,056.89 | \$8,850,486.70 | \$8,957,677.83 | -\$107,191.13 | \$1,124,639.33 | \$8,905,995.05 | -\$25,655.62 | -\$55,508.35 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$127,978.90 | -\$142,382.06 | \$14,403.16 | -\$924,488.58 | -\$1,042,249.42 | \$117,760.84 | -\$126,327.66 | -\$858,987.26 | -\$1,651.24 | -\$65,501.32 |
| 41320 | Purchases Retail GST Free | -\$16,837.55 | \$0.00 | -\$16,837.55 | -\$67,068.92 | \$0.00 | -\$67,068.92 | -\$6,758.92 | -\$52,569.91 | -\$10,078.63 | -\$14,499.01 |
| 41330 | Opening Stock Retail | -\$386,834.69 | \$0.00 | -\$386,834.69 | -\$2,810,767.92 | \$0.00 | -\$2,810,767.92 | -\$451,860.84 | -\$3,567,147.60 | \$65,026.15 | \$756,379.68 |
| 41340 | Closing Stock Retail | \$377,570.18 | \$0.00 | \$377,570.18 | \$2,815,466.44 | \$0.00 | \$2,815,466.44 | \$445,832.74 | \$3,492,087.94 | -\$68,262.56 | -\$676,621.50 |
| 41400 | Purchases Food GST Inclusive | -\$71,965.81 | -\$274,805.79 | \$202,839.98 | -\$689,266.77 | -\$2,167,507.61 | \$1,478,240.84 | -\$87,031.09 | -\$786,790.14 | \$15,065.28 | \$97,523.37 |
| 41410 | Purchases Food GST Free | -\$184,168.55 | \$0.00 | -\$184,168.55 | -\$1,459,170.04 | \$0.00 | -\$1,459,170.04 | -\$174,050.98 | -\$1,350,040.20 | -\$10,117.57 | -\$109,129.84 |
| 41420 | Opening Stock Food | -\$73,846.41 | \$0.00 | -\$73,846.41 | -\$485,357.87 | \$0.00 | -\$485,357.87 | -\$61,990.83 | -\$438,247.04 | -\$11,855.58 | -\$47,110.83 |
| 41430 | Closing Stock Food | \$73,840.09 | \$0.00 | \$73,840.09 | \$504,119.30 | \$0.00 | \$504,119.30 | \$67,554.00 | \$460,589.20 | \$6,286.09 | \$43,530.10 |
| 41450 | Purchases Beverage GST Inclus | -\$31,019.61 | -\$74,902.80 | \$43,883.19 | -\$350,962.81 | -\$605,550.05 | \$254,587.24 | -\$37,638.43 | -\$384,891.74 | \$6,618.82 | \$33,928.93 |
| 41460 | Purchases Beverage GST Free | -\$32,403.86 | \$0.00 | -\$32,403.86 | -\$254,145.53 | \$0.00 | -\$254,145.53 | -\$28,276.07 | -\$221,420.60 | -\$4,127.79 | -\$32,724.93 |
| 41470 | Opening Stock Bevera | -\$44,631.61 | \$0.00 | -\$44,631.61 | -\$295,022.51 | \$0.00 | -\$295,022.51 | -\$42,481.61 | -\$292,334.82 | -\$2,150.00 | -\$2,687.69 |
| 41480 | Closing Stock Bevera | \$39,118.95 | \$0.00 | \$39,118.95 | \$303,766.57 | \$0.00 | \$303,766.57 | \$41,929.59 | \$303,793.88 | -\$2,810.64 | -\$27.31 |
| 41500 | Purchases Liquor | -\$29,073.91 | -\$22,744.15 | -\$6,329.76 | -\$252,667.15 | -\$232,838.32 | -\$19,828.83 | -\$51,715.03 | -\$275,752.12 | \$22,641.12 | \$23,084.97 |
| 41510 | Opening Stock Liquor | -\$33,766.67 | \$0.00 | -\$33,766.67 | -\$286,226.42 | \$0.00 | -\$286,226.42 | -\$33,014.52 | -\$248,331.40 | -\$752.15 | -\$37,895.02 |
| 41520 | Closing Stock Liquor | \$40,837.80 | \$0.00 | \$40,837.80 | \$297,855.48 | \$0.00 | \$297,855.48 | \$53,264.24 | \$276,331.60 | -\$12,426.44 | \$21,523.88 |
| 41800 | Point of Sale Unders/Overs | -\$492.43 | \$0.00 | -\$492.43 | -\$350.94 | \$0.00 | -\$350.94 | \$289.39 | -\$560.27 | -\$781.82 | \$209.33 |
| 41850 | Wastage Food | -\$1,150.99 | \$0.00 | -\$1,150.99 | -\$6,564.55 | \$0.00 | -\$6,564.55 | -\$4,455.19 | -\$30,330.98 | \$3,304.20 | \$23,766.43 |
| 41855 | Wastage Drinks | -\$351.17 | \$0.00 | -\$351.17 | -\$2,762.39 | \$0.00 | -\$2,762.39 | -\$449.27 | -\$3,164.31 | \$98.10 | \$401.92 |
| 41860 | Wastage Alcohol | -\$96.90 | \$0.00 | -\$96.90 | -\$3,157.76 | \$0.00 | -\$3,157.76 | -\$994.12 | -\$5,342.57 | \$897.22 | \$2,184.81 |
| 41865 | Wastage Retail | -\$254.48 | \$0.00 | -\$254.48 | -\$2,550.17 | \$0.00 | -\$2,550.17 | -\$940.66 | -\$6,569.19 | \$686.18 | \$4,019.02 |
| 41880 | Freight | -\$611.93 | \$0.00 | -\$611.93 | -\$611.93 | \$0.00 | -\$611.93 | \$0.00 | \$0.00 | -\$611.93 | -\$611.93 |
| 41900 | Stocktake Variance Food | -\$1,281.20 | \$0.00 | -\$1,281.20 | -\$20,664.58 | \$0.00 | -\$20,664.58 | -\$2,005.20 | -\$2,192.75 | \$724.00 | -\$18,471.83 |
| 41905 | Stocktake Variance Drinks | -\$1,869.53 | \$0.00 | -\$1,869.53 | -\$11,700.52 | \$0.00 | -\$11,700.52 | -\$9.78 | -\$455.74 | -\$1,859.75 | -\$11,244.78 |
| 41910 | Stocktake Variance Alcohol | \$93.22 | \$0.00 | \$93.22 | \$717.76 | \$0.00 | \$717.76 | -\$75.19 | -\$2,026.41 | \$168.41 | \$2,744.17 |
| 41915 | Stocktake Variance Retail | -\$132.08 | \$0.00 | -\$132.08 | -\$1,706.74 | \$0.00 | -\$1,706.74 | -\$28.64 | \$775.00 | -\$103.44 | -\$2,481.74 |
| Total Cost of Sales |  | -\$507,308.04 | -\$514,834.80 | \$7,526.76 | -\$4,003,288.55 | -\$4,048,145.40 | \$44,856.85 | -\$501,234.07 | -\$3,993,577.43 | -\$6,073.97 | -\$9,711.12 |
| 41990 | Gross Profit | \$591,675.67 | \$614,205.80 | -\$22,530.13 | \$4,847,198.15 | \$4,909,532.43 | -\$62,334.28 | \$623,405.26 | \$4,912,417.62 | -\$31,729.59 | -\$65,219.47 |

Monthly Profit And Loss for Queensland University Union - Department
Current Period:
30-Jun-2014 3-Aug-2014

## 3-Aug-2014

Account Number

Sales Income Total

Total Cost of Sales

| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year <br> Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$212,620.68 | \$216,784.55 | -\$4,163.87 | \$1,483,804.67 | \$1,579,420.24 | -\$95,615.57 | \$207,849.62 | \$1,494,583.87 | \$4,771.06 | -\$10,779.20 |
| 40320 | Sale Retail (GST Free) | \$8,833.96 | \$0.00 | \$8,833.96 | \$27,247.40 | \$0.00 | \$27,247.40 | \$1,561.45 | \$26,072.54 | \$7,272.51 | \$1,174.86 |
| 40400 | Sale Food (GST Inclusive) | \$599,049.95 | \$633,997.75 | -\$34,947.80 | \$4,849,640.63 | \$4,989,355.32 | -\$139,714.69 | \$609,070.03 | \$4,863,592.70 | -\$10,020.08 | -\$13,952.07 |
| 40410 | Sale Food (GST Free) | \$7,595.70 | \$0.00 | \$7,595.70 | \$73,206.40 | \$0.00 | \$73,206.40 | \$8,395.00 | \$72,585.58 | -\$799.30 | \$620.82 |
| 40450 | Sale Beverage (GST Inclusive) | \$179,820.87 | \$217,143.58 | -\$37,322.71 | \$1,537,030.00 | \$1,762,259.76 | -\$225,229.76 | \$179,214.02 | \$1,482,900.56 | \$606.85 | \$54,129.44 |
| 40460 | Sale Beverage (GST free) | \$30,909.86 | \$0.00 | \$30,909.86 | \$254,661.31 | \$0.00 | \$254,661.31 | \$30,319.40 | \$265,545.14 | \$590.46 | -\$10,883.83 |
| 40500 | Sales Liquor (GST Inclusive) | \$55,838.86 | \$61,114.72 | -\$5,275.86 | \$573,954.39 | \$626,642.51 | -\$52,688.12 | \$76,104.48 | \$638,121.02 | -\$20,265.62 | -\$64,166.63 |
| 40600 | Sales Internal Food | \$2,300.89 | \$0.00 | \$2,300.89 | \$26,802.63 | \$0.00 | \$26,802.63 | \$4,691.60 | \$26,181.58 | -\$2,390.71 | \$621.05 |
| 40605 | Sales Internal Beverage | \$527.87 | \$0.00 | \$527.87 | \$5,093.01 | \$0.00 | \$5,093.01 | \$1,024.59 | \$5,946.59 | -\$496.72 | -\$853.58 |
| 40610 | Sales Internal Liquor | \$531.43 | \$0.00 | \$531.43 | \$12,000.74 | \$0.00 | \$12,000.74 | \$5,403.53 | \$22,794.49 | -\$4,872.10 | -\$10,793.75 |
| 40620 | Sales Internal Retail | \$953.64 | \$0.00 | \$953.64 | \$7,045.52 | \$0.00 | \$7,045.52 | \$1,005.61 | \$7,670.98 | -\$51.97 | -\$625.46 |
| Sales Income Total |  | \$1,098,983.71 | \$1,129,040.60 | -\$30,056.89 | \$8,850,486.70 | \$8,957,677.83 | -\$107,191.13 | \$1,124,639.33 | \$8,905,995.05 | -\$25,655.62 | -\$55,508.35 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$127,978.90 | -\$142,382.06 | \$14,403.16 | -\$924,488.58 | -\$1,042,249.42 | \$117,760.84 | -\$126,327.66 | -\$858,987.26 | -\$1,651.24 | -\$65,501.32 |
| 41320 | Purchases Retail GST Free | -\$16,837.55 | \$0.00 | -\$16,837.55 | -\$67,068.92 | \$0.00 | -\$67,068.92 | -\$6,758.92 | -\$52,569.91 | -\$10,078.63 | -\$14,499.01 |
| 41330 | Opening Stock Retail | -\$386,834.69 | \$0.00 | -\$386,834.69 | -\$2,810,767.92 | \$0.00 | -\$2,810,767.92 | -\$451,860.84 | -\$3,567,147.60 | \$65,026.15 | \$756,379.68 |
| 41340 | Closing Stock Retail | \$377,570.18 | \$0.00 | \$377,570.18 | \$2,815,466.44 | \$0.00 | \$2,815,466.44 | \$445,832.74 | \$3,492,087.94 | -\$68,262.56 | -\$676,621.50 |
| 41400 | Purchases Food GST Inclusive | -\$71,965.81 | -\$274,805.79 | \$202,839.98 | -\$689,266.77 | -\$2,167,507.61 | \$1,478,240.84 | -\$87,031.09 | -\$786,790.14 | \$15,065.28 | \$97,523.37 |
| 41410 | Purchases Food GST Free | -\$184,168.55 | \$0.00 | -\$184,168.55 | -\$1,459,170.04 | \$0.00 | -\$1,459,170.04 | -\$174,050.98 | -\$1,350,040.20 | -\$10,117.57 | -\$109,129.84 |
| 41420 | Opening Stock Food | -\$73,846.41 | \$0.00 | -\$73,846.41 | -\$485,357.87 | \$0.00 | -\$485,357.87 | -\$61,990.83 | -\$438,247.04 | -\$11,855.58 | -\$47,110.83 |
| 41430 | Closing Stock Food | \$73,840.09 | \$0.00 | \$73,840.09 | \$504,119.30 | \$0.00 | \$504,119.30 | \$67,554.00 | \$460,589.20 | \$6,286.09 | \$43,530.10 |
| 41450 | Purchases Beverage GST Inclus | -\$31,019.61 | -\$74,902.80 | \$43,883.19 | -\$350,962.81 | -\$605,550.05 | \$254,587.24 | -\$37,638.43 | -\$384,891.74 | \$6,618.82 | \$33,928.93 |
| 41460 | Purchases Beverage GST Free | -\$32,403.86 | \$0.00 | -\$32,403.86 | -\$254,145.53 | \$0.00 | -\$254,145.53 | -\$28,276.07 | -\$221,420.60 | -\$4,127.79 | -\$32,724.93 |
| 41470 | Opening Stock Bevera | -\$44,631.61 | \$0.00 | -\$44,631.61 | -\$295,022.51 | \$0.00 | -\$295,022.51 | -\$42,481.61 | -\$292,334.82 | -\$2,150.00 | -\$2,687.69 |
| 41480 | Closing Stock Bevera | \$39,118.95 | \$0.00 | \$39,118.95 | \$303,766.57 | \$0.00 | \$303,766.57 | \$41,929.59 | \$303,793.88 | -\$2,810.64 | -\$27.31 |
| 41500 | Purchases Liquor | -\$29,073.91 | -\$22,744.15 | -\$6,329.76 | -\$252,667.15 | -\$232,838.32 | -\$19,828.83 | -\$51,715.03 | -\$275,752.12 | \$22,641.12 | \$23,084.97 |
| 41510 | Opening Stock Liquor | -\$33,766.67 | \$0.00 | -\$33,766.67 | -\$286,226.42 | \$0.00 | -\$286,226.42 | -\$33,014.52 | -\$248,331.40 | -\$752.15 | -\$37,895.02 |
| 41520 | Closing Stock Liquor | \$40,837.80 | \$0.00 | \$40,837.80 | \$297,855.48 | \$0.00 | \$297,855.48 | \$53,264.24 | \$276,331.60 | -\$12,426.44 | \$21,523.88 |
| 41800 | Point of Sale Unders/Overs | -\$492.43 | \$0.00 | -\$492.43 | -\$350.94 | \$0.00 | -\$350.94 | \$289.39 | -\$560.27 | -\$781.82 | \$209.33 |
| 41850 | Wastage Food | -\$1,150.99 | \$0.00 | -\$1,150.99 | -\$6,564.55 | \$0.00 | -\$6,564.55 | -\$4,455.19 | -\$30,330.98 | \$3,304.20 | \$23,766.43 |
| 41855 | Wastage Drinks | -\$351.17 | \$0.00 | -\$351.17 | -\$2,762.39 | \$0.00 | -\$2,762.39 | -\$449.27 | -\$3,164.31 | \$98.10 | \$401.92 |
| 41860 | Wastage Alcohol | -\$96.90 | \$0.00 | -\$96.90 | -\$3,157.76 | \$0.00 | -\$3,157.76 | -\$994.12 | -\$5,342.57 | \$897.22 | \$2,184.81 |
| 41865 | Wastage Retail | -\$254.48 | \$0.00 | -\$254.48 | -\$2,550.17 | \$0.00 | -\$2,550.17 | -\$940.66 | -\$6,569.19 | \$686.18 | \$4,019.02 |
| 41880 | Freight | -\$611.93 | \$0.00 | -\$611.93 | -\$611.93 | \$0.00 | -\$611.93 | \$0.00 | \$0.00 | -\$611.93 | -\$611.93 |
| 41900 | Stocktake Variance Food | -\$1,281.20 | \$0.00 | -\$1,281.20 | -\$20,664.58 | \$0.00 | -\$20,664.58 | -\$2,005.20 | -\$2,192.75 | \$724.00 | -\$18,471.83 |
| 41905 | Stocktake Variance Drinks | -\$1,869.53 | \$0.00 | -\$1,869.53 | -\$11,700.52 | \$0.00 | -\$11,700.52 | -\$9.78 | -\$455.74 | -\$1,859.75 | -\$11,244.78 |
| 41910 | Stocktake Variance Alcohol | \$93.22 | \$0.00 | \$93.22 | \$717.76 | \$0.00 | \$717.76 | -\$75.19 | -\$2,026.41 | \$168.41 | \$2,744.17 |
| 41915 | Stocktake Variance Retail | -\$132.08 | \$0.00 | -\$132.08 | -\$1,706.74 | \$0.00 | -\$1,706.74 | -\$28.64 | \$775.00 | -\$103.44 | -\$2,481.74 |
| Total Cost of Sales |  | -\$507,308.04 | -\$514,834.80 | \$7,526.76 | -\$4,003,288.55 | -\$4,048,145.40 | \$44,856.85 | -\$501,234.07 | -\$3,993,577.43 | -\$6,073.97 | -\$9,711.12 |
| 41990 | Gross Profit | \$591,675.67 | \$614,205.80 | -\$22,530.13 | \$4,847,198.15 | \$4,909,532.43 | -\$62,334.28 | \$623,405.26 | \$4,912,417.62 | -\$31,729.59 | -\$65,219.47 |


| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year <br> Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$212,620.68 | \$216,784.55 | -\$4,163.87 | \$1,483,804.67 | \$1,579,420.24 | -\$95,615.57 | \$207,849.62 | \$1,494,583.87 | \$4,771.06 | -\$10,779.20 |
| 40320 | Sale Retail (GST Free) | \$8,833.96 | \$0.00 | \$8,833.96 | \$27,247.40 | \$0.00 | \$27,247.40 | \$1,561.45 | \$26,072.54 | \$7,272.51 | \$1,174.86 |
| 40400 | Sale Food (GST Inclusive) | \$599,049.95 | \$633,997.75 | -\$34,947.80 | \$4,849,640.63 | \$4,989,355.32 | -\$139,714.69 | \$609,070.03 | \$4,863,592.70 | -\$10,020.08 | -\$13,952.07 |
| 40410 | Sale Food (GST Free) | \$7,595.70 | \$0.00 | \$7,595.70 | \$73,206.40 | \$0.00 | \$73,206.40 | \$8,395.00 | \$72,585.58 | -\$799.30 | \$620.82 |
| 40450 | Sale Beverage (GST Inclusive) | \$179,820.87 | \$217,143.58 | -\$37,322.71 | \$1,537,030.00 | \$1,762,259.76 | -\$225,229.76 | \$179,214.02 | \$1,482,900.56 | \$606.85 | \$54,129.44 |
| 40460 | Sale Beverage (GST free) | \$30,909.86 | \$0.00 | \$30,909.86 | \$254,661.31 | \$0.00 | \$254,661.31 | \$30,319.40 | \$265,545.14 | \$590.46 | -\$10,883.83 |
| 40500 | Sales Liquor (GST Inclusive) | \$55,838.86 | \$61,114.72 | -\$5,275.86 | \$573,954.39 | \$626,642.51 | -\$52,688.12 | \$76,104.48 | \$638,121.02 | -\$20,265.62 | -\$64,166.63 |
| 40600 | Sales Internal Food | \$2,300.89 | \$0.00 | \$2,300.89 | \$26,802.63 | \$0.00 | \$26,802.63 | \$4,691.60 | \$26,181.58 | -\$2,390.71 | \$621.05 |
| 40605 | Sales Internal Beverage | \$527.87 | \$0.00 | \$527.87 | \$5,093.01 | \$0.00 | \$5,093.01 | \$1,024.59 | \$5,946.59 | -\$496.72 | -\$853.58 |
| 40610 | Sales Internal Liquor | \$531.43 | \$0.00 | \$531.43 | \$12,000.74 | \$0.00 | \$12,000.74 | \$5,403.53 | \$22,794.49 | -\$4,872.10 | -\$10,793.75 |
| 40620 | Sales Internal Retail | \$953.64 | \$0.00 | \$953.64 | \$7,045.52 | \$0.00 | \$7,045.52 | \$1,005.61 | \$7,670.98 | -\$51.97 | -\$625.46 |
| Sales Income Total |  | \$1,098,983.71 | \$1,129,040.60 | -\$30,056.89 | \$8,850,486.70 | \$8,957,677.83 | -\$107,191.13 | \$1,124,639.33 | \$8,905,995.05 | -\$25,655.62 | -\$55,508.35 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$127,978.90 | -\$142,382.06 | \$14,403.16 | -\$924,488.58 | -\$1,042,249.42 | \$117,760.84 | -\$126,327.66 | -\$858,987.26 | -\$1,651.24 | -\$65,501.32 |
| 41320 | Purchases Retail GST Free | -\$16,837.55 | \$0.00 | -\$16,837.55 | -\$67,068.92 | \$0.00 | -\$67,068.92 | -\$6,758.92 | -\$52,569.91 | -\$10,078.63 | -\$14,499.01 |
| 41330 | Opening Stock Retail | -\$386,834.69 | \$0.00 | -\$386,834.69 | -\$2,810,767.92 | \$0.00 | -\$2,810,767.92 | -\$451,860.84 | -\$3,567,147.60 | \$65,026.15 | \$756,379.68 |
| 41340 | Closing Stock Retail | \$377,570.18 | \$0.00 | \$377,570.18 | \$2,815,466.44 | \$0.00 | \$2,815,466.44 | \$445,832.74 | \$3,492,087.94 | -\$68,262.56 | -\$676,621.50 |
| 41400 | Purchases Food GST Inclusive | -\$71,965.81 | -\$274,805.79 | \$202,839.98 | -\$689,266.77 | -\$2,167,507.61 | \$1,478,240.84 | -\$87,031.09 | -\$786,790.14 | \$15,065.28 | \$97,523.37 |
| 41410 | Purchases Food GST Free | -\$184,168.55 | \$0.00 | -\$184,168.55 | -\$1,459,170.04 | \$0.00 | -\$1,459,170.04 | -\$174,050.98 | -\$1,350,040.20 | -\$10,117.57 | -\$109,129.84 |
| 41420 | Opening Stock Food | -\$73,846.41 | \$0.00 | -\$73,846.41 | -\$485,357.87 | \$0.00 | -\$485,357.87 | -\$61,990.83 | -\$438,247.04 | -\$11,855.58 | -\$47,110.83 |
| 41430 | Closing Stock Food | \$73,840.09 | \$0.00 | \$73,840.09 | \$504,119.30 | \$0.00 | \$504,119.30 | \$67,554.00 | \$460,589.20 | \$6,286.09 | \$43,530.10 |
| 41450 | Purchases Beverage GST Inclus | -\$31,019.61 | -\$74,902.80 | \$43,883.19 | -\$350,962.81 | -\$605,550.05 | \$254,587.24 | -\$37,638.43 | -\$384,891.74 | \$6,618.82 | \$33,928.93 |
| 41460 | Purchases Beverage GST Free | -\$32,403.86 | \$0.00 | -\$32,403.86 | -\$254,145.53 | \$0.00 | -\$254,145.53 | -\$28,276.07 | -\$221,420.60 | -\$4,127.79 | -\$32,724.93 |
| 41470 | Opening Stock Bevera | -\$44,631.61 | \$0.00 | -\$44,631.61 | -\$295,022.51 | \$0.00 | -\$295,022.51 | -\$42,481.61 | -\$292,334.82 | -\$2,150.00 | -\$2,687.69 |
| 41480 | Closing Stock Bevera | \$39,118.95 | \$0.00 | \$39,118.95 | \$303,766.57 | \$0.00 | \$303,766.57 | \$41,929.59 | \$303,793.88 | -\$2,810.64 | -\$27.31 |
| 41500 | Purchases Liquor | -\$29,073.91 | -\$22,744.15 | -\$6,329.76 | -\$252,667.15 | -\$232,838.32 | -\$19,828.83 | -\$51,715.03 | -\$275,752.12 | \$22,641.12 | \$23,084.97 |
| 41510 | Opening Stock Liquor | -\$33,766.67 | \$0.00 | -\$33,766.67 | -\$286,226.42 | \$0.00 | -\$286,226.42 | -\$33,014.52 | -\$248,331.40 | -\$752.15 | -\$37,895.02 |
| 41520 | Closing Stock Liquor | \$40,837.80 | \$0.00 | \$40,837.80 | \$297,855.48 | \$0.00 | \$297,855.48 | \$53,264.24 | \$276,331.60 | -\$12,426.44 | \$21,523.88 |
| 41800 | Point of Sale Unders/Overs | -\$492.43 | \$0.00 | -\$492.43 | -\$350.94 | \$0.00 | -\$350.94 | \$289.39 | -\$560.27 | -\$781.82 | \$209.33 |
| 41850 | Wastage Food | -\$1,150.99 | \$0.00 | -\$1,150.99 | -\$6,564.55 | \$0.00 | -\$6,564.55 | -\$4,455.19 | -\$30,330.98 | \$3,304.20 | \$23,766.43 |
| 41855 | Wastage Drinks | -\$351.17 | \$0.00 | -\$351.17 | -\$2,762.39 | \$0.00 | -\$2,762.39 | -\$449.27 | -\$3,164.31 | \$98.10 | \$401.92 |
| 41860 | Wastage Alcohol | -\$96.90 | \$0.00 | -\$96.90 | -\$3,157.76 | \$0.00 | -\$3,157.76 | -\$994.12 | -\$5,342.57 | \$897.22 | \$2,184.81 |
| 41865 | Wastage Retail | -\$254.48 | \$0.00 | -\$254.48 | -\$2,550.17 | \$0.00 | -\$2,550.17 | -\$940.66 | -\$6,569.19 | \$686.18 | \$4,019.02 |
| 41880 | Freight | -\$611.93 | \$0.00 | -\$611.93 | -\$611.93 | \$0.00 | -\$611.93 | \$0.00 | \$0.00 | -\$611.93 | -\$611.93 |
| 41900 | Stocktake Variance Food | -\$1,281.20 | \$0.00 | -\$1,281.20 | -\$20,664.58 | \$0.00 | -\$20,664.58 | -\$2,005.20 | -\$2,192.75 | \$724.00 | -\$18,471.83 |
| 41905 | Stocktake Variance Drinks | -\$1,869.53 | \$0.00 | -\$1,869.53 | -\$11,700.52 | \$0.00 | -\$11,700.52 | -\$9.78 | -\$455.74 | -\$1,859.75 | -\$11,244.78 |
| 41910 | Stocktake Variance Alcohol | \$93.22 | \$0.00 | \$93.22 | \$717.76 | \$0.00 | \$717.76 | -\$75.19 | -\$2,026.41 | \$168.41 | \$2,744.17 |
| 41915 | Stocktake Variance Retail | -\$132.08 | \$0.00 | -\$132.08 | -\$1,706.74 | \$0.00 | -\$1,706.74 | -\$28.64 | \$775.00 | -\$103.44 | -\$2,481.74 |
| Total Cost of Sales |  | -\$507,308.04 | -\$514,834.80 | \$7,526.76 | -\$4,003,288.55 | -\$4,048,145.40 | \$44,856.85 | -\$501,234.07 | -\$3,993,577.43 | -\$6,073.97 | -\$9,711.12 |
| 41990 | Gross Profit | \$591,675.67 | \$614,205.80 | -\$22,530.13 | \$4,847,198.15 | \$4,909,532.43 | -\$62,334.28 | \$623,405.26 | \$4,912,417.62 | -\$31,729.59 | -\$65,219.47 |


| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year <br> Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$212,620.68 | \$216,784.55 | -\$4,163.87 | \$1,483,804.67 | \$1,579,420.24 | -\$95,615.57 | \$207,849.62 | \$1,494,583.87 | \$4,771.06 | -\$10,779.20 |
| 40320 | Sale Retail (GST Free) | \$8,833.96 | \$0.00 | \$8,833.96 | \$27,247.40 | \$0.00 | \$27,247.40 | \$1,561.45 | \$26,072.54 | \$7,272.51 | \$1,174.86 |
| 40400 | Sale Food (GST Inclusive) | \$599,049.95 | \$633,997.75 | -\$34,947.80 | \$4,849,640.63 | \$4,989,355.32 | -\$139,714.69 | \$609,070.03 | \$4,863,592.70 | -\$10,020.08 | -\$13,952.07 |
| 40410 | Sale Food (GST Free) | \$7,595.70 | \$0.00 | \$7,595.70 | \$73,206.40 | \$0.00 | \$73,206.40 | \$8,395.00 | \$72,585.58 | -\$799.30 | \$620.82 |
| 40450 | Sale Beverage (GST Inclusive) | \$179,820.87 | \$217,143.58 | -\$37,322.71 | \$1,537,030.00 | \$1,762,259.76 | -\$225,229.76 | \$179,214.02 | \$1,482,900.56 | \$606.85 | \$54,129.44 |
| 40460 | Sale Beverage (GST free) | \$30,909.86 | \$0.00 | \$30,909.86 | \$254,661.31 | \$0.00 | \$254,661.31 | \$30,319.40 | \$265,545.14 | \$590.46 | -\$10,883.83 |
| 40500 | Sales Liquor (GST Inclusive) | \$55,838.86 | \$61,114.72 | -\$5,275.86 | \$573,954.39 | \$626,642.51 | -\$52,688.12 | \$76,104.48 | \$638,121.02 | -\$20,265.62 | -\$64,166.63 |
| 40600 | Sales Internal Food | \$2,300.89 | \$0.00 | \$2,300.89 | \$26,802.63 | \$0.00 | \$26,802.63 | \$4,691.60 | \$26,181.58 | -\$2,390.71 | \$621.05 |
| 40605 | Sales Internal Beverage | \$527.87 | \$0.00 | \$527.87 | \$5,093.01 | \$0.00 | \$5,093.01 | \$1,024.59 | \$5,946.59 | -\$496.72 | -\$853.58 |
| 40610 | Sales Internal Liquor | \$531.43 | \$0.00 | \$531.43 | \$12,000.74 | \$0.00 | \$12,000.74 | \$5,403.53 | \$22,794.49 | -\$4,872.10 | -\$10,793.75 |
| 40620 | Sales Internal Retail | \$953.64 | \$0.00 | \$953.64 | \$7,045.52 | \$0.00 | \$7,045.52 | \$1,005.61 | \$7,670.98 | -\$51.97 | -\$625.46 |
| Sales Income Total |  | \$1,098,983.71 | \$1,129,040.60 | -\$30,056.89 | \$8,850,486.70 | \$8,957,677.83 | -\$107,191.13 | \$1,124,639.33 | \$8,905,995.05 | -\$25,655.62 | -\$55,508.35 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$127,978.90 | -\$142,382.06 | \$14,403.16 | -\$924,488.58 | -\$1,042,249.42 | \$117,760.84 | -\$126,327.66 | -\$858,987.26 | -\$1,651.24 | -\$65,501.32 |
| 41320 | Purchases Retail GST Free | -\$16,837.55 | \$0.00 | -\$16,837.55 | -\$67,068.92 | \$0.00 | -\$67,068.92 | -\$6,758.92 | -\$52,569.91 | -\$10,078.63 | -\$14,499.01 |
| 41330 | Opening Stock Retail | -\$386,834.69 | \$0.00 | -\$386,834.69 | -\$2,810,767.92 | \$0.00 | -\$2,810,767.92 | -\$451,860.84 | -\$3,567,147.60 | \$65,026.15 | \$756,379.68 |
| 41340 | Closing Stock Retail | \$377,570.18 | \$0.00 | \$377,570.18 | \$2,815,466.44 | \$0.00 | \$2,815,466.44 | \$445,832.74 | \$3,492,087.94 | -\$68,262.56 | -\$676,621.50 |
| 41400 | Purchases Food GST Inclusive | -\$71,965.81 | -\$274,805.79 | \$202,839.98 | -\$689,266.77 | -\$2,167,507.61 | \$1,478,240.84 | -\$87,031.09 | -\$786,790.14 | \$15,065.28 | \$97,523.37 |
| 41410 | Purchases Food GST Free | -\$184,168.55 | \$0.00 | -\$184,168.55 | -\$1,459,170.04 | \$0.00 | -\$1,459,170.04 | -\$174,050.98 | -\$1,350,040.20 | -\$10,117.57 | -\$109,129.84 |
| 41420 | Opening Stock Food | -\$73,846.41 | \$0.00 | -\$73,846.41 | -\$485,357.87 | \$0.00 | -\$485,357.87 | -\$61,990.83 | -\$438,247.04 | -\$11,855.58 | -\$47,110.83 |
| 41430 | Closing Stock Food | \$73,840.09 | \$0.00 | \$73,840.09 | \$504,119.30 | \$0.00 | \$504,119.30 | \$67,554.00 | \$460,589.20 | \$6,286.09 | \$43,530.10 |
| 41450 | Purchases Beverage GST Inclus | -\$31,019.61 | -\$74,902.80 | \$43,883.19 | -\$350,962.81 | -\$605,550.05 | \$254,587.24 | -\$37,638.43 | -\$384,891.74 | \$6,618.82 | \$33,928.93 |
| 41460 | Purchases Beverage GST Free | -\$32,403.86 | \$0.00 | -\$32,403.86 | -\$254,145.53 | \$0.00 | -\$254,145.53 | -\$28,276.07 | -\$221,420.60 | -\$4,127.79 | -\$32,724.93 |
| 41470 | Opening Stock Bevera | -\$44,631.61 | \$0.00 | -\$44,631.61 | -\$295,022.51 | \$0.00 | -\$295,022.51 | -\$42,481.61 | -\$292,334.82 | -\$2,150.00 | -\$2,687.69 |
| 41480 | Closing Stock Bevera | \$39,118.95 | \$0.00 | \$39,118.95 | \$303,766.57 | \$0.00 | \$303,766.57 | \$41,929.59 | \$303,793.88 | -\$2,810.64 | -\$27.31 |
| 41500 | Purchases Liquor | -\$29,073.91 | -\$22,744.15 | -\$6,329.76 | -\$252,667.15 | -\$232,838.32 | -\$19,828.83 | -\$51,715.03 | -\$275,752.12 | \$22,641.12 | \$23,084.97 |
| 41510 | Opening Stock Liquor | -\$33,766.67 | \$0.00 | -\$33,766.67 | -\$286,226.42 | \$0.00 | -\$286,226.42 | -\$33,014.52 | -\$248,331.40 | -\$752.15 | -\$37,895.02 |
| 41520 | Closing Stock Liquor | \$40,837.80 | \$0.00 | \$40,837.80 | \$297,855.48 | \$0.00 | \$297,855.48 | \$53,264.24 | \$276,331.60 | -\$12,426.44 | \$21,523.88 |
| 41800 | Point of Sale Unders/Overs | -\$492.43 | \$0.00 | -\$492.43 | -\$350.94 | \$0.00 | -\$350.94 | \$289.39 | -\$560.27 | -\$781.82 | \$209.33 |
| 41850 | Wastage Food | -\$1,150.99 | \$0.00 | -\$1,150.99 | -\$6,564.55 | \$0.00 | -\$6,564.55 | -\$4,455.19 | -\$30,330.98 | \$3,304.20 | \$23,766.43 |
| 41855 | Wastage Drinks | -\$351.17 | \$0.00 | -\$351.17 | -\$2,762.39 | \$0.00 | -\$2,762.39 | -\$449.27 | -\$3,164.31 | \$98.10 | \$401.92 |
| 41860 | Wastage Alcohol | -\$96.90 | \$0.00 | -\$96.90 | -\$3,157.76 | \$0.00 | -\$3,157.76 | -\$994.12 | -\$5,342.57 | \$897.22 | \$2,184.81 |
| 41865 | Wastage Retail | -\$254.48 | \$0.00 | -\$254.48 | -\$2,550.17 | \$0.00 | -\$2,550.17 | -\$940.66 | -\$6,569.19 | \$686.18 | \$4,019.02 |
| 41880 | Freight | -\$611.93 | \$0.00 | -\$611.93 | -\$611.93 | \$0.00 | -\$611.93 | \$0.00 | \$0.00 | -\$611.93 | -\$611.93 |
| 41900 | Stocktake Variance Food | -\$1,281.20 | \$0.00 | -\$1,281.20 | -\$20,664.58 | \$0.00 | -\$20,664.58 | -\$2,005.20 | -\$2,192.75 | \$724.00 | -\$18,471.83 |
| 41905 | Stocktake Variance Drinks | -\$1,869.53 | \$0.00 | -\$1,869.53 | -\$11,700.52 | \$0.00 | -\$11,700.52 | -\$9.78 | -\$455.74 | -\$1,859.75 | -\$11,244.78 |
| 41910 | Stocktake Variance Alcohol | \$93.22 | \$0.00 | \$93.22 | \$717.76 | \$0.00 | \$717.76 | -\$75.19 | -\$2,026.41 | \$168.41 | \$2,744.17 |
| 41915 | Stocktake Variance Retail | -\$132.08 | \$0.00 | -\$132.08 | -\$1,706.74 | \$0.00 | -\$1,706.74 | -\$28.64 | \$775.00 | -\$103.44 | -\$2,481.74 |
| Total Cost of Sales |  | -\$507,308.04 | -\$514,834.80 | \$7,526.76 | -\$4,003,288.55 | -\$4,048,145.40 | \$44,856.85 | -\$501,234.07 | -\$3,993,577.43 | -\$6,073.97 | -\$9,711.12 |
| 41990 | Gross Profit | \$591,675.67 | \$614,205.80 | -\$22,530.13 | \$4,847,198.15 | \$4,909,532.43 | -\$62,334.28 | \$623,405.26 | \$4,912,417.62 | -\$31,729.59 | -\$65,219.47 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Consolidated Business |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 | 28-Jul-2013 |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
|  | Gross Profit \% Total Sales | 53.8\% | 54.4\% | -0.6\% | 54.8\% | 54.8\% | 0.0\% | 55.4\% | 55.2\% | -1.6\% | -0.4\% |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | 57.5\% | 56.7\% | 0.9\% | 56.4\% | 56.6\% | -0.1\% | 57.9\% | 56.7\% | -0.4\% | -0.3\% |
|  | Gross Profit \% Total Sales - Drinks | 66.3\% | 65.5\% | 0.8\% | 66.0\% | 65.6\% | 0.4\% | 68.2\% | 65.9\% | -1.9\% | 0.1\% |
|  | Gross Profit \% Total Sales - Liquor | 61.0\% | 62.8\% | -1.8\% | 58.4\% | 62.8\% | -4.4\% | 60.1\% | 61.4\% | 0.9\% | -3.0\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 42400 | Sale Phone Cards | \$20.00 | \$0.00 | \$20.00 | \$50.00 | \$0.00 | \$50.00 | \$0.00 | \$135.00 | \$20.00 | -\$85.00 |
| Total Sale on Commission |  | \$20.00 | \$0.00 | \$20.00 | \$50.00 | \$0.00 | \$50.00 | \$0.00 | \$135.00 | \$20.00 | -\$85.00 |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 43400 | Cost of Sale Phone Cards | \$0.00 | \$0.00 | \$0.00 | -\$516.85 | \$0.00 | -\$516.85 | \$6.40 | -\$66.30 | -\$6.40 | -\$450.55 |
| 43700 | Cost of Sale Others | \$0.00 | \$0.00 | \$0.00 | -\$2,629.06 | \$0.00 | -\$2,629.06 | \$0.00 | -\$716.60 | \$0.00 | -\$1,912.46 |
| Total Cost of Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | -\$3,145.91 | \$0.00 | -\$3,145.91 | \$6.40 | -\$782.90 | -\$6.40 | -\$2,363.01 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising Diary | \$0.00 | \$0.00 | \$0.00 | \$39,460.75 | \$35,000.00 | \$4,460.75 | \$0.00 | \$25,408.50 | \$0.00 | \$14,052.25 |
| 47010 | Advertising - Semper | \$0.00 | \$1,000.00 | -\$1,000.00 | \$300.00 | \$13,000.00 | -\$12,700.00 | \$0.00 | \$2,850.00 | \$0.00 | -\$2,550.00 |
| 47020 | Advertising - Website | \$0.00 | \$0.00 | \$0.00 | \$2,270.00 | \$2,000.00 | \$270.00 | \$0.00 | \$4,305.00 | \$0.00 | -\$2,035.00 |
| 47030 | Advertising - Other | \$0.00 | \$0.00 | \$0.00 | \$10,431.50 | \$12,000.00 | -\$1,568.50 | \$640.00 | \$15,064.05 | -\$640.00 | -\$4,632.55 |
| 47100 | Commission-Vending / Others | \$17,592.93 | \$17,659.00 | -\$66.07 | \$87,490.36 | \$140,113.00 | -\$52,622.64 | \$42,150.13 | \$187,745.30 | -\$24,557.20 | -\$100,254.94 |
| 47110 | Commission-Books | \$40,357.12 | \$29,000.00 | \$11,357.12 | \$123,883.40 | \$112,513.54 | \$11,369.86 | \$36,421.92 | \$118,074.04 | \$3,935.20 | \$5,809.36 |
| 47120 | Commission-Pool Table | \$658.18 | \$1,312.38 | -\$654.20 | \$8,144.19 | \$15,500.95 | -\$7,356.76 | \$1,237.82 | \$9,133.95 | -\$579.64 | -\$989.76 |
| 47190 | Grants | \$100,514.15 | \$100,415.35 | \$98.80 | \$701,249.36 | \$702,907.45 | -\$1,658.09 | \$97,775.42 | \$684,427.52 | \$2,738.73 | \$16,821.84 |
| 47240 | Hire of Venue | \$16,640.73 | \$44,202.50 | -\$27,561.77 | \$159,476.29 | \$190,317.50 | -\$30,841.21 | \$20,605.60 | \$141,814.03 | -\$3,964.87 | \$17,662.26 |
| 47250 | Hire of Equipment | \$5,546.63 | \$5,515.10 | \$31.53 | \$41,258.91 | \$36,282.02 | \$4,976.89 | \$6,325.09 | \$41,287.62 | -\$778.46 | -\$28.71 |
| 47310 | Freight and Delivery | \$1,400.01 | \$385.28 | \$1,014.73 | \$5,939.86 | \$2,881.60 | \$3,058.26 | \$876.59 | \$4,059.24 | \$523.42 | \$1,880.62 |
| 47350 | Rebates | \$7,736.38 | \$0.00 | \$7,736.38 | \$50,718.82 | \$0.00 | \$50,718.82 | \$0.00 | \$0.00 | \$7,736.38 | \$50,718.82 |
| 47360 | Rents | \$39,370.67 | \$39,370.83 | -\$0.16 | \$273,345.17 | \$274,095.81 | -\$750.64 | \$35,833.33 | \$250,832.98 | \$3,537.34 | \$22,512.19 |
| 47370 | Revenue | \$51,176.07 | \$47,891.16 | \$3,284.91 | \$474,052.07 | \$436,497.13 | \$37,554.94 | \$44,033.27 | \$393,035.85 | \$7,142.80 | \$81,016.22 |
| 47550 | Sponsorships | \$1,363.63 | \$0.00 | \$1,363.63 | \$25,980.18 | \$28,000.00 | -\$2,019.82 | \$3,000.00 | \$17,345.00 | -\$1,636.37 | \$8,635.18 |
| 47570 | Sponsorships - Market Day | \$17,631.00 | \$20,000.00 | -\$2,369.00 | \$80,752.63 | \$90,000.00 | -\$9,247.37 | \$17,344.22 | \$89,115.91 | \$286.78 | -\$8,363.28 |
| 47700 | Ticket Sales | \$6,919.12 | \$6,712.58 | \$206.54 | \$86,033.19 | \$136,244.09 | -\$50,210.90 | \$6,892.70 | \$83,954.96 | \$26.42 | \$2,078.23 |
| 47900 | Interest Received | \$11,208.37 | \$15,608.97 | -\$4,400.60 | \$88,526.42 | \$102,108.95 | -\$13,582.53 | \$18,376.36 | \$115,425.41 | -\$7,167.99 | -\$26,898.99 |
| 47980 | Staff Labour Recoveries | \$4,864.09 | \$0.00 | \$4,864.09 | \$9,097.97 | \$0.00 | \$9,097.97 | \$5,970.90 | \$23,221.79 | -\$1,106.81 | -\$14,123.82 |
| Total Other Income |  | \$322,979.08 | \$329,073.15 | -\$6,094.07 | \$2,268,411.07 | \$2,329,462.04 | -\$61,050.97 | \$337,483.35 | \$2,207,101.15 | -\$14,504.27 | \$61,309.92 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Profit Before Expenses |  | \$914,674.75 | \$943,278.95 | -\$28,604.20 | \$7,112,513.31 | \$7,238,994.47 | -\$126,481.16 | \$960,895.01 | \$7,118,870.87 | -\$46,220.26 | -\$6,357.56 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$332,904.76 | -\$389,768.00 | \$56,863.24 | -\$2,089,682.42 | -\$2,321,459.13 | \$231,776.71 | -\$305,330.39 | -\$1,885,627.44 | -\$27,574.37 | -\$204,054.98 |
| 60040 | Allowance | -\$1,710.48 | -\$1,500.00 | -\$210.48 | -\$9,947.88 | -\$9,300.00 | -\$647.88 | -\$1,583.13 | -\$7,652.13 | -\$127.35 | -\$2,295.75 |
| 60070 | Annual Leave Provision | -\$34,261.91 | -\$36,476.00 | \$2,214.09 | -\$177,162.92 | -\$223,384.00 | \$46,221.08 | -\$30,382.70 | -\$199,909.41 | -\$3,879.21 | \$22,746.49 |
| 60090 | Long Service Leave Provision | -\$9,851.88 | -\$9,851.87 | -\$0.01 | -\$60,484.65 | -\$60,494.83 | \$10.18 | -\$5,200.00 | -\$37,600.00 | -\$4,651.88 | -\$22,884.65 |
| 60100 | Income Protection Insurance | -\$4,471.97 | -\$7,342.95 | \$2,870.98 | -\$27,726.23 | -\$44,937.14 | \$17,210.91 | \$0.00 | -\$24,479.32 | -\$4,471.97 | -\$3,246.91 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Consolidated Business |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 | 28-Jul-2013 |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 60110 | Paid Trial | \$0.00 | \$0.00 | \$0.00 | \$714.57 | \$0.00 | \$714.57 | \$0.00 | -\$202.23 | \$0.00 | \$916.80 |
| 60130 | Wages - casual | -\$240,151.16 | -\$210,320.22 | -\$29,830.94 | -\$1,641,048.07 | -\$1,451,881.74 | -\$189,166.33 | -\$254,250.55 | -\$1,759,637.46 | \$14,099.39 | \$118,589.39 |
| 60140 | Superannuation Guarantee | -\$71,151.25 | -\$73,666.67 | \$2,515.42 | -\$462,864.71 | -\$470,777.91 | \$7,913.20 | -\$69,532.33 | -\$451,741.17 | -\$1,618.92 | -\$11,123.54 |
| 60150 | Other Leave | -\$12,159.24 | \$0.00 | -\$12,159.24 | -\$73,407.91 | \$0.00 | -\$73,407.91 | -\$13,544.33 | -\$63,384.79 | \$1,385.09 | -\$10,023.12 |
| 60155 | TOIL | -\$2,017.27 | \$0.00 | -\$2,017.27 | -\$10,045.40 | \$0.00 | -\$10,045.40 | \$0.00 | \$0.00 | -\$2,017.27 | -\$10,045.40 |
| 60160 | Workers Compensation | -\$4,470.08 | -\$4,677.88 | \$207.80 | -\$27,838.76 | -\$29,888.23 | \$2,049.47 | -\$4,585.70 | -\$31,038.14 | \$115.62 | \$3,199.38 |
| 60170 | Wages \& Oncosts - Agency Staff | -\$222.56 | \$0.00 | -\$222.56 | -\$9,557.80 | \$0.00 | -\$9,557.80 | -\$129.04 | -\$5,710.83 | -\$93.52 | -\$3,846.97 |
| 60180 | Wages - Redundancy | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$23,942.40 | \$0.00 | \$23,942.40 |
|  | Total Wages | -\$713,372.56 | -\$733,603.59 | \$20,231.03 | -\$4,589,052.18 | -\$4,612,122.98 | \$23,070.80 | -\$684,538.17 | -\$4,490,925.32 | -\$28,834.39 | -\$98,126.86 |
|  | Wages \% of Sales | 64.91\% | 64.98\% | -0.06\% | 51.85\% | 51.49\% | 0.36\% | 60.87\% | 50.43\% | -112.39\% | -176.78\% |
|  | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |
| 60510 | Staff Rewards \& Recognition | -\$210.00 | -\$3,500.00 | \$3,290.00 | -\$9,210.00 | -\$29,700.00 | \$20,490.00 | -\$160.00 | -\$35,100.00 | -\$50.00 | \$25,890.00 |
| 60520 | Staff Gifts | -\$404.49 | -\$127.27 | -\$277.22 | -\$1,185.33 | -\$890.89 | -\$294.44 | -\$407.27 | -\$1,291.24 | \$2.78 | \$105.91 |
| 60550 | Recruitment | -\$270.00 | -\$1,500.00 | \$1,230.00 | -\$8,350.00 | -\$8,700.00 | \$350.00 | -\$1,980.00 | -\$12,165.00 | \$1,710.00 | \$3,815.00 |
| 60600 | Staff Amenities | -\$683.18 | -\$495.00 | -\$188.18 | -\$4,930.12 | -\$3,993.00 | -\$937.12 | -\$335.34 | -\$4,058.12 | -\$347.84 | -\$872.00 |
| 60630 | First Aid | \$0.00 | -\$10.00 | \$10.00 | -\$125.95 | -\$420.00 | \$294.05 | \$0.00 | -\$229.95 | \$0.00 | \$104.00 |
| 60750 | Staff Training - External | -\$5,206.10 | -\$7,940.00 | \$2,733.90 | -\$26,576.88 | -\$37,720.00 | \$11,143.12 | \$4,112.42 | -\$28,311.05 | -\$9,318.52 | \$1,734.17 |
| 60760 | Staff Training - Internal | -\$4,968.69 | -\$2,500.00 | -\$2,468.69 | -\$16,913.80 | -\$15,000.00 | -\$1,913.80 | -\$5,750.08 | -\$20,349.53 | \$781.39 | \$3,435.73 |
| 60780 | FBT Expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$3,042.53 | \$0.00 | \$3,042.53 |
| 60800 | Staff Uniforms | -\$355.83 | \$0.00 | -\$355.83 | -\$13,950.08 | -\$15,620.00 | \$1,669.92 | \$0.00 | -\$15,599.01 | -\$355.83 | \$1,648.93 |
|  | Other Labour Cost Total | -\$12,098.29 | -\$16,072.27 | \$3,973.98 | -\$81,242.16 | -\$112,043.89 | \$30,801.73 | -\$4,520.27 | -\$120,146.43 | -\$7,578.02 | \$38,904.27 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  | Advertising |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$5,093.30 | -\$6,700.00 | \$1,606.70 | -\$58,405.94 | -\$93,975.00 | \$35,569.06 | -\$6,010.56 | -\$92,026.62 | \$917.26 | \$33,620.68 |
| 61050 | Graphic Designing Costs | \$0.00 | -\$750.00 | \$750.00 | -\$2,685.00 | -\$5,480.00 | \$2,795.00 | \$0.00 | -\$440.00 | \$0.00 | -\$2,245.00 |
| 61100 | Promotional Merchandise | -\$5,250.00 | -\$2,650.00 | -\$2,600.00 | -\$19,012.98 | -\$23,550.00 | \$4,537.02 | -\$10,471.76 | -\$36,601.30 | \$5,221.76 | \$17,588.32 |
|  | Advertising-Total | -\$10,343.30 | -\$10,100.00 | -\$243.30 | -\$80,103.92 | -\$123,005.00 | \$42,901.08 | -\$16,482.32 | -\$129,067.92 | \$6,139.02 | \$48,964.00 |
|  | Events \& Projects |  |  |  |  |  |  |  |  |  |  |
| 61510 | Campaigns | -\$48.00 | -\$3,750.00 | \$3,702.00 | -\$21,007.04 | -\$26,750.00 | \$5,742.96 | \$0.00 | \$0.00 | -\$48.00 | -\$21,007.04 |
| 61600 | Concerts/Performances | -\$900.00 | -\$1,200.00 | \$300.00 | -\$35,892.34 | -\$55,250.00 | \$19,357.66 | -\$4,181.82 | -\$57,138.20 | \$3,281.82 | \$21,245.86 |
| 61700 | Grants | -\$28,101.09 | -\$40,250.00 | \$12,148.91 | -\$169,358.69 | -\$253,000.00 | \$83,641.31 | -\$20,238.35 | -\$74,361.10 | -\$7,862.74 | -\$94,997.59 |
| 61800 | Special Projects | -\$1.99 | -\$410.00 | \$408.01 | -\$8,528.61 | -\$11,740.00 | \$3,211.39 | -\$1,400.00 | -\$4,123.69 | \$1,398.01 | -\$4,404.92 |
| 61900 | Student Promotions | -\$34,152.20 | -\$11,300.00 | -\$22,852.20 | -\$277,833.72 | -\$306,023.00 | \$28,189.28 | -\$22,556.75 | -\$234,911.14 | -\$11,595.45 | -\$42,922.58 |
|  | Events \& Projects - Total | -\$63,203.28 | -\$56,910.00 | -\$6,293.28 | -\$512,620.40 | -\$652,763.00 | \$140,142.60 | -\$48,376.92 | -\$370,534.13 | -\$14,826.36 | -\$142,086.27 |
|  | Property |  |  |  |  |  |  |  |  |  |  |
| 62710 | Cleaning Materials | -\$6,833.82 | -\$6,420.00 | -\$413.82 | -\$49,041.39 | -\$40,835.00 | -\$8,206.39 | -\$6,155.81 | -\$41,709.34 | -\$678.01 | -\$7,332.05 |
| 62720 | Cleaning Charges | -\$55,900.96 | -\$55,900.96 | \$0.00 | -\$323,363.30 | -\$320,548.34 | -\$2,814.96 | -\$46,348.13 | -\$300,209.16 | -\$9,552.83 | -\$23,154.14 |
| 62730 | Cleaning Garbage Disposal | \$2,959.90 | -\$3,620.82 | \$6,580.72 | -\$27,749.67 | -\$32,414.95 | \$4,665.28 | -\$7,222.19 | -\$39,866.21 | \$10,182.09 | \$12,116.54 |
| 62740 | Cleaning Equipment | -\$2,834.19 | -\$4,328.00 | \$1,493.81 | -\$20,422.02 | -\$25,657.00 | \$5,234.98 | -\$2,558.92 | -\$17,533.52 | -\$275.27 | -\$2,888.50 |
| 62780 | Document Destruction | \$0.00 | -\$50.00 | \$50.00 | -\$158.00 | -\$500.00 | \$342.00 | -\$20.90 | -\$90.30 | \$20.90 | -\$67.70 |
| 62850 | Pest Control | -\$766.35 | -\$769.70 | \$3.35 | -\$7,633.05 | -\$5,387.90 | -\$2,245.15 | -\$756.25 | -\$5,858.96 | -\$10.10 | -\$1,774.09 |
| 62900 | Security | -\$3,245.80 | -\$3,750.00 | \$504.20 | -\$19,516.23 | -\$24,250.00 | \$4,733.77 | -\$3,189.86 | -\$21,591.05 | -\$55.94 | \$2,074.82 |

Monthly Profit And Loss for Queensland University Union - Department
Current Period:
30-Jun-2014 3-Aug-2014
3-Aug-2014 Previous Period:

| Current Year <br> Actual Month <br> Jul-14 | Current Year <br> Budget Month <br> Jul-14 | Current Year <br> Variance <br> Jul-14 |
| ---: | ---: | ---: |
|  |  |  |
| $-\$ 3,597.00$ | $-\$ 4,000.00$ | $\$ 403.00$ |
| $-\$ 333.49$ | $-\$ 75.50$ | $-\$ 257.99$ |
| $-\$ 70,551.71$ | $-\$ 78,914.98$ | $\$ 8,363.27$ |
|  |  |  |
| $-\$ 30,592.64$ | $-\$ 20,524.06$ | $-\$ 10,068.58$ |
| $-\$ 10,551.06$ | $-\$ 8,742.50$ | $-\$ 1,808.56$ |
| $-\$ 7,790.00$ | $-\$ 7,890.00$ | $\$ 100.00$ |
| $-\$ 2,591.39$ | $-\$ 3,350.91$ | $\$ 759.52$ |
| $-\$ 51,525.09$ | $-\$ 40,507.47$ | $-\$ 11,017.62$ |
|  |  |  |

Motor Vehicles
Description
Security - Providers
Security - Property
Property-Total

## Utilities

Gas

## Water

Telephone

Motor Vehicle Rego \& Ins
Motor Vehicle Fuel and Oil
Motor Vehicle Parking \& Tolls Motor Vehices - Total

## Maintenance

R\&M - Building
R\&M - Furniture
R\&M - Equipment
R\&M - Point of Sale
R\&M - Refrigeration
Replacements / Minor capital
Maintenance-Total

## Other Operating Costs

Consumables
Conf \& Seminar Registration Conf \& Seminar Travel \& Accom
Depreciation
Gains / Losses on Disposa
Entertainment No FBT
Entertainment FBT
Film Hire
Insurance
Laundry
Library / Resources Licence Fees / Certificates

Newspapers \& Periodicals
Packaging
Subscriptions
Travel (local)

| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| ---: | ---: | ---: |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| $-\$ 733.38$ | $-\$ 350.00$ | $-\$ 383.38$ |
| $\$ 50.00$ | $-\$ 260.00$ | $\$ 310.00$ |
| $-\$ 683.38$ | $-\$ 610.00$ | $-\$ 73.38$ |


| $-\$ 1,821.39$ | $-\$ 350.00$ | $-\$ 1,471.39$ |
| ---: | ---: | ---: |
| $-\$ 887.04$ | $-\$ 850.00$ | $-\$ 37.04$ |
| $-\$ 1,995.81$ | $-\$ 2,530.00$ | $\$ 534.19$ |
| $-\$ 677.55$ | $-\$ 3,450.00$ | $\$ 2,772.45$ |
| $-\$ 5,381.79$ | $-\$ 7,180.00$ | $\$ 1,798.21$ |


| $-\$ 484.55$ | $-\$ 675.47$ | $\$ 484.55$ | $-\$ 1,145.92$ |
| ---: | ---: | ---: | ---: |
| $\$ 0.00$ | $-\$ 1,563.35$ | $\$ 0.00$ | $\$ 676.31$ |
| $-\$ 502.26$ | $-\$ 2,130.21$ | $-\$ 231.12$ | $\$ 134.40$ |
| $-\$ 250.00$ | $-\$ 3,672.65$ | $\$ 300.00$ | $\$ 2,995.10$ |
| $-\$ 1,236.81$ | $-\$ 8,041.68$ | $\$ 553.43$ | $\$ 2,659.89$ |


| $-\$ 119,980.34$ | $-\$ 132,517.19$ | $\$ 12,536.85$ |
| ---: | ---: | ---: |
| $-\$ 52.65$ | $-\$ 11,000.00$ | $\$ 10,947.35$ |
| $-\$ 28,627.23$ | $-\$ 37,460.00$ | $\$ 8,832.77$ |
| $-\$ 502.84$ | $-\$ 1,600.00$ | $\$ 1,097.16$ |
| $-\$ 20,040.78$ | $-\$ 23,300.00$ | $\$ 3,259.22$ |
| $-\$ 25,611.08$ | $-\$ 23,525.00$ | $-\$ 2,086.08$ |
| $-\$ 194,814.92$ | $-\$ 229,902.19$ | $\$ 35,087.27$ |


| $-\$ 15,908.69$ | $-\$ 134,443.72$ | $-\$ 870.30$ | $\$ 14,463.38$ |
| ---: | ---: | ---: | ---: |
| $\$ 0.00$ | $-\$ 5,733.19$ | $\$ 0.00$ | $\$ 5,680.54$ |
| $-\$ 4,769.43$ | $-\$ 33,473.00$ | $-\$ 4,166.77$ | $\$ 4,845.77$ |
| $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ | $-\$ 502.84$ |
| $-\$ 6,888.00$ | $-\$ 26,169.00$ | $\$ 4,323.89$ | $\$ 6,128.22$ |
| $-\$ 3,252.00$ | $-\$ 38,841.00$ | $\$ 1,946.53$ | $\$ 13,229.92$ |
| $-\$ 32,818.12$ | $-\$ 238,659.91$ | $\$ 1,233.35$ | $\$ 43,844.99$ |


| $-\$ 38,594.40$ | $-\$ 42,530.31$ | $\$ 3,935.91$ |
| ---: | ---: | ---: |
| $-\$ 1,077.27$ | $-\$ 500.00$ | $-\$ 577.27$ |
| $-\$ 18,642.22$ | $-\$ 20,650.00$ | $\$ 2,007.78$ |
| $-\$ 464,492.94$ | $-\$ 464,501.51$ | $\$ 8.57$ |
| $\$ \$ 154.55$ | $\$ 0.00$ | $\$ 154.55$ |
| $\$ 0.00$ | $-\$ 700.00$ | $\$ 700.00$ |
| $-\$ 43.45$ | $-\$ 1,375.00$ | $\$ 1,331.55$ |
| $-\$ 14,823.20$ | $-\$ 12,174.00$ | $-\$ 2,649.20$ |
| $-\$ 10,319.34$ | $-\$ 9,050.00$ | $-\$ 1,269.34$ |
| $-\$ 61,197.01$ | $-\$ 62,672.89$ | $\$ 1,475.88$ |
| $-\$ 2,187.58$ | $-\$ 650.00$ | $-\$ 1,537.58$ |
| $-\$ 497.90$ | $\$ 0.00$ | $-\$ 497.90$ |
| $-\$ 42,069.05$ | $-\$ 38,626.27$ | $-\$ 3,442.78$ |
| $-\$ 3,476.53$ | $-\$ 1,270.00$ | $-\$ 2,206.53$ |
| $-\$ 1,323.67$ | $-\$ 980.00$ | $-\$ 343.67$ |
| $-\$ 136,888.68$ | $-\$ 128,856.19$ | $-\$ 8,032.49$ |
| $-\$ 13,828.66$ | $-\$ 6,610.09$ | $-\$ 7,218.57$ |
| $-\$ 1,175.82$ | $-\$ 1,100.00$ | $-\$ 75.82$ |


| $-\$ 5,123.50$ | $-\$ 38,918.14$ | $-\$ 461.05$ | $\$ 323.74$ |
| ---: | ---: | ---: | ---: |
| $\$ 0.00$ | $-\$ 2,570.77$ | $-\$ 531.82$ | $\$ 1,493.50$ |
| $-\$ 513.00$ | $-\$ 652.09$ | $-\$ 2,859.58$ | $-\$ 17,990.13$ |
| $-\$ 70,037.00$ | $-\$ 422,580.48$ | $-\$ 5,123.51$ | $-\$ 41,912.46$ |
| $\$ 0.00$ | $\$ 266.91$ | $\$ 0.00$ | $-\$ 112.36$ |
| $\$ 0.00$ | $-\$ 45.72$ | $\$ 0.00$ | $\$ 45.72$ |
| $\$ 0.00$ | $-\$ 1,105.06$ | $\$ 0.00$ | $\$ 1,061.61$ |
| $-\$ 4,503.90$ | $-\$ 22,795.01$ | $\$ 2,638.08$ | $\$ 7,971.81$ |
| $-\$ 2,464.34$ | $-\$ 11,384.63$ | $\$ 306.04$ | $\$ 1,065.29$ |
| $-\$ 9,941.41$ | $-\$ 69,989.83$ | $\$ 1,198.98$ | $\$ 8,792.82$ |
| $-\$ 1,513.50$ | $-\$ 6,248.11$ | $\$ 496.50$ | $\$ 4,060.53$ |
| $\$ 0.00$ | $-\$ 68.88$ | $-\$ 415.58$ | $-\$ 429.02$ |
| $-\$ 5,365.17$ | $-\$ 36,604.53$ | $-\$ 1,050.30$ | $-\$ 5,464.52$ |
| $-\$ 1,776.79$ | $-\$ 6,632.83$ | $\$ 918.78$ | $\$ 3,156.30$ |
| $-\$ 357.13$ | $-\$ 1,248.56$ | $\$ 280.54$ | $-\$ 75.11$ |
| $-\$ 14,067.66$ | $-\$ 126,588.42$ | $-\$ 2,459.38$ | $-\$ 10,300.26$ |
| $-\$ 4,063.79$ | $-\$ 8,977.78$ | $\$ 2,867.76$ | $-\$ 4,850.88$ |
| $-\$ 315.35$ | $-\$ 1,192.07$ | $\$ 315.35$ | $\$ 16.25$ |



| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Business Trading |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 | 28-Jul-2013 |  |  |
|  |  | Current Year <br> Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year Budget YTD Jul-14 | $\begin{aligned} & \text { Current Year } \\ & \text { Variance } \\ & \text { Jul-14 } \end{aligned}$ | Last Year Actual Month Jul-13 | Last Year <br> Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40310 | Sale Retail (GST Inclusive) | \$212,620.68 | \$216,784.55 | -\$4,163.87 | \$1,483,804.67 | \$1,579,420.24 | -\$95,615.57 | \$207,849.62 | \$1,494,583.87 | \$4,771.06 | -\$10,779.20 |
| 40320 | Sale Retail (GST Free) | \$8,833.96 | \$0.00 | \$8,833.96 | \$27,247.40 | \$0.00 | \$27,247.40 | \$1,561.45 | \$26,072.54 | \$7,272.51 | \$1,174.86 |
| 40400 | Sale Food (GST Inclusive) | \$599,049.95 | \$633,997.75 | -\$34,947.80 | \$4,849,640.63 | \$4,989,355.32 | -\$139,714.69 | \$609,070.03 | \$4,863,592.70 | -\$10,020.08 | -\$13,952.07 |
| 40410 | Sale Food (GST Free) | \$7,595.70 | \$0.00 | \$7,595.70 | \$73,206.40 | \$0.00 | \$73,206.40 | \$8,395.00 | \$72,585.58 | -\$799.30 | \$620.82 |
| 40450 | Sale Beverage (GST Inclusive) | \$179,820.87 | \$217,143.58 | -\$37,322.71 | \$1,537,030.00 | \$1,762,259.76 | -\$225,229.76 | \$179,214.02 | \$1,482,900.56 | \$606.85 | \$54,129.44 |
| 40460 | Sale Beverage (GST free) | \$30,909.86 | \$0.00 | \$30,909.86 | \$254,661.31 | \$0.00 | \$254,661.31 | \$30,319.40 | \$265,545.14 | \$590.46 | -\$10,883.83 |
| 40500 | Sales Liquor (GST Inclusive) | \$55,838.86 | \$61,114.72 | -\$5,275.86 | \$573,954.39 | \$626,642.51 | -\$52,688.12 | \$76,104.48 | \$638,121.02 | -\$20,265.62 | -\$64,166.63 |
| 40600 | Sales Internal Food | \$2,300.89 | \$0.00 | \$2,300.89 | \$26,802.63 | \$0.00 | \$26,802.63 | \$4,691.60 | \$26,181.58 | -\$2,390.71 | \$621.05 |
| 40605 | Sale Internal Beverage | \$527.87 | \$0.00 | \$527.87 | \$5,093.01 | \$0.00 | \$5,093.01 | \$1,024.59 | \$5,946.59 | -\$496.72 | -\$853.58 |
| 40610 | Sales Internal Liquor | \$531.43 | \$0.00 | \$531.43 | \$12,000.74 | \$0.00 | \$12,000.74 | \$5,403.53 | \$22,794.49 | -\$4,872.10 | -\$10,793.75 |
| 40620 | Sales Internal Retail | \$953.64 | \$0.00 | \$953.64 | \$7,045.52 | \$0.00 | \$7,045.52 | \$1,005.61 | \$7,713.74 | -\$51.97 | -\$668.22 |
| Sales Income Total |  | \$1,098,983.71 | \$1,129,040.60 | -\$30,056.89 | \$8,850,486.70 | \$8,957,677.83 | -\$107,191.13 | \$1,124,639.33 | \$8,906,037.81 | -\$25,655.62 | -\$55,551.11 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41310 | Purchases Retail GST Inclu | -\$127,978.90 | -\$142,382.06 | \$14,403.16 | -\$924,488.58 | -\$1,042,249.42 | \$117,760.84 | -\$126,327.66 | -\$858,987.26 | -\$1,651.24 | -\$65,501.32 |
| 41320 | Purchases Retail GST Free | -\$16,837.55 | \$0.00 | -\$16,837.55 | -\$67,068.92 | \$0.00 | -\$67,068.92 | -\$6,758.92 | -\$52,569.91 | -\$10,078.63 | -\$14,499.01 |
| 41330 | Opening Stock Retail | -\$386,834.69 | \$0.00 | -\$386,834.69 | -\$2,810,767.92 | \$0.00 | -\$2,810,767.92 | -\$451,860.84 | -\$3,567,147.60 | \$65,026.15 | \$756,379.68 |
| 41340 | Closing Stock Retail | \$377,570.18 | \$0.00 | \$377,570.18 | \$2,815,466.44 | \$0.00 | \$2,815,466.44 | \$445,832.74 | \$3,492,087.94 | -\$68,262.56 | -\$676,621.50 |
| 41400 | Purchases Food GST Inclusive | - $\$ 71,965.81$ | -\$274,805.79 | \$202,839.98 | -\$689,266.77 | -\$2,167,507.61 | \$1,478,240.84 | -\$87,031.09 | -\$786,790.14 | \$15,065.28 | \$97,523.37 |
| 41410 | Purchases Food GST Free | -\$184,168.55 | \$0.00 | -\$184,168.55 | -\$1,459,170.04 | \$0.00 | -\$1,459,170.04 | -\$174,050.98 | -\$1,350,040.20 | -\$10,117.57 | -\$109,129.84 |
| 41420 | Opening Stock Food | -\$73,846.41 | \$0.00 | -\$73,846.41 | -\$485,357.87 | \$0.00 | -\$485,357.87 | -\$61,990.83 | -\$438,247.04 | -\$11,855.58 | -\$47,110.83 |
| 41430 | Closing Stock Food | \$73,840.09 | \$0.00 | \$73,840.09 | \$504,119.30 | \$0.00 | \$504,119.30 | \$67,554.00 | \$460,589.20 | \$6,286.09 | \$43,530.10 |
| 41450 | Purchases Beverage GST Inclus | -\$31,019.61 | -\$74,902.80 | \$43,883.19 | -\$350,962.81 | -\$605,550.05 | \$254,587.24 | -\$37,638.43 | -\$384,891.74 | \$6,618.82 | \$33,928.93 |
| 41460 | Purchases Beverage GST Free | -\$32,403.86 | \$0.00 | -\$32,403.86 | -\$254,145.53 | \$0.00 | -\$254,145.53 | -\$28,276.07 | -\$221,420.60 | -\$4,127.79 | -\$32,724.93 |
| 41470 | Opening Stock Bevera | -\$44,631.61 | \$0.00 | -\$44,631.61 | -\$295,022.51 | \$0.00 | -\$295,022.51 | -\$42,481.61 | -\$292,334.82 | -\$2,150.00 | -\$2,687.69 |
| 41480 | Closing Stock Bevera | \$39,118.95 | \$0.00 | \$39,118.95 | \$303,766.57 | \$0.00 | \$303,766.57 | \$41,929.59 | \$303,793.88 | -\$2,810.64 | -\$27.31 |
| 41500 | Purchases Liquor | -\$29,073.91 | -\$22,744.15 | -\$6,329.76 | -\$252,667.15 | -\$232,838.32 | -\$19,828.83 | -\$51,715.03 | -\$275,752.12 | \$22,641.12 | \$23,084.97 |
| 41510 | Opening Stock Liquor | -\$33,766.67 | \$0.00 | -\$33,766.67 | -\$286,226.42 | \$0.00 | -\$286,226.42 | -\$33,014.52 | -\$248,331.40 | -\$752.15 | -\$37,895.02 |
| 41520 | Closing Stock Liquor | \$40,837.80 | \$0.00 | \$40,837.80 | \$297,855.48 | \$0.00 | \$297,855.48 | \$53,264.24 | \$276,331.60 | -\$12,426.44 | \$21,523.88 |
| 41800 | Point of Sale Unders/Overs | -\$492.43 | \$0.00 | -\$492.43 | -\$350.94 | \$0.00 | -\$350.94 | \$289.39 | -\$560.27 | -\$781.82 | \$209.33 |
| 41850 | Wastage Food | -\$1,150.99 | \$0.00 | -\$1,150.99 | -\$6,564.55 | \$0.00 | -\$6,564.55 | -\$4,455.19 | -\$30,330.98 | \$3,304.20 | \$23,766.43 |
| 41855 | Wastage Drinks | -\$351.17 | \$0.00 | -\$351.17 | -\$2,762.39 | \$0.00 | -\$2,762.39 | -\$449.27 | -\$3,164.31 | \$98.10 | \$401.92 |
| 41860 | Wastage Alcohol | -\$96.90 | \$0.00 | -\$96.90 | -\$3,157.76 | \$0.00 | -\$3,157.76 | -\$994.12 | -\$5,342.57 | \$897.22 | \$2,184.81 |
| 41865 | Wastage Retail | -\$254.48 | \$0.00 | -\$254.48 | -\$2,550.17 | \$0.00 | -\$2,550.17 | -\$940.66 | -\$6,569.19 | \$686.18 | \$4,019.02 |
| 41880 | Freight | -\$611.93 | \$0.00 | -\$611.93 | -\$611.93 | \$0.00 | -\$611.93 | \$0.00 | \$0.00 | -\$611.93 | -\$611.93 |
| 41900 | Stocktake Variance Food | - \$1,281.20 | \$0.00 | - \$1,281.20 | -\$20,664.58 | \$0.00 | -\$20,664.58 | -\$2,005.20 | -\$2,192.75 | \$724.00 | -\$18,471.83 |
| 41905 | Stocktake Variance Drinks | -\$1,869.53 | \$0.00 | -\$1,869.53 | -\$11,700.52 | \$0.00 | -\$11,700.52 | -\$9.78 | -\$455.74 | -\$1,859.75 | -\$11,244.78 |
| 41910 | Stocktake Variance Alcohol | \$93.22 | \$0.00 | \$93.22 | \$717.76 | \$0.00 | \$717.76 | -\$75.19 | -\$2,026.41 | \$168.41 | \$2,744.17 |
| 41915 | Stocktake Variance Retail | -\$132.08 | \$0.00 | -\$132.08 | -\$1,706.74 | \$0.00 | -\$1,706.74 | -\$28.64 | \$775.00 | -\$103.44 | -\$2,481.74 |
| Total Cost of Sales |  | -\$507,308.04 | -\$514,834.80 | \$7,526.76 | -\$4,003,288.55 | -\$4,048,145.40 | \$44,856.85 | -\$501,234.07 | -\$3,993,577.43 | -\$6,073.97 | -\$9,711.12 |
| 41990 |  |  |  |  |  |  |  |  |  |  |  |
|  | Gross Profit | \$591,675.67 | \$614,205.80 | -\$22,530.13 | \$4,847,198.15 | \$4,909,532.43 | -\$62,334.28 | \$623,405.26 | \$4,912,460.38 | -\$31,729.59 | -\$65,262.23 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | Gross Profit \% Total Sales | 53.8\% | 54.4\% | -0.6\% | 54.8\% | 54.8\% | 0.0\% | 55.4\% | 55.2\% | -1.6\% | -0.4\% |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | 57.5\% | 56.7\% | 0.9\% | 56.4\% | 56.6\% | -0.1\% | 57.9\% | 56.7\% | -0.4\% | -0.3\% |
|  | Gross Profit \% Total Sales - Drinks | 66.3\% | 65.5\% | 0.8\% | 66.0\% | 65.6\% | 0.4\% | 68.2\% | 65.9\% | -1.9\% | 0.1\% |
|  | Gross Profit \% Total Sales - Liquor | 61.0\% | 62.8\% | -1.8\% | 58.4\% | 62.8\% | -4.4\% | 60.1\% | 61.4\% | 0.9\% | -3.0\% |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 42400 | Sale Phone Cards | \$20.00 | \$0.00 | \$20.00 | \$50.00 | \$0.00 | \$50.00 | \$0.00 | \$135.00 | \$20.00 | -\$85.00 |
| Total Sale on Commission |  | \$20.00 | \$0.00 | \$20.00 | \$50.00 | \$0.00 | \$50.00 | \$0.00 | \$135.00 | \$20.00 | -\$85.00 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Business Trading |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
|  |  | Current Year <br> Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year Budget YTD Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| 43400 | Cost of Sale Phone Cards | \$0.00 | \$0.00 | \$0.00 | -\$516.85 | \$0.00 | -\$516.85 | \$6.40 | -\$66.30 | -\$6.40 | -\$450.55 |
| 43700 | Cost of Sale Others | \$0.00 | \$0.00 | \$0.00 | -\$2,629.06 | \$0.00 | -\$2,629.06 | \$0.00 | -\$716.60 | \$0.00 | -\$1,912.46 |
| Total Cost of Sale on Commission |  | \$0.00 | \$0.00 | \$0.00 | -\$3,145.91 | \$0.00 | -\$3,145.91 | \$6.40 | -\$782.90 | -\$6.40 | -\$2,363.01 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47000 | Advertising Diary | \$0.00 | \$0.00 | \$0.00 | \$39,460.75 | \$35,000.00 | \$4,460.75 | \$0.00 | \$25,408.50 | \$0.00 | \$14,052.25 |
| 47010 | Advertising - Semper | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,000.00 | -\$4,000.00 | \$0.00 | \$2,850.00 | \$0.00 | -\$2,850.00 |
| 47020 | Advertising - Website | \$0.00 | \$0.00 | \$0.00 | \$2,270.00 | \$2,000.00 | \$270.00 | \$0.00 | \$4,305.00 | \$0.00 | -\$2,035.00 |
| 47030 | Advertising - Other | \$0.00 | \$0.00 | \$0.00 | \$10,431.50 | \$12,000.00 | - \$1,568.50 | \$640.00 | \$15,064.05 | -\$640.00 | -\$4,632.55 |
| 47100 | Commission-Vending / Others | \$17,592.93 | \$17,659.00 | -\$66.07 | \$87,490.36 | \$140,113.00 | -\$52,622.64 | \$42,150.13 | \$187,745.30 | -\$24,557.20 | -\$100,254.94 |
| 47110 | Commission-Books | \$40,357.12 | \$29,000.00 | \$11,357.12 | \$123,883.40 | \$112,513.54 | \$11,369.86 | \$36,421.92 | \$118,074.04 | \$3,935.20 | \$5,809.36 |
| 47120 | Commission-Pool Table | \$658.18 | \$1,312.38 | -\$654.20 | \$8,144.19 | \$15,500.95 | -\$7,356.76 | \$1,237.82 | \$9,133.95 | -\$579.64 | -\$989.76 |
| 47240 | Hire of Venue | \$16,640.73 | \$44,202.50 | -\$27,561.77 | \$159,476.29 | \$190,317.50 | -\$30,841.21 | \$20,605.60 | \$141,814.03 | -\$3,964.87 | \$17,662.26 |
| 47250 | Hire of Equipment | \$5,546.63 | \$5,515.10 | \$31.53 | \$41,258.91 | \$36,282.02 | \$4,976.89 | \$6,325.09 | \$41,287.62 | -\$778.46 | -\$28.71 |
| 47310 | Freight and Delivery | \$1,400.01 | \$385.28 | \$1,014.73 | \$5,939.86 | \$2,881.60 | \$3,058.26 | \$876.59 | \$4,059.24 | \$523.42 | \$1,880.62 |
| 47350 | Rebates | \$7,736.38 | \$0.00 | \$7,736.38 | \$50,718.82 | \$0.00 | \$50,718.82 | \$0.00 | \$0.00 | \$7,736.38 | \$50,718.82 |
| 47370 | Revenue | \$51,403.34 | \$47,891.16 | \$3,512.18 | \$458,634.57 | \$422,493.20 | \$36,141.37 | \$41,105.99 | \$370,446.20 | \$10,297.35 | \$88,188.37 |
| 47550 | Sponsorships | \$0.00 | \$0.00 | \$0.00 | \$24,616.55 | \$16,000.00 | \$8,616.55 | \$0.00 | \$14,345.00 | \$0.00 | \$10,271.55 |
| 47570 | Sponsorships - Market Day | \$17,631.00 | \$20,000.00 | -\$2,369.00 | \$80,752.63 | \$90,000.00 | -\$9,247.37 | \$17,344.22 | \$89,115.91 | \$286.78 | -\$8,363.28 |
| 47700 | Ticket Sales | \$6,310.94 | \$6,712.58 | -\$401.64 | \$30,713.09 | \$35,744.09 | -\$5,031.00 | \$6,892.70 | \$38,689.37 | -\$581.76 | -\$7,976.28 |
| 47900 | Interest Received | \$11,208.37 | \$15,608.97 | -\$4,400.60 | \$88,526.42 | \$102,108.95 | -\$13,582.53 | \$18,376.36 | \$115,425.41 | -\$7,167.99 | -\$26,898.99 |
| 47980 | Staff Labour Recoveries | \$4,864.09 | \$0.00 | \$4,864.09 | \$9,097.97 | \$0.00 | \$9,097.97 | \$5,970.90 | \$23,221.79 | - \$1,106.81 | - \$14,123.82 |
| Total Other Income |  | \$181,349.72 | \$188,286.97 | -\$6,937.25 | \$1,221,415.31 | \$1,216,954.85 | \$4,460.46 | \$197,947.32 | \$1,200,985.41 | - \$16,597.60 | \$20,429.90 |
| Gross Profit Before Expenses |  | \$773,045.39 | \$802,492.77 | -\$29,447.38 | \$6,065,517.55 | \$6,126,487.28 | -\$60,969.73 | \$821,358.98 | \$6,112,797.89 | -\$48,313.59 | -\$47,280.34 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$279,640.21 | -\$327,802.00 | \$48,161.79 | - \$1,745,142.45 | -\$1,945,606.00 | \$200,463.55 | -\$260,269.14 | -\$1,612,867.56 | -\$19,371.07 | -\$132,274.89 |
| 60040 | Allowance | -\$1,710.48 | -\$1,500.00 | -\$210.48 | -\$9,813.94 | -\$9,300.00 | -\$513.94 | -\$1,583.13 | -\$7,652.13 | -\$127.35 | -\$2,161.81 |
| 60070 | Annual Leave Provision | -\$29,215.40 | -\$30,874.00 | \$1,658.60 | -\$148,707.38 | -\$188,928.00 | \$40,220.62 | -\$26,243.35 | -\$172,729.20 | -\$2,972.05 | \$24,021.82 |
| 60090 | Long Service Leave Provision | -\$8,400.77 | -\$8,539.64 | \$138.87 | -\$50,755.55 | -\$52,254.70 | \$1,499.15 | -\$4,491.54 | -\$22,460.67 | -\$3,909.23 | -\$18,294.88 |
| 60100 | Income Protection Insurance | -\$4,219.39 | -\$6,942.55 | \$2,723.16 | -\$26,160.25 | -\$42,485.05 | \$16,324.80 | \$0.00 | -\$22,570.99 | -\$4,219.39 | -\$3,589.26 |
| 60110 | Paid Trial | \$0.00 | \$0.00 | \$0.00 | -\$285.69 | \$0.00 | -\$285.69 | \$0.00 | -\$202.23 | \$0.00 | -\$83.46 |
| 60120 | Superannuation | \$0.00 | \$0.00 | \$0.00 | \$13.01 | \$0.00 | \$13.01 | \$0.00 | \$0.00 | \$0.00 | \$13.01 |
| 60130 | Wages - casual | -\$230,269.85 | -\$208,570.51 | -\$21,699.34 | -\$1,605,327.88 | -\$1,433,988.03 | -\$171,339.85 | -\$248,653.70 | -\$1,701,663.96 | \$18,383.85 | \$96,336.08 |
| 60140 | Superannuation Guarantee | -\$63,642.87 | -\$66,020.70 | \$2,377.83 | -\$418,063.94 | -\$422,896.66 | \$4,832.72 | -\$63,821.50 | -\$414,255.53 | \$178.63 | -\$3,808.41 |
| 60150 | Other Leave | -\$10,939.94 | \$0.00 | -\$10,939.94 | -\$63,581.96 | \$0.00 | -\$63,581.96 | -\$13,148.80 | -\$57,090.85 | \$2,208.86 | -\$6,491.11 |
| 60155 | TOIL | -\$1,196.30 | \$0.00 | -\$1,196.30 | -\$8,568.55 | \$0.00 | -\$8,568.55 | \$0.00 | \$0.00 | -\$1,196.30 | -\$8,568.55 |
| 60160 | Workers Compensation | -\$3,978.58 | -\$4,190.55 | \$211.97 | -\$24,995.69 | -\$26,836.95 | \$1,841.26 | -\$4,185.90 | -\$28,272.51 | \$207.32 | \$3,276.82 |
| 60170 | Wages \& Oncosts - Agency Staff | -\$222.56 | \$0.00 | -\$222.56 | -\$9,557.80 | \$0.00 | -\$9,557.80 | -\$129.04 | - \$5,710.83 | -\$93.52 | - $\$ 3,846.97$ |
|  | Total Wages | -\$633,436.35 | -\$654,439.95 | \$21,003.60 | -\$4,110,948.07 | -\$4,122,295.39 | \$11,347.32 | - $\$ 622,526.10$ | -\$4,055,476.46 | - \$10,910.25 | -\$55,471.61 |
|  | Wages \% of Sales | 57.64\% | 57.96\% | -0.33\% | 46.45\% | 46.02\% | 0.43\% | 55.35\% | 45.54\% | -42.53\% | -99.86\% |
|  | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |
| 60510 | Staff Rewards \& Recognition | -\$210.00 | -\$3,500.00 | \$3,290.00 | -\$9,210.00 | -\$29,700.00 | \$20,490.00 | -\$160.00 | -\$35,100.00 | -\$50.00 | \$25,890.00 |
| 60520 | Staff Gifts | -\$404.49 | -\$127.27 | -\$277.22 | -\$1,185.33 | -\$890.89 | -\$294.44 | -\$407.27 | -\$1,122.42 | \$2.78 | -\$62.91 |
| 60550 | Recruitment | -\$270.00 | -\$1,500.00 | \$1,230.00 | -\$8,350.00 | -\$7,500.00 | -\$850.00 | -\$180.00 | -\$10,365.00 | -\$90.00 | \$2,015.00 |
| 60600 | Staff Amenities | -\$457.23 | -\$470.00 | \$12.77 | -\$4,048.62 | -\$3,713.00 | -\$335.62 | -\$316.04 | -\$3,707.75 | -\$141.19 | -\$340.87 |
| 60630 | First Aid | \$0.00 | -\$10.00 | \$10.00 | -\$125.95 | -\$370.00 | \$244.05 | \$0.00 | -\$229.95 | \$0.00 | \$104.00 |
| 60750 | Staff Training - External | -\$5,206.10 | -\$7,500.00 | \$2,293.90 | -\$24,091.03 | -\$34,500.00 | \$10,408.97 | \$4,112.42 | -\$22,556.74 | -\$9,318.52 | -\$1,534.29 |
| 60760 | Staff Training - Internal | -\$4,968.69 | -\$2,500.00 | -\$2,468.69 | -\$16,913.80 | -\$15,000.00 | -\$1,913.80 | -\$5,750.08 | -\$20,349.53 | \$781.39 | \$3,435.73 |
| 60780 | FBT Expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$3,042.53 | \$0.00 | \$3,042.53 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Business Trading |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year Budget YTD Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 60800 | Staff Uniforms | -\$355.83 | \$0.00 | -\$355.83 | -\$13,050.18 | -\$14,120.00 | \$1,069.82 | \$0.00 | -\$14,290.55 | -\$355.83 | \$1,240.37 |
|  | Other Labour Cost Total | -\$11,872.34 | -\$15,607.27 | \$3,734.93 | -\$76,974.91 | -\$105,793.89 | \$28,818.98 | -\$2,700.97 | -\$110,764.47 | -\$9,171.37 | \$33,789.56 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  | Advertising |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$4,766.02 | -\$5,515.00 | \$748.98 | -\$52,559.49 | -\$79,335.00 | \$26,775.51 | -\$5,969.20 | -\$81,106.47 | \$1,203.18 | \$28,546.98 |
| 61050 | Graphic Designing Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$440.00 | \$0.00 | \$440.00 |
| 61100 | Promotional Merchandise | \$0.00 | \$0.00 | \$0.00 | -\$92.78 | \$0.00 | -\$92.78 | -\$11.71 | -\$2,258.53 | \$11.71 | \$2,165.75 |
|  | Advertising-Total | -\$4,766.02 | -\$5,515.00 | \$748.98 | -\$52,652.27 | -\$79,335.00 | \$26,682.73 | -\$5,980.91 | -\$83,805.00 | \$1,214.89 | \$31,152.73 |
|  | Events \& Projects |  |  |  |  |  |  |  |  |  |  |
| 61510 | Campaigns | -\$48.00 | \$0.00 | -\$48.00 | -\$48.00 | \$0.00 | -\$48.00 | \$0.00 | \$0.00 | -\$48.00 | -\$48.00 |
| 61600 | Concerts/Performances | -\$600.00 | -\$1,200.00 | \$600.00 | -\$9,920.00 | -\$23,900.00 | \$13,980.00 | -\$1,731.82 | -\$26,342.73 | \$1,131.82 | \$16,422.73 |
| 61800 | Special Projects | -\$1.99 | -\$410.00 | \$408.01 | -\$528.16 | -\$1,230.00 | \$701.84 | \$0.00 | -\$189.37 | -\$1.99 | -\$338.79 |
| 61900 | Student Promotions | \$0.00 | \$0.00 | \$0.00 | -\$493.93 | \$0.00 | -\$493.93 | \$0.00 | -\$5,522.08 | \$0.00 | \$5,028.15 |
|  | Events \& Projects - Total | -\$649.99 | -\$1,610.00 | \$960.01 | -\$10,990.09 | -\$25,130.00 | \$14,139.91 | -\$1,731.82 | -\$32,054.18 | \$1,081.83 | \$21,064.09 |
|  | Property |  |  |  |  |  |  |  |  |  |  |
| 62710 | Cleaning Materials | -\$5,297.22 | -\$5,300.00 | \$2.78 | - $\$ 38,941.66$ | - $\$ 33,835.00$ | -\$5,106.66 | -\$5,045.39 | -\$33,843.91 | -\$251.83 | -\$5,097.75 |
| 62720 | Cleaning Charges | -\$24,134.21 | -\$24,134.21 | \$0.00 | -\$139,107.45 | -\$137,619.95 | -\$1,487.50 | -\$20,482.80 | -\$129,841.91 | -\$3,651.41 | -\$9,265.54 |
| 62730 | Cleaning Garbage Disposal | \$3,407.40 | - $\$ 3,470.82$ | \$6,878.22 | -\$26,429.46 | -\$30,684.95 | \$4,255.49 | -\$6,822.69 | -\$36,929.38 | \$10,230.09 | \$10,499.92 |
| 62740 | Cleaning Equipment | -\$2,834.19 | -\$4,328.00 | \$1,493.81 | -\$20,422.02 | -\$25,657.00 | \$5,234.98 | -\$2,558.92 | -\$17,533.52 | -\$275.27 | -\$2,888.50 |
| 62780 | Document Destruction | \$0.00 | -\$50.00 | \$50.00 | \$0.00 | -\$500.00 | \$500.00 | -\$20.90 | -\$90.30 | \$20.90 | \$90.30 |
| 62850 | Pest Control | -\$722.79 | -\$725.70 | \$2.91 | -\$7,184.02 | -\$5,079.90 | -\$2,104.12 | -\$712.69 | -\$4,975.02 | -\$10.10 | - \$2,209.00 |
| 62900 | Security | -\$3,245.80 | -\$3,750.00 | \$504.20 | -\$19,353.03 | -\$24,250.00 | \$4,896.97 | -\$3,189.86 | -\$21,591.05 | -\$55.94 | \$2,238.02 |
| 62910 | Security - Providers | -\$3,597.00 | -\$4,000.00 | \$403.00 | -\$36,275.80 | -\$42,000.00 | \$5,724.20 | -\$4,302.70 | -\$44,516.09 | \$705.70 | \$8,240.29 |
| 62920 | Security - Property | \$0.00 | -\$75.50 | \$75.50 | - $\$ 2,084.81$ | -\$546.50 | -\$1,538.31 | -\$196.55 | -\$1,511.25 | \$196.55 | -\$573.56 |
|  | Property-Total | -\$36,423.81 | -\$45,834.23 | \$9,410.42 | -\$289,798.25 | -\$300,173.30 | \$10,375.05 | -\$43,332.50 | -\$290,832.43 | \$6,908.69 | \$1,034.18 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$23,884.19 | -\$16,008.44 | -\$7,875.75 | -\$149,609.33 | -\$114,700.08 | -\$34,909.25 | -\$14,566.68 | -\$92,613.46 | -\$9,317.51 | -\$56,995.87 |
| 63050 | Gas | -\$10,171.11 | -\$8,397.50 | -\$1,773.61 | - $\$ 68,082.72$ | -\$55,332.50 | -\$12,750.22 | -\$8,991.14 | -\$50,053.68 | -\$1,179.97 | -\$18,029.04 |
| 63100 | Water | -\$4,290.00 | - $\$ 4,390.00$ | \$100.00 | - $\$ 29,380.00$ | -\$30,130.00 | \$750.00 | -\$4,889.36 | -\$32,370.11 | \$599.36 | \$2,990.11 |
| 63150 | Telephone | - \$2,206.10 | - $\$ 2,235.00$ | \$28.90 | -\$14,203.23 | -\$14,865.00 | \$661.77 | - $\$ 2,058.74$ | -\$13,291.40 | -\$147.36 | -\$911.83 |
|  | Utilities-Total | -\$40,551.40 | -\$31,030.94 | -\$9,520.46 | -\$261,275.28 | -\$215,027.58 | -\$46,247.70 | -\$30,505.92 | -\$188,328.65 | - $\mathbf{1 0 , 0 4 5 . 4 8}$ | - $\$ 72,946.63$ |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$1,062.95 | \$0.00 | -\$1,062.95 | \$0.00 | -\$63.64 | \$0.00 | -\$999.31 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | -\$887.04 | \$0.00 | -\$887.04 | \$0.00 | -\$862.97 | \$0.00 | -\$24.07 |
| 64100 | Motor Vehicle Fuel and Oil | -\$93.61 | -\$150.00 | \$56.39 | -\$552.15 | -\$1,050.00 | \$497.85 | -\$175.86 | -\$659.85 | \$82.25 | \$107.70 |
| 64150 | Motor Vehicle Parking \& Tolls | \$50.00 | -\$260.00 | \$310.00 | -\$679.82 | - \$3,450.00 | \$2,770.18 | -\$250.00 | -\$3,566.28 | \$300.00 | \$2,886.46 |
|  | Motor Vehices - Total | -\$43.61 | - \$410.00 | \$366.39 | -\$3,181.96 | -\$4,500.00 | \$1,318.04 | -\$425.86 | -\$5,152.74 | \$382.25 | \$1,970.78 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$11,426.05 | -\$12,051.00 | \$624.95 | -\$74,235.15 | -\$89,057.00 | \$14,821.85 | -\$11,264.27 | -\$97,561.93 | -\$161.78 | \$23,326.78 |
| 65100 | R\&M - Furniture | \$0.00 | - \$2,000.00 | \$2,000.00 | -\$44.24 | -\$11,000.00 | \$10,955.76 | \$0.00 | -\$4,402.80 | \$0.00 | \$4,358.56 |
| 65150 | R\&M - Equipment | -\$7,386.32 | -\$10,100.00 | \$2,713.68 | -\$24,394.62 | -\$35,910.00 | \$11,515.38 | -\$4,763.80 | -\$31,350.26 | -\$2,622.52 | \$6,955.64 |
| 65200 | R\&M - Point of Sale | \$0.00 | -\$500.00 | \$500.00 | -\$502.84 | -\$1,600.00 | \$1,097.16 | \$0.00 | \$0.00 | \$0.00 | -\$502.84 |
| 65250 | R\&M - Refrigeration | - \$2,564.11 | -\$5,300.00 | \$2,735.89 | -\$20,040.78 | -\$23,300.00 | \$3,259.22 | - $\$ 6,888.00$ | -\$26,169.00 | \$4,323.89 | \$6,128.22 |
| 65300 | Replacements / Minor capital | - $\$ 3,270.43$ | - \$3,135.00 | -\$135.43 | - $\$ 23,145.51$ | - $\$ 21,720.00$ | - \$1,425.51 | -\$5,252.00 | - $377,505.11$ | \$1,981.57 | \$14,359.60 |
|  | Maintenance-Total | -\$24,646.91 | -\$33,086.00 | \$8,439.09 | -\$142,363.14 | -\$183,087.00 | \$40,723.86 | -\$28,168.07 | -\$196,989.10 | \$3,521.16 | \$54,625.96 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$5,377.84 | -\$5,882.32 | \$504.48 | -\$37,278.46 | -\$42,530.31 | \$5,251.85 | -\$5,123.50 | -\$38,918.14 | -\$254.34 | \$1,639.68 |
| 66050 | Conf \& Seminar Registration | \$0.00 | -\$500.00 | \$500.00 | \$0.00 | -\$500.00 | \$500.00 | \$0.00 | -\$2,499.95 | \$0.00 | \$2,499.95 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | Business Trading |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 28-Jul-2013 |  |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year Budget YTD Jul-14 | $\begin{aligned} & \text { Current Year } \\ & \text { Variance } \\ & \text { Jul-14 } \end{aligned}$ | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 66100 | Conf \& Seminar Travel \& Accom | -\$373.81 | -\$550.00 | \$176.19 | -\$2,387.66 | -\$5,650.00 | \$3,262.34 | -\$513.00 | -\$652.09 | \$139.19 | -\$1,735.57 |
| 66150 | Depreciation | -\$63,283.51 | -\$62,077.50 | -\$1,206.01 | -\$392,342.30 | -\$388,560.50 | -\$3,781.80 | -\$60,824.00 | -\$364,991.51 | -\$2,459.51 | -\$27,350.79 |
| 66160 | Gains / Losses on Disposal | \$0.00 | \$0.00 | \$0.00 | \$154.55 | \$0.00 | \$154.55 | \$0.00 | \$266.91 | \$0.00 | -\$112.36 |
| 66200 | Entertainment No FBT | \$0.00 | -\$100.00 | \$100.00 | \$0.00 | -\$700.00 | \$700.00 | \$0.00 | -\$36.72 | \$0.00 | \$36.72 |
| 66220 | Entertainment FBT | \$0.00 | -\$150.00 | \$150.00 | -\$43.45 | - \$1,375.00 | \$1,331.55 | \$0.00 | -\$822.45 | \$0.00 | \$779.00 |
| 66350 | Equipment Rent | -\$1,865.82 | -\$1,632.00 | -\$233.82 | -\$14,823.20 | -\$12,174.00 | -\$2,649.20 | -\$4,503.90 | -\$22,795.01 | \$2,638.08 | \$7,971.81 |
| 66400 | Film Hire | -\$2,158.30 | -\$2,000.00 | -\$158.30 | -\$10,319.34 | -\$9,050.00 | -\$1,269.34 | -\$2,464.34 | -\$11,384.63 | \$306.04 | \$1,065.29 |
| 66450 | Insurance | -\$5,778.45 | -\$6,000.02 | \$221.57 | -\$40,449.15 | -\$42,000.14 | \$1,550.99 | -\$6,438.49 | -\$45,469.39 | \$660.04 | \$5,020.24 |
| 66500 | Laundry | -\$1,017.00 | \$0.00 | -\$1,017.00 | -\$2,187.58 | -\$150.00 | -\$2,037.58 | -\$1,513.50 | -\$6,248.11 | \$496.50 | \$4,060.53 |
| 66550 | Library / Resources | -\$415.58 | \$0.00 | -\$415.58 | -\$497.90 | \$0.00 | -\$497.90 | \$0.00 | -\$68.88 | -\$415.58 | -\$429.02 |
| 66600 | Licence Fees / Certificates | -\$6,253.72 | -\$5,540.61 | -\$713.11 | -\$39,869.32 | -\$36,344.27 | -\$3,525.05 | -\$4,973.30 | -\$33,586.30 | -\$1,280.42 | -\$6,283.02 |
| 66700 | Meetings | -\$95.15 | -\$205.00 | \$109.85 | -\$1,381.71 | -\$1,270.00 | -\$111.71 | -\$1,458.74 | -\$2,837.39 | \$1,363.59 | \$1,455.68 |
| 66750 | Newspapers \& Periodicals | -\$76.59 | -\$140.00 | \$63.41 | -\$1,260.49 | -\$980.00 | -\$280.49 | -\$357.13 | -\$1,248.56 | \$280.54 | -\$11.93 |
| 66800 | Packaging | -\$16,527.04 | -\$16,722.75 | \$195.71 | -\$136,888.68 | -\$128,856.19 | -\$8,032.49 | -\$14,067.66 | -\$126,588.42 | -\$2,459.38 | -\$10,300.26 |
| 66850 | Subscriptions | -\$1,196.03 | -\$1,110.27 | -\$85.76 | -\$13,543.66 | -\$6,610.09 | -\$6,933.57 | -\$4,063.79 | -\$8,279.60 | \$2,867.76 | -\$5,264.06 |
| 66900 | Travel (local) | \$0.00 | -\$100.00 | \$100.00 | \$95.07 | -\$500.00 | \$595.07 | -\$181.45 | -\$824.45 | \$181.45 | \$919.52 |
| 66950 | Workplace Health \& Safety | -\$710.62 | -\$760.00 | \$49.38 | - \$5,705.95 | - \$5,390.00 | -\$315.95 | -\$562.89 | -\$5,522.75 | -\$147.73 | -\$183.20 |
|  | Other Operating Costs-Total | -\$105,129.46 | -\$103,470.47 | -\$1,658.99 | -\$698,729.23 | -\$682,640.50 | -\$16,088.73 | -\$107,045.69 | -\$672,507.44 | \$1,916.23 | -\$26,221.79 |
| Administration Expenses |  |  |  |  |  |  |  |  |  |  |  |
| 67010 | Bad Debts | -\$1,035.45 | \$0.00 | -\$1,035.45 | -\$1,035.45 | \$0.00 | -\$1,035.45 | \$0.00 | \$0.00 | -\$1,035.45 | -\$1,035.45 |
| 67100 | Photocopying | -\$1,055.71 | -\$440.00 | -\$615.71 | -\$4,694.24 | -\$3,180.00 | -\$1,514.24 | -\$1,817.14 | -\$4,462.77 | \$761.43 | -\$231.47 |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | -\$366.75 | \$0.00 | -\$366.75 | -\$286.93 | -\$1,770.05 | \$286.93 | \$1,403.30 |
| 67400 | Postage \& Freight | -\$197.72 | -\$890.00 | \$692.28 | -\$6,680.82 | -\$5,970.00 | -\$710.82 | -\$1,489.12 | -\$7,824.20 | \$1,291.40 | \$1,143.38 |
| 67500 | Printing | -\$360.00 | -\$930.00 | \$570.00 | -\$1,221.50 | -\$7,010.00 | \$5,788.50 | -\$4,509.67 | -\$5,689.28 | \$4,149.67 | \$4,467.78 |
| 67600 | Stationery | -\$1,567.70 | -\$4,445.00 | \$2,877.30 | -\$8,162.00 | -\$12,835.00 | \$4,673.00 | -\$1,011.43 | -\$12,105.61 | -\$556.27 | \$3,943.61 |
| 67700 | Audit Fees | -\$2,200.00 | -\$2,200.00 | \$0.00 | -\$15,400.00 | -\$15,400.00 | \$0.00 | -\$2,200.00 | -\$15,400.00 | \$0.00 | \$0.00 |
| 67800 | Debt Collection | \$0.00 | \$0.00 | \$0.00 | -\$195.61 | \$0.00 | -\$195.61 | \$0.00 | \$0.00 | \$0.00 | -\$195.61 |
| 67900 | Legal Fees | -\$1,677.77 | \$0.00 | -\$1,677.77 | -\$3,543.77 | \$0.00 | -\$3,543.77 | \$0.00 | -\$435.36 | -\$1,677.77 | -\$3,108.41 |
| 68000 | Payroll | -\$709.30 | \$0.00 | -\$709.30 | -\$2,530.84 | \$0.00 | -\$2,530.84 | \$0.00 | -\$487.68 | -\$709.30 | -\$2,043.16 |
| 68050 | Penalties And Fines | \$0.00 | \$0.00 | \$0.00 | -\$55.00 | \$0.00 | -\$55.00 | \$0.00 | -\$55.00 | \$0.00 | \$0.00 |
| 68100 | Professional Fees | -\$983.97 | -\$2,380.00 | \$1,396.03 | -\$23,789.72 | -\$16,660.00 | -\$7,129.72 | -\$4,788.37 | -\$18,753.89 | \$3,804.40 | -\$5,035.83 |
| 68200 | Bank Charges | -\$7,860.23 | -\$6,796.43 | -\$1,063.80 | -\$68,705.88 | -\$48,959.08 | -\$19,746.80 | -\$6,832.58 | -\$50,298.81 | -\$1,027.65 | -\$18,407.07 |
| 68300 | Interest | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$764.12 | \$0.00 | \$764.12 |
|  | Administration Expenses Total | -\$17,647.85 | -\$18,081.43 | \$433.58 | -\$136,381.58 | -\$110,014.08 | -\$26,367.50 | -\$22,935.24 | -\$118,046.77 | \$5,287.39 | - \$18,334.81 |
| 68990 | Recharges |  |  |  |  |  |  |  |  |  |  |
|  | Re-charge | \$88,050.93 | \$86,749.23 | \$1,301.70 | \$506,044.84 | \$500,838.63 | \$5,206.21 | \$75,609.15 | \$475,380.26 | \$12,441.78 | \$30,664.58 |
|  | Recharges-Total | \$88,050.93 | \$86,749.23 | \$1,301.70 | \$506,044.84 | \$500,838.63 | \$5,206.21 | \$75,609.15 | \$475,380.26 | \$12,441.78 | \$30,664.58 |
| Total Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  |  | -\$141,808.12 | -\$152,288.84 | \$10,480.72 | -\$1,089,326.96 | -\$1,099,068.83 | \$9,741.87 | -\$164,516.86 | -\$1,112,336.05 | \$22,708.74 | \$23,009.09 |
| Total Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  |  | -\$787,116.81 | -\$822,336.06 | \$35,219.25 | -\$5,277,249.94 | -\$5,327,158.11 | \$49,908.17 | -\$789,743.93 | -\$5,278,576.98 | \$2,627.12 | \$1,327.04 |
| 99999 | Net Profit | -\$14,071.42 | -\$19,843.29 | \$5,771.87 | \$788,267.61 | \$799,329.17 | -\$11,061.56 | \$31,615.05 | \$834,220.91 | -\$45,686.47 | - $45,953.30$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Income Checker $=0$ |  | -\$0.00 | \$0.00 | -\$0.00 | \$0.00 | -\$0.00 | \$0.00 | -\$0.00 | \$0.00 | \$0.00 | \$0.00 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  | 24-Jun-2013 | Student Services |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  |  | 28-Jul-2013 |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| Sales Income |  |  |  |  |  |  |  |  |  |  |  |
| 40620 | Sales Internal Retail | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$42.76 | \$0.00 | \$42.76 |
| Sales Income Total |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$42.76 | \$0.00 | \$42.76 |
| Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |
| 41990 | Gross Profit | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$42.76 | \$0.00 | \$42.76 |
|  | Gross Profit \% Total Sales | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | 100.0\% | \#DIV/0! | \#DIV/0! |
|  | Gross Profit \% Total Sales - Books | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 5.9\% | 33.3\% | 27.5\% | 0.0\% | 5.9\% |
|  | Gross Profit \% Total Sales - Food | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
|  | Gross Profit \% Total Sales - Drinks | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
|  | Gross Profit \% Total Sales - Liquor | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| Cost of Sale on Commission |  |  |  |  |  |  |  |  |  |  |  |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |
| 47010 | Advertising - Semper | \$0.00 | \$1,000.00 | -\$1,000.00 | \$300.00 | \$9,000.00 | -\$8,700.00 | \$0.00 | \$0.00 | \$0.00 | \$300.00 |
| 47190 | Grants | \$100,514.15 | \$100,415.35 | \$98.80 | \$701,249.36 | \$702,907.45 | -\$1,658.09 | \$97,775.42 | \$684,427.52 | \$2,738.73 | \$16,821.84 |
| 47360 | Rents | \$39,370.67 | \$39,370.83 | -\$0.16 | \$273,345.17 | \$274,095.81 | -\$750.64 | \$35,833.33 | \$250,832.98 | \$3,537.34 | \$22,512.19 |
| 47370 | Revenue | -\$227.27 | \$0.00 | -\$227.27 | \$15,417.50 | \$14,003.93 | \$1,413.57 | \$2,927.28 | \$22,589.65 | -\$3,154.55 | -\$7,172.15 |
| 47550 | Sponsorships | \$1,363.63 | \$0.00 | \$1,363.63 | \$1,363.63 | \$12,000.00 | -\$10,636.37 | \$3,000.00 | \$3,000.00 | -\$1,636.37 | -\$1,636.37 |
| $47700$ | Ticket Sales | \$608.18 | \$0.00 | \$608.18 | \$55,320.10 | \$100,500.00 | -\$45,179.90 | \$0.00 | \$45,265.59 | \$608.18 | \$10,054.51 |
| Total Other Income |  | \$141,629.36 | \$140,786.18 | \$843.18 | \$1,046,995.76 | \$1,112,507.19 | -\$65,511.43 | \$139,536.03 | \$1,006,115.74 | \$2,093.33 | \$40,880.02 |
| Gross Profit Before Expenses |  | \$141,629.36 | \$140,786.18 | \$843.18 | \$1,046,995.76 | \$1,112,507.19 | -\$65,511.43 | \$139,536.03 | \$1,006,072.98 | \$2,093.33 | \$40,922.78 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |  |
| Wages \& Oncosts |  |  |  |  |  |  |  |  |  |  |  |
| 60030 | Wages - permanent | -\$53,264.55 | -\$61,966.00 | \$8,701.45 | -\$344,539.97 | -\$375,853.13 | \$31,313.16 | -\$45,061.25 | -\$272,759.88 | -\$8,203.30 | -\$71,780.09 |
| 60040 | Allowance | \$0.00 | \$0.00 | \$0.00 | -\$133.94 | \$0.00 | -\$133.94 | \$0.00 | \$0.00 | \$0.00 | -\$133.94 |
| 60070 | Annual Leave Provision | -\$5,046.51 | -\$5,602.00 | \$555.49 | -\$28,455.54 | -\$34,456.00 | \$6,000.46 | -\$4,139.35 | -\$27,180.21 | -\$907.16 | -\$1,275.33 |
| 60090 | Long Service Leave Provision | -\$1,451.11 | -\$1,312.23 | -\$138.88 | -\$9,729.10 | -\$8,240.13 | -\$1,488.97 | -\$708.46 | -\$5,139.33 | -\$742.65 | -\$4,589.77 |
| 60100 | Income Protection Insurance | -\$252.58 | -\$400.40 | \$147.82 | -\$1,565.98 | -\$2,452.09 | \$886.11 | \$0.00 | -\$1,908.33 | -\$252.58 | \$342.35 |
| 60110 | Paid Trial | \$0.00 | \$0.00 | \$0.00 | \$1,000.26 | \$0.00 | \$1,000.26 | \$0.00 | \$0.00 | \$0.00 | \$1,000.26 |
| 60120 | Superannuation | \$0.00 | \$0.00 | \$0.00 | -\$13.01 | \$0.00 | -\$13.01 | \$0.00 | \$0.00 | \$0.00 | -\$13.01 |
| 60130 | Wages - casual | -\$9,881.31 | -\$1,749.71 | -\$8,131.60 | -\$35,720.19 | -\$17,893.71 | -\$17,826.48 | -\$5,596.85 | -\$57,973.50 | -\$4,284.46 | \$22,253.31 |
| 60140 | Superannuation Guarantee | -\$7,508.38 | -\$7,645.97 | \$137.59 | -\$44,800.77 | -\$47,881.25 | \$3,080.48 | -\$5,710.83 | -\$37,485.64 | -\$1,797.55 | -\$7,315.13 |
| 60150 | Other Leave | -\$1,219.30 | \$0.00 | -\$1,219.30 | -\$9,825.95 | \$0.00 | -\$9,825.95 | -\$395.53 | -\$6,293.94 | -\$823.77 | -\$3,532.01 |
| 60155 | TOIL | -\$820.97 | \$0.00 | -\$820.97 | -\$1,476.85 | \$0.00 | -\$1,476.85 | \$0.00 | \$0.00 | -\$820.97 | -\$1,476.85 |
| 60160 | Workers Compensation | -\$491.50 | -\$487.33 | -\$4.17 | -\$2,843.07 | -\$3,051.28 | \$208.21 | -\$399.80 | -\$2,765.63 | -\$91.70 | -\$77.44 |
| 60180 | Wages - Redundancy | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$23,942.40 | \$0.00 | \$23,942.40 |
|  | Total Wages | -\$79,936.21 | -\$79,163.64 | -\$772.57 | -\$478,104.11 | -\$489,827.59 | \$11,723.48 | -\$62,012.07 | -\$435,448.86 | -\$17,924.14 | -\$42,655.25 |
|  | Wages \% of Sales | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | -1018355.61\% | \#DIV/0! | 99755.03\% |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Student Services <br> 28-Jul-2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 |  |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year Budget YTD Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
|  | Other Labour Cost |  |  |  |  |  |  |  |  |  |  |
| 60520 | Staff Gifts | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$168.82 | \$0.00 | \$168.82 |
| 60550 | Recruitment | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1,200.00 | \$1,200.00 | -\$1,800.00 | -\$1,800.00 | \$1,800.00 | \$1,800.00 |
| 60600 | Staff Amenities | -\$225.95 | -\$25.00 | -\$200.95 | -\$881.50 | -\$280.00 | -\$601.50 | -\$19.30 | -\$350.37 | -\$206.65 | -\$531.13 |
| 60750 | Staff Training - External | \$0.00 | -\$440.00 | \$440.00 | -\$2,485.85 | -\$3,220.00 | \$734.15 | \$0.00 | -\$5,754.31 | \$0.00 | \$3,268.46 |
| 60800 | Staff Uniforms | \$0.00 | \$0.00 | \$0.00 | -\$899.90 | -\$1,500.00 | \$600.10 | \$0.00 | -\$1,308.46 | \$0.00 | \$408.56 |
|  | Other Labour Cost Total | -\$225.95 | -\$465.00 | \$239.05 | -\$4,267.25 | -\$6,250.00 | \$1,982.75 | -\$1,819.30 | -\$9,381.96 | \$1,593.35 | \$5,114.71 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
|  | Advertising |  |  |  |  |  |  |  |  |  |  |
| 61010 | Advertising / Publicity | -\$327.28 | -\$1,185.00 | \$857.72 | -\$5,846.45 | -\$14,640.00 | \$8,793.55 | -\$41.36 | -\$10,920.15 | -\$285.92 | \$5,073.70 |
| 61050 | Graphic Designing Costs | \$0.00 | -\$750.00 | \$750.00 | -\$2,685.00 | -\$5,480.00 | \$2,795.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,685.00 |
| 61100 | Promotional Merchandise | -\$5,250.00 | -\$2,650.00 | -\$2,600.00 | -\$18,920.20 | -\$23,550.00 | \$4,629.80 | -\$10,460.05 | -\$34,342.77 | \$5,210.05 | \$15,422.57 |
|  | Advertising-Total | -\$5,577.28 | -\$4,585.00 | -\$992.28 | -\$27,451.65 | -\$43,670.00 | \$16,218.35 | -\$10,501.41 | -\$45,262.92 | \$4,924.13 | \$17,811.27 |
|  | Events \& Projects |  |  |  |  |  |  |  |  |  |  |
| 61510 | Campaigns | \$0.00 | -\$3,750.00 | \$3,750.00 | -\$20,959.04 | -\$26,750.00 | \$5,790.96 | \$0.00 | \$0.00 | \$0.00 | -\$20,959.04 |
| 61600 | Concerts/Performances | -\$300.00 | \$0.00 | -\$300.00 | -\$25,972.34 | -\$31,350.00 | \$5,377.66 | -\$2,450.00 | -\$30,795.47 | \$2,150.00 | \$4,823.13 |
| 61700 | Grants | -\$28,101.09 | -\$40,250.00 | \$12,148.91 | -\$169,358.69 | -\$253,000.00 | \$83,641.31 | -\$20,238.35 | -\$74,361.10 | -\$7,862.74 | -\$94,997.59 |
| 61800 | Special Projects | \$0.00 | \$0.00 | \$0.00 | -\$8,000.45 | -\$10,510.00 | \$2,509.55 | -\$1,400.00 | -\$3,934.32 | \$1,400.00 | -\$4,066.13 |
| 61900 | Student Promotions | -\$34,152.20 | -\$11,300.00 | -\$22,852.20 | -\$277,339.79 | -\$306,023.00 | \$28,683.21 | -\$22,556.75 | -\$229,389.06 | -\$11,595.45 | -\$47,950.73 |
|  | Events \& Projects - Total | -\$62,553.29 | -\$55,300.00 | -\$7,253.29 | -\$501,630.31 | -\$627,633.00 | \$126,002.69 | -\$46,645.10 | -\$338,479.95 | -\$15,908.19 | -\$163,150.36 |
|  | Property |  |  |  |  |  |  |  |  |  |  |
| 62710 | Cleaning Materials | -\$1,536.60 | -\$1,120.00 | -\$416.60 | -\$10,099.73 | -\$7,000.00 | -\$3,099.73 | -\$1,110.42 | -\$7,865.43 | -\$426.18 | -\$2,234.30 |
| 62720 | Cleaning Charges | -\$31,766.75 | -\$31,766.75 | \$0.00 | -\$184,255.85 | -\$182,928.39 | -\$1,327.46 | -\$25,865.33 | -\$170,367.25 | -\$5,901.42 | -\$13,888.60 |
| 62730 | Cleaning Garbage Disposal | -\$447.50 | -\$150.00 | -\$297.50 | -\$1,320.21 | -\$1,730.00 | \$409.79 | -\$399.50 | -\$2,936.83 | -\$48.00 | \$1,616.62 |
| 62780 | Document Destruction | \$0.00 | \$0.00 | \$0.00 | -\$158.00 | \$0.00 | -\$158.00 | \$0.00 | \$0.00 | \$0.00 | -\$158.00 |
| 62850 | Pest Control | -\$43.56 | -\$44.00 | \$0.44 | -\$449.03 | -\$308.00 | -\$141.03 | -\$43.56 | -\$883.94 | \$0.00 | \$434.91 |
| 62900 | Security | \$0.00 | \$0.00 | \$0.00 | -\$163.20 | \$0.00 | -\$163.20 | \$0.00 | \$0.00 | \$0.00 | -\$163.20 |
| 62910 | Security - Providers | \$0.00 | \$0.00 | \$0.00 | -\$180.40 | \$0.00 | -\$180.40 | -\$148.80 | -\$297.60 | \$148.80 | \$117.20 |
| 62920 | Security - Property | -\$333.49 | \$0.00 | -\$333.49 | -\$2,111.09 | -\$100.00 | -\$2,011.09 | \$0.00 | -\$470.00 | -\$333.49 | -\$1,641.09 |
|  | Property-Total | -\$34,127.90 | -\$33,080.75 | -\$1,047.15 | -\$198,737.51 | -\$192,066.39 | -\$6,671.12 | -\$27,567.61 | -\$182,821.05 | -\$6,560.29 | -\$15,916.46 |
|  | Utilities |  |  |  |  |  |  |  |  |  |  |
| 63010 | Electricity | -\$6,708.45 | -\$4,515.62 | -\$2,192.83 | -\$39,050.19 | -\$31,609.34 | -\$7,440.85 | -\$4,376.22 | -\$30,633.53 | -\$2,332.23 | -\$8,416.66 |
| 63050 | Gas | -\$379.95 | -\$345.00 | -\$34.95 | -\$2,361.06 | -\$2,025.00 | -\$336.06 | -\$422.33 | -\$1,839.64 | \$42.38 | -\$521.42 |
| 63100 | Water | -\$3,500.00 | -\$3,500.00 | \$0.00 | -\$23,000.00 | -\$23,000.00 | \$0.00 | -\$3,372.64 | -\$22,276.89 | -\$127.36 | -\$723.11 |
| 63150 | Telephone | -\$385.29 | -\$1,115.91 | \$730.62 | -\$3,759.37 | -\$7,165.87 | \$3,406.50 | -\$668.17 | -\$4,281.03 | \$282.88 | \$521.66 |
|  | Utilities-Total | -\$10,973.69 | -\$9,476.53 | -\$1,497.16 | -\$68,170.62 | -\$63,800.21 | -\$4,370.41 | -\$8,839.36 | -\$59,031.09 | -\$2,134.33 | -\$9,139.53 |
|  | Motor Vehicles |  |  |  |  |  |  |  |  |  |  |
| 64010 | Motor Vehicles R\&M | \$0.00 | \$0.00 | \$0.00 | -\$758.44 | -\$350.00 | -\$408.44 | -\$484.55 | -\$611.83 | \$484.55 | -\$146.61 |
| 64050 | Motor Vehicle Rego \& Ins | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$850.00 | \$850.00 | \$0.00 | -\$700.38 | \$0.00 | \$700.38 |


| Monthly Profit And Loss for Queensland University Union - Department |  |  |  |  |  |  |  |  | Student Services <br> 28-Jul-2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 |  |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year <br> Budget YTD <br> Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year <br> Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 64100 | Motor Vehicle Fuel and Oil | -\$639.77 | -\$200.00 | -\$439.77 | -\$1,443.66 | -\$1,480.00 | \$36.34 | -\$326.40 | -\$1,470.36 | -\$313.37 | \$26.70 |
| 64150 | Motor Vehicle Parking \& Tolls | \$0.00 | \$0.00 | \$0.00 | \$2.27 | \$0.00 | \$2.27 | \$0.00 | -\$106.37 | \$0.00 | \$108.64 |
|  | Motor Vehices - Total | -\$639.77 | -\$200.00 | -\$439.77 | -\$2,199.83 | -\$2,680.00 | \$480.17 | -\$810.95 | -\$2,888.94 | \$171.18 | \$689.11 |
|  | Maintenance |  |  |  |  |  |  |  |  |  |  |
| 65050 | R\&M - Building | -\$5,352.94 | -\$6,437.17 | \$1,084.23 | -\$45,745.19 | -\$43,460.19 | -\$2,285.00 | -\$4,644.42 | -\$36,881.79 | -\$708.52 | -\$8,863.40 |
| 65100 | R\&M - Furniture | \$0.00 | \$0.00 | \$0.00 | -\$8.41 | \$0.00 | -\$8.41 | \$0.00 | -\$1,330.39 | \$0.00 | \$1,321.98 |
| 65150 | R\&M - Equipment | -\$1,549.88 | -\$250.00 | -\$1,299.88 | -\$4,232.61 | -\$1,550.00 | -\$2,682.61 | -\$5.63 | -\$2,122.74 | -\$1,544.25 | -\$2,109.87 |
| 65300 | Replacements / Minor capital | -\$35.04 | -\$250.00 | \$214.96 | -\$2,465.57 | -\$1,805.00 | -\$660.57 | \$0.00 | -\$1,335.89 | -\$35.04 | -\$1,129.68 |
|  | Maintenance-Total | -\$6,937.86 | -\$6,937.17 | -\$0.69 | -\$52,451.78 | -\$46,815.19 | -\$5,636.59 | -\$4,650.05 | -\$41,670.81 | -\$2,287.81 | -\$10,780.97 |
|  | Other Operating Costs |  |  |  |  |  |  |  |  |  |  |
| 66010 | Consumables | -\$206.71 | \$0.00 | -\$206.71 | -\$1,315.94 | \$0.00 | -\$1,315.94 | \$0.00 | \$0.00 | -\$206.71 | -\$1,315.94 |
| 66050 | Conf \& Seminar Registration | -\$531.82 | \$0.00 | -\$531.82 | -\$1,077.27 | \$0.00 | -\$1,077.27 | \$0.00 | -\$70.82 | -\$531.82 | -\$1,006.45 |
| 66100 | Conf \& Seminar Travel \& Accom | -\$2,998.77 | \$0.00 | -\$2,998.77 | -\$16,254.56 | -\$15,000.00 | -\$1,254.56 | \$0.00 | \$0.00 | -\$2,998.77 | -\$16,254.56 |
| 66150 | Depreciation | -\$11,877.00 | -\$12,248.55 | \$371.55 | -\$72,150.64 | -\$75,941.01 | \$3,790.37 | -\$9,213.00 | -\$57,588.97 | -\$2,664.00 | -\$14,561.67 |
| 66200 | Entertainment No FBT | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$9.00 | \$0.00 | \$9.00 |
| 66220 | Entertainment FBT | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$282.61 | \$0.00 | \$282.61 |
| 66450 | Insurance | -\$2,963.98 | -\$2,953.25 | -\$10.73 | -\$20,747.86 | -\$20,672.75 | -\$75.11 | -\$3,502.92 | -\$24,520.44 | \$538.94 | \$3,772.58 |
| 66600 | Licence Fees / Certificates | -\$161.75 | -\$326.00 | \$164.25 | -\$2,199.73 | -\$2,282.00 | \$82.27 | -\$391.87 | -\$3,018.23 | \$230.12 | \$818.50 |
| 66700 | Meetings | -\$762.86 | \$0.00 | -\$762.86 | -\$2,094.82 | \$0.00 | -\$2,094.82 | -\$318.05 | -\$3,795.44 | -\$444.81 | \$1,700.62 |
| 66750 | Newspapers \& Periodicals | \$0.00 | \$0.00 | \$0.00 | -\$63.18 | \$0.00 | -\$63.18 | \$0.00 | \$0.00 | \$0.00 | -\$63.18 |
| 66850 | Subscriptions | \$0.00 | \$0.00 | \$0.00 | -\$285.00 | \$0.00 | -\$285.00 | \$0.00 | -\$698.18 | \$0.00 | \$413.18 |
| 66900 | Travel (local) | \$0.00 | -\$100.00 | \$100.00 | -\$1,270.89 | -\$600.00 | -\$670.89 | -\$133.90 | -\$367.62 | \$133.90 | -\$903.27 |
| 66950 | Workplace Health \& Safety | \$0.00 | \$0.00 | \$0.00 | -\$120.00 | -\$75.00 | -\$45.00 | \$0.00 | \$0.00 | \$0.00 | -\$120.00 |
|  | Other Operating Costs-Total | -\$19,502.89 | -\$15,627.80 | -\$3,875.09 | -\$117,579.89 | -\$115,070.76 | -\$2,509.13 | -\$13,559.74 | -\$90,351.31 | -\$5,943.15 | -\$27,228.58 |
|  | Administration Expenses |  |  |  |  |  |  |  |  |  |  |
| 67010 | Bad Debts | -\$500.00 | \$0.00 | -\$500.00 | -\$500.00 | \$0.00 | -\$500.00 | \$0.00 | \$0.00 | -\$500.00 | -\$500.00 |
| 67050 | Doubtful debts provision | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$3,405.93 | \$0.00 | \$3,405.93 |
| 67060 | Donations | -\$1,100.00 | \$0.00 | -\$1,100.00 | -\$5,575.30 | \$0.00 | -\$5,575.30 | -\$500.00 | -\$500.00 | -\$600.00 | -\$5,075.30 |
| 67100 | Photocopying | -\$911.18 | -\$995.00 | \$83.82 | -\$7,072.40 | -\$6,665.00 | -\$407.40 | -\$1,894.40 | -\$7,178.73 | \$983.22 | \$106.33 |
| 67300 | Plants - Hire | \$0.00 | \$0.00 | \$0.00 | -\$1,008.45 | \$0.00 | -\$1,008.45 | -\$48.47 | -\$242.35 | \$48.47 | -\$766.10 |
| 67400 | Postage \& Freight | -\$1.40 | \$0.00 | -\$1.40 | -\$13.00 | \$0.00 | -\$13.00 | \$0.00 | \$0.00 | -\$1.40 | -\$13.00 |
| 67500 | Printing | -\$8,580.25 | -\$7,525.00 | -\$1,055.25 | -\$50,516.93 | -\$57,385.00 | \$6,868.07 | \$0.00 | -\$11,595.00 | -\$8,580.25 | -\$38,921.93 |
| 67600 | Stationery | -\$424.31 | -\$405.00 | -\$19.31 | -\$3,701.77 | -\$2,559.50 | -\$1,142.27 | -\$301.41 | -\$1,397.56 | -\$122.90 | -\$2,304.21 |
| 67800 | Debt Collection | -\$90.00 | \$0.00 | -\$90.00 | -\$118.60 | -\$60.00 | -\$58.60 | -\$120.40 | -\$347.40 | \$30.40 | \$228.80 |
| 67900 | Legal Fees | -\$33.40 | \$0.00 | -\$33.40 | -\$71,353.81 | -\$65,000.00 | -\$6,353.81 | -\$6,311.00 | -\$32,269.00 | \$6,277.60 | -\$39,084.81 |
| 68050 | Penalties And Fines | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$110.82 | \$0.00 | \$110.82 |
| 68100 | Professional Fees | -\$480.00 | \$0.00 | -\$480.00 | -\$3,680.00 | \$0.00 | -\$3,680.00 | -\$1,800.00 | -\$41,765.50 | \$1,320.00 | \$38,085.50 |
| 68200 | Bank Charges | -\$230.54 | -\$20.00 | -\$210.54 | -\$2,636.78 | -\$120.00 | -\$2,516.78 | -\$113.68 | -\$176.68 | -\$116.86 | -\$2,460.10 |
|  | Administration Expenses Total | -\$12,351.08 | -\$8,945.00 | -\$3,406.08 | -\$146,177.04 | -\$131,789.50 | -\$14,387.54 | -\$11,089.36 | -\$98,988.97 | -\$1,261.72 | -\$47,188.07 |
|  | Recharges |  |  |  |  |  |  |  |  |  |  |
| 69020 | Administration Recharge | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,347.92 | -\$14,649.20 | \$2,347.92 | \$14,649.20 |


| Monthly Profit And Loss for Queensland University Union - Department Stu |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Period: | 30-Jun-2014 | 3-Aug-2014 |  |  | Previous Period: |  |  | 24-Jun-2013 | 28-Jul-2013 |  |  |
|  |  | Current Year Actual Month Jul-14 | Current Year Budget Month Jul-14 | Current Year Variance Jul-14 | Current Year Actual YTD Jul-14 | Current Year Budget YTD Jul-14 | Current Year Variance Jul-14 | Last Year Actual Month Jul-13 | Last Year Actual YTD Jul-13 | Last Year Var Month Jul-13 | Last Year Var YTD Jul-13 |
| Account Number | Description |  |  |  |  |  |  |  |  |  |  |
| 69030 | Human Resources Recharge | -\$3,677.39 | -\$3,677.39 | \$0.00 | -\$20,395.48 | -\$20,395.47 | -\$0.01 | -\$3,112.37 | -\$17,416.17 | -\$565.02 | -\$2,979.31 |
| 69040 | IT Recharge | -\$2,913.55 | -\$2,913.55 | \$0.00 | -\$18,033.84 | -\$18,033.84 | \$0.00 | -\$3,049.82 | -\$18,592.19 | \$136.27 | \$558.35 |
| 69050 | Financial Services Recharge | -\$11,819.14 | -\$11,819.14 | \$0.00 | -\$73,769.19 | -\$73,769.19 | \$0.00 | -\$12,043.82 | -\$74,536.90 | \$224.68 | \$767.71 |
| 69060 | Marketing Recharge | -\$12,438.20 | -\$12,438.20 | \$0.00 | -\$68,091.74 | -\$68,091.75 | \$0.01 | -\$8,707.09 | -\$48,244.71 | -\$3,731.11 | -\$19,847.03 |
|  | Recharges-Total | -\$30,848.28 | -\$30,848.28 | \$0.00 | -\$180,290.25 | -\$180,290.25 | -\$0.00 | -\$29,261.02 | -\$173,439.17 | -\$1,587.26 | -\$6,851.08 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Operating Expenses |  | -\$183,512.04 | -\$165,000.53 | -\$18,511.51 | -\$1,294,688.88 | -\$1,403,815.30 | \$109,126.42 | -\$152,924.60 | -\$1,032,934.21 | -\$30,587.44 | -\$261,754.67 |
| Total Expenses |  | -\$263,674.20 | -\$244,629.17 | -\$19,045.03 | -\$1,777,060.24 | -\$1,899,892.89 | \$122,832.65 | -\$216,755.97 | -\$1,477,765.03 | -\$46,918.23 | -\$299,295.21 |
| 99999 | Net Profit | -\$122,044.84 | -\$103,842.99 | $\underline{-\$ 18,201.85}$ | -\$730,064.48 | -\$787,385.70 | \$57,321.22 | -\$77,219.94 | -\$471,692.05 | -\$44,824.90 | $\underline{-\$ 258,372.43}$ |
| Total Income Checker $=0$ |  | \$0.00 | \$0.00 | -\$0.00 | \$0.00 | -\$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$0.00 | -\$0.00 |

## APPENDIX B

Minutes of the $6^{\text {th }}$ Ordinary Meeting

# UNION COUNCIL <br> MINUTES 

From the 6th Ordinary Meeting of the 2014
UQ Union Council

6:00PM
Friday 31/07/2014
Innes (Rm. 1)
Level 4, Union Complex (Bld. 21), St. Lucia Campus
Chair: Belinda McEniery
The meeting was declared open at $6: 17 \mathrm{pm}$

## a) Credentials

The following members were present:

- Anderson, India
- McInnes, Ashleigh
- Maxwell, Danika
- Keenan, Joshua
- Morris, Brendan
- McLean, Laurence
- Bowman, Emma
- Gipps, Fiona
- Keys-Macpherson, Padraig
- Perey, Alexander
- Manfield, Isabel
- Millroy, Joshua
- Paterson, Rachel
- Johnston, Nathan
- Morris, Natalie
- Kakoniktis, Stephen
- Cramp, Kathryn
- Scheel, Lotte
- Howden, Laura
- Lee, Richard
- Ruffin, Arturo
- Acutt, Amanda
- Paw, Ekta
- Johnston, Elinor
- Bowman, Patrick
- Dalton, Alexander
- Chandler-Mather, Max
- Keyte, Melanie
- De Haan, Damien
- McEniery, Belinda

The Following Members were absent:

- Falzon, Mathhias
- Ngoo, Alexander
- Landgraf, Megan
- Carrol, James
- Hutton, Julia
- Compton, Matty
- Rossignol, Tim
- Moses, Ivan
- Rodgers, Jacqueline
- Coleborn, Jamie
- Theunissen, Caleb
- O'Hare, Timothy
- Morgan, Georgina
- Nehring, Anneke
- Rankin, Emily
- Jensen, Kyle
- Farago, Mark
- Hopkins, Mike
- Andrews, Joshua
- Budur, Christina
- Ivans, Blair

A leave of Absence application was received from the following members for this meeting:

Nil

Apologies were received from the following members:

- Landgraf, Megan
- Carrol, James
- Hutton, Julia
- Andrews, Joshua
- Ngoo, Alexander
- Perey, Alexander

The following applications for leave for the previous meeting were received:

Nil

The following proxies were received:

- Landgraf, Megan to Keenan, Joshua
- Perey, Alexander to Chandler, Ashley
- Carroll, James to Tucker, Kurt
- Ngoo, Alexander to Chandler, Ashley

The following others were present:

- Bicknell, Lauren
- Burgin, Marina
- Markey, Alexandra
- Medcraft, Lucas
- Lee, Dion
- Peroni, Tom
- Felix, Nathaniel
- Krynicki, Cameron
- Smith, Dominic
- Manton, Clare
- Meldrum, Alistair
- Jackson, Carl
- Jelacic, Amy
- Lamb, Andrew
- Yameen, Rutaba
- Kim, Matt
- Quirk, Michael
- Davies, Tom
- Yates, Molly
- Chandler, Ashley
- Tucker, Kurt
- Jones, Lewis
- Cosgrove, Owen
- Kay, Jacob

The resignation of Ipswich Officer, Nikki Roestenburg was announced. The position of Ipswich Officer is now a casual vacancy.

It was moved
THAT APOLOGIES BE ACCEPTED AND LEAVE BE GRANTED TO ALL APPLICANTS

## b) Elections

## c) Appeals From Decisions of Union Bodies

Nil.

## d) Reports of Elected Officers

No reports were starred for discussion
The chair ruled that all reports of the elected officers would be moved en bloc.

It was moved
THAT THE PRESIDENT'S REPORT BE ACCEPTED AND CONFIRMED COUNCIL 103/143 JOHNSTON/MANFIELD

CARRIED

THAT THE UNION SECRETARY'S REPORT BE ACCEPTED AND CONFIRMED COUNCIL 103/144

MILLROY/MANFIELD
CARRIED

THAT THE TREASURER'S REPORT BE ACCEPTED AND CONFIRMED COUNCIL 103/145

MILLROY/MANFIELD
CARRIED

THAT THE REPORT OF THE VICE PRESIDENT (STUDENT RIGHTS) BE ACCEPTED AND CONFIRMED

COUNCIL 103/146
MILLROY/MANFIELD
CARRIED

THAT THE REPORT OF THE VICE PRESIDENT (GENDER AND SEXUALITY) BE ACCEPTED AND CONFIRMED COUNCIL 103/147

MILLROY/MANFIELD
CARRIED

THAT THE REPORT OF THE VICE PRESIDENT (CAMPUS CULTURE) BE ACCEPTED AND CONFIRMED

COUNCIL 103/148
MILLROY/MANFIELD
CARRIED
e) Matters Arising from the Reports of Elected Officers Nil

## f) Question Time

Question directed to Semper Floreat Editor, Max Chandler-Mather, regarding Semper Floreat's budget of $\$ 75,000$ and how the budget is allocated.

Semper Floreat Editor, Max Chandler-Mather, responded that a large amount of that funding is allocated towards wages. It also covers costs for paying a graphic designer and a launch party. He added that in order to provide firm figures on these and other areas of expenditure, this question would need to be taken on notice.

Question directed to Semper Floreat Editor, Max Chandler-Mather, regarding the decision for Semper Floreat to allow advertising in the magazine.

Semper Floreat Editor, Max Chandler-Mather responded that:

- In the current issue, Semper Floreat contains a half-page advertisement.
- In previous years, advertising has been sold for issues that were never published, which meant the UQU had to refund revenue gained from advertisers. Semper Floreat's reputation amongst local businesses as a source of advertising has become quite poor.
- The strategy for Semper Floreat for 2014 was to rebuild the reputation of the magazine by achieving regular publication dates, including good quality content and good design. Semper Floreat has been contacting local businesses and hopes to rebuild trust and reintegrate advertising into the magazine.

Question directed to Semper Floreat Editor, Max Chandler-Mather, regarding revenue earned for the half-page ad featured in the current edition.

Semper Floreat Editor, Max Chandler-Mather, responded that he would need that question on notice but he could provide any interested party with an advertising kit which breaks down the fee structure for Semper Floreat.

Question directed to Semper Floreat Editor, Max Chandler-Mather, regarding whether there is a hole in the Semper Floreat Budget.

Semper Floreat Editor, Max Chandler-Mather responded that there is no hole. The majority of the funding goes towards printing costs, wages and the graphic designer.

Question directed to Semper Floreat Editor, Max Chandler-Mather, regarding what implications the extra advertising revenue has on the Semper Floreat budget.

Semper Floreat Editor, Max Chandler-Mather responded that advertising revenue was factored into the Semper Floreat Budget at the start of the year. Currently, Semper Floreat is under spending on its budget.

Question directed to Semper Floreat Editor, Max Chandler-Mather, regarding why Semper Floreat is spending significantly more money than last year.

Semper Floreat Editor, Max Chandler-Mather responded that last year Semper Floreat released 4 issues of the magazine, which were 32 pages long. In 2014, Semper Floreat is already up to its fifth issue. He added that most other student magazines in the country publish at least every month.

UQU Treasurer added that the budget also includes provision for other costs such as superannuation and annual leave.

UQU President Added with questions for council requiring specific details and budget figures, notice of the question should be given to allow sufficient preparation of a comprehensive answer.

## Procedural motion to end question time

CARRIED

## g) Confirmation of Minutes from Previous Meetings

## It was moved

THAT THE MINUTES OF THE $5^{\text {TH }}$ ORDINARY MEETING OF UNION COUNCIL BE ACCEPTED.
COUNCIL 103/149 MILLROY/MANFIELD CARRIED

Discussion regarding the process of passing, approving and correcting the minutes of the $2^{\text {nd }}$ and $4^{\text {th }}$ ordinary meetings of council.

It was suggested that it should not be the job of council to ensure that the minutes are correct.

The chair referenced her previous ruling that if councillors have issues with the minutes, they should contact the Union Secretary.

It was moved
THAT THE MINUTES OF THE $4^{\text {TH }}$ ORDINARY MEETING OF UNION COUNCIL BE ACCEPTED.

The Chair ruled to adjourn the confirmation of the $2^{\text {nd }}$ minutes until next meeting

It was moved
THAT UNION COUNCIL RESOLVES TO CONTACT THE UNION SECRETARY AND LAUREN BICKNELL WITH CONCERNS ABOUT THE MINUTES OF THE $2^{\text {ND }}$ MEETING (ORD.), IN THE EFFORTS TO COMPLETE A TRUE AND ACCURATE RECORD.

| COUNCIL 103/151 | PATERSON/MCLEAN | CARRIED |
| :--- | :--- | :--- |

## h) Business Arising From the Minutes

Nil.

## i) Reports of Other Union Bodies

No reports of other union bodies were starred for discussion.
The chair ruled that the reports of other union bodies be moved en bloc.

It was moved
THAT THE CLUBS AND SOCIETIES COMMITTEE REPORT BE ACCEPTED AND CONFIRMED
COUNCIL 103/152
MANFIELD/ MCLEAN
CARRIED

THAT THE MEDICAL STUDENTS BOARD REPORT BE ACCEPTED AND CONFIRMED
COUNCIL 103/153 MANFIELD/MCLEAN CARRIED

THAT THE QUEER COLLECTIVE REPORT BE ACCEPTED AND CONFIRMED
COUNCIL 103/154
MANFIELD/ MCLEAN
CARRIED

THAT THE STUDENT RIGHTS ACTION GROUP REPORT BE ACCEPTED AND CONFIRMED
COUNCIL 103/155
MANFIELD/ MCLEAN
CARRIED

THAT THE ADMINISTRATIVE COMMITTEE REPORT BE ACCEPTED AND CONFIRMED COUNCIL 103/156

MANFIELD/ MCLEAN
CARRIED

THAT THE ABILITIES COLLECTIVE REPORT BE ACCEPTED AND CONFIRMED
COUNCIL 103/157
MANFIELD/ MCLEAN
CARRIED

UNIVERSITY OF QUEENSLAND UNION

## j) Business Which has Been Proposed

## i. Regulatory Amendments

Student, Kurt Tucker, raised whether council should take more time in order to consider the amendments before putting them to a vote.

Council came to the agreement that the amendments need to be made sooner rather than later as they directly affect the upcoming election.

Council agreed to go through the regulatory amendments one by one to allow discussion and informal debate about each amendment.

Discussion on a motion which would institute a fixed date for polling for the annual elections. The suggested date was the second week after the mid-semester break.

UQU Secretary spoke for the motion. She raised that:

- Past election dates have been erratic and the motion on discussion would cement the dates and allow for political groups to plan more easily.
- The Motion would prevent people from enrolling in courses and dropping out before the census date in order to help with the campaign. While this has not been a problem at UQ, it has been a problem in other Universities around Australia.

It was raised that this motion also helps to avoid a situation where a political party loses power early on in the semester, yet retains full control over the Union's finances for several months.

Student, Lewis Jones, raised that this date could be too late in the year. He suggested the polling date as the weeks prior to mid-semester break.

It was explained that exams are still conducted in the weeks prior to mid-semester break, which would be problematic for holding the elections at the same time.

Student, Kurt Tucker, raised that there is a public holiday during the campaign week suggested by the motion. Political parties would have from Tuesday to campaign, rather than from Monday.

Student, Ashley Chandler, raised that losing one day in a campaign week is not very significant.

The chair ruled that council goes to a vote on the motion.

It was moved
THAT R114.1 BE DELETED AND REPLACED WITH:
"114.1 POLLING FOR THE ANNUAL ELECTIONS MUST BE HELD DURING THE SECOND WEEK AFTER THE MID-SEMESTER BREAK OF SEMESTER TWO, AS PRESCRIBED BY THE UNIVERSITY'S ACADEMIC CALENDAR."
COUNCIL 103/158
PATERSON/MCLEAN
CARRIED

Discussion on motions regarding the giving of notice of the election before the nominations process commences.

UQU Union Secretary spoke for the motions. She raised that the first amendment is not particularly substantial. It increases the responsibility of the Returning Officer to ensure that notice of the Annual Elections is published in the Union Newspaper at least five days before the opening of nominations.

Student, A. Chandler, questioned the use of the words "if possible" in regulation 96.1 d ) ("if possible sending an email to all students that includes the notice")

It was explained that the UQU does not have access to all student emails.

It was moved
THAT R96.2 BE DELETED AND REPLACED WITH:
"96.2 IN THE CASE OF THE ANNUAL ELECTIONS, THE RETURNING OFFICER MUST ALSO GIVE NOTICE OF THE ELECTION IN AN EDITION OF THE UNION NEWSPAPER PUBLISHED AT LEAST FIVE DAYS BEFORE THE OPENING OF NOMINATIONS. FAILURE TO COMPLY WITH THIS PROVISION DOES NOT MAKE THE ELECTION INVALID."
COUNCIL 103/159
PATERSON/MCLEAN
CARRIED

It was moved
THAT R96.3 BE DELETED AND REPLACED WITH:
"96.3 ON THE DAY NOTICE IS GIVEN FOR THE ANNUAL ELECTIONS, THE RETURNING OFFICER MUST MAKE THE DETERMINATION REQUIRED BY C19.2(F)."
COUNCIL 103/160
PATERSON/MCLEAN
CARRIED

It was moved En Bloc

THAT R96.1 BE DELETED AND REPLACED WITH:
"96.1 FOR THE ANNUAL ELECTIONS, NOTICE OF THE ELECTION SHALL BE GIVEN ON THE MONDAY SIX WEEKS BEFORE POLLING COMMENCES, WHICH SHALL BE DONE BY WAY OF:
A) PLACING A NOTICE ON THE UNION NOTICEBOARD; AND
B) PLACING A NOTICE BY WAY OF A FACEBOOK POST ON THE UQ UNION FACEBOOK PAGE OR ITS SUCCESSOR; AND
C) PLACING A NOTICE BY WAY OF A FACEBOOK POST ON THE UQ UNION NOTICEBOARD FACEBOOK PAGE OR ITS SUCCESSOR; AND
D) IF POSSIBLE SENDING AN E-MAIL TO ALL STUDENTS THAT INCLUDES THE NOTICE."
COUNCIL 103/161 PATERSON/MCLEAN CARRIED

## THAT R96.2-R96.4 BE RE-NUMBERED R96.3-R96.5 COUNCIL 103/162 <br> PATERSON/MCLEAN <br> CARRIED

## THAT R96.2 BE INSERTED, AND READ:

"96.2 FOR BY-ELECTIONS, NOTICE OF THE ELECTION SHALL BE GIVEN ON THE DAY NOMINATIONS ARE OPENED, AND BE DONE BY WAY OF:
A) PLACING A NOTICE ON THE UNION NOTICEBOARD; AND
B) PLACING A NOTICE BY WAY OF A FACEBOOK POST ON THE UQ UNION

FACEBOOK PAGE OR ITS SUCCESSOR; AND
C) PLACING A NOTICE BY WAY OF A FACEBOOK POST ON THE UQ UNION NOTICEBOARD FACEBOOK PAGE OR ITS SUCCESSOR"
COUNCIL 103/163 PATERSON/MCLEAN CARRIED

It was moved

THAT R95.1 BE DELETED AND REPLACED WITH:
"95.1 FOR THE ANNUAL ELECTIONS, NOMINATIONS OPEN ON THE MONDAY FIVE WEEKS BEFORE POLLING COMMENCES FOR THE ANNUAL ELECTIONS."

COUNCIL 103/164 PATERSON/MCLEAN CARRIED

Discussion on a motion that would change R100.1 to increase the nominations period from one week to two.

The following items were raised

- The length of the nominations period.
- The safety of information given in the nominations forms.
- Whether regulations pertaining to the Returning Officer need to be looked at and considered.
- Whether there should be a space at UQ for the Returning Officer which is separate from the UQU building.
- It was suggested that the legislative consultative committee meet on these and other issues before the next meeting of Union Council.

Procedural motion to adjourn voting on the amendment relating to R100.1
CARRIED

Discussion of a motion regarding publication of reserved electoral group names in the lead up to the election.

Student, A. Chandler asked whether the process for changing names remains the same

It was explained that the process would remain the same.

Procedural motion to adjourn voting on the amendment

## WITHDRAWN

It was moved
THAT R96.6 BE INSERTED, AND READ:
"96.6 FOR ANNUAL ELECTIONS, THE LIST OF ALL RESERVED ELECTORAL GROUP NAMES AS PER THE REGISTER REFERRED TO IN R106.12 MUST BE PUT ON THE NOTICE OF ELECTION STATING THAT THESE ELECTORAL GROUP NAMES HAVE BEEN RESERVED."

Discussion on motions which propose changes to the nomination form (Schedule 21).

Student, A. Chandler, raised whether it's possible to incorporate a "back-up seconder" to avoid situations where a nomination could be found invalid due to a technicality regarding the nomination's seconder.

The chair ruled that council move on to the next amendments while a motion regarding schedule 21 was drafted.

It was moved en bloc
That the period at the end of R98.3(b) be replaced with a semi-colon.
COUNCIL 103/166 PATERSON/MCLEAN CARRIED

That R98.3(c) be inserted, and read:
"c) from the UQ Union Noticeboard Facebook page or its successor."
COUNCIL 103/167
PATERSON/MCLEAN
CARRIED

The chair ruled that council resume discussion of motions which propose changes to the nomination form.

The use of the terms "nominators" and "seconders" was discussed.

Council agreed to change the language to nominators rather than have a distinction between the two.

The chair ruled that council move on to the next amendments while a motion regarding schedule 21 was drafted.

Discussion on allowable devices and methods of submission of policy statements to the Returning Officer.

Student, Kurt Tucker, raised that perhaps a floppy disc should still be included.

Council agreed that floppy discs are out-dated.

It was moved
THAT R108.5 BE DELETED AND REPLACED WITH:
"108.5 UNLESS WAIVED OR MODIFIED BY THE RETURNING OFFICER WHERE SPECIAL CIRCUMSTANCES EXIST, POLICY STATEMENTS MUST BE SUBMITTED TO THE RETURNING OFFICER ELECTRONICALLY:
A) BY EMAIL; OR
B) ON A USB DRIVE."

COUNCIL 103/168
PATERSON/MCLEAN
CARRIED

The chair ruled that council resume discussion of motions which propose changes to the nomination form.

It was moved
THAT THE PROPOSED SCHEDULE 21 IS AMENDED TO INCLUDE THREE NOMINATORS, WHICH IS NOT REQUIRED, BUT THE NOMINATION WILL STILL ONLY BE VALID IF THERE ARE TWO VALID NOMINATORS/SECONDERS ON THE FORM. COUNCIL 103/169

MCLEAN/KEYS-MACPHERSON
WITHDRAWN

UNIVERSITY OF QUEENSLAND UNION

It was moved
THAT R98.2 (A) BE DELETED AND REPLACED WITH:
"A) ALL NOMINATIONS MUST BE PERSONALLY SIGNED BY THE CANDIDATE AND AT LEAST TWO NOMINATORS"
THIS IS TO BE REFLECTED IN SCHEDULE 21, WHICH WILL ALLOW FOR THREE NOMINATORS.
COUNCIL 103/170
CHANDLER/MCINNES
CARRIED

It was moved en bloc
THAT R98.1 BE DELETED AND REPLACED WITH:
"98.1 NOMINATIONS MUST BE IN THE FORM OF SCHEDULE TWENTY-ONE. ANY NOMINATION BY WAY OF SCHEDULE FIVE OR SCHEDULE TWENTY SHALL BE INVALID."

COUNCIL 103/171
PATERSON/MCLEAN
CARRIED

THAT R98.2(C) BE DELETED AND REPLACED WITH:
"C) BY SIGNING THE NOMINATION, THE CANDIDATE AGREES TO COMPLY WITH THE CONDITIONS SET OUT IN SCHEDULE TWENTY-ONE."

COUNCIL 103/172
PATERSON/MCLEAN CARRIED

THAT SCHEDULE TWENTY BE DELETED FROM THE SCHEDULES.
COUNCIL 103/173 PATERSON/MCLEAN CARRIED

THAT SCHEDULE TWENTY-ONE AS ATTACHED BE INCLUDED IN THE SCHEDULES. COUNCIL 103/174 PATERSON/MCLEAN CARRIED

It was moved
THAT R108.6 BE DELETED AND REPLACED WITH:
"108.6 POLICY STATEMENTS MUST BE RECEIVED BY 3:00PM ON THE MONDAY AFTER CLOSE OF NOMINATIONS."
COUNCIL 103/175 PATERSON/MCLEAN CARRIED

Discussion on a set of motions regarding the layout of the ballot paper and that would reintroduce Optional Preferential Voting.

UQU Secretary spoke for the motions. She explained that the motions:

- Allow for OPV (optional preferential voting)

UNIVERSITY OF QUEENSLAND UNION

- Remove inconsistencies between the regulations and the constitution in regards to voting procedure
- Split the ballot papers up (there would be separate ballots for the executive, council and union newspaper editors).
- Include more language options for the instructions on how to complete the ballot.
- Make modifications to the logistics of ballot papers
L. McLean spoke to his seconding rights. He emphasised that the amendments separate the elections to allow parties to run for Semper Floreat positions without having to run for the executive positions. Parties can also just run for council.

Discussion regarding the splitting of the ballot between the executive, council and Semper Floreat. Discussion also focussed more specifically on Semper Floreat in relation to the proposed regulatory amendments.

- It was explained that proposed schedules 22 and 23 account for above the line and below the line voting for Semper Floreat and Council.
- Student, Lewis Jones, suggested that separating the Executive, Council and Semper Floreat in the ballot could split the union too much.
- Councillors raised that splitting the power up in the union could foster democracy
- Student, Ashley Chandler, raised whether individuals can be elected as Semper Floreat editors or whether they must they be part of a group.
- It was clarified that a candidate running for the Semper Floreat position is required to have at least one other person running with them.
- Student, Kurt Tucker, raised a question regarding the approval of the president before Semper Floreat is printed.
- It was clarified that the approval is only pending defamatory, offensive or discriminatory material. This regulation is in place because, at present, the President is personally liable for what is printed. The only way to remove this regulation at this stage would be to shift liability to the editor. Alternatively, the union could become incorporated.
- A proportionately elected group of editors was suggested by student, Kurt Tucker.
- It was argued that such a system would not function very well. The disagreement between proportionately elected editors would be prohibitive to meeting production deadlines. Best practice examples of other union magazines across the country does not involve proportionately elected editorial teams.

Discussion regarding "above the line" and "below the line" voting.

- Student, Ashley Chandler, raised that keeping "above the line" voting as an option on the ballots could mean that some voters may overlook independent candidates.
- Councillors argued that if "above the line voting" is not given to students as an option, many student may not vote at all.
- The UQU president added that Optional Preferential Voting provides students with more choice. They will no longer have to request a "below the line" ballot, both ballots will be on the same paper.

Student, Kurt Tucker, questioned why the proposed regulatory amendments seek to split the council and executive ticket.

The UQU President responded that they are separate chambers and they serve split purposes.

The proposed Schedule 22 was presented to council in order to explain how the ballot will appear.

Discussion regarding the languages offered for translated instructions on how to vote.

- Student, Ashley chandler, raised whether it is necessary to print instructions in all of the different languages listed, given that all students need to be able to speak, learn and study in English.
- Councillors and executives explained that it is the responsibility of the Union is to look after all student's needs by ensuring that all voters understand what they're doing when they vote. Some students might not understand election language. ICTE students will be able to vote this year and they don't have the same language requirements as other students. Some students aren't comfortable approaching campaigners with questions.
- Council agreed that costs aren't prohibitive
- Dion Lee, student and representative of CISA (Council of International Students Australia) addressed council on the matter. He raised that best practice as shown by the Australian Electoral Commission is to offer a translation service. He added that a lot of international students are not familiar with what it is and what it means to vote. He also added that student elections and how they relate to international students could help foster democracy around the world.
- Student, Ashley chandler, raised a question on how the selected languages were chosen and whether it has been ensured that every major campus language has been represented.
- It was raised that UQ keeps track of the largest languages spoken. Perhaps the Union could request the information they have to ensure that every major language will be represented.
- CISA representative and student, Dion Lee, addressed council explaining that he works at the UQ International Office and would be able to help the union access such information.

It was moved
THAT THE PURPOSED ADMENMENT 61, 117.6 BE ADMENDED TO INCLUDE CHINESE (TRADITIONAL) AND KOREAN.

## It was moved

THAT SPANISH AND PORTUGESE ARE ADDED TO THE LIST OF LANGUAGES IN R117.6 (B) IN MOTION 61

Student, Kurt Tucker, asked for clarification on the process of how council positions will be elected.

It was explained that 4 faculties will be represented by 3 councillors each, 1 faculty will be represented by 2 councillors and 1 faculty will be represented by 1 councillor, as per student population quotas.

It was moved
THAT THE PURPOSED ADMENDMENT 61, 117.6 (B) BE AMENDED TO INCLUDE "AND ANY LANGUAGE THE RETURNING OFFICER SEE FITS" COUNCIL 103/178 LEE/RUFFIN

Student, Kurt Tucker, raised whether council needs more time in order to consider the amendments before voting on them.

Student, Ashley Chandler, commented that she agreed more notice should have been given, however, the amendments relate to fundamental changes that need to happen as soon as possible.

The time-sensitive nature of the amendments was re-iterated and it was explained that as much notice as was practicable was given.

Procedural motion for the vote on remaining amendments to be delayed.
NOT CARRIED

It was moved en bloc

CARRIED

THAT R122.3 BE DELETED. COUNCIL 103/181

PATERSON/MCLEAN
CARRIED

THAT R122.4 AND R122.5 BE AMENDED REPLACING ALL INSTANCES OF "CANDIDATE" WITH "CANDIDATE, OR ELECTORAL GROUP AS APPLICABLE," COUNCIL 103/182 PATERSON/MCLEAN CARRIED

THAT R122.4 AND R122.5 BE AMENDED REPLACING ALL INSTANCES OF "CANDIDATES" WITH "CANDIDATES, OR ELECTORAL GROUPS AS APPLICABLE," COUNCIL 103/183 PATERSON/MCLEAN

CARRIED

THAT R122.4-R122.5 BE RENUMBERED R122.1-R122.2. COUNCIL 103/184 PATERSON/MCLEAN CARRIED

THAT R117 BE DELETED AND REPLACED WITH:
"R117 FORM OF BALLOT PAPERS
117.1 THE ABOVE THE LINE EXECUTIVE BALLOT PAPER MUST:
A) TAKE THE FORM OF SCHEDULE NINETEEN AND MUST BE PRINTED ON PAPER SIZE A3 (297MM X 420MM) UNLESS THERE ARE FIVE OR MORE ELECTORAL GROUPS IN THAT ELECTION IN WHICH CASE IT MUST BE PRODUCED ON PAPER SIZE A2 (420MM X 594MM). THE RETURNING OFFICER SHALL NOT ALTER THE TEXT, FORMATTING OR ANY OTHER ASPECT OF THE SCHEDULE NINETEEN BALLOT PAPER, WITH THE FOLLOWING EXCEPTIONS:
I) ENTERING THE ELECTORAL YEAR; AND
II) ENTERING ELECTORAL GROUP NAMES AND CANDIDATE'S NAMES WHERE INDICATED ON THE SCHEDULE NINETEEN BALLOT PAPER; AND III) CHANGING THE PAGE FROM PORTRAIT TO LANDSCAPE IF SCHEDULE NINETEEN MUST BE PRINTED ON A2.
B) NOTWITHSTANDING R117.1(A), THE RETURNING OFFICER SHALL PLACE ALL ELECTORAL GROUPS ON ONE SINGLE BALLOT PAPER, IN THE FORM OF SCHEDULE NINETEEN AND DEPENDING ON THE NUMBER OF ELECTORAL GROUPS AT THAT ELECTION, MUST ENSURE THAT ALL COLUMNS ARE OF EQUIDISTANT WIDTH, HEIGHT AND SPACING. THE TEXT WITHIN THE COLUMNS MUST BE OF CONSISTENT SIZE, FONT AND SPACING. 117.2 THE BELOW THE LINE BALLOT PAPER(S) MUST:
A) CONTAIN THE NAMES OF ALL CANDIDATES AT THAT ELECTION AS SET OUT ON THEIR NOMINATION FORMS, IN THE ORDER DETERMINED IN ACCORDANCE WITH R103; AND
B) ON BALLOTS FOR OFFICER POSITIONS THAT ARE NOT MULTI-MEMBER OFFICES, NEXT TO THE NAME OF THE CANDIDATE LIST THE NAME OF THE ELECTORAL GROUP OF WHICH THE CANDIDATE IS A MEMBER OR IF THE CANDIDATE IS NOT A MEMBER OF AN ELECTORAL GROUP THE WORD "INDEPENDENT"; OR
C) ON BALLOTS FOR MULTI-MEMBER OFFICES, LIST THE NAME OF THE ELECTORAL GROUP ABOVE THE NAME OR NAMES OF CANDIDATES REPRESENTING THE SAME ELECTORAL GROUP OR THE WORDS "UNGROUPED-INDEPENDENT" ABOVE THE NAME OR NAMES OF CANDIDATES WHO ARE NOT A MEMBER OF AN ELECTORAL GROUP; D) BE IN A FORM ENABLING:
I) THE INCLUSION OF INSTRUCTIONS ON HOW TO FORMALLY COMPLETE THE BALLOT PAPER;
II) THE VOTER TO INDICATE THE VOTER'S PREFERENCE FOR THE CANDIDATES; AND
III) THE VOTES TO BE COUNTED UNDER THE RELEVANT SECTIONS IN THIS REGULATION
117.3 THE COUNCIL BALLOT PAPER MUST:
A) TAKE THE FORM OF SCHEDULE TWENTY-TWO AND MUST BE PRINTED ON PAPER SIZE A4 (210MM X 297MM) UNLESS THERE ARE SEVEN OR MORE ELECTORAL GROUPS IN THAT ELECTION IN WHICH CASE IT MUST BE PRODUCED ON PAPER SIZE A3 (297MM X 420MM). THE RETURNING OFFICER SHALL NOT ALTER THE TEXT, FORMATTING OR ANY OTHER ASPECT OF THE SCHEDULE TWENTY-TWO BALLOT PAPER, WITH THE FOLLOWING EXCEPTIONS:
I) ENTERING THE ELECTORAL YEAR; AND
II) ENTERING ELECTORAL GROUP NAMES AND CANDIDATE'S NAMES WHERE INDICATED ON THE SCHEDULE TWENTY-TWO BALLOT PAPER; AND III) ENTERING THE FACULTY NAME AND THE NUMBER OF COUNCILLORS TO BE ELECTED.
B) NOTWITHSTANDING R117.3(A), THE RETURNING OFFICER SHALL PLACE ALL ELECTORAL GROUPS ON ONE SINGLE BALLOT PAPER, IN THE FORM OF SCHEDULE TWENTY-TWO AND DEPENDING ON THE NUMBER OF ELECTORAL GROUPS AT THAT ELECTION, MUST ENSURE THAT ALL COLUMNS ARE OF EQUIDISTANT WIDTH, HEIGHT AND SPACING. THE TEXT WITHIN THE COLUMNS MUST BE OF CONSISTENT SIZE, FONT AND SPACING. 117.4 THE UNION NEWSPAPER EDITOR (SEMPER FLOREAT) BALLOT PAPER MUST:
A) TAKE THE FORM OF SCHEDULE TWENTY-THREE AND MUST BE PRINTED ON PAPER SIZE A4 (210MM X 297MM. THE RETURNING OFFICER SHALL NOT ALTER THE TEXT, FORMATTING OR ANY OTHER ASPECT OF THE SCHEDULE TWENTY-THREE BALLOT PAPER, WITH THE FOLLOWING EXCEPTIONS:
I) ENTERING THE ELECTORAL YEAR; AND
II) ENTERING ELECTORAL GROUP NAMES AND CANDIDATE'S NAMES WHERE INDICATED ON THE SCHEDULE TWENTY-THREE BALLOT PAPER. 117.5 ALL VOTERS SHALL RECEIVE:
A) AN ABOVE THE LINE EXECUTIVE BALLOT PAPER IN THE FORM OF SCHEDULE NINETEEN, UNLESS THE VOTER REQUESTS BELOW THE LINE BALLOT PAPER(S) FROM THE POLL CLERK, OR IF THE VOTER COMPLETES THE SCHEDULE NINETEEN BALLOT PAPER AND SUBSEQUENTLY REQUESTS BELOW THE LINE BALLOT PAPER(S), THEREBY ELECTING TO HAVE THEIR ABOVE THE LINE EXECUTIVE BALLOT PAPER DISREGARDED; AND B) COUNCIL BALLOT PAPER(S) IN THE FORM OF SCHEDULE TWENTY-TWO FOR THE FACULTY/FACULTIES THEY ARE ENROLLED IN; AND
C) UNION NEWSPAPER EDITOR (SEMPER FLOREAT) BALLOT PAPER(S) IN THE FORM OF SCHEDULE TWENTY-THREE; AND
D) ANY OTHER BALLOT PAPERS FOR OTHER POSITIONS BEING ELECTED NOT COVERED BY SCHEDULE NINETEEN OR SCHEDULE TWENTY-TWO OR SCHEDULE TWENTY-THREE.
117.6 ALL BALLOT PAPERS MUST:
A) BE IN A FORM AND ACCOMPANIED BY DOCUMENTS THE RETURNING OFFICER DECIDES ARE NECESSARY TO ENSURE THAT VOTES CAST ARE CAST BY ONLY THOSE ENTITLED TO VOTE AND THE BALLOT REMAINS SECRET. B) THE RETURNING OFFICER SHALL PREPARE INSTRUCTIONS ON HOW TO FORMALLY COMPLETE THE BALLOT PAPER IN THE FOLLOWING LANGUAGES: MODERN STANDARD ARABIC, BENGALI, CHINESE (SIMPLIFIED CHARACTERS), CHINESE (TRADITIONAL), KOREAN, FARSI, HINDI, THAI, VIETNAMESE, JAPANESE, FRENCH, GERMAN, ITALIAN, SPANISH, PORTUGUESE, MALAY AND ANY LANGUAGE THE RETURNING OFFICER SEES FIT. THE POLL CLERKS SHALL MAKE COPIES OF THESE INSTRUCTIONS AVAILABLE TO ALL INTERNATIONAL STUDENTS.
117.7 A BALLOT PAPER MAY CONTAIN ON IT THE BALLOT PAPER FOR MORE THAN ONE POSITION, SO LONG AS IT CLEARLY DISTINGUISHES BETWEEN THE DIFFERENT POSITIONS.
117.8 BALLOT PAPERS MUST BE CONSECUTIVELY NUMBERED."

COUNCIL 103/185 PATERSON/MCLEAN CARRIED

THAT SCHEDULE NINETEEN BE REPLACED WITH SCHEDULE NINETEEN AS ATTACHED.

## THAT SCHEDULE TWENTY-THREE AS ATTACHED BE INCLUDED IN THE

 SCHEDULES.COUNCIL 103/188 PATERSON/MCLEAN CARRIED

THAT R123 BE DELETED AND REPLACED WITH:
"R123 ABOVE THE LINE VOTING - SCHEDULE NINETEEN
123.1 R123 APPLIES TO SCHEDULE NINETEEN BALLOTS ONLY.
123.2 FOR THE PURPOSES OF ALL BALLOTS OTHER THAN BALLOTS FOR COUNCILLORS, ABOVE THE LINE VOTING ALLOWS FOR A STUDENT TO VOTE FOR ALL OF THE CANDIDATES IN AN ELECTORAL GROUP FOR UNION POSITIONS OTHER THAN COUNCILLORS AND UNION NEWSPAPER EDITORS, IN THE ORDER SPECIFIED BY THAT ELECTORAL GROUP.
123.3 WHERE A STUDENT VOTES ABOVE THE LINE BY WAY OF SCHEDULE NINETEEN, THE POLL CLERK WILL MARK UPON THE VOTING ENTITLEMENT GRID, WITH AN AUTHORISED RETURNING OFFICER STAMP, ANY ADDITIONAL VOTING ENTITLEMENTS (POSITIONS LISTED IN C28.5-C28.13 INCLUSIVE) THAT THE VOTER MAY CARRY, AS SPECIFIED BY THE VOTER'S ENROLMENT RECORDS. THE PREFERENCE THAT THE VOTER INDICATES BELOW AN ELECTORAL GROUP'S NAME WILL CARRY THROUGH TO THE APPLICABLE POSITIONS IN ORDER OF THE PREFERENCE SPECIFIED BY THE ELECTORAL GROUP, AND THEN TO THE PREFERENCES SPECIFIED BY THE VOTER'S SECOND ELECTORAL GROUP (IF APPLICABLE), AND SO ON. 123.4
A) THE ORDER OF CANDIDATES SPECIFIED BY THE ELECTORAL GROUP TO APPLY TO ABOVE THE LINE VOTES FOR THAT ELECTORAL GROUP SHALL BE SUBMITTED TO THE RETURNING OFFICER AS PER R103.2.
B) COPIES OF THE ORDER OF CANDIDATES SPECIFIED BY EACH ELECTORAL GROUP TO APPLY TO ABOVE THE LINE VOTING SHALL BE MADE AVAILABLE TO STUDENTS BY POLL CLERKS. THE ORDER IN WHICH CANDIDATES
APPEAR UPON THE SCHEDULE NINETEEN BALLOT PAPER SHALL BE
INDICATIVE OF THE ORDER OF CANDIDATES SPECIFIED BY THAT
ELECTORAL GROUP, IN ACCORDANCE WITH R123.4(A)."
COUNCIL 103/189 PATERSON/MCLEAN CARRIED
"R123A ABOVE THE LINE VOTING - SCHEDULE TWENTY-TWO 123A. 1 R123A APPLIES TO SCHEDULE TWENTY-TWO BALLOTS ONLY. 123A. 2 FOR THE PURPOSES OF COUNCIL BALLOTS, ABOVE THE LINE VOTING ALLOWS FOR A STUDENT TO VOTE FOR ALL OF THE CANDIDATES IN AN ELECTORAL GROUP FOR COUNCILLORS IN THE ORDER SPECIFIED BY THAT ELECTORAL GROUP. 123A. 3 FOR THE PURPOSES OF COUNCIL BALLOTS, BELOW THE LINE VOTING ALLOWS FOR A STUDENT TO VOTE FOR CANDIDATES IN ANY ORDER THEY WISH, REGARDLESS OF AN ELECTORAL GROUP'S PREFERENCE ORDER. 123A. 4 IF A VOTER PLACES MARKINGS IN BOXES ABOVE THE LINE AND BELOW THE LINE, THEN THEIR BELOW THE LINE SHALL TAKE PRECEDENCE. A) IF THE BELOW THE LINE VOTE IS INFORMAL AND THE ABOVE THE LINE VOTE IS FORMAL, THE VOTE SHALL BE CONSIDERED FORMAL AND THE ABOVE THE LINE VOTE SHALL BE RECORDED.
123A. 5 WHERE A STUDENT VOTES ABOVE THE LINE ON SCHEDULE TWENTYTWO, THE PREFERENCE THAT THE VOTER INDICATES TO THE LEFT OF ELECTORAL GROUP'S NAME WILL CARRY THROUGH TO THE APPLICABLE POSITIONS IN ORDER OF THE PREFERENCE SPECIFIED BY THE ELECTORAL GROUP, AND THEN TO THE PREFERENCES SPECIFIED BY THE VOTER'S SECOND ELECTORAL GROUP (IF APPLICABLE), AND SO ON.
123A. 6
A) THE ORDER OF CANDIDATES SPECIFIED BY THE ELECTORAL GROUP TO APPLY TO ABOVE THE LINE VOTES FOR THAT ELECTORAL GROUP SHALL BE SUBMITTED TO THE RETURNING OFFICER AS PER R103.2.
B) COPIES OF THE ORDER OF CANDIDATES SPECIFIED BY EACH ELECTORAL GROUP TO APPLY TO ABOVE THE LINE VOTING SHALL BE MADE AVAILABLE TO STUDENTS BY POLL CLERKS. THE ORDER IN WHICH CANDIDATES APPEAR BELOW THE LINE UPON THE SCHEDULE TWENTY-TWO BALLOT PAPER SHALL BE INDICATIVE OF THE ORDER OF CANDIDATES SPECIFIED BY THAT ELECTORAL GROUP, IN ACCORDANCE WITH R123A.6(A)." COUNCIL 103/190 PATERSON/MCLEAN CARRIED

Procedural motion to reconsider a motion that extends the nominations period from one week to two.

CARRIED

Council agreed that the legislative Consultative Committee should convene to further discuss regulations regarding the returning officer before next council meeting

It was moved
THAT R100.1 BE DELETED AND REPLACED WITH:

## "100.1 FOR ANNUAL ELECTIONS, NOMINATIONS MUST BE RECEIVED BY THE RETURNING OFFICER BY 3:00PM ON THE SECOND FRIDAY AFTER THE OPENING OF NOMINATIONS."

## ii. Other Motions on Notice Affiliation to CISA

Dion Lee, student and representative from CISA (Council of International Students Australia), addressed council. He gave a short presentation and explained what CISA is, what it does and why he hopes the University of Queensland Union will officially affiliate itself with CISA

The following documents were made available to council in regards to CISA affiliation

- Council of International Students Australia (CISA) Constitution
- CISA Application for Membership
- Council of International Students Australia (CISA) printed presentation
- CISA O-week Flyer

Student, Ashley Chandler, raised a question on how much affiliation with CISA will cost.

Dion Lee explained that the cost is $\$ 300$ for the first initial annual membership and $\$ 250$ for subsequent years.

Lucas Medcraft spoke to his seconding rights in favour of affiliation.

UQU President spoke in support of the motion

It was moved
THAT THE UNIVERSITY OF QUEENSLAND UNION BECOME AN AFFILIATE OF THE COUNCIL OF INTERNATIONAL STUDENTS AUSTRALIA (CISA) COUNCIL 103/192
D. LEE/MEDCRAFT

CARRIED

It was moved
THAT THE SECRETARY IS DIRECTED TO CALL A MEETING OF THE LEGISLATIVE CONSULTATIVE COMMITTEE WITHIN THE NEXT TWO WEEKS TO DISCUSS CHANGES TO REGULATIONS REGARDING THE RETURNING OFFICER. COUNCIL 103/193

MCLEAN/CHANDLER
CARRIED

## k) Notice of Business to be Proposed

Findings of the Legislative Consultative Committee to be presented to council.

The meeting was declared closed at 8:10PM

THESE MINUTES HAVE NOT YET BEEN CONFIRMED AT A SUBSEQUENT MEETING OF THE UNION COUNCIL AND ARE TO BE TAKEN AS DRAFT UNTIL SUCH A MEETING OCCURS.

## APPENDIX C

2014 Review Budget

## 2014 REVIEW BUDGET

## Presenter: Nathan Johnston

In accordance with R215 the Union Treasurer is responsible for recommending a Review Budget to the Administrative Committee and once passed referred to the Union Council for final consideration.

Overall, the Union's financial results Year-To-Date (January 2014 to July 2014) have been very good. The Union has recorded a YTD net profit of \$58,203 compared with a budgeted YTD net profit of $\$ 11,943$. A positive variance of $\$ 46,260$ against the 2014 Annual Budget and a negative variance of \$304,326 against the 2013 YTD results.

The UQ Union's Consolidated YTD results are detailed below:

|  | $2014 \mathrm{YTD}($ Actual | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | ---: | ---: | ---: |
| Income | $\$ 7,112,513.31$ | $\$ 7,238,994.47$ | $-\$ 126,481.16$ |
| Wages \& Oncosts | $-\$ 4,589,052.18$ | $-\$ 4,612,122.98$ | $\$ 23,070.80$ |
| Other Labour Cost | $-\$ 81,242.16$ | $-\$ 112,043.89$ | $\$ 30,801.73$ |
| Advertising | $-\$ 80,103.92$ | $-\$ 123,005.00$ | $\$ 42,901.08$ |
| Events and Projects | $-\$ 512,620.40$ | $-\$ 652,763.00$ | $\$ 140,142.60$ |
| Property | $-\$ 488,535.76$ | $-\$ 492,239.69$ | $\$ 3,703.93$ |
| Utilities | $-\$ 329,445.90$ | $-\$ 278,827.79$ | $-\$ 50,618.11$ |
| Motor Vehicles | $-\$ 5,381.79$ | $-\$ 7,180.00$ | $\$ 1,798.21$ |
| Maintenance | $-\$ 194,814.92$ | $-\$ 229,902.19$ | $\$ 35,087.27$ |
| Other Operating Costs | $-\$ 816,309.12$ | $-\$ 797,711.26$ | $-\$ 18,597.86$ |
| Administrative Expenses | $-\$ 282,558.62$ | $-\$ 241,803.58$ | $-\$ 40,755.04$ |
| Recharges | $\$ 325,754.59$ | $\$ 320,548.38$ | $\$ 5,206.21$ |
| Net Profit | $\$ 58,203.13$ | $\$ 11,943.47$ | $\$ 46,259.66$ |

The Union remains on track to slightly exceed its budgeted net profit of $\$ 120,566$. Based on its current financial position (YTD results from January 2014 - July 2014) and using adjusted forward estimates the Union is forecasting a revised net profit of $\$ 153,967$. While it is anticipated that expenditure will be higher than budgeted over the next five months as unclaimed grants are accessed, the current financial position and improve business conditions are expected to offset increased expenditure.

Union Consolidated Net Profit


Overall there are several key points which can be drawn from the Union's YTD results and forward projections. These are:

- Sales income is lower than budgeted across many outlets and this trend is expected to continue through till the end of the year.
- Despite sales income being lower than budgeted the Union has remained in a strong financial position because of effective expenditure management.
- While significant cost savings have been achieved in the Events and Projects line it is expected that cost associated with this area will significantly increase over the next few months.
- The increase in electricity price levied on the Union has resulted in a substantial negative variance in the Utilities line and it is not expected that this variance will improve.

Furthermore, there have been several decisions which will have a significant effect on both the operations and finances of the Union into the future. These include:

- The imminent forced closure of the Ipswich Refectory as a result of the transfer of UQ Ipswich Campus to USQ;
- The renovation to the Main Refectory and arcade area of the Union Complex which will allow for the opening of new food outlets and will substantially increase the Union's efficiency and capacity;
- The unsuccessful tender for the café space at the new Herston facility which will result in upcoming closure of Club Med; and
- The decision to sell the Herston Medical Bookshop.

Strategically, the Union has primarily focused on generally stabilising and improving the Union's finances after last year's results. In light of renewed pushes in the Federal Senate to abolish the SSAF (which has the potential to cut the Union's funding by in excess of one million dollars) this focus must remain a high priority not only for the rest of this year but also going forward into the future.

## 2014 REVIEW BUDGET: BUSINESS TRADING

## Presenter: Nathan Johnston

The Business Trading arm of the Union has reported a YTD net profit of $\$ 787,545$ compared with a budgeted net profit $\$ 799,329$. A negative variance of $\$ 11,784$ against the 2014 Annual Budget and negative variance of $\$ 46,676$ against the 2013 YTD results.

A detailed summary of the YTD results for the Business Trading arm is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | ---: | ---: | ---: |
| Sales Income | $\$ 8,850,486.70$ | $\$ 8,957,677.83$ | $-\$ 107,191.13$ |
| Cost of Sales | $-\$ 4,003,288.55$ | $-\$ 4,048,145.40$ | $\$ 44,856.85$ |
| Total Sale on Commission | $\$ 50.00$ | $\$ 0.00$ | $\$ 50.00$ |
| Cost of Sales on Commission | $-\$ 3,145.91$ | $\$ 0.00$ | $-\$ 3,145.91$ |
| Total Other Income | $\$ 1,221,415.31$ | $\$ 1,216,954.85$ | $\$ 4,460.46$ |
| Gross Profit before Expenses | $\$ 6,065,517.55$ | $\$ 6,126,487.28$ | $-\$ 60,969.73$ |
| Wages \& Oncosts | $-\$ 4,110,948.07$ | $-\$ 4,122,295.39$ | $\$ 11,347.32$ |
| Other Labour Cost | $-\$ 76,974.91$ | $-\$ 105,793.89$ | $\$ 28,818.98$ |
| Advertising | $-\$ 52,652.27$ | $-\$ 79,335.00$ | $\$ 26,682.73$ |
| Events and Projects | $-\$ 11,712.82$ | $-\$ 25,130.00$ | $\$ 13,417.18$ |
| Property | $-\$ 289,798.25$ | $-\$ 300,173.30$ | $\$ 10,375.05$ |
| Utilities | $-\$ 261,275.28$ | $-\$ 215,027.58$ | $-\$ 46,247.70$ |
| Motor Vehicles | $-\$ 3,181.96$ | $-\$ 4,500.00$ | $\$ 1,318.04$ |
| Maintenance | $-\$ 142,363.14$ | $-\$ 183,087.00$ | $\$ 40,723.86$ |
| Other Operating Costs | $-\$ 698,729.23$ | $-\$ 682,640.50$ | $-\$ 16,088.73$ |
| Administrative Expenses | $-\$ 136,381.58$ | $-\$ 110,014.08$ | $-\$ 26,367.50$ |
| Recharges | $\$ 506,044.84$ | $\$ 500,838.63$ | $\$ 5,206.21$ |
| Net Profit | $\$ 788,267.88$ | $\$ 799,329.17$ | $-\$ 11,784.29$ |

Based on Business Trading's current financial position (YTD results including July) and using an adjusted expected net profit the Business Trading arm is on track to exceed the Annual Budget's expected net profit of $\$ 1,315,621$. The current projected net profit for Business Trading is $\$ 1,355,656$, a positive variance of $\$ 40,035$ against the Annual Budget.


The adjusted expected net profit (Adjusted Forward Projection) takes into account:

- The imminent closure of Club Med at Herston Campus after an unsuccessful tender;
- The opening of new outlets in the Main refectory at St Lucia Campus; and
- The sale of the Herston Medical Bookshop.

While it has been made clear to the Union that USQ will take control of the Ipswich Refectory this will not occur until early 2015 and therefore no adjustment is required.

## Bakery (On a roll):

The Bakery has reported a YTD net profit of $\$ 61,315$ compared with a budgeted net profit of $\$ 76,291$. A negative variance of $\$ 14,976$ against the Annual Budget and a negative variance of \$23,550 against the 2013 YTD results.

While the results are below expectations, the Bakery has done exceptionally well this year considering the Bakery's proximity to renovations in the Union Complex, increased electricity costs and significant staff changes.

A summary of the 2014 Year-To-Date Bakery (On a roll) results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$460,295.40 | \$485,865.63 | -\$25,570.23 |
| Cost of Sales | -\$231,165.19 | -\$238,341.40 | \$11,416.43 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$0.00 | \$0.00 | \$0.00 |
| Gross Profit before Expenses | \$233,370.43 | \$247,524.23 | -\$14,153.80 |
| Wages \& Oncosts | -\$121,894.67 | -\$118,372.80 | -\$3,521.87 |
| Other Labour Cost | -\$482.46 | -\$400.00 | -\$82.46 |
| Advertising | -\$2,572.13 | -\$3,700.00 | \$1,127.87 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$16,119.93 | -\$16,693.10 | \$573.17 |
| Utilities | -\$13,617.92 | -\$8,635.00 | -\$4,982.92 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$1,620.19 | -\$7,300.00 | \$5,679.81 |
| Other Operating Costs | -\$12,560.78 | -\$13,999.32 | \$1,438.54 |
| Administrative Expenses | -\$3,187.46 | -\$2,133.46 | -\$1,054.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$61,314.89 | \$76,290.55 | -\$14,975.66 |

## Darwins:

Darwins reported a YTD net profit of $\$ 117,733$ compared with a budgeted net profit of $\$ 102,687$. A positive variance of $\$ 15,046$ against the 2014 YTD budget and a positive variance of $\$ 29,773$ when compared to the same period last year.

Darwins has been one of the Union's exceptional performers this year. Profit margins for Darwins are in line with last year's results however total sales have increased significantly which have been sufficient to cover increased electricity and maintenance costs.

A summary of the 2014 Year-To-Date Darwins results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$755,156.39 | \$677,699.29 | \$77,457.10 |
| Cost of Sales | -\$231,165.19 | -\$203,513.09 | -\$27,652.10 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$948.00 | \$0.00 | \$948.00 |
| Gross Profit before Expenses | \$524,939.20 | \$474,186.20 | \$50,753.00 |
| Wages \& Oncosts | -\$281,538.61 | -\$263,121.26 | -\$18,417.35 |
| Other Labour Cost | -\$1,102.17 | -\$1,200.00 | \$97.83 |
| Advertising | -\$1,739.91 | -\$3,350.00 | \$1,610.09 |
| Events and Projects | \$0.00 | -\$1,200.00 | \$1,200.00 |
| Property | -\$30,521.19 | -\$29,903.15 | -\$618.04 |
| Utilities | -\$17,579.90 | -\$13,945.00 | -\$3,634.90 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$13,132.61 | -\$7,050.00 | -\$6,082.61 |
| Other Operating Costs | -\$56,020.69 | -\$47,965.27 | -\$8,055.42 |
| Administrative Expenses | -\$5,570.70 | -\$3,764.50 | -\$1,806.20 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$117,733.42 | \$102,687.02 | \$15,046.40 |

## Herston Refectory:

The Herston Refectory has reported a loss of $\$ 20,888$ compared to a budgeted net profit of $\$ 8,250$. A negative variance of $\$ 28,138$ against the 2014 YTD budget and a negative variance of $\$ 35,645$ when compared with the same period last year.

The Herston Refectory has been run from a small demountable structure while major construction work was completed on the new Oral Health Facility (OHF). As a result, student patronage has been low and was expected remain low until the new OHF has been brought online next year. The low student patronage was masked for some time by the influx of construction workers to the OHF but with the completion construction works and the loss of construction workers results have begun to decline.

A new area for a café to operate at Herston Campus was built into the OHF, however, the Union was unsuccessful in its tender for the café space. As a result the Union will cease operations on the Herston Campus on a date that is yet to be confirmed.

A summary of the 2014 Year-To-Date Herston Refectory results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$134,006.78 | \$194,688.45 | -\$60,681.67 |
| Cost of Sales | -\$49,886.25 | -\$76,668.32 | \$26,782.07 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$96.00 | \$0.00 | \$96.00 |
| Gross Profit before Expenses | \$84,216.53 | \$118,020.13 | -\$33,803.60 |
| Wages \& Oncosts | -\$90,489.79 | -\$93,284.48 | \$2,794.69 |
| Other Labour Cost | -\$72.50 | -\$350.00 | \$277.50 |
| Advertising | -\$168.89 | -\$280.00 | \$111.11 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$2,032.20 | -\$2,887.30 | \$855.10 |
| Utilities | -\$3,908.29 | -\$2,880.00 | -\$1,028.29 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$180.00 | -\$1,400.00 | \$1,220.00 |
| Other Operating Costs | -\$6,193.58 | -\$7,682.03 | \$1,488.45 |
| Administrative Expenses | -\$2,059.35 | -\$1,006.08 | -\$1,053.27 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$20,888.07 | \$8,250.24 | -\$29,138.31 |

## Ipswich Refectory:

The Ipswich refectory has reported a YTD net loss of \$1,661 compared with a budgeted net loss of $\$ 9,233$. A positive variance of $\$ 7,573$ against the annual YTD Annual budget and a positive variance of $\$ 11,230$ when compared to the same period last year.

Although the Ipswich Refectory has run at a small loss, it is performing better than the Union expected. Sales in recent months were higher than predicted and costs have been controlled and kept in line with the budget. While it was hoped that the Union would be able to negotiate an agreement which would allow the continued operation of the Ipswich Refectory the Union understands that USQ will take control of the refectory facilities as of next year and the Union will no longer be operating the Ipswich Refectory from next year (2015).

A summary of the 2014 Year-To-Date Ipswich results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$227,497.55 | \$209,744.53 | \$17,753.02 |
| Cost of Sales | -\$93,636.28 | -\$87,652.23 | -\$5,984.05 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$650.90 | \$280.00 | \$370.90 |
| Gross Profit before Expenses | \$134,512.17 | \$122,372.30 | \$12,139.87 |
| Wages \& Oncosts | -\$93,620.67 | -\$82,346.33 | -\$11,274.34 |
| Other Labour Cost | -\$387.80 | -\$240.00 | -\$147.80 |
| Advertising | -\$757.72 | -\$1,700.00 | \$942.28 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$9,369.28 | -\$10,821.00 | \$1,451.72 |
| Utilities | -\$7,599.64 | -\$6,220.00 | -\$1,379.64 |
| Motor Vehicles | \$0.00 | -\$70.00 | \$70.00 |
| Maintenance | -\$571.70 | -\$5,340.00 | \$4,768.30 |
| Other Operating Costs | -\$22,464.25 | -\$23,239.79 | \$775.54 |
| Administrative Expenses | -\$1,401.82 | -\$1,628.48 | \$226.66 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$1,660.71 | -\$9,233.30 | \$7,572.59 |

## Main Course:

The Main Course has reported a YTD net profit of $\$ 124,474$ compared to a budgeted net profit of $\$ 135,832$. A negative variance of $\$ 11,358$ against the 2014 YTD budget but a positive variance of $\$ 3,232$ when compared to the same period last year.

Construction work associated with the arcade development and the Main Refectory has had an adverse effect on financial results for Main Course. As such, there has been a fall in sales in recent months however the Union expects that sales will improve over the next few months as construction eases. Profits margins, however, remain in line with last year and there has still been growth on last year's sales.

A summary of the 2014 Year-To-Date Main Course results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$1,619,523.44 | \$1,662,717.47 | -\$43,194.03 |
| Cost of Sales | -\$667,798.31 | -\$700,669.13 | \$32,870.82 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$0.00 | \$0.00 | \$0.00 |
| Gross Profit before Expenses | \$951,725.13 | \$962,048.34 | -\$10,323.21 |
| Wages \& Oncosts | -\$546,997.50 | -\$536,773.71 | -\$10,223.79 |
| Other Labour Cost | -\$4,203.33 | -\$1,870.89 | -\$2,332.44 |
| Advertising | -\$6,067.03 | -\$15,970.00 | \$9,902.97 |
| Events and Projects | -\$1.99 | \$0.00 | -\$1.99 |
| Property | -\$59,579.59 | -\$61,115.02 | \$1,535.43 |
| Utilities | -\$37,774.38 | -\$34,424.00 | -\$3,350.38 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$4,879.01 | -\$15,900.00 | \$11,020.99 |
| Other Operating Costs | -\$152,697.80 | -\$149,538.26 | -\$3,159.54 |
| Administrative Expenses | -\$15,050.71 | -\$10,624.95 | -\$4,425.76 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$124,473.79 | \$135,831.51 | -\$11,357.72 |

## U-Sushi:

U-Sushi reported a net profit of $\$ 43,402$ compared to a budgeted net profit of $\$ 38,276$. A positive variance of $\$ 5,126$ against the 2014 YTD budget and positive variance of $\$ 8,386$ when compared to the same period last year.

U-Sushi has performed well YTD however because U-Sushi is a new business and has not been operating for a full 12 months budgeting was difficult. However its profit margins have remained consistent and costs have come in lower than expected.

A summary of the 2014 Year-To-Date U-Sushi results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$335,972.14 | \$361,000.00 | -\$25,027.86 |
| Cost of Sales | -\$192,714.99 | -\$209,019.00 | \$16,304.01 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$0.00 | \$0.00 | \$0.00 |
| Gross Profit before Expenses | \$143,257.15 | \$151,981.00 | -\$8,723.85 |
| Wages \& Oncosts | -\$62,433.20 | -\$67,594.00 | \$5,160.80 |
| Other Labour Cost | -\$45.00 | -\$250.00 | \$205.00 |
| Advertising | -\$2,063.06 | -\$3,180.00 | \$1,116.94 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$6,669.00 | -\$7,524.85 | \$855.85 |
| Utilities | -\$1,117.48 | -\$680.00 | -\$437.48 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | -\$1,800.00 | \$1,800.00 |
| Other Operating Costs | -\$25,064.48 | -\$30,450.20 | \$5,385.72 |
| Administrative Expenses | -\$2,463.19 | -\$2,226.00 | -\$237.19 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$43,401.74 | \$38,275.95 | \$5,125.79 |

## Physiol Eatery \& Cafe:

Physiol Eatery and Café reported a YTD net profit of $\$ 317,424$ compared with a budgeted net profit of $\$ 336,307$. A negative variance of $\$ 18,883$ against the Annual budget but a positive variance of $\$ 10,258$ when compared to financial results the same period last year.

While the Physiol Eatery \& Café's net profit has fallen short of expectations there has been strong growth on last year's results. Profit margins have remained consistent with last year's figures and increased utilities and wages expenses have been offset by low maintenance costs.

A summary of the 2014 Year-To-Date Physiol Eatery \& Cafe results is given below:

|  | $2014 \mathrm{YTD}($ Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | ---: | ---: | ---: |
| Sales Income | $\$ 2,037,689.38$ | $\$ 2,002,165.00$ | $\$ 35,524.38$ |
| Cost of Sales | $-\$ 895,821.17$ | $-\$ 878,449.90$ | $-\$ 17,371.27$ |
| Total Sale on Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Cost of Sales on Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Total Other Income | $\$ 708.00$ | $\$ 0.00$ | $\$ 708.00$ |
| Gross Profit before Expenses | $\$ 1,142,576.21$ | $\$ 1,123,715.10$ | $\$ 18,861.11$ |
| Wages \& Oncosts | $-\$ 582,180.82$ | $-\$ 546,373.92$ | $-\$ 35,806.90$ |
| Other Labour Cost | $-\$ 1,340.57$ | $-\$ 2,640.00$ | $\$ 1,299.43$ |
| Advertising | $-\$ 6,435.89$ | $-\$ 10,600.00$ | $\$ 4,164.11$ |
| Events and Projects | $-\$ 48.00$ | $\$ 0.00$ | $-\$ 48.00$ |
| Property | $-\$ 56,517.37$ | $-\$ 56,007.76$ | $-\$ 509.61$ |
| Utilities | $-\$ 45,033.07$ | $-\$ 37,091.50$ | $-\$ 7,941.57$ |
| Motor Vehicles | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Maintenance | $\$ 1,085.85$ | $-\$ 19,370.00$ | $\$ 20,455.85$ |
| Other Operating Costs | $-\$ 116,180.02$ | $-\$ 106,817.12$ | $-\$ 9,362.90$ |
| Administrative Expenses | $-\$ 18,501.97$ | $-\$ 8,507.59$ | $-\$ 9,994.38$ |
| Recharges | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Net Profit | $\$ 317,424.35$ | $\$ 336,307.21$ |  |

## Schonell Theatre:

The Schonell Theatre has reported a YTD net loss of $\$ 88,876$ compared to a budgeted loss of $\$ 34,125$. A negative variance of $\$ 54,751$ against the YTD budget and a negative variance of $\$ 20,957$ when compared to the financial results of same period last year.

The Schonell Theatre continues to bear the full force of changing market conditions as fewer organisations seek theatres to rent. It is proposed that for the 2015 financial year the Schonell Theatre be transferred from the Business Trading arm to the Student Services arm of the Union.

A summary of the 2014 Year-To-Date Schonell Theatre results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$33,698.23 | \$50,400.00 | -\$16,701.77 |
| Cost of Sales | -\$13,736.39 | -\$19,404.00 | \$5,667.61 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$92,556.23 | \$135,350.00 | -\$42,793.77 |
| Gross Profit before Expenses | \$112,518.07 | \$166,346.00 | -\$53,827.93 |
| Wages \& Oncosts | -\$137,500.51 | -\$141,593.97 | \$4,093.46 |
| Other Labour Cost | -\$286.80 | -\$200.00 | -\$86.80 |
| Advertising | -\$7,123.62 | -\$7,575.00 | \$451.38 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$14,564.66 | -\$13,443.21 | -\$1,121.45 |
| Utilities | -\$5,816.94 | -\$6,010.00 | \$193.06 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$6,719.78 | -\$5,050.00 | -\$1,669.78 |
| Other Operating Costs | -\$28,400.01 | -\$25,599.68 | -\$2,800.33 |
| Administrative Expenses | -\$981.57 | -\$999.00 | \$17.43 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$88,875.82 | -\$34,124.86 | -\$54,750.96 |

## Pizza Café:

The Pizza Café reported a net profit of $\$ 81,249$ compared with budgeted net profit of $\$ 132,137$. A negative variance of $\$ 50,888$ against the 2014 YTD budget and a negative variance of $\$ 34,253$ when compared to the financial results from the same period last year.

While the Pizza Café continues to provide a return to the Union the Pizza Cafe has experienced significant budget variations this year and has fallen short of budgeted expectations. However, in recent months there has been a renewed focus on stabilising the Pizza Café's Gross Profit margin which appears to be having the desired effect. As a result it is expected that the Pizza Cafes results will substantially improve over the coming months.

A summary of the 2014 Year-To-Date Pizza Cafe results is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$822,188.18 | \$837,828.77 | -\$15,640.59 |
| Cost of Sales | -\$266,997.52 | -\$248,835.16 | -\$18,162.36 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$7,482.85 | \$8,244.09 | -\$761.24 |
| Gross Profit before Expenses | \$562,673.51 | \$597,237.70 | -\$34,564.19 |
| Wages \& Oncosts | -\$362,410.77 | -\$350,837.93 | -\$11,572.84 |
| Other Labour Cost | -\$1,449.06 | -\$1,300.00 | -\$149.06 |
| Advertising | -\$2,337.98 | -\$3,050.00 | \$712.02 |
| Events and Projects | \$0.00 | -\$3,600.00 | \$3,600.00 |
| Property | -\$26,166.44 | -\$27,111.12 | \$944.68 |
| Utilities | -\$26,812.94 | -\$20,781.00 | -\$6,031.94 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$12,601.67 | -\$8,800.00 | -\$3,801.67 |
| Other Operating Costs | -\$44,727.40 | -\$44,913.76 | \$186.36 |
| Administrative Expenses | -\$4,917.89 | -\$4,706.58 | -\$211.31 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$81,249.36 | \$132,137.31 | -\$50,887.95 |

## Red Room Bar \& Grill:

The Red Room Bar \& Grill has reported a net profit of \$57,614 compared with a budgeted net profit of $\$ 31,951$. A positive variance of $\$ 25,664$ against the 2014 YTD budget and a positive variance of $\$ 40,703$ when compared to the financial results from the same period last year.

Results for the Red Room Bar \& Grill continue to remain very strong. While Cost of Sales are higher than expected significant costs savings associated with Events \& Projects and Property, in conjunction with higher than expected Other Income has been the driving force behind the Red Room's strong performance.

A summary of the 2014 Year-To-Date Red Room Bar \& Grill results is given below:

|  | $2014 \mathrm{YTD}($ Actual $)$ | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | ---: | ---: | ---: |
| Sales Income | $\$ 743,793.24$ | $\$ 736,029.19$ | $\$ 7,764.05$ |
| Cost of Sales | $-\$ 294,725.55$ | $-\$ 277,694.86$ | $-\$ 17,030.69$ |
| Total Sale on Commission | $\$ 449,067.69$ | $\$ 458,334.33$ | $-\$ 9,266.64$ |
| Cost of Sales on Commission | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Total Other Income | $\$ 98,692.16$ | $\$ 62,220.95$ | $\$ 36,471.21$ |
| Gross Profit before Expenses | $\$ 547,759.85$ | $\$ 520,555.28$ | $\$ 27,204.57$ |
| Wages \& Oncosts | $-\$ 276,570.55$ | $-\$ 264,963.56$ | $-\$ 11,606.99$ |
| Other Labour Cost | $-\$ 1,684.34$ | $-\$ 1,600.00$ | $-\$ 84.34$ |
| Advertising | $-\$ 3,724.51$ | $-\$ 3,630.00$ | $-\$ 94.51$ |
| Events and Projects | $-\$ 10,381.48$ | $-\$ 19,100.00$ | $\$ 8,718.52$ |
| Property | $-\$ 77,376.51$ | $-\$ 83,620.41$ | $\$ 6,243.90$ |
| Utilities | $-\$ 28,100.80$ | $-\$ 23,937.58$ | $-\$ 4,163.22$ |
| Motor Vehicles | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Maintenance | $-\$ 10,781.24$ | $-\$ 13,160.00$ | $\$ 2,378.76$ |
| Other Operating Costs | $-\$ 77,260.56$ | $-\$ 76,507.40$ | $-\$ 753.16$ |
| Administrative Expenses | $-\$ 4,265.54$ | $-\$ 2,085.68$ | $\mathbf{\$ 0 . 0 0}$ |

## $2^{\text {nd }}$ Hand Bookshop:

The $2^{\text {nd }}$ Hand Bookshop reported a YTD net profit of $\$ 103,330$ compared with a budgeted net profit of $\$ 83,108$. A positive variance of $\$ 20,222$ against the 2014 Annual Budget and a positive variance of $\$ 9,212$ when compared to the financial results from the same period last year.

This year the Union has introduced a wide a range of initiatives into the $2^{\text {nd }}$ Hand Bookshop which have yielded fantastic results thus far. Overall the 2014 YTD financial results for the $2^{\text {nd }}$ Hand Bookshop remaining very strong and continue to exceed expectations.

A summary of the 2014 Year-To-Date $2^{\text {nd }}$ Hand Bookshop results is given below:

| 2nd Handbook Shop | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$338,268.09 | \$323,190.00 | \$15,078.09 |
| Cost of Sales | -\$181,886.10 | -\$174,522.60 | -\$7,363.50 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$123,587.77 | \$112,513.54 | \$11,074.23 |
| Gross Profit before Expenses | \$279,969.76 | \$261,180.94 | \$18,788.82 |
| Wages \& Oncosts | -\$130,415.16 | -\$129,702.61 | -\$712.55 |
| Other Labour Cost | -\$390.85 | -\$800.00 | \$409.15 |
| Advertising | -\$4,801.78 | -\$6,050.00 | \$1,248.22 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$16,812.84 | -\$16,505.36 | -\$307.48 |
| Utilities | -\$5,652.93 | -\$6,055.00 | \$402.07 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$547.81 | -\$1,000.00 | \$452.19 |
| Other Operating Costs | -\$14,221.50 | -\$14,299.68 | \$78.18 |
| Administrative Expenses | -\$3,797.04 | -\$3,660.00 | -\$137.04 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$103,329.85 | \$83,108.29 | \$20,221.56 |

## Lolly Shop:

The Lolly Shop reported a YTD net profit of $\$ 87,294$ compared to a budgeted net profit of $\$ 101,080$. A negative variance of $\$ 13,787$ against the budget and a negative variance of $\$ 20,862$ when compared to the financial results from the same period last year.

The Lolly Shop has been returning a healthy net profit and profit margins remain stable however it has been falling short on budgeted expectations and previous performance. In recent months, the Union has introduced new lines and increased advertising in a bid to increase sales income - the results of these initiatives is yet to be seen.

A summary of the 2014 Year-To-Date Lolly Shop results is given below:

| Lolly Shop | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$540,455.75 | \$593,034.30 | -\$52,578.55 |
| Cost of Sales | -\$278,167.26 | -\$299,423.01 | \$21,255.75 |
| Total Sale on Commission | \$50.00 | \$0.00 | \$50.00 |
| Cost of Sales on Commission | -\$516.85 | \$0.00 | -\$516.85 |
| Total Other Income | -\$499.68 | \$0.00 | -\$499.68 |
| Gross Profit before Expenses | \$261,321.96 | \$293,611.29 | -\$32,289.33 |
| Wages \& Oncosts | -\$108,254.67 | -\$118,840.79 | \$10,586.12 |
| Other Labour Cost | -\$1,012.49 | -\$1,155.00 | \$142.51 |
| Advertising | -\$8,338.95 | -\$14,550.00 | \$6,211.05 |
| Events and Projects | \$0.00 | -\$30.00 | \$30.00 |
| Property | -\$18,447.52 | -\$18,324.89 | -\$122.63 |
| Utilities | -\$10,567.84 | -\$8,539.00 | -\$2,028.84 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$806.50 | -\$3,570.00 | \$2,763.50 |
| Other Operating Costs | -\$23,004.97 | -\$24,041.22 | \$1,036.25 |
| Administrative Expenses | -\$3,595.52 | -\$3,480.18 | -\$115.34 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$87,293.50 | \$101,080.21 | -\$13,786.71 |

## Herston Medical Bookshop:

The Herston Medical Bookshop (HMBS) reported a YTD net profit of \$56,444 compared to a budgeted net profit of $\$ 43,596$. A positive variance of $\$ 12,848$ against the 2014 YTD budget and a positive variance of $\$ 3,437$ when compared to the financial results from the same period last year.

The HMBS has been operating out of a demountable unit on the Herston Campus while the new Dental Facility has been under construction. While the profit margin is comparable to previous years, actual book sales have been steadily falling over recent years as online book sales continue to grow. Given these circumstances the decision was undertaken earlier in the year to sell the HMBS to the Co-Op Bookshop.

A summary of the 2014 Year-To-Date Medical Bookshop results is given below:

| Medical Bookshop | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$789,219.32 | \$823,315.20 | -\$34,095.88 |
| Cost of Sales | -\$597,893.94 | -\$633,952.70 | \$36,058.76 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | \$0.00 | \$0.00 | \$0.00 |
| Total Other Income | \$5,939.86 | \$2,881.60 | \$3,058.26 |
| Gross Profit before Expenses | \$197,265.24 | \$192,244.10 | \$5,021.14 |
| Wages \& Oncosts | -\$113,159.74 | -\$117,303.48 | \$4,143.74 |
| Other Labour Cost | -\$174.78 | -\$548.00 | \$373.22 |
| Advertising | -\$3.53 | -\$1,000.00 | \$996.47 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$6,851.91 | -\$6,538.00 | -\$313.91 |
| Utilities | -\$1,167.19 | -\$2,100.00 | \$932.81 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$325.00 | \$0.00 | -\$325.00 |
| Other Operating Costs | -\$8,686.75 | -\$10,422.25 | \$1,735.50 |
| Administrative Expenses | -\$10,452.49 | -\$10,736.58 | \$284.09 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | \$56,443.85 | \$43,595.79 | \$12,848.06 |

## Business Trading Overheads:

Business Trading Overheads has reported a YTD net loss of \$29,086 compared to a budgeted net loss of $\$ 103,923$. A positive variance of $\$ 74,838$ against the 2014 YTD budget and a negative variance of $\$ 37,725$ when compared to the financial results from the same period last year.

| BT Overhead | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Sales Income | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales | \$0.00 | \$0.00 | \$0.00 |
| Total Sale on Commission | \$0.00 | \$0.00 | \$0.00 |
| Cost of Sales on Commission | -\$2,025.00 | \$0.00 | -\$2,025.00 |
| Total Other Income | \$319,455.68 | \$316,559.84 | \$2,895.84 |
| Gross Profit before Expenses | \$317,430.68 | \$316,559.84 | \$870.84 |
| Wages \& Oncosts | -\$300,244.95 | -\$348,670.94 | \$48,425.99 |
| Other Labour Cost | -\$14,038.19 | -\$27,310.00 | \$13,271.81 |
| Advertising | -\$297.54 | -\$1,000.00 | \$702.46 |
| Events and Projects | -\$475.71 | -\$1,200.00 | \$724.29 |
| Property | \$113,537.79 | \$109,515.00 | \$4,022.79 |
| Utilities | -\$9,360.47 | -\$10,920.00 | \$1,559.53 |
| Motor Vehicles | -\$909.78 | -\$1,500.00 | \$590.22 |
| Maintenance | -\$81,911.77 | -\$83,457.00 | \$1,545.23 |
| Other Operating Costs | -\$42,551.21 | -\$44,525.11 | \$1,973.90 |
| Administrative Expenses | -\$10,264.44 | -\$11,415.00 | \$1,150.56 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$29,085.59 | -\$103,923.21 | \$74,837.62 |

## 2014 REVIEW BUDGET:

## STUDENT SERVICES

## Presenter: Nathan Johnston

Year-To-Date (YTD), the Student Services arm of the UQ Union has reported an operating loss of $\$ 730,064$ compared with a budgeted YTD loss of $\$ 787,386$. This represents a positive variance of \$57,321 against the 2014 Annual Budget and a negative variance of $\$ 258,372.43$ against the 2013 YTD results.

A detailed summary of the YTD results for the Student Services arm is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | ---: | ---: | ---: |
| Income | $\$ 1,046,995.76$ | $\$ 1,112,507.19$ | $-\$ 65,511.43$ |
| Wages \& Oncosts | $-\$ 478,104.11$ | $-\$ 489,827.59$ | $\$ 11,723.48$ |
| Other Labour Cost | $-\$ 4,267.25$ | $-\$ 6,250.00$ | $\$ 1,982.75$ |
| Advertising | $-\$ 27,451.65$ | $-\$ 43,670.00$ | $\$ 16,218.35$ |
| Events and Projects | $-\$ 501,630.31$ | $-\$ 627,633.00$ | $\$ 126,002.69$ |
| Property | $-\$ 198,737.51$ | $-\$ 192,066.39$ | $-\$ 6,671.12$ |
| Utilities | $-\$ 68,170.62$ | $-\$ 63,800.21$ | $-\$ 4,370.41$ |
| Motor Vehicles | $-\$ 2,199.83$ | $-\$ 2,680.00$ | $\$ 480.17$ |
| Maintenance | $-\$ 52,451.78$ | $-\$ 46,815.19$ | $-\$ 5,636.59$ |
| Other Operating Costs | $-\$ 117,579.89$ | $-\$ 115,070.76$ | $-\$ 2,509.13$ |
| Administrative Expenses | $-\$ 146,177.04$ | $-\$ 131,789.50$ | $-\$ 14,387.54$ |
| Recharges | $-\$ 180,290.25$ | $-\$ 180,290.25$ | $\$ 0.00$ |
| Net Profit | $-\$ 730,064.48$ | $-\$ 787,385.70$ | $\$ 57,321.22$ |

Based on Student Services current financial position (YTD results from January 2014- July 2014 inclusive) and using an adjusted forward estimate, the Student Services arm's total expenditure is predicted to exceed the Annual Budget's total expenditure forecast of $\$ 3,046,076$. The current projected total expenditure for the Student Services arm is $\$ 3,087,209$, a negative variance $\$ 41,133$ against the Annual Budget.

Student Services Expenditure


The adjusted forward projection takes the following into account:

- While the Student Services arm is currently well under budget it is expected that as currently unclaimed grants are claimed, actual expenditure will accelerate and exceed budgeted expectations.
- A large increases (>5\%) in the expenditure limit for Executive Elections \& Referendums.
- Small increases ( $<5 \%$ ) in expenditure limits for Campus Bus, Executive and Building Expenses.
- Small reductions ( $<5 \%$ ) in expenditure limits for Advocacy, Student Rights, Gender \& Sexuality, Campus Culture, Clubs \& Societies, International and Postgraduate.
- Large reductions (> 5\%) in expenditure limits for Environment, Goorie Berrimpa, Ipswich and Herston.

For reference, the table below details the expenditure recommendations by the Treasurer and Administrative Committee and the Expenditure Limits imposed on each portfolio by Union Council in the Annual Budget.

|  | Treasurer's <br> Recommendation |  | Admin. Committee <br> Recommendation |
| :--- | :--- | :--- | :--- |
| Advocacy | $-\$ 423,111.95$ | $-\$ 423,111.95$ | Union Council <br> Expenditure Limit |
| Gender \& Sexuality | $-\$ 90,470.10$ | $-\$ 90,470.10$ | $-\$ 423,111.95$ |
| Student Rights | $-\$ 81,620.10$ | $-\$ 81,620.10$ | $-\$ 90,470.10$ |
| Campus Culture | $-\$ 304,085.10$ | $-\$ 304,085.10$ | $-\$ 81,620.10$ |
| Campus Bus | $-\$ 36,973.69$ | $-\$ 36,973.69$ | $-\$ 304,085.10$ |
| Clubs \& Societies | $-\$ 291,083.50$ | $-\$ 291,083.50$ | $-\$ 36,973.69$ |
| College Area | $-\$ 87,500.00$ | $-\$ 87,500.00$ | $-\$ 291,083.50$ |
| Environment | $-\$ 12,900.00$ | $-\$ 12,900.00$ | $-\$ 150,000.00$ |
| Executive | $-\$ 240,074.76$ | $-\$ 240,074.76$ | $-\$ 12,900.00$ |
| Elections \& Referendums | $-\$ 146,230.00$ | $-\$ 146,230.00$ | $-\$ 240,074.76$ |
| Goorie Berrimpa | $-\$ 11,822.00$ | $-\$ 11,822.00$ | $-\$ 000.00$ |

## Advocacy:

The Advocacy portfolio has reported a YTD operating loss of \$225,559 compared with a budgeted loss of $\$ 250,653$. A positive variance of $\$ 25,094$ against the 2014 Annual Budget and a positive variance of $\$ 10,771.91$ against the 2013 YTD results. These results are driven by significant savings achieved in Wages \& Oncosts, Advertising and Events \& Projects.

A summary of the YTD results for the Advocacy budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$ - | \$3,200.00 | -\$3,200.00 |
| Wages \& Oncosts | -\$179,255.79 | -\$198,961.65 | \$19,705.86 |
| Other Labour Cost | -\$2,335.85 | -\$3,925.00 | \$1,589.15 |
| Advertising | -\$8,177.75 | -\$13,230.00 | \$5,052.25 |
| Events and Projects | -\$1,620.77 | -\$6,940.00 | \$5,319.23 |
| Property | -\$2,016.73 | -\$1,953.15 | -\$63.58 |
| Utilities | -\$1,477.12 | -\$997.50 | -\$479.62 |
| Motor Vehicles | -\$72.16 | -\$40.00 | -\$32.16 |
| Maintenance | \$0.00 | -\$350.00 | \$350.00 |
| Other Operating Costs | -\$26,641.07 | -\$25,855.70 | -\$785.37 |
| Administrative Expenses | -\$3,961.36 | -\$1,600.00 | -\$2,361.36 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$225,558.60 | -\$250,653.00 | \$25,094.40 |

## Advocacy Expenditure



It is recommended that the Advocacy portfolio expenditure limit be lowered 3.09\% to \$410,418.59.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Advocacy | $-\$ 423,111.95$ | $-\$ 410,418.59$ |

## Gender and Sexuality:

The Gender \& Sexuality portfolio has reported a YTD operating loss of \$6,243 compared with a budgeted loss of $\$ 13,554$. A positive variance of $\$ 7,311$ against the 2014 Annual Budget a positive variance of $\$ 2,680$ against the 2013 YTD results. As noted in the May Treasurer's Report a defective formula has adversely affected the Gender \& Sexuality portfolio's net profit.

A summary of the YTD results for the Gender and Sexuality budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$6,083.11 | \$11,000.00 | -\$4,916.89 |
| Wages \& Oncosts | -\$17,956.05 | -\$19,923.69 | \$1,967.64 |
| Other Labour Cost | -\$217.30 | \$0.00 | -\$217.30 |
| Advertising | -\$11,630.74 | -\$6,650.00 | -\$4,980.74 |
| Events and Projects | -\$26,043.32 | -\$19,510.00 | -\$6,533.32 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | -\$465.00 | \$465.00 |
| Motor Vehicles | -\$69.44 | \$0.00 | -\$69.44 |
| Maintenance | \$0.00 | -\$65.00 | \$65.00 |
| Other Operating Costs | -\$395.00 | \$0.00 | -\$395.00 |
| Administrative Expenses | -\$1,411.84 | -\$580.00 | -\$831.84 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$51,640.58 | -\$36,193.69 | -\$15,446.89 |

Gender \& Sexuality Expenditure


It is recommended that the Gender \& Sexuality portfolio expenditure limit be lowered $2.04 \%$ to \$88,661.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| ---: | ---: | ---: |
| Gender \& Sexuality | $-\$ 90,470.10$ | $-\$ 88,660.70$ |

## Student Rights:

The Student Rights portfolio has reported a YTD operating loss of \$50,504 compared with a budgeted loss of $\$ 55,609$. A positive variance of $\$ 5,105$ against the 2014 Annual Budget and a negative variance of $\$ 5,699.10$ against the 2013 YTD results. Higher events \& projects expenditure has been offset by lower advertising and administrative (printing) expenditure.

A summary of the YTD results for Student Rights portfolio is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$2,247.72 | \$0.00 | \$2,247.72 |
| Wages \& Oncosts | -\$19,543.67 | -\$19,923.69 | \$380.02 |
| Other Labour Cost | -\$72.70 | \$0.00 | -\$72.70 |
| Advertising | -\$1,068.44 | -\$8,250.00 | \$7,181.56 |
| Events \& Projects | -\$30,931.35 | -\$18,600.00 | -\$12,331.35 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | -\$690.00 | \$690.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | -\$65.00 | \$65.00 |
| Other Operating Costs | -\$241.00 | \$0.00 | -\$241.00 |
| Administrative Expenses | -\$894.45 | -\$8,080.00 | \$7,185.55 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$50,503.89 | -\$55,608.69 | \$5,104.80 |

Student Rights Expenditure


It is recommended that the Student Rights portfolio expenditure limit be lowered 2.04\% to \$79,988.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Student Rights | $-\$ 81,620.10$ | $-\$ 79,987.70$ |

## Campus Culture:

The Campus Culture portfolio has reported a YTD operating loss of \$193,959 compared with a budgeted loss of $\$ 148,809$. A negative variance of $\$ 45,149$ against the 2014 Annual Budget and a negative variance of $\$ 20,302$ against the 2013 YTD results. A shortfall in income has been the main source of Campus Culture's higher than budgeted net loss, however, expenses remain under control.

A summary of the YTD results for the Campus Culture portfolio is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$47,758.82 | \$101,000.00 | -\$53,241.18 |
| Wages \& Oncosts | -\$19,761.17 | -\$19,923.69 | \$162.52 |
| Other Labour Cost | -\$90.35 | \$0.00 | -\$90.35 |
| Advertising | -\$2,760.14 | -\$3,800.00 | \$1,039.86 |
| Events and Projects | -\$210,815.65 | -\$223,933.00 | \$13,117.35 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | -\$570.00 | \$570.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | -\$1,504.72 | -\$1,162.00 | -\$342.72 |
| Administrative Expenses | -\$6,784.60 | -\$420.00 | -\$6,364.60 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$193,957.81 | -\$148,808.69 | -\$45,149.12 |

Campus Culture Expenditure


It is recommended that the Campus Culture portfolio expenditure limit be lowered $1.01 \%$ to \$301,044.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Campus Culture | $-\$ 304,085.10$ | $-\$ 301,044.25$ |

## Campus Bus:

The Campus Bus portfolio has reported a YTD operating loss of $\$ 13,894$ compared with a budgeted loss of $\$ 11,321$. A negative variance of $\$ 2,573$ against the 2014 Annual Budget and a positive variance of $\$ 914$ against the 2013 YTD results.

A summary of the YTD results for the Campus Bus budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$12,219.52 | \$9,303.93 | \$2,915.59 |
| Wages \& Oncosts | -\$25,500.53 | -\$20,624.58 | -\$4,875.95 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | -\$612.50 | \$0.00 | -\$612.50 |
| Administrative Expenses | \$0.00 | \$0.00 | \$0.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$13,893.51 | -\$11,320.65 | -\$2,572.86 |

## Campus Bus Expenditure



It is recommended that the Campus Bus expenditure limit be increased by $4.76 \%$ to $\$ 38,974$.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Campus Bus | $-\$ 36,973.69$ | $-\$ 38,973.69$ |

## Clubs and Societies:

The Clubs \& Societies portfolio has reported a YTD operating loss of \$165,006 compared with a budgeted loss of $\$ 180,634$. A positive variance of $\$ 15,628$ against the 2014 Annual Budget and a negative variance of \$48,942 against the 2013 YTD results.

A summary of the YTD results for the Clubs \& Societies budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$2,068.43 | \$2,000.00 | \$68.43 |
| Wages \& Oncosts | -\$47,887.56 | -\$49,221.78 | \$1,334.22 |
| Other Labour Cost | -\$192.03 | -\$125.00 | -\$67.03 |
| Advertising | -\$308.17 | -\$2,500.00 | \$2,191.83 |
| Events and Projects | -\$95,052.16 | -\$107,000.00 | \$11,947.84 |
| Property | -\$13.53 | \$0.00 | -\$13.53 |
| Utilities | -\$2,697.02 | -\$2,265.00 | -\$432.02 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$39.41 | -\$50.00 | \$10.59 |
| Other Operating Costs | -\$16,111.25 | -\$18,175.00 | \$2,063.75 |
| Administrative Expenses | -\$4,773.46 | -\$3,297.50 | -\$1,475.96 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$165,006.16 | -\$180,634.28 | \$15,628.12 |

Clubs \& Socities Expenditure


It is recommended that the Clubs \& Societies portfolio expenditure limit be lowered $.50 \%$ to \$289,628.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Clubs \& Societies | $-\$ 291,083.50$ | $-\$ 289,628.08$ |

## College Areas:

The Colleges Area has reported a YTD operating loss of \$64,976 compared with a budgeted loss of $\$ 122,500$. A positive variance of $\$ 57,524$ against the 2014 Annual Budget and a negative variance of $\$ 54,826$ against the 2013 YTD results. While the Colleges Area is currently well below budget as unclaimed grants are exercised.

A summary of the YTD results for the College Areas budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | -\$64,975.77 | -\$122,500.00 | \$57,524.23 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | \$0.00 | \$0.00 | \$0.00 |
| Administrative Expenses | \$0.00 | \$0.00 | \$0.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$64,975.77 | -\$122,500.00 | \$57,524.23 |

College Areas Expenditure


There are no adjustments recommended for the Colleges Area budget.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Colleges Area | $-\$ 150,000.00$ | $-\$ 150,000.00$ |

## Environment:

The Environment portfolio has reported a YTD operating loss of $\$ 4,758$ compared with a budgeted loss of $\$ 8,650$. A positive variance of $\$ 3,891$ against the 2014 Annual Budget and a negative variance of $\$ 4,758$ against the 2013 YTD results. The Environment portfolio has done exceptionally well in controlling expenses and generating income.

A summary of the YTD results for the 2014 Environment budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$1,082.72 | \$0.00 | \$1,082.72 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | -\$1,650.00 | \$1,650.00 |
| Events and Projects | -\$5,731.89 | -\$7,000.00 | \$1,268.11 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | \$0.00 | \$0.00 | \$0.00 |
| Administrative Expenses | -\$109.10 | \$0.00 | -\$109.10 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$4,758.27 | -\$8,650.00 | \$3,891.73 |

Environment Expenditure


It is recommended that the Environment portfolio expenditure limit be lowered by $29.00 \%$ to \$10,000.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Environment | $-\$ 12,900.00$ | $-\$ 10,000.00$ |

## Executive:

The Executive portfolio has reported a YTD operating loss of \$149,961 compared with a budgeted loss of $\$ 144,101$. A negative variance of $\$ 5,860$ against the 2014 Annual Budget and a negative variance of \$11,537 against the 2013 YTD results.

A summary of the YTD results for the Executive budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | -\$103,046.81 | -\$100,986.55 | -\$2,060.26 |
| Other Labour Cost | -\$1,246.19 | -\$1,000.00 | -\$246.19 |
| Advertising | -\$400.00 | -\$800.00 | \$400.00 |
| Events and Projects | -\$21,672.84 | -\$25,000.00 | \$3,327.16 |
| Property | -\$338.40 | \$0.00 | -\$338.40 |
| Utilities | -\$7,747.88 | -\$8,194.48 | \$446.60 |
| Motor Vehicles | -\$5.18 | \$0.00 | -\$5.18 |
| Maintenance | \$0.00 | -\$700.00 | \$700.00 |
| Other Operating Costs | -\$11,403.14 | -\$6,800.00 | -\$4,603.14 |
| Administrative Expenses | -\$4,100.74 | -\$620.00 | -\$3,480.74 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$149,961.18 | -\$144,101.03 | -\$5,860.15 |

Executive Expenditure


It is recommended that the Executive portfolio expenditure limit be increased by $2.44 \%$ to $\$ 245,935$.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Executive | $-\$ 240,074.76$ | $-\$ 246,076.63$ |

## Executive Elections \& Referendums:

The Executive Elections \& Referendum has reported a YTD operating loss of $\$ 480$ compared with a budgeted loss of $\$ 1,200$. A positive variance of $\$ 720$ against the 2014 Annual Budget and a positive variance of $\$ 1,320$ against the 2013 YTD results.

A summary of the YTD results for the Executive Elections \& Referendums budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | \$0.00 | -\$1,200.00 | \$1,200.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | \$0.00 | \$0.00 | \$0.00 |
| Administrative Expenses | -\$480.00 | \$0.00 | -\$480.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$480.00 | -\$1,200.00 | \$720.00 |

No graphical representation of the Executive Elections \& Referendums portfolio's expenditure has been given because of the low levels of expenditure.

It is recommended that the Executive Elections \& Referendum portfolio expenditure limit be increased by $40.41 \%$ to $\$ 123,730$.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Executive Elections | $-\$ 73,730.00$ | $-\$ 123,730.00$ |
| \& Referendum |  |  |

## Goorie Berrimpa:

The Goorie Berrimpa portfolio has reported a YTD operating loss of \$2,287.77 compared with a budgeted loss of $\$ 15,686$ A positive variance of $\$ 13,398$ against the 2014 Annual Budget and a negative variance of $\$ 407.89$ against the 2013 YTD results.

A summary of the YTD results for the Goorie Berrimpa portfolio is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | -\$1,644.80 | -\$15,500.00 | \$13,855.20 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | -\$642.97 | -\$186.00 | -\$456.97 |
| Administrative Expenses | \$0.00 | \$0.00 | \$0.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$2,287.77 | -\$15,686.00 | \$13,398.23 |

Goorie Berrimpa Expenditure


It is recommended that the Gorrie Berrimpa portfolio expenditure limit be lowered by $40.79 \%$ to \$15,500.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Goorie Berrimpa | $-\$ 21,822.00$ | $-\$ 15,500.00$ |

## International:

The International portfolio has reported a YTD operating loss of \$15,624 compared with a budgeted loss of $\$ 18,186$. A positive variance of $\$ 2,562$ against the 2014 Annual Budget and a negative variance of $\$ 11,305$ against the 2013 YTD results.

A summary of the YTD results for the International portfolio is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$640.91 | \$0.00 | \$640.91 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | -\$7.83 | \$0.00 | -\$7.83 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | -\$13,921.21 | -\$18,000.00 | \$4,078.79 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | -\$2,147.55 | -\$186.00 | -\$1,961.55 |
| Administrative Expenses | -\$188.00 | \$0.00 | -\$188.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$15,623.68 | -\$18,186.00 | \$2,562.32 |



It is recommended that the International portfolio expenditure limit be lowered by $5.26 \%$ to \$38,296.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| International | $-\$ 40,312.00$ | $-\$ 38,296.40$ |

## Postgraduate:

The Postgraduate portfolio has reported a YTD operating loss of $\$ 3,188$ compared with a budgeted loss of $\$ 15,686$. A positive variance of $\$ 12,498$ against the 2014 Annual Budget and a positive variance of $\$ 5,888$ against the 2013 YTD results.

A summary of the YTD results for the Postgraduate portfolio is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | -\$394.50 | \$0.00 | -\$394.50 |
| Events and Projects | -\$2,477.24 | -\$15,500.00 | \$13,022.76 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | -\$193.00 | -\$186.00 | -\$7.00 |
| Administrative Expenses | -\$123.72 | \$0.00 | -\$123.72 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$3,188.46 | -\$15,686.00 | \$12,497.54 |



It is recommended that the Postgraduate portfolio expenditure limit be lowered by $5.26 \%$ to $\$ 28,321$

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Postgraduate | $-\$ 29,812.00$ | $-\$ 28,321.40$ |

## Semper Floreat:

Semper Floreat has reported a YTD operating loss of \$77,062 compared with a budgeted loss of $\$ 78,473$. A positive variance of $\$ 1,411$ against the 2014 Annual Budget and a negative variance of \$39,256 against the 2013 YTD results.

A summary of the YTD results for Semper Floreat portfolio is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$300.00 | \$9,000.00 | -\$8,700.00 |
| Wages \& Oncosts | -\$24,083.20 | -\$26,560.17 | \$2,476.97 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | -\$2,711.91 | -\$6,140.00 | \$3,428.09 |
| Events and Projects | -\$123.43 | -\$5,000.00 | \$4,876.57 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | -\$14.84 | -\$186.00 | \$171.16 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | -\$0.02 | \$0.00 | -\$0.02 |
| Other Operating Costs | -\$1,096.00 | -\$186.00 | -\$910.00 |
| Administrative Expenses | -\$49,333.09 | -\$49,401.00 | \$67.91 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$77,062.49 | -\$78,473.17 | \$1,410.68 |

## Semper Floreat



It is recommended that the Semper Floreat portfolio expenditure limit be lowered by $5.23 \%$ to \$133,763.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Semper Floreat | $-\$ 140,763.00$ | $-\$ 133,763$ |

## Building Expenses:

The Building Expenses area has reported a YTD operating loss of \$336,419 compared with a budgeted loss of $\$ 338,676$. A negative variance of $\$ 27,744$ against the 2014 Annual Budget and a negative variance of $\$ 59,857$ against the 2013 YTD results.

A summary of the YTD results for the Building Expenses budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | -\$19,526.75 | -\$9,135.17 | -\$10,391.58 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$187,511.72 | -\$190,113.24 | \$2,601.52 |
| Utilities | -\$56,184.24 | -\$50,091.23 | -\$6,093.01 |
| Motor Vehicles | -\$2,053.05 | -\$2,640.00 | \$586.95 |
| Maintenance | -\$52,412.35 | -\$45,085.19 | -\$7,327.16 |
| Other Operating Costs | -\$43,281.35 | -\$41,610.73 | -\$1,670.62 |
| Administrative Expenses | -\$5,449.95 | \$0.00 | -\$5,449.95 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$366,419.41 | -\$338,675.56 | -\$27,743.85 |

Building Expenses Expenditure


It is recommended that the Building Expenses expenditure limit be increased by $4.76 \%$ to $\$ 609,628$.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Building <br> Expenses | $-\$ 580,598.51$ | $-\$ 609,628.44$ |

## Professional Services:

The Professional Services has reported a YTD operating loss of \$5,223 compared with a budgeted loss of $\$ 5,223$. There is no variance with the Professional Services budget because the budget solely consists of monthly insurance payments which are fixed.

A summary of the YTD results for the Professional Services budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | -\$5,223.33 | -\$5,223.33 | \$0.00 |
| Administrative Expenses | \$0.00 | \$0.00 | \$0.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$5,223.33 | -\$5,223.33 | \$0.00 |

No graphical representation of the Professional Services portfolio's expenditure has been given because of the low levels of expenditure.

There are no adjustments recommended for the Professional Services Budget.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Professional | $-\$ 8,954.28$ | $-\$ 8,954.28$ |
| Services |  |  |

## Student Services Overheads:

The Student Services Overhead area has reported a YTD operating loss of $\$ 256,814$ compared with a budgeted loss of $\$ 263,740$. A negative variance of 2,074 against the 2014 Annual Budget and a negative variance of \$17,868 against the 2013 YTD results.

A summary of the YTD results for the Student Services Overhead budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | -\$105.00 | \$0.00 | -\$105.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | \$0.00 | \$0.00 | \$0.00 |
| Property | -\$8,857.13 | \$0.00 | -\$8,857.13 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | -\$500.00 | \$500.00 |
| Other Operating Costs | -\$8,004.47 | -\$15,500.00 | \$7,495.53 |
| Administrative Expenses | -\$68,557.57 | -\$67,450.00 | -\$1,107.57 |
| Recharges | -\$180,290.25 | -\$180,290.25 | -\$0.00 |
| Net Profit | -\$265,814.42 | -\$263,740.25 | -\$2,074.17 |

Student Services Overheads Expenditure


There are no adjustments recommended for the Student Services Overheads Budget.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Student Services <br> Overheads | $-\$ 403,460.58$ | $-\$ 403,460.58$ |

## Gatton Campus:

The Gatton Campus has reported a YTD operating loss of \$38,469 compared with a budgeted loss of $\$ 43,495$. A positive variance of $\$ 5,025$ against the 2014 Annual Budget and a negative variance of \$19,651 against the 2013 YTD results.

A summary of the YTD results for the Gatton Campus budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | -\$16,084.23 | -\$16,379.70 | \$295.47 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | -\$400.00 | \$400.00 |
| Events and Projects | -\$22,335.46 | -\$26,250.00 | \$3,914.54 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | -\$49.52 | -\$155.00 | \$105.48 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | \$0.00 | \$0.00 | \$0.00 |
| Administrative Expenses | \$0.00 | -\$310.00 | \$310.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$38,469.21 | -\$43,494.70 | \$5,025.49 |

Gatton Expenditure


There are no adjustments recommended for the Gatton Campus Budget.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Gatton Campus | $-\$ 71,721.45$ | $-\$ 71,721.45$ |

## Herston Campus:

The Herston Campus portfolio reported a YTD operating loss of $\$ 3,500$ compared with a budgeted loss of $\$ 6,000$. A positive variance of $\$ 2,500$ against the 2014 Annual Budget - no comparison is made against the 2013 YTD results because Herston had no expenditure in 2013.

A summary of the YTD results for the Herston Campus budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | \$0.00 | \$0.00 | \$0.00 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | \$0.00 | \$0.00 |
| Events and Projects | -\$3,500.00 | -\$6,000.00 | \$2,500.00 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | \$0.00 | \$0.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | \$0.00 | \$0.00 | \$0.00 |
| Administrative Expenses | \$0.00 | \$0.00 | \$0.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$3,500.00 | -\$6,000.00 | \$2,500.00 |

No graphical representation of the Herston Campus portfolio's expenditure has been given because of the low levels of expenditure.

There are no adjustments recommended for the Herston Campus Budget.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Herston Campus | $-\$ 12,000.00$ | $-\$ 10,000.00$ |

## Ipswich Campus:

The Ipswich Campus has reported a YTD operating loss of $\$ 6,243$ compared with a budgeted loss of $\$ 13,554$. A positive variance of $\$ 7,311$ against the 2014 Annual Budget a positive variance of $\$ 2,680$ against the 2013 YTD results.

Because of the proposed (and since confirmed) transfer of the Ipswich Campus USQ the Union's focus on the Ipswich campus has moved from providing events and activities and further towards advocating student concerns to the University about the transfer.

A summary of the YTD results for the Ipswich Campus budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | :---: | :---: | :---: |
| Income | \$0.00 | \$0.00 | \$0.00 |
| Wages \& Oncosts | -\$5,458.35 | -\$8,186.92 | \$2,728.57 |
| Other Labour Cost | \$0.00 | \$0.00 | \$0.00 |
| Advertising | \$0.00 | -\$250.00 | \$250.00 |
| Events and Projects | -\$784.42 | -\$4,900.00 | \$4,115.58 |
| Property | \$0.00 | \$0.00 | \$0.00 |
| Utilities | \$0.00 | -\$186.00 | \$186.00 |
| Motor Vehicles | \$0.00 | \$0.00 | \$0.00 |
| Maintenance | \$0.00 | \$0.00 | \$0.00 |
| Other Operating Costs | \$0.00 | \$0.00 | \$0.00 |
| Administrative Expenses | \$0.00 | -\$31.00 | \$31.00 |
| Recharges | \$0.00 | \$0.00 | \$0.00 |
| Net Profit | -\$6,242.77 | -\$13,553.92 | \$7,311.15 |



It is recommended that the Ipswich Campus portfolio expenditure limit be lowered by $17.65 \%$ to \$19,195.79.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Ipswich Campus | $-\$ 22,583.28$ | $-\$ 19,195.79$ |

## Turbot St Area:

The Turbot St Area has not report any expenses to date however the UQ Union, after consultation with the Turbot St Officer, agreed that the Turbot Street portfolio's budget would be better utilised by supporting the activities of the UQ Dental Students Association.

To this effect the UQ Union has entered into a Memorandum of Understanding (MOU) with the UQ DSA that will see the Turbot Street portfolio budget put towards supporting UQ DSA initiatives including Graduate Information Evenings, both Annual and Graduation Balls, Merchandise, Supporting Community Partnerships with the National Dental Foundation and UQ DSA's yearbook, Tangka.

A summary of the YTD results for the Turbot St Area budget is given below:

|  | 2014 YTD (Actual) | 2014 YTD (Budget) | Variance (with 2014 Budget) |
| :---: | ---: | ---: | ---: |
| Income | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Wages \& Oncosts | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Other Labour Cost | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Advertising | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Events and Projects | $\$ 0.00$ | $\$ 0.00$ | $\$ 6,000.00$ |
| Property | $\$ 0.00$ | $\$ 0.00$ | $\$ 0,000.00$ |
| Utilities | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Motor Vehicles | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Maintenance | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Other Operating Costs | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Administrative Expenses | $\$ 0.00$ | $\$ 0.00$ | $\$ 0.00$ |
| Recharges | $\$ 0.00$ | $\$ 6,000.00$ | $\$ 0.00$ |
| Net Profit |  |  | $\$ 6,000.00$ |

No graphical representation of the Herston Campus portfolio's expenditure has been given because of the low levels of expenditure.

## There are no adjustments recommended for the Turbot Street Budget.

|  | 2014 Annual Budget Expenditure Limit | 2014 Review Budget Expenditure Limit |
| :--- | ---: | ---: |
| Turbot Street | $-\$ 10,000.00$ | $-\$ 10,000.00$ |

The table below summarises the expenditure limit recommendations for the Student Survives arm of the Union by the Treasurer to the Administrative Committee in comparison with the expenditure limits for the Annual Budget.

|  | Union Council <br> Expenditure Limit <br> (Annual Budget) | Treasurer's <br> Recommendation <br> (Review Budget) | Net Change |
| :---: | :---: | :---: | :---: |
| Advocacy | -\$423,111.95 | -\$410,418.59 | \$12,693.36 |
| Gender \& Sexuality | -\$90,470.10 | -\$88,660.70 | \$1,809.40 |
| Student Rights | -\$81,620.10 | -\$79,987.70 | \$1,632.40 |
| Campus Culture | -\$304,085.10 | -\$301,044.25 | \$3,040.85 |
| Campus Bus | -\$36,973.69 | -\$38,822.37 | -\$1,848.68 |
| Clubs \& Societies | -\$291,083.50 | -\$289,628.08 | \$1,455.42 |
| College Area | -\$150,000.00 | -\$150,000.00 | \$0.00 |
| Environment | -\$12,900.00 | -\$10,000.00 | \$2,900.00 |
| Executive | -\$240,074.76 | -\$246,076.63 | -\$6,001.87 |
| Elections \& Referendums | -\$73,730.00 | -\$123,730.00 | -\$50,000.00 |
| Goorie Berrimpa | -\$21,822.00 | -\$15,500.00 | \$6,322.00 |
| International | -\$40,312.00 | -\$38,296.40 | \$2,015.60 |
| Postgraduate | -\$29,812.00 | -\$28,321.40 | \$1,490.60 |
| Semper Floreat | -\$140,763.00 | -\$133,763.00 | \$7,000.00 |
| Building Expenses | -\$580,598.51 | -\$609,628.44 | -\$29,029.93 |
| Professional Services | -\$8,954.28 | -\$8,954.28 | \$0.00 |
| Student Services Overhead | -\$403,460.58 | -\$403,460.58 | \$0.00 |
| Gatton | -\$71,721.00 | -\$71,721.00 | \$0.00 |
| Herston | -\$12,000.00 | -\$10,000.00 | \$2,000.00 |
| Ipswich | -\$22,583.28 | -\$19,195.79 | \$3,387.49 |
| Turbot St | -\$10,000.00 | -\$10,000.00 | \$0.00 |
| Total | -\$3,046,075.85 | -\$3,087,209.21 | -\$41,133.36 |


[^0]:    It was moved
    THAT THE MINUTES FROM THE PREVIOUS CLUBS AND SOCIETIES COMMITTEE BE ACCEPTED AND CONFIRMED.

[^1]:    ${ }^{1}$ No inconsistency noted for July in the Gender \& Sexuality Budget

[^2]:    ${ }^{2}$ YTD Actual $=-\$ 38,293.78 /$ YTD Budget $=-\$ 50,155.05 /$ Variance $($ with Budget $)=\$ 11,861.27$

